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THE TIMES

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30p

Cheers as Parkinson announces 'the ultimate privatization'

Tory pledge to sell off coal industry

- Mr Cecil Parkinson promised that the Tories would privatize the coal industry in the next parliament
- Mr Roy Link, leader of the moderate UDM, said miners must be given a "proper role"in the industry
- Mr Douglas Hurd announced plans for the electronic "tagging" of remand prisoners to cut down prison crowding
- Mr John Moore is to appeal to the Cabinet against the Treasury decision to freeze child benefits for a second year

By Robin Oakley, Political Editor

Mr Cecil Parkinson, the Energy Secretary, yesterday gave the Conservative conference the "historic pledge" that the coal industry would be privatized in the next Parliament.

Mr Parkinson, who called the move "the ultimate privatization", was cheered by the conference representatives and given a standing ovation after promising that there would be no "no-go areas" for private enterprise.

Tory representatives were delighted by what they saw as the ultimate victory over Mr Arthur Scargill and the National Union of Mineworkers.

Plans for the privatisation of the coal industry, nationalised in 1947, will be drawn up in the present Parliament and included in the next General Election manifesto. No decisions have yet been taken on whether the industry will be sold as a whole or split into units. The most likely option, however, is that it will be divided into regional companies.

A note of caution was sounded later, however, by Mr Peter Walker, the former Energy Secretary, who suggested at a fringe meeting that a cooperative model might be more appropriate for the ownership of the coal industry.

It was an industry in which, more than any other, the workers needed to be participants in its fortunes, he said.

In the other major development at the conference yesterday the Home Secretary, Mr Douglas Hurd, announced plans for the electronic tagging of remand prisoners, to reduce Britain's prison population and prevent young offenders going into "colleges of crime".

After a tense Conservative conference debate with Tory representatives voicing their anger at the 110 Tory MPs who refused in the Commons to support the reintroduction of capital punishment, Mr Hurd not only survived what has become an annual ordeal for Tory Home Secretaries but won a standing ovation.

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In an uncompromising speech he appealed to the party rank and file not to get "stuck in the groove" of their repeated demands for the reintroduction of capital and corporal punishment, saying that they could not be the answer to all violent crime.

Earlier, during the debate, a quick-witted speaker at the rostrum called for an impromptu show of hands in favour of capital punishment and the unofficial motion was "carried" by a majority of something like 8:1.

In other moves Mr Norman Fowler, the Employment Secretary, announced a new task force to tackle unemployment benefit cheats, while Mr John Moore, the Social Services Secretary, signalled legislation to toughen the availability-for-work tests for those claiming benefit.

Lord Caithness, the Housing Minister, detailed a plan for would-be council house buyers who are frustrated by obstructive councils to be compensated with lower prices.

Mr Nicholas Ridley, the Environment Secretary, survived a brush with grass roots Conservatives anxious about the Government's Green Belt and green fields development policies. And in a lecture last night Mr Malcolm Rifkind, the Scottish Secretary, called for the widespread dispersal from London of many more government departments and offices.

But on the conference fringe Mr Peter Walker criticized the Government's council house sales record as a failure and called for more regional spending and a more compassionate approach.

News that Mr Edward Heath, the former party leader, is to speak to the conference today in the debate on Europe brought predictions from loyalists that he would face a rough reception if, as expected, he criticizes the Prime Minister once again for her recent speech in Bruges.

After Mr Hurd's announcement it emerged that, initially, the electronic tagging of offenders will involve the fitting of a cigarette-packet size transmitter to the ankles of several hundred remand prisoners who volunteer for the experiment instead of being held in custody. Monitoring will at first be by a private company, rather than the probation service. The devices have already been tested on civil servants.

If the experiment succeeds legislation will be brought in in 1989-90 enabling tagging to be extended to convicted offenders. The anklets send a signal to a transmitter in a defendant's home and that transmits to a central monitoring station. If the defendant strays fur

Continued on page 28, col 2

Toast of Brighton: Mr Parkinson after telling the conference yesterday there would be no 'no-go areas' for privatization.

Warning on British Coal sale

By Tim Jones and Philip Webster

Proposals to privatize British Coal will run into trouble unless miners are given a proper role in the industry, Mr Roy Lynk, president of the moderate Union of Democratic Mineworkers, said yesterday.

He was speaking after Mr Cecil Parkinson, Secretary of State for Energy, told the Conservative Party conference in Brighton that the industry would be sold if the Tories won the next general election.

Mr Parkinson said there were no "no-go" areas for free enterprise. When the coal industry was sold, in what he described as "the ultimate privatization", miners would have the right to be shareholders in their own industry.

The announcement is certain to meet with fierce opposition from Mr Arthur Scargill, president of the National Union of Mineworkers and the rest of his national executive committee, which meets in Sheffield today.

Mr Lynk, whose union was instrumental in helping Mrs

Continued on page 28, col 7

Moore fights Treasury for child benefit rise

By Philip Webster, Chief Political Correspondent

A bitter dispute has erupted in the Government's public spending negotiations over the Treasury's insistence that child benefit be frozen for the second year in succession.

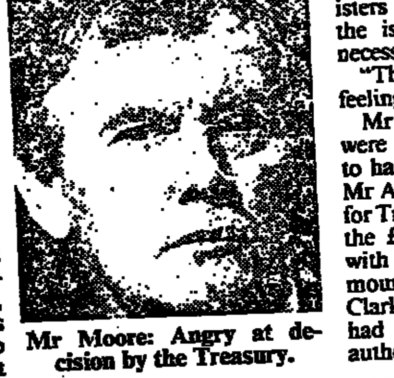
Mr John Moore, the Secretary of State for Social Security, was said by colleagues last night to be preparing an appeal to the Cabinet over the decision which is certain to lead to a Conservative backbench revolt.

The Treasury's move surprised Mr Moore and his colleagues. At the end of last week they thought they had won the uprating of child benefit from £7.25 in line with inflation to about £7.67.

As *The Times* revealed yesterday Mr John Major, the Chief Secretary to the Treasury, is determined to keep the overshoot on next year's spending below £3 billion, even though the extra bids originally totalled more than £9 billion. More proof will come in the hardline composition of the Star Chamber, the group of senior ministers which is expected to go into operation at the end of next week to arbitrate on unresolved disputes.

Mr John Macgregor, the Minister of Agriculture and a former Chief Secretary to the Treasury, is expected to be appointed provided his own departmental budget is settled soon with Mr Major. Other members so far are the chairman, Mr Cecil Parkinson, Mr Major himself, and Mr John Wakeham, the Commons leader and also a former Treasury minister.

The child benefit goes to some eight million families. Uprating it in line with inflation would cost about £130 million. Mr Moore is arguing that it should be granted, not least because of an underspend of some £200 million in the social security budget caused by the fall in unemployment.



Mr Moore: Angry at decision by the Treasury.

Mr Moore and Mr Nicholas Scott, the Minister for Social Security, are expected to meet Mr Major again on Monday. They may attempt to find new savings in the hope that the Treasury will relent.

Because they believe it is such a momentous political issue, which could badly damage the Government, the ministers are determined to take the issue to the Cabinet if necessary.

"This is causing terrible ill-feeling," a senior source said.

Mr Major's negotiations were otherwise said yesterday to have made some progress. Mr Antony Newton, Minister for Trade and Industry, settled the £1.2 billion DTI budget with Mr Major, although rumours that Mr Kenneth Clarke, the Health Secretary, had finally settled were authoratitively discounted.

Nurses may get extra money

By Jill Sherman and Nick Wood

The Royal College of Nursing was actively lobbying Conservative backbenchers yesterday in Brighton, in an attempt to put pressure on the Government to change its hard line over the nurses' pay review.

A college spokesman claimed that many of the politicians were "sympathetic" and surprised that the issue at the nub of the crisis only involved 7,000 nurses and a sum of £10 million.

The college also warned that the Government's attempts to impose a further restructuring of posts, on top of the jointly agreed regrading exercise, could be interpeted as cases of constructive dismissal.

However Mr Kenneth Clarke, Secretary of State for Health, yesterday reiterated his intention to impose a settlement without union agreement and made it clear that he would not see the union leaders in Brighton.

'Divisive' grades 2

He said it was absurd to suggest that the negotiating machinery might be bypassed by seafront talks.

It was evident that he and Mr David Mellor, Minister for Health, had lost their patience with nurses' leaders and lost faith in the powers of negotiation to settle the key point of the dispute — the grading of 7,000 ward sisters.

"You cannot carry on negotiating for ever. I want to get money to the nurses and midwives by Christmas if I possibly can and these interminable negotiations are not going to get us there."

This morning Mr Clarke is likely to press home his determination to settle the 15.3 per cent pay award to 487,000 nursing staff. He is expected to announce that more money will be available for the deal although it was still unclear last night whether he would announce the actual figures.

Outside the conference centre, some 100 nurses in Cohse kept up a chorus of protest, following a lunchtime demonstration over the pay row.

The staff side, apparently angered by the events over the last 24 hours, yesterday sent off the letter requesting a meeting with Mr Clarke and said that no further action would be taken until they had received a response.

Mr Trevor Clay, general secretary of the Royal College of Nursing, said that a "difficult situation" had been created by the Government's refusal to allow an extra £10 million. That was small compared with the £1 billion final cost of the package.

£258,000

Portfolio
PLUS
Accumulator

- The Times Portfolio Accumulator now stands at more than a quarter of a million pounds.
- There was one winner of yesterday's £4,000 daily cash prize (see page 3)
- There is another chance to win more than £250,000 today: page 41.

INSIDE

THE TIMES/RIBA COMMUNITY ENTERPRISE SCHEME

- The Prince of Wales backed the idea of the "active citizen" at the launch of the fourth annual Community Enterprise Scheme, sponsored by *The Times* and the Royal Institute of British Architects.
- Full story: page 2

Steel fears

Japanese steel companies could end up with effective control of British Steel if British or other overseas investors decide to offload their shares ....Page 29

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★★★★★★

Ben Johnson on assault and weapons charges

From John Best, Ottawa

Ben Johnson, the sprinter stripped of his 100 metres gold medal for using drugs at the Seoul Olympics, has been charged with assault and possession of a dangerous weapon after an incident in which he allegedly pointed a starter's pistol at a motorist in suburban Toronto.

The charge was laid on Tuesday night after Johnson had been questioned for about 20 minutes at a police station. He is to appear in court on October 25.

Police seized a starter's pistol — the kind used at races — at Johnson's home last Friday after an unidentified motorist complained that a driver had pointed a gun at him from a black Porsche just off Highway 401 in Toronto's north end.

Drugs inquiry, page 56

Search for a new head of IBA fails

By Richard Evans, Media Editor

A desperate search by the Government has failed to produce a new chairman of the Independent Broadcasting Authority to succeed Lord Thomson of Monifieth, who retires at the end of the year.

Downing Street and Home Office officials are now openly worried about having a "rudderless" regulatory body in charge of Britain's commercial television network at such a crucial and sensitive time in broadcasting.

Lord Thomson, aged 67, a former Labour Minister and EEC Commissioner, took over the IBA hot-seat in 1981 and had his term of office extended in 1986.

Mr Douglas Hurd, the Home Secretary, is understood to have privately sounded out Lord Thomson about continuing as IBA chairman until the authority is wound up by the Government's broadcasting legislation in 1990, but was told no.

Mr Hurd would ideally like to find a member of the "great and good" who would take over as IBA chairman, wind down the authority, and be in charge of the successor body, a commercial television authority, which will be established by the Government.

Home Office officials have "trawled far and wide" in recent weeks for a suitable candidate with proven management skills and a knowledge of the media, and although various names have been floated no candidate has been found.

Sir Donald Maitland, a former ambassador and Downing Street press secretary to Mr Edward Heath, has been vice-chairman of the IBA since 1986 and is the obvious candidate to step in as acting chairman.

How royal secrets aided Blunt

By Michael Evans
Defence Correspondent

Revelations about the secret wartime mission for the Royal Family by Anthony Blunt, the traitor who became Surveyor of the Queen's Pictures, appear in a book, *Mask of Treachery*, to be published in Britain this year.

Blunt, working for MI5, was sent to Germany to retrieve a huge collection of royal letters which could have caused considerable embarrassment in the wrong hands. The royal secrets "became his gold-plated insurance policy".

Five Law Lords will give the final ruling today in the Government's attempt to stop publication in the British press of material from *Spycatcher*, the memoirs of Mr Peter Wright, the former M15 officer.

Spectrum, page 13

Directors earned £1m each from City 'menace'

By Lawrence Lever

Two company directors in their twenties who awarded themselves salaries of £1 million each, drove four company cars — a Ferrari, Porsche, BMW and Mercedes — and channelled large sums of money into Swiss bank accounts, heard their firm described as "a menace to the investing public" in the High Court yesterday. Three years ago, Mr Andrew Page and Mr David Rycott were a second-hand car salesman and a student respectively.

The court closed down their firm, DPR Futures, which had made millions of pounds by badgering private investors over the telephone to put their money into highly speculative investments and charging them exorbitant rates of commission. DPR Futures salesmen would telephone investors at home and at work, sometimes as often as 40 times a day, to persuade them to invest in futures and options contracts which were speculative and invariably unsuitable.

A barrister acting for the Securities and Investments Board, the City watchdog which petitioned for DPR to be wound up primarily in the public interest, told the High Court the firm was "a menace to the investing public."

DPR's hard-sell tactics and high commissions — often five times the normal rate — made the firm extremely profitable. In the last three months of 1987 it made profits of more than £3 million. DPR's commission charges were sometimes as much as two-thirds of the investors' stake money and overall averaged 50 per cent of the stake. This meant investors had to make 100 per cent profits just to stand still.

Mr Gabriel Moss, for the SIB, said it was part of DPR's hard-sell technique to persuade people to make wholly unsuitable investments. The court was told by way of example how DPR persuaded an unemployed woman to sell her shares and put the proceeds into futures contracts, leading to the loss of all her money.

The Times has a large file of complaints from unhappy investors who lost thousands of pounds through DPR. This includes a nightwatchman who lost £5,000, a sculptor who lost a £24,000 inheritance, an electrician who lost almost £15,000 and a pensioner who lost £20,000.

Mr Moss, invoking the words of a DPR salesmen, said the firm's system of trading with clients was to "churn 'em and burn 'em." This meant that futures and options contracts were entered into to generate commission for the firm rather than profits for the client. Mr Moss said that "this practice, together with the very high commissions charged, tended to ensure that customers were " 'burnt,' ie. lost their investment."

An analysis of the firm's trading methods showed it was virtually certain that investors would lose money over time.

Half way to Heathrow

Next time you're on the elevated section of the M4 have a look at Data General's New HQ now being built.

Acting on behalf of Crowngap we acquired the land advised on development and are instructed on the investment sale.

the special agents for office projects

Weatherall Green & Smith
CHARTERED SURVEYORS

NEWS ROUNDUP

Shot men were put in handcuffs

Two armed robbers shot by police marksmen were handcuffed before being given medical assistance, an inquest in London was told yesterday. The two men, Michael Flynn, aged 24, and Nicholas Payne, aged 29, died on July 9 last year when they were ambushed by the police during an attempt to rob a south London abattoir of wages totalling £125,000.

Sgt George Grant, team leader of the tactical firearms unit which staged the ambush, failed to mention in his evidence that the men were handcuffed before they received first aid.

Mr Patrick O'Connor, counsel for the men's families, said: "This is a sanitized, cleaned up version of what happened. For us to picture rolling over a dying man and handcuffing him before giving first aid is distasteful, even for you. You want to present a carefully prepared false and sanitized account." Sgt Grant denied that his evidence had been cleaned up and said: "It's standard practice to handcuff criminals before treating them." He added: "No one was injured other than those who declined to surrender".

The inquest, before Sir Montague Levine, the Southwark coroner, at Lambeth magistrates' court, continues today.

Sir Dick White

Contrary to yesterday's report, Sir Dick White is not cooperating in any "ghosted autobiography". He has made it clear that any biography that is being written is without his permission and against his wishes.

Prison hostage freed

A civilian prison instructor who was held hostage for almost 33 hours at Saughton Prison, Edinburgh, was released unharmed last night. Mr John Smith, aged 49, an instructor at the prison's textile unit, who was seized by two prisoners on Tuesday morning, was held hostage overnight and throughout yesterday as prison authorities negotiated his release. Mr Smith, of Dunfermline, Fife, was being examined last night before being reunited with his family. A report will be made to the Procurator Fiscal. Measures to improve security and behaviour in Scottish prisons are to be announced today.

Bank man remanded

A senior official with the Bank of Credit and Commerce International — who were indicted on Tuesday in the United States on charges of taking part in a world-wide drugs money laundering ring — was remanded in custody until tomorrow when he appeared at Bow Street Magistrates' Court yesterday.Mr Nazir Chinoy, who is connected with the bank's Paris branch, appeared on an extradition warrant alleging he conspired with Mr Amjad Awan and others between May 1986 and October this year to possess cocaine in Florida and elsewhere.

Air travel warning

The number of people wanting to travel by air will double during the next 12 years — yet the number of aircraft taking off and landing at Britain's airports will grow only by 68 per cent in that time according to a report to be published next week by the Civil Aviation Authority. If the gap is to be bridged, it says, airlines will have to use far bigger aircraft than they do today and divert more of their operations to regional airports.

Kasparov defeated

Gary Kasparov of the Soviet Union, the world chess champion, was beaten by Andrei Sokolov, his fellow countryman, on Tuesday at the chess World Cup tournament in Reykjavik. Mikhail Tal (Soviet Union) kept his lead. Seventh round results:

Ehlvest (USSR) bt Petursson (Iceland); Nikolic (Yugoslavia) drew with Sax (Hungary); Yusupov (USSR) v Timman (Netherlands): match adjourned. Andersson (Sweden) drew with Beliavsky (USSR); Speelman (GB) drew with Spassky (France). Ribli (Hungary) drew with Nunn (GB); Portisch (Hungary) versus Korchnoi (Switzerland): match adjourned. Hjartarson (Iceland) drew with Tal (USSR); Sokolov (USSR) bt Kasparov (USSR).

Prince calls for 'active citizen' children

By Charles Knevitt

The Prince of Wales joined the debate on the "active citizen" at the launch in London yesterday of the fourth annual Community Enterprise Scheme, sponsored by *The Times* and the Royal Institute of British Architects. The theme is expected to be a key part of Mrs Margaret Thatcher's Conservative conference speech in Brighton tomorrow.

In a statement read by Mr Rod Hackney, chairman of the scheme and president of the institute, the Prince said: "At a time when there is much discussion about the 'active citizen', it is perhaps appropriate that a new category of award should be introduced for the youngest members of society — our children.

"Responsibility and respect are learnt at a young age, and working with others of a similar age towards a common goal is one of the ways to help people gain an awareness of their responsibilities as future citizens."

The Prince, patron of the scheme, was referring to a new award this year from the National Children's Play and Recreation Unit of the Sports Council for projects in which children have made decisions and often built their facilities.

Another new award is in conjunction with the Community Projects Foundation, supported by the Home Office, and which celebrates its twenty-first anniversary next year.

The Prince confirmed his intention to visit the Eldonian Neighbourhood Revitalization project, north Liverpool, which in 1987-88 won the top award, the Charles Douglas-Home award.

He said: "In July I presented Tony McGann with the top award for his successful leadership of a group who wanted a safe, secure but, above all, mutually supportive environment in which to live, work and raise their families. The Eldonians have become a great example of what can be achieved through community enterprise, and next year I hope to join the growing number of visitors they receive in order to celebrate their success and to learn what lessons they have for others, perhaps facing similar obstacles."

The Prince will present the 1988-89 awards at the institute in June. Next month he will visit other winning projects from previous years.

Almost 500 community development projects, both new buildings and refurbishment projects, have been entered for the scheme in its first three years. They include housing, community centres, managed work spaces, cinemas, mill conversions, urban farms and landscaping projects.

Anyone can submit a project and winners will receive a cheque from a £10,000 fund given by the Calouste Gulbenkian Foundation, a plaque and a certificate.

Mr McGann, an assessor for 1988-89, said: "Receiving the top award last time was the best thing that has ever happened to us. The £1,600 we received in prize money is being invested in training courses for our people which start this autumn."

Details and entry forms are available from Mrs Maureen Read, CES Co-ordinator, Royal Institute of British Architects, 66 Portland Place, London W1N 4AD. Telephone: 01-580 5533. Entries close on January 27, 1989.

Electricians in war over 'poaching'

By Roland Rudd, Employment Affairs Reporter

A bitter inter-union recruitment war is threatening to harm industrial relations at the Ford Motor Company after the electricians yesterday warned members not to be blackmailed by the hard left into a hurried decision to leave the union.

The Electrical, Electronic, Telecommunication and Plumbing Union, which has been expelled from the TUC, is in danger of losing most of its 200 members at the company's Dagenham body shop to a breakaway group, the Electrical and Plumbing Industries Union, which is remaining loyal to Congress House.

Now Mr Lew Britz, EETPU executive councillor, has written to his members in Dagenham warning them that if they join a holding branch of the left-led Manufacturing, Science and Finance Union they will be dictated to by a hostile union.

Mr George Foulkes, an executive member of the EPIU, said most of the EETPU members had been recruited into his union.

He said the dissatisfied electricians were in a holding branch of the MSF, which was expected to turn the members over to the EPIU once it gains affiliation status from the TUC.

The EETPU yesterday reacted furiously to the move to poach its members, which some union officials now fear could lead to a full scale recruitment war in other Ford plants. Mr John Spellar, EETPU's political officer, said the union would now try to recruit MSF members.

Former EETPU shop stewards at the Dagenham Plant, who support the hard-left group , were yesterday condemned by Mr Britz for having a "pathological hatred for the leadership of the union because of its democratic stance".

In his letter to the members he says: "MSF in only interested in poaching members to strengthen its own postion. Your shop stewards are only interested in a political attack on the union.

"Do not let their prejudices drive you into an organization which has no real interest in the status and position of our highly skilled membership."

● The TUC yesterday announced that it would hold a day of action in protest at the Government's decision to dismiss or transfer the last 18 trade unionists at GCHQ, the Government communication headquarters at Cheltenham.

The TUC's inner cabinet, the finance and general purposes committee, went as far as it could under the law. As secondary action is now illegal, the TUC avoided using the word "strike" and instead asked its members to "demonstrate maximum solidarity" with the Civil Service unions on November 7. The three Civil Service unions are to be balloted on strike action.

Nursing grades 'are divisive'

Mr Bob Burgoyne, a charge nurse, and Miss Jacqueline Cornes, a ward sister, who share responsibilities at the Whittingham Hospital, Preston (Photograph: Barry Greenwood).

By Ruth Gledhill and Ian Smith

Charge nurses and ward sisters in the position of sharing ward responsibility were yesterday outraged at the Government's decision to impose a settlement and effectively downgrade them.

Ministers have said that, where two or more sisters have joint responsibility for a ward they will put on the F grade, earning up to £12,500. Single-sister wards, or where one nurse is identified as being in charge, will get the higher grade G, on a salary of up to £13,925.

Mr Bryan Kirk, a charge nurse with 18 years' experience and a diploma in middle management, was looking forward to going on to the G grade and receiving a pay rise of more than £1,000. But because he has equal responsibility on the ward at the Farnham Road hospital in Guildford, Surrey, with Mr Stephen Wife, he is now likely to get the F grade.

Mr Wife, who also has the highest grading for a charge nurse under the present system, is faced with the same fate.

In addition they face the prospect of conflict with colleagues, previously equals in every respect, but now placed in unexpected competition with them.

"It is disgusting", Mr Wife said. "We have our hands tied and do not know what to do. The wording within the categories means we all qualify for G grades. If they downgrade us to F, then they will have to find suitable people to take charge over and above us."

Mr Kirk said: "It must lead to rivalries and upsets within the hospital. If they give us all F, a lot of people will leave and look for a job with a higher grade".

Mr Bob Burgoyne, a charge nurse, and ward sister Miss Jacqueline Cornes, have shared responsiblity for a ward of elderly psychiatric patients for four years.

They fulfil exactly the same clinical role, supervising junior staff and nursing 20 patients in ward 40 of Whittingham Hospital, Preston, Lancashire.

Together they deal with professional, administrative and personnel matters, work with the resettlement team charged with integrating psychiatric patients back into the community and structure long-term care for those too ill or mentally confused to be discharged.

Yet Preston district health authority is now faced with what nursing unions describe as an impossible task — to decide by January which of the two plays the major role and should receive the G instead of the F salary grade — a difference of £1,925.

Miss Cornes, aged 29, works split shifts which means that one week she officially spends 50 hours on the ward, the next 32. As her shift ends, that of Mr Burgoyne begins, with 45 minutes set aside for them to compare case notes

Miss Cornes says she does not know what will happen when the district health authority decides on seniority status.

"Divisiveness, competition even ill-feeling is bound to spread amongst colleagues whose close co-operation is so important to ensure the smooth running of every hospital in the country", Mr Burgoyne said.

School opt-out under threat

By Douglas Broom, Education Reporter

Ministers were said to be furious last night over the way in which a Labour council exploited a loophole in the new Education Reform Act to put at risk the right of state schools to opt out of local authority control.

Tameside Council, Greater Manchester, is transferring the freeholds of its schools — including Audenshaw High School, which had planned to become the first in England to opt out — to a company controlled by the authority. Under the Act, the ownership of buildings and land of schools which opt out should pass to their governors.

But Tameside schools which opt out will have to pay rent to the council's company, possibly at full commercial rates.

Measures have already been taken to prevent councils doing the same thing with land and buildings belonging to polytechnics and colleges which are due to be given their independence next April.

Mr Kenneth Baker, Secretary of State for Education, used to run the the Department of the Environment, where officials have considerable expertise in circumventing attempts to frustrate government policy in the field of local government.

Last night they were being called in to help their colleagues at the Department of Education.

Writ-serving attempt during hearing

By Kerry Gill

Two Messengers at Arms yesterday attempted to serve a writ on a former director of the Simon Wiesenthal Centre within Scotland's Supreme Civil court while the judge had retired with a bleeding nose.

The bizarre incident happened shortly after a hearing began at the Court of Session in which publishers, Ashford Press Publishing of Shedfield, Hampshire, are seeking to lift an interim court order banning distribution in Scotland of the book *Occupation: Nazi Hunter* by Mr Ephraim Zuroff. Mr Zuroff is former director of the Simon Wiesenthal Centre in Los Angeles.

Last month, Mr Antony Gecas, aged 72, obtained an interim interdict stopping distribution of the book following its official publication next week.

Mr Gecas, who became a British citizen in 1956 and now lives in Moston Terrace Edinburgh, served as a junior officer with the Lithuanian Police during World War II and is alleged to have committed war crimes while serving with the 12th Battalion.

About half an hour into the hearing, Lord Cowie's nose began to bleed and he left the court. Mr Zuroff was chatting to his publishers and their Scots lawyer, Mr Derek Currie, when the Messenger at Arms strode into the court and attempted to serve a writ on Mr Zuroff claiming £75,000 in damages for an alleged defamatory passage in the book.

Mr Zuroff, aged 40, who now runs the Simon Wiesenthal office in Jerusalem, immediately turned his back on them and the writ fluttered onto a bench and was left untouched.

Mr Nigel Duncan, Mr Gecas's solicitor, said they had the writ served in court as it was one place they knew they could confront Mr Zuroff.

Once Lord Cowie had returned Mr Brian Gill, QC, for the publishers, argued that the allegations in the book were true, and that they posed no serious risk of prejudicing any other court cases Mr. Gecas might be involved in. Mr Gecas is pursuing a libel action against Times Newspapers Ltd, publishers of *The Times*.

Mr Gill said that allegations against Mr Gecas were "the subject of prominent attention and discussion in the media and what was being discussed was in substance the very allegations of which Mr Gecas complains relating to this book."

Mr Gill said that the book was fair comment on a matter of public interest and banning distribution of it in Scotland would be "futile" as it could still be read in any other part of the United Kingdom following publication on Monday.

He also said that failure to publish the book as planned would pose serious financial consequences for the publishers. "Occupation: Nazi Hunter" details the inside story of how Nazis are caught and prosecuted. Mr Zuroff, in the book, also identifies Nazis living in the free world.

As many as 34 articles, Mr Gill said, had already appeared in newspapers and the majority of them mentioned Mr Gecas.

He added that in May this year the Home Secretary appointed an inquiry into war crimes alledged to have been committed by residents now in the UK.

The result of the inquiry could make it possible to prosecute persons for war crimes who were now British citizens or were resident in the UK.

Meanwhile, the writ thrust at Mr Zuroff also seeks an interdict against the author himself should the present court order be lifted by Lord Cowie. The summons was later picked up by the publishers lawyer.

The case continues today.

Scientists to confirm Shroud is a fake

By Pearce Wright
Science Editor

The announcement that the Holy Shroud of Turin is a medieval fake will be made officially today.

It will be disclosed simultaneously in Italy, by the Archbishop of Turin, and in London, by Dr Michael Tite, director of research laboratories at the British Museum.

The museum was responsible for collating the results of research teams from Oxford, Zurich and Arizona, by the latest carbon dating methods.

The Shroud of Turin is a yellow strip of linen about 14ft long by 3ft wide, on which is imprinted the brownish negative image of a scourged and crucified man.

The cloth has been a source of controversy since it first came to light at a new church in Lirey, France.

Devotees have insisted that the scorched image was created by some kind of holy fire when the body of Jesus miraculously disappeared from the Holy Sepulchre.

As early as 1389, however, Bishop Pierre D'Arcis reported to Pope Clement VII that the shroud was a fraud, the perpetrator of which had confessed.

In 1984, scientists participating in the Shroud of Turin Research Project agreed on a procedure to remove and analyse a few postage-stamp-size samples from the edges of the shroud. The procedure called for analysis by six independent laboratories using two methods of carbon-dating.

After much negotiation, the Vatican authorities agreed to permit sampling and analysis of the shroud.

The institutions selected to make determinations were Oxford University, the University of Arizona, and the Federal Institute of Technology in Zurich, Switzerland.

Doubts on private road plans

By Rodney Cowton
Transport Correspondent

Doubts were expressed yesterday on the number of opportunities there would be to construct privately financed roads, as suggested by Mr Paul Channon, Secretary of State for Transport, at the Conservative conference on Tuesday.

One of the first schemes, suggested by Costain, the construction group, was to relieve congestion by building a second deck above the M25.

Calculations done for Transport 2000, the pressure group, suggest that the tolls which would have to be charged to make the venture profitable would be high.

The tolls would relate to the number of vehicles likely to use the road. Calculations indicate that with 60,000 vehicles a day, which would make the road moderately congested, a toll of £21 would have to be charged for a complete circuit of the 120-mile road. With 20,000 vehicles a day the charge would be about £63, or 50p a mile.

Another scheme is to build a privately financed motorway parallel to the M1 from London to Leeds, but the British Road Federation suggests that would cost £800 million. With 20,000 vehicles a day using it, a toll of 10p to 20p a mile would be needed to recover the cost in 15 years.

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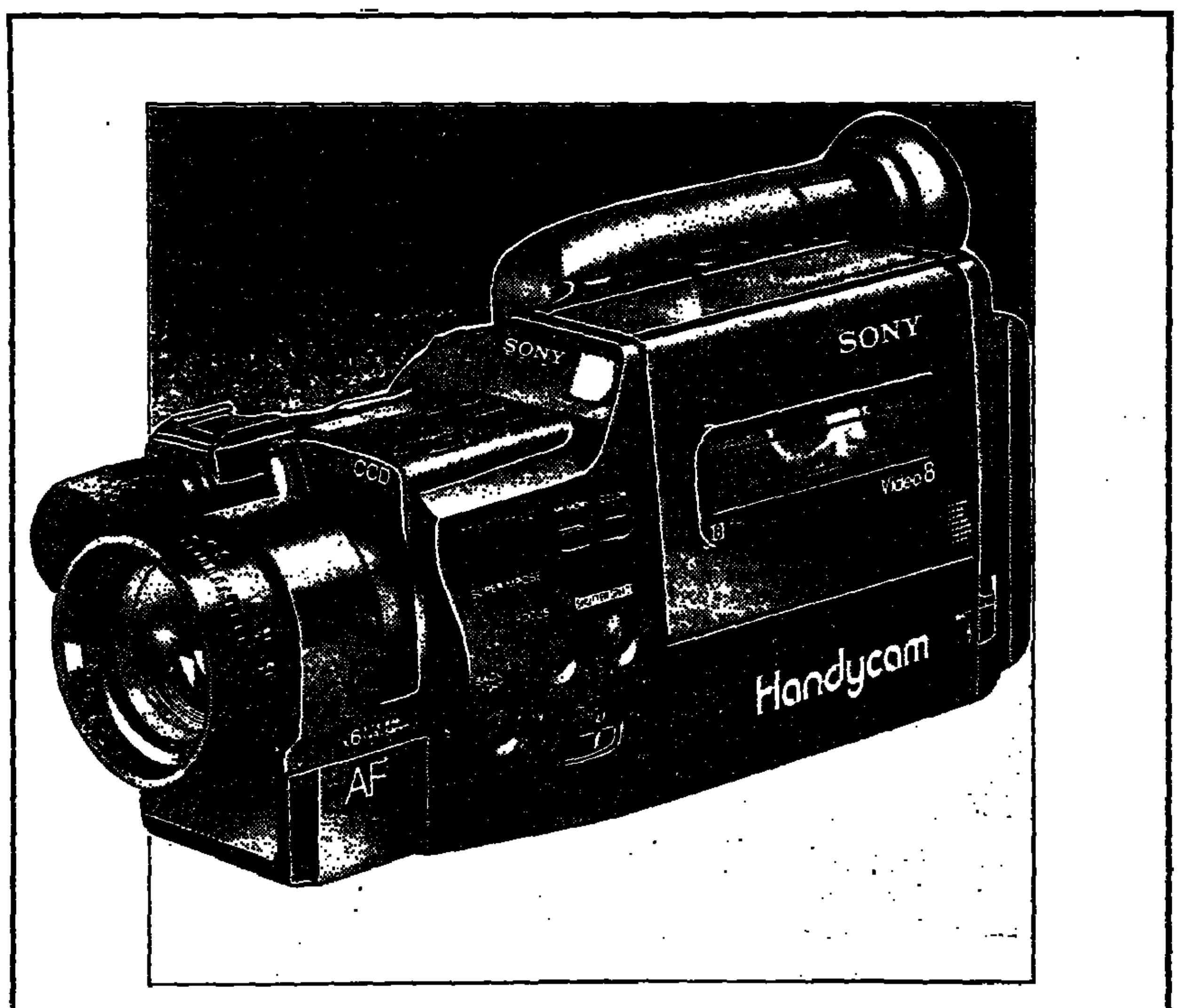

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Women still facing prejudice at their work, survey shows

By Tim Jones, Employment Affairs Correspondent

High-earning women in their late twenties put work before husbands and lovers, but many successful women in their mid-thirties lead solitary and emotionally unfulfilling lives, according to a survey published today.

The survey, by the Brook Street Bureau employment agency and *Elle* magazine, shows that in spite of progress towards equality in the workplace, women still face "appalling inequalities" and have to contend with sexual discrimination and entrenched and discriminatory attitudes.

Women on salaries of more than £15,000 a year put job-satisfaction and achievement first, but women earning less than £10,000, or who are in manual or clerical jobs, put money as their number one reason for working.

Yet while 63 per cent of the 1,000 women surveyed said they would work even if they did not need the money, this was not the most important aspect in their lives. Work came second in importance to emotional partners, followed by friends, then money, while social life and parents tied for fifth place, followed by having their own house or flat.

However, for women earning more than £10,000 a year or in creative jobs, the emphasis on lovers and husbands disappears. Those two groups put work first, with emotional commitments coming a firm second.

Most replies were from women in their early to mid-twenties and more than half of them were educated to degree level. Almost half were professional women and a third held managerial positions.

The survey says that in spite of these facts, almost half earned less than £10,000 while one in five earned more than £15,000, which showed that "inequality is still rife".

Women in the 26-35 age band, who were well advanced in their companies found that career considerations and job pressures had crept up on them over the years, sweeping away much of their social lives and many of their relationships.

The majority of these women were not conscious of work taking on such a dominant role. They claimed to wake up one day to the realization that they had no social life, no friends, and no one to be close to.

Only the younger women in the 18-25 age group made time for a social life and women in manual or clerical work, short on job satisfaction put money before anything else, followed by partners and then friends. Work for its own sake was their fourth priority.

The survey says that in spite of years of campaigning women are still unfairly treated. More than half the respondents and 72 per cent of clerical staff found that as women, they were expected to do things at work that men were not.

"It is clear that, in many employment areas, women are still expected to type and make tea while male colleagues get on with the 'real' work, despite having less experience and fewer qualifications."

One of the main reasons for women dropping out of their careers is poor maternity and childcare provision although only 5 per cent of respondents said they would give up work completely if they had children and over half said they would be back at work within a year.

The report adds: "Because of the woeful lack of childcare, preschool nursery places, many women end up forfeiting their careers, even though they had planned to carry on, thus reinforcing the prejudice against all women employees.

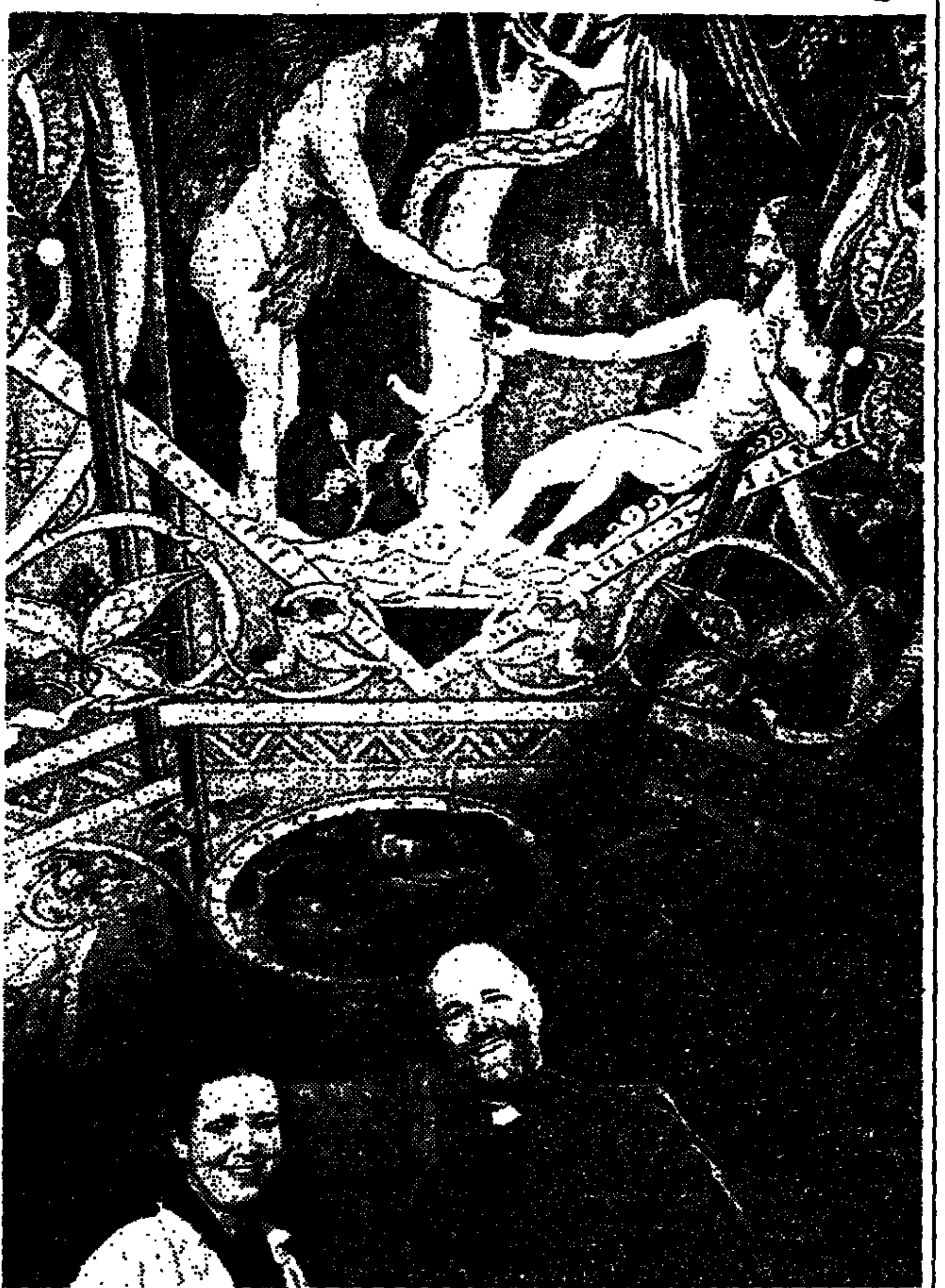
"The irony is that, children or not, women employees would leave the company for promotion anyway. In fact, employers' fear of losing women through pregnancy is groundless, since women are just as likely to leave a company for other reasons".

More than a quarter of the women surveyed said they would rather work for a man and almost a third would rather have male colleagues.

Most, whether working with men or women, said a friendly working environment was important.

Male interviewers, the survey found, were almost twice as likely to ask leading and illegal questions as female interviewers.

New lease of life for ceiling



The Very Rev William Patterson, Dean of Ely Cathedral, with Elizabeth Hirst, of Hirst Conservation, who has spent the last 18 months working on the restoration of the nineteenth-century painted ceiling in the nave of the cathedral. The painted ceiling, which measures 1,000 square metres, will be revealed this week in its full splendour when work on the nave is completed.

Woods 'would have been ideal spot for sniper'

By Howard Foster

Secluded woodland allegedly used by two Irish terrorist suspects to spy on Mr Tom King, Secretary of State for Northern Ireland, could have been used as a hideaway for an assassin, Winchester Crown Court was told yesterday.

A police expert trained in sniping said flattened ground in woods 200 yards from Mr King's home near Chippenham, Wiltshire, provided a clear view of the occupants and the means to escape.

Finbarr Cullen aged 27, of Maynooth, Co Kildare, and Martina Shanahan, aged 22, of Rathfarnham, Dublin, were arrested near the flattened ground. Niss Shanahan and Mr Cullen, along with John McCann, aged 24, of Sandymount, Dublin, deny conspiring to murder Mr King and other people between May 1 and August 31 last year.

Inspector Bernard Stevenson, responsible for firearms training in Wiltshire Constabulary and trained in sniping, said he had been asked to examine two locations of trampled undergrowth 25 yards apart in the wood.

"I applied my mind to assuming the role of would-be assassin. I would need to consider a location which would afford me a view of an area where my target would be expected to be", he said.

000061 The inspector said an ideal assassin's lair would provide a means of escape, good camouflage and the potential to allow the assassin to remain undetected for a period of time. He said both locations had the necessary cover and remoteness to fulfill these criteria. "I came to the conclusion that you could hide a regiment of soldiers in that wood. It's a very dense area", he said.

Sergeant Robert Walton told the court that when Mr Cullen and Miss Shanahan were found near Mr King's house in August, 1987, they gave the names of James John Doyle and Yvonne Theresa Walsh, claiming to be students from Dublin.

Sergeant Walton, who was with Wiltshire Special Branch at the time, said the man claiming to be Doyle said he was a student from Trinity College, Dublin, studying economics and sociology.

Doyle told Sergeant Walton he had gone to London four weeks earlier and he and Miss Walsh had spent three nights in bed-and-breakfast accommodation before travelling to the West Country. When stopped they had been looking for the castle at Castlecomb.

Miss Walsh told the sergeant the couple had left Dublin only two weeks before and had been in bed-and-breakfast accommodation for only two nights before leaving for the West Country. She said a friend, Peter Dempsey, had driven them to a spot close to where they had been arrested.

"I formed the opinion at the time that he was nervous", Sergeant Walton said of Doyle.

The sergeant later detained the couple under the provisions of the Prevention of Terrorism Act.

The trial continues.

Police warning after sex attacks on nine women

By Ian Smith

Women students in Manchester were last night offered rape alarm devices after a series of attacks on under graduates at knife-point.

Over the past 18 months nine women, seven of them students, have been attacked, and last night police warned women living in Manchester's bed-sitter land to lock and chain every door and window.

Details of a covert police operation to trap the rapist were disclosed yesterday by the Greater Manchester Police, who admitted they were no nearer finding their quarry. The rapist has often followed victims from lectures to their homes, then attacked during the night.

Detective Superintendent Arnold Beales, who is heading Operation Assist, said: "We are looking for a dangerous individual who plans each assault very carefully.

"He makes very little noise when breaking into the homes of his victims."

All but one of the assaults have taken place between 2.40am and 7.45am when students have been woken by a man with his hand over their mouths, or held at their throat, and a sheath knife, screw driver or kitchen knife poised at their throat.

The latest attack occurred seven days ago when a student, aged 24, was raped by the man who broke into a flat in Heald Grove, Rusholme. An earlier victim, a teacher, aged 22, was raped in a flat near by only hours after arriving in Manchester to attend her sister's graduation ceremony.

Not until students were about to end their summer term did police accept similarities in the attacks, indicating they were seeking one man and not a group of unconnected assailants.

The attacker who often steals from his victims after carrying out his vicious assault is described as black, in his early 20s, 5ft 10in tall, slim to medium build and often dressed in an anorak.

Three student campuses have been singled out for attack, Manchester University, UMIST and Manchester Polytechnic.

The police have appealed for any student who has been attacked and not reported the incident to come forward. They have issued an emergency number: 061-273-5073/4.

Students oppose fee plans

By Sam Kiley

The National Union of Students yesterday attacked government proposals to encourage universities to charge extra tuition fees because it would "deeply divide the higher education system and damage opportunities for future generations of potential students".

The president of the union, Miss Maeve Sherlock, said: "It appears that the Government is not willing to stand up to its responsibilities for funding higher education, and is passing the buck on to universities and students.

A statement from the Department of Education and Science said yesterday: "There is a continuing debate about funding of which fees are a part. We would not reach a particular view and follow that up with concrete action without very full discussion".

The statement did not, however, deny that ministers would like to see universities go it alone and raise fees

Quality paper has depth, says Archer

The wise student will take at least one quality newspaper a day, according to Mr Jeffrey Archer, the novelist and former deputy chairman of the Conservative Party.

"I took *The Times* as an undergraduate when it was on a special offer to students — it cost practically nothing", he said yesterday.

"Students should read a paper every day because they miss an awful lot if they don't.

"And of course it is more convenient than catching the news on the box", Mr Archer, who won an athletics blue at Oxford, said. He reads at least three papers a day, the habit started with *The Times* because it was offered to students at a reduced rate.

This year the reduced rate scheme — **Presspass** — has been reintroduced by *The Times* but in a simplified form. Any student in full-time education is eligible to apply for a **Presspass** pack which includes a year's supply of vouchers offering a 50 per cent discount on the cover price of *The Times* at the point of sale, rather than a "claw back" offer.

In addition, **Presspass** holders are entitled to a free three-line advertisement in *The Times* and a £2 saving on the annual cost of *Sky* magazine.

Coupon, page 18

Portfolio PLUS NEW *Accumulator*

Mr John King, from Richmond upon Thames, Surrey, was the sole winner of yesterday's Portfolio prize of £4,000.

His wife Charlotte said he would be investing the money in stocks and shares. Mr King, aged 71, a retired civil engineer, has been a reader of *The Times* for more than 50 years. "He used to take it while he was in the sixth form at school", Mrs King said, "it is his Bible."

Plan to ban DIY Aids tests

By Sheila Gunn, Political Staff

Mr David Mellor, Minister of State for Health, acted yesterday to stop do-it-yourself Aids test kits coming on to the market.

He has tabled an amendment to the Health and Medicines Bill, due to become law next month, giving him power to ban the sale and advertising of home kits. Anyone found marketing them would face up to two years' imprisonment.

Mr Mellor is concerned that if home testing kits are available people will test themselves rather than go to a doctor with potentially inaccurate results. He said: "It is the Government's policy that counselling about HIV and testing for individuals should be freely available through GPs and clinics".

He said it was essential for testing to take place only under medical supervision so that counselling and repeat testing was carried out before a person was told they were HIV-positive. The Lords are expected to add the new clause to the Bill next week and it should be approved in the Commons by next month.

Several drug companies have developed test kits which give results within minutes and are intended to be used in hospitals and clinics to cut waiting times. However, they are not on sale to the public and the companies say they should not be used without medical supervision.

Solicitors concerned at low take-up on advice

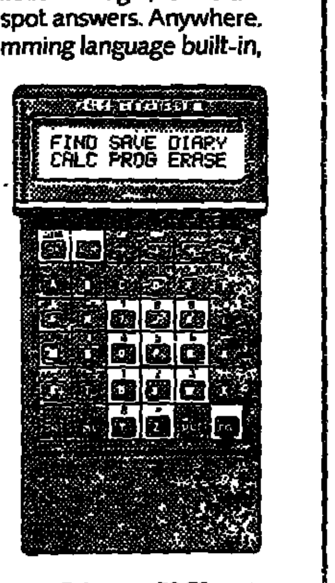
By Frances Gibb, Legal Affairs Correspondent

Only one in five suspects in police custody exercise their statutory right to legal advice since the coming into force of the Police and Criminal Evidence Act.

Research also shows that although the Law Society has provided police stations with a leaflet, *Your Right to Legal Advice*, it is not regularly handed out to suspects.

The society has written to the Home Office about the low take-up of legal advice and other problems as part of the review of the codes of practice under the Police and Criminal Evidence Act 1984. It calls for a number of changes to the codes.

● In-house company lawyers predict in a new survey that they will hand out an increasing share of their work to firms in private practice.



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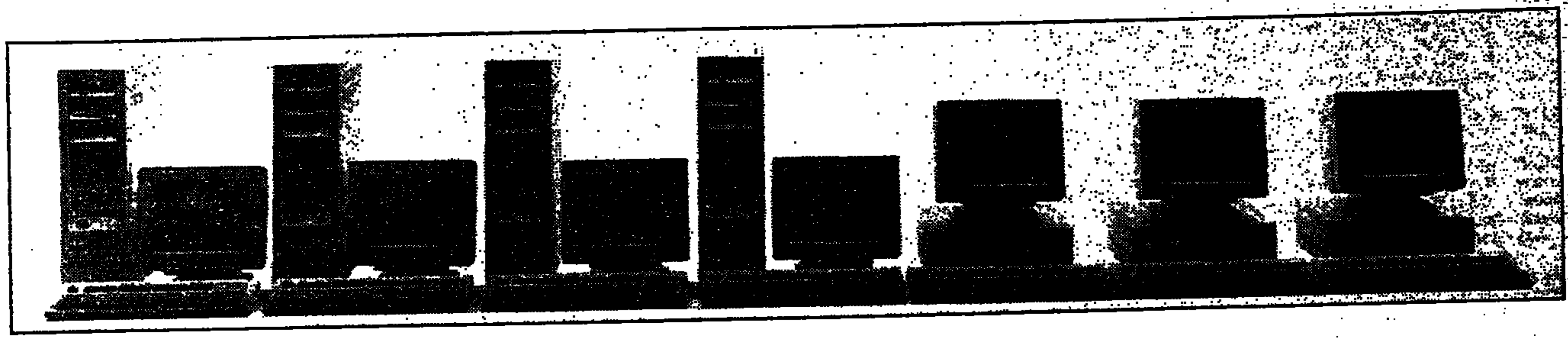

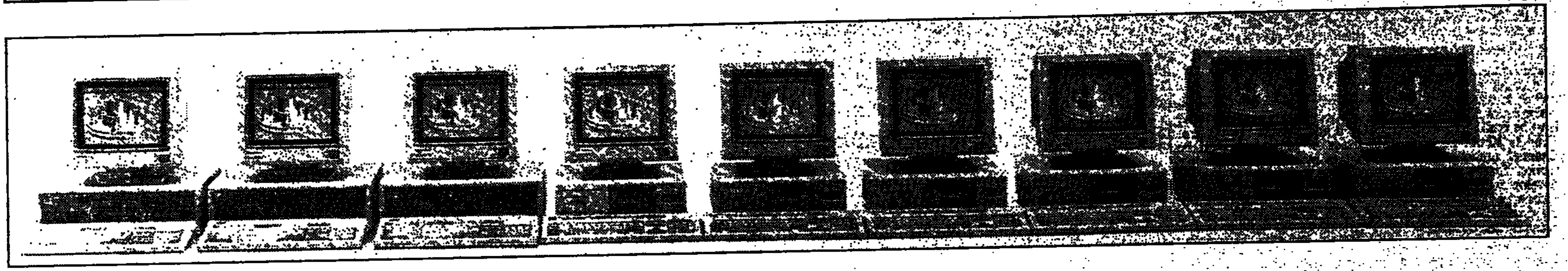

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Relocation: pros and cons

Companies in City exodus as labour market tightens

● Eighteen companies have left London this year to find workers and lower running costs in the provinces. Another 22 have announced plans to join the exodus from high rents, salary weightings and labour recruiting difficulties. Companies elsewhere in the South-east are also re-locating, with the National Provident Institution transferring its group pension division from Tunbridge Wells, Kent, to Cardiff. *Mark Souster* looks at how the moves affect those who are uprooted.

Mr Chris Wills has worked for the National Provident Institution, the main employer in the economically buoyant town of Tunbridge Wells, Kent, for 10 years.

Aged 43, and married with four children, he has been pensions manager for two years. The family live in a four-bedroom detached house at Pembury, two miles from the town.

Mr Wills's wife, Marilyn, has spent most of her life in the area. The family have many friends and relatives close by. Their lives appeared settled and secure. However, upheaval awaits them with an impending move to south Wales.

Mr Wills said: "It has not been a straightforward decision by any means, mainly because of family and friends.

"The company told us that a move was being considered in February and sought reactions from people.

"We went to South Wales to have a look around and seeing what was available there helped us make up our minds. The opportunities and facilities appear excellent."

Mr Wills hopes to buy a five or six bedroom detached house in the country within commuting distance of Cardiff for the same price, or perhaps less, than that of his Kent home. He said: "I hope our house is worth about £170,000 and would expect to spend the same amount for a larger property".

He will move ahead of his wife, who will wait until their sons, Adam, 10, and Matthew, eight, have finished the Easter term at their school.

"We have found a good comprehensive school in Cardiff but there are at least 20 schools to chose from so we will not make an immediate decision." He said there had been no pressure on him to move. Some colleagues had chosen not to go.

"The only pressure I will find is the challenge of a new job. We hope to recruit about 400 people over a five-year period. The company has asked for 75 personnel to switch to Wales initially, but if more agree it will make it easier to set up the operation."

The National Provident Institution employs 1,200 in 14 offices in Tunbridge Wells. The company was unable to find bigger premises in which to centralize its operations.

Mr John Fisher, a spokesman, said: "The workforce in Tunbridge Wells is not big enough to meet our growing needs. We have had great difficulty in recruitment as unemployment is only 2.7 per cent, about 2,400 out of a labour force of some 90,000.

"There is a lot of competition for staff and turnover can be high. It was at unacceptable levels but is now down to below 15 per cent. It causes a strain on training, is costly and is not good for morale."

However, the company does not intend moving completely from Tunbridge Wells, where rents are an average of about £15 a square foot compared with £67.50 per square foot for 33,000 square feet of the Cornhill redevelopment in the City.

Jones Lang Wootton, the surveyors, said average office rents in London had risen from £49.40 a square foot to £65 in the year to last June.

Companies who have moved all or part of their operations from the City this year include the Mortgage Corporation (200 jobs) and Price and Pearce (150), which have both transferred to Woking, Surrey. Securicor (250) is relocating at Sutton near by and the Lloyd's Register of Shipping (160) in Croydon, south London.

The Allied Irish Bank (240) is switching to Uxbridge, west London, BP Oil (600) to Hemel Hempstead, Hertfordshire, and Prudential General Assurance (200) to Welwyn Garden City, while Mercury Communications (400) is moving to Bracknell, Berkshire, and Sealink UK (300) to Ashford, Kent. Confederation Life (350) has chosen new offices at Stevenage, Hertfordshire.

Trust sends otters back to the wild

A wild otter thriving in Norfolk where others have had young (Photograph: James Gray).

The first steps will be taken this week to restore otters to West Country rivers so that by next spring they should be at large in areas where they are just a memory.

Mr Frances McGuire, conservation officer of the Otter Trust in Suffolk, will visit Dorset this week to look for release sites for otters from the trust.

During the next few months, they will be trained to fend for themselves, living in enclosures away from visitors. After their release, food will be left for them on river banks until their fishing skills develop.

The otters will be in the vanguard of what it is hoped will be the recovery of an endangered species. The trust was established in the 1960s when Philip Wayre, its chairman, began to buy otters caught in snares.

Since then the population on the trust grounds at Earsham, near Bungay, has grown to about 40. Sixteen have been released in East Anglia and gone on to produce young.

Mr Wayre estimates that without the reintroductions, Norfolk would today have fewer than 20 wild otters.

"The aim is to establish otters in an area where the animal used to thrive, but where it is no longer found", he said.

In Dorset, the trust will look for places which have relatively unpolluted water, abundant food, plenty of undergrowth, lack of human disturbance and co-operative landowners.

Pilkington votes on new plant site

By Ronald Faux

The board of Pilkington's, the world's largest glassmaker, meets tomorrow to decide where a new £70 million plant is to be built. The choices are Thanet, Kent, close to the Channel tunnel and a huge market for glass in London development sites, or in St Helens, Lancashire, a town the company has dominated since the last century.

The idea of St Helens' biggest employer expanding in the South-east has angered community and trade union leaders in the town. Mrs Marie Rimmer, leader of the Labour-controlled council and a former Pilkington employee, said yesterday: "There would be no commercial logic to moving south."

The company admitted it would cost £25 million more, there was no skilled workforce that would be available and ready to take the jobs and no local support industry, she said.

Opponents of Pilkington's move to court the South-east feared that the company had been bamboozled by the publicity connected with the free European market and the Channel tunnel. The new float glass plant would increase production by about 40 per cent and would provide hundreds of jobs that could be taken by redeploying people already working for Pilkington in St Helens.

The argument about being close to the customer could be met by building a warehouse in Kent to stock glass made in St Helens and transported down the motorway.

Pilkington's senior management are thought to be divided on the issue. It is possible that tomorrow's meeting will decide to press ahead with a planning application in Kent while keeping the Lancashire option open.

A strong body of senior management argues that to counteract the competition, a factory in the South-east is necessary. The company points out that although St Helens remains the main base, fewer than half of the company's 40,000 employees work there and that two plants in Doncaster and Corby are already manufacturing glass.

Travel firms' meeting is threatened by PLO

By Andrew Morgan

Travel companies have pulled out of the annual convention of the Association of British Travel Agents, due to be held in Jerusalem next month, after receiving threatening letters from the Palestine Liberation Organization.

Last year, 3,000 delegates attended the conference in Innsbruck, Austria, but only about 1,800 are expected in Israel.

One PLO letter, sent to firms earlier this month, said Muslims had been asked to boycott the convention's sponsors and the boycott would be extended to firms sending delegates to the conference.

It added: "By going to Jerusalem, Abta is bolstering Israeli tourism and undercutting the impact of the Palestinian uprising. This is totally unacceptable and it will not be forgiven."

The London office of Piedmont Airlines, which flies from Britain to America, was one of the firms to cancel after receiving letters from the PLO. Mr Ron Davies, a director, said he did not want to risk repercussions or the name of the airline.

Bookings for the week-long conference were already 50per cent down on normal because of concern for delegates' safety after rioting earlier this year.

The low response prompted several other companies to pull out because they said it would not be worth attending. The number grew after companies received the PLO letter.

Abta said: "It is certainly most disappointing, but the mention of a PLO blacklist has not been the only cause. It is a combination of factors, including poor publicity."

A spokesman for the Israeli Tourist Office said: "I find it ridiculous that politics is being allowed to enter into the holiday market".

BR fund paintings may be saved for nation

SALEROOM

by Sarah Jane Checkland
Art Market Correspondent

Two paintings sent for sale at Sotheby's by the British Rail Pension Fund may be saved for the nation after fund-raising campaigns just launched.

However, Sir Peter Wakefield, director of the National Art-Collections Fund, one of the potential benefactors, says that there are too many paintings coming on to the market from the Pension Fund for them all to be saved.

Both paintings are English, and scheduled for sale on November 16.

The first, and most valuable, with a £300,000 estimate, is "Family group on a terrace in a garden" by Arthur Devis, an eighteenth-century artist whose speciality was the newly prosperous middle class.

It will be collected today from Fairfax House, York, where it has been on loan.

Mr Peter Brown, the curator, hopes either to persuade the fund to sell the work privately, or to bid for it himself at the auction. The second painting, estimated at £70,000, is "A Prospect of the River Thames at Twickenham" by the topographical painter Peter Tillemans.

Derek Jones, head of arts at Richmond upon Thames council, hopes to secure the work for the Orleans House gallery in Richmond. So far, he has been turned down by the fund's managers. Both museums have applied to grant-giving bodies such as the National Art-Collections Fund and the National Heritage Memorial Fund.

Sotheby's in London yesterday achieved a record for a single lot of Isnik pottery when a set of eight sixteenth-century tiles fetched £133,000, double its estimate.

Artfile, page 12

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Pharmacist who defied Toxteth desolation is beaten senseless behind counter

Inquiry told slum is 'worse than a South Africa shanty town'

By Ian Smith

A pharmacist who underwent emergency surgery last night after being attacked by a drug addict wielding an iron bar exemplifies the problems Lord Gifford's team will meet when it begins an inquiry next month into the notorious Liverpool 8 district.

Lord Gifford's brief from Liverpool City Council is to examine relationships between the discontented community and the police. However, the problems besetting the Toxteth district, scene of violent inner-city riots seven years ago, are much wider.

Twenty-four hours before he was attacked, Mr Hamid Famenini offered first-hand evidence of the enormity of problems in the district.

He said: "Outsiders regard Liverpool 8 as a slum. It's not. It's far worse than any shanty town you might find in South Africa. I used to love this place. Now it terrifies me."

Mr Famenini, aged 31, ran his chemist shop from behind shatterprooof protective glass, a red alarm button by his side.

An attack on a pharmacist at Toxteth, Liverpool, yesterday highlights the worsening lawlessness of the district, which will be the subject of an inquiry by Lord Gifford, QC, starting next month. The day before, the pharmacist told *Ian Smith* of the deterioration and dangers of Toxteth.

In the background, ceaseless chatter from a tape-recording led those on the other side to believe that he was not alone. An insurance company "regretfully declined" to renew his policy after paying out more than £10,000 to replace plate-glass windows and frontage destroyed by burglars who drove a vehicle into the shop.

Mr Famenini said he had opened the pharmacy in Falkner Terrace, Toxteth, after he graduated because he wanted to help those least fortunate and most in need of aid.

On September 30, 1985, the first night after he opened, thieves smashed down a rear door and forced open a drugs cabinet. Two nights later, the same thing happened again.

Falkner Terrace turned quickly from a neighbourly community into a wasteland scarred by vandalism and neglect. Only three homes are lawfully inhabited and others have been burnt down or taken over by tramps or addicts.

The fish and chip shop next to the pharmacy closed after the proprietor got tired of being burgled and vandalized. The newsagent on the other side shut down when he thought the odds of walking out of an intensive-care ward for a third time after being beaten senseless behind his counter were too slim.

The street is not cleaned and has no lighting except for spotlights which Mr Famenini erected himself. Five fires occurred in derelict properties opposite within the past month.

No temporary pharmacist was willing to risk working at the shop. Mr Famenini, who was seriously ill last night with head and facial injuries, said before the attack that he had not had a day off in three years.

Mr Hamid Famenini on wasteland near his chemist shop a few days before he was attacked (Photograph: Barry Greenwood).

Children killed by worried mother

A mother killed her two children then drowned herself, an inquest was told yesterday.

Mrs Linda Mockford stabbed her daughter, Laura, aged 8, more than 20 times at their home at Great Haseley, near Thame, Oxfordshire, on Easter Sunday before strangling her son Kieran, aged 4, with a dressing gown cord.

After leaving a note to her husband, she tried several times to cut her throat and stabbed herself twice in the chest before drowning herself in a nearby pond.

The inquest at Oxford Coroner's Court was told that Mrs Mockford, aged 34, had been worrying about her ability to cope with a business studies course at Oxford Polytechnic.

Mr Ron Mockford said while he was in the shower upstairs, he heard screams and thought it was the children playing about.

He said when he went downstairs later, he found Laura in the lounge and later found Kieran in the kitchen.

The coroner, Mr Nicholas Gardiner, recorded a verdict that Mrs Mockford took her own life. He recorded open verdicts on the two children. He said this did not mean that there was any suspicion over the deaths, simply that only Mrs Mockford knew why she had killed them.

Storm warnings emergency plan

By Pearce Wright, Science Editor

A new national emergency plan is being developed by the Meteorological Office, the Home Office and the public emergency services, for times when there are forecasts of severe storms, such as the one a year ago that took the country by surprise.

Improvements in 24-hour weather forecasting techniques mean that "in a similar situation, the weather would be better predicted and the nation given earlier, and more appropriate warning", according to Dr Peter Ryder, deputy director forecasting, at the Meteorological Office in Bracknell, Berkshire.

The Meteorological Office opened its doors yesterday to show the changes that came after the criticisms of its failure to predict the severity of the gales last October.

An inquiry by Professor Sir Swinnerton-Dyer, Professor of Mathematics at Cambridge University, and Professor Robert Pearce, the meteorologist, from Reading University, emphasized the importance of the Meteorological Office's always having the most powerful computer available.

It recommended better training for forecasters, better computing facilities and information displays, better understanding of how to assess the degree of uncertainty about forecasts, and more flexibility by the media in inserting urgent weather reports.

Mr Michael Fish, the BBC's weather man, said that daytime viewers would have seen him break in between programmes on Tuesday this week with an area forecast of severe rain and high winds, which he read directly from a new message flash system linking the forecasting room at Bracknell to the studio.

The prediction itself depended on observations from new instruments on buoys on ships, and radio balloons launched to 100,000 ft over the Atlantic.

All that equipment has been added to the weather monitoring network since last year's events.

The observational network provides more than five million measurements that are processed twice a day.

In addition, to the new instruments, a new £5 million super computer, a controlled data ETA10, is being commissioned.

Heart attack victims 'get little recovery aid'

By Thomson Prentice, Science Correspondent

Only a tiny minority of the 150,000 people who suffer a heart attack in Britain every year are offered physical and psychological support to help them recover, a medical conference was told yesterday.

Women are less likely than men to make a complete recovery, and suffer more from anxiety, depression and other mental and emotional problems.

Even women married to a heart attack survivor may be more affected psychologically than their husbands, according to research presented at the conference, organized in London by the Coronary Prevention Group.

Both men and women patients who have had an attack or a heart operation suffer from an "abysmal" lack of rehabilitation programmes which could help protect them from further attacks, doctors said.

Every year about 150,000 people in Britain are discharged from hospital after a heart attack or cardiac surgery, but only a third of coronary care units in Britain have such programmes, involving exercises, advice and medical monitoring, a survey has shown.

The survey, by the Coronary Prevention Group, the British Heart Foundation and the British Cardiac Society found that "only a tiny minority of people in the UK who could benefit from a programme can be offered one.

"There is an urgent need for more detailed research".

● Time-consuming and costly tests in hospital laboratories should soon be conducted routinely and quickly at the bedside or by the family doctor, using the discoveries from a joint research project between Cambridge University, Plessey, the electronics company, and Fisons, the pharmaceuticals company.

The three organizations have formed a consortium to develop a disposable device called a biosensor, for diagnosing illnesses.

The Department of Trade and Industry will contribute a third of the cost of the first stage of a programme costing £2 million.

Rebuke for Sun over breach of race ruling

The Sun has breached a repeated ruling about identifying a person's race in a prejudicial context, the Press Council ruled today.

Mr R Borzello, of Camden Passage, north London, complained that *The Sun* referred to a man's colour in a report of his trial for rape when it was not relevant to the story.

The report said a 24-year-old black chef stalked lone young women between January 1986 and May 1987, according to the prosecution.

Mr Borzello said nothing in the report showed the man's colour to be relevant. Mr Henry Douglas, legal manager to *The Sun*, said it was appropriate to refer to the defendant, who could not be named during the trial, as a black man, just as it would have been appropriate to call him a white man or a German. He said police had identified the man they sought as black.

The Press Council said *The Sun's* report was a breach of the Press Council's ruling that newspapers should not identify a person's race or colour in a prejudicial context unless they are relevant to the story.

In this case police had earlier identified a wanted man as black – in which context his colour was relevant. It was not relevant in reports of his subsequent trial.

"The complaint against *The Sun* is upheld."

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CONSERVATIVE PARTY CONFERENCE

Electronic tagging approved for people on bail

The go-ahead for pilot schemes to use "tagging" – electronic monitoring – for people on bail was announced by Mr Douglas Hurd, the Home Secretary, when he replied to a sometimes emotional debate on law and order at the Brighton conference yesterday.

He also announced a further increase in police numbers, to give 1,100 more next year.

Although there were strong calls during the debate for a return of capital punishment, Mr Hurd pointed to the succession of votes in Parliament against it and said that it could never be the answer to all crime, nor even to violent crime in general.

He said that a fresh programme of big increases in police numbers would follow next year's increase.

He also announced that the

LAW AND ORDER

ban on drinking in public places will be extended if the present experiment succeeds and if there is support for it in other places.

A new prevention of terrorism Bill would be introduced in the next session of Parliament, aimed especially at the funds of terrorism.

He said that the police could catch criminals. The courts could punish them. The prisons could lock them up. All that was necessary. But it was not enough if at the same time there was a steady flow of new criminals from schools and homes.

The challenge of the 1990s was to rekindle the nation's strong tradition of active citizenship.

The game of dodging responsibility had to stop. Parents had to teach their children responsibilities as well as rights.

Schools had to put self-discipline and respect for others at the heart of the curriculum. Broadcasters had to consider the effect of their programmes, particularly on the young.

FLOGGING!
HANGING!
DRAWING and QUARTERING!
BRIGHTON – Calman

The conference approved a motion calling on the Government to intensify measures to meet public anxiety about crime by punishing its exponents, tackling its causes and helping its victims.

It was moved by Mr Lee Price, QC, of the Society of Conservative Lawyers, who said that it sought to recruit the energies of the Government and the support of the public for a crusade against crime.

"The scale and ugliness of crime in our society today are totally unacceptable (applause).

"Ordinary people have less than full faith in their own safety, in the safety of their children, when walking in the streets or travelling on public transport, particularly at night.

"It is not the way of the Tories to regard violence and theft as world-wide modern tendencies which we cannot stop" (applause).

The alternative to prison was acceptable only if it was made inconvenient, uncomfortable, useful and conspicuous. The criminal must know that society detested his crime.

Mr Barry Dougherty, North-west area, was warmly applauded when he told the conference that he was in favour of corporal and capital punishment.

Representatives should make sure that they selected election candidates who would press for the return of those punishments.

People who committed murder, rape and violent attack must be given punishments that fitted the crime.

"If a child commits a crime, the parents must be made to pay for that crime. If they are receiving state benefit, it must be stopped until the damage has been paid for" (applause).

Mr Douglas Hurd having his conference pass inspected yesterday by PC Malcolm Hamilton (Photograph: John Williams)

Prisons must be the type of places to which someone would never want to return.

Mr Phil Gallie, North Cunninghame, opposing the motion, said that since the abolition of capital punishment, about 350 killers had been returned to the streets. Fifty-seven had killed again.

In the last vote in the House of Commons on the subject, 110 Conservative MPs had not been able to bring themselves to back a policy of capital punishment. Yet they enthusiastically embraced a policy of deterrence in defence, based on a threat to life.

Could any explain why this was morally acceptable? Such logic was beyond him. "If our MPs have such a mental block, let them salve their consciences. Let them vote for a referendum" (applause).

Mr Lionel Stanbrook, Orpington, son of Mr Ivor Stanbrook, the Conservative MP, said that the conference was a stage-managed rally. It did no credit to the party that debates did not reflect the genuine concerns of members.

"Last year's conference vote was meaningless. Why does the parliamentary party continue to deny the majority position of party members on this issue (applause)?

"Since this specific issue is denied a proper debate, let me try it from the grass roots."

He asked those in favour of the return of capital punishment to raise their hands, then those against, and declared that motion caried.

Dr Liam Fox, Beaconsfield, said that respect for the law must begin in the home and parents ought to know where their 12-year-olds were, who they were with and what they were doing (applause).

"Some parents would do better if they were a little more frugal with the social worker's time and a little more liberal with the judicious smack on the backside" (applause).

Mr Brian Blacker, Hampshire, said that he wanted to see the real villains, the muggers, the armed robbers, the blackmailers, in prison for a long time.

Mr Hurd said that the force of the debate reflected the force of feeling about crime. Capital punishment had been debated in three successive parliaments, each with a strong Conservative majority, and each time there had been a decisive vote against.

"We can go on arguing whether it is the right answer for brutal murder. Don't let's get stuck just in that groove. Capital punishment can never be the answer to all crime, nor even to violent crime in general."

The key was to concentrate efforts and resources against violent crime which narrowed and stunted so many lives, particularly of the elderly.

They were making good progress against preventable crimes, but it was too soon to start sounding fanfares. The figures were still far too high, but there were blue patches in what once seemed a wholly dark sky.

"They show that there is no reason to despair. The crime rate can be and is already being edged downwards" (Cry of "Rubbish").

There were still cases where the judge got it wrong, where public concern was justified. One over-lenient sentence for a rapist or robber was one too many.

From February 1, the Court of Appeal would be able for the first time to increase a sentence passed by a lower court.

Too much crime was committed by young men with too much drink inside them and too little self-discipline or responsibility to others.

Too much time was spent bickering with local authorities, some Conservative, about planning permission for new prisons.

The vandal should do demanding work, clearing up his neighbourhood, scrubbing graffiti off walls and putting right the damage caused (applause).

Multiplying police numbers did not in itself bring down crime, but there remained for some forces an undeniable case for yet more men on the beat.

"It is not an offence to handle funds which may be going to the IRA. Nor do the police have power to investigate such funds. We shall create that offence and we shall provide that power."

'Indolent firms' refuse to move

By Robin Oakley
Political Editor

Mr Malcolm Rifkind, Secretary of State for Scotland, accused Britain's companies last night of being indolent and prejudiced for remaining in the south-east of England when there was no economic reason for them to do so.

Delivering the Conservative Political Centre lecture in Brighton, Mr Rifkind also called for more Government departments and agencies to be moved from London to the regions, saying: "the scope for further departmental relocation out of London is substantial and the arguments for it are very powerful". The motto, he suggested, should be: "Those who do not need to be in London need to be not in London".

Mr Rifkind said that moving civil servants out of the capital offered them a better quality of life, gave an example to the private sector and helped to cement the political unity of the kingdom with the "visible presence" of decision makers in all regions.

Accepting that in a free society the direction of industry was no more sensible nor acceptable than the direction of labour, Mr Rifkind said that it should still be government policy to assist the achievement of a "more balanced Britain", though without excessive financial inducements or by refusing companies permission to develop in parts of the South.

Regional policy and selective assistance to areas of exceptionally high unemployment was useful, though it could only be part of a wider economic strategy.

Government's role, he said, should be in encouraging inward investment by foreign firms, setting an example in relocation and exhorting commerce and industry to examine afresh where its own interests lay.

"To have fully analysed the options and concluded against relocation is one thing. To allow prejudice or indolence to prevent the exercise even being carried out is another."

The Secretary of State said that Britain was entering a period of history in which economic logic, market forces and common sense would work to the benefit of the English regions and of Scotland and Wales.

In London and the South-east, business and industry faced big problems with high commercial-property prices and rates, shortages of skilled staff and the necessity of paying high premiums to retain workers faced with a high cost of living.

Some companies had no option but to remain in or close to London because of the product or service they offered. But in a European, if not global economy, the geographical location of a business was often a marginal consideration.

By instancing particular companies, Mr Rifkind countered claims that transport costs from the North to markets in the South or in Europe outweighed the advantage to firms of moving north.

Zonal, a company manufacturing recording tapes, had moved 500 miles from Surrey to Inverness. "They now find it cheaper to ship pallets of tapes to London from Invergordon than from Redhill because of the high cost of transport in the South-east".

Norwest, manufacturing deep freezes in Caithness for export to France and Germany, when asked how they could be competitive, "reply sweetly that they are nearer their European markets than the Japanese".

Business today

Debates this morning are on local government, health and on economic policy and taxation. In the afternoon, there will be debates on overseas affairs and Europe and on education, followed by one on Sunday trading, which was chosen by ballot of the representatives.

Benefits shake-ups signalled

By Philip Webster
Chief Political Correspondent

A fresh shake-up to the social security system, including legislation to require unemployed people to take more active steps to find work, was signalled by **Mr John Moore**, Secretary of State for Social Security.

Legislation is expected in the Queen's Speech to toughen the availability-for-work test for those claiming benefit. People could lose money if they fail to show that they are trying hard enough to find work.

Other benefits will be rethought to prevent their being abused in a way that undermined the family unit.

Benefit rules are likely to be strengthened to allow for more strenuous efforts to be made to track down fathers who desert their families in the knowledge that the state will provide.

The measures arise from the growing concern of ministers that payments made to single-parent families and the high priority they are given on council waiting lists are themselves contributing to growing pressures on family life.

Mr Moore told the conference that family credit had been designed to ensure that heads of families were virtually always better off in work than on the dole.

"We need to re-think other benefits so they work this way, particularly the ones that have an impact on families.

"Lone-parent families – 90 per cent of them headed by women – have lower incomes than any other group in society. Nearly 25 per cent of them have never been married.

"Of course, we will continue to help poor single-parent families. But as we do it we have to ask some hard questions: Is the hope of a council flat and a guaranteed income a factor in unmarried teenage pregnancy? Is the knowledge that the state will provide a factor in fathers deserting their families?"

Mr David Hopkins, Wakefield, proposed the motion, later carried, commending the reshaping of benefits to prevent dependence on the state.

He said that a minority of scroungers had given social security a bad name.

Mr Michael Wren-Hilton, Fylde, said that it was wrong that a woman widowed in the First World War should receive less benefit than a woman whose husband had died, for example, in Northern Ireland.

Mr Mark Perry, Wrexham, was applauded when he said that the health minister, Mrs Edwina Currie, should show more respect for old people.

The Prime Minister should send her on a one-way ticket to Siberia so that she could try out her woolly hats and scarves and ensure that Mr Moore's policies and those of the health secretary, Mr Kenneth Clarke, were not overshadowed.

Mr Andrew Boff, Uxbridge, told Conservatives to remember that social security scroungers were a minority of those who claimed benefit.

Parkinson pledge: Coal to be sold off

A vision of Mr Arthur Scargill sitting down to negotiate with owners of private coal companies after the next election was given to the conference by **Mr Cecil Parkinson**, Secretary of State for Energy.

Representatives cheered when he offered what he called "this historic pledge: coal will be privatized". Accepting that they were impatient for this to happen, he said that the Government would be ready for this ultimate privatization by the next Parliament.

There would be no "no-go" areas for free enterprise. British miners would be shareholders with a stake in their own industry. Privatization had begun in Britain and was being copied all over the world.

Mr David Read, Bury North, had proposed the motion, later carried, congratulating the Government on the success of its privatization programme, looking forward to the privatization of electricity and calling for the opening up of the energy industries to genuine competition, private capital and wider share-ownership.

He said that the privatization of electricity would be the most ambitious operation the world had seen both in its size and the restructuring of the industry.

The result would be a more efficient industry, driven by the needs of its customers who, for the first time, would have the upper hand.

Mr Noel Major, Wakefield, asked the Government to think again about winding down operation of the Dounreay fast-breeder reactor with the loss of 300 jobs. The United Kingdom had a commitment to European collaboration in fast-breeder reactors and turning their backs on that would allow the Japa-

ENERGY

nese to outstrip them quickly.

Mr Walter Ablett, Chelmsford, said that in the privatization of electricity employees should receive a generous allocation of shares.

Mr Stephen Hammond, Stevenage, said that it was vital that electricity's domestic customers received a fair deal. In the privatization of the industry there ought to be a statutory regulatory body on the lines of Oftel to protect consumers.

Mr Alan Donnelly, Banff and Buchan, said that safety on oil rigs was of paramount importance.

Replying, **Mr Parkinson** said that they were not withdrawing from the fast-breeder reactor but recognized that they would not have a commercial use for that technology for 30 to 40 years, and they were restraining their expenditure in recognition of that.

Electricity would be the biggest-ever privatization, and he had promised the conference last year genuine competition; the Government's White Paper had fulfilled the promise.

Since last year, the whole industry was becoming customer-minded.

"Under our proposals, customer rights will no longer be optional. They will be built into law. Every area board will be answerable to you, the customer. All this is because of privatization."

British Telecom was following suit. Privatization concentrated the mind on the customer.

"I call that Parkinson's law" (laughter and applause).

The new regional electricity-distribution companies would be big forces in their local economies.

Decisions would be taken in Yorkshire, for instance, by Yorkshiremen answerable to the people of Yorkshire. Domination by London would be a thing of the past.

"When all 12 distribution companies are offered for sale to the public, we shall give their own customers special rights to hold shares in their own area companies."

Already, 15 important power generation projects were being prepared by private companies, making 5,000 megawatts of capacity.

If nuclear power were abandoned throughout Europe, oil would probably cost more than $30 a barrel, and if nuclear had not been available in 1985, Scargill would have won.

Offensive to be mounted against scroungers

By Martin Fletcher
Political Reporter

The Government is to mount a big offensive against benefit cheats, Mr Norman Fowler, Secretary of State for Employment, told the conference yesterday.

The number of fraud investigators is to be raised by over 100 to more than 800. The number of claimant advisers who interview those suspected of claiming benefits fraudulently is to be increased by a further 400 to 1,200 by March next year, he said.

In addition, new benefit claims will be handled by more senior staff to enforce the law more rigidly.

"I give notice that we are not prepared to see taxpayers' money being used to finance the fraudulent."

He said that a "significant minority" of benefit claimants, particularly in London, either did not want to work or were already working in the black economy.

The Department of Employment has found that one in ten claimants leave the register when they are invited to Restart interviews.

BENEFITS

It is shortly to publish a survey showing that there are 280,000 unemployed in London but 150,000 unfilled job vacancies. Most are under 40, 71 per cent had no dependent children tying them to the home, and one in ten were graduates.

He again denied that he had any intention of moving towards an American-style "Workfare" system. "Ever since Beveridge, those claiming benefit have had to be available for work and prepared to accept a job if a job is offered. That is a good rule," he said.

Mr Fowler won a standing ovation for a powerful speech in which he also poured scorn on the outdated practices of the trade unions and bitterly condemned their refusal to cooperate with the Government's new Employment Training.

That decision was "one of the most shameful episodes in the history of the TUC", he said, and claimed that the left in general was now a destroyer of jobs.

Only those unions that modernized themselves and represented their members' real interests would prosper. Those that opposed every change in working practices and led their members into self-defeating strikes and job-defeating pay claims would decline. "Union members don't want that – for them the age of Arthur Scargill is over", he said.

The Government would shortly be publishing a White Paper proposing a radical reform of the training system. What was needed was local arrangements to meet local needs uniting Government, employers, unions and many more.

Sanctions for delayed transfers

Local councils that deliberately delay the sale of council houses are to be penalized under new proposals aimed at increasing the number of people buying their properties.

Tenants will be allowed to deduct from the purchase price the rent they pay while waiting to buy if an authority is found guilty of deliberately slowing their application.

The penalty, announced yesterday to the Brighton conference by Lord Caithness, Minister for Housing, is aimed at Labour councils that the Government has accused of delaying applications and denying people the opportunity to buy their council homes.

He said that if this latest measure failed, the Government would take further action under right-to-buy legislation. He said: "It will certainly help. We want to ensure that tenants are not thwarted in their wish to buy."

Under the Government plan, tenants will be able to apply for forms from the Department of Environment if they suspect that their local authority is deliberately delaying an application to buy.

The council will be given a month to answer the allegation and, if it is found guilty by the Department of Environment, penalties will be imposed. The rent paid from the time of the tenant's complaint will be deducted from the purchase price.

He said that since 1979 the number of owner-occupied homes had increased by three million, one million of them through the right to buy.

Meetings on the fringe

Council house sale plans 'have failed'

Mr Peter Walker, Secretary of State for Wales, branded as a failure yesterday the Government's much vaunted programme of council house sales, under which more than a million council tenants have bought their homes (our Political Editor writes).

In a wide-raging speech which maintained his reputation as the Cabinet's licensed dissenter, Mr Walker warned the Government not to neglect social problems, called for more spending to clean up "grotty housing, slag heaps and industrial pollution" and spoke of the danger of complacency and arrogance.

Mr Walker, who called some years ago for council homes to be given away to their tenants, reminded a meeting of the Tory Reform Group that he had begun the council house sales movement as Secretary of State for the Environment in 1970.

"We rejoiced at the success of that campaign over 14 years of Conservative government, but we should anguish at the failure of that campaign. If after 14 years of trying to sell council houses to their tenants, 80 per cent of those tenants remain permanent tenants of the state it is time that we take action to see that the majority of these people become owner occupiers."

Mr Walker: The Cabinet's licensed dissenter

He called for radical polices to provide "the biggest redistribution of wealth from the state to the people in history".

His expressed alarm that property ownership or the lack of it was dividing Britain into two nations of haves and have-nots was echoed last night by Mr Malcolm Rifkind, Secretary of State for Scotland.

Mr Rifkind also called for extension of the right to buy and said: "We must not be timid in this respect and should be prepared to consider radical extensions of the present rights of council tenants".

In his speech, Mr Walker said that the Government faced two serious economic problems: "inflation due to a consumer credit boom and our worst ever non-oil adverse balance of payments, provoked again by consumer credit sucking in imports of consumer goods from overseas".

He said that only last month had manufacturing output been restored to the point it was in 1973 and declared that the North-South "two-nation syndrome" had widened rather than narrowed under Conservative government.

Steering once again a subtly different line from the main thrust of Thatcherite economic policy and insisting on the need for Government intervention in stimulating regional industry, Mr Walker also called for more compassionate Conservatism.

"If we ignore social problems we will fail. We need, as always, to produce the efficient economy in order to exercise the compassion needed to eradicate the worst of our social problems."

They had to avoid complacency and arrogance. "It is vital that a Conservative Government shows the same enthusiasm, energy and determination in tackling the social problems as we have shown in creating a successful, free-enterprise economy".

On the environment, Mr Walker said that there were vast quantities of pollution from the past, much of it created by the operation of the free market forces whose advantages they recognized.

Only the Government and local authorities could clear it. The methods existed; it was up to the Government to provide the means.

Calling for a dynamic regional policy, he said: "With the inflationary over-heating of parts of England it is vital to procure greater economic activity in those areas still seeking employment".

Other fringe meetings reports are as follows:

● **Mr Kenneth Baker**, Secretary of State for Education and Science, warned the conference yesterday against expecting quick results from the drive for reform and reconstruction in the Soviet Union (Richard Ford writes).

He said that, although there was much greater openness throughout the country, there was hesitancy in reporting progress from Mr Mikhail Gorbachov's moves for *perestroika* throughout Soviet society.

Mr Baker, speaking at a meeting of the Bow Group after his recent visit to the Soviet Union, said that the task facing Mr Gorbachov was formidable because he was trying to change 80 years of planned state socialism. "It is going to take a great deal of time and a very great deal of courage by Gorbachov to do it."

The main step facing the Soviet leadership was to eliminate state subsidies; he would meet much resistance from people who had a vested interest in the operation of the present system.

He said that, although there was now discussion on the rule of Stalin, the Russians were still not prepared to have any criticism of Marxism-Leninism as to allow that would be to question the very heroes on which 80 years of Soviet rule were based.

● "We are not being rotten to the nurses", **Mrs Edwina Currie**, Under Secretary of State for Health, told a meeting of the Conservative Medical Society.

The Government had allocated more than £800 million to fund the nurses' pay award, the biggest pay rise the health service had ever seen, she said.

October 12 1988 PARLIAMENT

Mellor still ready for NHS pay talks

Mr David Mellor, Minister of Health, is still willing to talk to union leaders on nurses' pay even though he had said that the time was past for talking, Viscount Davidson, deputy Chief Whip in the Lords, told peers during questions.

Lord Ennals (Lab) had asked the Government spokesman to clear up the confusion and to say whether Mr Mellor really had meant that there could be no more talks.

Viscount Davidson said that everyone wanted to see the pay award in the nurses' pay packets before Christmas, "and we must deliver what we agreed".

Earlier, **Lord Ennals** had asked why Mr Kenneth Clarke, Secretary of State for Health, had refused last night to see union leaders. It was intolerable and irresponsible to treat nurses in "this cavalier manner while feelings are running so high".

These feelings existed not only among nurses but also among health authorities, many of whom were obliged to cut services to patients because the Government was not fully funding the award.

Viscount Davidson said that Mr Mellor had offered to meet representatives of the staff negotiating side but that offer had been declined last night.

Viscount Davidson also rejected an accusation by Lord Ennals that it had been irresponsible of Mr Clarke to delegate the issue to Mr Mellor.

Lord Dean of Beswick (Lab) asked if it was true that Mr Clarke had given regional health authorities the right to offer increased inducements in some areas to remedy staff shortages. That would be dangerous.

Lord Stoddart (Lab) criticized the Government, or Mr Clarke, for not allowing the issue to go to arbitration. The unions had offered to make this binding on themselves.

Viscount Davidson replied that all the negotiations so far had been based on the Government's original position, on a figure of £803 million for this year. "We are awaiting returns from the regions and will make an announcement as soon as possible."

The Countess of Mar (Ind) said that the problem also existed in the primary care sector where general practitioners had agreed a scale with their practice nurses, though family practitioner committees would not agree to it.

Bush camp is mobilized to quell a mutiny by Quayle

From Charles Bremner, New York

As the candidates honed their "sound bites" yesterday for the final debate and a campaign end-game that is expected to be the most vitriolic for decades, senior Bush staff leapt into action to calm a mutiny by Senator Dan Quayle against his handlers.

Mr Quayle took flight late on Tuesday, bolting the control of the Bush campaign team which has decreed his every move and scripted almost every utterance since his embarrassing gaffes after his selection in August.

"There's not going to be any more handler stories because I'm the handler," he told reporters on board his plane somewhere over Ohio. The senator, who is now recognized by all sides to be winning few votes for the Bush campaign, said he was furious over all the reports that he had been programmed, filled as an empty vessel, by the skilful Bush image-makers.

"I'm Doctor Spin ... I don't want you to ask some aides. You ask me and I'll give you the answer," he said, with a jibe at the "spinners", aides who try to influence reporters favourably towards their man.

The running mate, who has lately become known as "Just Danny", telephoned the Bush command centre in Washington at the weekend to voice his anger over criticism from senior Republican campaign staff voiced anonymously in the press.

In one interview, a Bush aide said the youthful senator came across "like a wounded fawn" in his debate with Senator Lloyd Bentsen last week. Another told *The Washington Post* that the Bush team was trying to "potty train" the running mate.

Mr James Baker, the campaign chairman, has read the riot act to his staff, threatening to sack anyone who makes an anti-Quayle crack, according to Republican insiders, and yesterday was said to have assured the senator that he could speak directly to reporters if he wanted.

US ELECTION

But the prospect of a loose Quayle crashing through the media thickets sent the team of handlers, led by Mr Stu Spencer, the master California image-smith, into "damage control" mode. Yesterday, they stuck closer than ever by him and ensured he read the teleprompter on a swing through South Dakota.

When he broke from the script in the early days, Mr Quayle's remarks varied between clumsy and confused. In an impromptu foreign policy speech in September he was deemed incoherent. In other free remarks last month, he called the Holocaust an American crime and said he did not live in this century.

Cynics were of course suggesting that the Quayle mutiny was itself scripted, as a cunning way of asserting the independence of a man who is being dismissed even by many Republican voters as of dangerously little substance to come so close to the presidency.

It is an uneasiness that has been deftly seized by the Dukakis campaign in two television commercials entitled "The Packaging of Dan Quayle".

"We've got a disaster on our hands," says a sleazy-looking actor playing a Bush image-maker. "Suddenly the words 'President Quayle' even make me nervous," says another.

The Republicans have not been helped this week by a merciless dissection of the Quayle character at the hands of Gail Sheehy, the queen of the 1988 campaign biographers.

In a long analysis entitled "The Making Of A Non-Entity", Sheehy called Quayle a "dumb blond ... a sunshine boy of questionable intellect and no great ambition" and managed, after interviewing 60 friends, associates and relatives, to find nothing positive to say about him except that he looked pretty and played a good game of golf.

With so much riding on the outcome of the second debate – probably the final chance for the electorate to see either candidate in only semi-scripted performance – the experts were predicting fireworks.

For Mr Dukakis, the debate may be his last chance to close the gap. The latest polls indicate Mr Bush is holding at least a three-point lead, with about 12 per cent of potential voters undecided.

Mr Bush must avoid a mangling at the hands of the much more articulate governor.

An analysis of the last debate showed that while Mr Dukakis completed all but 5 per cent of his sentences, Mr Bush failed to nail down a subject, verb and object in almost a quarter of them.

Mr Dukakis has spent the past five days nursing his wrath over Mr Bush's latest onslaught on his alleged care for criminals rather than victims.

He is widely expected to hit hard at what he sees as lies by the Bush campaign, and his advisers are said to be working on a nuclear-powered put-down of the kind that Mr Bentsen used against Senator Quayle last week.

Rabin predicts upsurge of terrorism

Mr Yitzhak Rabin, the Israeli Defence Minister, addressing members of the Foreign Press Association in Jerusalem yesterday, when he said that he was ready to pull out most of his forces from the occupied territories and to free Palestinian activists if violence ended. But another grenade thrown at troops in Gaza yesterday – the second in 24 hours – prompted Mr Rabin to suggest that the Palestinians were returning to terror tactics to prolong the uprising (Ian Murray writes). The two grenades were Soviet-made, suggesting they had been smuggled in from Syria. The one on Tuesday evening injured two soldiers, but yesterday's caused no casualties.

Mr Rabin told the journalists that the Army had largely succeeded in stopping the mass stone-throwing demonstrations "which used to be the trademark of the uprising". Harsh measures by the Army had restricted the throwing of petrol bombs but "different means" might be needed against the new violence.

In Nablus yesterday, the Army blew up four houses and sealed off five others said to belong to members of a gang that killed three other Arabs for allegedly collaborating with Israel. In Gaza, troops arrested Mr Ibrahim Aliyah Suri, said to be a senior member of Hamas, an Islamic fundamentalist group.

Image-makers attack with negatives

From Christopher Thomas, Los Angeles

Governor Michael Dukakis is a feel-nothing, believe-nothing kind of guy who raises taxes, lets murderers out of jail, knows nothing about foreign policy, and is shamelessly guilty of "economic nationalism" – and a liberal to boot.

Vice-President George Bush deals with Panamanian drug barons, sends cakes and Bibles to the Ayatollah, lets corporate polluters destroy the environment, cares little for the homeless, and has a weird idea of who makes a good running mate.

Such is the level of debate on the campaign trail as the presidential contest moves into top gear. Both camps have embraced negative campaigning as a powerfully destructive tool. The style has come into its own in 1988 and is almost respectable.

Mr Bush was a reluctant convert. He used to cut out harsh phrases inserted into his speeches by campaign managers, but no longer does so. He is abrasive and combative. Nobody calls him a "wimp" anymore; the label vanished the day he agreed to stop being nice all the time.

Paid political commercials are no longer concerned with a candidate's merits. What matters is the other man's faults.

The Republicans launched the first assault of negatives, and the Democrats fussed and foundered for weeks because the governor's advertising strategy was being run by a non-political team of Madison Avenue creative talent. Mr Bush, by contrast, gave control to one man, Mr Roger Ailes, his media adviser, resulting in a focused campaign of television advertising that quickly had Mr Dukakis labelled as a dangerous liberal.

The Democrats struck back last week with the release of five new commercials attacking the Bush camp for using negative campaigning – a sort of backhanded compliment to the effectiveness of the onslaught.

Most observers agree that the riposte is not very effective. The Bush commercials, however, go straight for the kill.

The Vice-President's image-makers – essentially Mr Ailes, Mr Lee Atwater and Mr James Baker – claim credit for killing the wimp factor that dogged Mr Bush in the early stages of the campaign.

Now that the label has gone, Mr Bush seems more comfortable talking about himself and his tendency to show emotion. In a revealing interview in *The New York Times* yesterday he said he often "dissolved" at any sad occasion, from a play to a funeral.

"I get so moved that I cannot do the kind of job Ronald Reagan does when he greets families of hostages or pays homage to survivors at Normandy," he said. "I say to him: 'How do you do this?' because I know he feels strongly. But he can do it without crying. Maybe I will do better."

Bishops escape Pretoria arson attack

From Michael Hornsby, Johannesburg

A fire, apparently started by arsonists, gutted Khanya House, the headquarters in Pretoria of the Southern African Catholic Bishops' Conference before dawn yesterday. At least seven people, including two bishops and a nun, escaped the blaze, the second attack on church premises in less than two months.

On August 31, a bomb wrecked Khotso House, the Johannesburg headquarters of the South African Council of Churches. Police have not yet arrested anyone in connection with that attack.

An Irish nun, Sister Brigid Flanagan, who is the associate secretary-general of the Bishops' Conference, and three lay church workers, were driven on to a second-floor balcony of Khanya House by yesterday's blaze. They were rescued by firemen.

Two bishops and another layman had fled to safety down a fire escape. "If it hadn't been for the fast action of the fire department, we would all have been killed." Dr Rob Lambert, a member of the Conference's commission of church and works, said.

The Conference said the attack had to be seen in the context of "the tragic mess" in which the country found itself as a "result of policies of racial discrimination and apartheid which have fostered ignorance, resentment, suspicion and fear among the people of our land".

Police said that empty petrol and paraffin cans had been found in the building. A patrolling policeman had seen a mini-bus with 11 black and white occupants and a false registration plate stationed outside Khanya House shortly before the blaze.

According to church workers, two unexploded limpet mines were discovered in the building.

The people in the building had attended a meeting that went on until late the previous day and would not normally have been sleeping there.

The day after the Khotso House incident, Afrikaans newspapers received anonymous telephone calls from people claiming that the bombing of the SACC was the work of the *Wit Wolwe* (White Wolves), an unknown organization of presumed extreme right-wing tendency. The same group claimed responsibility yesterday for a fire in the early hours of last Tuesday which severely damaged the offices of *The Namibian*, a weekly newspaper published in Windhoek, with broad editorial support for the South West Africa People's Organization, the guerrilla movement which has fought for 22 years for Namibia's independence.

● **LONDON:** Cardinal Basil Hume, Archbishop of Westminster, sent a message of support to the Roman Catholic Church in South Africa, which he described as a "courageous witness" on behalf of truth and goodness.

WORLD ROUNDUP

Foreign Office shuns Syria trip

The Government yesterday dissociated itself from a visit two Labour and two Conservative MPs are to make to Damascus next week at the invitation of the Syrian Government (Andrew McEwen writes).

A Foreign Office official said the four – Conservatives Mr Robert Adley and Mr Robert Hicks, and Labour's Mr Andrew Faulds and Mr George Galloway – were advised not to accept the invitation and warned that if they did so the Government would have nothing to do with their trip. Two of the MPs said they hoped the visit would lead to talks on a resumption of diplomatic relations, broken by Britain in 1986 after Nezar Hindawi was convicted of trying to smuggle a bomb on to an El Al jet at Heathrow.

Harare murder trial

Harare (AP) – Three alleged South African agents accused of a car bombing attack against African National Congress officials in Zimbabwe pleaded not guilty yesterday to charges of murder, terrorism and sabotage. Kevin Woods, aged 36, Michael Smith, aged 34, and Philip Conjwayo, aged 54, denied involvement in a car-bomb attack on January 11 at a house in Bulawayo, the second biggest city, occupied by officials of the African National Congress. The charges carry the death penalty. More than 30 people have been executed in Zimbabwe since independence in 1980.

Cubans release ship

Washington (Reuter) – Cuban authorities yesterday released a ship seized while carrying the America's Cup yacht New Zealand, a spokesman for Senator Lowell Weicker said. He said the Senator, a Republican who favours improved ties with Havana, had been in constant contact with the Cubans after the US flagged coastal freighter Tampa Sea Horse was stopped on Tuesday by a Cuban warship. He had been told that the ship was escorted back into international waters yesterday by a Cuban frigate.

Move to free rouble

Officials of the Soviet-led trading bloc Comecon discussed ways of introducing currency convertibility at a two-day meeting of Comecon's permanent commission on currency (Michael Dynes writes). Convertibility, making the rouble a currency that can be traded freely on the world financial markets, is a key objective of President Gorbachov's economic reform programme in the Soviet Union.

Moscow opens a 'charm offensive' in Europe

Shevardnadze strengthens links in Paris

From Philip Jacobson
Paris

Mr Eduard Shevardnadze, the Soviet Foreign Minister, yesterday wound up a highly successful visit to France that further underlined Moscow's desire for closer ties with Paris.

At a crowded press conference in the Russian Embassy, he emphasized the "frankness and cameraderie" of the talks which he and his sizeable team had with their French opposite numbers. To mark his departure, he formally confirmed that President Mitterrand is to visit the Soviet Union in late November and that President Gorbachov will come to France early next year.

Mr Shevardnadze said that the Franco-Soviet diplomatic axis was working well. After several meetings with M Roland Dumas, the French Foreign Minister, he felt confident that both sides were eager to make progress with a dialogue on all issues of mutual interest.

These interests incude arms control negotiations, notably the long-running Vienna talks on reduction of conventional forces in Europe. Mr Shevardnadze appeared to be signalling a shift in the Kremlin's position by acknowledging that there might be a certain "disequilibrium" between the strength of Warsaw Pact nations and those of the Western allies.

As expected, there was high Soviet praise for M Mitterrand's recent proposal at the United Nations for an international conference in Paris to discuss the scrapping of chemical weapons. To some cynics, this might appear as the quid pro quo for French support of the choice of Moscow for the next of the regular meetings on "humanitarian issues".

It was all over in an hour, and we left to handshakes and warm words from assorted Soviet diplomats and embassy officials.

The Kremlin's "charm offensive," sealed by an agreement to allow the French to open the first Western cultural centre in Moscow, was in full swing.

With the United States effectively sidelined by the presidential election, it seems clear that the Soviet Union felt the moment was ripe for what one Parisian newspaper called *un flirt* with the French. Observers here also point out that Chancellor Helmut Kohl of West Germany will soon arrive in Moscow on an important official visit.

By tradition, any Soviet overtures to Bonn are accompanied by reassurances to the French, ever-anxious about their neighbour's relations with the Eastern bloc.

At the same time, there are unmistakable signs that President Mitterrand puts grand diplomacy on the Franco-Soviet front high on the agenda for his second term in office.

Kohl heads for Kremlin to revive 'Ostpolitik'

From Richard Owen
Bonn

West Germany is about to launch a new phase of its *Ostpolitik* – with one eye on its Western neighbours.

"Kohl going to Moscow with a team of 500" was the headline in the popular daily newspaper *Bild* yesterday. It was emphasizing the large delegation of economic advisers, leading industrialists, journalists and even musicians the West German Chancellor is taking with him to Moscow next week in an attempt to raise the profile of West German trade and culture in Mr Gorbachov's Russia.

"Kohl has felt left out so far," one senior Western diplomat said. "East-West relations are vital to West Germany for geo-political reasons. Yet Thatcher and Reagan have got ahead of Bonn by forging a close relationship with Gorbachov, and now Mitterrand too is turning his attention to Moscow." Germans speak of a *Nachholbedarf*, or "need to catch up".

Herr Kohl: Trying to catch up with initiatives of allies.

No date has yet been fixed for a new visit to Moscow by Mrs Thatcher. But she still has the reputation as the Western leader who forged the first and warmest ties with Mr Gorbachov. By contrast, Franco-Soviet relations have been cool. The announcement this week that President Mitterrand will visit Moscow at the end of November has therefore aroused mixed feelings in Bonn.

"Paris is searching for its *Ostpolitik*," commented the *Frankfurter Allgemeine Zeitung*. The German view is that French policy is out of line with the rest of the West because of its insistence on an independent defence posture, not least in the nuclear field. Bonn argues that France had earlier emphasized dangers posed by Mr Gorbachov's overtures and under-estimated the opportunities.

Herr Kohl and M Mitterrand meet in Vezelay tomorrow to try to bring French and German views closer on East-West issues.

Bonn thinks the French over-sensitive to the idea that West Germany might be seduced by Mr Gorbachov into political neutrality, abandoning Nato for the promise of German reunification in a neutral Central Europe. Herr Kohl emphasizes that West Germany is "firmly anchored" in Nato and the EEC.

Western diplomats agree: "There is no seismic shift by West Germany towards the Warsaw Pact," one said. Suspicions that M Mitterrand is "taking the initiative" aside, the feeling that France is also seeking "a new phase of detente" is greeted in Bonn as a sign that the West European nations as a whole may be moving towards a common stand based on the Nato formula of "disarmament plus strong defence" – in other words, testing Mr Gorbachov's good intentions while keeping up the Western guard.

Even if Franco-German differences can be resolved, *Ostpolitik* is still a cause of strain within the Kohl centre-right coalition. Herr Rupert Scholz, the Defence Minister, who comes from Herr Kohl's own Christian Democrats, firmly backs nuclear modernization.

By contrast, Herr Hans-Dietrich Genscher, the veteran Foreign Minister, of the Free Democrats, has won widespread support for the "dovish" view that the West must take advantage of Mr Gorbachov's "openness".

Bonn hopes that Herr Kohl's Moscow talks will concentrate on bilateral issues, cementing the burgeoning trade relationship and avoiding difficult disarmament questions where possible.

Superspud becomes 'très snob'

From Philip Jacobson
Paris

If you believe Mlle Catherine Eufay, *le tout Paris* is talking of nothing else but potatoes. Specifically, the potato which this enterprising public relations woman is vigorously promoting as the greatest thing in *pommes de terre* since Baron Antoine Augustin Parmentier first introduced France to the spud two centuries ago.

The new taste sensation is called, somewhat unstylishly, *la ratte*. Small and rather delicate (it can only be picked by hand), it has what one admirer describes as a faint flavour of hazelnut and can be served without peeling.

By the time the potatoes reach my local market, they are packed in natty string bags bearing the disctinctly more fancy name of *La Ratte du Touquet* and sell for up to £1.25 a kilo – approximately 300 per cent as much as humbler species. Such is the price one is obliged to pay for keeping a *table très snob*.

By all accounts, the superspud first appeared on French plates in the 1880s: it seems to have fallen from favour after the First World War.

Mlle Eufay's job is to restore *la ratte* to its rightful position, and articles in its praise in *L'Express*, *Le Monde* and the *International Herald Tribune* testify to her success.

Meanwhile, the half-dozen growers are laughing all the way to the bank and breeding out the slightest imperfection from the 1,500 tons produced every year.

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Algeria's air of calm masks anger at ruthless killings

From Christopher Walker, Algiers

Chic Algerian yuppies dressed in the latest *Paris fashions* and driving flashy cars were back on the streets of the capital for the first time in more than a week yesterday as an uneasy calm returned after President Chadli Benjedid's bold political gamble in ending the state of military siege.

As government trucks piled high with sacks of semolina, *the staple* Algerian *food*, and packets of powdered milk toured shops in the slum neighbourhoods, it was clear that the embattled President had backed his promise of political reforms with emergency supplies.

After the tension which has *gripped* Algiers and other cities in a country of 27 million since the popular uprising exploded nine days ago, the sudden return to near normality was a *tribute to the* President's skills in negotiating deals with some of those considered *responsible for* manipulating the unrest.

A *French* source said that the President, who plans to seek a new term of office in December, had negotiated secret deals with a number of Islamic leaders before making his gesture of withdrawing all *but a few of the hundreds of* armoured vehicles guarding all the main buildings.

"By backing his promises with the food that had been missing from the shelves, the President has succeeded in buying himself some valuable time," the source said. "But he *will have to offer the people* something more concrete soon in the way of changes if the violence is not to flare again."

Despite the almost festive mood in the sunny streets of Algiers, *the continuing* presence of tanks and armoured personnel carriers was evidence *that the* crisis has not yet been resolved. Western observers believe that the acid test for the President's initiative will come after prayers in the mosques tomorrow, the Muslim holy day.

Behind the superficial air of normality, which observers said could *evaporate in minutes* if the President failed to pursue a drive against corruption and mismanagement among members of his National Liberation Front, the single legalized party, there was bitter resentment against the ruthless tactics of the Algerian security forces who killed an estimated 400 people — most of them unarmed demonstrators.

"In the eyes of God, they will never be forgiven for their vicious attacks on quite inno*cent people*, including children as young as seven and eight who were mown down in cold blood," a 29-year-old mother of three children, a Moroccan resident of the poor Climat de France district of Algiers, said.

"I did not believe I would ever see such things in an Arab country. I saw Islamic marchers bearing their chests and shouting *'Allah Akhbar'* (God is great) as they were shot down by soldiers and riot policemen using machine guns. They were given no chance to survive, they were killed like dogs." She said a girl *aged 24*, out after *curfew*, was shot without warning.

The woman's *testimony*, backed by that of many other witnesses interviewed by Western journalists, is expected to prompt close investigation by international human rights organizations on the *shoot-to-kill policy* pursued by Algerian troops.

Hoax wedding snares drug suspects

Eleven *men held for a vast drug money laundering* operation involving one of the world's largest private banks being led from court in Tampa, Florida, yesterday. They were arrested at a hoax wedding of an undercover agent staged by police.

British Army experts lead UN drive to clear Afghanistan of mines

From Edward Gorman
Peshawar

A team of British Army mine-clearing experts is spearheading multinational efforts under the auspices of the United Nations to tackle the huge task of clearing millions of lethal anti-personnel *and anti-tank mines from* Afghanistan.

The three-man *British team*, drawn from the Royal Engineers, is shortly to complete a two-week fact-finding tour based in Peshawar. It will present its findings and recommendations on how the *problem should be dealt with* to Prince Sadruddin Aga Khan's special UN task force on the rehabilitation and reconstruction of Afganistan based in Geneva.

Officials are making it clear that assistance on mine clearing is being provided on purely humanitarian grounds and that it does not represent a continuation of the war or a source of *covert aid to* the Mujahidin resistance.

Although *Turkish, French and* American experts are also expected to make independent assessments the Royal Engineers are being consulted in recognition of Britain's unrivalled expertise in mine clearing which goes back to campaigns in the Western desert *in the Second World War* and more recently in Oman and the Falkland Islands.

Colonel Cedric Sloan, Captain Tim Curtis and Sergeant-Major Chris Duncan are all veterans of mine-clearing operations in the *Falklands.*

The team's report is expected to *emphasize the bewildering* variety and numbers of mines — estimates vary from three million to 20 million — and the importance of a multinational training programme in refugee camps here giving the Afghans the expertise to tackle the problem themselves.

"What has to be done by the donor nations is to show the Afghans a *methodical* and systematic way of approaching the problem," said a source close to the team.

Among other recommendations, the report is also expected to call for co-operation from the Soviet Union which will be requested to hand over maps showing the location of minefields laid by hand; the need for a public information campaign in the refugee camps; and the vital necessity of a prompt start, with the prospect of hundreds of thousands of refugees beginning to return to Afghanistan next year.

Mr David Isby, an American expert on the Soviet armed forces and author of the definitive *Weapons and Tactics* of the Soviet Army published by Jane's, told *The Times* he believed the problem was worse than any since the Second World War. "People will be killed well into the next century even at best," he said yesterday.

Mr Isby believes it essential that as soon as conditions on the ground allow, an attempt to survey the entire nation should be made to try to locate hundreds of un-mapped *minefields.*

The problem will be exacerbated by the fact that *most mines have* been laid around Soviet and Afghan army posts, he says, which are located in populous, fertile and urban areas. There are also large numbers of mines on infiltration routes used by the guerrillas when travelling *into the country* from Pakistan. These same perilous routes will now be used by returning refugees.

Peshawar — The Afghan Prime Minister's apparent offer to Mujahidin leaders to travel to Kabul for talks was dismissed last night by Mr Zabihullah Mojadidi, a leader of the moderate Afghan National Liberation Front and the deputy Prime Minister-designate of the resistance interim government (Edward Gorman writes).

● Airport claim: according to an unconfirmed report by a resistance-run *news service, Mujahadin guerrillas have succeeded, for the first time,* in cutting off Kandahar airport from the rest of the city.

TO LONDON LIFE MEMBERS AND POLICYHOLDERS

Your vote - your future

Your Board is convinced that the merger with AMP is in your best interests and urges you to vote to support the merger. We believe that the merger will provide:

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In tomorrow's increasingly competitive world, it will be more important than ever before for policyholders to be served by financially strong and vigorous life offices. The merger between London Life and AMP will combine the complementary strengths of both offices, and ensure that the London Life business is well placed to face the challenges of the future.

Proposals for the merger are fully described in the document dated 27th September, 1988. If you have any queries, please contact the Merger Helpdesk on 0800 717111 (Free).

Members, your vote is important; you may use the proxy card sent to you or the coupon below to cast it.

LONDON LIFE

THE LONDON LIFE ASSOCIATION LIMITED
FORM OF PROXY
Extraordinary General Meeting

I, the undersigned, being a member of The London Life Association Limited ("London Life"), hereby appoint the Chairman of the meeting See Note (1)__________

as my proxy to vote for me and on my behalf at the extraordinary general meeting of London Life to be held at Cinema 1, Barbican Centre, Barbican, London EC2Y 8DS at 12.00 noon on 19th October 1988, and at any adjournment thereof. I direct that my vote(s) be cast on the special resolution as indicated in the box below.

SPECIAL RESOLUTION
(Details of the resolution can be found in the circular to members and policyholders dated 27th September 1988)

For ☐ Against ☐

Full Name__________
(Block capitals please)
Address__________

Dated__________1988

Signature__________

To facilitate the administration of the meeting it would be helpful if you would state your Preference Club membership number (or current policy number).

Preference Club Number__________
or
Current Policy Number__________

NOTES
(1) A member entitled to attend and vote at the extraordinary general meeting may appoint a proxy to attend and, on a poll, vote on his or her behalf. To appoint as proxy a person other than the Chairman of the meeting, delete the words "the Chairman of the meeting", and insert the full name and address of your proxy in the space provided and initial the alteration.
(2) To be valid this form of proxy and the power of attorney or other authority (if any) under which it is signed, or a notarially certified copy of such power or authority, must be deposited with the Secretary of London Life at the Registered Office (100 Temple Street, Bristol BS1 6EA) not less than 48 hours before the time appointed for the meeting or adjourned meeting.
(3) A proxy need not be a member of London Life. In order to represent you he or she must attend the meeting in person.
(4) Unless otherwise directed, the proxy will abstain or vote as he or she thinks fit.
(5) If you have any questions about this form of proxy please telephone 0800 717111 (free) and ask for the Merger Helpdesk.

Pinochet and the Church

Bishops the key to reconciliation

From Lake Sagaris, Santiago

Amid speculation that President Pinochet of Chile, defeated in a plebiscite last week, *may plan to run for the* presidency in elections next year, the Roman Catholic Church called on Chileans to continue praying for reconciliation and indirectly offered itself as a mediator between *the military* regime and the opposition.

More than 80 per cent of Chileans are Roman Catholics who have combined popular religious beliefs with more orthodox teachings.

The Church's outspoken defence of the victims of human *rights violations*, especially *in* the period following the 1973 military coup, won it considerable support even among left-wing sections of society, and the Pope's recent appointments of conservative bishops have not significantly changed its positive image in the eyes of most Chilean churchgoers.

However, the Church and particularly Archbishop Juan Francisco Fresno of Santiago and Bishop Carlos González, who heads the *national* committee of Roman Catholic bishops, are not popular with General Pinochet and his inner circle of closest advisers.

General Pinochet has stated many times that he firmly believes he has God on his side and he has attacked the national bishops' committee repeatedly for its "meddling" in human and political affairs, rather than concerning itself exclusively with theological matters.

The Chilean Church as a whole took no position on how people should vote in the plebiscite, restricting itself to lengthy prayer vigils and calls on people to vote according to *their consciences* and *what* was best for Chile, not their personal situation.

In his homily during a special Mass of thanksgiving on Sunday, Archbishop Fresno emphasized the peaceful atmosphere that accompanied *last week's vote and said that* with the aid of the Virgin *Mary evil* would be defeated and Chileans would "build this new Chile that we need".

In his weekend Mass, Mgr Carlos Oviedo, the Archbishop of Antofagasta, congratulated the military authorities and the opposition for the peaceful conclusion to the plebiscite and said: "Only in a climate of reconciliation is it possible to build a country for the future, one *that is just*, fair and more human, more worthy of God."

Bishop Tomás González of Chile's southernmost city, Punta Arenas, called for dialogue between the Government and the opposition, in order to put an end to the violence, which began last Thursday when pro-Pinochet supporters attacked people celebrating General Pinochet's defeat.

"I find the losers' aggressive attitude strange," he said, after Señor Sergio Fernández, the Minister of the Interior, called General Pinochet Chile's *most* important political figure and implied he might carry on beyond the 1990 cut-off date.

"(They're) trying to justify their defeat and strengthen their positions instead of trying to *understand* the voice of the people, expressed in the ballot box. In this sense, I think Minister Fernández's speech doesn't help (the process of) reconciliation," said Mgr González.

Asked if the Church would consider mediating between the Government *and the* opposition, Mgr González said: "The Church has a moral authority that, except for some fanatics especially in the *ultra-right*, everyone recognizes could enable it to carry out this role."

Gandhi sentences

Delhi (Reuter) — An *Indian judge ordered* the execution of Satwant Singh and Kehar Singh, two men involved in the 1984 assassination of Indira Gandhi, the *Prime Minister*, but set no date, the Press Trust of India said.

● **Troops out:** Troops were called out in the northern Indian state of Uttar Pradesh as Hindus and Muslims fought pitched battles over a 16th-century shrine, leaving at least 14 dead.

Exile ends

San Salvador (AFP) — Señor Mario Aguinada Carranza, a Salvadorean left-wing leader, ignored threats of arrest and returned *home from eight* years' exile to re-enter politics.

Space deal

Moscow (Reuter) — Austria will pay up to $10 million (£5.8 million) to send its first man into space on board a Soviet craft under a deal signed by Chancellor Franz Vranitzky, Tass said.

Tower opens

Paris (AFP) — Maintenance engineers at the Eiffel Tower ended a four-day strike, which had closed the famous tourist attraction, after an agreement had been reached on wages and conditions.

China link

Jerusalem (AFP) — The first official Israeli delegation to be based in China since the creation of the Jewish state in 1948 is due to leave here for Peking soon, sources close to the Foreign Ministry said.

Police killed

Melbourne (Reuter) — The killing of two *policemen in* Victoria during an ambush was the first multiple murder of officers in the Australian state since Ned Kelly's gang gunned down three in 1878.

Under fire

Ankara (Reuter) — Panicking, *Turkish rail* passengers escaped injury when 700,000 bullets went off in a *blazing* munitions wagon at the southern town of Kadinhan.

Yugoslav party boss warns nationalists as battle intensifies

From Dessa Trevisan, Belgrade, and Richard Bassett, Pristina

The Yugoslav Communist Party leader, Mr Stipe Suvar, warned yesterday that ethnic tension throughout the country was threatening the socialist system and that some individuals and provinces were going too far in pursuit of nationalist interests.

Speaking at a joint session of the politburos of the federal party and Kosovo province in Pristina, the capital of Kosovo, Mr Suvar described the situation there as "the most brutal threat to socialism in Yugoslavia".

But Mr Suvar also singled out for criticism the party in Serbia, headed by the charismatic Mr Slobodan Milosevic. His remarks, widely interpreted as a rap on the knuckles for Mr Milosevic, criticized Serbia for sending to the joint session a list of names of Kosovo leaders whom Mr Milosevic wants ousted.

This, Mr Suvar said, breached party rules, which call for resignations and sackings to be initiated at the local level, with official investigations into the politicians concerned.

The Pristina gathering was the latest in a series of provincial and federal politburo meetings in preparation for a showdown on Monday at the national Central Committee at which a full-scale party purge is likely to be unleashed. A third of the 23-member federal Politburo and one third of the 162-member Central Committee may be ousted.

Mr Milosevic's campaign for Serbian rights in Kosovo dominated the Pristina meeting, although he was the only regional party leader who did not attend.

Mr Suvar referred at length to the strife between Serbians and Albanians in Kosovo, as well as to the alleged attempts by Albanian nationalists to force the Serbians to emigrate and make Kosovo a separate all-Albanian Yugoslav republic, or even a part of neighbouring Albania.

As one Serbian politician after another criticized the Kosovo leadership for not doing enough to prevent ethnic Albanians harrassing the remaining Serbs in the region, their hosts at the joint session admitted that the activity of Albanian separatists was on the increase. But they were adamant that in a situation in which Serbs were staging nationalist demonstrations every day, it was becoming increasingly difficult to stem ethnic tension in Kosovo.

"The situation is not being made any easier for us," Mr Adam Vlassi, the Kosovo party leader, said.

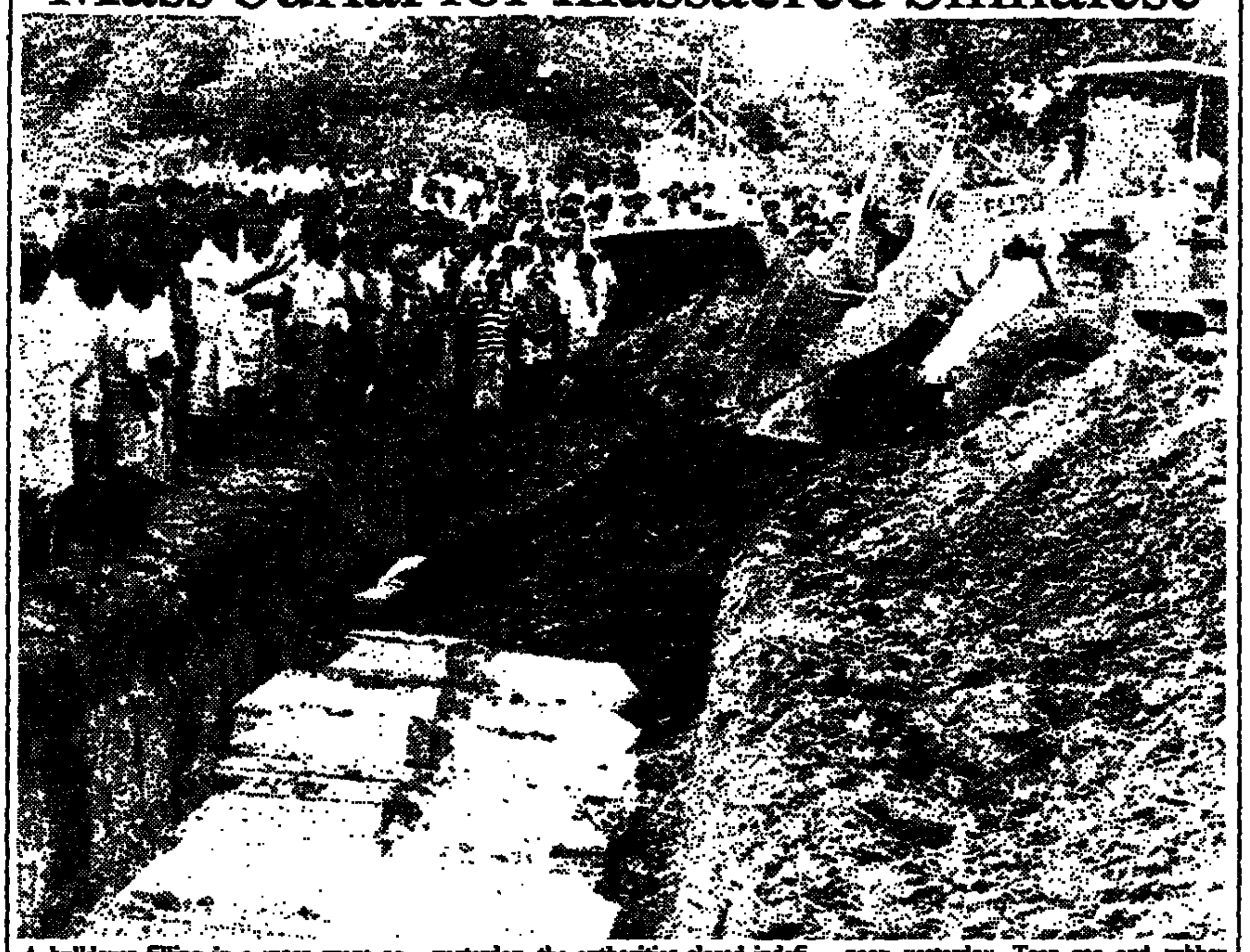
The Serbs total six million throughout Yugoslavia, but they are outnumbered eight to one by Albanians in Kosovo, where tension has been high since Albanian nationalist riots in 1981.

Mr Milosevic has said he intends to change Serbia's Constitution of 1974 in order to regain greater control over Kosovo. To this end, millions of Serbs have staged protest rallies to press their cause.

The demonstrations have quickly merged with worker unrest over economic hardship, rooted in inflation of 217 per cent and low pay. One mass protest this month forced the removal of the party leadership of Vojvodina.

But a similar attempt last week to secure the dismissal of the leadership of the republic of Montenegro was crushed by paramilitary police.

Mass burial for massacred Sinhalese



A bulldozer filling in a mass grave as hundreds of villagers look on in Ulukulama, Sri Lanka, yesterday. The 47 people buried were Sinhalese civilians shot and hacked to death by Tamil rebels on Sunday.

As student agitation against the Government's Indian-sponsored peace accord with the Tamils continued yesterday, the authorities closed indefinitely all schools and three universities (Vijitha Yapa writes from Colombo). The situation will be reviewed on Saturday. In Katugastota, near the hill capital of Kandy, a student was killed when police fired on demonstrators trying to set fire to government buses. A 24-hour curfew was imposed in the Kandy district from noon yesterday. Tear gas and rubber bullets were fired by police in Colombo, the capital, to disperse crowds of students agitating outside their schools. A 72-hour curfew in Matara district in the Southern Province was due to be lifted at 6am today. Police, however, fear more violence on the pattern of incidents last Monday which left 13 people dead.

Indonesia calls for yachtsman evidence

From Christopher Morris
Sydney

No charges will be brought against the Indonesian police sergeant involved in the fatal shooting of David Blenkinsop, a British yachtsman, unless his pregnant fiancée, also shot and wounded in the incident, comes forward to substantiate her allegations of murder.

Brigadier-General Guntar, the information chief of the Indonesian National Police, speaking from Jakarta yesterday claimed that Miss Joanne Mist, aged 24, from New Malden, Surrey, refused to tell detectives her version of the story when she was recovering in hospital. She is now in Australia and has no plans to go back to Indonesia.

The general said the case was still being investigated and could not be completed until Miss Mist had given evidence. He said that Sergeant Jaffar, the policeman involved in the shooting, had been taken off active duty. A civilian who also boarded the yacht has been questioned. But no charges have been brought against either person.

The Australian Prime Minister, Mr Bob Hawke, said in the Canberra Parliament only 24 hours earlier that the two men had been arrested and would be charged.

East-West co-operation

Vienna institute seeks to discard espionage image

From Robert Fisk, Vienna

The US government official was quite sure. Go to Vienna, he advised, and I would find a database half-staffed by Soviet and East bloc personnel, all trying to suck America's military secrets out of computers on the other side of the Atlantic and send them "on-line" direct to Moscow.

He even provided an Austrian telephone number, adding: "You might get an insight into the next war."

The way he told it, the International Institute for Applied Systems Analysis was an espionage centre of Bond-like sophistication, where humming computer rooms were occupied by KGB operatives working in enthusiastic co-operation with gullible American scientists, who were unwittingly giving away their country's defence secrets.

Even Cocom, the joint US-Nato-Japanese group which tries to prevent Western strategic technology reaching the Soviet Union, was said to be interested in the place.

Ian Fleming would at least have approved of the location. The institute is housed amid the restored opulence of Laxenburg, 16 miles south of Vienna, a baroque palace of marble floors, chandeliers, and banqueting halls.

Mr Richard Perle

> ❛ It was Perle who said: 'Aha — they must be giving secrets away!' But our studies are into ... issues like the effect of acid rain ❜
>
> — Canadian scientist

It is not half-staffed by Eastern bloc personnel — many of the academics are from neutral states — although the 21 research scholars from Nato nations are outnumbered by the 31 scientists from the Soviet Union and other Warsaw Pact countries.

There are two direct computer lines to Moscow. And seven years ago, the institute's secretary — Mr Arkady Belozerov — resigned when he was revealed to be a KGB general.

But there the connection between hearsay and reality appears to end. For the institute is less of a spy centre than a victim of the Reagan Administration's fear of Soviet penetration, a joint East-West scientific body which fell foul of the Pentagon back in the days when Moscow was said to run an evil empire.

Only now is the institute slowly returning to respectability. It is a fitting symbol of the distrust which is engendered among Western intelligence services by East-West scientific co-operation. As one scientist, a Canadian, put it: "Our problems began when Reagan's people looked around and saw in our title the magic words 'systems analysis'. I think it was Richard Perle (right-wing former Assistant Defence Secretary) who said: 'Aha — they must be giving secrets away!'. But our studies are not into military matters. We inquire into demography, issues like the effect of acid rain."

In fairness to the Americans, it was not Mr Perle who "fingered" the institute but Dr Stephen Bryen, the then head of the US Defence Technology Security Administration in Washington.

The institute was inaugurated in 1972 with funding from 16 nations, including the Soviet Union and the US, that amounts to $10 million (£6 million) a year. After President Reagan was elected, the American Government ended its funding.

According to M Jean Guy Carrier, the information officer: "IIASA is rich in mental creativity, not in hardware. No one is going to have access to new computers here. The majority of databases we have access to are commercial and available to anyone."

Perhaps for this reason, the US National Science Foundation received White House approval last year to fund an IIASA project on the environment.

Confidence seems to be returning, although the overall problem, as one research scholar described it, is that "any piece of information can be given military application". How, in other words, can anyone be certain that a study of computer technology on environmental growth or the effect of industrial accidents on land ecology will not be put to use by someone's army?

"There is always a danger in an international organization of anyone representing a nation having ulterior motives," M Carrier says. "But everyone here has to be very careful to be non-political. Scientists are judged on professional criteria."

But the principal American suspicion — that the Russians can "hack" their way into US databases — seems to be untrue. There are no on-line facilities to American institutions and researchers wishing to make computer inquiries have to do so on a "mailing" system which can be read by other scientists.

There is in the institute, however, a less-talked about project called Advanced Computer Applications, whose machines are unconnected to the rest of the system and are kept under lock and key.

They include Sun2s and Sun3s, graphic work stations whose export to the Eastern bloc is specifically forbidden under the rules of Cocom. The newest is only two years old. The work stations can be used for computer-aided design — and it is not difficult to find military applications for this. But the Suns are not connected to a US database.

M Carrier says: "The question is: Is there anything available at IIASA that is not available elsewhere? In terms of computers, we are more backward than Moscow."

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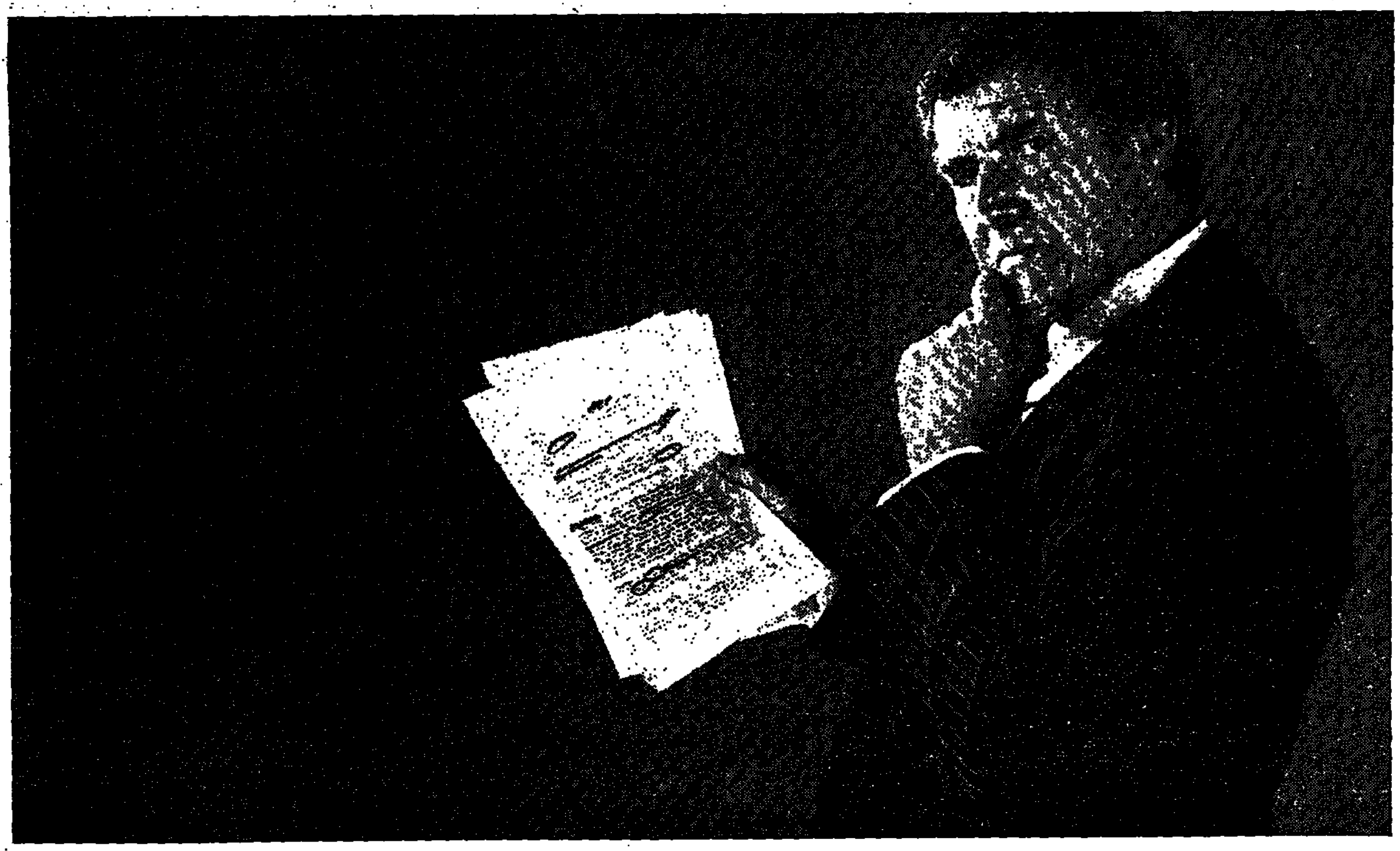

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THE TIMES PROFILE

MARGARET THATCHER

You do not, by crying cock-a-doodle-doo at *first light, cause the* sun to rise; and some complain that Margaret Thatcher's role as bringer of the new dawn has been exaggerated. She was only its harbinger, they say. She noticed that the nation's mood was changing, and voiced it before the others. But it would have happened anyway, for Britain was impatient with welfare and disenchanted with the state. The tide was going out for the big battalions and no Tory Prime Minister could have resisted the economic shakeout. With the current running strongly, Mrs Thatcher's skill (they conclude) lay in running just ahead of it. Thus, she was enabled to pose as author, not beneficiary, of circumstance.

Her supporters would deny that her success was inevitable. They accept that the climate was right; but a less shrewd or bold leader, they say, could have delivered the country into a decade of stalemates. It is all too easy, they add, to take as inevitable changes in attitude which were fiercely resisted at the time: to forget how evenly balanced the arguments once seemed.

That debate continues. Meanwhile, those propagandists whose aim is to prolong tomorrow's standing ovation beyond even existing records will claim the moon and the stars for her, as they always have. But those who wish *to press Margaret Thatcher's case* for a chapter in the history books will do better to accept, before *they start, that the times have been* auspicious for her and that some of what is trumpeted as her personal achievement would have been within easy grasp of any Tory Prime Minister.

They might go on to say this: that there have been just a handful of occasions when her intervention has been decisive and brave. And that throughout she has set a certain tone which, by characterizing the era and articulating its spirit, may have lent it identity, and – through identity – strength.

Critics say that improved industrial relations owe more to fear of unemployment than to Tory legislation and that it was the decline of manufacturing which tamed the *union giant. Maybe so. But who* has tied him down while he slumbers? It was she who insisted on not letting well enough alone. *As the economy and employees'* expectations grow, the opportunity she took to get those laws in place may be judged well-seized. It is said that the humbling of the NUM was more by Scargill's folly than her skill: but who picked Ian MacGregor? Anybody but he might have found an honourable escape-route for the union. It did not bring quick popularity. But it broke a myth, snapped a tendon in the labour movement which will never be repaired.

Critics say that Denis Healey, not Margaret Thatcher, brought the curtain down on state spending. The figures support him. The popular perception supports her. The gap is instructive and reveals a key to her methods. Healey did much, all the while wringing his hands and blaming the IMF. She has done less, all the while boasting about it. It misses the point to complain that she made herself look unnecessarily ungenerous. She intended to look ungenerous. It was part of a climate of restraint that she wanted as part of a process of changing attitudes within our political economy.

That is why she is not removed from her pedestal by any demonstration that she is not the author of the world-growth in which we are sharing; that the *difference* between the inflation rates experienced in the Seventies and the Eighties is not Mrs *Thatcher; that her tax-cuts have* played a secondary role in regenerating enterprise; that her *privatization programme was an* accident which she turned into a political philosophy; or that burgeoning revenue (not restrained expenditure) is what really sustains her Government's health.

Her claim on history is subtler. It is that between these odds and ends of politics and economics she has woven a strong web of ideas and prejudices which has proved intelligible to ordinary people. It is a crude, compelling alloy of conservatism with radicalism. When did a British Prime Minister last set out a philosophy you could hold on to? And because ordinary people can hold on to it, her party wins elections. More *important, because she can hold* on to it herself – at those crucial times when a *Prime Minister's* hand at the tiller makes a difference – she finds the strength and the compass-bearings to steer. We merrily discuss "whether the party is getting its message across" to the people: but remember the importance of first getting your message across to yourself. She is among the few who have. A clear approach understood by friend and foe; a vulgarly straightforward rule of promoting friends and punishing foes – these simplicities have devastated more complicated men.

Mrs Thatcher does not engage *with contrary argument*: it would be a waste of time. Years ago, *when it was my task to answer the* Leader of the Opposition's letters from the public, I noticed her habit of returning to me those with which she agreed, heavily underscored. Those with which she disagreed were returned unmarked, to be politely acknowledged. But the approved letters were – as often as not – to be sent "to *Jim Prior*" (her emphasis) – or "to *Willie Whitelaw*", or whoever was at the time suspected of not being in touch with the grassroots. "I hate the closed shop," I remember her scrawling all over a careful draft that the Conservative Research Department had submitted as her suggested response to workers who wrote complaining about closed shops. CRD were horrified. But the impression was of a woman appealing from within the walls of a hostile political establishment, right over its head to "the people" (or her conception of them) "out there". They would support her; they would prove her right.

The hostile establishment included much of her own party, and it certainly included Parliament. She does not enjoy the House of Commons. There is a revered place for it in her constitutional theory but that does not *oblige her to like it, for there is* about the place the aura of a complicated, male game: and Mrs Thatcher is not playing.

Like many African statesmen, she has never entirely reconciled the word "loyal" with the word "opposition" – and to say so is far from suggesting that she wishes to attack our constitution. It is just that the idea of having a political party set up with the express aim of obstructing the Government would strike her (if she could bring herself to admit as much) as a bit silly. In this, her instincts are – yet again – much closer to those of ordinary people than many of us care to admit. She is a fervent *democrat – but in the special* sense that she draws legitimacy from her belief that the people are with her, or would be if they knew the truth. When that belief falters (as it did over Westland), she loses her spark.

Her intelligence is undoubted. It is easy to sneer that it is a narrowly directed and uncontemplative sort of intelligence, lacking any fluency in the world of ideas, or humour. But I fancy she would reply that there is no shortage at the dinner tables of Belgravia – or under the arches at Charing Cross – of humorous men fluent in the world of ideas. And there is little evidence that the electorate yearn for more Prime Ministerial jests. Some of her advisers' time, today, will be being spent drafting jokes for tomorrow's speech. Some of her time this evening will be spent deleting them.

Airey Neave once said he thought the greatest of all her qualities was luck. Others say it is courage. Perhaps, though, it is nerve. Courage in its fullest sense is to go voluntarily into danger. I think Margaret Thatcher would. But beyond the terrorist threat that faces all Prime Ministers, this is not a sacrifice her political career has yet asked of her. The "courage" with which she is commonly credited has in every case been the courage to back her own calculation of the odds, and in every case the calculation has been right: the decision has proved to be in her interests, and that is best called nerve.

She showed that nerve in the 1981 budget – but the alternative, a U-turn, looked politically *suicidal. She showed nerve when she* threw her hat into the ring for the leadership – but what had she to *lose? She showed it again when* she sent the task-force to the Falklands – but the alternative was the effective end of her leadership. Her sorties into brinkmanship with our EEC partners are backed by the calculation that none of this will lose her votes. Nerve (which she has) is what you need to jump from a four-storey building when there is no other escape from a fire. Courage (for which she has yet to be tested) is when you go back for a friend.

Margaret Thatcher has so far enjoyed the sort of good fortune that comes to very few in politics: an almost complete coincidence of her convictions with her electoral interests. She has always suspected that the voters shared her instincts and beliefs; and that her party could therefore be bounced into line behind her. She has had the nerve to back those two judgements. And every time, she has been proved right.

Matthew Parris

BIOGRAPHY

October 13, 1925: Born in Grantham, Lincs., the daughter of Alfred Roberts. *Educated at* Kesteven and Grantham Girls' School; Somerville *College, Oxford*, Master of Arts, Bachelor of Science
1947-51: Research chemist
1951: *Married Denis Thatcher*, became the mother of twins, one son, one daughter
1954: Called to the Bar, Lincoln's Inn
1959: Elected Conservative Member for Finchley
1961-64: Joint Parliamentary Secretary, Ministry of Pensions and National Insurance
1970-74: Secretary of State for Education and Science
1970: Privy Counsellor
1975-79: Leader of the Opposition
1979: elected Prime Minister
April, 1982: Argentinians invade the Falklands
June, 1982: Argentinians defeated
1983: Conservative General Election victory
1983: Fellow of Royal Society
March, 1984: Miners' strike *called*
October, 1984: IRA attempt to wipe out Cabinet with Brighton *bomb*
March, 1985: Miners' strike ends
June, 1987: Conservative General Election victory

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It's the shop floor show

Next week Enterprise 88 will attempt to change industry's poor image and attract graduates away from the City

The first serialized television dramatization of the tough cut-throat world of industry was not flattering.

The Power Game, originally screened in the Sixties, and recently repeated, showed company directors driven by blind ambition as they ruthlessly conspired against each other, fiddled their expenses and indulged in steamy affairs while abroad on business.

According to Sir John Harvey-Jones, the former chairman of ICI, too many of today's undergraduates labour under the misconception that industry is grey, bureaucratic, fraught with conflict and unglamorous – a treadmill which is neither lucrative nor rewarding.

The latest figures show that the proportion of graduates entering industry continues to decline, from the national *average of 50 per cent in 1970* to an all time-low of 29 per cent in 1986. The statistics are even worse for Oxford and London, with just 10 and 12 per cent chosing industry as a career.

Mel Stride, a graduate from Oxford, who discarded his pinstripe at *Morgan Grenfell* for a sombre managerial suit, will next week launch Enterprise 88 in an attempt to change industry's unfavourable image. Conceived on a surreptitious day off from work, and planned from the back of his living room, Stride set up Careers in Industry to bring "the mountain to Muhammad".

His plan was simple. If students were unwilling to approach industrialists then chairmen and managing directors would have to go to the universities. Some of Britain's *top companies, including* Grand Metropolitan, British Petroleum, Shell, IBM and *Rolls-Royce* will come together for the first time under one roof to lure the best and the brightest away from the City.

Next Tuesday, 32 companies will send their top representatives to Olympia for a three-day exhibition aimed at *targeting* London University's 32,500 students; the following week Trinity College gardens in Oxford will be transformed by a specially constructed De Beer's Exhibition Hall as 35 companies attempt to win new recruits from the university's 12,500 students.

With the personal support of Oxford's Vice-Chancellor, Sir Patrick Neill, and London's Career Service, Stride has been able to get his hands *on a complete list of the* students at the two universities. Sir Patrick, who last year lamented the fact that the City was taking more than its fair share of young recruits away from the wealth creating sector, which he believes is vital to the well being of the country, is anxious that his students should realize how much industry has to offer them.

"If they are only interested in money then quite honestly they should not come to us," says Sir John, who is scathing about students who are consumed with materialism. "Since Black October they may like to remember that Yuppie salaries bring Yuppie insecurity. I think most people need to create something tangible to justify their earnings. The idea that we can just go on shuffling other peoples' money around is no longer credible."

The 44 companies taking part in the scheme are confident that by putting their own message across next week they will dispel some of the myths surrounding industry.

Roland Rudd

Are galleries too gullible?

artfile

A weekly look at the art world

Sarah Jane Checkland

The art world is braced for an avalanche of major art works to start thundering into its midst. After spending £50 million in the 1970s on a vast collection of art and antiques, *the British Rail Pension Fund* is selling the lot, some 10 years ahead of schedule.

Apart from the implications for the market (has the fund found art a poor investment?) there will be consequences for the museums, whose directors may have to stand by helplessly as these works leave the country.

A *decade ago museums all* over the country agreed to take the pick of the BR treasures on loan, knowing they could not afford the works themselves, but understanding that they would be the public's for a generation.

There is anger in the museums at what they see as the near-Machiavellian machina*tions of the fund's managers*. By putting the works on display at public galleries – rather than putting them in a bank vault – they ducked the cost of conserving them in appropriate atmospheric conditions and helped enhance their value. They also avoided huge insurance bills. At national museums an insurance service worth tens of thousands of pounds a year was supplied by the Government, while the provincial museums footed *the bill themselves*.

The original masterminds of the fund have moved on to other jobs and most of the museum directors have retired. No one is left to explain why the museums agreed to the original terms of the loans.

There is also frustration at the secrecy surrounding the collection. British Rail refuses *to reveal its full extent, or* details of what it is selling, or when. Neither has it explained why it abandoned its 20-year plan. It says: "We take advice on whether the sale is likely to be made more successful by the ownership being attributed."

This week has been the turn of some *important* English paintings. On Monday the fund descended on the Doncaster Museum, taking "The Yeoman Cavalry of the Richmondshire Militia" by John F. Herring senior. "We are particularly sad to lose that one because it was painted in Doncaster when Herring had his studio here," John Barwick, the museum's director, says.

Today the fund takes Arthur Devis's "Family Group on a Terrace in a Garden," from Fairfax House, Yorkshire, also scheduled for sale at Sotheby's on November 16, with an estimate of £200,000 to £300,000. By the end of the week, Peter Tillemans's "A Prospect of the River Thames at Twickenham" will no longer be at Marble Hill House in London, but at Sotheby's, where it is estimated to fetch between £50,000 and £70,000.

The fund's paintings are guaranteed to perform well at auction, from the 11 Impressionists on loan to Leeds Castle in Kent to paintings by Tiepolo, Chardin and Brueghel at the National Gallery, and Monet and Bonington at the Tate. They have, after all, been superbly advertised.

It is clear that the Government should never have allowed the fund to have what amounted to free storage and insurance at the taxpayers' expense. Now the Government is being pressed to buy some of these works of art, just as prices are soaring. And this at a time when it has rejected an increase in purchase grants.

Is it not time for museums to become more cynical about their loans policies, insisting on guarantees of time, and on contributions to the cost of conservation? Their customary kid-glove approach to all lenders, based on the hope that they may become benefactors, is clearly outdated.

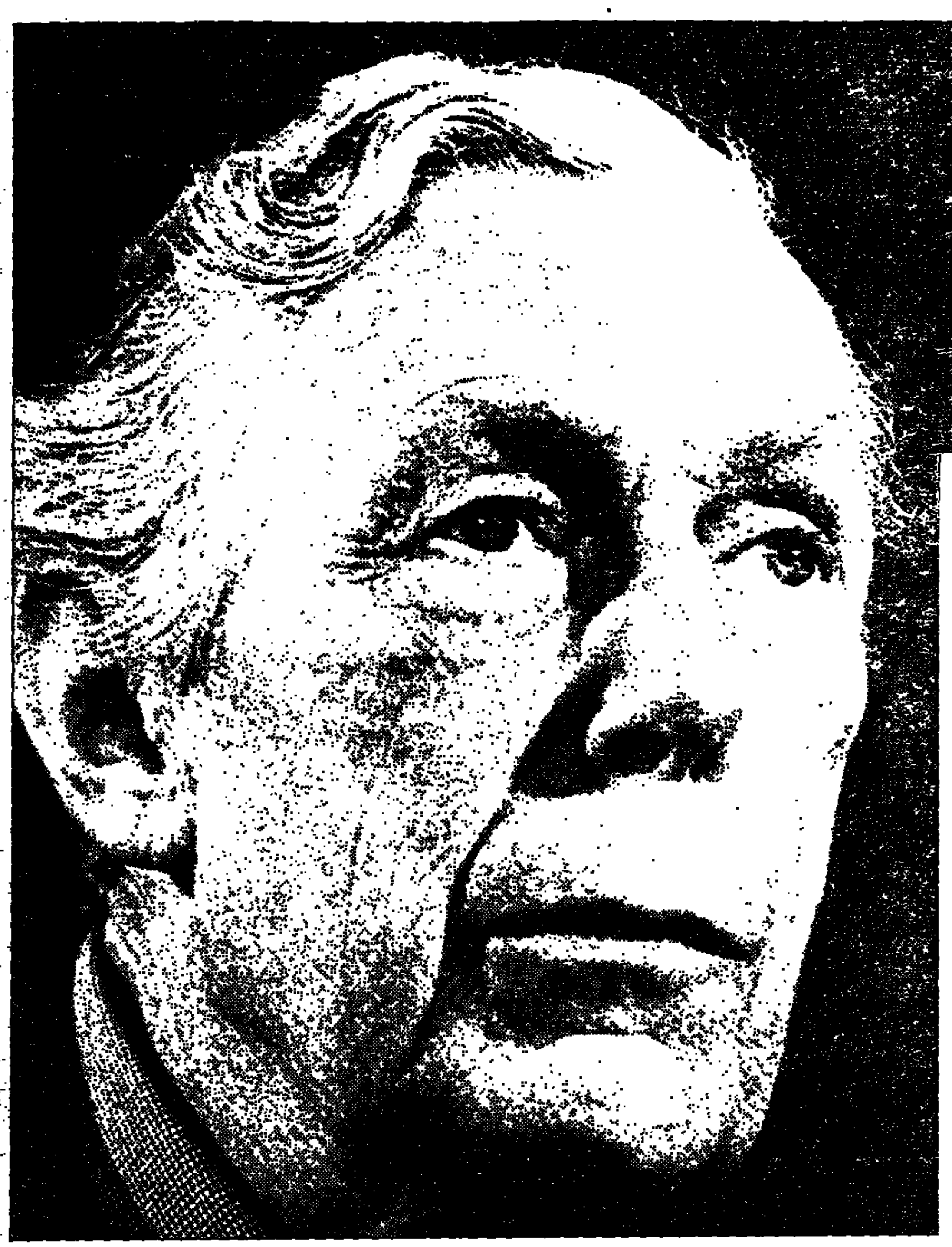
SPECTRUM

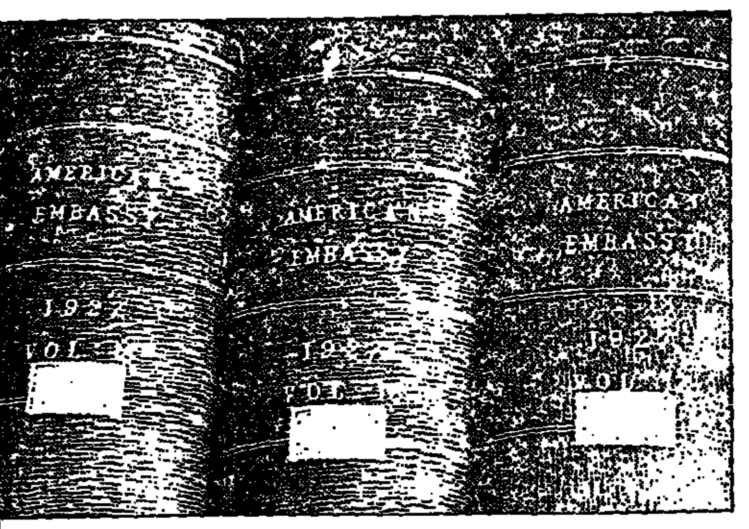
Royal insurance for a traitor

Today the Law Lords deliver their verdict on *Spycatcher*, the book in which the former MI5 agent Peter Wright describes the workings of the British secret service during the troubled post-war years. But there was much vital material to which Wright was denied access. JOHN COSTELLO, a British historian, read the US edition of Wright's book and then set off in search of the documents which Wright was not allowed to see. He found them in the US National Archives in Washington.

Under the Freedom of Information Act, he located and photographed papers covering the relationship between British and US intelligence throughout the 20th century. What these papers told him was that Peter Wright was wrong about many things. Wrong, in particular, about Anthony Blunt — because Costello found himself looking at papers which Wright had seen only in the versions retained by MI5, which had been first weeded by Blunt himself during his MI5 service in the Forties and then rewritten by others with similar ulterior motives.

One of the greatest mysteries surrounding Blunt concerns his clandestine visit to Germany at the end of the war. Other authors have mentioned the incident, but have failed to draw convincing conclusions. In this extract from his own forthcoming book on Blunt and his circle, Costello discovers that what Blunt found in a German castle was to provide him with his insurance policy against the discovery of his work for the Soviet Union.





The king's envoy? Anthony Blunt and, right, the volumes in America which cast new light on his exploits

Anthony Blunt's name appears nowhere in the records of the special Monuments and Fine Arts section of Supreme Headquarters Allied Expeditionary Force, established in May 1944 to search for works of art looted by the Nazis. Leonard Woolley, the archaeologist who had won international renown as the excavator of the cradle of Western civilization at Ur in Mesopotomia, had taken the responsibility for recruiting the British contingent. He brought together many of the country's leading art historians, in a mission to survey the state of Europe's ravaged cultural heritage.

Woolley wanted Blunt's help. "The officer I would prefer and could most strongly recommend as a capable man, a first-rate German speaker and out of the top drawer as an art historian, is Major Anthony Blunt, now serving with MI5," Woolley wrote. He had "spoken to Major Blunt, who promised to make strong representations to his CO but did not hold much hope that he would be released."

The inference to be drawn from Woolley's communication is that MI5 considered Blunt too valuable to release as head of SHAEF's German art mission. This suggests that Blunt spent the final months of the war on some other job of special intelligence so sensitive that no official records exist.

Professor Hugh Trevor-Roper dropped the first hint of the true nature of Blunt's work at the time a few days after his exposure in 1979. He gathered that Blunt had been sent to Germany on the orders of King George VI to retrieve documents that were believed to be in the hands of the royal family's many German relations.

According to Trevor-Roper, the main objective had been the long and intimate correspondence that Queen Victoria maintained with her eldest daughter, "Vicky," who in 1858 married Frederick III of Prussia and became the mother of Kaiser Wilhelm II. The king, and particularly his mother, Queen Mary, who had corresponded with her German relatives and been a frequent visitor in her youth to the Hesse castles that were now in the US Army's zone of occupation in the Frankfurt area, were fearful that the secrets of Britain's royal family could fall into unscrupulous hands.

The 83-year-old Prince Wolfgang of Hesse later confirmed that Sir Owen Morshead, then the royal librarian from Windsor Castle, and Anthony Blunt had driven up one day in the spring of 1945 in a military truck. He was not precise about the date, but it was some time after the troops of General Patton's Third Army had arrived in the village of Kronberg in the last week of March 1945.

It must have been late April or early May 1945, since Prince Wolfgang mentioned that their massive 19th-century palace was already functioning as a GI rest camp. The British party had first been to Schloss Friedrichshof, five kilometres away, only to be redirected to the town-house in the shadow of the old Kronberg castle to which the Hesse family had been unceremoniously evacuated by the Americans.

The royal librarian produced a letter signed by King George VI requesting his distant cousin's permission to remove sensitive royal papers to Britain for safekeeping. But this was technically a matter for the Landgrave of Hessen, the titular head of the family — Wolfgang's twin brother, Prince Philip. The former Nazi state president of Hessen and lieutenant-general in the Storm Troops had, thanks to his marriage to a daughter of King Umberto of Italy, been used by Hitler as a mediator with Mussolini during the Anschluss and the Czechoslovak crisis. His success as an intermediary and Hitler's belief in the importance of blood ties also made him obvious choice to make and maintain contact between the Third Reich and the Duke of Windsor, with whom he shared the distinction of being a great-grandson of Queen Victoria. Prince Philip had fallen from the Führer's favour, however, after Mussolini's capitulation, and was sent to Flossenburg concentration camp. He had survived, only to face another period of captivity as one of the wanted Nazi leaders.

A hurried family conclave concluded that the prince's 72-year-old mother, Princess Margaret, would give her written approval for the removal of what Prince Wolfgang claimed were more than a thousand documents. They were part of the family archives stored in packing cases in the attic of the schloss. Armed with this information, Blunt and Morshead returned to their army truck and drove up the five miles of road that wound through the Hesse estate.

The dark tower of the Friedrichshof that broods over the wooded slopes of the Taunus Mountains above Kronberg bears an uncanny resemblance to Queen Victoria's beloved Balmoral castle in Scotland. Blunt and Morshead drove their two-ton truck up to the stone portico. They entered bearing the warrant signed by Queen Victoria's grandson, George VI, and endorsed by her granddaughter, the Princess of Hesse. But their unique authority, according to Prince Wolfgang, did not impress Captain Kathleen Nash of the US Women's Army Corps, in command of the rest camp.

With characteristic verve, Blunt resorted to subterfuge. While Morshead and the soldiers accompanying them headed up to the attic to locate the two packing-cases of documents described by Prince Wolfgang, Blunt took on the intractable Captain Nash. After considerable argument, he persuaded her to telephone US Army headquarters in Frankfurt. Meanwhile the cases had been brought down and loaded on to the waiting lorry. The irate WAC captain emerged from her office too late to stop Blunt and Morshead from driving off with their haul.

With his characteristic verve, Blunt resorted to subterfuge and then the cases were loaded

The successful execution of this mission for the House of Windsor created an unexpected setback for their royal cousins. Prince Wolfgang remained convinced to his dying day that the episode led directly to what *The New York Times* was to call "the greatest gem theft in modern times".

Until the emissaries of the King of England arrived on her preserve, the WAC captain was as oblivious as any other wartime volunteer from the rural heartland of Wisconsin might be to the significance of the Hesse-Darmstadt family in the intermarried tree of European royalty. Now, though, she and her friend, Colonel Jack Durant, an army flyer, reasoned that the schloss might contain more royal documents that might fetch a high price from American newspaper editors. A tip from one of the German bartenders led them to a bricked-up sub-cellar. Inside they found a cache of 1,500 bottles of wine of ancient vintage and, buried beneath the stone floor, a lead-lined wooden box containing the Hesse family jewels. The chest also contained engraved silver items, a Bible with royal signatures, and nine volumes of original letters to Queen Victoria from her daughters — a royal correspondence that was clearly not the object of Blunt's mission.

The collective value of the diamonds, emeralds, rubies, and pearls in the tiaras, necklaces, bracelets, and rings was to be conservatively estimated in 1946 at more than $3 million. "We first decided we would turn them in," Captain Nash stated in her confession. "Then we thought we could take only a few pieces, and then we decided we would take the lot." She and Durant pried the jewels from their antique settings to smuggle them back to the United States with the aid of two other soldiers, who joined the conspiracy for a 25 per cent share of the loot.

The Hesses did not discover that their heirlooms had been stolen until April 1946, when they tried to retrieve their jewels on the eve of the marriage of Princess Sophie, the sister of Prince Philip of Greece, the man who the next year was to become the husband of the future queen of England. As fate would have it, Durant and Nash, now in the US and honorably discharged from the army, were planning their own nuptials.

On May 28, Kathleen Nash and Jack Durant became man and wife in Chicago. Their wedding added a romantic twist to the "Kronberg Heist" headlines when the story broke after their arrest a week later. The bulk of the Hesse treasure was recovered from a luggage locker at a railway terminal. The glitter of huge canary-yellow diamonds and flawless green emeralds on the baize tables in the Pentagon hearing room added sparkle to the discomfiture of the US Army, which had recalled the newlyweds to active duty to face court-martial for looting. Both were jailed.

The final verdict of history is not yet in on the wartime role of the Duke of Windsor. Winston Churchill's unprecedented action in 1945, and then again in 1953, in taking vigorous action to suppress the German foreign ministry's file on "German-British relations", including a thick dossier on the Windsors, suggests an extraordinary and continuing effort to keep a skeleton of substantial dimensions nailed up in the Round Tower of Windsor Castle, where the Royal Archives are kept.

What might that skeleton consist of? The duke's great affinity for Germany and fierce anti-communism led to his intention, as king, to develop a "non-official" British policy towards Hitler, orchestrated personally with the Führer via his cousins, Philip of Hesse and Karl-Eduard, Duke of Saxe-Coburg-Gotha. The abdication in 1936 was a setback to Hitler's grand design for making Britain his ally, but there were still plenty of arrows in his quiver — and one of them was Wallis Simpson, with whom the duke visited Germany in 1937 on a trip which included a stay at Hitler's home at Berchtesgaden in the Bavarian Alps.

Subsequently Hitler's emissaries — such as Charles Bedaux, the American "time and motion" millionaire who had engineered the German trip through his Nazi connections — exerted subtle but unrelenting pressure on the Windsors, hoping to persuade them to act in the German interest even while the duke was serving as a trusted major-general with the British Military Mission in 1939.

Was the duke really unwavering in his loyalty to Britain? An objective reading leaves an uncomfortably wide margin for suspicion, and further evidence to reinforce this charge comes from American intelligence agents who monitored the Windsors' activities in the Bahamas during the war. These reports confirm that the duke made good a promise to Hitler to "remain in constant contact" from his palm-fringed backwater.

There can be no doubt that George VI must have personally charged Anthony Blunt in 1945 with the delicate task of gathering up the sensitive documents remaining in the various castles of his royal German cousins. That it was an extensive operation lasting several years is now evident from revealing correspondence from the royal librarian. A memorandum of 1947 from Owen Morshead, which turned up in an obscure Foreign Office file on captured German records, finally provides the documented confirmation of their secret mission to collect the Hesse documents from Schloss Friedrichshof.

The file describes how Blunt and Morshead were still on their royal magpie mission in August 1947. This time they flew to the Hague. Their hunt was prompted by a still-classified memorandum from John Wheeler-Bennett, later official biographer of George VI but then editor in chief of the captured archives of the German Foreign Office. It seems he came across a reference in these files to the role played in the Windsor saga by Kaiser Wilhelm II, whose son Friedrich Wilhelm and his wife, Cecilie, were both used by Hitler as royal intermediaries. The old Kaiser had died in 1941, but Haus Doorn in the Netherlands, where he spent his exile, still contained his private papers and possessions.

Morshead's report on their return to the king's private secretary, Sir Alan Lascelles, specifically notes that "no documentary material was found". But the memorandum concludes with a revealing paragraph that not only alludes to the Kronberg mission, but suggests that even the king had doubts about the legality of possessing the Hesse papers that were now securely locked away in Windsor Castle. Morshead wrote: "The king expressly told me that we only hold them on the same footing as we hold the things which I brought back from Frankfurt, i.e. if the German Family in the future want them back . . . well, we have no title to them; we hold them in security for them, over here in England till things are settled."

Morshead does not specify what it was that he brought back from Frankfurt. But the reference to the mission to Schloss Friedrichshof in the spring of 1945 is clear. Since it is a matter of public record that Captain Nash and her boyfriend discovered the hidden gems and the bound volumes of Queen Victoria's letters, the Doorn memorandum reinforces the conclusion that the papers Morshead and Blunt collected had even greater importance and more contemporary significance.

Blunt was always adamant that he was not made Surveyor of the King's Pictures as a *quid pro quo* for his secret mission. His main objective in taking the post seems to have been that he needed to persuade his Soviet masters that he could withdraw from MI5 and continue serving them by resuming his career as an art historian. He shrewdly realized that, as a member of the court, he could position himself as able to serve as an informant for Moscow from an even loftier position in the British establishment.

Even before Blunt accepted the post of Surveyor, his access to the Palace and SHAEF headquarters would have made him aware of the cover-up of the Windsor affair. This information would have been an additional bonus for the Soviets, but it it became Blunt's own gold-plated insurance policy. Even if his espionage was uncovered, Blunt would argue, his crime paled before the enormity of Windsor's wartime activities. And given the lengths to which the British government was willing to go to cover up these activities, Blunt would have been able to make a convincing case that he had a cast-iron guarantee against ever being publicly exposed.

The Kremlin must also have appreciated that, in the Palace, Blunt could also provide a safety net for the other Cambridge agents. No one Blunt had recruited could ever be brought to public trial in Britain without implicating Blunt. Again, to expose Blunt would threaten the Windsor secret. Eighteen years later, when the royal insurance policy had to be cashed in, it proved to be pure gold. It protected Blunt and his subsidiary agents from public disgrace for a further 16 years.

So Blunt's insistence that he did "absolutely nothing" for the Soviets after 1945 can now be rejected. By his very presence in Buckingham Palace, Anthony Blunt assisted Moscow's schemes.

● *Extracted from* Mask of Treachery *by John Costello, to be published by Collins in November, price £15.*

The cast of a wartime drama: Philip of Hesse, the Duke and Duchess of Windsor visiting Hitler, Blunt in uniform, and Morshead, who accompanied Blunt on the "magpie mission"

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HEALTH

PAULA YOUENS

You've come a long way, baby

Amazing advances in foetal medicine are bringing the perfect baby closer, Ann Kent reports

A new antenatal screening test developed at St Bartholomew's Hospital in London will eventually remove the fear of having a Down's syndrome baby from many more women, regardless of their age.

The new work has used computers to refine and extend information from blood testing so that doctors can decide which pregnant mothers are at risk, and so need to have amniocentesis (see Medical Briefing, right). As a result, twice as many Down's babies are expected to be identified before birth.

Like most antenatal screening methods, of course, it offers individual mothers a harsh choice. If the test result is confirmed by amniocentesis, they must decide between having an abnormal child or undergoing a later abortion than most women would want.

However, foetal medicine has much more to offer than this. The last ten years have seen amazing advances in genetics alongside new techniques for examining, treating and even operating on sick babies before they are born. The newest antenatal screening procedures, using genetic probes to search for defects, are cost-effective only when used on high-risk foetuses; as the tests are refined, however, they are likely to be offered to all pregnant women.

Scientists have mapped out the chromosomal sites of a number of major genetic disorders, including one form of muscular dystrophy, haemophilia, and Huntington's chorea, and they are on the verge of identifying the cystic fibrosis gene.

It is expected that by the turn of the century, every human gene will have been identified. This information will allow doctors to screen parents and unborn babies for an ever-growing range of defects. When this knowledge is combined with test tube baby technology, it will be possible to perform an embryonic health check outside the womb before implanting the foetus – in fact, this procedure will be attempted by Professor Robert Winston at London's Hammersmith Hospital before the year is out.

Winston, director of Hammersmith's infertility clinic, said this week: "Initially we envisage using these procedures on women whose babies are known to be at risk of conditions such as cystic fibrosis. They will be given drugs to increase the number of eggs they produce, and these will be removed and then fertilized using *in vitro* methods. Two days later one of the cells from each embryo will be removed and tested by means of a gene probe."

The next step, genetic manipulation, is an even more mind-boggling prospect. This involves the introduction of new genetic material in the hope that it will supersede the faulty original. American researchers have already used a form of genetic therapy to cure thalassaemia (an inherited blood defect) and diabetes in mice. But Dr Michael Thomas of the British Medical Association's board of science and education, and a member of the EEC working party on gene mapping, is deeply concerned at the prospect. He points out that many people carry recessive genes — which result in handicap only when those people have babies with other carriers of the same gene. In the case of cystic fibrosis, for example, one person in 20 carries the gene.

However, it has recently been discovered that the CF gene protects carriers against a particularly virulent form of diarrhoea. Similarly, carriers of sickle cell disease are resistant to malaria, while a disproportionately large number of the white population of Europe carry a gene which is known to protect against bubonic plague.

Dr Thomas warns: "It would be very easy to remove genes from the human pool because they seem to have no function, and then discover that they offer important protection against disease. If we fiddle around and reduce the numbers of these genes, we could find ourselves very exposed if another disease like Aids turned up."

Martin Crawfurd, consultant clinical geneticist at Northwick Park Hospital, is more optimistic. "The progess which has been made in recent years is phenomenal," he says. "Once we get the DNA probes we need, we should be able to offer women whose babies are at risk a 99 per cent chance of avoiding a specific defect. We can already do this with sickle cell disease and thalassaemia, although there is a problem with some diseases which have many individual mutations."

At London's King's College Hospital Professor Stuart Campbell and his team are working on ways of treating sick babies while they are still in the womb.

One of the commonest problems faced by the foetus, delayed growth and oxygen starvation, can now be successfully treated. Foetal growth retardation occurs when the baby's lifeline, the placenta, starts to fail. This means the baby does not receive the oxygen, glucose and proteins it needs to grow normally. Once a sample of the baby's blood has been tested to establish the diagnosis, the King's College team give the pregnant mother oxygen — sometimes for several weeks at a time. The success of the treatment in restoring blood flow to the organs can be monitored by means of the latest ultrasound equipment.

'We should be able to offer women a 99 per cent chance of avoiding a specific defect'

Foetal blood sampling also means that doctors can gauge exactly how much blood they need to transfuse into rhesus babies. The transfusions, once injected into the abdominal cavity in the hope that they would be absorbed, can now be placed straight into the umbilical vein.

Campbell's team is also able to take tiny pieces of foetal skin or liver tissue to check for specific genetic or metabolic disorders. A former colleague, Professor Charles Rodeck, perfected a procedure in which a tiny catheter is implanted in the foetal chest, abdomen or bladder to relieve pressure from pools of fluid which threaten its survival. However, the choice of patient is crucial in these cases: "While these are undoubtedly life-saving procedures, we wouldn't wish to change the outcome of a pregnancy so that a baby which might have died from the condition ends up with crippling chronic renal disease. Refinements of our diagnostic tests will help to avoid this problem," Campbell says.

He is keen to stress that refined ultrasound techniques have much more potential than genetic probes in the prevention of handicap. "The commonest congenital problems are not single gene defects but defects of the heart and the spinal cord, which can be diagnosed very well by routine ultrasound scanning, available to pregnant women all over the country."

In about 50 per cent of King's College cases, the detection of abnormalities is followed by a decision to abort. "We don't tell parents what to do, but we counsel them about what handicap the abnormality will cause.

"But ultrasound isn't just about termination. It often picks up problems which can be helped, provided the baby is born in a centre which has the facilities to operate. Screening and treating unborn babies does save lives."

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Attacking back

MEDICAL BRIEFING

Dr Thomas Stuttaford

The news that John Smith, the shadow Chancellor, has had, like so many of his fellow Scotsmen, a heart attack in middle age upset his political opponents as well as his colleagues, for few Members are so widely respected.

He and his well-wishers should be relieved that he had a coronary thrombosis while being investigated in hospital, for it is becoming increasingly important to have skilled treatment near at hand so that thrombolytic (clot dissolving) treatment can be instituted without delay. Smith was exceptionally lucky that the hospital he was in was the Edinburgh Royal Infirmary, which has been a leader in research into streptokinase thrombolytic treatment, and is also working on other later, and possibly better, thrombolytic agents such as tPA (tissue Plasminogen Activator) and APSAC (Anisoylated Plasminogen Streptokinase Activator Complex).

The aim of streptokinase treatment is to dissolve the thrombos (clot) which is blocking the coronary artery so that the oxygen and nutrient-carrying blood can reach the heart muscle and save it from dying.

Streptokinase thrombolytic treatment will, if given intravenously in the first hour or two after an attack, reduce the death rate by 25 per cent; recent research work suggests that if the patient is also given aspirin this saving may be increased to nearly 50 per cent. The longer the delay, the less the advantage in the treatment, although some benefit is still obtained by starting it up to 12 hours after the thrombosis. Even without a later bypass, or angioplasty – the mechanical dilatation of the coronary artery – the advantages of the treatment last for up to a year.

The treatment is not without its dangers: it increases any bleeding tendency and is therefore not recommended for patients who have recently had a stroke, have peptic ulcers, have had surgery, or in whom the aorta is beginning to weaken and split.

Scotland and Northern Ireland now have the highest rate of coronary thrombosis in the world; one in 10 Scotsmen die from an attack under the age of 65. Recent research has suggested that their diet lacks enough fresh fruit and vegetables and that this exceptionally high mortality might be reduced – if the Scots can't be persuaded to eat up their greens and have more salads – by taking large supplements of vitamins C and E.

Down's test

Maria Hinds, a cheerful toddler, is returning from Canada this week with her triumphant 44-year-old mother, Celeste, to rejoin her seven brothers and sisters after a successful operation to correct one of the congenital heart deformities commonly found in babies with Down's syndrome. The operation was possible only after taking out a second mortgage, and after contributions from numerous well-wishers and the support of the Down's Syndrome Association.

Down's syndrome, still to the anguish of parents often colloquially referred to as mongolism, occurs in one pregnancy out of every 400 at the age of 35, one in 90 at 40, and one in 30 at 45. There is no obvious common denominator in those cases among women under the age of 35, so that few are detected in that age group before birth.

The new test, a screening procedure and not a diagnostic test, devised by Professor Nicholas Wald and his team at St Bartholomew's Hospital in London, will, it is hoped, uncover a large proportion of those at risk of having an affected baby. If the diagnosis is confirmed by amniocentesis, they will be in a position to have an abortion, thereby reducing the number of Down's children born from 900 to 300 per annum. The Barts test involves measuring the mother's blood levels of chorionic gonadotrophin, unconjugated oestriol, and foetoproteins, and analysing those results with the aid of a computer in relation to the mother's age.

A leader in the *British Medical Journal*, which also published Professor Wald's research, accepts that it may not be easy to persuade older women to rely on a negative blood test, and that many may still want the reassurance of amniocentesis or chorionic villi sampling, the rather more difficult technique which is able to analyse placental chromosomes early in pregnancy. A few younger women, most of whom will never have considered the risk of having a Down's syndrome baby, will, after testing at the 16th week, be confronted with the difficult question of whether they want their pregnancy terminated.

The *BMJ* suggests that a possible compromise strategy would be for all women under 38 to have the new screening, but that older women should have an early chorionic villi sampling or presumably, until the technique is universally established, later amniocentesis. This is not a regime which would appeal to Professor Wald, who would be reluctant to see older women with negative blood tests, and therefore at low risk of having a Down's syndrome baby, subjected to amniocentesis.

All the rage

In Doctor's Dilemma Bernard Shaw pokes fun at the medical profession's love of a modish diagnosis. Human nature hasn't changed in the last 70 years; fashionable diseases are still over-diagnosed, and both doctors and patients still often seek refuge by using a trendy term to describe a condition which would otherwise be socially unacceptable. The latest example of this trait is Alzheimer's disease. It is permissible, almost smart, to talk of grandmother's Alzheimer's disease, when it would sound unspeakably callous to say that she was demented. To describe all patients with dementia as having Alzheimer's, however, is not only a euphemistic inaccuracy but dangerous; for by so doing treatable forms of dementia will be neglected and patients left suffering unnecessarily.

Two London professorial units, the department of geriatrics at St George's under Professor P.H. Millard, and that of neuropathology at the Institute of Psychiatry under Professor P.L. Lantos, have combined to find out how often Alzheimer's was over-diagnosed in a medically sophisticated teaching hospital, where social niceties are certainly never one of the considerations in a diagnosis, and where the patient has the advantages of biochemical and haematological screening, CAT scanning, X-rays, extensive cardiac studies, as well as skilled clinical assessment by doctors, nurses and other therapists. In less than half the patients who were thought to have Alzheimer's disease while alive was the diagnosis confirmed in the post-mortem room. A report published in the BMJ *found that in general multi-infarct dementia, damage to the brain by a series of small strokes, was under-diagnosed; despite the battery of investigations the team also missed a few rare diseases, and one case of pseudo-dementia: in retrospect it was realized that the patient's behaviour had been due to severe depression.*

Most district general hospitals would not have the resources to investigate their patients as extensively as St George's, even if it were possible to admit all those who were supposed to have Alzheimer's. Although a careful history of the patient's trouble taken from the patient and from friends and relatives, and a detailed clinical examination, were shown to be of great importance in making a diagnosis, this research raises grave doubts about the diagnosis of Alzheimer's where it is made without any supporting evidence. If a London teaching hospital can over-diagnose this disease by 50 per cent, what is the likelihood of the diagnosis being correctly made in a busy surgery or on a hurried home visit?

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In training for relaxation

What can deal with stress, high blood pressure, heart trouble, weight problems and arthritis – and all without pills?

To many people, the term "autogenic training" has a decidedly cultish, Californian sound to it. But after 10 years of use in Britain, this technique of conscious relaxation is being enthusiastically adopted by a growing number of doctors and hospitals as an effective, non-drug way of treating a wide variety of emotional, mental and physical conditions.

The technique was first developed in the Twenties by a German doctor, Wolfgang Schultz. In the Fifties it migrated to Canada and was extensively used by stress expert Hans Selye. It was brought to Britain by Dr Malcolm Carruthers and his wife, psychotherapist Vera Diamond, to be used by doctors as an alternative to tranquillizers, sleeping pills, beta-blockers and other widely prescribed modern drugs.

Autogenic training was originally developed as the western answer to meditation, and is related to self-hypnosis. It can work to bring down blood pressure, normalize body chemistry and reduce stress in fraught situations. It allows you to switch from an internal state of war to one of peace. The technique has to be taught initially by a medically qualified person, but after eight or 10 lessons, patients can do it at home for themselves.

A series of exercises, where you give yourself relaxing instructions, enable you to slow down your heart and generally switch off the body's alarm system. Once you have learnt how to do it, the technique can be used in any stressful situation. "You can do it in a car, on a train, on a plane, sitting in an office or lying in bed," Dr Carruthers says. It is also effective for those who have high blood pressure, heart trouble, weight or smoking problems and arthritis."

Carruthers emphasizes that AT must initially be done under careful medical supervision: "Certain medical conditions, such as diabetes or asthma, would need careful handling, as in unqualified hands these conditions could get worse."

When Jean Coleman, chief clinical psychologist at the Fairmile Hospital, near Oxford, first heard of autogenic training, she was highly suspicious. "It sounded like absolute rubbish," she said. "But then I started training shooters for the Olympics, and discovered that coaches in other countries were already using it." She is now vice-chairman of the British Association for Autogenic Training and Therapy.

Coleman says AT differs from ordinary relaxation techniques because it can produce worrying side-effects at first. "AT can bring to the surface deeply-hidden anxieties and tensions. One characteristic is the frontal headache, and another is left chest pain. Very often, deep anger and frustration come out when people are being taught AT, and you have to know how to deal with it.

"The basic idea behind autogenic training," Coleman says, "is that you achieve a particular state of mind called passive concentration, where you repeat certain phrases over and over to yourself. People find that after a bit of practice, their body functioning starts to alter slightly. AT is a way of helping the body return to its natural resting state."

Coleman has found the technique particularly useful for athletes as it helps them to peak more effectively by increasing the flow of oxygen to the muscles. It has also been used in industry to help managers become more decisive and solve problems positively.

"In Canada it has been used in schools, where studies have shown that behavioural problems waned and exam results improved," Coleman says. "In my work here, I am also discovering that it helps writers and artists to overcome blocks. This is because it can free creativity."

Coleman says it is now used in the NHS in some antenatal clinics, and also to help healing after major surgery. "I also use it to help people with severe behavioural problems, with phobics and schizophrenics. I've had dramatic successes with suicidally depressed patients, with policemen who've been assaulted and have developed fears about going out on the beat, and with overweight people who use food as a tranquillizer."

Carruthers says that AT is, essentially, "the gentle art of talking to yourself. This is often regarded as the first sign of madness, but we see it as the first sign of mental health."

Liz Hodgkinson

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TIMES DIARY

MARTIN FLETCHER

Trade Secretary, Lord Young, has maintained a dignified silence on the subject of Norman Tebbit's autobiography *Upwardly Mobile*, which suggests among other things that he was responsible for the "near disaster" of Mrs Thatcher's tours during the last general election campaign. He was, however, deeply chagrined by the book which he, almost alone among senior ministers, was not shown in advance. Shortly before its publication two national newspapers asked if he would be prepared to review it. He responded positively, believing this would be a good way of demonstrating that well-publicized disagreements during the election campaign had not driven a wedge between him and the man who first brought him into politics. *No such reviews have appeared*, nor will they.

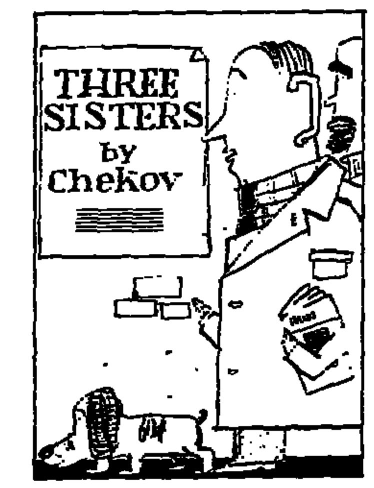
When Lord Young read the book he found not only that Tebbit had slated his election performance, but had also criticized his handling of the British Aerospace takeover of Rover and had claimed a large slice of the credit for the Community Programme, *the Youth Training Scheme* and the Technical and Vocational Educational Initiative of which Lord Young believed *himself the originator*. Lord Young realized it would be impossible for him to write an even vaguely favourable review, and turned the papers down.

A number of *Tory MPs in Brighton* this week are on the select committee charged with setting up the *experimental televising of the Commons*. They have recently returned from a fact-finding trip to Canada, where Parliament has been televised for 10 years. They recount how the Speaker of the Canadian Parliament welcomed them as they watched Prime Minister's Questions from the public gallery and announced the reason for their visit. There was an immediate hue and cry. Canadian MPs of every political hue turned as one to the gallery and yelled: "Don't do it!". For the record, no Canadian administration has been re-elected since the cameras were introduced.

On a more serious note, a consensus is now emerging on who should be *given the prestigious Commons* contract. BBC and ITV appear to have badly damaged their chances by suggesting *portacabins on the Speaker's lawn* and swarms of extra staff – MPs fear they would ultimately control the Commons rather than vice versa. The clear favourite now is British Telecom — which has the transmission expertise — in conjunction with one of the small independent contenders which knows about operating cameras. BT has huge reserves and will not embarrass the committee by going bust mid-way through the experiment. The only hardline opposition to BT is from a couple of the committee's Labour MPs who still resent its privatization. A formal decision is expected soon after the Commons reconvenes next week.

Perhaps Chancellor Nigel Lawson has more of a sense of humour than he is given credit for. He recently caused a storm of protest when he said City critics of his economic management were "teenage scribblers" to whom too much attention was paid. It now transpires that Lawson's offending phrase was plucked from from the mouth of an archetypal "teenage scribbler". Some time before Lawson made the comment, Bill Martin, chief economist of stockbrokers Philips and Drew, said in evidence to the Treasury select committee: "An uncharitable interpretation of the Chancellor's thinking is that it is influenced chiefly by the perceived need to appease financial markets, influenced by the City's teenage scribblers."

BARRY FANTONI



'Interesting to know how Kenneth Clarke would grade them'

It *happens every year. This time John* Patten was the unfortunate minister. When he arrived at Brighton's Grand Hotel *the security men spotted something in* his suitcase as it passed through the screening machine. To his embarrassment they opened it up in full public view and pulled out various elegant items of female clothing belonging to his wife, Louise, who was arriving later in the week. The offending *item was actually a bottle of* Calvados, Patten's favourite tipple. This they uncorked and sniffed to check it wasn't petrol before *they finally allowed him to proceed*. Patten is law and order minister.

Mrs Thatcher has been around so long that she now passes milestones daily. This, for example, is the 40th anniversary *of the 1948 Llandudno Tory* party conference which first drew her into active politics. Attending as a representative of the Oxford University Graduates Association, she sat down beside an Oxford chum who by chance was talking to the chairman of the Dartford Conservative party. Dartford needed a candidate, though it did not want a woman. Undaunted, Mrs Thatcher went home, applied and eventually won the day. It was in Dartford that she met Denis, and although she was defeated there twice by Labour she got the bug and went on to win Finchley in 1959. Thus was the course of British political history changed.

Michael Heseltine on the needs and aims of Britain's foreign policy

Leading from strength

As we approach the millenium, what do we want from our foreign policy? We want what any sane nation wants: peace, stability, prosperity and the largest share of what is on offer that *we can secure* for our people. Forget spurious morality: foreign policy that is based on *anything other than* self-interest is as unlikely to survive as it is impossible to conceive.

Peace in Europe cannot be guaranteed without the United States. They know it too and I do not *believe* that America will abandon her international role and pull up whatever is the trans-Atlantic equivalent of the drawbridge.

But the American mood is changing. Whoever succeeds President Reagan will inherit a huge budget deficit. He will look again at the costs of US forces in Europe, for the issue of burden-sharing is firmly back on the agenda. We will argue powerfully for a maintained commitment, and our strongest argument would be to make better use of the resources Europe puts to its own defence. The fragmented *procurement policies* of the European allies are militarily irrational and industrially indefensible.

Mr Gorbachov in his search for change has his problems too; he needs less *military* expenditure and more resources for *industry. Popular support* cannot be bought in empty shops. He smiles westwards, showing a *more* persuasive face to a public opinion that until now has had little ground to doubt the Russian threat. We dare not underestimate the effect of this on the Federal Republic of Germany. It is to be hoped that East-West relations will continue to improve, but there is no guarantee. There have been false dawns before. There can be no prudent change yet in our defence assumptions.

The process of arms limitation is to be welcomed only as far as it reflects our security interests. The INF treaty has secured no reductions in defence expenditure but further progress might just achieve a breakthrough by the superpowers to more substantial agreements.

Let us remember that it is our continent about which they are *negotiating, our security* as well as theirs that is at stake. Europe should aim to achieve a greater cohesion to its political input than has been historically the case. Britain, as a *nuclear power*, and with its special relationships, has a crucial role to play in *persuading France to draw closer* to Nato without alienating the American presence.

Europe itself can contribute to a more secure and prosperous world. Our future is at least in part *in our own hands*. Within Europe there are choices. The first priority is to complete the market. With 320 million people, it is the most valuable market in the world. As a trading bloc it *is half as big again as the* USA, *nearly three times the size* of Japan. But is the market place of *1992 the end of one particular* road? Or is Britain to recognize the more ambitious intentions of her partners *and this time secure* for herself a prime position in their fulfilment?

At Messina in the 1950s, a backward-*looking* Britain enabled the Franco-German axis to forge agricultural policies that now cost us £1 billion per year because we joined *too late* a club others thus formed for their own convenience.

In driving towards the single market we must make sure that this time we are among the *winners*. We shall make compromises because the economic advantages justify them and because *the price of exclusion* is too high. Lord Young and his team are stirring our industrial ambitions and British *industry* is better placed than ever before to exploit these new opportunities.

The return on British steel is the highest in Europe; production from Port Talbot is a world record. *Output of television sets* has risen from four to 19 per worker per week. High technology *in Britain now accounts for* nearly 25 per cent of all employment in British manufacturing. Its output grew by 60 per cent in volume in the decade to 1986.

All these changes pose two questions. Will evolution stop in 1992? How can it *if in order* to win we have persuaded British managers to think and act in a market that is European-wide? It is unrealistic to believe that they will not want financial services and economic conditions that reflect *their new perspective*.

They will press for a single currency, co-ordinated policies linked closely to the low-inflation Deutsch Mark, central banking arrangements compatible with the newly created market place. So the very success of 1992 to which the Government *is committed* is the springboard for the next stage of European development. And we *must recognize the growing con*cern in the City of London that their present pre-eminence will *not survive the new institutions* which Europe is considering.

Then when the 1992 market is in place, how can it be policed? The policing *cannot be done* by *one* nation acting through the legal system of another. We may live within the *law* in this country; others may take a more flexible view. No British government will open its *procurement* programme to another without certainty of reciprocity. The reality was exposed when Britain took France to the European Commission to secure access for our Nissan cars into the French market. The concept of limited national sovereignty is being replaced by a wider, more powerful sovereignty *that guar*antees our national interest. But it also means that British companies in Europe will have the clout with which to tell the Japanese that they must open their doors to our products as we do to theirs. That is a sovereignty that is relevant to the power structure of tomorrow's world.

There *is a common theme*. Our defence, our trading future, our political influence can only gain from a strengthened Europe; but not from a Europe which is moulded to suit others because we stood back while *they* grasped their opportunity. Our partners are determined to press ahead, so Europe will advance. Britain's new strength has given us the confidence and authority to lead; we will miss this opportunity at our peril.

Bernard Levin

Tolerating the intolerant

A tiny item has been haunting me; tiny, yet wonderfully evocative, and a symbol of two worlds, one of them long since gone.

A court in the Federal Republic of Germany was asked by a group of neo-Nazis to permit *them to march through the little* Bavarian town of Wunsiedel; they had appealed from a de*cision of the local authority*, which had banned their demonstration, presumably on public *order grounds. The court* (O upright judges!) allowed the appeal; the applicants had *brought evidence to show* that anti-nuclear protestors had been permitted to march, so why shouldn't they be? (This is *what* I call *chutzpah*, if only to annoy the Nazis with a Yiddish word.)

The march was not just a demonstration of Nazi fervour; it had a more specific purpose, which was to commemorate the first anniversary of the death in Spandau prison of Rudolf Hess, whilom deputy to the beloved Führer, who is buried in Wunsiedel. (Incidentally, the — er — eccentric who insists that the man in Spandau wasn't Hess *at all, but a lookalike* who served 40 years in the slammer for no discernible reason, is quite right. *I can reveal that he was my uncle* Itzik, who dressed up as Hess at Nuremberg and stayed in jail for *the rest of his life, solely in order* to get away from the nagging of my aunt Rifka. So that's settled.)

Michael Kühnen is the name of the present-day Nazi leader, who no doubt dreams of inheriting *the mantle of the martyred* Adolf. It is a strange ambition, is it not? Of course, it is easy to see the appeal: there he would be, the neo-Fuhrer, behind an *enormous* desk, and there, waiting to be summoned to the Kühnenian presence, would be a neo-Goering, a neo-*Himmler*, a neo-Ribbentrop, a little neo-Goebbels, a neo-Röhm (rentboys and all), and of course a neo-Hess, my neo-uncle Itzik. But we can all dream; Herr Kühnen in that respect is no different. What makes him special is that he presumably believes that it will happen.

That there should be people who hate democracy and Jews, and would like to destroy both, is *alas inevitable; but to lead* an organization based on such feelings, and moreover in the Fed*eral Republic, which has a good* claim on the title of the most soundly-rooted' democracy on *the continent of Europe* — surely that must constitute the stigmata of either an unbreakable will or a broken mind. Did I mention that the vast throng Herr Kühnen commanded as he marched numbered all of one hundred?

Very well, hope springs eternal. Look at our own political *groupuscules*. There are veterans of the British Nazi Party and similar covens, who put out anti-semitic propaganda, but as far as I know none of them has a programme for political action. On the wilder-shores of the left, however, there is any amount of splinters of splinters of splinters waiting patiently, and working faithfully, for The Day. Take Vanessa's *Loonies; I can't at this moment* recall whether she and brother Corin are with the faction of the *ousted Healy or against it, but if* there are more than three score and ten active members in either branch *I shall be surprised. Yet* the future Mother of the Nation must be given her due; there is *not the smallest sign that* Vanessa's fervour for revolution has in any way diminished, and *what is much more remarkable*, and in a way even commendable, is that she has plainly never wavered in her faith that The Day will dawn. When she dies, they will find on her heart Queen Victoria's epic statement of optimism: "Please understand that there is no one depressed in this house; we are not interested in the possibilities of defeat; they do not exist". (*If* Vanessa is affronted by being linked, however implausibly, to a bourgeois-fascist Monarch, *let her take* heart. Victoria was talking about *the Boer War, and we won it.*)

I single out Vanessa as the most visible leader of any of the far-left *groupuscules*, but they are thick on the ground, and their eternal fissiparousness ensures that they multiply daily, though the only thing of which we may be sure as far as their standpoint goes is that all of them hate all the others far more than they *hate the capitalists*, Mrs Thatcher, the Tory party, the right-wing *press and me*.

The almost incredible tenacity of the human mind is one of its finest attributes, but oh my word, it can be tiresome. We can fairly easily cope with those figures who have calculated that the world will come to an end on a specifically stated day, and who, quite unabashed, adjust the date forwards every time the predicted End fails to materialize. The political ones are less susceptible to *indifference, if only* because they are so much noisier, and greatly given to thrusting leaflets into the hands of the *passers-by*. Yet we cannot entirely withhold our admiration from those — the Ken Gills and Paul Foots and indeed even the Scargills and *Benns* and *Heffers* — who, in their different way, are no more rational than any Loony demanding a General Strike of indefinite duration next Wednesday.

Admiration for Herr Kühnen, though, must be tempered by disgust. *Marching for nonsense* is one thing; marching for Hess another. He who mourns the Führer's mad *but loyal servant must be steeped in* sufficient evil to drown amusement. It is enormously to the credit *of the leaders of the* Federal Republic, and in particular its courts, that they can, armed with confidence *in their* democracy, permit such vileness its public expression, on the ground, which all true democrats must *occupy*, that, as I have put it, free speech is for liars and swine as well as honest and upright men.

That is a hard doctrine to accept, and if among my readers there are those who suffered, directly or vicariously, from the Nazis, I offer them an apology for giving them pain. But *it* is not just a matter of letting Herr Kühnen march openly through the streets rather than have him march secretly through the sewers. We can, and *should*, be more positive *than* that. The greatest glory of democracy is its central paradox, that it must tolerate those who would not tolerate it.

And after all, there is a much less lofty principle on which to rest our case. Just as the Wunsiedel Hundred are not of *the slightest significance in* German politics, unpleasant though they are, our National Front and *Socialist Workers' Party, un*pleasant though *they* are, have equally little effect on anything *that matters in Britain*.

You may say that is all very well, but the price of liberty is *eternal vigilance. So it is*: but I have one more item of news from Wunsiedel. Eight of Herr *Kühnen's mighty host* were arrested for giving the Nazi salute, which is an offence there, as well *it might* be. So let *no* one say, because they let the Nazis march, that the West Germans are *indifferent to the Nazis'* cause. Their judges did right; and so did their policemen.

Commentary • RONALD BUTT

The miracle worker

What is *most remarkable about* the political phenomenon of Mrs Thatcher is not that her adherents regard her as *something like* a miracle worker but that those who detest her also invoke her as such, though they attribute the wonders she works to diabolical power.

Mr Kinnock's soaring cadences and the plosive puffing *of Mr Hattersley have long had* regular employment in denouncing "Thatcher's Britain" as *though everything* now wrong anywhere is her doing.

Just recently, however, the attacks on greedy, anti-social Thatcherism have been still more intense as the Labour leaders have reluctantly concluded that too many people favour what Mrs Thatcher has achieved for it to be safe to threaten it with root-and-branch *abolition*.

So the rhetoric is heightened and the litany of hate for Mrs *Thatcher will fall happily on the* ears of those whose faith is still the orthodoxy of the Sixties and Seventies and whose conditioned thinking is often better revealed in its trivial manifestations than by the utterances of party leaders.

Take, as symbolic, the case of a Camden councillor called Mary Cane. A couple of weeks ago, the *North London* newspaper, the *Ham and High*, reported that she had denounced *the London Residuary Body's* dredging operation to clear the women's bathing pond on Hampstead Heath because it was happening too early in the year and obliged women to use the mixed pond which *has* shorter hours. This, she said, was discriminating against women.

This was reported under the heading "LRB Clean-Up Of Pond Is Sexist", which so riled Councillor Cane that she wrote *to insist, deadpan, that she* was not saying that pond-cleaning as such was discriminatory but *simply wanted "parity* of opening hours with the men's pond". Then came the punch line: "A number of silly reasons are put forward and a sort of 'Blow you, Jill, I'm all right' attitude exists, even among fellow swimmers — a Thatcher's Britain syndrome I find *very distasteful*."

That may be obviously funny but it is no funnier than Mr *Hattersley's assertion*, repeated on BBC radio this week, that rising crime has its "roots" in the government's *social* policies and in Mrs Thatcher's doctrine of "everyone for himself."

But because Mr Hattersley is supposed to be a responsible politician (at any rate, his party elected him deputy leader) and because he repeats the allegation so often, his pronouncements may seem less ridiculous than *those of Councillor Cane*. At all events, Mr Hattersley is clearly convinced that whatever is said often enough will eventually be believed. Yet what he was saying was logically disreputable. On the one hand, he ascribed the soaring crime rates in inner cities to unemployment and called for a drive against youth unemployment. On the other, he blamed the "turmoil" and violence in rural towns on "rich yuppies" with "*masses of money in their* pockets." His solution was that we should "stop worshipping *yuppyism in general*."

Yet there is no possible way in which those who commit rural violence can be *placed* in the meaningless and over-used "yuppie" category. They are not rich in any ordinary sense of the term: they merely are in work and are quite well paid. Few of them, I *suppose*, pay more than *the standard rate*. So is Mr Hattersley's solution that (say) 5p more income tax would improve *their behaviour, or that their* employers should pay them less, or that they would behave better if they too joined the unemployed?

What really underlines this sort of argument is not that socialists believe in the community *and that the Tories do not*. In the debates at the Tory Conference, and notably in that *on the inner cities*, there have been repeated references to community spirit and service, better public services, the removal of dependence on the kind of living symbolised by the tower block, and to a partnership between the public and the private sector.

The real difference between the two *philosophies is that the* left is deeply pessimistic about individual human nature, relates *its frailty almost exclusively to* the possession of wealth and concludes that people can only be driven *into ethical* behaviour by the maximum transfer of wealth-disposal from the individual to the state. *They are* blind to the corruption of statist and bureaucratic power.

Tories, on the other hand, have a more optimistic view of individual voluntary responsibility to the community, although (*unless they are foolishly* doctrinaire) they do not think him incorruptible by wealth in *the way that socialists think the* state incorruptible by the power to wield it. Nor is there any Tory *disposition to deny the im*portance of the state's duty to guarantee the provision of social security, health care, and *other* basic services, however pragmatic they are about the best way of doing it. *Likewise with crime* and *the left's attempts* to link it with the new "wealth." For whereas Mr Hattersley and his *friends would like to diminish* the individual's possession of money, I detect in them no real interest in *trying to restrain the* malignant cultural influences which in television and elsewhere too often present models of bad behaviour to which the young may respond. The vested interest of leftish libertarians is too strong for that. Mr Douglas *Hurd's suggestion* yesterday that we should grub out the roots of crime by what is taught in the schools and by the broadcasters giving more thought to the effect of their programmes on the young, will cut little ice with those who recognise no influence save that of the possesion of money. *The shallowness* of the left's argument is palpable. Yet there are dangers in it for the Tories. Mrs Thatcher has rightly tried *to refute the political* argument of collectivist clerics who seem only concerned with the *morality of what the state* provides and are relatively uninterested in individual responsibility.

She has pointed out the new opportunities for individual morality and the need for it, which is the right lecture to deliver to "yuppies." She also rightly says that all morality is *ultimately individual* in the sense society depends upon the totality of individual actions.

But this is no denial of the existence of society, or of its responsibilities in scope for *shared action and the services* which, by common consent, it provides for the general welfare. *It is this distinction that* Mrs Thatcher must make clear to the nation as well as to the party *tomorrow*.

OCT 13 ON THIS DAY 1854

In addition to William Howard Russell's reports on the Crimean War The Times published personal letters from the front, in this instance from a Guards officer, describing his brigade's part in the Battle of the Alma.

THE CAMPAIGN IN THE CRIMEA

(FROM AN OFFICER IN THE GUARDS.)

BIVOUAC, RIVER ALMA,

I hasten to write a few lines to tell you that I am safe and well, knowing how anxious you will be, after hearing that we have had an action with the Russians. Accounts of the battle you will see in the papers much better describing it than any I could give, as I could see nothing beyond what was going on in my own brigade.

For a minute or two the Scots Fusileer colours stood alone in the front, while General Bentinck rallied the men to them, their officers leading them on gallantly. At this moment I rode off to the Coldstreams, through whose ranks the Light Division had retired, leaving them the front line. They advanced up the hill splendidly, with the Highlanders on their left, and not a shot did they fire till within 150 or 200 yards from the intrenchments. A battery of 18 and 24-pounders was in position in our front, and a swarm of Riflemen behind them. Fortunately the enemy's fire was much too high, passing close over our heads, the men who were here killed being all hit on the crown of the head, and the Coldstreams actually lost none. When we got about 50 yards from the intrenchment the enemy turned tail, leaving us masters of the battery and the day. As they retired they took all their guns except two, and a great many of their wounded. In spite of this the ground was covered with dead and dying, lying in heaps in every direction . . .

Though on horseback (*on my* old charger), my cocked hat and clothes were sprinkled all over with blood. The loss of the brigade of Guards is very severe, *but the* proportion of deaths to wounded is extraordinarily small. On calling the roll after the action, 312 rank and file and 15 officers were discovered to be killed and wounded. Beside these was my poor friend Horace Cust, who was struck by a round shot in crossing the river. He was aide-de-camp to General Bentinck, and we were watering our horses at the time *when the* shot struck his horse in the shoulder and smashed poor Cust's thigh. He died *soon after the leg* was amputated. Charles Baring, who has lost his arm (taken out of the socket), is the *only* other Coldstream officer hit. They only went into action with 16 officers, less than half their complement. We have been occupied the whole day in burying the dead. About 1,000 were laid in the ditch of the fort, and the earthen parapet was then thrown back upon them. We find that the whole garrison of Sebastopol were before us, under Menschikoff in person. His carriage has fallen into our hands, and in it a letter stating that Sebastopol could hold out a long time against us, but that there was a position at Alma which could hold out three weeks. We took it in three hours. So convinced were they of the impossibility of our taking it that the ladies were *actually* there as spectators, little expecting the review they were destined to be spectators of. We *expect now to* find no resistance whatever at the Katcha river, the whole Russian force having retired into Sebastopol. We always turn out at 4 o'clock in the morning, an hour before daybreak.

CHPW/1/01/5A

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THE GORBACHOV CHALLENGE

As the Tories today debate foreign affairs from the safe perspective of fortified Brighton, the character of Britain's relations with the European Community following Mrs Thatcher's speech at Bruges last month will probably be the thorniest question raised. If Mr Heath speaks, the comfortable unanimity that has prevailed at the conference so far may be disturbed to produce real political debate.

Another no less important question, however, would benefit equally from some genuine political debate: the response of Britain and other West European governments to the challenge presented by Mr Gorbachov. Regrettably, this debate is unlikely to take place.

Since Mr Gorbachov's visit in 1984, and especially since the Prime Minister's visit to the Soviet Union 18 months ago, Britain's relations with the Soviet Union have been synonymous with the perceived *rapport* between Mrs Thatcher and Mr Gorbachov. The man the Prime Minister said she could "do business with" (despite her admission that there were profound differences) has become, almost unnoticed, the country Britain can — and should — do business with. The cost of the transformation has barely been counted, let alone contested.

This is partly because of the lack of party political debate on Anglo-Soviet relations. It would be hard for the Labour Party to complain about the withdrawal of cruise missiles, the proliferation of Anglo-Soviet ministerial visits and cultural exchanges, the pledges of increased trade. Even to carp at the Thatcher-Gorbachov relationship would sound resentful: a Labour prime minister would aspire to just such a relationship.

Only Dr Owen has stood aloof to query the solidity of the foundations on which the new Anglo-Soviet detente has been built, but his is now the voice of the elder statesman, not of the active politician. The debate about the direction of British policy towards the Soviet Union has to be conducted within the Conservative Party, yet dissenters have kept their counsel — perhaps out of loyalty to their leader, perhaps out of confusion about their place in a party which is traditionally wary of Soviet motives.

It is time for that debate to be conducted in the open. At present, not all the arguments are being heard; the ones that are, frequently sound jumbled. It is possible to acknowledge, for instance, that Mr Gorbachov is a far-sighted, even revolutionary, leader whose ambition is to make his country more humane and more prosperous, whilst reserving judgement on the honourableness of his intentions towards the world outside. This distinction is not always made.

The confusion extends to how Britain, and the West, should respond to Mr Gorbachov. A common argument is that his plans are too ambitious for his own executives, and probably for his own people. This spawns diverse conclusions: that he will need Western support if he is to stay in power and that this should be forthcoming lest someone less congenial replace him; that he can stay in power without assistance, but will need Western help to realize his plans — which will benefit the people of the Soviet Union; that the West should weigh its own economic and political interests before doing anything. These conclusions dictate different approaches.

The balance sheet of Britain's experience so far is instructive. The Anglo-Soviet diplomatic atmosphere is said to have improved. There are now no divided families on the Foreign Office's list. Academic and cultural exchanges are generally — though not always — proceeding more smoothly; there is the hope that 1,000 British and Soviet children will participate in school exchanges every year, staying with families in their host countries. Next April will see the largest-ever British trade promotion in the USSR.

Yet trade has not increased anything like as much as was envisaged when Mrs Thatcher was in Moscow. There are still many obstacles to people seeking to travel to and within the Soviet Union. Nor is there any sign that the "special" relationship between Mrs Thatcher and Mr Gorbachov is bearing any "special" diplomatic or economic benefits for Britain. Has too much already been given away?

With the Soviet Foreign Minister at present in France and talk of a Gorbachov visit to France next spring, a new impatience in West Germany about stagnation in relations with Moscow, and the US election likely to bring a period of uncertainty before the new policy priorities are established, the Soviet leader has the chance to revitalize relations with Western Europe as a whole. If he takes it, where does that then leave the "special relationship"?

BARGAINING BY THE SEA

The presence in Brighton yesterday of disputatious union negotiators reflected not just a failure of the current pay negotiations but an essential flaw in National Health Service management. The nurses' union leaders may have been there for the cameras, but it is naive to blame them for seizing the opportunity of the party conference to publicize their case. What is wrong is that a politician can so easily be fitted up for the role of the nurses' cheeseparing employer.

Mr Clarke has many issues to address in his speech today. But, in whatever way he judges that the future of the service should be decided, the key issue is the extent of central control. In a centralized National Health Service it is logical to look to a Cabinet minister, and to him alone, as the fount of money for pay, operations, and kidney machines. The administrative impossibility of that has led to a series of attempts since 1948 to establish regional and local bodies as the points of management.

The current system, created by this Government after the abolition of the area authorities, comprises districts, regions, and family-practitioner committees, topped by central boards of management and, above them, Civil Servants and ministers. It looks to be no more satisfactory than its predecessors in the face of centralized bargaining difficulties over pay.

Whatever else Mr Clarke has to say about health today, NHS administrative reorganization is something he must address. So long as there exists some public health system, the issue of centre v. periphery has to be tackled. And as long as the health authorities, which are the ostensible employers of nurses and other staff, can be bypassed, and their negotiating rights are ceded to some higher authority, the system will be unstable.

Mr Clarke thus has two tasks. The most immediate is to weather the upset over nurses' pay. Imposing a settlement will appeal to his tough-minded colleagues, but they would do well to consider the experience of Mr Kenneth Baker, after he imposed a settlement on the teachers, and compute the risks of resentment.

Mr Clarke needs the nurses on his side while his plans for the NHS unfold. The union leaders are more committed to national bargaining than are the members. There are dangers in handing the unions weapons of argument with which to dragoon their troops.

His way forward is surely to close the national negotiations and then respond imaginatively to the specific financial problems which individual health authorities bring forward. Mr Mellor hinted at this on Tuesday. It is nonsense that a national negotiating committee should decide the needs of specific hospital wards and the relative workloads of the nurses in charge of them. To that nonsense Mr Clarke must today turn.

His second task is to move as much management as possible to the front line, and specifically to the district authorities. Many of them have adept and imaginative managers, public-sector entrepreneurs who should be run on the loosest of reins.

Mr Clarke and his Civil Servants will still have to bargain for the NHS share of public expenditure. There will still be tough decisions about the allocation of money to regions and districts. But the stage should be cleared for the maximum devolution of negotiating authority to the managers in closest touch with wards, doctors, and hospitals. Those managers know staff needs the best. Ultimately they are the best judges of how much nurses and other staff need to be paid.

This Government, which has devolved so many powers within the economy, has in recent years sent out mixed messages about devolution of power within the public sector. Mr Clarke has an opportunity today to link the objective of greater diversity within the public health care system to a better management process. He should also go some way to ensure that there will be no repetition of these clogged and politicized pay negotiations.

ITALY'S DREAM TICKET

The Italian Government is showing considerable skill in handling the nettle of the secret parliamentary vote. Abolishing this 140-year-old practice, or at least limiting its scope, is an important step towards stabilizing the relationship between Government and Parliament.

Italy has been out of step with other Western democracies, such as Britain and France, in allowing parliamentary deputies to conceal their voting preferences. Theoretically, the secret vote should free politicians to vote according to their conscience. Nowadays, it simply camouflages special interests.

The former Government of Signor Giovanni Goria was effectively sabotaged by backbench rebels from his own Christian Democratic Party. Signor Ciriaco De Mita, the current Premier, has threatened to resign unless Parliament accepts the need for open voting, at least on financial legislation and institutional reform. He is right to give the ultimatum, though the card cannot be played too often.

Limiting the secret vote is the first hurdle in a long programme of political reforms that could include refining the system of proportional representation or even creating a directly elected president. The legitimate aim of the Italian Government must be to strengthen its ability to govern. The Italians have a charming, almost magical ability to survive without government. But if Italy is to modernize more rapidly, it must sort out its governing machinery.

Elsewhere in Europe, the role of the prime minister is becoming more muscular; in Italy, the Premier remains a captive of party managers. The Italian Prime Minister must win back some power from his party. Signor De Mita is holding on to the leadership of the Christian Democrats, so protecting himself from the vagaries of Parliament.

Some caution is in order, however. A complete abolition of the secret vote would undoubtedly weaken Parliament. It would shift some of the power-play to parliamentary committees and reinforce the *partitocrazia*. Backbenchers are concerned that Italy will end up with a rubber-stamping "supreme Soviet" or (what is for many an even worse prospect) a British whipping system. The coalition leaders must ensure that Parliament retains its authority in the eyes of ordinary Italians.

The last week of negotiations has shown that the Italian governing parties, and the Communist opposition, are aware of the problems. There have been the traditional huddled late-night bargaining sessions. But the arguments are not about the usual horse-trading — they are about serious issues of principle and are being treated seriously. The need to find a set of proposals that can be successfully steered through Parliament has led to the postponement of several "final" votes. But there is no shame in delay when it buys time for reason.

The proposals that have emerged offer a modern and completely feasible system of checks and balances in the Anglo-Saxon mode, with one chamber using the secret vote and the other voting openly. Italy, it appears, is gaining self-confidence in its political process.

LETTERS TO THE EDITOR

Science syllabus under microscope

From Dr P. E. Cattermole

Sir, Further to Mr Douglas Broom's report (October 4), the changes to the Joint Matriculation Board A-level chemistry syllabus are slight when compared with the vanished tracts of chemistry in the A-level syllabuses of other boards. The London board, for example, lists in its new A-level syllabus over two pages worth of deletions from its former syllabus. The JMB A-level is now one of the few that contain a substantial number of chemical facts.

It comes as no coincidence that a group of senior chemists from major independent schools met last Saturday (October 1) to discuss the future of chemistry in schools in the light of the national curriculum proposals. Many of us are disturbed by the trends which we perceive.

We are aware of the rapid disappearance of the separate disciplines of physics, chemistry, and biology in pre-16 education. We recognise that it is this factor which is the chief contribution to the reduction in content of A-level courses.

The future looks bleak. Not only is there a decline in the numbers studying chemistry; there is a reduction in the opportunities provided in our education system for the proper study of the subject. It is increasingly difficult to obtain teachers of chemistry. Industry will find it will be unable to locate enough chemists to maintain the chemical industry as the chief wealth-producer of the nation.

Yours faithfully,
P. E. CATTERMOLE
(Head of Science),
Winchester College Science School,
Kingsgate Road,
Winchester, Hampshire.
October 4.

From the Secretary of the Joint Matriculation Board

Sir, The report by Douglas Broom omits some important facts which must be taken into account in considering the allegation that the JMB has reduced the factual content of A-level courses to the point on which standards are being lowered.

The JMB (in common with most of the other GCE boards) has reduced the syllabus content in A-level physics and chemistry. This does not mean that the standard of the examinations will be reduced.

The new syllabuses still contain much more than the agreed inter-board A-level common cores in physics and chemistry which are followed by all the boards and which have been accepted by the universities. In addition, the revived JMB syllabuses have been approved by the Secondary Examinations Council, the body which has been responsible for ensuring that all A-level syllabuses and examinations are of an acceptable standard.

We are all familiar with complaints that A-level syllabuses, particularly in the sciences, have become too long and overloaded. The modest pruning of the content should not be a matter for concern. Indeed, as the new syllabuses place greater emphasis on comprehension and application at the expense of knowledge and recall, the examinations may in some respects be more demanding.

Yours etc.,
COLIN VICKERMAN, Secretary,
Joint Matriculation Board,
Manchester, M15.
October 5.

From Dr S. Nuttall

Sir, The two reports by Douglas Broom (October 4, 5) are both based on the same false premise, namely, that the quantity of knowledge learnt by students is the measure of academic achievements and a reduction in content automatically equates to a lowering of standards. Surely the amount of content in any science syllabus is arbitrary and it is just as good to know and understand more about slightly less than less about slightly more.

Several years ago the exam boards reduced the factual content of the chemistry A-level syllabuses. This was greeted with mixed feelings by chemistry teachers, but I do not believe it directly resulted in a lowering of standards. If anything, it allowed us to spend more time on developing practical skills and understanding.

The GCSE has changed the emphasis of our teaching from the accumulation of facts to the acquisition of skills and application of knowledge. If we can produce students at A level who are able to think clearly and communicate effectively, both orally and on paper, instead of being mere slaves to facts and textbooks, then I am certain that universities and prospective employers will thank us for doing a good job.

Yours faithfully,
S. NUTTALL (Head of Science),
The Royal Grammar School,
High Street, Guildford, Surrey.
October 6.

Blood donors who feel frustrated

From Mr David M. Davies

Sir, The head of the North London Blood Transfusion Service announced last week (report, October 8) that there was a severe crisis and that people were not giving blood as they used to. I understand that the crisis is now over (report, October 10), at least for the time being, but the reasons why it arose are not hard to seek.

Last Saturday, in response to that day's report, I sought out my nearest centre in Margaret Street, W1, just off Oxford Circus. I discovered its opening hours to be 8 a.m. to 3.30 p.m., Monday to Friday, and until 7.30 p.m. on Thursdays.

While I do not imagine that the donation of blood has any serious or lasting physical effects, is it not stretching the generosity of donors to expect them to start a working day or afternoon with a pint less blood in them? Many more, I believe, would not miss this, or more important, would feel that they would not miss it, on their way home or at weekends. No doubt the extension of opening hours of all transfusion centres would be costly, but surely the only justification for one in the heart of the West End is to attract the hundreds of thousands who work, shop, and entertain themselves in that area.

I could not help wondering how many thousands of gallons of blood passed along Oxford Street on Saturday within minutes' walk of the centre, and what tiny proportion of this would have had to be diverted to solve the crisis had its owners been informed and the Blood Transfusion Service open to receive it.

Yours faithfully,
D. M. DAVIES,
93 West End Lane, NW6.
October 10.

From Mrs S. J. Taylor

Sir, Certainly some previous donors may not be coming forward because of the fear of catching Aids. However, another, additional, explanation seems to have been overlooked. Perhaps some of the shortage problem is caused because previous donors who have had more than one sexual partner in recent years (or who consider that their own partners may have had multiple sexual relationships) consider that if they did give blood they could risk *transmitting* the Aids virus.

Yours faithfully,
JANE TAYLOR,
3 Water Eaton Road, Oxford.
October 8.

From Mr Alistair MacDuff

Sir, I was not surprised to read of the shortage of blood donors. On the last three occasions when my wife and I gave blood, we were obliged to queue for over an hour (on one occasion nearly two hours) to do so.

Perhaps we attend at a particularly busy centre, but we have reluctantly decided that we cannot afford the time.

Yours sincerely,
ALISTAIR MacDUFF,
Devereux Chambers,
Devereux Court, WC2.
October 8.

From Mr Basil Rogers

Sir, I reported at my local blood transfusion centre and gave my name and all usual particulars to the people at the reception.

As I gave them my date of birth the man at the table stopped writing, smiled at me, and told me that they were grateful to me for coming but could not use my blood as I was over 65! Seeing my reaction, he offered me a cup of tea and was very charming and sympathetic about my considerable indignation.

I am a very healthy and active man and have not found a single satisfactory explanation from anybody ever since as to why 65-year-old blood should not be effective for those poor souls who are now being denied possibly life-saving operations because of a shortage of blood for transfusions.

Yours faithfully,
BASIL ROGERS,
30 Leyborne Park,
Kew Gardens, Surrey.
October 8.

From Mr L. A. W. Bowman

Sir, As head of the sixth form in a comprehensive school I am in charge of nearly 200 young people. Most of them are eager to contribute to society, and with this in mind I wrote to the Blood Transfusion Service. I was told that no one under 18 can be a donor, and that there was no possibility of waiving this regulation.

When young people under 18 have so many rights, why should this regulation still stand? Here is an opportunity for a large part of the population to start being donors and at the same time have their blood tested and grouped.

Yours faithfully,
L. A. W. BOWMAN,
William Parker School,
Parkstone Road,
Hastings, East Sussex.
October 10.

Labour and defence

From Professor Geoffrey Lee Williams

Sir, As Labour struggles to decide whether it favours unilateralism or multilateralism in its approach to arms control (indeed it appears to favour both options over different time-scales) it must also address a number of salient issues about the defence of Western Europe if its claim to be "serious" on defence is to be more than a cosmetic exercise.

First, if Labour favours a non-nuclear world (which, incidentally, appears to be the declared objective of both Mr Gorbachov and President Reagan) then it must plausibly advance an alternative theory of deterrence.

Secondly, it must spell out how it would deal with the military imbalance in Western Europe, given that the Warsaw Pact armies are deployed for sustained offensive operations.

The Warsaw Pact has some 200 divisions available in the Atlantic-to-the-Urals zone, but has earmarked about 96 of these to overcoming Nato's forward position as rapidly as possible; 42 heavily-armed divisions (24 Soviet) are deployed in a forward posture in the German Democratic Republic and Czechoslovakia, and a force of 90+ divisions could be assembled in two or three weeks.

Nato currently deploys 22 divisions in the central region, with reinforcement over seven days providing an initial defensive capability of 29-36 divisions.

In the light of these asymmetries what specific ideas does Labour have with regard to the elimination of the risks of surprise attack and large-scale offensive actions? Removing all battlefield nuclear weapons, as the Labour Party advocates, must, even if the Soviets followed suit, greatly worsen the prospects of maintaining stability in Europe.

Lastly, Labour must specify, in relation to conventional arms control, exactly how it would define Nato's minimum defence requirements, given the probability that Soviet defence planners will continue, even under an arms control regime, to emphasize the importance of retaining "counter-offensive" capabilities.

Yours sincerely,
GEOFFREY LEE WILLIAMS,
University of Surrey,
Department of Linguistic and International Studies,
Guildford, Surrey.
October 6.

Why Asians excel

From Mr Rajnikant J. Mehta

Sir, As an Asian parent of a girl who has just joined university, it was heart-warming to read the report, "Asian pupils beat whites in O-levels" (October 6), not because they had beaten anyone but for the fact that they were doing well and justifying the trust we place in them.

A council's "multi-ethnic policy" can only be one of the several factors responsible for black pupils' good performance. Some of the other important and very relevant factors are a sense of belonging to a family and the resultant feeling of security which perhaps Asian students have more than their white counterparts; the support, both moral and financial, which Asian parents are more than willing to give; the historic feeling amongst minorities that they have to succeed and prove to themselves that they can do it; a greater feeling of responsibility towards their parents; perhaps fewer distractions than their white fellow-pupils; and a greater traditional respect for the teacher (the guru) which makes the Asian student more receptive.

Yours truly,
RAJNIKANT J. MEHTA,
18 Leigh Court,
Byron Hill Road,
Harrow-on-the-Hill, Middlesex.
October 6.

School's sole pupil

From Brigadier N. R. Sturt

Sir, The recent correspondence on low numbers in schools (September 20, 27, 29) has not revealed some of the most bizarre records set by the grammar schools in the period 1760-1860.

Grammar schools were greatly inhibited by the judgement handed down by Lord Eldon, in 1805, restraining the trustees of Leeds Grammar School from spending the proceeds of their endowment on the teaching of subjects such as writing, arithmetic or modern languages.

Only the classics were judged to be proper subjects for a "grammar" school; apparently the learned judge consulted Johnson's *Dictionary of the English Language* for the definition of "grammar".

That some of today's leading schools reached a low ebb even before the Eldon judgement is evident from the fact that Repton had only 15 pupils enter in the last two decades of the eighteenth century, while Oundle had not a single pupil by 1785.

But I like best the cases of Thame Grammar School, which had two masters (each of £100 p.a.) and only one boy, and Whitgift Hospital, whose headmaster died in 1866, after 30 years in the job, never having had a single pupil!

Yours faithfully,
NIGEL STURT,
The Old Rectory,
Church Pulverbatch,
Shrewsbury, Shropshire.

Road to 'gridlock'?

From Mr Richard Whittington

Sir, Your account (October 8) of the leisure-complex development of Battersea power station, "The Battersea", asserts that the majority of the expected 4.5 million visitors a year will travel by "The Battersea Bullet", a special train service with a journey time of less than four minutes from Victoria station across the river.

Really? This statement is presumably based on how the developers would wish to sell the idea rather than any objective assessment. Unfortunately the visitors are more likely to make their journey by car or coach, bringing an intolerable overload to our strained south London road system.

At a time when draconian measures are needed to help solve the problems of congestion, "The Battersea" flies in the face of all transport logic. If its millions of visitors did decide to journey via Victoria station they would still have to get there to catch the train.

The only people who will have to bite on this Battersea Bullet are London's despairing road users, who must view the project's completion with horror. The day of "gridlock" will not be long behind.

Yours faithfully,
R. WHITTINGTON,
57 Melody Road, SW18.
October 8.

Unwanted post

From Mr G. Wise

Sir, You recently published a letter from Mr Donald Barrington (September 15) suggesting that owners of fax machines should co-operate to lobby for the outlawing of the use of the fax for unsolicited advertisements.

Our own experience suggests that the law should also cover the use of the telex service, where British Telecom actually encourage the use of their service for broadcasting of advertisements to multiple addresses.

Even worse is the use of Prestel for unsolicited advertisements. Subscribers are charged for the access to the Prestel computer where they are told that there are messages in the "Mail Box" service, which turn out to be unsolicited advertisements.

Yours faithfully,
G. WISE,
Gerald Wise & Co Ltd,
225A Finchley Road, NW3.
October 7.

Letters to the Editor may be sent to a fax number — (01) 782 5046. They should contain a daytime telephone number.

X-ray microscopes

From Professor A. Franks

Sir, Mr David Swinbanks (Science Report, October 3) rightly states that lenses do not exist for focusing X-rays, but draws the incorrect conclusion that it is impossible to make an X-ray microscope.

X-ray mirrors have been used for 20 years for X-ray telescopes, and more recently they have also been employed as the focusing elements in X-ray microscopes. In order to minimise aberrations or distortions of the image, the microscope mirror usually consists of two components, an ellipsoid and an hyperboloid.

X-rays can also be focused by diffraction. X-ray microscopes have been made in which the focusing element is a zone plate, which consists of a large number of very narrow concentric annular slots. Both the reflection and the diffraction microscopes are capable of producing images having a sub-micrometre resolution.

Yours faithfully,
A. FRANKS,
National Physical Laboratory,
Division of Mechanical and Optical Metrology,
Teddington, Middlesex.
October 7.

Eliot's letters

From Dr A. L. Rowse, FBA

Sir, As against Michael Hastings' ungenerous view (October 5) of Valerie Eliot's scholarship we have the public evidence of her edition of the full text of *The Waste Land*. All agree that it is a remarkable example of conscientious, careful scholarship.

With regard to the first volume of Eliot's letters, common sense tells us that there are bound to be gaps in anybody's correspondence. What is remarkable is the enormous trouble Mrs Eliot has been at over years to collect all the letters from sources available to her.

The special value of volume I is the light it throws on T. S. Eliot's American background, which we knew little about. Here it is quite clear that Mrs Eliot has taken immense trouble to get at all she could.

I, for one, am grateful for all the new information she gives us in the notes — quite sufficient, and I am never in favour of over-editing. She should be encouraged in the long haul she has before her, not discouraged from it. We should be the losers, and much regret it, for only she can do the job properly — as she is doing.

Yours sincerely,
A. L. ROWSE,
All Souls College,
Oxford.
October 7.

Young and innocent

From Mr Marcus Cooke

Sir, On being told of the amazing strength of Samson, my seven-year-old son asked if he was on drugs.

A sad reaction from a child after the 1988 Olympics.

Yours faithfully,
MARCUS COOKE,
Glebe House, Great Coxwell,
Faringdon, Oxfordshire.
October 11.

From Mrs M. Ross

Sir, My six-year-old son was very concerned to see me taking two paracetamol to ease a back-muscle strain, prior to the final of our golf club ladies' championship.

"Will you fail the drug test if you win?" he asked.

Yours faithfully,
MORAG ROSS,
Old Trinity Vicarage,
Gracious Street,
Knaresborough, North Yorkshire.

COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE
October 12: The Queen held an Investiture at Buckingham Palace this morning.

Sir Desmond Langley was received in audience by The Queen upon his appointment as Governor and Commander-in-Cnief of Bermuda.

Lady Langley had the honour of being received by Her Majesty.

The Governor-General designate of Australia and Mrs Hayden had the honour of being invited to luncheon with The Queen.

The Duke of Edinburgh, President of the World Wide Fund for Nature International, left *Luisgate* Airport *in* an aircraft of The Queen's Flight this morning for France where His Royal Highness will carry *out engagements in* Paris, the Loire/Allier area, Monte Carlo, and the Camargue area.

Brigadier Clive Robertson was *in* attendance.

The Princess Royal this morning arrived at Stirling Station in The Royal Train. The Princess Royal was received on arrival by Captain W. Forbes, Vice Lord-Lieutenant for Stirlingshire.

Her Royal Highness, Honorary President, The Chartered Institute of Transport, attended a Conference given by the Scottish Section of The Chartered Institute of Transport at the Dunblane Hydro Hotel, Dunblane, Stirlingshire.

The Princess Royal this afternoon opened the new Perth Leisure Pool, Glasgow Road, Perth. Her Royal Highness was received on arrival by Her Majesty's Lord-Lieutenant for Perth and Kinross (Major David Butter).

The Princess Royal this afternoon attended the 21st Anniversary Celebrations of the National House Building Council (Scotland) and presented the 200,000th house to the new owners at the Murrayfield Estate, Edinburgh. Her Royal Highness was received on arrival by Her Majesty's Lord-Lieutenant for the City of Edinburgh (Mrs Eleanor McLaughlin, the Right Hon the Lord Provost).

Mrs Andrew Feilden was in attendance.

This evening, Her Royal Highness, Patron, The Home Farm Trust, attended a preview of *Budgie* at the Cambridge Theatre, *London WC1*.

The Countess of Lichfield was in attendance.

KENSINGTON PALACE
October 12: This morning The Princess of Wales, Patron, The Guinness Trust, visited two of the Trust's housing estates in Kennington.

Viscountess Campden and Lieutenant-Commander Patrick Jephson, RN, were in attendance.

KENSINGTON PALACE
October 12: The Princess Margaret, Countess of Snowdon, President of the Sunshine Homes and Schools for Blind Children, was present this evening at a Reception held in the Clore Gallery at the Tate Gallery in aid of the Sunshine Fund for Blind Babies and Young People.

Lady Aird was in attendance.

KENSINGTON PALACE
October 12: Princess Alice, Duchess of Gloucester this morning opened the new extension to *Christchurch Park Hospital*, Ipswich, Suffolk.

Her Royal Highness, attended by Mrs Michael Harvey, travelled *in an* aircraft of The Queen's Flight.

YORK HOUSE
ST JAMES'S PALACE
October 12: The Duke of Kent, President, today visited the Royal Masonic Hospital, London W6.

Sir Richard Buckley was in attendance.

His Royal Highness, Colonel, Scots Guards, today received Lieutenant J. J. Cargill on assuming command of the 1st Battalion and Lieutenant Colonel J. P. Kiszely on relinquishing the appointment.

The Duchess of Kent, Patron, today visited Helen House, Oxford.

Miss Sarah Partridge was in attendance.

Today's royal engagements

Queen Elizabeth The Queen Mother will open the Polepark Family Counselling Centre, Dundee, at 3.55.

The Princess of Wales, as Patron of *the London Symphony* Chorus, will attend a rehearsal at the Bishopsgate Institute, EC2, at 6.45.

The Princess Royal, as President of the Riding for the Disabled Association, will attend a council meeting and luncheon at Saddlers' Hall at 11.10; and, as President of the British Knitting and Clothing Export Council, will visit Pink Soda (UK), 22 Eastcastle Street, W1, at 2.15. As Chancellor of London University she will preside at the celebration of Foundation Day at the Senate House and attend the ceremony to confer honorary degrees at the Institute of Education, Bedford Way, at 6.00.

Princess Alice Duchess of Gloucester will attend a concert in aid of the *Royal Free Hospital* Breast Cancer Appeal at the Barbican at 7.25.

The Duchess of Gloucester will open the new extension at Tewkesbury Hospital at 2.00; and will open the new library and memorial chapel at the Fire College, Moreton-in-Marsh, Gloucestershire, at 3.10.

The Duke of Kent will attend *the Air League reception* at British Aerospace headquarters, WC2, at 6.00.

The Duchess of Kent, as Honorary Freewoman of the Glaziers' and Painters' of Glass Company, will attend the ladies' dinner at Glaziers' Hall at 7.20.

Lord Peart

A service of thanksgiving for the life and work of Lord Peart will be held at 11.30am on Thursday, October 20, at St Margaret's Church, Westminster.

British Paediatric Association

A service of thanksgiving to celebrate the diamond jubilee of the *British Paediatric* Association was held yesterday in Westminster Abbey. The Right Rev Lord Coggan gave an address. *Canon* Anthony Harvey officiated.

Birthdays today

Air Vice-Marshal John Allen-Jones, 79; Lord Justice Bingham, 55; Mrs Edwina Currie, MP, 42; Sir Denis Forman, deputy chairman, Granada Group, 71; Sir Leslie Fowden, agricultural scientist, 63; Mr R.G. Gibbs, chairman, Gerrard and National, 54; Rear-Admiral John Grant, 80; Mr Justice Hutchison, 55; Mr J.M. Menzies, chairman, John Menzies, 62; M Yves Montand, actor, 67; Dame Shelagh Roberts, MEP, 64; Air Chief Marshal Sir Frederick Rosier, 73; Mr John Shaw, cricketer, 47; Mr Paul Simon, singer and songwriter, 47; Miss Rosemary Sisson, writer, 65; Mrs Margaret Thatcher, MP, 63.

Latest wills

Mr Louis Thomas Sydney **Littman**, *of London* W14 and formerly of Abbotsford, Dorset, solicitor, left estate valued at £15,646,290 net. He left his *estate mostly to his wife.*

Mr Frank Herbert **Lister**, of Berkeley, Gloucestershire, left estate valued at £1,168,367 net.

Miss Gertrude Millicent **Price**, of Beeston, Nottinghamshire, left estate valued at £605,908 net. She left much of the estate equally between the Guide Dogs for the Blind Association and the National Trust.

Mr Denis George **Lloyd**, of Beedon, Berkshire, left estate valued at £1,401,614 net.

Mr Roy Halsall **Mercer**, of Westleton, Suffolk, left estate valued at £1,018,826 net. He left £20,000 to the Marie Curie Memorial Foundation.

Mrs Phyllis Marjorie **Barren**, of Edgbaston, Birmingham, left estate valued at £3,526,442 net. She left her estate mostly to relatives.

Mr Bernard Charles **Cornes**, of Shirley, Surrey, chartered accountant, left estate valued at £1,962,191 net.

Other estates include (net before tax):

Mr Arthur Clement **Russell**, of Rye, East Sussex	£519,505.
Mr James Handley **Simkins**, of *Wrestlingworth, Bedfordshire*	£662,001.
Mr Francis Jenkinson **Smith**, of Seaton, Workington, Cumbria	£553,216.
Mrs Ruth **Smith**, of Oaks in Charnwood, Leicestershire	£730,686.

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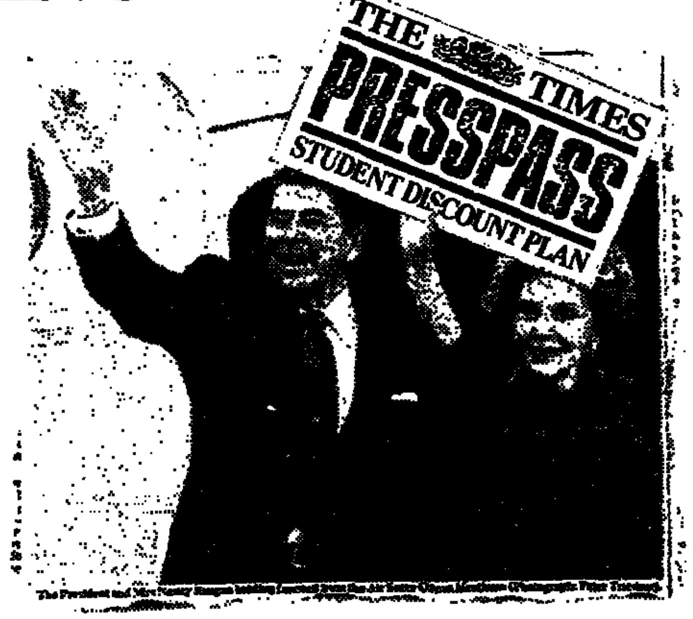

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THE TIMES

Golfer at the Palace

Miss Laura Davies, the leading British woman golfer and former United States Women's *Open Champion, displaying her insignia of a Member of the Order of the British Empire* which she received from the Queen at Buckingham Palace yesterday.

Forthcoming marriages

**Mr W.J. Annandale
and Miss F. Howard-Allen**
The *engagement* is announced between William, son of Mr and Mrs J.K. Annandale, of Whimple, Devon, and Flic, daughter of Mr D. Howard-Allen and the late Mrs Claire Howard-Allen, of Woodcote, Berkshire.

**Mr S.J. Berner
and Miss F.H.B. Brown**
The engagement is announced between Simon, younger son of Mr and Mrs J.R. Berner, of Wimbledon Village, London, and Fiona, eldest daughter of Mr T. Brown, of Potcote, Northamptonshire, and Mrs J. Owen, of Westbury, Buckinghamshire.

Mr P.J. Clark
and Miss A. Cooke
The engagement is announced between Peter, elder son of Mr *and Mrs P. Clark, of Great* Shelford, Cambridge, and Alison, younger daughter of Mr and Mrs A.J. Cooke, of *Impington, Cambridge*.

**Mr K.S. Dhell
and Miss J.M. Collins**
The engagement is announced between Kulwant Singh Dhell, second son of Mr and Mrs Chanan Singh, of London, and Jill Marjorie, younger daughter of Mr and Mrs Peter Collins, of Godalming, Surrey.

**Mr D. Gardiner-Hill
and Miss C.J. Russell**
The engagement is announced between David, elder son of Mr and Mrs Peter Gardiner-Hill, of Stonegate, Sussex, and Caroline, only daughter of Mr and Mrs William Russell, of Killiney, Co Dublin.

**Mr S.S. Massoumi
and *Miss H.J. Levitt***
The engagement is announced between Safa, son of Mr and Mrs H. Eftehkharzadeh, of London, and *Heidi*, daughter of Mr and Mrs J. Macdonald, of Toronto.

**Mr N.L. Millar
and Miss K.E. McLean**
The engagement is announced between Nicholas, youngest son of Mr and Mrs D.L. Millar, of Bepton, Midhurst, and Karen, daughter of Dr and Mrs H. McLean, of High Salvington, Worthing.

**Mr R.A.J. Myrtle
and Miss A.H. Rogers**
The engagement is announced between Richard, eldest son of Mr and Mrs Giles Myrtle, of Wigtown, Wigtownshire, and Helen, daughter of Professor and Mrs Michael Rogers, of Abson, Bristol.

**Mr T.R. O'Kelly
and *Miss K.F.B. Heald***
The engagement is announced between Tim, son of Captain and Mrs Michael O'Kelly, of *South Harting, Petersfield*, Hampshire, and Kate, daughter of Mr and Mrs Peter Heald, of Wilmslow, Cheshire.

**Mr G.D. Reynolds
and Miss L.R.H. Macdonald**
The engagement is announced between Glen David, son of Mr and Mrs E.D. Reynolds, of Clayhall, Ilford, Essex, and Lucinda Rosemary Howard, daughter of Dr D.D. Macdonald, of Deer Lake, Newfoundland, and of Mrs R.A. Macdonald, of Tite Street, Chelsea, London.

**Mr P.R. Reynolds
and Miss S.C. Scott-Adie**
The engagement is announced *between Paul Richard, only son* of Mr and Mrs P.H. Reynolds, of The Ridings, Newbury, Berkshire, and Serena Catherine, *second, daughter of Mr and Mrs* J.W. Scott-Adie, of Delford, Kinnaird, Perthshire.

**Mr P.M. Sugarman
and Miss J. Lazarus**
The engagement is announced between Peter, son of Mr and Mrs A. Sugarman, of Kingston upon Thames, Surrey, and Janice, daughter of Mr and Mrs M. Lazarus, of Pretoria, South Africa.

**Mr H.H.F. Summerson, MP
and Miss R. Pitts**
The engagement is announced between Hugo, second *son* of the late Mr T.H. Summerson, OBE, and of Mrs Joan Summerson, of Inverness, formerly *of Hall Garth, Co* Durham, and Rosemary, daughter of the late Mr John Pitts and of Mrs Joy Pitts, of Trews Weir House, Exeter.

**Mr L.R. Ward
and Miss C.M. Leeson**
The engagement is announced between Liam, elder son of Mr and Mrs J. Morgan, of Whitley Bay, and Christine, elder daughter of Captain and Mrs J. Leeson, of Petts Wood, *Kent*.

Marriages

**Mr A.L.S. Mills
and Miss J. Bryden-Brown**
The marriage took place on Saturday, October 8, at Chelsea Old Church, of Mr Anthony Mills, elder son of Mr and Mrs Neville Mills, of Windlesham, Surrey, and Miss Jane Bryden-Brown, only daughter of Mr and Mrs Malcolm Bryden-Brown, of Double Bay, Sydney, Australia. Prebendary C.E. Leighton Thomson officiated.

The bride was given in marriage by her father. Mr Peregrine Lloyd was best man.

A reception was held at the Hurlingham Club and the honeymoon is being spent abroad.

**Mr J. Munro Webster
and Dr P. Thangaraj**
The marriage took place on Saturday, October 8, in Norwich Cathedral, between Mr John Munro Webster, son of the Very Rev Alan and Mrs Margaret Webster, of Norwich, and Dr Premila Thangaraj, daughter of *Mr and Mrs C. P. Thangaraj, of* Madras.

The bride was given in marriage by her father, and the father of the bridegroom *officiated.*

**Mr P.C. Peterson
and Miss C.T. Lutyens**
The marriage took place quietly on Friday, October 7, at Chelsea Register Office of Mr Paul Peterson, second son of Mr and Mrs Erik Peterson, of Cascais, Portugal, and Miss Candia Lutyens, only daughter of the late Mr and Mrs Robert Lutyens. Mr Nicolas Espinosa and Mr Andrew Flint-Shipman were witnesses.

**Mr C.E.J. Smith
and Miss J.A. Connell**
The marriage took place on Saturday, October 8, at SS Henry and Elizabeth Roman Catholic Church, Sheerness, Isle of Sheppey, of Mr Christopher Smith, eldest son of the late Mr Peter Smith and Mrs Anne Smith, of Maidstone, Kent, and Miss Joan Connell, youngest daughter of Mr William Connell and Mrs Agnes Connell, of Minster, Isle of Sheppey, Kent.

Memorial service

Mr Hamish Hamilton
A service of thanksgiving for the life of Mr Hamish Hamilton was held yesterday at St Martin-in-the-Fields. Canon Geoffrey Brown officiated.

Mr Alastair Hamilton, son, and Mr Duff Hart-Davis read the lessons. Mr Christopher Sinclair-Stevenson, Managing Director of Hamish Hamilton, gave an address. Among those present were:

Mrs Hamilton (widow), Mrs Alastair Hamilton (daughter-in-law); Laura Duchess of Marlborough, the Duke and Duchess of Portland, Lord Hastings (also representing the British Institute of Florence), Lord Hutchinson of Lullington, QC, and Lady Hutchinson, Lady Redcliffe-Maud, Lord Rawlinson of Ewell, QC, and Lady Rawlinson, Lord Rees-Mogg, Lord Jenkins of Hillhead, Lady Alexandra Metcalfe, Lady Rachel Billington, the Hon Tarquin Olivier, the Hon Artemis Cooper, the Hon Kensington Davison, the Hon Alan Hare, the Hon Sir Steven Runciman, CH.

Lady Abdy, Lady Sebers, Professor Sir Stephen and Lady Spender, Lady (David) Kelly, Sir Moore Crosthwaite, Sir Philip Adams, Sir William and Lady Hayter, Lady (James) Bowker, Lady (Ian) Potter, Lady Medawar, Lady (Derek) Holland-Martin, Lady (Denis) Hamilton, Sir Ian Hunter, Sir Edward Ford, Lady Berkeley.

Miss Penelope Hoare (editorial director, Hamish Hamilton) with Mr Michael Brown, Mr S J Sambets and other members of staff of Hamish Hamilton; Mr Peter Mayer, Mr Trevor Glover and Mr Patrick Wright (Penguin Books); Mrs C Sinclair-Stevenson, Mr James Lees-Milne, Mr Nigel Nicolson, Miss Susan Hill, Mr Graham C Greene, Mr Alastair Forbes, Mr Patrick Garland, Mr Roger Morgan, Mr Anthony Blond, Mr Paul Theroux, Mr André Deutsch, Miss Livia Gollancz.

Mr Leo Cooper, Mr Philip Ziegler, Mr Hugo Vickers, Mrs Peter Cazalet, Mr Robert Kee, Dr H Montgomery Hyde, Mr Ian Harvey, Mr Louis Heren, Mr Geoffrey Wheatcroft, Mr Hilary Rubinstein, Mr and Mrs Simon Parker Bowles, Miss Joan Chissell, Mrs Louis Kentner, Mrs Ralph Vaughan Williams, Mr John Moorehead, Miss Caroline Moorehead, Mr John Clay, Mrs John Whitehorn, Miss Amalia Pole, Mrs Willoughby Norman, Mrs Gwenda David, Mr and Mrs Anthony Parish, Miss Clarissa Parish, Mr David Parish, Mr Christopher Parish, Mr Raymond Briggs, Princess Sapieha, Mr Raleigh Trevelyan, Mr John Hadfield, Mr Ed Victor, Mr Thomas R Hartman.

Mr Philip Howard (literary editor, *The Times*), Mr Arthur Crook (president, Royal Literary Fund), Mr Ian Chapman (chairman, William Collins), Mr Martin Williams (Musicians Benevolent Fund), Miss Julia MacRae (Julia MacRae Books), Mr Michael Shaw (managing director, Curtis Brown), Mr Julian Adams (Sphere Books), Mr Nunc Willcox (Garrick Club), Mr Henry Tiarks (European Atlantic Group), Miss J Korn and Mr Bruce Hunter (David Higham Associated), Mrs Diana Shine (Society of Authors), Mr James Quinn (The Minema), Mr Michael Turner (Publishers Association) and Mr Cecil Ardito (St George's Press).

Institution of Mechanical Engineers

The Institution of Mechanical Engineers is pleased to announce that the following have been admitted to the class of Fellow and are permitted to use the designation FIMechE:

Mr D K Banda, Blantyre, Malawi; Mr R H Blackmore, Reading; Mr A Brooke, Birmingham; Mr G Brumfitt, Formby; Mr J Burdon, Stockton-on-Tees; Mr D L Carter, Potters Bar; Professor G.H.A. Cole, Hull; Mr R N Cooper, Singapore; Professor J Coppendale, Cambridge; Mr A Crawford, Glasgow; Mr M R Fry, Teddington; Mr L C Hall, Swindon; Mr J M Haynes, Rotherham; Professor M S Janjua, Oxford; Mr T F Lacey, Hove; Colonel E W Mabbott, REME; Gropu Captain A S Mackichan, RAF; Mr C F McDonald, California, United States; Mr J V McManus, Maidstone; Commander N J Mills-Hicks, Royal Navy; Mr A T Oyekanmi, Ogun State, Nigeria; Mr F H Palmer, Twickenham; Mr R Potts, Peterlee; Mr J S Renowden, Haywards Heath; Dr W H Roberts, Bowdon; Mr M K Rolls, Horsham; Mr R J Smith, Bispham; Mr G B Soar, London; Mr C A M Taylor, Devizes; Mr D E Taylor, Bury; Mr J H Taylor, Amersham; Mr B S Thornton, California, United States; Mr K A Tomblin, Dorchester; Mr E H Warne, Solihull; Mr P J Webster, London; and Mr D H Wright, Hinckley.

Reception

TA'ALI World Movement for a United Israel
Mr Leon J. Tamman, World Chairman of TA'ALI World Movement for a United Israel, was the host at a buffet reception on Thursday, October 6, at Portland Place in honour of Mr Arthur J. Goldberg, former Associate Justice of the Supreme Court of the United States and American Ambassador to the United Nations.

Service dinner

Light Infantry Club
Major-General J.D.G. Pank presided at the annual dinner of the *Light Infantry Club held last* night at the Naval and Military Club. The Lord Lieutenant for Hampshire, the Dean of York, *Professor John Gibbons, Cap*tain M.P. Gretton, RN, Colonel P.S. Newton and Lieutenant-Colonel J.B. Massey were the *guests*.

Dinners

British Paediatric Association
The Lord Chancellor was the guest of honour at a dinner given by the British Paediatric Association at the Royal College of Physicians last night to mark the diamond jubilee of the association. Professor June Lloyd, president, was in the chair. Among others present were:

Lady Mackay of Clashfern, the Right Rev Lord and Lady Coggan, Lord Rany, Sir Donald Acheson, Sir Raymond and Lady Hoffenberg, Sir Anthony and Lady Grabham, Sir John and Lady Walton, Mr and Mrs George Pinker, Miss Maude Storey, Mr John Kelly and Miss Virginia Collins.

Fertiliser Manufacturers' Association
Mr K.T.G. Atkins, President of the Fertiliser Manufacturers' Association, presided at the annual dinner held last night at the Savoy Hotel. Dr S.L. Mansholt was among the guests.

Mr A. Lamboll and Mr J. Wicks
Mr Alan Lamboll and Mr Jonathan Wicks gave a dinner last night at the Garrick Club. Among those present were:

Miss Betty Box, Mr Nigel Dempster, Mr and Mrs Ronnie Driver, Lady Ferguson, Mr Richard Hanlon, Miss Caroline Horner, Miss Marjorie Lee, Mr and Mrs Gerald Milsom, Miss Judith Morden, Mr Peter Rogers, Mr Ned Sherrin, Mr Michael Snowdon, Miss Nancy Wilkins and Miss Frances Whitaker.

Church news

Resignations and retirements
The Rev Ronald F Davis, Vicar, Hainault, St Paul, diocese of Chelmsford: to retire on November 1.
The Rev Trevor Hazelgrove, Vicar, St Richard, Ham, diocese of Southwark: to resign.
The Rev Anthony F Williams, Rector, Bluntisham with *Earith*, diocese of Ely: to retire on November 30.

Anniversaries

BIRTHS: William Brockedon, painter, writer and inventor, Totnes, 1787; Lillie Langtry, Jersey, 1853.

DEATHS: Antonio Canova, sculptor, Venice, 1822; Sir Henry Irving, Bradford, 1905; Saul Tchernichowsky, Hebrew poet, Jerusalem, 1943; Sidney Webb, Baron Passfield, socialist, co-founder of the London School of Economics, Liphook, Hampshire, 1947.

The Textile Institute

The following have been elected Fellows and are entitled to use the designation CText FTI:

Dr M Azar, Loughborough; Mr Z T Bartnik, East Ivanhoe, Victoria, Australia; Dr W A Chantry, Kinston, North Carolina, USA; Mr M G Hinchcliffe, Macclesfield; Mr O A Ilo, Lagos, Nigeria; Mr G Kaliappan, Coimbatore, India; Mr J S Knox, Manchester; Dr H T Lokhande, Bombay, India; Mr A Ormerod, Manchester.

Appointments

Latest appointments include:
Mr R. D. H. Bursell, QC, to be a circuit judge, assigned to the Western Circuit.

Mr John Denton Pollock to be a part-time Forestry Commissioner.

OBITUARIES

ADRIAN DAINTREY

A painter who stayed true to his own lights

Adrian Daintrey who died on October 11 at the age of 87, was one of the several brilliant students who came out of the Slade in the early '20s when it was under the direction of the late Professor Henry Tonks. Like most of his generation and training who happened to be specifically painters and had studied under Tonks, Daintrey remained unaffected by the various "movements" that were in the air during his youth. *He preferred* the vein of modified or domesticated Impressionism associated with the New English Art Club.

Adrian Maurice Daintrey, who was the son of a solicitor, was born in London. He was educated at Charterhouse and as well as his time at the Slade he studied painting in Paris.

Though he did a certain amount of decorative work and produced some good portraits Daintrey was primarily a landscape painter, and many of his earlier pictures were of *London* streets. He was painting in the street one day when passers-by began to throw pennies into his lap.

Daintrey scarcely had need of public assistance of this kind, because his unusual talent was early recognized. When he was little more than 30 he received a commission from Sir Alexander Hardinge, private secretary to the King, to paint the procession of the Knights of the Garter to their service at St George's Chapel, Windsor.

This picture, lent by Lady Hardinge, was included in Daintrey's first one-man show, held at the Leicester Galleries in 1937, which also contained several portraits, including one of Mrs Churchill.

Daintrey was an excellent draughtsman, and his work was a landscape painter was remarkable for breadth of style and a feeling for light and atmosphere. With occasional excursions abroad he painted for the most part in the South of England, and he excelled in the more civilized kind of landscape with human associations, suggested by such titles as "Henley", "The Picnic" and "Rye Golf Course", so that his work pleasantly reflected the recreational side of English life.

In later years Daintrey concentrated more *on a kind of* drawing in coloured lines rather than painting, though he continued occasionally to paint in oils and, more frequently, in watercolour. Since he had never been very forward-looking *in his style* and ideas, he was happy to be considered by many as "a back-number", but he appreciated the interest of a small band of enthusiasts.

In 1963 he published an *autobiography, I Must Say*, which, despite its combative-sounding title, was a charming and elegant testament of friendship and good times, spiced with anecdotes about his gastronomic and amatory experiences: a pleasant, old-fashioned book by a pleasant, old-fashioned man.

Right at the end of his life Daintrey saw an upsurge of enthusiasm for his art, part of a larger revival of interest in the more traditional elements of modern British painting. A couple of successful London shows of old and recent work *in various media pleased him*, naturally, but did not seem to surprise him at all. After all, he was still painting happily well into his 80s, so why should not people remember and enjoy?

RUTH MANNING-SANDERS

Mistress of magic and mystery

Ruth Manning-Sanders who died yesterday at her Penzance home at the age of 100, was an author who made an immense appeal to young children with her books of fantasy and magic. Her speciality was collecting tales from the folklore of many countries and retelling them in an attractive manner. *Her work appealed* particularly to the nine to eleven year-old group, with its penchant for brave heroes and beautiful maidens, always menaced by dragons, goblins and other evils.

She was born in Swansea, the daughter of a Unitarian minister, who lectured at Manchester University where she herself later went.

Her first foray into literature was as a poet, with *The Pedlar and other Poems*, in 1919. Three years later *Karn* was published by Leonard and Virginia Woolf's Hogarth Press. In 1926 she was awarded the Blindman International Poetry Prize.

In the 1920s she met the artist George Sanders, and after their marriage they lived for some time in a horse drawn caravan. For two years they travelled with Rosaire's Circus, an experience which provided the background for several of her novels and the basis for her book on the circus in this country *The English Circus* (1949).

In the 1930s they went to live and work in Cornwall, settling in the fishing village of Newlyn where her husband *became a prominent figure in* its active art colony. He died in a road accident in Penzance in 1952.

For nearly forty years Ruth Manning-Sanders was a prolific writer, producing a stream of novels, *but also* some travel books. But bestseller status eluded her until 1958 when the success of *Peter and the Piskies*, with its illustrations by Raymond Briggs pointed her in the *direction* she was to take for the rest of her writing life.

The immensely popular collection of short stories *A Book of Dragons* (1964) heralded a series of similar "Books of...", which explored everything from "Ghosts and Goblins" to "Spooks and Spectres", leaving scarcely any aspect of the world of fantasy which might appeal to children's minds unexplored.

Ruth Manning-Sanders continued prolific to the end, and her most recent title, *A Cauldron of Witches* was published in February *this year*.

Besides her work on folktales she also wrote some original stories for children, of which perhaps the best-known, *Circus Boy*, set in a Victorian circus, drew on her own earlier experiences under the big top.

BERNIE CASH

Jazz player and educator

Bernie Cash, a double-bassist and educator active in the fields of both jazz and classical music, died October 7, while on tour with the Royal Philharmonic Orchestra in West Germany, aged 53.

Born in Scarborough, Cash's first instrument was the trumpet, on which he performed with several ensembles — notably Bruce Turner's Jump Band — during the British "trad boom" of the late 1950s.

A remarkable instrumental facility enabled him to become proficient on many instruments, including *all* the saxophones, the flute and the piccolo.

Early in the 1960s, he switched his main instrumental focus completely, to the double bass; he was to *achieve a mastery of* the instrument that enabled him, in later years, to record with his friend and colleague Peter Ind an album of Bach pieces arranged for two basses.

It was while a member of the bass section of the BBC Northern Symphony Orchestra *that, in 1967*, he conceived the idea of a full-time jazz course for music students.

Enlisting Ind's aid, he founded the course at Leeds School of Music. The first of its kind *in Britain, it remains* in existence to this day, and has benefitted several generations of fine musicians.

During his time at Leeds, Cash also arranged the only British concert appearance by one of his idols, the great American jazz pianist Lennie Tristano, which took place at the Harrogate Festival.

An enthusiastic student of jazz history, Cash founded in 1977 a band called Great Jazz Solos Revisited, which performed his transcriptions of classic improvisations by the likes of Charlie Parker and Lester Young. The latter, in fact, was the subject of a jazz opera, called *Prez*, which he wrote in collaboration with the playwright Alan Plater, parts of which were broadcast by BBC Television in 1986.

He leaves a widow, a son and a daughter.

DR GEORGE HATEM

Health care in Communist China

Dr George Hatem, who died on October 3 at the age of 78, was an American physician who spent *more than half* a century in China devoting his life to the medical welfare of the country.

Hatem went to Shanghai with two other young doctors in 1933 to study tropical *medicine*. He was one of a group of Westerners who, seeing at close hand the social problems confronting that country, decided to support the Communist cause in China in the 1930s.

After visiting with Edgar Snow, the author of *Red Star Over China*, the Communist stronghold in Yenan in 1936, Hatem stayed on training Chinese medical orderlies to become doctors and supervising the medical needs of Mao Tse-tung's Red Army.

When the Communists took power in 1949 Hatem remained and helped organise the country's public health services. He supervized programmes to eradicate venereal disease.

Hatem was among the first foreigners to be given Chinese citizenship in 1950, having been a member of the Communist Party since 1937.

From 1979 he was senior adviser to the Ministry of Public Health.

ANNOUNCEMENTS & PERSONAL

"The Lord rewarded me according to my righteousness: according to the cleanness of my hands hath he recompensed me."
Psalm 18.20

BIRTHS

BALFOUR EVANS - On October 11th, to Diana (née Campbell) and Gregory, a daughter, Harriet Anna, a sister for Emma.

BAYLISS - On October 8th 1988, to Nicola (née Adye) and Christopher a daughter, Lucy Margaret Isobel, a sister for Clare and Timothy.

BERNARD - On September 17th, in Wiltshire, to Lisa (née Klene) and Ralph, a daughter, Jessica Kate Alexandra, a sister for Eleanor, Lucy and Alice.

BOGGIS - On October 10th, to Fiona (née Cocke) and Andrew, a daughter, Lucy Edith.

BONN - On September 28th, to Melissa and Simon, a daughter, Laura, a sister for Edward, Hugh and Harry.

FULLERTON - On October 11th 1988, in Nicosia, to Lina (née Geha) and John, a daughter, Elizabeth Susan.

HIGGINS - On October 6th 1988, to Susan (née Staddon) and Martin, a daughter, Alicia Christine (Alice), a sister for William.

MACIVER - See Mendelblat.

MALLET - On October 11th, to Susan (née Hamilton) and Stephen, a daughter Miriam Rose, a sister for George.

MENDELBLAT - On October 10th, at St Marys Paddington, to Thamar (née MacIver) and Michael, a son, Andrew Leo.

PERRY-WARNES - On October 11th 1988, to Judy (née Seymour) and Jonathan, a son, Rupert.

SEADON - On October 11th 1988, at Sunderland Maternity Hospital, to Nicola (née Dow) and Colin, a son, David Alexander.

STIMPSON - On October 7th 1988, to Emma and Hugh, a beautiful daughter, Eleanor Rose Bland.

WINTERBOTHAM - On October 12th, at University College Hospital, to Emmeline (née Johnstone) and James, a son, Alexander William Harcourt.

MARRIAGES

SMITH:JUDGE - The marraige has taken place of Michael Raymond, elder son of Mr and Mrs Dennis Smith, of Alton, Hampshire, to Sally-Anne Perceval Judge, a daughter of Mr and Mrs A. Perceval-Judge, of Beaumont, St. Peter, Jersey.

WARREN:GEORGE - On October 8th, at Criccieth, Robert, son of Mr and Mrs J.S. Warren of Upavon, Wiltshire, to Elizabeth, daughter of Dr and Mrs W.R.P. George of Criccieth, Gwynedd.

DEATHS

BLYTH - On October 9th, Agnes Mary (née Wheat), aged 78. Widow of Anthony.

CAHILL - On October 8th, suddenly, John Patrick Cahill, aged 35. Sadly missed by his mother, family, friends and colleagues. Funeral Mass 11.15 a.m. Friday October 14th at St Bede's Church, Thornton Road, London SW12.

CALLAND - On October 11th 1988, suddenly, Joan Mary, of East Chinnock, Somerset. Cremation private. Thanksgiving service at St. Mary's Church, East Chinnock on Friday October 14th at 2.30 pm. Donations if desired for Action for Dysphasic Adults, London SE1 7LL.

CAMERON - On Tuesday October 11th 1988, at his home in Cambridge, James Edmund beloved husband of Kitty. Cremation private, no flowers.

CAMERON - On October 11th 1988, suddenly but peacefully, David Charles Cameron O.B.E. of Witley, Surrey, formerly of Ceylon, Africa and Keepers. Darling husband of Kathleen and deeply loved father of Peter, John and Jilly and 'Pa' to so many. A rumbustious Grumpy to nine grandchildren. Cremation to be held at The Park Crematorium, Guildford Road, Aldershot at 12.30 pm, on Thursday October 20th. Family flowers only please.

COOPER - On October 11th, peacefully at home, Leonard Stanley dearly loved husband of Vera (Chrity) and loving father of Susan. Funeral at 1.30 pm on Monday October 17th at Garston Crematorium. Family flowers only, but donations to Cancer Relief Macmillan Fund, 28 Faircross Way, St Albans AL1 4SD, would be greatly appreciated. Enquiries to Phillips Funeral Services. Telephone 0727 51006.

CUDDON - On October 12th, peacefully at The Hall, Thornton Le Dale, North Yorkshire, Bernard Eric Doughty. Beloved husband of Doris for 50 years and father of Deidre and Wendy. Grandfather of Charles and Chantal Breton, and Robert James and Angela Palmore. Funeral service private. Donations if so desired to Myalgic Encephalomyelitis Association. (Registered Charity No.) 279528 P.O. Box 8, Stanford Le Hope, Essex, SS178 EX

DAINTREY - On October 11th 1988, peacefully at Thomas Sutton's Hospital, Charterhouse, EC1, Adrian Maurice, in his 88th year. A loved friend, artist and teacher. Funeral arrangements to be announced.

DUNCAN - On October 10th 1988, at Northington Close, Bracknell, Andrew McDonald (Drew) M.A., M.B.A. aged 39 years, dearly loved husband of Bronwyn and loving father of Sophie and James. Formerly of Unilever, Johnson & Johnson, Optrex, Herman Miller, Homequity and Runzheimer Europe. Funeral Service will be held at Easthampstead Park Crematorium, on Friday October 14th at 3.30 pm. No flowers please but donations to Paul Bevans Foundation, 52 High Street, Sunninghill, Berkshire.

FURSE-ROBERTS - On October 11th, after a long illness, Adrian, dear husband of Joan and loving father and grandfather. Funeral Service at St James's Church Weybridge, on Tuesday 18th at 3pm. Friends welcome. Cremation afterwards at Woking. Family flowers only. Donations if wished to the Chest, Heart & Stroke Association, London.

FRIEND - On October 12th, peacefully after a short illness at the Royal Sussex County Hospital, Edward Martin (Hugo) of 16 Second Avenue, Hove, Sussex. Dearest husband of Ann, father and father-in-law of Simon and Christine, Christopher and Judy, and Sally. Grandfather of Sara, Rupert, Toby and Georgina. Funeral service at the Woodvale Crematorium, Lewes Road, Brighton on Monday October 17th at 12.00 noon. Flowers may be sent to S.E. Skinner & Sons, 145 Lewes Road, Brighton or donations may be sent to The Royal Commonwealth Society for The Blind, Commonwealth House, Haywards Heath, West Sussex, RH16 3AZ.

GREG - On Tuesday October 11th, peacefully, at Ash House, Acton Bridge, Northwich, Kathleen Jean Borthwick, beloved wife of Alexander Carlton Greg. Funeral at Weaverham Parish Church at 12 noon, on Monday October 17th.

KUNZER - On Thursday October 6th, peacefully at home, Joan Ethel Judith, aged 79 years. Funeral service at All Saints Church, Coleshill, on Tuesday October 18th at 2.00pm. Family flowers only. Donations if desired to R.U.K.B.A., 6 Avonmore Road, London W14 8RL.

LEVY - On October 11th, peacefully, Mary Julie (Bill), beloved wife of Felix and adored mother of Michael, Nena, Judith, Richard and Elizabeth, and a very special gran and mother-in-law. The funeral will take place at Golders Green Crematorium at 3pm, Thursday, October 13th. No flowers but donations if wished to the Trustees of The Royal Free Hospital, Pond Street, London, NW3.

LICHFIELD - On October 12th, peacefully at Mozigien Nursing Home, Exmouth, Violet Margaret, aged 89 years, widow of The 4th Earl of Lichfield. Dearly loved mother of Mark and Michael Phillips and loved grand and great grandmother. Funeral service at Saint Andrew's Church, Kenn, near Exeter, at 12 noon on Saturday October 15th, followed by private cremation. Enquiries and flowers to Crews Funeral Directors, Exmouth 264751.

MADDEN - On October 12th 1988, peacefully at home, Humphrey Page, aged 83 years. Commander, Royal Navy. Dearly loved husband of Jane, father of Locker, Rosa and Victoria, and a loving grandfather. Cremation private. Memorial service to be announced.

NUNNELEY - On October 11th, Noanie, peacefully after a brave and dignified fight against cancer. Much loved by her husband Robin, all her family and all who knew her. Cremation private. Service of Thanksgiving at Beeston Regis Church on Saturday October 22nd at 12 noon. Family flowers only please. Donations if wished to Cancer Relief Macmillan Fund, 15-19 Butler Street, London SW3 3TZ.

PIHL - On Sunday October 9th, peacefully in his 93rd year, Frithjof of Tjome, Norway and Hartley Wintney, Hampshire. Very dear husband of the late Babs and of Mary. Private cremation. Thanksgiving service to be held on Thursday November 3rd at 12 noon, at St Bartholomew's Chapel, Goring Heath Charities, Goring Heath, Oxfordshire. Donations to the W.R.A.C. Benevolent Association, Corps H.Q., W.R.A.C., Queen Elizabeth Park, Guilford, Surrey GU2 6QH.

SCIENCE REPORT

Baffling ways of the cuckoo

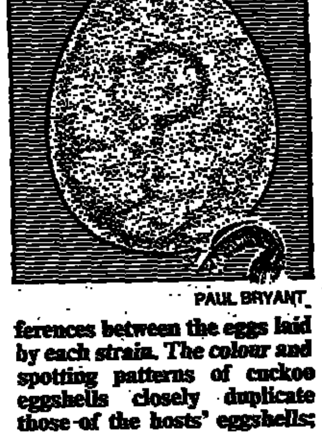
British cuckoos lay eggs that look like the eggs of the birds whose nests they usurp. That cuckoos can trick other birds in this way is remarkable. But it is quite astonishing that they can be parasites to five bird species - each with a distinctive egg.

The cuckoo's trickery is decribed in new research published today in *Nature*.

Nicholas Davies and M. Brooke, of Cambridge University, studied dozens of birds' eggs in museum collections and found that cuckoos lay eggs suitably disguised to fool the unsuspecting birds whose nests they exploit.

Cuckoos make use of the parental care invested by birds in their young, so it is in their interests to make the eggs resemble those of the host as closely as possible. That way, the host will nurture the egg without suspecting that it is giving house room to an imposter.

Cuckoos in Britain use the nests of five different kinds of bird, the robin, pied wagtail, hedge sparrow, reed warbler and meadow pipit. Each hen cuckoo is a specialist in exploiting the nest of a particular kind of bird, thus dividing the hen cuckoo population into five strains, each a specialist in a particular host species.


PAUL BRYANT

From their studies, Davies and Brooke confirm the differences between the eggs laid by each strain. The colour and spotting patterns of cuckoo eggshells closely duplicate those of the hosts' eggshells; but the degree of similarity varies with species, according to the astuteness of the host.

The meadow pipit, for example, can often spot a foreign egg, so that for a cuckoo to succeed, its eggs must look as convincing as possible. But hedge sparrows have a much more happy-go-lucky attitude. They will incubate almost anything, including whole nests of model eggs completely unlike their normal clutch.

And because hedge sparrows are so undiscriminating, cuckoos exploiting eggs in their nests make no effort to hide the fact; the effort of good egg mimicry will be wasted on a host that cannot tell the difference between a bucket and a barn door.

So the cuckoo only mimics the eggs of its host as closely as required. And if the host is discriminating, natural selection will favour only the best egg impersonators.

Researchers in Davies and Brooke's laboratory had to put themselves in the birds' position; they were asked to sort out a collection of cuckoo eggs from four different strains by matching them with eggs from each host species. The test results matched observations from nature; the more reliable the match, the better the mimicry, and the more discerning the host.

How the selectivity of cuckoo egg strains is maintained is not understood. One theory is that cuckoos tend to act as parasites to the species in whose nests they were reared; and the cuckoo chicks learn to recognize the species from the appearance of their adopted parents.

But the egg mimicry probably has a genetic basis. It may be that genes for egg pattern and colour are sex-linked in such a way that mothers will always pass them on to their daughters.

Henry Gee

© Nature-Times News Service 1988.

Horticulture

Children's popcorn success

By Alan Toogood,
Horticulture Correspondent

Gardens and gardening are said to be therapeutic and this has certainly been proved at Peper Harow, Milford, Surrey, a residential community for emotionally disturbed children, which has extensive ornamental and kitchen gardens.

Some of the children helped to prepare and stage a veritable harvest festival of vegetables at Royal Horticultural Society's flower show at Westminster, which ended last night. The exhibits included many unusual kinds originating from Canada, such as popcorn 'White Cloud', vegetable spaghetti 'Orangetti' and green tomatillo whose fruits are used for jams and preserves.

In the RHS autumn fruit and vegetable competition N.D.H. Angelo, of West Harrow, Middlesex, gained first prize for a collection of six fruits, including the quince 'Portugal', a large-fruited variety not often seen in competitions. C.P. Hollis, of Romford, London, gained first prize for a collection of apples and pears. The Eastcote Horticultural Society, Middlesex, was awarded the affiliated societies' challenge cup for a collection of apples and pears.

In the perpetual-flowering divisions of the British National Carnation Society's autumn show, the Jewell Allcroft cup for most points in the one-bloom classes was awarded to Mr Fred Smith, of Birmingham, who included a superb bloom of warm-pink 'Pink Calypso'. The Allwood Brothers' challenge cup for most points in the three-bloom classes was won by Desmond Donaldson, of Dumfries, Scotland, whose exhibits included the yellow and red 'Clara', judged best vase. The *Daily Mail* cup for most points in the six-bloom classes was awarded to Tom Gillies, of Bolton, Lancashire. He included the dark crimson 'Jess Hewins'.

The Marquis cup for most points in the pinks classes has been won by J.H.T. Pepper, of Cleethorpes, South Humberside. One of the most popular pinks, 'Doris', was included in his exhibits.

The Chinn stone lantern, for most points in the Bonsai Kai of London's competition, has been won by Colin Lewis, of Weybridge, Surrey. He included two subjects with autumn leaf colour: a field maple and an English elm, both with deep gold foliage.

ON THE RECORD

Sandelson
JUST IMAGINE - MY VERY OWN ROAD...
.. AND I COULD KEEP YOU OUT, EXCEPT FOR ACCESS
WOULD YOU TAKE BARCLAYCARD?

POCOCK - On October 11th 1988, peacefully at his home, Les Niemes, St Peter, Jersey C.I., H.R.S. (Ray) Pocock, a muched loved husband of Peggy. Will be greatly missed by his beloved wife, children, grandchildren and all the family. Funeral private. No flowers please, but if desired donations may be sent to Jersey Hospice Care, c/o Mr D Norman, Hon. Teasurer, Norman Ltd, Commercial Buildings, St Helier, Jersey, C.I. G.E. Crood Ltd. Funeral Directors. Tel (0534) 33330.

SINCLAIR - On October 9th, peacefully at Southlands Hospital, Shoreham, Margaret aged 89, only daughter of the Late Reverend R. Henry Sinclair and his wife Francisca. Formerly Editor of the International Review of Missions. Private cremation Brighton. Requiem mass at St Cuthberts Church, Philbeach Gardens, London SW5, on Saturday October 22nd at 12.30. Donations if desired to Save The Children Fund.

SPIELMAN - On October 10th 1988, in Montreal, Canada, H. David, aged 70 years. Beloved husband of Catherine, dear father of Peter, Jimmy and Elizabeth, and much loved grandfather.

TOMLINSON - On October 11th, tranquilly, at 7 Pensclose, Witney, Oxon, Joan (née Carr), aged 93, widow of Andrew. Her long life gave enriching happiness to her loving family, her many pupils and countless friends. 'Fear no more the heat o' the sun Nor the furious winter's rages'. Memorial arrangements later.

TOWNSEND COLES - On October 8th in hospital, Florence Beatrice (née Quarm). Funeral at the parish church Chilworth, Hampshire at 11 a.m. on Thursday, October 20th. Family flowers only please to W & F Groombridge, Funeral Directors, 31 Quarry Hill Road, Tonbridge, Kent but donations if wished to The Woodland Trust, Autumn Park, Dysart Road, Grantham, NG31 6LL.

WAITE - On Tuesday October 11th 1988, at home, Leslie Henry George, aged 80, of Walnut Tree Cottage, Ryme Intrinseca, Sherborne, Dorset. Husband of Brigid, father of Michael, Joanna and Carola, step-father of Christian Maréchal, and grandfather of Nicholas and Jeremy. Dearly loved by all his family. Service at St Hippolytus, Ryme Parish Church on Tuesday October 18th 1988 at 3.00 pm. Family flowers, donations if desired to the RNLI c/o Eason Funeral Services, Newell, Sherborne, Dorset.

MEMORIAL SERVICES

ISSIGONIS - A Memorial Service for Sir Alec Issigonis C.B.E., F.R.S. will be held at Birmingham Cathedral, Colmore Row, Birmingham on Friday November 4th at 3.00 pm.

IN MEMORIAM - PRIVATE

GRENDON - Lt. Col. A.W., O.B.E., 1921 - 1987. In loving memory. Sheila, Geraldine, Linda and Tonia.

HEGGIE - Dr R.M., beloved brother, bravest and best, sender Tibbie.

HEGGIE - Dr R.M. Remembering with much love and pride. Pauline and Robert.

OWENS - A service of Thanksgiving for the life of Colonel Reginald Owens O.B.E. will be held at the Priory Church of the order of St. John of Jerusalem, St. John's Gate, Clerkenwell, London at 11.30 am on Thursday October 27th.

ANNOUNCEMENTS

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Ref no. RJP/JAA.

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ROBERT IAN MUNTER Formerly at Cherry Tree Rd. Rainham (1979). Please phone 0843 294077 (Eves).

ACKNOWLEDGEMENTS

BICKERTON - Gordon William. Betty and family wish to thank sincerely all relatives and friends who sent condolences and contributions in memory of Gordon. Please take this as the only acknowledgment as the letters were too numerous to reply to individually.

BIRTHDAYS

MICHAEL
ELLIS
Woodlodge
84 Church Way,
Weston Favell,
Northampton.
21 today congratulations and much love from Mum, Dad, Seven in Philadelphia USA and Antony. Have a wonderful day.

BASS Happy 40th, will miss you tonight, at Paul's, see you there on 25th!. Daisy Zebbie and co.

D. The eternal Peter Pan. Happy Birthday much love Tinkerbell.

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LECTURES & MEETINGS

UNIVERSITY COLLEGE LONDON Institute Of Jewish Studies Peter Halban Publishers. Mon, 17 Oct. at 6.15 pm. a Public Symposium by Dr Ada Rapoport-Albert. 'Israel Baal Shem Tov' and Prof. Steven J. Zipperstein, 'Ahad Ha-Am'. Gustave Tuck Theatre, University College London, Gower St. London WC1. Admission Free. Without Ticket.

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DEC 3 10

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NOV 6 13 20 27
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PUBLIC NOTICES

THE SHIPWRECKED FISHERMEN AND MARINERS' ROYAL BENEVOLENT SOCIETY.
The 149th Annual General Meeting will be held at 1, North Pallant, Chichester, West Sussex at 12.15pm on Thursday, 3rd November. Please note that on this occasion there will be no Presentation of Awards nor buffet lunch. Anyone wishing to attend should contact the General Secretary.

LEGAL NOTICES

IN THE MATTER OF THE
INSOLVENCY ACT 1986
AND
IN THE MATTER OF GAYNORMARK
LIMITED (IN LIQUIDATION)
Take notice, that by Order of the HIGH COURT dated 7th day of September 1988, the undersigned A D KENNINGHAM FCA of Haines Watts, 107-109 High Street, Rochester, Kent. ME1 1JS was appointed Liquidator of the above named Company without a Liquidation Committee.
Dated this 6 day of October 1988
A D KENNINGHAM - LIQUIDATOR

IN THE MATTER OF THE
INSOLVENCY ACT 1986
AND
IN THE MATTER OF SCOTTS
(A PARTNERSHIP) (IN LIQUIDATION)
Take notice, that by Order of the HIGH COURT dated 23rd day of September 1988, the undersigned MALCOLM JOHN MEARS ACIS of Haines Watts, Insolvency Services, Stanhope House, 110 Drury Lane, London WC2B 5ST was appointed Liquidator of the above named Company without a Liquidation Committee.
Dated this 3rd day of October 1988
M J MEARS - LIQUIDATOR

NEWMINSTER PROPERTIES LIMITED
REGISTERED OFFICE: SPECTRUM HOUSE, 20-26 Cursitor Street London EC4A 1HY
RE: SECTIONS 171-176 Companies Act 1985
NOTICE IS HEREBY GIVEN:-
(a) Newminster Properties Limited ("The Company") has approved a payment out of capital for the purpose of acquiring its own shares by purchase
(b) the amount of the permissible capital payment for the shares in question is £163,734 AND the date of the resolution under S173 Companies Act 1985 is 7th October 1988.
(c) the statutory declaration of the directors and the auditors report required by S173 Companies Act 1985 are available for inspection at the Company's registered office
(d) any creditor of the Company may at any time within five weeks immediately following the date of the resolution for payment out of capital (i.e. 7th October 1988) apply to the Court under S176 Companies Act 1985 for an Order prohibiting the payment

F.P. FIRE PROTECTION LIMITED
Registered number: 1212403. Nature of business: Fire Insulation Specialists. Trade classification: 23. Date of appointment of administrative receivers: 27 September 1988. Name of person appointing administrative receivers: Barclays Bank Plc.
Neil Hunter Cooper and IPE Jacob
Joint Administrative Receivers
Office holder nos: 5399 and 2121 of
Robson Rhodes
186 City Road
London EC1V 2NU.

F.P. (A&M) GROUP LIMITED
Registered number: 1341384. Nature of business: Fire Insulation Specialists. Trade classification: 23. Date of appointment of administrative receivers: 27 September 1988. Name of person appointing administrative receivers: Barclays Bank Plc.
Neil Hunter Cooper and IPE Jacob
Joint Administrative Receivers
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THE INSOLVENCY RULES 1986
RULE 4.106 (1)
BR INFORMATION TECHNOLOGY LIMITED
MEMBERS' VOLUNTARY LIQUIDATION
NOTICE IS HEREBY GIVEN that Mr Raymond Hocking, Certified Accountant, of Messrs Sloy Hayward, 8 Baker Street, London W1M 1DA was appointed Liquidator of the above named company following an Extraordinary General Meeting of the company on 30 September 1988.
Dated this 30th day of September 1988
R Hocking - Liquidator
Note: This notice is purely formal. All known creditors have been or will be paid in full.

Pictures by ALAN WELLER

Mary Evans reports on a practical link between medicine and religion

A new vision of healing

The Archbishop of Canterbury, Dr Robert Runcie, last night celebrated the pioneering work of a unique health project in the heart of London's medical establishment.

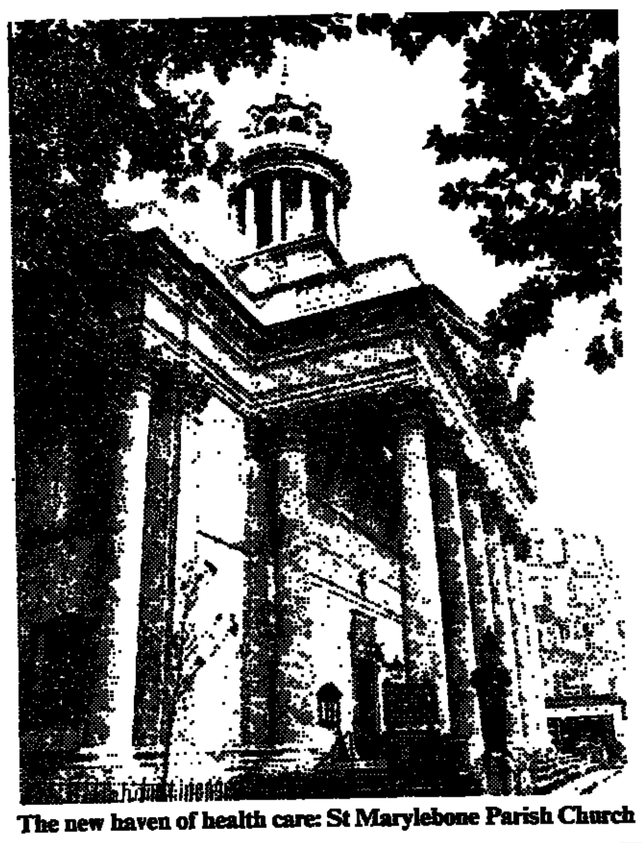
He preached at the dedication of the St Marylebone Healing and Counselling Centre, conducted by the Bishop of London, Dr Graham Leonard, and attended by hundreds of people who have supported an appeal to convert the crypt of the parish church for healing purposes.

St Marylebone's provides chaplains for seven hospitals and is the "parish church" of Harley Street. It was the rector, the Rev Christopher Hamel-Cooke, who first saw the possibilities of using the crypt to foster practical links between religion and medicine by uniting people committed to the healing of the body and the healing of the spirit.

His vision is now a reality. The centre, officially opened in July last year, by the Prince of Wales, offers "a whole person" approach to healing and health care.

The crypt complex houses a health centre and a pastoral centre. The former, run by Dr Patrick Pitroni, is probably the foremost holistic medical practice in the country. It offers a general practice, funded by the NHS, and through additional funding from the Waites Foundation can provide a range of complimentary therapies such as osteopathy, homeopathy, Chinese medicine, including acupuncture and massage.

The health centre is organized in the conventional way with patients coming from the local catchment area, but it also holds fortnightly assessment mornings, for which there are long waiting lists, when other GPs can refer their patients for an holistic assessment.



The new haven of health care: St Marylebone Parish Church

It has a research department and an education department which arranges courses to encourage people to take charge of their own health.

There is one, for example, on stress management, covering such issues as breathing, meditation and exercise, run for patients of both the practice and outside care professionals There are also evening classes open to members of the public.

The Rev Andrew Henderson is director of the overall complex and manager of the pastoral centre which, he explains, offers a counselling service using more than 40 volunteer "befrienders" selected for training at the centre for their qualities rather than their qualifications. The befrienders are supervised by highly experienced councillors and offer a listening service.

Mr Henderson says: "We think the befrienders make a distinct and calculable contribution to people in any form of life crisis.

"The pastoral centre is specifically a Christian centre but we don't require any religious commitment from our clients. The service is open to those of any faith and of none."

Three or four befrienders are at the centre every afternoon and evening, Monday to Friday. "We are very clear that we have something substantial to offer in the befrienders because, I think, too often we rush off to an expert when what we really need is the attention of someone who can just be alongside us while we work out what we need to do," says Mr Henderson. "The other great advantage is that here we can respond quickly; people don't have to wait a week or two.

Visionary: the Rev. Christopher Hamel-Cooke, parish rector

"We are not in any sense, from the client's point of view, trying to force any religious approach on to people but, because we are in a church and are called a healing centre, a lot of people come here wanting to be prayed with, wanting the laying on of hands."

A focal point of the crypt is its chapel where the centre's chaplain, the Rev Valerie Makin, holds prayer and healing sessions. In the church upstairs there are big healing services twice a month.

Several national agencies of Christian healing have moved their offices to the crypt, including the Churches' Council for Health and Healing, the Institute of Religion and Medicine, Guild of St Raphael, and Order of St Luke.

Within the development, but run separately, is a high-technology scanner unit using "magnetic resonance imaging, which is a diagnostic technique for patients suffering from diseases of the central nervous system".

Healer: Dr Patrick Pitroni runs the health care centre

There is also a music therapy unit, helping patients to discover new ways of expression and communication without words.

The church has strong links with the nearby Royal Academy of Music, and at last night's service the church's new Rieger organ was also dedicated. Hailed as the best organ in London, it is to be jointly used and paid for by the academy and St Marylebone church.

The service was a main event in the fund-raising programme organized by the appeals director, the Rev Richard McLaren, who has used "a mixture of aggressive research and polite letters" in his quest for cash. However, it is £149,000 overdrawn on the joint £1.8 million targets for the centre and the organ.

Although money is still needed towards the cost of converting the crypt, which included the removal and re-interment of 850 coffins, the centre will be self-financing.

It is already developing so that as well as being a community centre it is becoming a national focus for the concept of the whole person approach to healing.

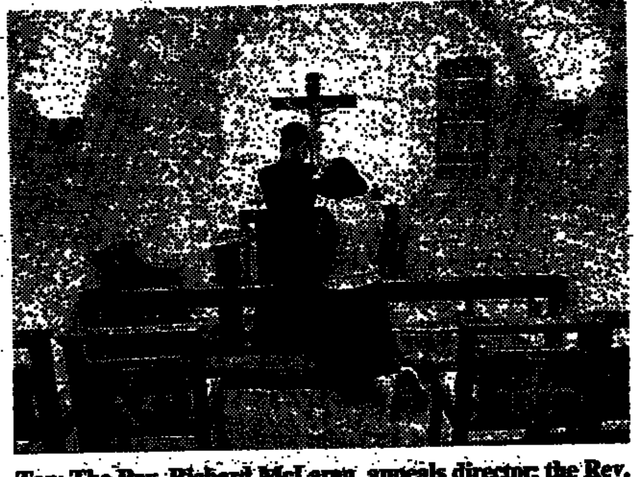
Mr Hamel-Cooke has spoken at meetings around the country about the project and a series of lectures by practitioners from the centre is being arranged.

Mr Henderson says that as the people who work in the centre gain more confidence in each other, they are trying to find new ways to cooperate. They are looking at how to set up systems for referring clients and patients for help from different practitioners within the crypt. Already they are finding strong similarities in what they do.

He adds: "We are all clear that the listening ear is probably the most powerful therapeutic tool for all of us. We are also clear that touch is extremely important: it is used in the laying on of hands and the practitioners in the health centre use massage.

"Another common theme is prayer and meditation. Very often in counselling, people ask to be prayed with and the health centre runs classes in meditation and breathing as part of stress control.

"We are beginning to use periods of silence more for ourselves in the meetings we have together. We think there is probably a big connection between healing activity and the state of mind that we describe as meditation."



Top: The Rev. Richard McLaren, appeals director; the Rev. Valerie Makin, chaplain, and the Rev. Andrew Henderson, director of the crypt complex. Behind them, the new Rieger organ. Above: Valerie holds a prayer session in the crypt

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BOOKS

Mac, the Life

John Campbell reviews the long climb up a glittering greasy pole

GLYNN BOYD HARTE

Ten years ago Harold Macmillan's reputation stood high. From the dismal perspective of the Callaghan years, the era of "Supermac" seemed like a golden age of stability and affluence. Then Mrs Thatcher's Young Turks arose, teaching that Macmillan – with all his sentimental talk of Stockton and the Somme, his semi-socialist "planning" and his "middle way" – was the source of the inflationary feather-bedding she was sworn to eradicate. Count Tolstoy and the Young Conservatives alleged that he was a war criminal who had knowingly sent thousands of gallant Cossacks and White Russians to their deaths. And in the last year or two the official biographies of Anthony Eden and "Rab" Butler have portrayed Macmillan – behind the urbane mask – as scheming and unscrupulous in his scramble *to get to* Downing Street over their dead bodies. The old actor's make-up has been peeling rather badly.

Now, in the battle of the biographies, we have the first volume of Macmillan's "official" vindication. Alistair Horne has had many advantages in chronicling Macmillan, not least seven years of taped conversations with his subject (evidently a good deal more helpful than Anthony Howard's with "Rab"); but above all *Macmillan's diary,* only very selectively used in his voluminous memoirs, the quality of which was revealed with the publication of the *War Diaries* in 1984.

MACMILLAN
1894-1956
By Alistair Horne
Macmillan, £16.95

Macmillan is an exceptionally ambiguous, many-sided and intriguing character study. Lord Carrington remarks in his memoirs that Macmillan "had the gift of getting the best out of all the ages of man". This is not quite true: as a young MP he cut a somewhat ludicrous figure and was widely regarded as a crashing bore. Yet even *then there lurks the suspicion that he was deliberately playing this role for devious long-term ends. Improbable as it seemed that he would ever get to the top, by the time he did so he* had lived through a very great deal, leaving him better equipped, both personally and politically, for the highest office than most of those who reach it.

Personally he had been fired by his experience in the trenches, by the soul-scarring misery of Stockton, and by the humiliating saga – here told frankly for the first time – of his wife's affair with Robert Boothby. Politically he had experienced the isolation of rebellion over both economic policy and Munich; then been transfigured by his extraordinary wartime posting as Minister Resident in the Mediterranean, sorting out the problems of Giraud and De Gaulle, the Italian armistice, and the Greek civil war, acting as political buffer between the British and American military; then rounded off by conventional Ministerial experience successively at Housing – which was the making of him – Defence, the Foreign Office, and the Treasury. He was nearly 63 when he made it; but the breadth of his preparation had been unrivalled.

All this Horne narrates sympathetically and well. As a military historian he is particularly good on the strategic complexities of the war. He devotes a long chapter to discrediting the wilder allegations of criminal misconduct in 1945, explaining the chaotic context in which terrible decisions had to be made. On the other *hand with the* help of the diary *he is able to cast a* sceptical light on aspects of Macmillan's later well-embroidered myth. *"It seems my fate to try to get away from Stockton, but never to achieve it,"* he lamented in 1945 when thwarted of a safer seat. And he was furious that Churchill offered him only Housing in 1951: "If he wants to kill me politically, then let him do it, but not this way!"

But this volume climaxes, like Robert Rhodes James's *Eden*, with yet another retelling of Suez – this time from Macmillan's corner. Horne's account is not as thorough as Rhodes James's: far from finishing Macmillan off, Suez turned out to be the ironic and undeserved preliminary to his triumph (like Churchill and Norway). *Horne attempts no defence* of the adventure itself. *It was a disaster* for which Macmillan was to a great degree responsible by his gross misjudgement of the American reaction. His American mother, his experience of Ike in the war, his overriding belief in the Anglo-American alliance, his favourite (but patronizing) view of the Americans as the simple, honest Romans who would follow the promptings of the subtle Greeks (i.e. the British) – all combined to close his mind to what he did not *wish to believe: that Eisenhower was utterly opposed to the use of force. So he who could perhaps have given Eden pause, egged him on. When he realized his mistake he was consistent, by his lights, in being* the first to advocate withdrawal. For he had never imagined acting without the Americans.

His diary – before he suspended it – reveals Macmillan even more candidly and cynically set on destroying Nasser, on any trumped-up pretext, than was Eden.

As for the charges of unscrupulous ambition, Horne denies that Macmillan set out deliberately to destroy Eden: he deceived himself as badly as he misled Eden. As for Butler, he was never in his colleagues' view a serious rival: the Cabinet plumped almost unanimously for *"Hawold" over "Wab" to get them out of the mess Eden and Macmillan had led them into. Politically if not morally it is* difficult to say they were wrong.

The pole was certainly greasy, but now it is climbed. The stage is set for "Supermac".

Power of the pen

FICTION

John Nicholson

WORKS OF GENIUS
By Richard Marek
The Bodley Head, £11.95

DEADLINE
By Tom Stacey
Heinemann, £9.95

FATAL LIGHT
By Richard Currey
Faber, £10.95

THE NIGHT AND THE CITY
By Derek Lambert
Hamish Hamilton, £11.95

Tony Silver is a young man with a common *problem: how to get his new business off the ground. Uncommonly,* the solution presents itself through the letterbox, unsolicited and without effort, in the shape of a manuscript from one Eric Meredith. For Tony is a literary agent, while Eric Meredith is the stuff of every publisher's dream – an undiscovered novelist with a talent that combines the staying-power of a Tolstoy with the reader appeal of the Collins sisters rolled into one.

Of course neither man knows this when they first meet in Tony's Manhattan office/apartment, on a cloudy spring afternoon in 1975, just as neither can foresee the outcome of the bizarre relationship born at that first edgy meeting. It's a secret that remains locked in the head of real-life New York publisher Richard Marek for 300 pages of crisp story-telling that could well do for publishing what *Coma* did for anaesthetics.

Eric Meredith is a genius. Unfortunately, he is also as crazy as a snake – *and proud of it.* He regards it as proof of genius, just as he considers it not only reasonable but inevitable that those closest to him should be sacrificed to nourish his muse. And since it is the epic quality of his books the critics acclaim, the suffering of his nearest and dearest must be on a scale to match. Most immediately at risk are his wife and child. Small wonder that Anne Meredith's patrician *sniff owes more to* pharmacology than to genetics. Or that young David finds lethal uses *for a pair of scissors. Tony Silver* may have graduated from agent to best friend, *but this merely brings him* and his wife into the centre of the literary lion's killing-field.

Richard Marek is remarkably free of the affliction that strikes down most editors who abandon their blue pencils for a word processor – self-consciousness. He writes coolly and revealingly of a world he knows inside out, no doubt reassured by the knowledge that rampant egomania would prevent any real life Meredith from recognizing him or herself in this unpleasant portrait.

Nor *need ex-foreign* correspondent *Tom Stacey lose any sleep over the prospect of being hounded by lawyers. An affectionate dedication acknowledges that the central figure in* **Deadline** owes more than a little to Ralph Izzard, one of those legendary Fleet Street names guaranteed to come up whenever the alcohol intake of journos of a certain age reaches a certain level. However, nothing in the character of Granville Jones could cause offence. Washed-up and played-out he may be, obliged too to tailor his account of events on the island he calls home to avoid displeasing the old Emir on whose generosity he depends. Yet Gran preserves a sort of integrity, and resists the temptation to wallow in *remembrance of past glories* – even when provoked by whipper-snapper young visiting firemen, who think that a couple of Tuborgs is all it takes to buy the local knowledge of an old has-been.

Suddenly there is a coup, and the Emirate is front page news. Or could be, if the right information can be spirited out of the country. The rest you can guess. But this is an enjoyable yarn, based on first-hand experience of how the Arab world operates.

Books based on their author's experience of the Vietnam War are rarely enjoyable. *Stephen Wright's Meditations in Green* for example, is one of the most harrowing books you are ever likely to read. Richard Currey's first novel **Fatal Light** is from the same stable, though shorter and lightened by recollections of growing up in small-town America during the 1950s and 60s. The central narrative, however, relies on the author's four years' experience as a combat medic in The Nam (aka Bonetown, the Zone, or World of Hurt). In the course of them Mr Currey routinely witnessed events which no one could reasonably be expected to forget – or recover from. On the evidence of this book, published almost two decades later, it seems unlikely that he ever will. Perhaps the act of writing may have been therapeutic. Certainly reading it should deter anyone from jumping aboard the Let's Rewrite History to Justify the Vietnam War bandwagon.

The Night and the City finds Derek Lambert on unfamiliar territory. Better *known for his thrillers, Mr Lambert here seems to be auditioning for a new role as social commentator with a cast of characters that might have been assembled – though with more* skill and sympathy – by the late Colin MacInnes. An innocent Scouse, newly-arrived at Euston in search of fame and/or fortune, falls in with a gang of lovable DHSS defrauders and in love with the daughter of a rich relative. What follows is predictable, though not without interest as a tale of our times.

Man of many parts

Peter Jones

A COMMENTARY ON HOMER'S ODYSSEY
Vol. 1, Books I-VIII
By A. Heubeck, S. West, and J. B. Hainsworth
Oxford, £45

The "trickle-down" effect about which we are all so excited these days confidently predicts that the more stockbrokers who drink Cheval Blanc with their sandwiches at lunch, the more Cheval Blanc will "trickle down" (off their chins?) to the workers below. Whether this actually works for the economy – it seems pretty fair old tosh to me – there is no doubt it works for classical scholarship. There is a clear and healthy correlation between the nutritiousness of the general books about the ancient world that currently feed what will, after the Baker fiasco, become an increasingly deprived and hungry market, *and the excellence of the scholarship that provides the protein.*

But as anyone who has been driven to eat his hair will know, pure protein is pretty indigestible; and so, critics say, is high scholarship. Well, it often needs to be, if it is to make a serious contribution. What is so admirable about Oxford's new commentary on the *Odyssey* is that it provides *pure protein in a highly edible form: high scholarship has become haute cuisine.*

The commentary was first published in Italian by the distinguished Fondazione Lorenzo Valla between 1981-86. The team of contributors, as befitted a wide-ranging tale like the *Odyssey,* was drawn from England, Italy, Spain, Germany, Holland, and the USA. It was immediately obvious that this was the finest commentary on the *Odyssey* to be published since that of the 12th-century Bishop of Thessalonica, Eustathius; and Oxford has commissioned its a new edition for the English market, adapted and revised as necessary by the contributors.

This is the first of the planned three-volume commentary. The price, *it is true, may make one clutch at the sideboard; but* presumably Oxford will produce a paperback when all the libraries have forked out (what a daft and self-destructive way of selling books this is). But the sheer range, penetration, authority, and *readability of the notes to this volume make one's ears flap in* purest gratitude; and the *introductory essays to each book are* models of incisive scholarship. The only loss I regret so far from the Italian edition is Dr Hainsworth's note on *oinops* "wine-dark", that Mycenaean tablets in Knossos record a bull of roughly that name. The loss is compensated for by Mrs West, who, discussing how linguistic confusion may have caused Egyptian "Thebes" so to be named, adds in the English edition the story of the foreign traveller who concluded that the most popular British drink was "same again".

These are golden years for British Homeric scholarship. Cambridge has already started publishing a new full-scale commentary on the Iliad with a team as distinguished as that of the Oxford-Italian Odyssey, *and books on Homer tumble almost weekly out of the presses. The pleasure this poet must be bringing to millions will compensate Hellenophiles for the obvious fury and loathing he generates amongst* today's – we profoundly hope not tomorrow's – educational overlords.

The story vanishes

Catherine Bennett

THE SUZY LAMPLUGH STORY
By Andrew Stephen
Faber, £9.95

This book has been called salacious and false. It even comes with a kind of health warning: a message from the parents of Suzy Lamplugh that they "do not recognize or accept" its portrayal of their daughter.

But the trouble with *The Suzy Lamplugh Story* is not the revelation that its subject went out with boys: it is simply that there is no story. Suzy Lamplugh was, or is, a young estate agent who became one of the 25,000 people who go missing in Britain each year. As she was pretty and blameless and had a mother with a formidable talent for publicity, her case was singled out for special public attention. Now a charitable trust is named after her. That is all.

The author is to be pitied in this struggle to transform a collection of disparate non-events into Putney's answer to *In Cold Blood.* The police investigation fills some mildly interesting pages about unreliable witnesses; and Mrs Lamplugh is obviously a gift, what with her comical spelling mistakes and DIY detective work. There is an appearance by Yuri Geller.

In a suggestive way which he would surely find loathsome if it were applied to any lost relation of his own, Stephen has squeezed more copy from lovers who found Suzy "eager and willing", and his own speculations on her "quest for sexual fulfilment". But it is aimless stuff. The mystery remains, complicated by only one new question: why on earth did some*one commission this book?*

NEW HARDBACKS

The Literary Editor's *selection of interesting books:*

Carlyle & Tennyson, by Michael Timko (Macmillan, £29.50) How the public poet drew upon and interacted with the failed prophet.

Cézanne by Himself, edited by Richard Kendall (Macdonald/Orbis, £35) Handsome coffee-table of paintings, drawings, letters, memoirs.

Fortress into City, edited by Graham Webster (Batsford, £19.95) The latest, illustrated archaeology of the foundations of Roman Britain.

The French Revolution, Voices from a momentous epoch, general editor Richard Cobb, edited by Colin Jones (Simon & Schuster, £14.95) Coffee-table in the words of supporters, victims, bystanders.

The Letters of Edith Wharton, edited by R.W.B. Lewis & Nancy Lewis (Simon & Schuster, £16.95) Fine novelist's private life disclosed.

BARBARA VINE

Barbara Vine, also known to many as Ruth Rendell, leads the reader tantalizingly through the darker side of life that she portrayed so disturbingly well in *A Dark-Adapted Eye* and *A Fatal Inversion.*

"A remarkably well-written dense-textured psychological study of love, loneliness and death, immensely intelligent, full of shocks and throbbing with menace and tension."
Sunday Express

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Julian Symons, *Independent*

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TLS

"It is all damnably entertaining and fiendishly ingenious."
London Review of Books

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VIKING

THE ARTS

TELEVISION

Pursuit of crime or profit amuses

While the West Yorkshire constabulary were justifying their salaries by playing themselves on *Crime Watch File* (BBC1) — leaving the criminal roles to genuine, Aunty-paid thieves — *another cast* fell in on BBC2 for the start of the drama series *Blind Justice*.

The former, a bundle of real life detective reconstructions, pandered to the cadet's fantasy of constabulary life as all high-speed *chases and armed arrests*; the latter, fiction with an undertow of proselytizing, managed to convey a minor cargo of amusement.

The adversarial forensic system of *Britain* is fun chiefly for bewigged pin-stripes on "refreshers", less so for lowly barristers (Jane Lapotaire and Jack Shepherd) enmeshed in the losers' game of trying to do the right thing. Strong on the contradictory compromises *of their position*, *the* scripts had a lowering tendency to speechify. Though nothing so sharp as *Law and Order*, this story of the repercussions of a heroin bust would have stood on its hind legs without any of this.

***On the credit side*, Charles Gray enjoyed perhaps his finest hour, as a sadistic Recorder with a self-imposed mission to protect society. His Lady Bracknell delivery of the phrase "*tampered* with?" — when apprised of the technical aspects of *the accused* knickers — *was a* delight, and much of the minor characterization was unexpectedly acute.**

A genuine off-the-wall oddity came from *Wideworld* (BBC2), in which Moira Lister set sail to *discover buried* treasure on the pirates' graveyard of Cocos Island. The sometime actress's cloying voice-over consisted largely of whimsical complaints about the expedition's expense, not forgetting the $100,000 trousered by her *first*-choice team leader, the ex-US Army original of Rambo.

With an access of appalled *schadenfreude*, one watched the burly second choice Scandinavians on site, unearthing the lumps of metallic rock which had caused "the *Rolls Royce of metal detectors*" to promise so much. There was absolutely nothing there. And it was raining.

Martin Cropper

David Robinson appraises two British film successes and new evidence that the first moving pictures were made in Leeds

Two cheers

British cinema is seen this week at *an* all-time high. **A Fish Called Wanda**, even before its London opening, has become the most successful British picture in history. Since early summer it has hovered at the top of the American box-office charts, to gross well over $50million in 12 weeks.

The success is tribute to the marriage of two dynasties of British comedy. Script and production are by John Cleese, who also stars, along with fellow-Monty Python Michael Palin. The 77-year-old director, Charles *Crichton, made three of the great* Ealing comedies of the golden age, four decades ago: *Hue and Cry*, *The Lavender Hill Mob* and *The Titfield Thunderbolt*.

To the Pythons' anarchy and perception of the *Alice in Wonderland* surreality lurking in English life and society, Crichton adds discipline, story-telling skill and a standard of filmcraft almost extinct today. *Wanda*, boasting both form and style, is a rarity among contemporary comedies.

In his Ealing films, Crichton always liked a gang; and he has one here. Wanda (Jamie Lee Curtis, revealing wonderful comic dexterity and timing) is the brains of a big jewel heist. *Her partners in* crime and (by turns) in bed are the psychopathic Otto (Kevin Kline, another unexpected comic talent) and the English George (Tom Georgeson) and Ken (Michael Palin): an animal rights activist *with a stutter* and an aquarium that houses the scaly pet of the title.

Cleese — called by Cary Grant's original name of Archie Leach, indicating a new romantic side to the old Basil Fawlty — is the lawyer called *to* defend George.

CINEMA

A Fish Called Wanda (18)
Plaza 1

Distant Voices, Still Lives (15)
Lumière

Les Misérables (PG)
Cannon Première,
Swiss Centre

Les Patterson Saves the World (15)
Cannons Oxford Street,
Panton Street

Dream Demon (18)
Odeon Leicester Square

Soon he too is caught in the sexual toils of Wanda. His boringly *model marriage (with Maria Aitken* marvellous as the over-bred Mrs Leach) falls apart, but his life starts anew with the discovery that crime does pay.

It is fast, and elegant even in its slapstick; and although a little too *long, it is streets* ahead *of* most comedies of recent decades.

While *Wanda* is the most successful British film in history, **Distant Voices, Still Lives** is one of the very best. It demonstrates the paradox that the most concentrated, *local and personal films are* often the most universal in appeal. Shown out of competition at the Cannes Festival, it was generally rated the best film there, taking the international critics' prize.

Deep-rooted in autobiography, it is the saga of family life in the poorest streets of Liverpool. Characters recur from Terence Davies's earlier autobiographical trilogy: the patriarch whose capricious bullying clearly stems from mental disturbance; the mother devotedly and devoutly suffering and supporting; the son and daughters submitting or rebelling by turns, but finally trapped in *loyalty to habits of* family, faith (Roman Catholic) and tribal rites.

Wholly original, *Distant Voices* owes no debt to any other film. In form it is a collage of brief, impressionistic scenes, darting about in time — memories as they might be stirred by pictures in a family album. The images sometimes look like snapshots, and are as confined. Frequently the action is centred simply on the open front *door of the house, showing either* the interior (the first scene has the mother shouting upstairs to wake the family for work, while the shipping forecast is heard from the radio) or the street outside (in the next scene we see the father's *funeral driving up to the door.*

Davies and his cinematographers use a subdued, brownish colour range for the film. Says Davies: "It was not romantic, and that's why I chose to make the film in that particular shade of brown, because I didn't want it to look like 'the good old days'".

Though they are a random mixture of professionals (like the remarkable Freda Dowie, who plays the mother), *local actors and* non-professionals, the ensemble are completely integrated into Davies's elliptical, impressionist style: not realistic, but true.

The film shows the lives of a provincial working class: lives *small*, poor, *circumscribed, yet* full of passions that have few outlets outside anger and love. Such hazy understanding as the people have of their own emotions comes from the lyrics of the popular songs of the time, which *are sung, hummed or* bellowed in unison in the pubs where the important moments of life are celebrated. The film is, in its own way, a musical.

Because it is so different from any other film, it is finally hard to describe *Distant Voices, Still Lives* or to explain its peculiar potency for (as it seems) every kind of audience. If Terence Davies were to make no other films, this one would assure him a secure place in the history of English art, alongside Lowry or Lawrence.

From the family album: Angela Walsh on her wedding day in Terence Davies's *Distant Voices, Still Lives*

Clearly encouraged by the success of the marathon film-novels *Little Dorrit* and *Jean de Florette/Manon des Sources*, as well as the musical version of Hugo's epic, Cannnon have revived a three-hour version of **Les Misérables**, scripted and directed by Jean-Paul le Chanois in 1957.

Unadventurous in terms of film-making, it loyally follows the plot though convolutions, coincidences and digressions. Well shot in wide-screen and colour, lavishly dressed and staged (in Paris and East Berlin) and with a starry cast led by Jean Gabin (Valjean), Bernard Blier (Javert) and Bourvil (the rascally Thenardier) Hugo's moral fable of the turbulent years around the 1830 Revolution is very effectively propelled by the detective-story plot.

That other Les, Barry Humphries's Les Patterson, was created to disgust; and he makes an unappetizing hero in **Les Patterson Saves the World**. Taking its tone from *Les, this silly film is* fairly exclusively concerned with bodily functions. Dame Edna Everage appears as a CIA agent, but is ill-at-ease with a script, even one by her *alter ego* Humphries. Vulgar without being in the least funny, *the film* was *directed* by the less talented of Australia's two George Millers: it was the other one who created *Mad Max*.

British cinema makes a less happy showing in **Dream Demon**, a "psychological" horror story *directed by the American* Harley Cokliss and written by him with Christopher Wicking. The script is a mess of side-tracks and narrative logic is sacrificed to special effects, mainly involving carnal putrefaction. The principal performances are all equally inept. It is hard to know how Susan Fleetwood and Nickolas Grace landed up here.

Was Yorkshire the birthplace of moving pictures?

Mysterious pioneer: Louis Le Prince

Today, Leeds will celebrate the centenary of *motion pictures* — *seven years before* the rest of the world. The official birth date of movies has until now been December 28, 1895, when the Lumière brothers first exhibited their Cinématographe to a paying audience in Paris. The organizers of the Leeds film festival, at which the *celebrations are taking place, argue* that the date was October 13, 1888; and the place: Leeds itself.

The *man* they credit with inventing moving pictures is Louis-Aimé-Augustin Le Prince, whose ultimate fate is one of the great unsolved mysteries of the Victorian age.

Le Prince was born in Metz in 1842. His father was a close friend of Louis Daguerre, the great photographic pioneer. In 1869 Le Prince married a Miss Whitley from Leeds, and settled in the town — though he also spent some time in New York, where he set up in business building dioramas, and apparently became a naturalized American citizen.

In 1888 he patented his first film camera, which used 16 lenses and two *strips of film to photograph scenes in* movement. Subsequently he improved on this clumsy device and by 1889 had apparently perfected a single-lens camera and a projector which he demonstrated privately at the Paris Opera.

In August 1890 he decided to go to *America to exploit his invention. He set* out by way of France. He visited his brother in Dijon, and on September 16 took the express for Paris. His friends came to meet him at the Gare de Lyon, but Le Prince never arrived. Neither he nor his baggage — which apparently contained his latest film apparatus — were ever seen again.

No clue or corpse was found. In later years malicious rumours *circulated that he* had been liquidated by agents of Thomas *Edison; others said that he had tired of the* former Miss Whitley and "disappeared" to start a new life with a gentleman friend.

Years later his surviving apparatus was retrieved from the Leeds police archives, to figure as evidence in a patents suit brought by Edison. It was proven that Le Prince had produced *true motion pictures* as early as 1888-9.

The Leeds festival have restored a second or so of film shot in Leeds, apparently at that time. Further revelations are promised by Chris Rawlence, who has been working for years on Le Prince's biography, which will be published next year, and who discovered Mrs Le Prince's diary among other hitherto unknown documents preserved by her descendants in the US.

Whether Le Prince's experiments, so dramatically aborted, can go on record as the true origin of the cinema, will remain debatable, though there is no doubt that film history would have been different had Le Prince survived. Leeds are determined to stand by their (more or less) local boy.

● *The Leeds Film Festival, with sections devoted to animation, women and film, thrillers, horror, comedy and war films, runs from October 13 to 24.*

CONCERTS

Strength and flexibility

Berlin SO/Flor
Barbican

Just a week ago London was honoured with the presence of West Berlin's first orchestra. Last night it was the turn of the Berlin Symphony Orchestra, the ones from the other side of the wall. They proved here that they can *stand comparison, if not with their* illustrious neighbours, then most certainly with anything London can offer.

Their sound is quite different from that to which we are accustomed on this side of the great divide. The timpani are smaller and played with hard sticks throughout and the cymbals are positively minuscule. Then the brass section has fatter sounding trumpets.

There are also the more open tones of the clarinets, and the thick timbre of the oboes. What is *really important, though, is that* all these characteristics are beautifully moulded together, and crowned with a string section of *confident tenacity, not shimmering* with any effete polish but good, honest, even steely.

Such fine raw material possesses valuable additional assets in its innate musical malleability and in the presence of a Principal *Conductor able to mould cogent*, cohesive performances, whatever the work. In Prokofiev's "Classical" Symphony, Claus Peter Flor immediately showed why he has already attracted such attention from the West and well as the East.

For instance, in the first movement he kept the pace deliciously modest, incidentally making things that much more difficult for the players. They experienced no problems, and nor did they in the finale, which sparkled like a *fountain dancing in the sun.*

Likewise Dvorák's "New World" Symphony was given a most refreshing performance. The Largo contained a genuine sense of wonderment, while elsewhere everything was done with relish and even a swagger.

Between these works there was the considerable bonus of hearing Cécile Ousset in Saint-Saëns' Second Piano Concerto. This wonderfully *outré* piece, with its gargantuan, improvisatory first movement, its fleet, Mendelssohnian Scherzo, *and its* breathlessly galloping Finale, was despatched by Ousset with phenomenal accuracy and not a little strength.

Stephen Pettit

Philharmonia/ Sinopoli
Festival Hall

Time is on the side of Gil Shaham, whose youth and talent no doubt won him new admirers in his appearance at the Philharmonia's concert. The American-born Israeli violinist had a clear instinct for the grace and instrumental favour *of Mendelssohn's Concerto*, which he began in so intimate a manner that it almost seemed like musical pillow talk. He spun a fine thread of silvery tone throughout and was always neatly responsive to the music's poetry as well as to the careful orchestral balance set by Giuseppe Sinopoli.

The conductor went on to *Mendelssohn after the interval*, with an account of the Symphony 3 (The "Scottish") that he invested with a significantly Brahmsian weight of expression and, it must be said, with undue sentimentality whenever there was an engaging tune around like that of the slow movement. On the other hand, his overall approach to the work successfully avoided the *piecemeal impression it can* make, not least in the breadth of *character from the orchestral* playing on this occasion.

At the outset of the programme Debussy's three orchestral *Nocturnes* were given very separate identities, of which the lazily drifting torpor of "Nuages" was convincingly sustained in its motion as well as in colour. The *following* "fêtes" *had an* underlying pulse curiously faster than its surface impression, and more flexibility than the over-artful character brought to the final "Sirènes".

Noël Goodwin

DISTANT VOICES, STILL LIVES 15

Premiere 9pm October 13th at the Lumière Cinema. Benefits for Mildmay Aids Hospice.

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DANCE

Spirited response

Theme and Variations
Birmingham Hippodrome

To open its autumn tour, Sadler's Wells Royal Ballet has mounted a showpiece classic not previously in any British repertoire, Balanchine's Theme and Variations.

The music is the last movement of Tchaikovsky's Suite No 3, *played with festive glitter by the* company's orchestra under Ormsby Wilkins. After solos for two leading dancers, alternating with entries for an ensemble of 12 women, there follows a duet for the principals and a finale where all the women acquire partners.

The ballet was created in 1947 to display the qualities of two exceptional dancers: the glittering, diamond-hard technique and pure style of the young Alicia Alonso and the grand Olympian simplicity of Igor Youskevitch. It is no disgrace that the Royal Ballet's casts are not in that class, but the challenge brings out the best in them.

Miyako Yoshida shows a clean strength in the allegro passages, an uncluttered finish in adagio. Her compact physique, ideal for *the swift light jumps* and multiple turns, seems to accommodate itself expansively to the extensions of her slow solo and the duet.

Petter Jacobsson presents himself resiliently in the solos with their long sequences of repeated leaps or turns. Roland Price, at the matinee, was also good. Sherilyn Kennedy, with Price, tackles the ballet with zest if not always quite enough bravura.

The supporting dancers also rise *to the occasion*, especially in their proud entrances to the trumpet calls which herald the polonaise finale. Peter Farmer's setting, pillars and blue curtains lit by chandeliers, enhances the sense of imperial grandeur.

The programme also includes two revivals. Among several new casts, the most notable was Iain Webb, playing Petrushka as an amazingly rubbery puppet. Also particularly promising were Timothy Cross as one of the irrepressibly bouncy grooms in *Petrushka* and Kevin O'Hare, dancing with long, strong line in *Les Sylphides*.

John Percival

Loss leads to our gain

THEATRE

The Tempest
Old Vic

Eighteen years ago Jonathan Miller directed *The Tempest* as a colonial parable, presenting Ariel as a rising native administrator who takes command of the island and its tribal things of darkness *once* Prospero has sailed away. The same idea recurs in Miller's beautiful new production, but only as part of a scheme which now embraces the whole play.

Unlike the other late plays, which turn on renewal and reunion, *The Tempest* is about a hero who loses his domain and his daughter, and goes out through the death exit not even reconciled to his enemies. The note that sounds insistently throughout the production is one of impending loss.

Max von Sydow (returning to the British stage for the first time since his wonderful Gregers Werle in Ibsen's *The Wild Duck* in 1974) plays him as a tenderly sorrowing father. Sydow speaks the verse in great long-limbed paragraphs that are inclined to blot out detailed nuance, but their clarity and force are emotionally irresistible, from the moment where he arrives at the side of Rudi Davies's traumatically distressed Miranda (another wonderfully open-hearted performance), *comforting* her with touch as much as words, squatting on the yellow sands with his arms round her with not a trace of the severe schoolmasterly authority this scene usually offers.

The line continues through the production up to the masque, where Sydow is so obsessed by the breaking parental bond that he can hardly focus his attention on *Caliban's plot*.

As with Miranda, so with Ariel and Caliban: parenthood becomes an ambiguous metaphor, in which Prospero enters the world of white colonial delusion. Ariel (Cyril Nri) is a figure of uncontaminated native culture, while Caliban (Rudolph Walker) comes over as a ragged emblem of urban debauchery. Ariel, even in his moments of *rebellion, comes over as a friendly* ally, who does his job with mischievous enjoyment even beyond the call of duty — playing a mirror game with the bewildered Ferdinand (Aden Gillet) and adding sound effects for courtiers.

Caliban (one of the musical performances in the show) comes over as a man driven into anger through being hopelessly out of his depth: in the end, Prospero acknowledges him by tousling his head like a favourite dog.

DONALD COOPER

Winning loser: Max von Sydow

The African setting leads to the substitution of native rituals for magic; a diminution of Prospero's power fully consistent with the changed emphasis. It also leads to some marvellously effective simplifications of stage spectacle, as where the magical banquet is reduced to a bowl of local fruit, ceremonially carried off by a party of spear-carrying warriors; and the masque itself, an Afro-baroque entertainment performed by goddesses in straw pannier skirts and dreadlock perukes, delivering melismatic recitatives *à la* Cavalli.

In a production with things to say about 17th-century politics and science, the comic element is also marvellously developed. Sometimes they come together, as where Ariel carries off a book from his master's library to swot up a trick. But even the often deadening court scenes generate laughter, through the device of overlapping dialogue which Miller used in *Long Day's Journey*.

The Stephano-Trinculo scenes take off as never before in the hands of an alcoholically decomposing Peter Bayliss, and Alexei Sayle, who transforms Trinculo to a fearsome Liverpool skinhead, overturning Stephano's authority in a performance that gives imperishable point to Caliban's line on "foreheads villainous low".

Irving Wardle

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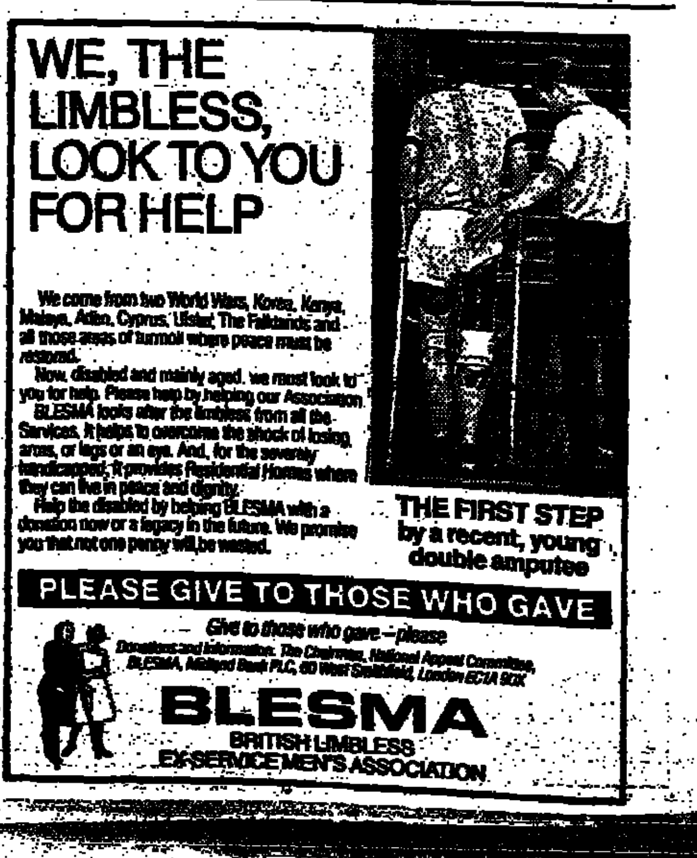
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Improving the cutting edge

Derek Harris looks at the outside help available to small firms

Last January Lord Young of Graffham, the Secretary of State for Trade and Industry, brought in with much fanfare his "enterprise initiative", one upshot of which was the transmogrification of his department into the Department for Enterprise with a range of initiatives, including subsidized consultancy to give a new impetus to small businesses.

With subsequent additions there are now six consultancy sectors in operation covering marketing, design, quality, manufacturing systems, business planning and financial and information systems. The idea was to spend about £200 million over three years to get a sufficient proportion of the half million small businesses most likely to benefit and virtually change the whole small-business culture.

It is pump-priming on a grand scale to overcome the lack of appreciation among many smaller and medium-sized businesses of what outside help is available to improve their cutting edge. It was also felt that consultancies had been slow to market themselves to the sector, possibly because it was so fragmented. Earlier schemes with Whitehall involvement, including the marketing and design fields, showed the value of promoting consultancy for such businesses.

The target was to set up 1,000 separate consultancies a month in the first year and that is being met, with the number of signings most recently running at 1,100 a month. Lord Young's enterprise initiative team rates it "very successful" so far because it looks as if by the end of the initiative anything from 40,000 to 45,000 small businesses will have benefited.

They get a free session with an enterprise counsellor which might last one or two days to assess whether they need consultancy advice. Alternatively, they might be referred to the small firms service of the Department of Employment or the national network of local enterprise agencies.

The small firms service is seen as better able to help with "nuts and bolts" advice on basic procedures; its counsellors are well versed in helping start-ups. Bigger businesses are likely to benefit most from consultancy advice.

The local enterprise agencies are seen as better geared to nursing younger businesses through early problems. Many agencies can help with the provision of work premises and sometimes venture capital funds.

Both the small firms service and the agencies refer those which appear to need consultancy help to the enterprise initiative teams.

At first sight, that seems a complicated way of dealing with small business problems but Lord Young's team feels it is working well. The enterprise initiative consultancies are typically attracting businesses with between 25 and 50 employees. Manufacturing accounts for 40 per cent of those so far involved, the rest being in service industries.

The stipulation for consultancies is that businesses should have fewer than 500 employees. Consultancy periods vary from five to 15 days, with a longer one costing typically up to £6,000. The DTI foots at least half the bill and two thirds of it in development areas, including the sections of inner cities which form part of an urban aid programme. About 45 per cent of applicants so far have qualified for the higher rate.

> **❝ To use consultancies, businesses must have fewer than 500 employees. The cost may be £6,000, but the ministry will pay half the sum ❞**

The enterprise team has had to deal with criticisms about the scheme being a "gravy train", particularly for big consultants with a national spread, of which there are about 30. But there are guidelines on maximum fee rates and some consultants seem to have shied away because they believe no reasonably sized profits are to be made. That offers chances to the smaller, often regionally based consultants, and no shortage is anticipated.

Although 600 consultancies have just about run their course — sessions are usually spaced over a period of time — a start on detailed evaluation has only recently been possible. As an interim check, businesses early in the process were asked whether they were finding counselling useful. Nearly two thirds were positive but the enterprise team would like to see that rise to 70 per cent next year, 80 per cent the year after that.

The marketing consultancy has attracted about 30 per cent of applicants, while quality — largely to do with meeting British Standards and preparing for the single European market — accounts for 20 per cent; design is about 15 per cent. Business planning has attracted about 15 per cent and financial and information systems 10 per cent, rather more than the 20 per cent for the two which had been expected.

Manufacturing systems account for just under 10 per cent of applicants but there are regional variations. In the West Midlands, with its plethora of engineering businesses, manufacturing systems consultancy is in big demand from about half the region's applicants.

There are other aspects to the enterprise initiative. In development areas there are innovation-related grants for firms with fewer than 25 employees. That is a repackaged older scheme, as is the exports initiative which involves services and help offered through the British Overseas Trade Board. The exports side is being looked at afresh and some development of that initiative is likely.

Most recently launched has been the education and enterprise initiative which will give schoolchildren two weeks in industry, encourage teachers to look at industry first-hand and persuade employers to become more closely involved with the educational process.

The other initiative is on research and technology, to an extent a repackaging of existing department schemes in the science and technology area but introducing the idea of backing collaborative research. The DTI makes grants of up to half the agreed costs

Lord Young: bringing consultancy advice to small companies

Improving the range: Liz Niblett, design head at Varahwear

Entrepreneurs taste first fruits of success

Around the country the first fruits of the enterprise initiative, launched last January by Lord Young, are beginning to show, writes *Derek Harris*.

This is especially so among smaller businesses which have called in the consultants in the subsidized service on offer.

One is Britain's largest family-owned malting company, J. P. Simpson of Berwick on Tweed, which was founded in 1872 and whose malts help produce the brews of lager-makers such as Carlsberg and Heineken, as well as leading malt whiskies. The Berwick area has long been renowned for the quality of its barley from which the malt is made.

Simpson asked for a quality consultancy because it wants to achieve the British Standard BS5750 to cover all the firm's main activities, from purchasing barley to delivery of malt. That would sharpen its competitive edge when the single European market is ushered in during 1992.

A free business analysis by the Newcastle upon Tyne office of Ernst and Whinney, the accountants, deemed Simpson "impressive and well organized". Dr Peter Maule, Simpson's technical director, said the analysis was helpful because it not only confirmed the company was on the right lines but pointed to areas for improvement.

A brewing specialist is now completing 15 days' consultancy at Simpson and is drawing up an action plan.

Another enterprise which wants to improve its quality management systems to secure registration under BS5750 is Reuben Gaunt and Sons, wool textile manufacturers, at Farsley, Leeds. Nicholas Gaunt, the managing director, believes that with expert advice the company will be able to cut by a third the costs of maintaining its acknowledged quality of product, while at the same time increasing output.

Another Leeds business which has already benefited from consultancy help is M. and E. Johnson of Armley, a clothing manufacturer built up over 10 years by Mark and Eileen Johnson. They started with one machine in the kitchen of their home.

They are about to launch a new line of waterproof work and leisurewear after bringing in consultants under the DTI scheme. The styling, cut and seam design of the range is the work of the consultants who also advised them on materials, trim and colours. Jackets, overalls, gilets and a trenchcoat are among the collection of 13 garments.

Mr Johnson said: "We have known for a year that we wanted to widen our market share but we just did not have the time for the design work. We would not have started yet had we been forced to go it alone. This was very practical help."

Extra machines are being brought in to help produce the new range and up to four more jobs will be created.

The first enterprise initiative consultancy completed in the North-East was for Varahwear of Low Willington, near Crook in County Durham, another clothing manufacturer which gained a design bonus.

A range of women's leisurewear was created through the consultancy by Christine Maitland, a London designer.

Paul Vaughan, Varahwear's managing director, believes it will help get more chainstore orders, especially as it widens the company's range. He said: "We are delighted with the result. We have now set up our own design department, headed by Liz Niblett, and appointed a sales director, Malcom Kersham. The overall effect should be to uplift our sales by about £500,000."

Founded in 1978, Varahwear plans an increase in turnover from £1.2 million to £3 million within 18 months.

Bill White, a former pop musician, is the owner of Rock City Music, a small North-East chain of shops selling customized high-tech music equipment. He has also developed a music teaching laboratory for schools, promoting easy learning and allowing youngsters to be creative quickly without years of study. He also supplies professional equipment for TV and concerts.

He has completed 15 days of consultancy, with an accountant and is already planning shop openings further afield, at Bradford, Stoke on Trent, Reading and St Albans, with a new warehouse at Washington, near his native Sunderland. He is also setting up a fresh management structure backed by a financial plan.

He said: "I had been thinking of expanding for some time but am doing it earlier because of the consultancy." He is planning for a 100 per cent growth to reach £2 million turnover within three years.

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A little help to start with

Tiro entrepreneurs *seeking ways to get* started turn most readily to their bank managers, partly no doubt *because it is an extension of an* existing relationship and probably because business start-up seems simply to mean *finding substantial funds.*

It is the first step for about three-quarters of young businesses, though a recent Midland *Bank* survey *showed* many small businesses were not wholly satisfied with what the banks do, despite their being *increasingly geared up* to helping smaller firms.

At the same time a group of backbench Conservative MPs led by *Graham Bright, chair*man of the backbench committee on small business, called for the banks to improve their services particularly for the smallest of businesses.

The Midland and the National Westminster have now answered the call, so it is possible that a fruitful chat at the bank is all that might be needed, given that the branch sees that the entrepreneur knows what he or she is about and has a persuasive business plan to prove it.

Drawing up a credible plan can be the snag. The entrepreneur needs to show a grasp of the business world and its ways. At *the risk* of becoming entangled in the complexities of Britain's small business support systems — *and the aura of red tape must* put some people off — the only fully practical answer to getting a tiro moving is to seek help from the many organizations offering start-up aid of various kinds.

But which to go to? Anybody in a disadvantaged rural area such as parts of Cornwall or *much* of the north of England can turn to the Rural Development Commission which can often help small *businesses get on their feet* with grants and buildings — and a good dollop of advice when needed.

Similar help is to be had in steel and coal areas which have seen closures of mills and pits. British Steel Industry and *British Coal's equivalent sub*sidiary, British Coal Enterprise, were set up to create jobs not only for former steel and coal workers but anybody who can generate a new business with a potential for creating employment.

Helping: Graham Bright, MP

There are regional organizations dedicated to helping small businesses in their areas. The Welsh Development Agency and its Scottish equivalent are examples. More localized ones include the Highlands and Islands Development Board and Mid Wales Development.

Encouragingly there are an increasing number of regional sources of venture capital.

The two big national advisory networks are the small firms service, operated by the Department of Employment, and the local enterprise agencies which are the result of a marriage between public and private sector initiatives.

*At NatWest, Kevin Jen*nings, head of the bank's small business division, said that if a would-be entrepreneur was found by a bank branch to be "not even at first base" in drawing up a cogent business plan he or she would probably be passed on to the small firms service.

Last year the 11 small firms service centres in England, with their 180 area offices that offer counselling advice, handled more than 266,000 inquiries, 27,000 counselling cases and held 39,000 counsel*ling sessions.*

The network is growing: a new small firms centre opened in Stevenage, Hertfordshire, this year serving Bedfordshire, Buckinghamshire, Hertfordshire and Essex — and half a dozen inner-city offices also opened.

Tourism business advisory services have been set up, in links with local tourist boards, at Birmingham, Bristol, Cambridge, London, Manchester and Newcastle upon Tyne.

A European dimension has been added. To prepare for the *single European market in* 1992, centres for European business information have opened in London, Birmingham, Newcastle upon Tyne and Glasgow.

What makes the small firms service offices an easy first stop for tiro entrepreneurs is that connection can be made by dialling 100 and asking for "Freephone Enterprise".

John Cope, small firms minister at the Department of Employment, says of them: "They are a one-stop shop for advice and counselling on every type of problem and a gateway to all forms of help from Government, local authorities and private industry."

There are now nearly 300 local enterprise agencies around the United Kingdom, so far funded to the tune of about £100 million overall, with roughly half from the private sector, mainly companies and organizations like banks and insurance companies, and the rest from the public sector, especially local authorities and to an extent the Government.

Small firms chief: John Cope

Responsive to local needs, they can often be quite individual. Most offer counselling and similar help but in one area provision of workspace might take priority and in another services for special target groups such as women, young people, ethnic businesses or co-operatives.

Agencies can be of variable quality and generally are under-resourced.

There is an increasing tendency to help find funds for young businesses, invested in exchange for equity. Financial "marriage bureaux", matching usually local investors with entrepreneurs, are increasingly being set up following a technique first widely exploited by the London Enterprise Agency (LEntA).

A study on the future development of the enterprise agencies has just been completed by Business in the Community (BIC), the London-based umbrella organiza*tion for the agencies.*

It foresees some re-focusing by agencies, possibly including segmentation of services to target the long-term unemployed or clients with growth potential or aftercare of existing rather than start-up businesses.

The number of agencies, now to be found in almost every town with several in some cities, looks likely to reduce because of expected mergers. There is a trend to "one-stop shops" where not only an enterprise agency *offers* its usual services but where there are other back-up facilities from banking to secretarial services.

BIC foresees agencies moving more towards charging for some services which would help with overall funding but free counselling seems likely to be retained.

Derek Harris
Industrial Editor

A banker who is with you all the way

The question of how much banks help their small business customers is a vexed one. Some customers believe the record has been bad.

A group of Conservative MPs, for example, recently chastised clearing banks for not offering *better services to* small traders. They said the banks were insisting on too much security for loans and that *their managers were not* well enough trained to cope with small businesses.

The result, they concluded, was that many *promising* small businesses never get going because of the difficulty of finding affordable bank support. *To be fair, however,* banks are now treating the small business market with increasing seriousness.

There are two reasons for this. One is that services to small businesses can be profitable compared with the fine margins involved in dealing with corporates. But with the small business market growing so rapidly, it would be folly for a bank to fall behind in the race for the spoils.

The other reason is that small businesses sometimes turn into big businesses. They are seed corn for the future, potentially lucrative clients.

So what are the banks doing about it?

*The first step in the mam*moth task of opening up the market has been to train staff to understand small businesses. National *Westminster*, for example, has made a big investment, training about 3,000 small business specialists so that there is one in every branch. Midland has also installed 150 special staff in key branches around the country.

NatWest's small business officers deal exclusively with start-ups. The bank's premise is that before a new business needs *loans*, or any other kind of facility, it needs advice — how to go about getting a loan, help with book-keeping and *accounting*, help with insurance and other matters.

People setting up businesses often feel intimidated by bank *managers*, so the small business officers are meant to be more approachable.

The creation of small business specialists at banks should do a great deal to improve the bank's relationship with clients in this market. Equally *crucially*, a banker specializing in small businesses will be able to assess a risk correctly. He or she should not just refuse a loan at the first whiff of trouble.

It is equally important for a *banker to have enough exper*tise to recognize the different phases in a new businesses development, from start-up, *to stability, to expansion.*

"The life-cycle approach is important to us," said Kevin Jennings, senior executive for small businesses at NatWest. "We would hope that our managers would have a reasonably structured meeting with each small business client about once every six months, but of course *there are often* more informal contacts at other times."

The next crucial step in the better services offered by the banks is the cost and terms of the loans on offer. As the field grows more competitive, borrowing costs may narrow, but they are still quite high.

You can find yourself borrowing at anything up to 5 percentage points above the bank's base rate. Additionally, arrangement fees often about £1,000 on quite small loans. A multinational corporation, meanwhile, is paying less than the bank's base rate for its own huge loans.

Some banks are beginning to relax their security rules. NatWest has instructed branch managers to try not to ask *for security arrangements* on smaller loans since the documentation can be so expensive.

Extra services can often be useful. They are usually offered in packages, including factors such as high-interest business current accounts, business cards with itemized statements, overdrafts and leasing schemes.

Midland's Credo package, for instance, includes a scheme for calculating and administering small business payrolls as well as a range of *foreign currency and docu*mentation services to help with importing and exporting.

Most banks now also have *factoring operations, which* enable customers to exchange invoices for instant cash — the bank will then have the trouble of collecting on the invoice.

Richard Thomson
Banking Correspondent

Intuition versus training

Training is something that many small businesses founded on personal drive often neglect as they seek to grow, *writes Colin Narbrough.*

There are those who claim that entrepreneurial skills are *intuitive*, but increasingly there are others, including the Government, who argue that entrepreneurs, however gifted, can benefit from specialist training, especially when their businesses start to take off.

The Sheffield-based Training Agency, formerly known as the Manpower Services Commission, is involved with both beginners and the more advanced. It offers courses for start-ups, basic courses in accountancy, and financial management for the owner-manager whose business has started to generate greater and more sophisticated demands.

Training, for which the agency pays, ranges from part-time or evening classes at polytechnics to a course at prestigious business schools, and is constantly up-dated.

Anybody can apply, but the agency is looking for "people with a light in their eyes".

Businesses which "plateau out" after the first flurry of success are also a target for the agency, as boosting skills is seen as a means of restoring lost momentum.

Last year the Government spent £19 million on its training for enterprise programme, £11.3 million of which went to 76,150 start-ups. Another £7.7 million was devoted to 31,200 existing businesses.

The projected spending for this year shows a shift, with the spend on start-ups broadly the same, but spread over 14,000 fewer enterprises. For existing businesses, the spending is almost unchanged, despite involving more than 20,000 more firms than last year.

Changes in the programme are expected to be announced this month.

The growing need for small business training is highlighted in a report* sponsored by Coopers & Lybrand, the accountants and business services group, which found that more firms are taking advantage of management consultants — a trend encouraged by the subsidy provided under the DTI Enterprise Initiative launched earlier this year.

The study, conducted by students at the London Business School, showed that of the 40 firms consulted, 31 used consultancy services to address issues linked to quality assurance, computer systems, or operations management, while none had employed consultants for externally focused matters, such as marketing.

Only 30 per cent had completed a formal study of their customers in the past year to see what they thought of product quality or service levels.

The researchers were, however, encouraged by the recent favourable response to the Enterprise Initiative, especially for growing use of the scheme's marketing and business planning opportunities.

The study covered firms with fewer than 500 employees and a turnover of between £1 million and £20 million.

*The Market for Strategic Management Consultancy Services: Implications and Recommendations for Consultants and their Clients, *by Nicholas Kitchin and Adam Pharoah, available from* the *London Business School. £20.*

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FOCUS

SMALL BUSINESSES/3

On the road to Europe

Colin Narbrough looks to 1992, the start of the single European market

Back in 1983, Europe's industry associations and Community institutions gave collective birth to the idea of creating a body to ensure that the EEC did not foster big business at the expense of small and medium sized firms.

Although that took place before the campaign to establish the single European market got up steam, the policy commitment to small enterprise was always seen as a vital safeguard in an increasingly integrated European market.

As EEC officials note, with 1992 looming, the move to make sure that the environment is right, irrespective of a business's size, now looks very relevant.

High employment dogs most of the region. Indirectly helping to keep small firms viable thus makes a valuable contribution to employment. At the same time it recognizes the importance of maintaining acorns to produce future oaks.

Lord Young of Graffham, Secretary of State for Trade and Industry, recently underlined that the *Government* saw a key *role* for small business in the single market; today's modest entrepreneurs will give rise to the multinationals of a more dynamic Europe in the decades ahead.

By mid-1986, Brussels had *set up its Task Force for Small Enterprise* within the commission for services and outlined a programme for action.

Before the end of the year, it was operational and has been running at high speed ever since, with the pace likely to quicken as 1992 approaches.

The two-part action programme made provision for monitoring the environment influencing small businesses, such as legal, fiscal and social regulations. The Task Force must scrutinize all proposed EEC legislation to ensure it is not detrimental to the small entrepreneur. Objections are attached to the proposals before they go forward for political approval. That seeks to eliminate legislative steps which could prejudice the success of an area of small business.

There is a celebrated case of the Italian frozen pizza firm whose salami-studded exports to France fell foul of EEC rules governing fast food, which has a *brief permitted shelf life*. Pizzas without salami were classified as *bakery products* and could stay on the supermarket shelf much longer.

The Task Force's role is *more than as a legal monitor. It also seeks to provide ser*vices to help small enterprises, primarily with information. That covers pertinent developments within the EEC, as well as information about other firms and business practices across the Community.

Euro Info Centres form a *key part of the information* network. Still being *piloted*, with only 39 centres operating, there should ultimately be about 200, located in existing government or non-government agencies.

In Britain, there are centres in London, Glasgow, Birmingham and Newcastle upon Tyne, respectively *hosts of the Department of Employment, the* Scottish Development Agency, Birmingham Chamber of Industry, and the Northern Development Company.

Linked to on-line EEC information networks, the centres seek to give an immediate response to small firms' inquiries, helping them find business partners in other *parts of the Community*, or *giving advice* where to find local help from specialists.

A Scottish firm seeking someone with whom to cooperate in Sicily will *have its needs* fed *into the* EEC information system, which in turn displays it to the centre in Sicily.

Brussels emphasizes that there is no interference from a central organization, as the information passes directly from the *inquiring to the* target area.

Cross-border seminars are arranged, to inject new ideas and practices, and there is a wealth of publications to steer firms through the complexities of doing business with another country.

The Task Force also has a venture capital arm, Venture Consort, *whose activities in helping find seed capital for* small firms.

An exact definition of small and medium-sized enterprises remains elusive, and varies greatly from country to country, but Brussels' goal is clear — to help small businesses to *help themselves*.

The man who oils the wheels

Señor Abel Matutes Juan, the commissioner for policy on small and medium-sized enterprises, whose task is to ensure that the European Community keeps the business *environment hospitable to the small firm*, has more to his credit than a successful political career, *writes Colin Narbrough*.

Señor Matutes Juan, who was born on Ibiza, was for years deeply involved in the tourist trade — rich in small businesses. He was deputy chairman of the Ibiza and *Formentera* Tourist Board from 1964 to *1979*. His decorations fittingly include the Silver Medal for Services to Tourism.

And he is more than a practitioner, having lectured in economics and public finance at the University of Barcelona after graduating there in law and economic science. He was later a *financial* adviser to the Balearic *Islands'* Council.

As a senior member of Spain's Popular Alliance Party, he has held key posts concerned with finance and economic affairs, as well as maintaining private managerial and business interests.

His brief as a commissioner is wider than small business, and covers credit, investments and financial instruments.

Once deeply involved in his islands' tourist trade: Señor Matutes Juan

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Law Report October 13 1988

Notice validly served on solicitor

Galinski v McHugh

Before Lord Justice Slade, Lord Justice Lloyd and Lord Justice Ralph Gibson

[Judgment October 5]

A notice, pursuant to section 4(1) of the Landlord and Tenant Act 1954 proposing a statutory tenancy, which was served by a landlord on solicitors acting for the tenant, was validly served even if in the event the tenant did not in fact receive it.

The Court of Appeal so held in dismissing an appeal by the tenant, Peter McHugh, from an order of Judge McDonnell at Shoreditch County Court on May 11, 1987, determining as a preliminary issue that the notice, dated March 5, 1985, had been validly served by the landlord, Simon Galinski.

Mr Geoffrey Zelin for the tenant; Mr Jonathan Ferris for the landlord.

LORD JUSTICE SLADE, *giving the judgment of the court*, said that in 1978 the *tenant made a claim for enfranchisement* under the Leasehold Reform Act 1967. The scheme of that Act and the regulations made thereunder provided for the landlord or tenant to be able to serve what amounted to a notice to complete if the other party were dilatory.

In November 1984 the landlord's solicitors served on the tenant a notice requiring him to complete four weeks after the notice. He failed to do so, and on January 3, 1985, the landlord's solicitors served on him a further notice requiring him within two months to make good his default.

Later that day they received a telephone call from Wayne Leighton & Co, solicitors, who said that they had been instructed to act for the tenant in connection with the claim to enfranchise, and that was confirmed by letter.

On March 4 the landlord's solicitors dictated a letter addressed to the tenant stating that, because of his failure to complete the purchase, the landlord was discharged from further performance of his obligations in that regard and enclosing a landlord's notice proposing a statutory tenancy pursuant to the Landlord and Tenant Act 1954.

The letter was *not* sent because in a telephone conversation on March 5 Wayne Leighton told the landlord's solicitors that they had full authority to act for the tenant and to accept service of the notice. Later that day the landlord's solicitors sent Wayne Leighton a letter enclosing the section 4 notice.

The sole question was whether the service of that notice on the tenant's solicitors was in all the circumstances good service. Under section 4(1) of the 1954 Act the notice had to be "given to the tenant". Section 66(4) provided that section 23 of the Landlord and Tenant Act 1927 should apply for the purposes of the 1954 Act.

Section 23(1) provided: "Any notice . . . may be served on the person on whom it is to be served either personally, or by leaving it for him at his last known place of abode in England or Wales, or by sending it through the post . . . and in the case of a notice to a *landlord*, the person on whom it is to be served shall include any agent of the landlord duly authorized in that behalf."

The tenant's case was that the closing limb of the subsection expressly permitted service on any agent of the landlord duly authorized. There was no corresponding limb permitting service on an agent of the tenant. By necessary implication the subsection rendered impermissible service on an agent of the tenant, even if duly authorized to accept service.

In the court's judgment, the object of including section 23(1) in the 1927 Act, and of its incorporation in the 1954 Act, was not to protect the person on whom the right to receive the notice was conferred by other statutory provisions. It was to assist the person who was obliged to serve the notice, by offering him choices of mode of service which would be deemed to be valid service, even if in the event the intended recipient did not in fact receive it.

The original intention had been to effect service of the notice on the tenant by post. The landlord's solicitors were deflected from that course by the tenant's representation that Wayne Leighton had authority to accept the section 4 notice and by the solicitors' confirmation that they had such authority.

The landlord could not now invoke section 23(1) to establish valid service, because service on the tenant's agent was not a mode of alternative service authorized by the subsection.

However, the court rejected the suggestion that section 23(1) *itself operated in any sense to place mandatory obligations on the landlord to effect service of the section 4 notice in a particular manner or that it* gave the tenant a form of statutory protection, in regard to mode of service, which he would not otherwise enjoy by virtue of the substantive statutory provisions entitling him to receive notice.

In the circumstances there was no good reason why section 23(1) or anything else should prevent the ordinary rules as to service of notices as between landlord and tenant and the ordinary rules of agency from operating in the present case.

It was common *ground that under the general law of landlord and tenant it was possible for good service to be effected by serving it on the duly authorized agent of the tenant, and vice versa.*

The *judge* found that the tenant had represented that Wayne Leighton had authority to receive service of the section 4 notice, and they had invited the landlord's solicitors to serve the notice on them. The landlord's solicitors acted on that representation and that invitation.

Once it was established that Wayne Leighton were the tenant's agents for the purpose of receiving the section 4 notice, it was of no concern to the *landlord*, and was not a matter for inquiry by the court, whether *the agents did or did not fail in their duty to pass on the notice to the tenant*, who *denied* that *he had received it.*

The mode of service of the section 4 notice was valid even though it did not fall within the permissive provisions of section 23(1) of the 1927 Act.

Solicitors: G. Lebor & Co; H. M. Rose & Co, Stoke Newington.

Same justices must continue hearing after mistake

Director of Public Prosecutions v Quinn

Before Lord Justice Watkins and Mr Justice Potter

[Judgment October 7]

Where justices at the conclusion of the case for the prosecution *mistakenly and of their own volition dismissed an information, it could not be re-heard by a different bench, but had to be remitted to those same justices* for them to continue the hearing.

The Queen's Bench Divisional Court so held in allowing an appeal by the prosecution by way of case stated from the dismissal of an information preferred against Laurence Thomas Quinn.

Mr Charles Miskin for the prosecution; Mr David Ellis for the respondent.

LORD JUSTICE WATKINS said that on January 26 the respondent was charged with failing, without reasonable excuse, to provide a specimen of breath for analysis, contrary to section 8(7) of the Road Traffic Act 1972, as substituted in Schedule 8 to the Road Traffic Act 1981.

He had initially been arrested on suspicion of theft of a motor vehicle but on arrival at the police station and after an admission that he had been drinking was invited to provide a specimen of his breath.

After saying that he was doing nothing and had come on suspicion of theft, he had replied that he was not going to say a word.

The justices, without hearing any submission from either party, had retired at the end of the prosecution case before announcing that they found there was no case to answer.

The prosecution demanded a case, in stating which the justices accepted that they had been mistaken and had invited the court to order a re-hearing of the information before a different bench. There had undoubtedly been a case to answer and their decision *clearly* had to be quashed.

However on the authority of *Rigby v Woodward* ([1957] 1 WLR 250), supported by *Maydew v Flint* ((1984) 80 Cr App R 49), there could be no re-hearing by a different bench.

The information had to be remitted to the same justices for them to resume the hearing at the point they had interrupted it. The appeal by the prosecution would therefore be allowed. An order was made for the respondent's costs.

Mr Justice Potter agreed.

Solicitors: Crown Prosecution Service, Chatham; Robin F. Clark & Co, Gravesend.

Public right of way not established

Dyfed County Council v Secretary of State for Wales

A public right of way was not established merely because an area was a place of public resort and was used for a variety of leisure and recreational pursuits.

Mr Justice Macpherson so held in the Queen's Bench Division on October 11 *in* dismissing an application by *Dyfed County Council for judicial review of a decision by the Secretary of State for Wales to delete reference to a footpath* around the shores of Llyn Fanod from the Dyfed County Council (Llyn Fanod, Blaenpennal) Modification Order 1986.

HIS LORDSHIP said that Llyn Fanod was a public lake and hence frequented by people.

The inspector was therefore entitled to conclude that because the shores of the lake had been used for recreation and leisure purposes any passage by the public along the shore had been an integral part of those uses and not a separate public way in its own right.

Judge should have granted retrial request

Regina v Tyrer

Where cross-examination of an appellant about his previous convictions was permitted on the basis that his evidence tended to undermine a co-accused's defence, and that basis was removed by subsequent events at the trial, an application for a retrial before a fresh jury should have been acceded to by the trial judge.

The Court of Appeal (Lord Justice Neill, Mr Justice Tucker and Mr Justice Rougier) so held on October 10 when allowing an appeal by Michael Diarmaid Tyrer and quashing his conviction on June 30, 1987 at Southwark Crown Court (Judge Glynn Morgan and a jury) of handling stolen goods, for which he was sentenced to four years' imprisonment.

LORD JUSTICE NEILL said that in all essential respects the situation arising was precisely that contemplated by the Court of Criminal Appeal in *R v Ellis* ([1961] 1 WLR 1064, 1068).

Once it had become plain that the evidence given by the co-accused was in no way contradicted by anything the appellant had said *in cross-examination, and that the cross-examination* which had been directed to the appellant was not in accordance with the story which the co-accused told in the witness box, counsel for the appellant applied for the jury to be discharged.

That application should have been granted.

Scots Law Report October 13 1988

Council not in breach of schools duty

Harvey v Strathclyde Regional Council

Before the Lord President (Lord Emslie), Lord Grieve and Lord Allanbridge

[Advised July 22]

The fact that an education authority had determined to act in a manner contrary to the wishes of the parents of the pupils affected by the authority's proposed course of action did not raise a presumption that the authority had breached its duty *under section 28(1) of the Education* (Scotland) Act 1980 to have regard to parental wishes.

The First Division of the Inner House of the Court of Session so held, recalling two interlocutors of the Lord Ordinary (Lord Dervaird) whereby he reduced a decision of Strathclyde Regional Council to close Stanely Green High School, Paisley, and dismissing a petition for judicial review.

Section 28(1) of the Education (Scotland) Act 1980, as amended by the *Education* (Scotland) Act 1981, provides: "In the exercise and *performance of their powers* and *duties under this Act*, the Secretary of State and education authorities shall have regard to the general principle that, so far as it is compatible with the provision of suitable instruction and training and the avoidance of unreasonable public expenditure, pupils are to be educated in accordance with the wishes of their parents."

Mr Ranald N. M. MacLeod, QC and Mr Iain Bonomy for the petitioner; Mr Donald J. D. Macfadyen, QC and Mr Alexander Wylie for the respondent.

THE LORD PRESIDENT, giving the *opinion* of the Court, said than on April 27, Strathclyde Regional Council had decided to effect a phased closure of Stanely Green High School in Paisley; pupils who *would otherwise* have attended that *school* were to be transferred *over the course* of two years *to another* Paisley school.

That *decision* had been taken as part of *a scheme to* reduce the number of schools in Paisley to take account of the dwindling of school rolls. *The council* had decided to reduce the present six schools to three by pairing schools by locality *and* closing one school in each pair.

The council was aware, however, that in respect of the pairings involving *Castlehead* High School and Paisley *Grammar* School, the scheme could not be implemented without the consent of the secretary of state. It was also aware that most parents of pupils in Paisley favoured a scheme of reduction from six schools to four and that the parents of pupils at Stanely Green High School favoured the retention of that school.

Each of the schemes for reduction to four schools which were put before the council involved *the retention of Stanely Green High School.*

The Lord Ordinary had reduced the council's decision upon the view that if the party complaining of a breach of section 28 established that the council proposed to proceed in a manner contrary to the wishes of the parents of the pupils at the school in question, a presumption arose that the council had breached its obligations under section 28, and the onus shifted to the council to demonstrate that it had indeed had regard to the general principle mentioned in section 28, notwithstanding the divergence between the parents' wishes and the council's proposed course of action.

In the Lord Ordinary's view, the petitioner in the present case had brought the inference into existence and the council had failed to rebut it.

In reclaiming against the Lord Ordinary's decision, the submission of the council was that the Lord Ordinary had erred, both in holding that such a rebuttable presumption arose and in holding that the council had failed to demonstrate that it had had regard to the general principle specified in section 28 when deciding to close Stanely Green *High School*.

In their Lordships' opinion, both the Lord Ordinary's approach and the conclusion at which he arrived were entirely wrong. All that section 28(1) laid *down* was that there existed a general *principle* to which an education authority required to have regard in so far as it was compatible with the provision of suitable instruction and training and the avoidance of unreasonable public expenditure.

In the performance of its duties and in the exercise of its powers, the authority was entitled to have regard to relevant *considerations other* than those expressly *mentioned in the* subsection. There might also be exceptions to the general principle.

Their Lordships noted with approval both the comments of Lord Justice Denning and Lord Justice Parker on the almost identically worded section 76 of the Education Act 1944 in *Watt v Kesteven County Council* ([1955] 1 QB 408) and the view of section 28(1) taken by Lord Ross in *Keeney v Strathclyde Regional Council* (1986 SLT 490).

Their Lordships also agreed with the views expressed by Lord Cullan in *McIntyre v Western Isles Island Council* (July 1, 1988, Outer House, unreported) when rejecting an argument identical to that presented by the petitioner in the instant case.

The wishes of the parents in question were only one of the factors which the council was entitled to take into account.

A decision of the council which was not in accordance with those wishes could have arisen in a number of ways. It might have arisen because after taking account of those wishes and the objective of the general principle, the council gave greater weight to other matters available for its consideration.

The fact that the education authority had made a decision counter to the wishes of the parents of the pupils *at the school in question did not create a presumption that it had failed to have regard to the general principle* in section 28(1).

It followed that the Lord Ordinary had not been entitled to reduce the decision complained of on the basis of the argument sustained by him.

Their Lordships added that even had they agreed with the approach of the Lord Ordinary, they could not have agreed with his conclusion that the council had failed to rebut the presumption raised. The averments and *the* documents produced showed that *in reaching its decision, the council had had regard to the general principle in the sense described by* Lord Justice Parker in *Watt v Kesteven County Council.*

An issue had also *arisen* as to whether the implementation of the council's decision ought to be suspended. Since that issue had been argued before the Lord Ordinary, the secretary of state had consented to the council's proposals on Castlehead High School, but to refuse consent to the proposals to close Paisley Grammer School.

In those circumstances, counsel for the petitioner had reminded the court that the critical question for the council had been whether to adopt a three-school solution or one of the four-school solutions under which Stanely Green High School would have been retained.

As a result of the secretary of state's decision in relation to Paisley Grammar School, a *four-school solution* was probably *in prospect once more* because *certain statements of influential members of the council suggested that it would insist on retaining Merksworth* High School (the "pair" for *Paisley Grammar School in the* council's original scheme).

The petitioner's *contention* was that in the circumstances now obtaining, any *reasonable education authority considering the Paisley* area as a *whole would reconsider the whole scheme and not restrict its* options. No reasonable authority would proceed with the closure of Stanely Green High School until that reconsideration had taken place, and so the implementation of the decision of April 27 should be suspended.

Their Lordships were not persuaded that the statements pointed to by the petitioner indicated that a four-school solution was again *in prospect*. But that was not the real question in this limb of the case.

The decision to proceed with plans which the council could lawfully execute was an administrative one, *and it was not for the court to substitute its view of what it would now be reasonable to do for that of the council.*

The court could interfere with the carrying out of the council's intention only if it was satisifed that the decision to go ahead now was so obviously unreasonable that no reasonable education authority could have taken it. That was the very stringent test required by *Wordic Property Company Ltd v Sescretary of State for Scotland* (1984 SLT 345).

Only if the intention of the council to *proceed to close Stanely Green High School* was *not within the range of options which might reasonably be open to the council* would the court *have jurisdiction to suspend.*

Their Lordships were of the view that it was impossible to say that the decision to proceed to close Stanely Green High School now was so unreasonable that no reasonable education authority would have taken it.

The decision of April 27 was taken in the knowledge that the scheme could not be put into effect in relation to the pairings involving Castlehead High School and Paisley Grammar School unless the secretary of state consented. The statutory consultation process had been carried out separately in relation to each pairing.

To defer proceeding to close Stanely Green High School might be said to imperil, *inter alia*, the avoidance of unreasonable public expenditure. Accordingly, their Lordships *could not accept that they could properly grant decree of suspension.*

The reclaiming motion was allowed.

Solicitors: Lindsays, WS; Simpson & Marwick, WS.

INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Review section on Saturday by a preview of the week ahead. Items should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN

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THEATRE

LONDON

★ **AN ENEMY OF THE PEOPLE:** Tom Wilkinson with Connie Booth in Arthur Miller's adaptation of Ibsen's witch-hunt drama.
Young Vic, 66 The Cut, SE2 (01-928 6363). Tube: Waterloo. Tonight press night 7pm, then Mon-Sat 7.30pm. £7.50. (D)

☆ ***THE ADMIRABLE CRICHTON:*** J.M. Barrie's other desert island play, with Rex Harrison as the futile earl and Edward Fox as his perfect butler.
Theatre Royal, Haymarket, SW1 (01-930 9832). Tube: Piccadilly Circus. Mon-Sat 8-10.30pm mats Wed, Sat 3-5.30pm. £4-£15.

☆ **THE CONDUCT OF LIFE:** Richard Lintern and Joan Heal in Cuban-born writer's drama: power sexually corrupts.
Gate Theatre, Prince Albert Public House, 11 Pembridge Road, W11 (01-229 0706). Tube: Notting Hill Gate. Mon-Sat 8-9.15pm, £4.50.

☆ **DEALING WITH CLAIR:** Tom Courtenay in Martin Crimp's latest play dealing with the hazards of house-buying.
Orange Tree Theatre, 45 Kew Road, Richmond (01-940 3633). Tube: Richmond. Preview tonight 8-10pm, press night tomorrow 8-10pm, then *Mon-Sat 8-10pm, £3-£6.*

☆ **EASY VIRTUE:** Attractive revival of Nöel Coward 1926 with Jane How scandalizing her teenage husband's frightful county folks.
Garrick Theatre, Charing Cross Road WC2 (01-379 6107). Tube: Leicester Square. Mon-Fri 8.10.15pm, Sat 8.15-10.30pm, mat Tues 3-5.15pm and Sat 5-7.15pm, £7.50-£12.50.

★ **HEDDA GABLER:** Lindsay Duncan as Ibsen's trapped and tormented heroine, with Clive Francis and Alex Norton in a version by Trevor Nunn.
Hampstead Theatre, Swiss Cottage Centre, NW3 (01-722 9301). Tube: Swiss Cottage. Preview tonight 8pm, press night tomorrow 7.30pm, then Mon-Sat 8pm, mats Sat 4.30pm. Mon £5, Tues-Fri and Sat mat £6.50, Sat eve £7.50.

☆ **MEASURE FOR MEASURE:** John Shrapnel takes over the role of Angelo in revival of Nicholas Hytner's 1987 Stratford production.
Barbican Theatre, Barbican Centre, EC2 (01-638 8891). Tubes: Barbican/ Moorgate/ St Paul's. Today 2pm and 7.30pm, then in repertory. Mats £5-£13. Eve perfs £6-£15.

☆ **MUCH ADO ABOUT NOTHING:** Judi Dench's exquisite production for Renaissance: Samantha Bond and Kenneth Branagh head a marvellous cast.
Phoenix Theatre, Charing Cross Road, WC2 (01-836 2294). Tube: Tottenham Court Road. Today 2.30pm and 7.45pm. Then in repertoire with *As You Like It* and *Hamlet*, £6-£14.50.

LONG RUNNERS: ☆ **And Then There Were None** Strand Theatre (01-405 0072) . . ☆ **Beyond Reasonable Doubt:** Queen's Theatre (01-734 1166) . . ☆ **Cats:** New London Theatre (01-405 0072) . . ☆ **Follies:** Shaftesbury Theatre (01-379 5399) . . ☆ **42nd Street:** Drury Lane Theatre (01-836 8108) . . ☆ **Les Liaisons Dangereuses:** Ambassadors Theatre (01-836 6111) . . ☆ **Me and My Girl:** Adelphi Theatre (01-240 7913) ★ **Les Misérables:** Palace Theatre (01-434 0909) . . ☆ **The Mousetrap:** St Martin's Theatre (01-836 1443) . . ★ **The Phantom of the Opera:** Her Majesty's Theatre (01-839 2244) ☆ **Run For Your Wife:** Criterion Theatre (01-930 3216) . . ☆ **Starlight Express:** Apollo Victoria (01-828 8665).

OUT OF TOWN

COVENTRY: ☆ **Asylum:** See caption. **Belgrade Theatre**, Belgrade Square (0203 553055). Press night tonight 7.30pm, £3.90. Fri and Sat 8pm, £4.20-£6.50. Then Mon-Thurs 7.30pm, £3.90-£6.20. Until Oct 29. (D)

LEEDS: ☆ **Colours:** Astonishing story of Jane Barry (b. 1798) who pretended to be a man and rose to become Chief Medical Officer in the British army.
Playhouse, Calverly Street (0532 442111), Mon and Tues 8pm, Wed-Sat 7.30pm, mat 3pm Nov 5, Mon-Fri £4.80-£6, Sat £5.60-£6.80.

LEICESTER: ☆ **The Broken Heart:** *Veronica Smart and Dhobi Oparei burn* with frustrated passion in Ford's Jacobean tragedy.
Haymarket Studio Theatre, Belgrave Gate (0533 539797), Mon-Sat 7.45pm, £4.

YORK: ☆ ***On Your Way Riley:*** Alan Plater's play with music tells of the *home life of Old Mother Riley* (Arthur Lucan), henpecked by daughter Kitty (in fact, his wife).
Theatre Royal, St Leonard's Place (0904 623568). Mon, Tues and Thurs, 7.30pm, Wed 7pm, Fri and Sat 8pm, £3.50-£6.50.

FILMS

▣ **Also on national release**
≌ **Advance booking possible**

BIG BUSINESS (PG): Farcial comedy re-working the *Comedy of Errors* plot, with Bette Midler and Lily Tomlin as two mismatched sets of identical twins who find themselves on opposite sides in a business venture. Directed by Jim Abrahams.
Cannon Chelsea (01-352 5096). Progs 1.35, 4.00, 6.50.
Odeon Kensington (01-602 6644). Progs 1.40, 4.00, 6.20, 8.40.
Odeon Swiss Cottage (01-722 5905). Progs 2.10, 4.15, 6.30, 8.50.
Warner West End (01-439 0791). Progs *2.00, 4.10, 6.25, 8.35.*

FRANTIC (15): Roman Polanski's latest film — a conventional mystery drama with Harrison Ford (120 min).
Cannon Fulham Road (01-370 2636). Progs 2.00, 6.30, 9.15.
Cannon Tottenham Court Road (01-636 6148). Progs 2.25, 5.10, 8.00.
Screen on Baker Street (01-935 2772). Progs 3.45, 6.30, 8.45.
≌ **Warner West End** (01-439 0791). Progs 12.50, 3.25, 6.00, 8.35.

GOOD MORNING, VIETNAM (15): Robin Williams in a military comedy about a DJ sent to Vietnam to keep up the morale of the troops. Directed by Barry Levinson (121 min).
Cannon Chelsea (01-352 5096). Progs 1.35, 4.10, 6.45, 9.25.
Cannon Haymarket (01-839 1527). Progs 2.30, 5.30, 8.15.
Cannon Oxford Street (01-636 0310). Progs 2.00, 5.05, 8.10.
Notting Hill Coronet (01-727 6705). Progs 3.15, 5.45, 8.20.
Odeon Kensington (01-602 6644). Progs 2.15, 5.15, 8.15.
Odeon Swiss Cottage (01-722 5905). Progs 2.00, 5.00, 8.10.
Screen on the Green (01-226 3520). Progs 3.30, 6.10, 8.35.
Warner West End (01-439 0791). Progs 12.456, 3.20, 5.55, 8.30.

MASQUERADE (18): *A film of love and* crime starring Rob Lowe, Meg Tilly and Kim Cattrall (91 min).
Cannon Chelsea (01-352 5096). Progs 1.55, 4.25, 7.05, 9.40.
Cannon Haymarket (01-839 1527). Progs 2.00, 4.10, 6.20, 8.35.
Cannon Oxford Street (01-636 0310). Progs 1.35, 3.55, 6.15, 8.35.

A WORLD APART (PG): Apartheid through the eyes of a 13-year-old girl (Jodhi Mav) as her mother is arrested and imprisoned under the 90 day detention act (112 min).
Curzon West End (01-439 4805). Progs 1.00, 3.30, 6.10, 8.50.

Sarah Miles (above) plays an ex-inmate who breaks in again so that she can escape to the world outside in *Asylum*, a new play by Paul Kember which opens tonight at the Belgrade Theatre, Coventry (see listing). *Asylum* is Kember's first play since *Not Quite Jerusalem* won the *Evening Standard* Award *as Most Promising Playwright in* 1980. After its run in Coventry, the play will transfer to the Lyric Theatre, Hammersmith, at the beginning of November.

GALLERIES

MICHAEL LEONARD: New paintings.
Fischer Fine Art, 30 King Street, London SW1 (01-839 3942), Mon-Fri 10-5.30pm, Sat 10-12.30pm, free, until Nov 4.

ROSE GARRARD: Recent reliefs and drawings.
Louise Hallett Gallery, 27 Junction Mews, London W2 (01-724 9865), Tues-Sat 11-7pm, free, until Nov 12.

LISA JAMES: Delicate sculptures made from found objects, scraps and rubbish.
The Creaser Gallery, 316 Portobello Road, London W10 (01-960 4928), Tues-Sat 10.30-5.30pm, free, until Nov 5.

JOSEF HERMAN: Drawings and watercolours 1944-1955.
Boundary Gallery, 98 Boundary Road, London NW8 (01-624 1126), Tues-Sat 11-6pm, free, until Nov 8.

CHARLES RENNIE MACKINTOSH: Flower drawings by the Art Nouveau Scottish architect and designer.
Walker Art Gallery, William Brown St, Liverpool (051-207 0001), Mon-Sat, Sun 2-5pm, free, until Oct 22.

WILLIAM JOHNSTONE (1898-1981): Abstract paintings by a major Scottish artist.
369 Gallery, 233 Cowgate, Edinburgh (031-225 3013), Mon-Sat 10.30-5.30pm, free, until Oct 22.

CONCERTS

LUNCHTIME

☆ **CELLIST'S CHOICE:** With Julius Drake at the piano Theodore Ulrich plays Brahms' Cello Sonata Op 99 and Schumann's *Fantasiestucke* Op 73.
St George's, Charlotte Street, Brandon Hill, Bristol (0272-230359), 1pm, £2.50.

☆ **PIERRETTE GALEONE:** This violinist performs Mozart's Sonata K 547, Grieg's Sonata Op 45 and Corelli's *La Folia*. Alexa Maxwell is the pianist.
St John's, Smith Square, London, SW1 (01-222 1061), 1.15pm, £2.

EVENING

☆ **FAIRY'S KISS:** Roger Norrington conducts The Philharmonia in The Fairy's Kiss, a ballet by Stravinsky, Berlioz's *Symphonie Fantastique*, and John Lill solos in Rachmaninov's Piano Concerto No 2.
Royal Festival Hall, South Bank, London, E1 (01-928 8800), 7.30-9.50pm, £3-£16. (D)

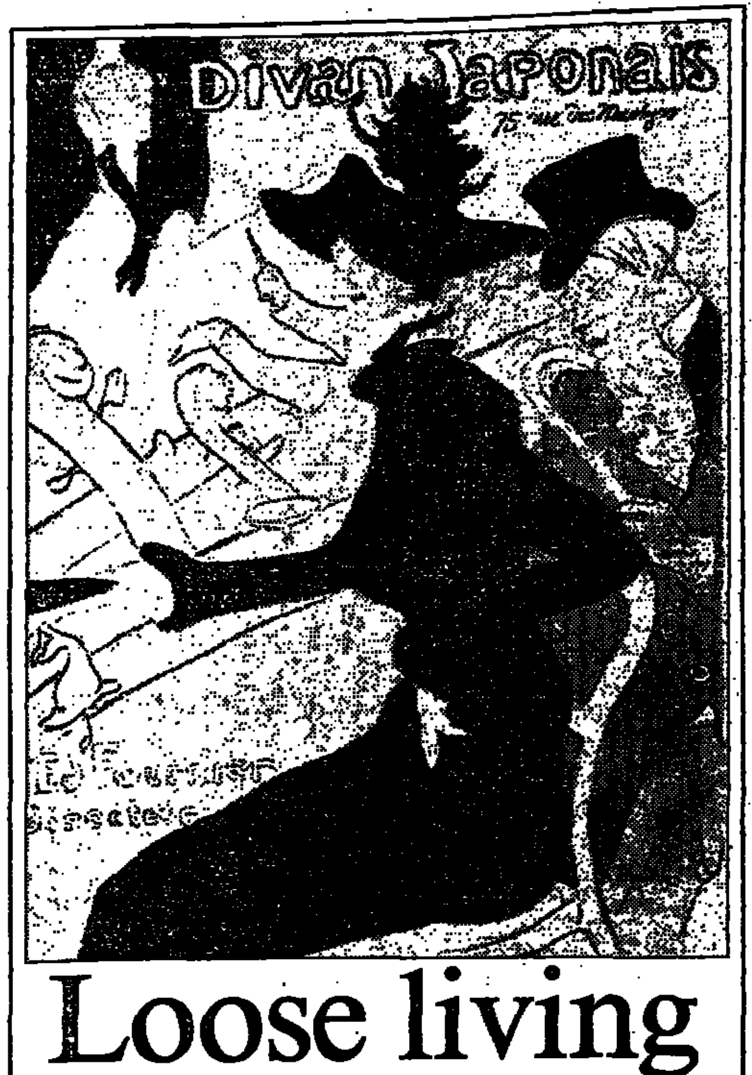
☆ **SANDOR'S SON:** Son of the composer Sandor Szokolay, Balazs Szokolay plays Mozart's Rondo K 511, Schumann's *Kreisleriana*, Bartok's 15 Hungarian Peasant Songs and Liszt's Polonaise No 2 on the piano.
Wigmore Hall, 36 Wigmore St, London, W1 (01-935 2141), 7.30pm, £3-£6.

☆ **VARIOUS VIVALDI:** Conducted by David Josefowitz, the London Soloist's Chamber Orchestra plays diverse Vivaldi concertos and Paula Bott sings two of his motets, *O Qui Coeli* and *In Furore Giustissimae*.
St John's, 7.30pm, £3.50-£7.50.

☆ **BERNSTEIN'S BERNSTEIN:** The LSO is conducted by Leonard Bernstein *in his own Fancy Free* and *Dybbuk* Suites. To these he adds Copland's *El Salon Mexico* and Short Symphony.
Barbican Centre, Silk St, London, EC2 (01-638 8891), 7.45-9.30pm, £5-£25. (D)

☆ **JOYFUL MOSES:** The Joyful Company of Singers, Morley College Chamber Orchestra and soloists are conducted by Peter Broadbent in the UK permiere of Max Bruch's monumental *Moses*.
Queen Elizabeth Hall, South Bank, London, SE1 (01-928 8800), 7.45pm, £3.50-£7.50. (D)

☆ **KREUTZER, "KREUTZER:"** Simon Standage performs Kreutzer's Violin Sonata Op 17 No 3, Beethoven's Sonata Op 47 "The Kreutzer" and the precocious Pinto's Sonata in G minor. Maggie Cole is the fortepianist.
Purcell Room, South Bank, London, SE1 (01-928 8800), 8pm, £3, £4.50. (D)



Loose living

Divan Japonais (above) is one of 30 lithographic posters designed by Toulouse Lautrec in the 10 years before he finally succeeded in drinking himself to death, aged 37, in 1901. It is included in a major exhibition of the artist's prints, an oeuvre which established the standards of simple, dazzling clarity by which future graphic designers would be judged. Lautrec spent his waking hours in a variety of Montmartre musical cafés, boozing as he drew. The famous artists of the day, dirty songster Aristide Bruant, La Goulue, Jane Avril and others promoted by Lautrec's crayons, were his drinking buddies. Here in Divan Japonais sits his favourite, the red-head Jane Avril, enjoying a night off out front while colleague Yvette Guilbert is conducted through her routine. A monocled bourgeois brandishing a cane lurks behind her racking his brains for a good opening line. When the allure of greasepaint and limelight wore off Lautrec returned to his digs, located in a succession of brothels, where he drew with telling honesty the flat champagne of a cheap prostitute's existence. Having had a childhood accident which broke both legs and stunted his growth, it is possible that, being a physical outcast himself, he sympathised with the plight of those who befriended and modelled for him. *Toulouse Lautrec: Complete Graphic Works*, featuring 240 posters and prints, opens tomorrow at the Royal Academy of Arts, Piccadilly, London W1 (01-734 9052), daily 10-6pm, £3, until January 4. *David Lee*

OPERA

☆ **LA TRAVIATA:** David Pountney's controversial new production for English National Opera, with Helen Field and Arthur Davies leading a cast conducted by Mark Elder.
Coliseum, St Martin's Lane, London WC2 (01 836 3161), 7.30-10.30pm, £2.50-£26.

☆ **THE LOVE FOR THREE ORANGES:** An inventive new production by Richard Jones for Opera North of Prokofiev's Fantasy-Opera, strongly cast and physically conducted.
Grand Theatre, Leeds (0532 459 351), 7.15-9.45pm, £4.00-£18.75.

☆ **FIDELIO:** Reworking of Jonathan Miller's original production for Kent opera, now on tour, with cast led by David Johnston and Claire Primrose.
Assembly Hall, Tunbridge Wells (0892 30613), 7.30-10.15pm, £7.50-£16.

ROCK

☆ **MARC ALMOND:** Formerly of Soft Cell and now one of the wittier and more literate of the middle-generation of pop singers.
Victoria Palace, Victoria St, London SW1 *(01-828 4735), 7.30pm, £7-£8, for* two nights.

☆ **DAVID RUDDER & CHARLIE'S ROOTS:** From Trinidad, the king of soca is touring Europe to promote his current album, *Haiti*.
Astoria, 157 Charing Cross Road, London WC2 (01-434 0404), 8pm, £6.50.

☆ **TOM TOM CLUB:** Chris Frantz and Tina Weymouth continuing to cram the light grooves of their own project into spaces in the Talking Heads' schedule.
Wag, 35-37 Wardour Street, London W1 (01-437 5534) 10pm, £6.

☆ **THE PROCLAIMERS:** The Spreckly twins from Auchtermuchty now rocking out with an electric band in tow.
Liverpool University, 2 Bedford Street North (051 794 2000) 8pm, £5.

JAZZ

☆ **NORWICH JAZZ FESTIVAL:** A varied programme opens with a concert by the US bluesman Lowell Fulson.
Norwich Arts Centre, Reeves Yard, St Benedict's St (0603 660352), 8pm, £4.

☆ **JAZZ WARRIORS:** Despite occasionally slack ensemble work, the 20-piece boasts outstanding soloists in Orphy Robinson, Harry Beckett and, of course, Courtney Pine.
Philharmonic Hall, Hope St, Liverpool (051 709 3789), 7.30pm, £3.25-£7.25.

☆ **DON WELLER:** A stalwart saxophonist, on tour with a quartet including Clark Tracey (drums) and Nick Weldon (piano).
Colchester Arts Centre, Church St (0206 577301), 8.15pm, £4.

☆ **AIRTO/FLORA PURIM:** Return of the popular Latin-fusion couple, with material perhaps more suited to a dance venue.
Ronnie Scott's Club, 47 Frith St, London W1 (01-439 0747), 9.30pm, £10 (members £2).

MOIRE MUSIC: Trevor Watts' ensemble evokes influences as diverse as township pop and Charles Mingus.
Southampton Jazz Festival, Solent Suite, Guildhall (info 0703 555028/ 229319), 7.30pm, £4.50.

DANCE

☆ **THEME AND VARIATIONS:** Sadler's Wells Royal Ballet's new production of Balanchine's classic to Tchaikovsky's music, presented with *Les Sylphides* and *Petrushka*.
Birmingham Hippodrome, Hurst St, Birmingham (021 622 7486), 2-4.30pm and 7.30-10pm. £9.50-£16. (D)

☆ **INVISIBLE LANGUAGES:** A work by *New York choreographer Ruby Shang*, with Bill T. Jones and Alcaji Maro as guest dancers.
ICA Theatre, The Mall, London SW1 (01-930 0493), 8pm.

WALKS

THE FAMOUS SQUARE MILE — 2000 YEARS OF HISTORY: meet St Paul's tube, 11am, £2.50.

A GHOST WALK — THE HAUNTED WEST END: meet Embankment tube, 7.30pm, £2.50.

JACK THE RIPPER & THE ELEPHANT MAN MYSTERIES: meet Toynbee exit, Aldgate East tube, 11am, £3.

OTHER EVENTS

CRYSTAL PALACE AT WAR: A new presentation about the wartime experiences of the Palace and all those connected with it. Refreshments and Crystal Palace Foundation bookstall.
Anerley Town Hall, Anerley Road, Penge, London SE2; 8pm. Adult £1.50, student/child £1.

SALE OF THE SECOND PART OF THE COLLECTIONS FORMED BY CHRISTOPHER BERESFORD: Six hundred lots charting postal history — from an act of 1657 which established the postage system in the British Isles — to the late 19th century. Highlights include a letter dated October 19 1666, mentioning the Plague "...very bad at Norwich" and a Penny Black first day cover dated May 6, 1840.
Sotheby's, 34 & 35 New Bond Street, London W1 (01-493 8080), 10.30am.

PRACTICAL GARDENING DEMONSTRATION: This week's topic, "The *Maintenance of Established* Lawns".
***The Royal Horticultural Society* Gardens**, Wisley, Surrey (0483 224234). Today, tomorrow 2pm-3.30pm. Adult £2.50, child 6-14 £1, under sixes free.

MUSEUM WORKSHOP: Today's subject with Diane Atkinson, "A Day in the Life of the Victorian Servant".
Museum of London, London Wall, London EC2 (01-600 3699), 1.10pm. Free.

MARIN SORESCU AND TOMAS *TRANSTROMER:* *Continuing the* "Bloodaxe 10th Anniversary" readings from the works of Romania's most popular and Sweden's most important poets.
National Poetry Centre, 21 Earls Court Sq, London SW5 (01-373 7861), 7.30pm. Adult £2.50, student £2.

BOOKINGS

FIRST CHANCE

WIGMORE HALL: November programme includes Britten 75th birthday concert, words and music from World War One, and appearances by Elly Ameling, Imogen Cooper, London Sinfonietta Voices, Gothic Voices, Tokyo Quartet, Melos Quartet from Stuttgart, and Hagen Quartet from Salzburg. Concerts in Chamber Music, Early Music and Baroque, London Pianoforte, Song Recital, and Schubert-Mendelssohn series. Also Sunday morning coffee concerts.
Wigmore Hall, 36 Wigmore Street, London W1 (01-935 2141).

HENCEFORWARD: New Alan Ayckbourn drama, starring Ian McKellen and Jane Asher, in production by the author. From Nov 16.
Vaudeville, The Strand, London WC2 (01-836 9987/5645).

LAST CHANCE

SOCIAL SECURITY: Photographs by Sunil Gupta; focussing on problems of the immigrant, with images from family album and texts of family conversations and correspondences; also Nina Czegledy's *Aurora Borealis* introduction to contemporary Canadian art through work of 26 independent artists. Ends Sunday.
The Showroom, 44 Bonner Road, London E2 (01 980 6636).

DAS RHEINGOLD: Last performance this season by Royal Opera tonight. Production by Yuri Lyubimov, with James Morris, Ekkehard Wlaschiha, Helga Dernesch. Haitink conducts. English subtitles. **Royal Opera House**, Covent Garden, London WC2. (01 240 1066/1911)

TIME IN YOUR HANDS: Exhibition of prisoners' art, showing this year's prize-winning entries for Koestler annual art awards. Painting, pottery, sculpture, etc. for sale. Ends Sunday.
Royal Festival Hall, South Bank, London SE1 (01 928 3002)

Theatre: Jeremy Kingston; **Films:** Geoff Brown; **Concerts:** Max Harrison; **Opera:** Hilary Finch; **Rock:** David Sinclair; **Jazz:** Clive Davis; **Dance:** John Percival; **Galleries:** David Lee; **Walks and Talks:** Stephanie Billen; **Other Events:** Judy Froshaug; **Bookings:** Anne Whitehouse.

BEST SELLING BOOKS

For the week ending October 8

FICTION

1	The Edge, Dick Francis	*Michael Joseph*	£11.95
2	The Captain and the Enemy, Graham Greene	*Reinhardt*	£10.95
3	Utz, Bruce Chatwin	*Cape*	£ 9.95
4	Nice Work, David Lodge	*Secker & Warburg*	£10.95
5	The Beginning of Spring, P Fitzgerald	*Collins*	£10.95

NON-FICTION

1	The Letters of T.S.Eliot, edited by V Eliot	*Faber & Faber*	£25.00
2	A Brief History of Time, Stephen Hawking	*Bantam*	£14.95
3	Pocket Wine Book 1989, Hugh Johnson	*Mitchell Beazley*	£ 5.95
4	Bernard Shaw: The Search for Love, M Holroyd	*Chatto*	£16.00
5	Tomorrow is Too Late, Ray Moore	*Constable*	£ 9.95

PAPERBACKS

1	Green Consumer Guide, J Elkington & J Hailes	*Gollancz*	£ 3.95
2	The Colour of Blood, Brian Moore	*Paladin*	£ 3.95
3	Moon Tiger, Penelope Lively	*Penguin*	£ 3.99
4	The Unbearable Lightness of Being, M Kundera	*Faber*	£ 3.95
5	Oscar Wilde, Richard Ellman	*Penguin*	£ 6.99
6	Presumed Innocent, Scott Turow	*Penguin*	£ 3.99
7	The Radiant Way, Margaret Drabble	*Penguin*	£ 3.99
8	The Berlut, Joseph Heywood	*Penguin*	£ 3.99
9	The Past is Myself, C Bielenberg	*Corgi*	£ 3.95
10	Whale Nation, Heathcote Williams	*Cape*	£ 8.95

Source: Hatchards, 187 Piccadilly, London W1

WORD-WATCHING

Answers from page 28

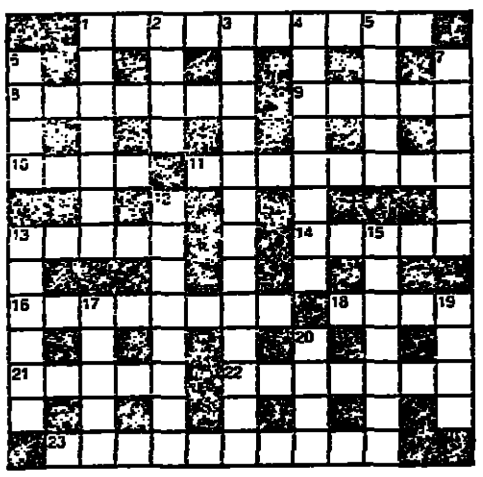
FIANCHETTO
(b) To move the knight's pawn to make way for the bishop, from the Italian *fiancata* little flank movement: "To compile an annotated record of my best games . . . six thousand M-2 carbines fianchettoed from their New Orleans warehouse to a hardware deposit in Tinieblas."

OUBLIATION
(b) Putting somebody in an *oubliette*, French for oblivion, a well in a castle used to dispose of unwanted persons: "The creature comforts of *the dungeon did nothing to mitigate* the basic fact of oubliation."

EYESERVICE
(c) American slang either for work done only or exceptionally energetically when the boss is watching, or for admiring looks.

PEEN
(b) To beat out thin with a hammer, from the Old Norse dialect *pena* to hammer out: "His face, through which showed the peened, the tenderized soul of a fighter who's not only taken dives, but also thought heavily about them all the way down."

CONCISE CROSSWORD NO 1692



ACROSS
1 United States volunteer agency (5,5)
8 Grazing land (7)
9 Curt, abrupt (5)
10 Sudden attack (4)
11 Rush (8)
13 Irritate (5)
14 German lyric poet (5)
16 Underhand "baseball" (8)
18 Look over (4)
21 Kingly (5)
22 Petroleum barrel (3,4)
23 Defiant aggressiveness (10)

DOWN
1 Ardent love (7)
2 W. Sussex castle river (4)
3 Voters' register (9,4)
4 Get the better of (8)
5 Rid of impurity (5)
6 Box lightly (4)
7 Tranquil (6)
12 Representative (8)
13 Ridiculous (6)
15 Alfalfa (7)
17 Theatre lobby (5)
19 Greek province (4)
20 Scheme (4)

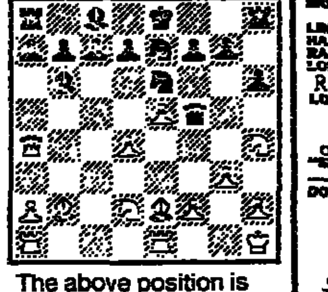
SOLUTION TO NO 1691

ACROSS: 3 Guts 5 Chip 8 Coypu 10 Year-round 11 Tolls 12 Ark 13 Cabin 14 Speaker 16 Subadar 18 Twerp 20 Uri 22 Muses 23 Freelance 24 Naked 25 Yard 26 Trot

DOWN: 1 Acetic 2 Syllabub 3 Guys and Dolls 4 Thanks 6 Haul 7 Pedlar 9 Presentiment 15 Keepsake 16 Stuffy 17 Runner 19 Posada 21 Beer

WINNING MOVE

By Raymond Keene, Chess Correspondent



The above position is taken from the game between Gunsberg (White) and Steinitz (Black), played in the 1981 World Championship in Manhattan. Black, to move, played 1 Qxf2. How did White punish his greed? The answer will be given in tomorrow's *Times*.

Solution to yesterday's position: White wins with 1 Rc5.

ENTERTAINMENTS

CONCERTS

ROYAL FESTIVAL HALL 01-928 8800 Tonight at 7.30 pm. THE PHILHARMONIA Roger Norrington. John Lill. Stravinsky: Scherzo Fantastique; Rachmaninov: Piano Concerto No 2; Berlioz Symphonie fantastique.

EVENTS

HORSE OF THE YEAR SHOW, Wembley Arena. 01-902 1234 Oct 11-15. afts 1.30pm, eves 7.00pm. Tickets avail all performances except Sat eve.

OPERA & BALLET

COLISEUM S 836 3161 cc 240 5258 ENGLISH NATIONAL OPERA Ton't 7.30 La Traviata. Tomor 7.30 The Barber of Seville.

ROYAL OPERA HOUSE 240 1066/1911 Stdby info 836 6903. 5 CC 65 amphi seats avail on the day
Ton't 6.00 THE ROYAL OPERA Das Rheingold. Tomor 8.00 IN RECITAL Teresa Berganza.

SADLERS WELLS 278 8916 First Call CC 24 hr 7 day 240 7200
NEW SADLERS WELLS OPERA LA BELLE HELENE and THE GONDOLIERS From Tomor 14 Oct - 5 Nov. Check Box Office for perf details.

THEATRES

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Eves 7.45 Mats Thurs 3 Sat 4

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Plays & Stories by Anton Chekhov Adapted by Michael Frayn Directed by Ronald Eyre

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Eves 7.45 Mats Tue & Sat 3.0 "BREATHTAKING" BBC
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Music by ANDREW LLOYD WEBBER Lyric by RICHARD STILGOE Directed by TREVOR NUNN
SOME SEATS AVAIL THIS WEEK OAP's £5 on Tues mats NOW BOOKING TO MAR 31 '89

ARTS S 836 2132; CC 379 4444 24 hrs. 7 days (no bkg fee) Hull Truck in John Godber's
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Mon-Thur 8, Fri & Sat 6.30 & 9 Stud., UB40's, Snr.Cits £1.50 off 1 hr before perf.

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Today 2.0 & 7.30. rtns 19 Oct.
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'A superb production' Guardian THE PIT Ton't 7.30 rtns 19 Oct DIVINE GOSSIP - a new 'musical comedy' by Stephen Lowe. CYMBELINE rtns tomor 7.30.

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CANDIDA by G B Shaw
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Perfs Evgs 7.45 Sat Mat 4.00

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The Musical Opens Oct 18 Now Previewing Eves 7.45 Mats Wed & Sat 3

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ALEC GUINNESS
EDWARD HERRMANN
in
A WALK IN THE WOODS
by LEE BLESSING Directed by RONALD EYRE Evgs. Tues-Sat 8.00 Mats Wed at 3.00 Sats at 4.00 cc First Call 7 day 24-hr 01-240 7200 (Bkg Fee) Open All Hours 01-379 4444 (No Fee) CCTB 01-741 9999 (Bkg Fee)

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directed by MICHAEL BLAKEMORE
From 29th October 1988
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LETTICE AND LOVAGE
a new comedy by PETER SHAFFER
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DRY ROT
"A FARCE TO BE RECKONED WITH" D Mail "A Corking Evening Out" D Mir
Eves 8 Mats Thur 3 Sat 5

LYRIC HAMMERSMITH 01 741 2311 Eves 7.45pm Sylvester McCoy (BBC'S DR WHO) in ZOO OF TRANQUILITY (2 perfs only). Studio: Eves 8pm NATIVE AMERICAN by Constance Congdon. COMING SOON 15-23 Oct Perrier Award Winner JEREMY HARDY in AT HOME WITH THE HARDYS (inc Sundays).

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"This fascinating piece" D.Tel
THE SECRET OF SHERLOCK HOLMES
A new play by Jeremy Paul Directed by Patrick Garland Mon-Fri 8.00. Sats. 5.30 & 8.30 Mats Wed 3.00

ART GALLERIES

ALPINE GALLERY, 74 South Audley St. W1. 01-629 2280. IRISH AND ENGLISH ART. Jack Yeats, George Campbell etc. Mon-Sat 11-6pm.

FINE ART SOCIETY, 149 New Bond St, W1. 01-629 5116. IMPERIAL WAR MUSEUM MASTERPIECES also SLUCK.

FISCHER FINE ART 30 King St. James's, SW1. 01-839 3942. MICHAEL LEONARD - Recent Paintings. Until 4 Nov. Mon-Fri 10-5.30; Sats 10-12.30.

JPL FINE ARTS: ALBERT MARQUET and CHARLES CAMOIN. Paintings, Pastels, Watercolours and Drawings to November 11th. 26 Davies Street, London W1. Tel: 01-493 2630.

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MONTPELIER STUDIO, 4 Montpelier St. SW7. 01-584 0667. RACHEL NICHOLSON. Recent Paintings. Until 3rd November.

ROYAL ACADEMY OF ARTS, PICCADILLY, W1. Recorded info. 01-439 4996/7. Henry Moore, Jeffrey Camp Paintings 1949-1988. Open daily 10-6 inc Sun. (reduced rate Sun am) Bryan Kneale Brass Drawings (Open daily 5-6 admiss. free).

CINEMAS

CAMDEN PLAZA opp. Camden Tube 485 2443 Atom Egoyan's FAMILY VIEWING (18) Progs 1.25 3.20 5.15 7.10 9.10.

CHELSEA CINEMA Kings Road SW3 351 3742 Percy Adlon's BAGDAD CAFE (PG) Progs 1.00 3.00 5.00 7.00 9.05.

CURZON MAYFAIR Curzon St 499 3737. LOUIS MALLE'S AU REVOIR LES ENFANTS (PG) Film at 1.30 (not Sun) 3.45 6.00 8.30. "This is a film I urge you to see" Barry Norman Film '88.

CURZON PHOENIX Phoenix St. off Charing Cross Rd 240 9661 MAGGIE SMITH JUDI DENCH in A ROOM WITH A VIEW (PG). Film at 1.15 (not Sun) 3.30, 6.10, 8.40. LAST WEEK. From Fri BILOXI BLUES (15)

CURZON WEST END Shaftesbury Avenue W1 439 4805. BARBARA HERSHEY in A WORLD APART (PG) Film at 1.00 (not Sun) 3.30 6.10 8.50. "Humane, subtle and powerfully moving" FT.

LUMIERE CINEMA St Martin's Lane WC2 379 3014/836 0691 DROWNING BY NUMBERS (18) Progs 1.15 3.40 6.10 (8.40pm perf. cancelled). Tonight Charity Premiere DISTANT VOICES, STILL LIVES 8.45pm Tickets available from Lumiere Box Office £7.50 each.

MINEMA 45 KNIGHTSBRIDGE 235 4225 MY GIRLFRIEND'S BOYFRIEND (PG) Daily 3.0 5.0 7.0 9.0.

ODEON HAYMARKET 839 7697 All seats bookable in advance. Access and Visa telephone bookings welcome. THE DECEIVERS (15) Sep progs Daily 1.00 3.30 6.00 8.45.

ODEON LEICESTER SQUARE 930 6111 Info 930 4250 / 4259. All progs bookable in advance. Credit Card Hot Line (Access/Visa/Amex) 930 3232 or 839 1929. 24 hour service. BUSTER (15) Sep progs Daily 12.40 3.15 6.00 8.40. Doors open 12.25 3.00 5.50 8.15.

ODEON MARBLE ARCH 723 2011. All seats bookable in advance. Access and Visa telephone bookings welcome. THE RUNNING MAN (18) Sep progs Today 6.15 8.45.

ODEON WEST END Leicester Square 930 5252 All progs bookable in advance. Credit Card Hot Line (Access/Visa/Amex) 930 7615. 24 hour service. THE RUNNING MAN (18) Sep progs Daily 1.15 3.40 6.10 8.45.

RENOIR Brunswick Sq. WC1 (Russell Square Tube) 837 8402.
1. BABETTE'S FEAST (U) 7TH GREAT MONTH Progs 2.10 4.20 6.35 8.50.
2. WINGS OF DESIRE (15) Progs 1.50 3.05 6.00 8.35. ENDS THURS 13 OCT. STARTS FRI DROWNING BY NUMBERS (18)

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TELEVISION AND RADIO

Compiled by Peter Dear
and Greta Carslaw

BBC1

6.00 Ceefax AM.
6.35 Leon Errol in *Ring Madness* (b/w) **6.55 Weather**
7.00 Breakfast Time with John Stapleton in the London studio and Jeremy Paxman at the Conservative Party Conference in Brighton. Includes national and international news at **7.00, 7.30, 8.00** and **8.30**; weather at **7.25, 7.55** and **8.25**; regional news and travel reports at **7.27, 7.57** and **8.27. 8.55** Regional news and weather.
9.00 News and weather followed by **In the Making**. The skill of glass blowing artist George Elliott (r).
9.25 Conservative Party Conference. Coverage of the third day's proceedings which include the debates on the economy, health service and local government. The commentators are Sir Robin Day, David Dimbleby and Vivian White. Includes **news** and weather at **10.00**
10.25 Children's BBC introduced by Andy Crane begins with **Play School**, presented by Wayne Jackman, Elizabeth Watts and Iain Lauchlan (r). **10.50 Jimbo and the Jet Set** (r). **10.55 Five to Eleven.** John Cording with a reading.
11.00 News and weather followed by **Conservative Party Conference.** Further coverage from Brighton. Includes **news** and weather at **12.00**
12.30 Look, Stranger. East Anglian farmer Edward Sneath and his groom, Charles Cooke, talk about their farm horses (r). **12.55** Regional news and weather
1.00 One O'Clock News with Philip Hayton. Weather. **1.30 Neighbours.** The Robinsons and the Mitchells have a meeting over what to do about Scott and Charlene
1.50 International Golf. The Dunhill Cup from St Andrews, a knock-out competition involving 16 international teams of three players.
3.50 Bertha, narrated by Roy Kinnear and Sheila Walker (r). **4.05 The Snorks 4.20 Beat the Teacher.** Quiz game
4.35 The Kids of Degrassi Street. Adventures of a group of children living on a Toronto thoroughfare (r).
5.00 Newsround 5.10 Blue Peter goes water skiing. (Ceefax) **5.35 Neighbours** (r).
6.00 Six O'Clock News with Nicholas Witchell and Andrew Harvey. Weather.
6.35 London Plus
7.00 Top of the Pops introduced by Gary Davies and Bruno Brookes.
7.30 EastEnders. Frank decides to have a fatherly talk with his son; and Mantel and Brad look after the preparations for the evening's entertainment in the wine bar. (Ceefax)
8.00 Tomorrow's World. This first of a new series includes Peter McCann at the wheel of a self-drive car on a German autobahn; and Howard Stableford in the Cotswolds to investigate an invisible fence which keeps sheep under control.
8.30 Hi-de-Hi! The last episode and the Yellowcoats prepare to close the gates of Maplins. But is there time for Peggy to achieve her life's ambition? (r). (Ceefax)
9.00 Nine O'Clock News with Martyn Lewis and Andrew Harvey. Regional news and weather
9.30 The Lenny Henry Show. Part four of the six-programme comedy series. (Ceefax)
10.00 Conference Question Time from Brighton. Sir Robin Day's guests are MPs Edward Heath, Charles Kennedy, Nigel Lawson and Robin Cook.
11.00 The Horse of the Year Show, introduced by David Vine from Wembley Arena. The featured event is the NM Financial Puissance. The commentators are Raymond Brooks-Ward and Stephen Hadley.
12.10am Weather

ITV/LONDON

6.00 TV-am
9.25 Runway. Travel and general knowledge quiz. **9.55 Thames news** and weather **10.00 The Time. . .The Place. . .** Mike Scott chairs a discussion on a topical subject.
10.40 This Morning. Magazine series presented by Judy Finnegan and Richard Madeley. Today's edition includes, at **11.00,** an item for women on the problems of the change and, at **11.45,** advice on repairing furniture and other possessions. Includes national and international news at **10.55** and Thames news at **11.55.**
12.10 Puddle Lane. Puppet series **12.30 Santa Barbara.** Unintentionally comic soap set in sun-kissed California.
1.00 News at One with Jon Snow **1.20 Thames news** and weather
1.30 Nocon on Photography. Photographic printer Gene Nocon visits the Manhattan studios of Scotsman Albert Watson who was the official photographer at the wedding of the Duke and Duchess of York.
2.00 Richmond Hill. Drama serial about two Australian families **2.55 Home Cookery Club.** Cheshire Soup **3.00 Take the High Road.** Sheila has more than one pressing problem **3.25 Thames news** and weather **3.30 Sons and Daughters.**
4.00 Button Moon. Puppet series **4.10 Tube Mice 4.20 Wish I Could Play Like That.** The guests include the Band of the Women's Royal Army Corps **4.45 Dangermouse** (r). (Oracle)
5.15 Blockbusters.
5.45 News with Fiona Armstrong **6.00 Thames news** and weather
6.25 Help with three items of community news
6.30 Emmerdale Farm. Archie and Amos's party is over when two unexpected visitors arrive.
7.00 Jimmy's. Real life dramas from St James's University Hospital, Leeds
7.30 Chain Letters. The first of a new series of the word game.
8.00 The Bill. Two Sun Hill police officers patrolling waste ground decide on a chicken take-away – but learn to regret it. (Oracle)
8.30 This Week: Hot Time Ahead. A documentary about the effects on Britain of the warming of the Earth's atmosphere.
9.00 Tribute. Highlights of a ceremony held on Sunday night at London's Leicester Square Odeon when Dirk Bogarde became the first recipient of the Bafta/Shell UK Academy Award for a British actor or actress who has made an outstanding contribution to the international screen.
10.00 News at Ten with Sandy Gall and Carol Barnes **10.30 Thames news** and weather
10.35 The City Programme. As the first anniversary of "Black Monday" nears – could there be a market melt-down again?
11.05 01- for London includes psychedelic country and western music from Summerhill.
11.35 Superbowl. The Liverpool Victoria Insurance Superbowl
12.30am What the Papers Say with freelance journalist Francis Wheen
12.45 A Problem Aired features Dr John Cobb counselling Jackie, a young middle-aged woman who has taken to hoarding absolutely everything in case somebody wants some of it thereby needing her.
1.15 The Adventure: The Concert. From the Town and Country Club.
2.15 News headlines followed by **Film: The Senator Was Indiscreet** (1947, b/w) starring William Powell. Comedy about an unhinged senator who thinks he has the power and charisma to become president of the United States. Directed by George S. Kaufman
4.00 News headlines followed by **Too Close For Comfort.** Comedy
4.30 America's Top Ten (r).
5.00 ITN Morning News. Ends **6.00**

BBC2

9.00 Ceefax
9.20 Daytime on Two: the exciting 1980s **9.40** Information technology **10.25** What's cooking **10.40** Investigating science **11.00** The lives of a beggar, a spinner and a farm labourer in Tudor times **11.20** Bricks and the landscape **11.40** A Welsh boy has to give up his bedroom to two visiting English girls – and resents their intrusion **12.10** Maths: trigonometry **12.30** The Investigators **12.55** Questions raised by the Technical and Vocational Education Initiative.
1.25 Little Misses and the Mister Men (r). **1.40 Music Time.** The rhythm of traffic (r).
2.00 News and weather followed by **Watch** (r).
2.15 Conservative Party Conference. Live coverage continues with the debates on education and foreign affairs. Includes **news** and weather at **3.00** and **3.55.**
5.30 International Golf. The Dunhill Cup from St Andrews introduced by Harry Carpenter.
6.00 Film: The Private Life of Henry VIII (1933, b/w) starring Charles Laughton, Robert Donat and Merle Oberon. Romanticized account of the life of the much-married monarch beginning at the time he weds his third wife, Jane Seymour. Directed by Alexander Korda. (Ceefax)
7.30 Betty Boop. Cartoon
7.35 Conference Day. Sir Robin Day interviews politicians at the Conservative Party Conference in Brighton.
8.00 Natural Concern: The Running of the Deer. Stag hunting's opponents present their case for the abolition of the pursuit (first shown on BBC South West).
8.30 Top Gear includes a visit to the Motorcycle Show at Earl's Court.
9.00 Alexei Sayle's Stuff. (see Choice)
9.30 Rights Not Charity. (Ceefax) (see Choice)
10.20 Newsnight. 11.05 Weather
11.10 Rights Not Charity discussion. (Ceefax) (see Choice)
11.50 Nurses. The role of the midwife (r). (Ceefax) Ends at **12.35am.**

CHANNEL 4

9.30 Schools
12.00 Sesame Street. Pre-school learning series.
12.30 Business Daily. Financial and business news service.
1.00 Autocare. The second in the series on car purchase and maintenance (r). (Oracle)
1.30 Powerbase. Programme two of the series about the mysteries of electricity (r). (Oracle)
2.00 Crown & Shamrock. The power of Irish speech and landscape discussed by Anita and Desmond Leslie (r).
2.30 Channel 4 Racing from Newmarket. Brough Scott introduces coverage of the 2.35, 3.05, 3.40 and 4.10 races
4.30 Fifteen-to-One. General knowledge quiz game.
5.00 Film: Centennial Summer (1946) starring Jeanne Crain and Cornel Wilde. Musical romantic drama centred on a family preparing for Philadelphia's Great Centennial Fair of 1876. Directed by Otto Preminger.
6.55 High in the Saddle. Animated film about a man's different styles of horse riding.
7.00 Channel 4 News with Peter Sissons and Nik Gowing. **Weather**
8.00 Hot Property. Magazine series for home occupiers, presented by Judith Chalmers and Andy Craig.
8.30 A Different World. American college comedy series
9.00 Tanner '88. Episode four of the satirical serial following the campaign of a Democratic presidential hopeful. Tonight he is coached for a television debate with Jackson and Dukakis. Starring Michael Murphy.
10.00 True Stories: The Lowest of the Low. An award-winning documentary in which a German journalist disguised himself as an immigrant in order to investigate his fellow countrymen's discrimination and exploitation of the unfortunates (r). (Oracle)
12.00 Film: Summer Soldiers (1972) starring Keith Sykes. Drama about an American army deserter from Vietnam hiding from the military in Japan. Directed by Hiroshi Teshigahara. Ends at **1.55am.**

Subtle stuff for Sayle

TELEVISION CHOICE

● Despite an almost total aversion to alternative comedy, I several times laughed out loud during Alexei Sayle's Stuff (BBC2, 9.00pm). Which means that either the show is (in my view, at least) wittier and more disciplined than, say, the average offering of The Comic Strip, or that Sayle is no longer an alternative comic. Let us say, to avoid argument, that there is something in both statements. From the very first gag, suggesting that the BBC2 logo was designed by Nobby Stiles the younger, as an expression of contemporary urban renewal, we are in a subtler world than the manic screeching of Rik Mayall and friends (though their tradition lives on in the fruitiness of Sayle's hardly *Terry and June* language). Much of the humour is based on ridiculous juxtapositions, like Nostradamus, the 15th century sage predicting a fifth gear for the Mini Metro in 1989 or Lambeth Social Services being blamed for a massacre in Transylvania in 1309. I even found it funny to hear P. W. Botha and Bonnie Langford mentioned in the same sentence. The show does a magnificent Roger Cook-style job on God, tracking him down to "an address in Acton" and demanding why he no longer answers people's prayers ("can't talk now, I've got a meeting with my accountant"). There is an equally good spoof on travel couriers ("I'll be sleeping with most of you while you are here"), though James Burke, another deserving target, is let off surprisingly lightly. If, in some of its sketches, its "apologies" and its false ending, the show seems derivative of *Monty Python's Flying Circus*, then there are far worse models.

Anarchic wit: Alexei Sayle begins a new series looking at the "stuff" of life in Alexei Sayle's Stuff (BBC2, 9.00pm)

● In the *Open Space* special, **Rights Not Charity** (BBC2, 9.30pm), Patricia Rock and Colin Low argue the case of their fellow disabled, of which there are officially six million in Britain. They assemble a formidable catalogue of discrimination and second-class treatment, whether in education, social security, employment or everyday matters like providing access to wheel chairs in shops and buses. They visit Sweden and the United States and show how things can be done differently and better. Even the BBC's Children in Need appeal comes under attack, dismissed as a "pat on the head job", which does not really change anything. This is an angry and passionate documentary, raising many important issues. They will be addressed in a follow-up discussion on BBC2 at 11.10pm.

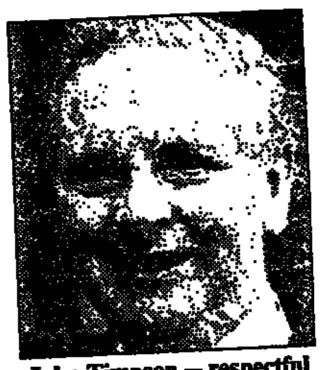
Peter Waymark

No Lord of the jungle

RADIO CHOICE

● The Duke of Somerset, one of whose ancestors was fatally mauled by a bear, emerges unscathed from John Timpson's interviewing of him in the final edition of **Six Lords a-Leaping** (Radio 4, 11.25am). Respectful but not fawning: that has been Timpson's attitude in these encounters with peers. Aristocratic but not overbearing: that has been the reaction of the non-leaping lords. Though living only a lion's roar away from Longleat, the 19th Duke has no intention of adopting the jungle ways of the Marquis of Bath. There'll be no lions at Maiden Bradley. And certainly no bears.

● Kay McManus must have written other plays before **Dear Diary** (Radio 4, 3.00pm). If not, then she has hit the bull at her first try. The guardians of the BBC money bags must be pleased with her; she has made do with just two characters (if you don't include a hooting owl and a sick cat), a telephone and a clock with a loud tick. Probably because her other demands were modest, the BBC were able to spend a little more on getting two first-rate actresses to play the writer who rents a remote holiday cottage believing that nothing or nobody will come between her and her typewriter (Zelah Clarke), and the neighbour who wrecks her hopes on both counts (Anna Cropper). If you insist on my putting the play into a category, I will have to file it under comedy, but this is selling *Dear Diary* short, for it also contains some home truths about such unfunny things as loneliness and betrayal.


John Timpson – respectful not fawning (R4, 11.25am)

● Tonight's live transmission of Opera North's production of Prokofiev's **The Love for Three Oranges** (Radio 3, 7.05pm) incorporates an innovation I have long thought of suggesting to the BBC. We all know radio opera is heard, not seen. But radio is to do with painting mental pictures, and what better way to help us than to have someone in the studio with a gift for the verbal-pictorial. Tonight's opera is as much a surreal eyefull as a traditional earfull. Before curtain-up, Richard Jones, the opera's director, talks about the sets and costumes about which we would otherwise know nothing.

Peter Davalle

VARIATIONS

Dirk Bogarde: first winner of a new award (ITV 9.00pm)

BBC1 **WALES: 5.35pm-7.00** Wales Today **12.10am-12.15** News and weather **SCOTLAND: 10.50am-11.00** Dotaman **5.35pm-7.00** Reporting Scotland **8.30-9.00** Superscot **NORTHERN IRELAND: 5.35pm** Today's Sport **5.40-6.00** Inside Ulster **6.35** Neighbours **6.55-7.00** Inside Ulster Update **8.30-9.00** Spotlight **ENGLAND: 5.35pm-7.00** Regional news magazines

ANGLIA As London except: **1.20pm-1.30** News **6.00-6.30** About Anglia **10.35** Frontiers **11.05-11.35** 9 to 5 **12.30am** Film: Dracula **2.00** Sportsworld **3.00** The Time...The Place... **3.40** Kojak **4.35-5.00** Fifty Years On

BORDER As London except: **1.20pm-1.30** News **3.00** Gardening Time **3.30-4.00** Young Doctors **6.00-6.30** Lookaround **10.35-11.35** Prisoner Cell Block H **12.30am** Film: Burning Rubber **2.00** Sportsworld **3.00** The Time...The Place... **3.40** Night Beat **4.40-5.00** Jobfinder

CENTRAL As London except: **12.35pm-1.00** Young Doctors **1.20-1.30** News **6.00-6.30** News **10.35** Return to Eden **11.45** Superbowl **12.30am** Film: From Noon Till Three **1.50** Sportsworld **2.50** The Time...The Place... **3.30** Best of the Best Club **4.10-5.00** Jobfinder

CHANNEL As London except: **12.30pm-1.00** The Sullivans **1.20-1.30** News **6.00-6.30** Channel Report **10.35** Facing South **11.05** Prisoner: Cell Block H **12.00** Hodson Confidential **12.30am** Starring the Actors **1.05** Superbowl **2.00** Sports Action **3.00** The Time...The Place... **3.40** Quiz Night **4.10** America's Top 10 **4.40-5.00** Fifty Years On

GRANADA As London except: **1.20pm-1.30** Granada Reports **2.00-3.00** Superbowl **3.30-4.00** Young Doctors **6.00-6.30** Granada Reports **10.35** Prisoner Cell Block H **11.30** What the Papers Say **11.45** Superbowl **12.30am** Film: Burning Rubber **2.00** Sportsworld **3.00** The Time... The Place **3.40** Night Beat **4.40-5.00** Jobfinder

HTV WEST As London except: **1.20pm-1.30** News **6.00-6.30** News **10.35** West This Week **11.25-11.35** Weekend Outlook **12.30am** Film: Double Man **2.30** Quiz Night **3.00** West This Week **4.00-5.00** Trans World Sport

HTV WALES As HTV West except: **6.00pm-6.30** Wales at Six **10.35** Wales This Week **11.05-11.35** Wales Rugby

TSW As London except: **1.20pm-1.30** News **6.00-6.30** Today **10.35-11.35** Auf Wiedersehen, Pet **12.30am** Film: Burning Rubber **2.00** Sportsworld **3.00** The Time... The Place... **3.40** Night Beat **4.40** Jobfinder **4.50-5.00** Community Action

TVS As London except: **12.30pm-1.00** Sullivans **1.20-1.30** News **6.00-6.30** Coast to Coast **10.35** Facing South **11.05** Prisoner: Cell Block H **12.00** Hodson Confidential **12.30am** Starring The Actors **1.05** Superbowl **2.00** Sports Action **3.00** The Time...The Place... **3.40** Quiz Night **4.10** America's Top 10 **4.40-5.00** Fifty Years On

TYNE TEES As London except: **6.00-6.30** Northern Life **10.35** Northern Eye **11.05-11.35** On the Live Side **12.30am** Film: Burning Rubber **2.00** Sportsworld **3.00** The Time...The Place... **3.40** Night Beat **4.40-5.00** Jobfinder

ULSTER As London except: **1.20pm-1.30** News **3.30-4.00** Young Doctors **6.00-6.30** Six Tonight **10.35** Counterpoint **11.05** Carson's Law **12.00** Superbowl **12.30am** Film: Burning Rubber **2.00** Sportsworld **3.00** The Time...The Place... **3.40** Night Beat **4.40-5.00** Jobfinder

YORKSHIRE As London except: **12.30pm-1.00** Young Doctors **1.20-1.30** News **6.00-6.30** Calendar **10.35** Leeds Film 100 **11.05-11.35** Alfred Hitchcock Presents **12.30am** Film: The Bandits of Rio Grande **2.00** POV **3.00** Married... With Children **3.30** Music Box **4.30-5.00** Jobfinder

S4C Starts: **9.30am** Schools **12.10pm** Pobol **12.30** News **12.35** Ffalabalam **1.00** Open College **2.00** Fifteen to One **2.30** Racing **4.30** Family Ties **5.00** Janet Smith and Dancers **6.00** News **6.15** Hatoc **6.40** Pobol **7.00** O Vaughan i Fynwy **8.00** Dinas **8.30** News **9.00** Stid **9.55** Signals A-Z **10.55** Friday Night Almost Live **12.00** Film: Summer Soldiers **1.55am** Closedown

RTE 1 Starts: **2.30pm** Room for a Change **3.00** Live at Three **4.00** Emmerdale Farm **4.30** Onedin Line **5.30** Country Practice **6.00** Angelus **6.01** Six One **6.45** Garda Patrol **7.00** Top of the Pops **7.35** Know Your Sport **8.00** James and the Fat Man **9.00** News **9.30** Market Place Special **10.10** Bibi **11.10** Hard Times **11.40** Mart and Market **11.45** News, Closedown.

Elizabeth was warm, well-fed and properly looked after. Then she left the maternity hospital.

From the moment she arrived home with her parents Elizabeth was in danger.

Her father believed that she was rejecting him, and he punished her for it.

So much so that over a period of nine months she suffered a broken arm, a broken leg and several broken ribs.

The NSPCC got to her just in time.

Happily she is now recovering and, with help from the NSPCC her mother is re-building a life for them both.

Elizabeth is just one of thousands of cases dealt with by the NSPCC every year.

Each case costs money and the greatest source of that money is you.

To begin to protect a child costs £20.66 but, for the sake of children like Elizabeth, please send whatever you can afford.

I want to help protect a child and enclose my cheque or postal order £______ Access and Visa card holders may debit their accounts. £20.66 ☐ £41.32 ☐ £61.98 ☐

Expiry date______

No. ☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐

Name______

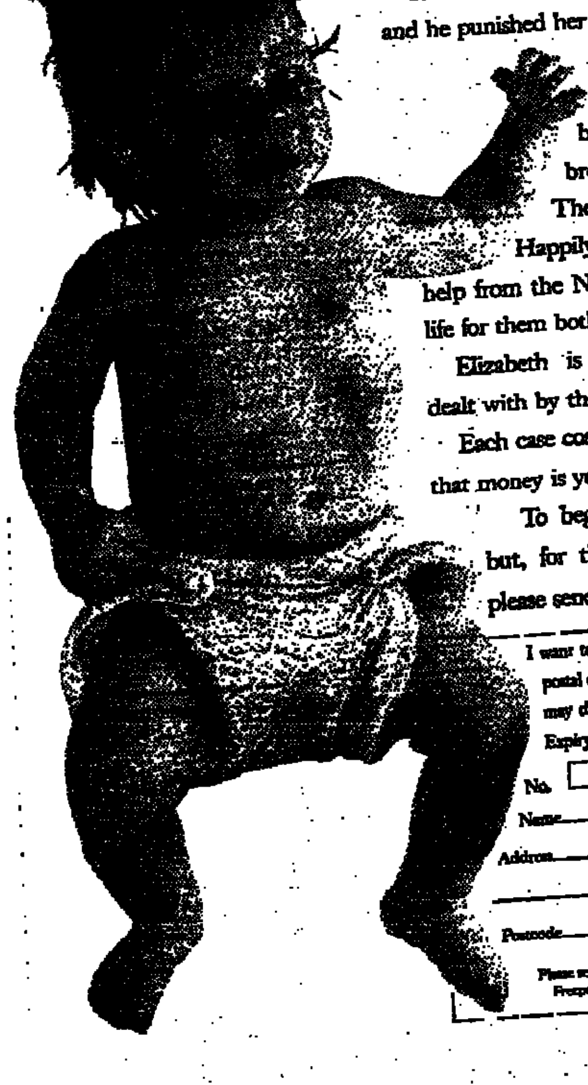
Address______

Postcode______

NSPCC

Please send your donations to: Dr. A. Gilmour, Ref. 891509 NSPCC, Freepost, London EC1B 1QQ. Phone donations ring 01-242 1626.

To protect confidentiality a model has been used.



Radio 1

VHF stereo and **MW** (medium wave)
News on the half-hour from **6.30am** until **8.30pm**, then at **10.30** and **12.30am**
5.30am Adrian John **7.00** Simon Mayo **9.30** Mark Goodier **12.45** Gary Davies **3.00** Steve Wright **5.30** Newsbeat **5.45** Bruno Brooks **7.00** Top of the Pops **7.30** Almost Going Live on Radio 1 **8.30** Andy Kershaw **10.30** Nicky Campbell **12.30-2.00am** Richard Skinner

Radio 2

VHF Stereo & **MW** (medium wave)
News on the hour
Headlines **5.30am, 6.30, 7.30, 8.30**
4.00am Steve Madden **5.30** Chris Stuart **7.30** Derek Jameson **9.30** Ken Bruce **11.00** Jimmy Young **1.05pm** David Jacobs **2.00** Gloria Hunniford **3.30** Adrian Love **5.05** John Dunn **7.00** Wally Whyton **9.00** Lon Satton's Gospel Jubilee **10.00** The News Huddlines **10.30** Tunes The Backers Whistled **11.00** Round Midnight **1.00am** Nightride **3.00-4.00** A Little Light Music

WORLD SERVICE

All times in GMT. Add an hour for BST. **7.00** World News **7.09** 24 Hours: News Summary **7.30** Juste Plain Madness **7.45** Network UK **8.00** World News **8.09** Reflections **8.15** Country Style **8.30** John Peel **9.00** World News **9.09** Review of the British Press **9.15** The World Today **9.30** Financial News followed by Sports Roundup **9.45** Society Today **10.00** News Summary **10.01** Assignment **10.30** After Henry **11.00** World News **11.09** News about Britain **11.15** New Ideas **11.25** Book Choice **11.30** Londres Midi **12.00** Radio Newsreel **12.15** Multitrack 2 **12.45** Sports Roundup **1.00** World News **1.09** 24 Hours: News Summary **1.30** Network UK **1.45** Folk in Britain **2.00** Outlook, opening with World News **2.45** Write On ... **3.00** Radio Newsreel **3.15** The Pleasure's Yours **4.00** World News **4.09** News about Britain **4.15** Assignment **4.55** The World Today **5.00** World News **5.09** Commentary **5.15** English by Radio **5.45** Londres Soir **6.30** Heute Aktuell **7.00** Programmes in German **8.00** World News **8.09** 24 Hours: News Summary **8.30** Meridian **9.00** News Summary **9.01** Talking from ... **9.15** A Jolly Good Show **10.00** World News **10.09** The World Today **10.25** Book Choice **10.30** Financial News **10.40** Reflections **10.45** Sports Roundup **11.00** World News **11.09** Commentary **11.15** Seven Seas **11.30** Smith and Son **11.40** The Farming World **12.00** World News **12.09** News about Britain **12.15** Radio Newsreel **12.30** Music Now **1.00** News Summary **1.01** Outlook **1.30** Folk in Britain **1.45** Talking from ... **2.00** World News **2.09** Review of the British Press **2.15** Tech Talk **2.30** Citizens **3.00** World News **3.09** News about Britain **3.15** The World Today **3.30** The Vintage Chart Show **4.00** Newsdesk **4.30** The World Today **4.45** Morgenmagazin **5.45** 648 News **5.55** Financial News **6.00** Review of the British Press and 24 Hours **6.30** Londres Matin

Radio 3

6.55 Weather
7.00 Morning Concert: Rameau: Dardanus Suite (Orchestra of the 18th-century under Frans Brüggen); Borodin: Prince Igor Overture (Philharmonia Orchestra under Constantin Silvestri); Schubert: Sonata (D 537) (Wilhelm Kempff, piano); Stravinsky: Symphony in C (Suisse Romande Orchestra under Charles Dutoit); Satie: Allons-y Chochotte (Jill Gomez, soprano and John Constable, piano)
8.30 News
8.35 Composers of the Week: Handel: Water Music: Suite No 2 in D (English Baroque Soloists under John Eliot Gardiner); Passacaglia: Suite No 7 in G minor (Colin Tilney, harpsichord); Esther: Overture – Tune Your Harps (Chorus and Orchestra of the Academy of Ancient Music under Christopher Hogwood with Paul Elliott, Anthony Rolfe and Ian Patridge, tenors: David Thomas, bass: Patrizia Kwella, soprano and the Westminster Cathedral Boys Choir)
9.35 Music For Piano: Martin Hughes plays C P E Bach's Sonata in F minor, Wq 57, No 6 and Beethoven's Sonata in F minor, Op 2 No 1
10.10 Christoph von Dohnanyi: Conducting Mendelssohn's Symphony No 3 in A minor "Scottish" (Vienna Philharmonic)
10.50 Haydn: The Takas Quartet (Gabor Takas and Karoly Schranz, violins; Gabor Ormai, viola and Andras Fejer, cello) perform Haydn's String Quartet in F, Op 77, No 2
11.20 Bournemouth Symphony Orchestra: Conducted by Paavo Berglund: Schumann: Manfred Overture; Beethoven: Piano Concerto No 3 in C minor (Emanuel Ax, piano); Nielsen: Symphony No 5 (r)
1.00 News
1.05 Birmingham Lunchtime Concert: The singer Mitsuko Shirai and pianist Hartmut Höll perform a selection of Wolf's Mörike Lieder
2.00 Love, Time and Tristan Myth: Messiaen: Turangalila Symphony (North German Radio Symphony Orchestra under Horst Stein with Yvonne Loriod, piano and Jeanne Loriod, ondes martenot)
3.25 Dvorak: String Quintet in G, Op 77 (Hanson String Quartet with Duncan McTier, double bass)

Wilhelm Kempff (R3, 7.00am)

4.05 Leighton and Hindemith: Pianist Eric Parkin plays Leighton's Five Studies, Op 22; Hindemith's Sonata No 3 in B flat and Leighton's Conflicts – a Fantasy on Two Themes, Op 51
5.00 Mainly For Pleasure: Presented by Brian Wright
6.25 Bandstand: John Ireland: A Maritime Overture; Brian Kelly: An Oxford Scherzo; George Lloyd: The Forest of Arden (first broadcast) (City of London Wind Ensemble under Geoffrey Brand)
7.00 News
7.05 The Love for Three Oranges: Opera North's production of Prokofiev's opera, live from the Grand Theatre in Leeds, with Mark Glanville as the King of Clubs, and Pauline Tinsley as the witch who finally makes the king laugh (English Northern Philharmonia and Opera North Chorus under David Lloyd-Jones). Before the overture, Chris de Souza talks to Richard Jones about the production and the surreal scenery by the Brother Quay. During the interval, conductor David Lloyd Jones talks to the composers son, Oleg Prokofiev
9.50 Music in our Time: Tristan Murail: Random Access Memory (first UK broadcast) (L'ensemble l'itineraire)
11.00 Composers of the Week: Saint-Saëns: Variations on a theme of Beethoven (Marie-José Billard and Julien Azais, pianos); Symphonic Poem: Le Rouet d'Omphale (Philharmonia Orchestra under Charles Dutoit); Piano Concerto No 5 in F (Royal Philharmonic Orchestra under André Previn with Jean-Philippe Collard, piano)
12.00 News
12.05 Close

Radio 4

LW (long wave)
(s) stereo on **VHF**
5.55am Shipping Forecast **6.00** News Briefing; Weather
6.10 Farming Today **6.25** Prayer for the Day (s) **6.30** Today, incl **6.30, 7.0, 7.30, 8.0, 8.30** News **6.55, 7.55** Weather **8.35** Yesterday in Parliament
8.55 Old Possum's Book of Practical Cats: Ian McKellen reads The Ad-Dressing of Cats (s)
9.00 News
9.05 Face the Facts: John Waite investigates companies, officialdom and bureaucracy on behalf of members of the public (r)
9.30 From Sea to Shining Sea: In conversation with Sally Hardcastle, Americans reflect on the six men who have occupied the White House over the past 25 years. 3: Richard Nixon (r)
10.00 News: The Natural History Programme: James Serpell discusses attitudes towards animals around the world
10.45 An Act of Worship (s)
11.00 News; Travel; Citizens
11.25 Six Lords-a-Leaping: In the last of six conversations, John Timpson talks to the Duke of Somerset (see Choice)
11.50 First Person: 13 talks by first-time broadcasters who have a story to tell. 3: Writer and poet Amryl Johnson
12.00 News; You and Yours: With John Howard
12.25 Film Star: Alexander Walker reviews the screen career of Alec Guinness famous for *Bridge on the River Kwai* and *Star Wars* (r)
12.55 Weather
1.00 The World at One: With James McNaughtie at the Conservative Party Conference in Brighton
1.40 The Archers (r)
1.55 Shipping Forecast
2.00 News; Woman's Hour: Includes a feature on Gospel singers by Lavine Hudson and a talk about "Men Only" organizations with Barbara Rogers
3.00 News; Dear Diary: Play by Kay McManus with Zelah Clarke and Anna Cropper (s) (see Choice)
4.00 News
4.05 Bookshelf: Nigel Forde presents the good books programme
4.35 Kaleidoscope: Toulouse Lautrec at the Royal Academy and *The Tempest* at the Old Vic
5.00 PM
5.55 Weather
6.00 Six O'Clock News; Financial Report
6.30 Counterpoint: Ned Sherrin hosts a general musical knowledge quiz (s) (r)
7.00 News
7.05 The Archers
7.20 Any Answers?: Brian Gear with a selection of listeners' responses to subjects raised in last week's *Any Questions?*
7.30 Tales from Araby: June Knox-Mawer with stories of British diplomatic life in the Middle East in years gone by
8.15 Analysis: Professor A H Halsey looks at the statistical evidence of an increasing gulf between the haves and have-nots in Britain, and at the message for policy-makers
9.00 Does He Take Sugar?: From the Naidex exhibition of products and services for disabled people at Alexandra Palace, London
9.30 Phil Smith with recordings from the BBC Sound Archives (r)
9.45 Kaleidoscope: Presented by Paul Allen. Feature on Terence Davies's new film *Distant Voices, Still Lives*, plus a look at the painting methods of Rembrandt, revealed at the National Gallery
10.15 A Book at Bedtime: White Boy Running by Christopher Hope (9 of 10)
10.29 Weather
10.30 The World Tonight
11.15 The Financial World Tonight
11.30 Today in Parliament
11.45 Time to Talk: Harry Soan with the last of four reflections on his four decades as an occasional broadcaster (r)
12.00-12.30 News, incl 12.20 Weather

VHF as Radio 4 except: **9.05-10.45** For Schools: **9.05** Preview **9.10** Together **9.30** Living Language **9.50** First Steps in Drama **10.10** Something to Think About **10.20** Tales of Narnia **11.00-12.00** For Schools: **11.00** Teachers' Talk **11.05** In the News **11.30** Pictures in Your Mind **11.40** Listen! **1.55-3.00** For Schools: **1.55** Listening Corner **2.05** Looking at Nature **2.20** Slambush Wangs of a Compo Gormer **2.40** Science for All **5.50-5.55** PM (continued) **12.30-1.10** Schools Night-time

FREQUENCIES: Radio 1: 1053kHz/285m;1089kHz/275m;VHF-88-90.2. Radio 2: 693kHz/433m;909kHz/330m;VHF-88-90.2. Radio 3: 1215kHz/247m; VHF-90-92.5. Radio 4: 198kHz/1515m;VHF-92-95. LBC: 1152kHz/261m;VHF 97.3. Capital: 1548kHz/194m;VHF95.8. BBC Radio London: 1458kHz/206m;VHF 94.9; World Service: MF648kHz/463m.

Brazil moves to save rain forests

**From Mac Margolis
Brasilia**

Under mounting pressures from ecologists and foreign creditors, the Brazilian Government yesterday announced a new environmental policy to check the destruction of the Amazon forests and promote research into tropical soils and woodlands.

"In a country like Brazil with continental dimensions, ecology has to have a priority," President Sarney said. "The times have already passed when we thought our natural resources were inexhaustible."

He has ordered a working committee to present within 90 days a plan designed to halt deforestation and to outline "rational development" policy in Brazilian forestlands.

The programme, entitled "Our Nature", includes an administrative reshuffling to give environmental authorities more muscle and independence. President Sarney also announced the creation of a remote censoring centre to monitor fires set by land developers and a financial package for the "agro-ecological zoning" of the country.

These measures come after repeated protests by environmentalists all over the world and damning reports by institutions such as the World Bank and the Inter American Development Bank on Brazil's failure to contain destruction of the Amazon basin forest and protect Indian tribes endangered by land grabbers and gold prospectors.

The recent controversy was touched off in August after scientists at the country's National Space Institute released a study showing that 200,000 hectares of forest were set ablaze last year by small farmers and land developers. The fires, 40 per cent of which destroyed virgin tropical forest, spewed thousands of tons of carbon gases and particulate matter into the atmosphere, degrading the world's ozone layer and producing fully 10 per cent of the planet's air pollution.

"Brazil contains 30 per cent of the world's tropical forests, so we need to be profoundly worried about ecology," President Sarney told journalists yesterday. He pledged to move vigorously to halt illegal slash-and-burn land clearing, crack down on illegal exports of timber and halt incentives to create pastures in forest areas.

The President said that 10 per cent of Brazilian territory had been set aside for Indians, who now number about 220,000, according to anthropologists and added that the military had expelled thousands of goldminers who had invaded the mineral-rich territory of the Yanomami, an isolated tribe of some 7,200 forest Indians in the northern territory of Roraima.

However, both prospectors and Catholic clergy said in Roraima last week that between 15,000 and 26,000 miners are currently prospecting in Yanomami territory.

Biggin Hill hit by closure bombshell

Mr Nick Burge, left, of the Aircrew Association, Mr David Haslam of Bromley Council and Wing Commander Ian McCombie, a former commander at Biggin Hill. The three have pledged to fight the closure. (Photograph: Alan Weller); below left, waiting for wartime scramble; and below right, off to battle.

By Robin Young

The RAF is to withdraw from Biggin Hill, the most famous of the fighter stations from which the Battle of Britain was won. The airfield which stood between the Luftwaffe and London is no longer considered "cost-effective".

The news was broken yesterday to the 70 civilian staff, and local leaders and representatives of service associations connected with the airfield, by the Under Secretary of State for the Armed Forces, Mr Roger Freeman. His announcement was met with immediate, unanimous and heartfelt dismay and declarations of opposition.

The last RAF fighter, a Hunter, flew from Biggin Hill on February 7, 1959, and for the past 30 years the airfield has been developed as a municipal airport and trading estate. The station buildings have continued to be used as the RAF's centre for officer and aircrew selection, with 137 permanent staff. The minister said yesterday that the centre would be moved to RAF Cranwell in Lincolnshire, from which, ironically, Biggin Hill's cadet selection role was transferred in the early 1960s.

The move is expected to take place in four to six years' time, to achieve an estimated saving of £10 million a year in running costs over the next 10 years from a defence budget of more than £19 billion. Opponents of the closure pointed out yesterday that the annual saving from ending the RAF presence at Biggin Hill would be considerably less than the cost of security for this year's five-day Conservative Party conference in Brighton.

RAF Biggin Hill was first established in 1917 as a base from which Bristols of 141 Squadron operated against German night raids.

This is the second time that Biggin Hill's closure has been announced. In 1979 a decision to move the officer and aircrew selection centre was rescinded at the last moment.

Cheers as Tories pledge to privatize the coal industry

Continued from page 1

ther than about 100 yards from the home transmitter the signal is broken. Curfew times can be programmed requiring the defendant to stay at home during certain periods — for example, pub opening hours.

Mr Hurd said that tagging could be aimed especially at young criminals to prevent them becoming schooled to crime in prison, fitting in with the Government's plan for more punishment in the community. Tagging could cost a few pounds a week against more than £1,000 per month for a place in prison.

But Mr Hurd warned after the debate that tagging would be used nationwide only if the experiments proved successful: "I am not in favour of rushing into these things and glamorous gimmicks."

Mr Hurd also announced a 1,100 increase in police manpower to a new record level, a possible extension of experiments banning drinking in public places and more prison building.

The Employment Secretary, Mr Norman Fowler, hit out at benefit claimants who avoided work, but pledged that the Tories would not turn their backs on the long-term unemployed.

Referring to the TUC conference vote not to cooperate with the new Employment Training scheme, he said: "We saw those who have jobs voting against those who have not." He promised a revolution in the labour market with a White Paper of "radical reform" on training.

Announcing the employment of an extra 100 fraud investigators, Mr Fowler referred to evidence (revealed some weeks ago in *The Times*) which showed that in London a "significant minority" was claiming benefit but not wanting to work or working in the black economy.

Conference sketch

Oh no, Mr Hurd, no word of Todd

Mr Douglas Hurd fell yesterday into grievous error. He failed to mention Ron Todd and he questioned the wisdom of continuously debating Capital Punishment.

The morning had already proved *puzzling*, with Cecil Parkinson expressing regret about dead miners. Most of us had supposed the Government to be in favour of dead miners and this about-face bewildered us until it became clear Mr Parkinson's regret was part of a convoluted argument for nuclear power.

He went on to give what he called "this historic pledge" — to privatize the mines. It is good of ministers to classify their pronouncements as "historic", saving historians the bother. But why stop there? Why doesn't Mr Parkinson go all the way and classify *himself* as historic, too?

Mr Hurd lacks such presumption. Thanked for "his" security arrangements at Brighton, the Home Secretary (doubtless weary after a night of checking policemen's uniforms and counting helmets) disclaimed credit.

He dutifully introduced his junior ministers, including "Douglas Hogg, who supervises prisons" (and claps mischievously at the most ludicrous passages in delegates' speeches, if I notice aright); ". . . and John Patten". Mr Patten beamed from the rostrum. His hair was perfect.

The ensuing debate took the form that every such debate in memory has taken. The rank-and-file call for hanging and flogging; then the Home Secretary denounces crime — which fails to allay suspicions that he is "soft"; then he explains why outlandish responses to crime are impractical — which confirms those suspicions; then he outlines what he is going to do — which isn't enough. Finally, he leaves the rostrum, to light applause and dark glances from the Prime Minister.

It is all harmless fun. There is absolutely no reason why the happy ritual should not continue into the 21st century. Delegates love it. They can understand it. They know what they think about it. Nobody actually gets hanged and nobody ever will: but they just want the chance for a good old chunter. It restores the self-respect undermined by rude people who sneer that Tory conferences are "uncritical" or "rallies". Why, were they not giving the minister an *extremely* hard time, yesterday?

Indeed they were. It was an enormous mistake for Mr Hurd to wish it otherwise. For, to general dismay, he declared: "Don't let's get stuck just in that groove!" — and sounded as though he really meant it. Why ever not? Does he know a better groove to be stuck in? Is he inviting *serious* suggestions from his party? Is he crazy? Better the devil you know!

He compounded it by not mentioning Ron Todd, the new Arch Demon. Wisely, the Tories have spotted that Tony Benn is nearing the end of his shelf-life; and are hurriedly constructing a successor capable of continuing into the 1990s as a credible threat to Western civilization. On the Todd-Count I keep, I tallied a thumping 12 references on Tuesday. Wednesday had started well. Only minutes into Mr Parkinson's speech, for instance, my Todd-O-Meter registered a direct hit. But then Parky does as he's told.

Where were *you*, though, Douglas? Rabbiting on about the Home Office being taken over by *Tony Benn*. Dead meat, old boy, dead meat! Doesn't the Home Office have researchers? Are we to believe that Ron Todd has never expressed sympathy for a law-breaking demonstrator? Never shaken hands with someone who turned out to be a criminal? Never parked on a double yellow line? Set them onto it!

And, meanwhile, stick to hanging. For Tories love being shocked by crime. When the Home Secretary spoke of *reductions* in crime, the conference simply didn't want to listen. For the persistence of vice is a comfort as well as an outrage to true conservatives. The root of their *philosophy* is an unshakably low opinion of human nature, including their own. Among prisoners whom I know, the real criminals are invariably Conservatives. The inadequates are Socialists.

Picnicking as it does on the moral high ground (being a "public place", no more the chilled Mateus Rosé, I fear) this party *enjoys* the view over the moral low ground. They just want you to deplore it, that's all Mr Hurd. And denounce Ron Todd, please.

Matthew Parris

Coal sale warning

Continued from page 1

Margaret Thatcher defeat Mr Scargill and the NUM during the 1984-85 coal strike, said the announcement had come as no surprise.

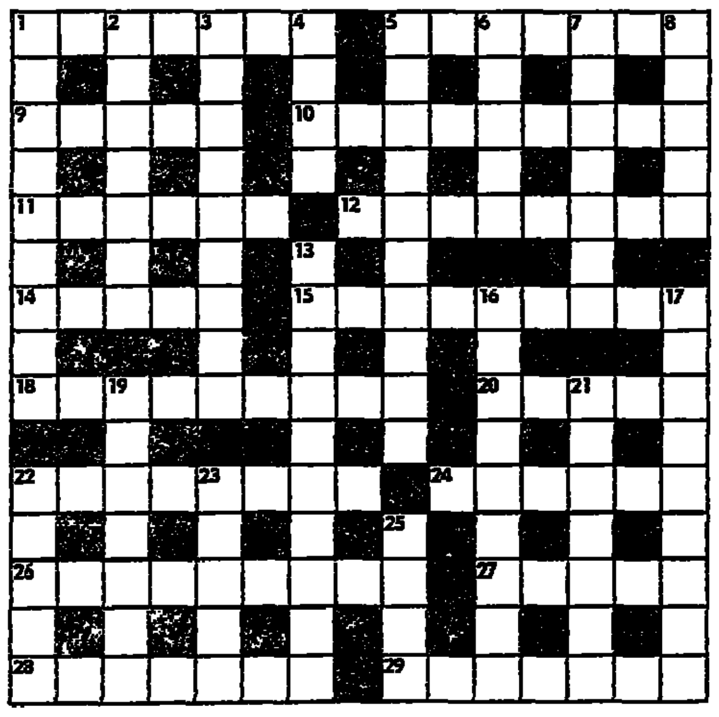
"We have known about it for some months and have told the Government that we are opposed to the sell off. But if it has to come, it must be on the basis of proper negotiations with miners receiving a share of the profits."

Mr Lynk, whose Nottinghamshire-based union was formed because of the refusal of the National Union of Mineworkers to hold a ballot on the strike, said: "We are not going to go back go the days when miners were expected to doff their caps to the governor. We will be insisting on proper safeguards for jobs, security and safety standards. It is as much our industry as anyones, and we will be insisting on a share of the profits."

His warning was aimed at some Conservative members who believe privatization would go more smoothly if it could be carried out first in Nottinghamshire.

Mr Parkinson said after his speech that no decision had been taken on whether the industry would be split or sold as a single entity.

THE TIMES CROSSWORD PUZZLE NO 17,799



ACROSS

1 A couple of fellows once employed in peddling (7).
5 Shock-absorber in such crashes absorbs nothing (7).
9 She, for one, isn't old (5).
10 Jack-in-office and I regulate changes (9).
11 Songstress from Lancashire was film star (6).
12 Length added to a peg if really necessary (2,1,5).
14 Some army men in the crowd (5).
15 Suffered in a French river (9).
18 Defeat resulting from error in the field (9).
20 Name for girl, daughter to writer (5).
22 Messenger bearing diplomat's last letter for royal attendant (8).
24 Proceeds to arrive home first (6).
26 A countryman, at heart? (9).
27 Plants one struggles to get (5).
28 Gallery rebuilt to a great extent (7).
29 *Accomplished young lady in Ireland's county set* (7).

DOWN

1 Wedding venue hired out to painter (9).
2 Notice face-saving device for counsellor (7).
3 Treat edge of one coin for girl (9).
4 Nearly dark, but not quite (4).
5 Launch procedure round end of jetty in part of Ulster (6,4).
6 Oar for stroke (5).
7 Exquisite and fashionable present, perhaps (7).
8 What's the point in speculation or theory? (5).
13 Christmas, for example, in six hours (7,3).
16 Make new plans to include 8 in flag (3,6).
17 Coming across madman in final upset (9).
19 *Stop at nothing in this country's capital* (7).
21 In gambling game, a high card's appearing (7).
22 *Animal arrived first, left last* (5).
23 Discover a tiny amount (5).
25 Dig old or new coin up (4).

Concise crossword, page 26

WORD-WATCHING

A daily safari through the language jungle. Which of the possible definitions is correct?

By Philip Howard

FIANCHETTO
a. A horse blanket
b. A move at chess
c. A musical notation

OUBLIATION
a. Cauterizing
b. Getting rid of
c. A ceremonial welcome

EYESERVICE
a. Treatment at the oculist's
b. A deceptive serve at tennis
c. Insincere work

PEEN
a. To peak and pine
b. To hammer out thin
c. A type of North Sea gull

Answers on page 26, column 1

Solution to Puzzle No 17,798

B	I	F	O	C	A	L	S	■	S	P	I	G	O	T
A	■	L	■	R	■	U	■	S	■	R	■	R	■	I
R	E	A	D	E	■	N	E	O	L	O	G	I	S	T
A	■	G	■	S	■	E	■	N	■	S	■	S	■	C
T	H	E	R	S	I	T	E	S	■	C	A	T	C	H
H	■	O	■	■	■	T	■	I	■	E	■	■	■	Y
E	N	L	A	R	G	E	■	E	U	N	U	C	H	■
A	■	E	■	O	■	■	■	■	■	I	■	H	■	T
■	S	T	A	M	E	N	■	B	R	A	Z	I	E	R
F	■	■	■	A	■	O	■	U	■	■	■	N	■	O
I	N	J	U	N	■	S	T	R	O	N	G	A	R	M
A	■	I	■	N	■	I	■	E	■	A	■	W	■	B
S	U	N	B	O	N	N	E	T	■	D	R	A	C	O
C	■	K	■	S	■	G	■	T	■	I	■	R	■	N
O	U	S	T	E	D	■	R	E	P	R	I	E	V	E

WEATHER

Much of Scotland, Northern Ireland, Wales and western England will be cloudy with showers. Central and eastern England will have a bright or sunny start followed by a mix of sun and showers. A wet and cold start in northern Scotland will gradually turn showery. Temperatures should be near average with moderate south to south-east winds. Outlook: Showers slowly dying out.

ABROAD

MIDDAY: t=thunder; d=drizzle; fg=fog; s=sun; sl=sleet; sn=snow; f=fair; c=cloud; r=rain

	C	F			C	F	
Ajaccio	22	72	t	Luxor	30	86	c
Akrotiri	25	77	s	Madrid	14	57	s
Alex'dria	26	79	f	Majorca	24	75	s
Algiers	27	81	s	Malaga	20	68	f
Amst'dm	14	57	s	Malta	26	79	f
Athens	25	77	s	Melb'rne	14	57	c
Bahrain	34	93	s	Mexico C*	17	63	f
Barbads*	30	86	s	Miami*	30	86	s
Barcelna	22	72	s	Milan	17	63	r
Belgrade	24	75	s	Montreal*	9	48	c
Berlin	15	59	c	Moscow	9	48	c
Bermuda*	28	82	s	Munich	14	57	c
Biarritz	17	63	f	Nairobi	27	81	f
Borde'x	14	57	c	Naples	29	84	s
Brussels	14	57	f	N Delhi	30	86	s
Budapst	20	68	s	N York*	16	61	s
B Aires*	24	75	f	Nice	17	63	f
Cairo	27	81	s	Oslo	8	46	f
Cape Tn	24	75	s	Paris	16	61	s
C'blanca	20	68	c	Peking	15	59	s
Chicago*	9	48	f	Perth	21	70	c
Ch'church	16	61	f	Prague	17	63	s
Cologne	14	57	r	Reykjvik	7	45	f
C'phagn	10	50	r	Rhodes	23	73	s
Corfu	24	75	f	Rio de J	22	72	c
Dublin	10	50	r	Riyadh	38	100	s
Dubrovnik	24	75	s	Rome	23	73	f
Faro	18	64	s	Salzburg	20	68	f
Florence	19	66	r	S F'risco*	15	59	c
Frankfurt	12	54	r	Santiago*	28	82	s
Funchal	21	70	f	S Paulo*	20	68	c
Geneva	14	57	f	Seoul	15	59	s
Gibraltar	17	63	f	Sing'por	32	90	f
Helsinki	7	45	s	St'kholm	9	48	s
Hong K	29	84	s	Strasb'rg	14	57	c
Innsbrck	16	61	r	Sydney	30	86	f

* denotes Tuesday's figures are latest available

HIGH TIDES

TODAY	AM	HT	PM	HT
London Bridge	3.53	6.9	4.03	6.9
Aberdeen	3.05	4.2	3.30	4.0
Avonmouth	9.19	12.7	9.30	12.7
Belfast	12.49	3.3	1.04	3.1
Cardiff	9.04	11.7	9.15	11.7
Devonport	7.53	5.3	8.03	5.2
Dover	12.47	6.4	1.00	6.5
Falmouth	7.23	5.1	7.33	5.0
Glasgow	2.38	4.6	3.05	4.3
Harwich	1.48	4.0	1.59	4.0
Holyhead	12.02	5.5	12.19	5.4
Hull	8.20	7.3	8.37	7.1
Ilfracombe	7.59	8.9	8.12	8.9
Leith	4.23	5.4	4.50	5.3
Liverpool	1.01	9.1	1.17	9.1
Lowestoft	11.28	2.5	11.54	2.4
Margate	1.50	4.7	1.59	4.7
Milford Haven	8.13	6.8	8.27	6.8
Newquay	7.03	6.8	7.17	6.8
Oban	7.44	4.0	7.45	4.0
Penzance	6.52	5.4	7.02	5.3
Portland	9.03	2.2	9.16	2.1
Portsmouth	1.19	4.4	1.35	4.5
Shoreham	12.56	5.9	1.11	6.0
Southampton	12.41	4.4	12.57	4.5
Swansea	8.20	9.3	8.33	9.2
Tees	5.31	5.3	5.49	5.3
W'ton-on-Nze	1.42	4.2	1.53	4.2

Tide measured in metres: 1m=3.2808ft. Times are BST

AROUND BRITAIN

	Sun hrs	Rain in	Max C	F	
Scarboro	6.4	-	12	54	sunny
Hunstanton	5.7	-	14	57	bright
Lowestoft	2.5	-	13	55	bright
Southend	1.7	.01	12	54	cloudy
Folkestone	2.3	.07	12	54	rain
Eastbourne	0.5	.02	13	55	drizzle
Brighton	0.1	.15	12	54	rain
Bognor R	0.2	.26	13	55	rain
Southsea	0.2	.29	14	57	rain
Sandown	0.4	.28	13	55	rain
Bournemouth	0.2	.58	14	57	rain
Swanage	-	.44	13	55	rain
Exmouth	-	.78	13	55	rain
Torquay	-	.61	13	55	rain
Penzance	-	1.30	12	54	gales
Scilly Isles	-	1.19	11	52	rain
Newquay	-	1.32	12	54	rain
B'pool Airpt	7.8	-	13	55	sunny
Morecambe	7.3	-	13	55	sunny
Douglas	6.1	-	12	54	cloudy
B'ham Airpt	2.8	.01	12	54	rain
Carlisle	4.5	.01	*	*	bright
Leeds	4.6	-	13	55	bright
London	1.8	-	13	55	bright
Manchester	5.5	-	13	55	sunny
N'ctl-n-Tyne	5.3	.04	12	54	bright
Cardiff (Ctl)	-	.19	12	54	rain
Colwyn Bay	2.9	-	12	54	cloudy
Aberdeen	7.7	.03	11	52	bright
Aviemore	0.8	-	9	48	bright
Edinburgh	0.7	-	12	54	cloudy
Eskdalemuir	1.9	-	11	52	bright
Glasgow	4.4	-	12	54	bright
Kinloss	2.4	-	12	54	bright

These are Tuesday's figures
* Denotes figures not available

THE POUND

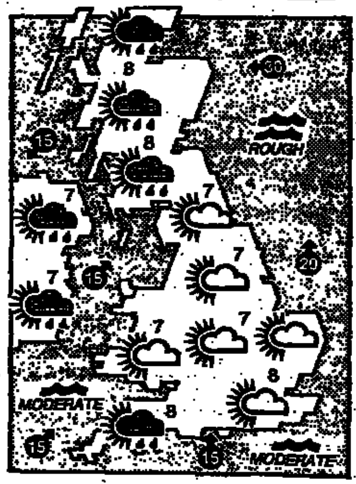
	Bank Buys	Bank Sells
Australia $	2.233	2.113
Austria Sch	23.25	21.85
Belgium Fr	68.95	66.45
Canada $	2.17	2.06
Denmark Kr	12.58	12.08
Finland Mkk	7.82	7.42
France Fr	11.22	10.62
Germany Dm	3.29	3.11
Greece Dr	265	250
Hong Kong $	13.85	13.20
Ireland Pt	1.232	1.172
Italy Lira	2465	2335
Japan Yen	238.50	222.50
Netherlands Gld	3.753	3.535
Norway Kr	12.18	11.58
Portugal Esc	272	258
South Africa Rd	4.80	4.10
Spain Pta	217.25	206.25
Sweden Kr	11.36	10.75
Switzerland Fr	2.795	2.635
USA $	1.806	1.716
Yugoslavia Dnr	5750	4850

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques.

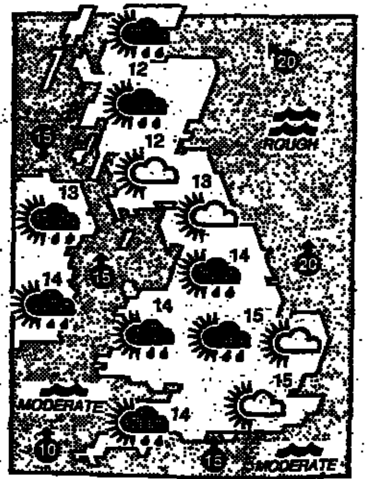
Retail Price Index: 107.9 (August)

London: The *FT* index closed down 15.3 at 1471.9.

AM



PM



LONDON

Yesterday: Temp: max 6 am to 6 pm, 15C (59F); min 6 pm to 6 am, 10C (50F). Humidity: 6 pm, 86 per cent. Rain: 24hr to 6 pm, 0.22 in. Sun: 24 hr to 6 pm, 4.2 hr. Bar, mean sea level, 6 pm, 1000.6 millibars, falling.
1,000 millibars=29.53in.

MANCHESTER

Yesterday: Temp: max 6am to 6pm, 14C (57F); min 6pm to 6am, 9C (48F). Rain: 24hr to 6pm, 0.063 in. Sun: 24hr to 6pm, 2.0 hr.

HIGHEST & LOWEST

Tuesday: Highest day temp: Guernsey, 15C (59F); lowest day max: Inverness, 9C (48F); highest rainfall: St Mawgan, Cornwall, [illegible] in; highest sunshine: Stornoway, Western Isles, 8.3 hr.

LIGHTING-UP TIME

London 6.41 pm to 6.53 am
Bristol 6.51 pm to 7.03 am
Edinburgh 6.47 pm to 7.12 am
Manchester 6.47 pm to 7.04 am
Penzance 7.05 pm to 7.13 am

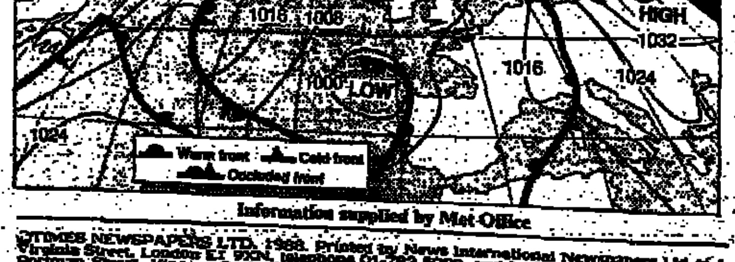
YESTERDAY

Temperatures at midday yesterday: c, cloud; f, fair; r, rain; s, sun.

	C	F			C	F	
Belfast	10	50	c	Guernsey	11	52	r
B'mgham	13	55	c	Inverness	9	48	r
Blackpool	13	55	c	Jersey	11	52	r
Bristol	13	55	r	London	14	57	c
Cardiff	14	57	s	M'nchster	13	55	f
Edinburgh	10	50	r	Newcastle	12	54	c
Glasgow	10	50	r	R'nldsway	12	54	f

Sun rises: 7.21 am
Sun sets: 6.11 pm
Moon rises 10.31 am
Moon sets 6.35 pm
First Quarter October 18

NOON TODAY



Information supplied by Met Office

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MARKETS	THE POUND
FT 30 Share 1471.9 (–15.3)	US dollar 1.7310 (+0.0130)
FT-SE 100 1814.3 (–24.0)	W German mark 3.1747 (–0.0053)
USM (Datastream) n/a	Trade-weighted 76.5 (+0.1)

THE TIMES

THURSDAY OCTOBER 13 1988

PART 2
BUSINESS AND FINANCE 29-42
SPORT 52-56

Executive Editor
David Brewerton

Matthew Hall bid 'likely'

A £150 million takeover bid for Matthew Hall, the offshore engineering group, looked in prospect last night after the group disclosed that it was engaged in talks that could lead to "merger proposals."

The news sent Hall shares surging 40p to 180p, before easing off to 175p.

City sources suggested Amec, the construction group, as a likely bidder, and looked for an offer at about 200p a share, which would value the group at about £156 million. However, it is widely thought that Costain has been interested for some time, and a move now would be doubly attractive as a possible deterrent to a bid from Trafalgar House.

Pillsbury hint

The Pillsbury Company has indicated that it will reject the record $5.23 billion (£3.02 billion) unsolicited takeover bid from Grand Metropolitan when the deadline for Pillsbury's response expires on October 19.

GrandMet charm, page 32

£11m for UEI

UEI, the Quantel "paintbox" to Cosworth engines group, lifted pretax profits from £11.08 million to £14.02 million in the six months to end-July on a turnover up frpm £70.7 million to £77.5 million. The interim dividend rises from 2.3p to 2.6p a share.

Tempus, Page 30

STOCK MARKETS

New York	
Dow Jones	2132.11 (–24.36)*
Tokyo	
Nikkei Average	27409.37 (–60.23)
Hong Kong:	
Hang Seng	2551.86 (–19.75)
Amsterdam: Gen	277.4 (–3.8)
Sydney: AO	1543.7 (+0.4)
Frankfurt:	
Commerzbank	1577.8 (–15.1)
Brussels:	
General	5319.5 (–20.5)
Paris: CAC	376.6 (–6.6)
Zurich: SKA Gen	491.9 (–0.7)
London:	
FT.–A All-Share	943.53 (–10.68)
FT.– "500"	1028.15 (–12.02)
FT. Gold Mines	176.0 (–5.6)
FT. Fixed interest	97.47 (+0.18)
FT. Govt Secs	88.84 (–0.10)
Recent Issues	Page 32
Closing prices	Page 41

MAIN PRICE CHANGES

RISES:	
L Joseph	470p (+17p)
Standard Chart	495p (+14p)
Vivat	105p (+23p)
M Hall	175p (+35p)
Amber Ind	330p (+10p)
A McAlpine	319p (+15p)
Turnbull Scott	225p (+12p)
Int Thomson	730p (+25p)
Rush & Tompkins	327p (+24p)
FALLS:	
Johnston	390p (–15p)
Laing Prop	500p (–12p)
Enterprise	600½p (–12p)
LASMO	510½p (–14p)
Gresham House	425p (–20p)
Pearson	737½p (–18p)
Reckitt & Colman	907½p (–15p)
AMEC	365p (–13p)
BPB Ind	252p (–13½p)
Travis & Arnold	495p (–65p)
Legal & General	294p (–11p)
Closing prices	
Bargains	22673

INTEREST RATES

London: Bank Base: 12%
3-month Interbank $11\frac{13}{16}$-11⅞%
3-month eligible bills: $11\frac{9}{16}$-$11\frac{17}{32}$%
buying rate
US: Prime Rate 10%
Federal Funds $8\frac{3}{16}$%*
3-month Treasury Bills 7.26-7.25%*
30-year bonds $102\frac{1}{16}$-102¾*

CURRENCIES

London:	New York:
£: $1.7310	£: $1.7325*
£: DM3.1747	$: DM1.8350*
£: SwFr2.6848	$: SwFr1.5505*
£: FFr10.8144	$: FFr6.2540*
£: Yen223.13	$: Yen128.90*
£: Index:76.5	$: Index:97.5
ECU £0.651866	SDR £0.760531

GOLD

London Fixing:
AM $404.70 pm-$406.40
close $409.25-409.75 (£236.50-237.00)
New York:
Comex $409.30-409.80*

NORTH SEA OIL

Brent (Nov) pm $12.30bbl ($12.41)
* Denotes latest trading price

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☆☆☆☆☆☆

Japanese 'set to pounce on British Steel'

By David Brewerton

Advisers to next month's privatization of British Steel fear that Japanese steel companies will use the sell-off to gain a *bridgehead into Europe* before the single market at the end of 1992.

British Steel is being privatized with no pre-conditions *on* the level of overseas shareholdings, and the Japanese are thought to be examining how they can achieve a significant stake in the most profitable European steelmaker.

It is understood that London securities houses are being sounded out on the possibility of buying large volumes of the shares in the first few days of dealings.

Advisers have made clear that excessive applications for *shares from any single country* or would-be investor would be scaled down, but the so-called "golden share" does *nothing* to prevent Japanese companies from building up very *significant stakes.*

The only constraint is that for the first five years, not more than *15* per cent of the shares can be held by any single investor, effectively protecting British Steel from a takeover during that period.

But unlike Rolls-Royce and some other privatizations, British Steel is not thought to be of sufficient strategic or defence importance to merit special protection.

Although the issue of shares to both single shareholders and country groups will be limited, there is likely to be a period of great turbulence in the stock market in the first few days of dealings, and just *as the Kuwait Investment* Office was able to pick up enormous volumes of BP shares, *it is certain that* a determined buyer would be able to amass substantial holdings in British Steel.

Advisers to the issue are concerned that if the level of *"stagging" reaches that of the* British Airways sell-off, when first-day dealings amounted to *half the capital,* the Japanese could move in.

Investment analysts from *the Japanese houses have* expressed great interest in the issue, and have visited the *group's works with Samuel* Montagu, the merchant bank sponsoring the issue.

The sell-off is expected to raise about £2.5 billion, which will be considered a modest valuation for a *low*-cost steelmaker, being about only two-thirds of the value of the group's assets. *In Japan, such* an offer would command at least the value of the assets.

The Government and *its* advisers, however, cannot afford the risk of raising the issue price to dampen overseas interest, because after the BP débâcle it has to price the issue *to appeal to less enthusiastic* British investors.

Striking the right balance is virtually impossible, given that there are perhaps 2 million private investors who could "stag" the issue (subscribing with the intention of selling as soon as the shares *are listed) only if the price is* attractive. But bringing in long-term holders without the *stags is impossible.*

Further details of the offer are likely today, when confirmation is expected of NM *Rothschild, the merchant* bank, as lead underwriter. In Japan, Nomura has been selected and will be *pressed* to try to ensure that any Japanese investors who take part have portfolio rather than commercial objectives.

But there is little the merchant *banks* or securities houses can do to control or police the £2.5 billion "aftermarket" where the Japanese steel companies are thought to be planning to strike.

The only hope is that the Government's firm line with the KIO over BP may make any would-be investor think twice before buying the shares too aggressively.

Allied nets £106m in pact with Suntory

By Derek Harris and Joe Joseph

In a deal worth £106 million net to Allied-Lyons, the British *brewing, spirits* and *food* group has signed a joint venture agreement with Japan's *largest spirits company,* Suntory, to sell Allied's spirits and sherry brands in Japan.

Sir Derrick Holden-Brown, the Allied chairman and chief executive, denied it was a *defensive* move in the wake of Mr Alan Bond raising his stake in Allied to 11 per cent. He said *the partnership* aimed to become Japan's market leader in cognac and Scotch, move into the food market, and explore worldwide opportunities.

Talks began nine months ago with Suntory, which already distributes Allied brands in Japan. With that country on the brink of settling details for bringing in an easier tax regime for imported spirits, Allied expects sales there to boom from next April.

Under the ten-year joint venture agreement Suntory is paying an "entry fee" of *£44 million.* Suntory will also take a 2.5 per cent stake in Allied, worth £89 million on Tuesday's share price.

Allied in turn becomes the first-ever outside shareholder in Suntory, a private company, with a stake of about 1 per cent. Allowing that this stake has cost Allied about £27 million the net gain in the deal to Allied is in the region of £106 million.

Allied also sees the Suntory deal as a means of lifting other Far East sales, particularly in what is expected to be a growing drinks market in China. There are no immediate plans to have Suntory brands marketed in *Britain.*

The partnership will give Suntory — the world's fifth biggest wines and spirits group — a passport into Allied-Lyons' strongholds in America and Asia at a time when a series of mergers have made the international drinks industry a playground for giants.

Suntory had a net income of Y16 billion (£73 million) on turnover of Y780 billion in the year to March 31. It sees the link-up as a first step along a new but still undecided path.

Mr Hidenori Tokuda, formerly manager of Suntory's wines and spirits division who has been seconded to arranging the finer details of the partnership, said: "Because of our long-standing relationship, we decided to make this move as a first step towards other joint ventures around the world. Together we may *also find* some *suitable* acquisitions."

UK Customs query source of three BCCI accounts

By Our Banking Correspondent

Customs and Excise investigations *into the alleged "laundering"* of drug money at Bank of Credit and Commerce *International in Britain* has focused on three accounts at the bank's London headquarters. *The* money deposited in the accounts totals £800,000.

Each account is in the name of a *different* company, two of them British and one registered in Hong Kong. All three companies, however, are owned by a US citizen who is also believed to be involved *in* the investigations of the US authorities. Although the three accounts at *BCCI in* London were all found to be in order when Customs and Excise *officers examined* the bank's books on Monday, there is still a question mark hanging over the source of the funds.

BCCI has been indicted in the US on charges of laundering drug money, the first time an entire banking institution has faced such charges. BCCI *also has substantial operations* in this country, with wholesale and retail deposits of about $3 *billion.*

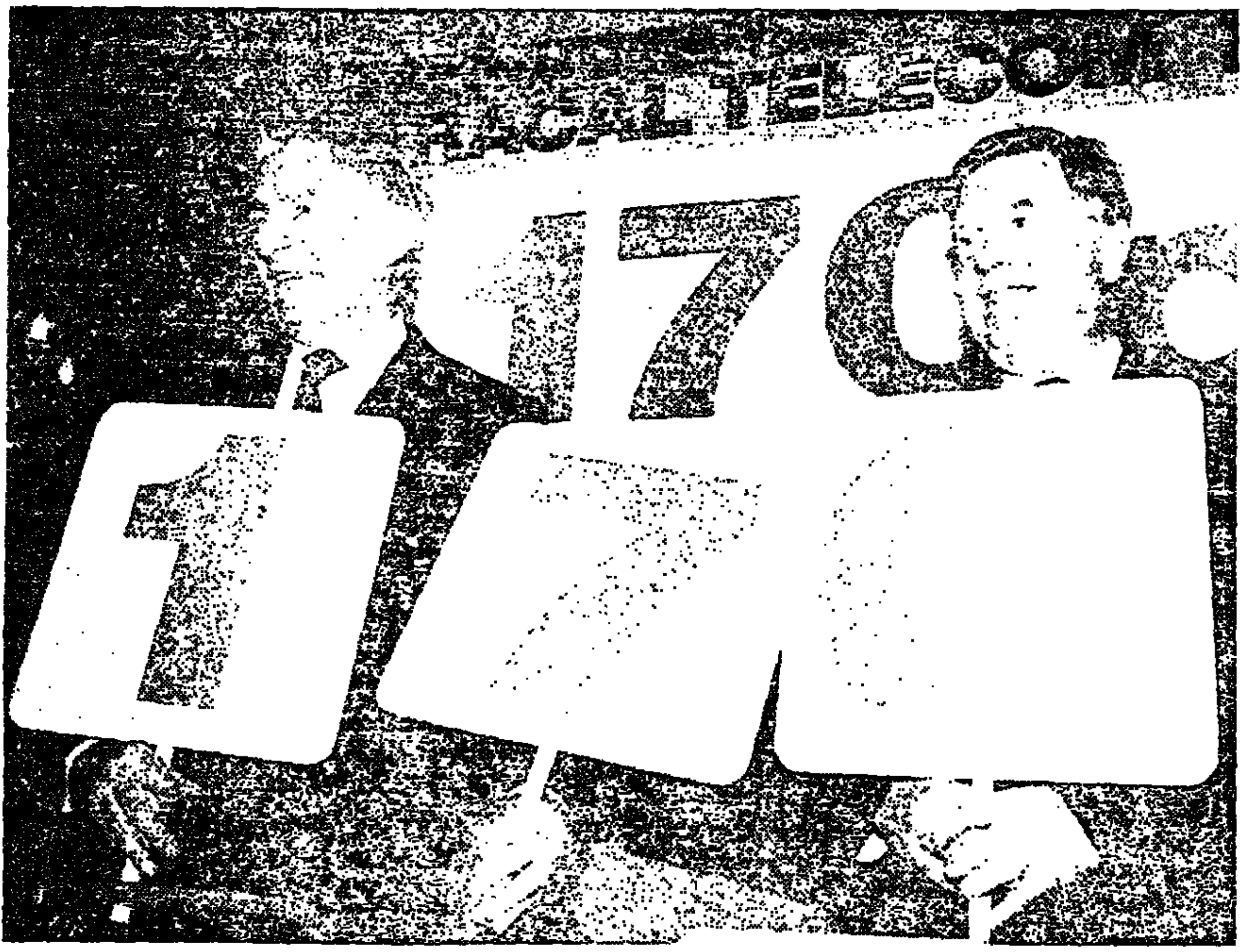
While much of its wholesale business is providing trade *finance, the bank also has* a large retail operation in Britain, including 45 retail branch *offices of which nearly* 30 are in London.

One of the two men charged *in Britain on Tuesday with* laundering drug money, Mr Asif Abdul Baakza, is a manager *in BCCI's corporate* department, the section that handles the bank's relationships with companies, rather than private customers. Although he has not been suspended by the bank, he is not now working there.

It is understood, however, that the Bank of England has not so far instigated a full-scale investigation into BCCI's British operations, although *it has the power to do* so under the 1986 Banking Act if it has reason suspect the *correctness of a* bank's procedures.

It is only relatively recently that *banks have been obliged* to report suspicious accounts to the authorities. The 1986 *Drug Trafficking* Act forced them to break traditional customer confidentiality if they had reason to suspect that illegal money was flowing into an account.

Underwriters snap up stock in £1.7bn flotation



Lucky number: Sir Ernest Harrison (left) and Mr Gerald Whent of Racal yesterday (Photograph: Marc Aspland)

Vodafone shares priced at 170p

By John Bell, City Editor

Underwriting for the £1.7 billion flotation of Racal Telecom, the Vodafone group, was completed smoothly by tea-time yesterday. "The demand was there for more stock if only we could have offered it," said a spokesman for Hoare Govett, the broker, which is handling the issue.

As forecast in *The Times, the price was fixed at 170p per* share, giving a demanding rating of 30.5 times pro forma *earnings for the current year.*

A report in *The Times* that Mercury, the Cable and Wireless subsidiary, is pressing for a government licence to compete with Vodafone and *Cellnet,* the *British Telecom* subsidiary, caused early weakness in shares of Racal, Vodafone's parent company.

But Mr Gerry Whent, the Racal Telecom chief exec*utive, told a press conference* to launch the share sale that *the Government is not considering* a third licence until 1991 when the pan-European *digital cellular services start to* operate.

Mr Whent said the currently available wave band was now all allocated either to Cellnet or to Vodafone. There was a *small* space on the 1.7 megahertz band but the technology to enable its use was "not totally resolved." Mercury would find itself in a narrow market.

The price of 170p is below Racal's earliest hopes. But Sir Ernest Harrison, the Racal *chairman, said the price need*ed to be attractive to Racal shareholders and new inves*tors and to leave the prospect* of an exciting aftermarket. "We are very satisfied with *170p," he added.*

Racal will raise £340 million from the sale of the 20 per cent stake in Racal Telecom. Sir Ernest said that this would be used to invest in the orig*inal* parts of the group which had been deprived of resources during the build-up of the growing Vodafone subsidiary.

Three-quarters of the 200 *million shares for sale* are being offered to existing Racal holders. Of the remaining 50 *million shares, 35 million* are being offered in the US and 15 million in Europe. The British *public offer will be an addi*tional 14 million shares, of which up to 10 per cent will be *reserved for Racal Telecom* employees and directors.

Share applications must be received by *9* am on October 21, with allocation details on October 24. Dealings are expected to start on October 26.

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Shares hit by dollar weakness

By David Smith
Economics Correspondent

Share prices fell sharply in London and New York yesterday as the dollar weakened on *worries over today's US trade* figures and uncertainties on the US presidential election.

Dealers were anxious *not* to draw a parallel with last year but the financial markets were *nervous.* Money *market* interest rates edged up in London, despite sterling gains.

The FT-SE 100 index fell by 24 points to 1,814.3, with sentiment turning sharply negative when Wall Street opened. The Dow Jones industrial average was trading 27 points lower at 2,129.45.

The dollar fell sharply against all leading currencies after dropping through the key Y130 level in Tokyo overnight. The Bank of Japan was said to have checked rates but did not intervene.

The Bank of England, however, stepped in to restrain sterling for the second successive *day.* But *it still* closed 1.3 cents higher at $1.7310 and the sterling index rose 0.1 points to 76.5. It eased by half a pfennig to DM3.1747.

The *dollar's fall* began with suggestions in Tokyo that the August US trade figures, due today, *would show a $14 bil*lion (£8.1 billion) deficit.

This compares with the *market consensus of a deficit* of $11.5 billion, against $9.5 billion in July. Analysts gave *warning* that a deficit over $12 billion would damage the dollar.

The dollar closed in London at Y129.05 from Y131 previously. *It* slipped by 1.7 pfennigs to DM1.8340.

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Hurricane to cost GA $30m

By Richard Thomson, Banking Correspondent

The huge cost of Hurricane Gilbert, which tore through *the Caribbean this summer,* came home to British insurers yesterday when General Ac*cident announced that it faced* losses of about £30 million *(£17.6 million)* from its Jamai*can operations.*

The potential loss is considerably larger than most experts had been expecting and it reflects the extent of the damage inflicted by the hurricane.

Despite the destruction of communications and the difficulty of assessing the damage after the hurricane, indica*tions were now coming* through that losses would be very high. GA said it followed *a policy of not reinsuring* losses up to £30 million because the reinsurance pre*miums* were too *high.* It therefore took full responsibility for claims up to that *amount, but any excess* is covered by reinsurance.

The loss is the same as that suffered by GA after the heavy storms in southern England a year ago.

GA has one of the largest Jamaican operations among *the British composite insur*ers. But the island's close links with Britain mean that most *of the large British companies* have substantial exposure there.

None of the other composites *have so far made esti*mates of the extent of the claims they expect to face, but they are unlikely to be substantially less than GA's loss. Each company, however, *follows a different reinsurance* policy.

Stop interfering, says minister after 'appalling' letter

Young warns Rowland over Fraser

By Colin Narbrough

Lord Young of Graffham, the Secretary of State for Trade and Industry, yesterday fired an angry shot across Mr Roland "Tiny" Rowland's bows, telling him to stop interfering in the Government's investigation *of the House* of Fraser takeover in 1985 by the Al-Fayed brothers.

The unusual warning came in response *to what* Lord Young described as an "appalling" letter he received on Tuesday from Mr Rowland, the chief executive *of the* Lonrho Group.

The letter said Lonrho was seeking a judicial review to decide whether a Department of Trade and Industry report on the controversial takeover of the Harrods stores group, in Lord Young's hands since July, would be published. Early last month the DTI *announced that publication* would be delayed because the report's findings and other documents concerning the House of *Fraser* had been handed over to the Serious Fraud Office for investigation.

Mr Rowland accused Lord Young of going back on a verbal undertaking, given *personally on September 16, that* he would publish the report in a matter of weeks rather than months.

The Serious Fraud Squad's involve*ment offered* nothing but delay, confusion and years of secrecy, Mr Rowland said.

He also said it was wrong to pervert the course of justice in order to shield ministers and officials involved.

Lord Young said at Brighton: "I wish *Mr Rowland* would go back to running Lonrho and leave me to run the DTI."

He made clear *that he was tired of* Mr Rowland's bitter and highly public campaigning against anybody who got in his way over House of Fraser.

But he said he had *no intention* of setting the timetable for publishing official reports just to satisfy Mr Rowland.

This message will be conveyed to Mr Rowland shortly in a formal letter.

Legal opinion sought by Lonrho found no reason for the *involvement of the* Serious Fraud Office delaying publication of the 750-page report.

Mr Rowland's persistent attacks on the Al-Fayed brothers and the DTI are based on the view that both parties were responsible for defeating his own bid for control of House of Fraser.

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BUSINESS ROUNDUP

Walter Lawrence lifts first-half profits 68%

House-building and construction group, Walter Lawrence, is hoisting its interim dividend from 1.25p to 2p a share after turning in a 68 per cent increase in pre-tax profits from £4.19 million to £7.02 million for the first half of 1988. Turnover rose from £93.7 million to £109.1 million. Despite the recent rise in interest rates, the house-building division, which concentrates on areas outside the M25 London orbital route, is well placed to achieve its targets, according to its chairman, Mr Brian Pritchard.

Walter Lawrence Homes has expanded into Majorca with a £2 million initial investment in a four to five-year villa development. The construction interests had "consolidated their position," Mr Pritchard said, and Tricom Supplies, the merchant offshoot, had shown an increase in turnover and profit.

Exhibitions group bought

Blenheim Exhibitions Group has made its eighth acquisition since its USM listing two years ago with the £850,000 purchase of Art Business World Exhibition, which organizes and stages exhibitions on picture frames and prints. The deal is for 147,000 new Blenheim shares at 580p each which have been placed on behalf of the vendors.

Alphameric's US expansion

Alphameric, the computer terminals maker, is paying £880,000 for Financial Trading Technologies, a New York-based designer of microprocessor-controlled telephone dealer boards which had sales of £1.25 million last year. Mr Dougal Craig-Wood, Alphameric's chairman, said FTT's "products are complementary to our own."

S&F pays out £4.2m

Sharpe & Fisher, the builders' merchant which is selling off its do-it-yourself chain, Sandfords, has expanded into the West Country with the purchase of James Ladd, with five outlets, for £4.2 million cash. "This moves us geographically southwards into an area we've been very keen to be in, on the edge of the M4 corridor," said Mr Charles Fisher, the chief executive. S&F's other depots are mainly concentrated further west and in south Wales.

The purchase brought with it a high street site in Trowbridge, Wiltshire, which could be developed next year with a potential value of more than £1 million, Mr Fisher said. A formal announcement on the sale of Sandfords, Britain's eighth-largest DIY chain, which could fetch £40 million, is due early next month.

£889,000 buy for Sunleigh

Sunleigh Electronics is paying £889,000 for Hepworth Electrical Developments, a manufacturer and distributor of electrical connectors. The business, which is based in Holmfirth, West Yorkshire, made profits before tax of £213,000 last year. Its customers include the area electricity boards and electrical contractors in Britain and abroad.

Brooks up at half-time

Brooks Service Group, which hires and cleans sheets, tablecloths and workwear mainly for the hotels industry, raised pre-tax profits from £452,000 to £605,000 in the half-year to June 25. The interim dividend is 1.6p, up from 1.4p. The increase in turnover on the retail side was partly as a result of the five new shops opened in the past year.

Wilding share issue

Wilding Office Equipment is to fund the purchase of Open-Plan, a supplier of office screens, with an offer to shareholders of 3.08 million new shares at 215p on a three-for-11 basis. Wilding is paying £9.7 million initially, with another £2 million due in deferred consideration if certain profit levels are achieved. The initial payment is in the form of 3.5 million new shares, 1.89 million of which will be conditionally placed along with another 1.195 million of new equity, subject to clawback by existing shareholders.

The issue is backed up with a pre-tax profits estimate of at least £2.65 million in the year to end-September, up from £2.02 million, and Wilding says it will pay a 2.4p final dividend, boosting the total from 3.25p to 4p.

ALPHA STOCKS

	Vol '000		Vol '000		Vol '000		Vol '000
ADT	855	CU	1,847	Laporte	64	Saatchi	968
Abbey	5,522	Cons Gold	1,277	L&G	2,290	Sainsbury	304
Alld-Lyons	2.051	Cookson	732	Lloyds	1,788	Scot & N	366
Amstrad	1.153	Courtaulds	1,487	Lonrho	24,489	Sears	8,934
ASDA	1,806	Dalgety	150	Lucas	395	Sedgwick	285
AB Foods	130	Dixons	1,502	Magnet	180	Shell	1,048
Argyll	2,028	ECC	1,278	M&S	1,847	Siebe	337
BAA	5,129	Enterprise	678	Maxwell Cm	258	Slough	164
BET	1,714	Ferranti	2,768	MB Group	11,714	Smith & N	1,981
BTR	2,915	Fisons	340	MEPC	352	Smith WH	81
BAT	1,142	FKI Babck	1,139	Midland	785	Smiths Ind	160
Barclays	1,806	Gateway Cp	1,200	NatWest	1,811	STC	1,043
Bass	245	Gen Acc	330	Next	2,610	Stan Chart	1,315
Beecham	2,106	GEC	4,981	Nth Food	787	Storehse	405
Beazer	880	Glaxo	1,594	P&O	561	Sun Allnce	1,693
Berisfd SW	1,171	Globe Inv	52	Pearl	284	T & N	579
BICC	1,195	Glynwed	532	Pearson	435	Tarmac	801
Blue Arrow	2,927	Granada	1,325	Pilkngton	2,454	Tate & Lyle	212
Blue Circle	1,089	Grand Met	2,023	Plessey	1,273	Taylor Wood	n/a
BOC	747	GUS 'A'	604	Polly Peck	621	TSB	1,324
Boots	1,375	GRE	1,341	Prudential	40,394	Tesco	1,187
BPB	2,459	GKN	334	Racal	3,968	Thorn EMI	192
Br Aero	2,998	Guinness	183	Rk Hovis	656	Trafalgar	1,379
Br Airways	1,419	Hamm 'A'	981	Rank	621	THF	5,308
Br Comm	880	Hanson	4,638	R&C	199	Ultramar	950
Br Gas	3,830	H & C	177	Redland	555	Unigate	1,056
Br Land	552	Hawker	468	Reed	366	Unilever	1,329
Br Petrol	5,804	Hillsdown	1,671	Reuters	676	United Bis	1,198
Br Telecm	4,448	IMI	170	RMC Gp	372	Utd News	778
Bunzl	1,340	ICI	1,438	RTZ	1,322	Wellcome	1,378
Burmah	98	Inchcape	206	R-Royce	1,070	Whitbrd	822
Burton	3,828	Jaguar	1,107	Rothmn 'B'	470	Williams	378
C&W	1,335	Lasmo	5,087	Rowntree	n/a	Willis Fab	449
Cadbury	1,511	Ladbroke	637	Royal Bank	299	Wimpey G	2,993
Coats	1,651	Land Sec	55	Royal Ins	1,023	Woolworth	1,830

TRADITIONAL OPTIONS

First Dealings	Last Dealings	Last Declaration	For Settlement
October 10	October 21	January 12	January 23

Call options were taken out on: 12/10/88 Mountleigh, Cannon Street, MB Group, Celestion, Burford, Exploration Company of Lousiana, Trusthouse Forte, Lasmo, T Cowie, Rothmans, Hughes Foods, DRG, Kelt Energy, Corton Beach, Western Motor Holdings, Ryan Intnl, Central & Sheerwood, Brooke Tool Eng, Oliver Resources.

Put: Sears.

Puts & Calls: London Intnl, Corton Beach.

Walter
LAWRENCE
INTERIM RESULTS
An increase of 68% in profit before taxation

	1988 Six months to 30 June 1988 £'000	1987 Six months to 30 June 1987 £'000	1987 to 1988 % increase
Turnover	109,123	93,715	16
Profit before taxation	7,019	4,186	68
Earnings per share	9.2p	6.0p	53
Dividend per share	2.00p	1.25p	60

"Your Board considers the half year results to be extremely satisfactory. It further believes the outlook for each of its operating activities to be very encouraging and looks to the future with much confidence." Trevor Mawby FCA, Chief Executive

Walter Lawrence PLC, Lawrence House, Pishiobury, Sawbridgeworth, Herts CM21 0AF

TEMPUS

Dull tidings from Abbey Life

Those scanning Abbey Life's interim statement for a hint of what the second half might bring were not exactly excited by what they found: the shares drifted off 1p to 304.5p.

The company's first-half performance was respectable, but not enough to set its share price alight. A cautious approach is only confirmed after hearing Abbey's prognostications for the second half. There is precious little chance, for example, of any recovery in single premium business, which fell by more than 40 per cent in the first six months.

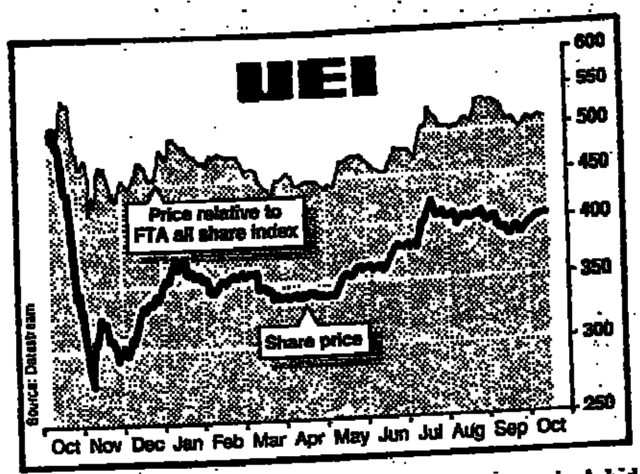
The effect on profits is not as big as it might seem since the margins on this business are traditionally small. More seriously for Abbey, there is also a slowdown in the previously buoyant mortgage-linked endowment business as the housing market goes into a period of sluggishness. In the first half, this made up nearly a third of all new regular life premiums. It may be a couple of months before salesmen give in to the mood of the market and switch their attention to other products.

At the same time, the Financial Services Act clauses covering intermediaries is already having the effect of weakening the performance of the independent intermediary division. Profits are coming under pressure from several directions.

On a brighter note, pensions business is moving ahead strongly and Abbey is now firing on all cylinders after the introduction of a full range of pension products by mid-year. The all-important sales force — an indication of new business to come — has declined by about 300 from its year-end total last year. But compared with its size at this time last year it is larger by about 250 people, a reasonably healthy sign.

Year-end profits are likely to show a somewhat pedestrian improvement of about £8 million to about £56 million. The shares, however, should receive some support from the generous dividend increases, up 20 per cent at the interim stage to give a taste of what is to come.

That is just as well, because the speculative support of bid hopes now seems to be evaporating. No one has so far come forward, either from the Continent or Britain, to claim Abbey. Even Lloyds Bank, at one time the stock market's favourite as a potential bidder, has thrown cold water on the idea.



UEI

Can there be many better ways to invest in tomorrow's technology than UEI? Comprising four companies, each on the front edge of science, and gulping R&D funds, the group manages nevertheless to turn in consistently good growth.

UEI operates under a name that does no justice to its exciting and imaginative products. Every graphic that flashed out of Seoul in South Korea last month, as the world tuned into the Olympics, came courtesy of UEI. Every Ford Sierra and Sapphire with a Cosworth engine bears the UEI stamp. Many US householders in the Radon gas belts — maybe a third of the population — are turning to UEI's new detection equipment.

Biggest of the four is the Sound & Vision operation, which won the $3 million (£1.73 million) Olympics contract from NBC, and which has just claimed an £11 million contract to build studios and other equipment for the Indonesian television and radio service. It contributes around 35 per cent of profits.

Advanced engineering, the Cosworth business, has won contracts from a string of world motor manufacturers, and kicks in 30 per cent of group profits. A company that was turning out 100 engines a year earlier this decade expects to more than double production this year to more than 10,000.

Text and Graphics, the Quantel paintbox business, is reponsible for 20 per cent, and Scientific & Medical, in to which the new £20 million acquisition, The Nucleus Inc., will fit, for 15 per cent.

In the six months to end-July every division improved its performance by a quarter or more to produce pre-tax profits of £14.0 million against £11.1 million previously. And every £1 of the increase was produced organically.

UEI is diligence itself when it comes to acquisitions, and had no hesitation in bowing out earlier this year when the coveted Californian Kevex Corporation got a rival bid that UEI thought too high from VG Instruments. It now believes it has won a bigger financial prize in The Nucleus Inc, a deal that is completed this month.

Research and development spend is up by 14 per cent at £5 million in the first half, but the group remains strongly cash generative, with borrowings down to £1 million, and gearing likely to be in single figures by the year-end.

Earnings per share in the first half rose by 22 per cent to 11.8p, offering ample cover for the 2.6p a share interim dividend, increased from 2.3p. The shares stand at 394p: have some.

Avis Europe

After Europe, the world. Avis Europe dominates the European car rental market and is now looking elsewhere.

Recent acquisitions in Belgium and France, have increased Avis's presence, but there is still plenty of scope for further moves.

The rewards from vehicle leasing are less enticing than from rentals, but the risks are lower and the flow of business steadier.

Avis now has 87,000 cars in its leasing fleet, a 20 per cent rise since the beginning of the year, including 50,000 in Britain. Its European rental fleet has risen from 35,000 to 45,000, about 10,000 of which are in Britain.

The company's profits were hit by the absence of American tourists. Rental business originating in the US, which normally accounts for 7 per cent of its operation, was down 10 per cent.

Unlike the Europe-based activity which is split 30 per cent leisure and 70 per cent business, Avis's US business is slanted 70 per cent towards the leisure market and therefore vulnerable to changes in habits of overseas visitors.

Increased effort in Europe helped to offset this shortfall in activity, but the resultant mix of business led to an exchange loss which knocked 5 per cent off sales and 3 per cent from profits.

The balance sheet is highly geared yet in line with other operators in these markets. Nevertheless, the trend towards a higher vehicle-leasing content will push the net debt to equity ratio higher.

Avis is acquisitive, especially in the vehicle-leasing sphere. Its name has recently been linked to the British group T Cowie although its natural inclination appears to have a more continental flavour.

The group should make at least £70 million pre-tax profit in the year to the end of February, up from £54 million last time.

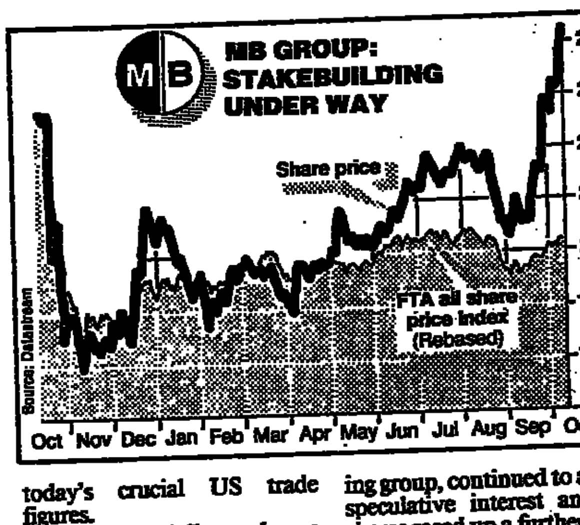
The shares are fairly rated on 12.2 times earnings on an eps rating for the full year of 28p.

STOCK MARKET

MB Group rises as Elders reveals hand

Shares of MB Group, until recently trading as Metal Box, rose 6p to 279p yesterday as it emerged that Mr John Elliott, the Australian brewer and head of Elders IXL group, has built up a 5.1 per cent stake.

Confirmation of the stake-building exercise ended weeks of speculation in the stock market which has lifted the price in the past two days alone by 18p, adding almost £60 million to the group's market value of £929.15 million.



Mr Elliott revealed his identity after MB announced that it was thinking of disenfranchising a parcel of 11.5 million shares held by three private companies registered in the British Virgin Islands and Turks and Caicos islands.

These include 5.4 million shares held by a company called Sunlight Investment Services, 4.65 million owned by Cascade Enterprises Inc, and 1.53 million registered with Achilles Investments.

A spokesman for MB said last night that Mr Elliott, famous for his Foster's lager, now held a total of 17.1 million shares. MB has not yet contacted Mr Elliott to establish whether or not he intends to use this stake for purely investment purposes.

Market talk in recent weeks pointed to a bid for MB from BTR.

Analysts claim MB's canning interests would make a nice fit for Elders which already owns the Courage brewery.

Elsewhere, share prices fell sharply. Some investors decided to realize some of their profits accrued over the past few weeks, while others sat on the sidelines, unwilling to commit themselves ahead of today's crucial US trade figures.

The early dull trend was exacerbated by an opening fall of more than 20 points on Wall Street as the dollar's strength prompted weakness in the bond market. Marketmakers in London took evasive action and marked prices lower still. In the event, the FT-SE 100 share index lost further ground to finish 24 points down at 1,814.3, after 1,811.8. The narrower FT 30 share index closed 15.3 points down at 1,471.9.

Grampian Holdings continued to reflect recent interim results holding steady at 282p. Mr Thorold Mackie, analyst at Bell Lawrie, the Scottish broker, forecasts pre-tax profits of £10.2 million for the year. He says the pharmaceuticals and sporting goods divisions are performing strongly.

Gilts lost £¼ as the Bank of England stepped up its efforts to stem the pound's new strength.

Lonrho, Mr Roland "Tiny" Rowland's international trading group, continued to attract speculative interest and the shares raced up a further 8p to 343p on a turnover of more than 24 million shares.

A parcel of 5 million shares changed hands at 343p in late trading with dealers convinced that further stakebuildung has taken place. There was also talk yesterday that the shares were about to be suspended pending the announcement of a £5-a-share overseas bid.

Lonrho recently rached a high of 361p on the announcement that American corporate raider, Mr Asher Edelman, had acquired a 4.74 per cent stake in the company. A subsequent statement from Lonrho officials that the group's assets could be worth up to £8 a share — compared with analysts' projections of nearer £5 a share — also caused excitement.

However, increased activity in Lonrho over the past few days has been sparked by revived talk that Mr Alan Bond, the Australian businessman acting as a white knight against Mr Edelman, has picked up a 2 per cent shareholding in Lonrho.

Although the widely rumoured bid for Sears, the Selfridges, Saxone stores and William Hill betting office group, failed to materialize, dealers reported good business in the shares and remarked that they held up exceptionally well.

The close was 2.5p lower at 138p following a turnover of more than 8 million shares.

Hanson, the cash-rich conglomerate, is still favourite to be involved in the offer, either bidding for Sears itself or underwriting an offer to be made by JW Wassall, the Leicester-based shoe retailer.

News that **British Gas** had paid $194.5 million for Tenneco's non-North American oil interests, excluding those in Norway and Colombia, depressed both London & Scottish Marine Oil and Enterprise Oil.

Barry Wehmiller International, the industrial materials group, closed unchanged at 186p after Warburg Securities easily placed Vickers' 5 per cent stake in the company with various institutions at 180p. The Kuwait Investment Office continues to hold on to its 14.6 per cent holding.

Lasmo dropped 14p to 510.5p and **Enterprise** fell 10p to 603p on the liquidation of speculative positions as dealers took the view that it is now less likely that British Gas would bid for Lasmo.

British Gas picked up just over 1 per cent shares, well short of its 14.9 per cent target.

Matthew Hall, the construction group, soared 35p to 175p on the board's announcement that it was in merger discussions.

Dealers expect to hear that the company has agreed on a marriage with **Amec**, the civil engineer, and the deal will involve Amec bidding 200p a share for Matthew Hall.

Racal, the electronics group, dropped 6p to 311.5p on a turnover of 4 million shares as dealers expressed disappointment with the 170p-a-share or £1.7 billion valuation the company has put on its RTG-Vodafone flotation.

The group is selling 200 million shares in the cellular telephone business and the market had been expecting Racal to price the shares at 175p. Dealings will begin on October 26 and a quarter of the shares will be sold abroad.

Kelt Energy has stepped up the pressure on **Carless Capel** with the purchase of a further 5.3 million shares at 114p each. This lifts Kelt's total holding to 7.42 million or 4.13 per cent. Carless slipped 4p to 107p.

Michael Clark and Geoffrey Foster

New town planners to join Chesterton

By Derek Harris, Industrial Editor

In a new-style privatization move for the commercial property world, the Milton Keynes Development Corporation's strategic planning department is joining Chesterton, the London-based chartered surveyor and property consultant.

The planning department, which helped create the city of Milton Keynes, will form the core of a professional group to widen the scope of Chesterton's consultancy activities.

The Chesterton Consulting Group, as the new division will be called, will continue to provide services at Milton Keyes until the development corporation there is wound up, a move expected by 1992. It will be the last of the English new towns' development bodies to be disbanded.

The Chesterton decision comes at a time when it is strengthening its computer network operations. It is also to appoint a national director of research.

Mr Peter Hawkes, director at the Milton Keynes planning department, said: "There is an ideal match between the skills of the corporation's strategic planners and the property consulting expertise of Chesterton. Together we shall be able to offer a comprehensive service to a wide range of clients."

William Sinclair rises

William Sinclair, the USM-quoted garden leisure group, has boosted pretax profits from £1.8 million to £2.5 million, on turnover up from £15.7 million to £21.9 million, and is going for a full stock exchange listing next month.

Sales for the year to end-June have increased in line with forecasts, despite poor weather. Exports have also been successful, says the group and investment in new machinery and good weather in June and early July resulted in a satisfactory peat bog harvest. The final dividend has been recommended at 6.5p, making a total of 8.5p.

WALL STREET

Dow falls sharply in early trade

New York (Reuter) — Wall Street shares were down sharply in early trading yesterday following a drop in the dollar that weighed down bond prices, brokers said.

There was little buying interest ahead of today's monthly report on the US merchandise trade deficit.

The Dow Jones industrial average at one stage fell 17.98 points to 2,138.51, after being down about 23 points.

The transport indicator dropped 7.61 to 916.86 while the utilities average lost 1.78 to 183.97.

Declining issues outpaced advancing shares by a two-to-one margin.

- Tokyo — The Nikkei index fell 60.23 points, or 0.22 per cent, to close at 27,409.37 after hitting a low of 27,218.80. It ended with a 211.33-point gain on Tuesday. Trading was thin. "There is no fundamental reason for the market to go down. It is falling due to internal factors," said Mr Ryuki Hayashida of Chase Manhattan Securities Japan.

- Hong Kong — The Hang Seng index finished 19.75 points lower at 2,551.86 yesterday. The broader Hong Kong index was down 12.53 to 1,681.03. Turnover totalled HK$722.26 million against HK$1.04 billion on Tuesday.

- Sydney — The All-Ordinaries index edged 0.2 points up to close at 1,543.7 and the All-Industrials index rose 4.5 to 2546.7.

	Oct 11	Oct 10
AMR Cp	48	48%
ASA	39%	39%
Aetna Life	51%	51%
Allied Signal	34%	34%
Allis Chlm	½	½
Alcoa	56%	55%
Amax Inc	21%	21%
AMR Hess	27%	27%
Am Brands	54½	54%
Am Cynmd	49%	49%
Am Ele Pwr	27%	27%
Amexs	29	30
Am Family	13	13%
Am Home	83%	83%
Am Int Grp	67%	67%
Am Teleph	26%	27%
Amoco Cp	75	75%
Anheuser B	32%	32%
Arch Dan	20%	20%
Armco Steel	10%	10%
Asarco Inc	26%	26%
Ashland Oil	34	34%
Atl Richfld	80%	79%
Avon Prod	25%	25%
Bk Boston	27%	27%
Bank NY	36%	36
Bankamer	16	15%
Bkrs Tst NY	39	39
Baxter	18%	18%
Beth Steel	21%	22%
Boeing	66	66%
Boise Casc	45%	45%
Borden	56%	56
Bristl Meyr	45	45%
BP	49%	49%
Brunswick	19%	19%
Burl Nth	72%	71½
CBS	178%	180
CMS Engy	29%	29%
CPC Int	58%	54%
CSX Cp	30%	30%
Camp Soup	31%	31%
Can Pacific	17%	17%
Caterpillar	60%	60%
Centrl SW	31%	32%
Champion	32%	32%
Chase Man	29%	29%
Chem Bank	31%	31½
Chevron	45%	44%
Chrysler	24%	24%
Citicorp	25%	25%
Clark Eq	30%	30%
Coca Cola	43%	43%
Colgate	46%	47%
Columb Gas	35	34%
Cmb'tn Eng	31%	31%
Cmwlth Ed	31%	31½
Cons Edis	45%	45%
Consol Ng	36%	36%
Cont Data	22%	22%
Corning Gl	63%	63%
Crane	24%	32%
Curtiss W	49%	50%
Data Genl	20	20%
Deere Co	48%	49
Delta Airl	50%	50%
Detroit Ed	16%	16
Digital Eq	89%	88%
Disney	65%	66%
Dow Chem	91%	91%
Dresser Ind	28%	28%
Dupont	82%	82%
Duke Pwr	46%	47%
East Kodak	47%	47%
Eaton Cp	52%	52%
Emerson El	30%	31
Emery Air	6%	6%
Exxon	45%	45%
Farah Inc	11%	11%

	Oct 11	Oct 10
Fedders	10%	10%
Fst Chicago	33%	33%
Fst Int Bncp	49%	50%
Fst Penn C	12%	12%
FT Wachva	39%	39%
Ford Motor	53	53%
GAF Cp	48%	48%
GTE Cp	43%	43%
Gen Cp	21%	20%
Gn Dynam	51%	51%
Gen Electric	43%	44
Gen Inst	27%	27%
Gen Mills	53%	53
Gen Motors	75%	75%
Gen Pub Ut	37%	37%
Genesco	5%	5%
Georgia Pac	36%	36%
Gillette	34%	34%
Goodrich	56%	57%
Goodyear	54%	54%
Gould Inc	23	23
Grace Co	25%	26%
Grt Atl Pac	46%	47
Greyhnd	35%	35%
Grumman	22%	22%
Gulf Westn	40	39%
Heinz	47%	47%
Hercules	46%	47%
Hewlett Pk	50%	50
Honeywell	64	63½
IC Ind	36%	36%
ITT Cp	51%	52
INCO	30	30
Ing Rand Wi	35%	35%
Inland Steel	39%	39%
IBM	118%	116%
Int Paper	46%	46%
Irving Bk	75%	75%
Jhsn & Jhsn	89%	87%
K Mart	38%	38%
Kaisertech	18%	18%
Kerr McGee	38	37%
Kimbrly Clrk	64%	61%
Kraft	60%	60%
Kroger	55	57%
LTV Cp	2%	2%
Litton	76	75%
Lockheed	43	43
Lone Star	32%	32%
Man H'aver	27%	27%
Manville	2%	2%
Mapco	59	59%
Marriott	33	33%
Mt Marrieta	43	43%
Masco Cp	27%	27%
Mcdonalds	50%	51
McDonnell	74	74%
Mead Cp	45%	44%
Merck	59%	59%
Minsta Mng	62%	62%
Mobil	45	44%
Monsanto	80	80
Montedison	14%	14%
Morgan Jp	37%	37
Motorola	42%	41½
NCR	59%	57%
NL Indstrs	6%	6%
Nat Med Ent	23%	23%
Nat Semi	10%	9%
Norfolk Sth	30	29%
NW Bancrp	34	33%
Occid Pet	25%	25%
Ogden Cp	31%	31%
Olin Cp	47%	47%
PPG Ind	45%	45
Pac Enterp	46%	46%
Pac Gas El	17%	17%
Pan Am	2%	2%
Penney JC	52%	52%

	Oct 11	Oct 10
Pennzoil	74%	74%
Pepsico	39%	39%
Pfizer	55%	55%
Phelps Dod	45	44%
Philip Mor	100%	101½
Philip Ptl	20%	20
Pillsbury	56%	57%
Polaroid	38%	38%
Primerica	28%	28%
Proct Gble	81%	80%
Pub SE Gr	25	24%
R Nabisco	56%	57%
Raytheon	73%	73%
Rynlds Metl	53%	52%
Rockwell Int	22%	23
Royal Dutch	108%	108%
SFE Sopac	19%	19%
Sara Lee	46	46
Schlumb	33%	33%
Scott Paper	39%	39%
Seagram	57%	57%
Sears Roeb	40	40%
Sec Pac	39%	39%
Shell Trans	67%	68%
Smith Beck	47	47%
Sony Cp	47%	47%
SW Bell	40%	40%
Squibb	67%	67%
Sun Comp	57%	57%
TDK	64%	63%
TRW Inc	46%	46%
Teledyne	334	334%
Tenneco	48%	49%
Texaco	45%	45%
Tex Eastn	25%	25%
Texas Inst	40%	39%
Tex Util	28%	28%
Textron	26%	27
Travelers	36	35
UAL Cp	98%	99%
USG Cp	7%	7%
USX Cp	27%	27%
Unilever Plc	32	32%
Un Carbide	25%	26
Un Pac Cp	58%	58%
Unisys Cp	31%	31-
Unit Brand	17	17%
Us West	58%	58%
Utd Tech	41%	41%
Unocal	35%	35%
Warn Lamb	77%	77%
Wells Far	67%	68%
Westg El	54%	54%
Weyerhr	24%	24%
Whirlpool	26%	25%
Woolworth	55%	56-
Xerox Cp	58%	59%
Zenith	21%	21½

CANADIAN PRICES

	Oct 11	Oct 10
Agnco Eag	14	14
Alcan Alum	37%	38
Algoma Stl	26.50	26.00
Can Pacific	21%	21%
Cominco	20%	20%
Con Bathrst	15	15
Hawk S Can	21%	21%
Hud Bay M	19%	19%
Imasco	26%	26%
Imperial Oil	50%	50%
Inco	36%	36%
Royl Trstco	17%	16%
Seagram	70	69%
Shelco 'A'	41	40%
Thmsn N 'A'	29%	29%
Verity Cp	3.35	3.50
WCT	16%	16%
Weston	35%	35

$1.3m first from Kingston Oil & Gas

Kingston Oil & Gas, the Manchester production company with operations in Ohio, made a pre-tax profit of $1.33 million (£776,000) in the year to end-June.

Earnings are 11.1 cents (6.5p) per share and a final dividend of 0.625p makes 1p per share for the year.

These are the first results since shares in the newly-formed Kingston group were floated on the Stock Exchange in July last year via a placing at 100p and no forecast was made in the prospectus. Yesterday, the shares improved 1p to 58p after touching 60p.

Oil revenues accounted for only 8 per cent of total revenue of $2.66 million.

Bid extension

Raine Industries, the Sheffield housebuilder and rolling steel group, has extended its offer for Ruberoid, the roofing materials group, to 3pm on October 19. It has received acceptances for 31 per cent of the shares, of which 5.9 per cent is the stake Raine held in Ruberoid before it made its £128 million bid, subsequently topped by a £141 million offer from Tarmac.

Vivat 'talks'

An abrupt movement in the share price of Vivat Holdings, the jeans manufacturer formerly known as Lee Cooper, prompted an announcement of a bid approach and a Stock Exchange inquiry into dealings in the shares.

Higgs stake

Higgs and Hill, the property and construction group, has bought a 14.9 per cent stake in fellow construction group, Rush & Tomkins, for £5.8 million. Higgs said it had no intention at present of making a full bid for Rush & Tomkins.

BLP purchase

BLP Group, which manufactures wood laminates, is buying TBS, a Manchester laminated components maker. BLP is paying an initial £3.1 million with the balance of £795,000 dependent on TBS profits.

IMI expands

IMI industrial group has boosted its spending on acquisitions this year to £50 million with the $5.5 million (£3.19 million) takeover of Cumberland Corporation of Tennessee, which supplies equipment to the food industry.

Coloroll sale

Coloroll has completed the sale of its John Crowther clothing interests for £90 million, slightly below the original estimate of £93.5 million.

News listing

Shares of The News Corporation were listed on the Hong Kong Stock Exchange this morning. The shares also trade in Australia, New York and London.

Pochins ahead

Pochins, the building contractor, raised pre-tax profits from £1.4 million to £1.7 million last year.

B Gas joins world league with $194m Tenneco buy

By Graham Searjeant, Financial Editor

British Gas and Shell have dominated the auction of the American group Tenneco's non-American oil interests, spending $700 million (£400 million) on a range of oil production and exploration interests round the world.

Shell is to pay $500 million for Tenneco's interests in Colombia, chiefly the Houston Oil Colombia (Hocol). This is currently producing around 40,000 barrels per day, but Shell says production could be raised significantly when a new pipeline is completed.

Shell was favourite to buy the Colombian business, which fits in with its interests in the country and controls a quarter-share in a field producing about 170,000 barrels per day.

However, greater interest was generated by British Gas's purchase of all Tenneco's remaining overseas oil and gas assets — except those in Norway, which have been sold to Dupont's subsidiary, Continental Oil.

British Gas is paying $194 million to buy Tenneco's international oil and gas division which includes a ragbag of operating fields, production and exploration interests round the world. The package comprises producing interests in Gabon West Africa, Nigeria, Tunisia and Britain. There are also exploration and other interests in Ecuador, Egypt, Malaysia, the Bahamas and Trinidad.

Total proven and probable reserves are estimated at 47 million barrels equivalent, of which 30 per cent is gas, together with large additional gas discoveries which have not yet reached the proved or probable category.

The most important production is currently in Gabon, where Tenneco had a half interest in four offshore oilfields as well as exploration areas covering 14,000 square kilometres. But the purchase gives British Gas substantial bases in three continents, confirming its ambition to diversify strongly as an international oil and gas producer.

Since privatization, British Gas has already bought a 51 per cent interest in Canada's Bow Valley Industries.

British Gas shares edged up on the news, which was greeted as a sensible move in furthering its long-term ambitions.

Mr Robert Evans, BG's chief executive, said the purchase demonstrated the group's commitment to becoming a significant international operator and that it intended to build on its new bases in all three continents.

Avis Europe drives up 19% to £35m

By Alexandra Jackson

Europe's leading car rental company, Avis Europe, increased its pre-tax profits in the half year to end-August by 19 per cent to £35 million on sales 29 per cent higher at £307.3 million. An interim dividend of 4p was declared, up from 3.8p last time.

An optimistic Mr Alun Cathcart, the chairman and chief executive, said: "Our strategy for developing leasing and other operations in addition to our vehicle rental business will provide a firm base for continued steady earnings growth."

A decline in the number of North American visitors to Europe affected Avis, but penetration into continental Europe increased.

In June, Avis bought Cellrent, a portable telephone business. Avis has also acquired two leasing operations in Belgium and France.

Tempus, page 30

Wider horizons: Alun Cathcart, of Avis, yesterday (Photograph: Denzil McNeelance)

Alba beams up 26% profits rise to £4.6m

By Our City Staff

Alba, which owns Bush Radio and competes with Mr Alan Sugar in supplying satellite dishes for Mr Rupert Murdoch's Sky Channel satellite television venture, raised pre-tax profits by 26 per cent to £4.61 million in the year to end-June.

This was achieved without any contribution from Bush, acquired in June, or the satellite dish operation, whose products should go on sale early next year after the purchase in August of the company which designed the system, said Mr John Harris, the chairman.

The establishment of a French subsidiary also came too late to affect the figures.

Mr Harris said the company's buying spree had come to a temporary halt and the job now was to integrate the acquisitions.

A final dividend of 2.85p makes a 4.35p total.

Mr Richard Hickinbotham, an analyst at Hoare Govett, the broker, is looking for £7.3 million pre-tax from Alba in the current financial year.

Johnson shares slip on report warning

By Colin Campbell

Johnson Group, the civil and mechanical engineer, saw its shares fall from 405p to 390p yesterday on comments in the interim report which disappointed the market.

Turnover rose from £38.5 million to £50 million in the six months to end-June and pre-tax profits from £2.67 million to £2.97 million. The interim dividend is maintained at 3p a share.

The board says group order books remain healthy, and further progress is expected in the second half. However, the civil engineering division of Johnson Brothers (Contractors), which had a good first half, is likely to be affected by "a sudden and unforeseen government moratorium on road maintenance expenditure," and the engineering division continues to perform below expectations.

The North American subsidiaries turned in a slightly improved trading performance, while the quarrying and concrete division of Johnson Pipes performed especially well, the board says.

Whisky call to reject EEC tax

By Colin Narbrough

The whisky industry yesterday called on the Government to reject "discriminatory" taxation measures that have been proposed by the EEC Commissioners and end its opposition to a harmonized system of taxation based on alcoholic content.

In the run-up to the single European market distillers fear the Government's anti-harmonization stance could deny them a major opportunity in their biggest market as the EEC now accounts for about 45 per cent of Scotch sales, which were earning about £200 million in the first half of this year.

In Brighton to lobby delegates to the Conservative Party conference, Mr Ivan Straker, chairman of the Scotch Whisky Association's public affairs committee, said a substantial chance would be missed unless the Government reappraised its policy.

He said it should work for a system of taxing all drinks at the same rate per degree of alcohol content, challenging the latest proposal from the European Commission which envisaged Scotch being taxed four times as heavily as beer and eight times as heavily as wine.

Brussels might have been expected to end this unfair treatment, but, if adopted in their present form, the commission's proposals would entrench "massive tax discrimination" against Scotch, Mr Straker said.

He said the commission's plan would negate the Chancellor's continued efforts to reduce tax discrimination against whisky in Britain and make it more difficult for the industry to compete in Europe.

He said the Government had to reject the EEC proposals, at the same time recognizing that its present response would not lead to the elimination of unfair tax treatment and increased sales opportunities for Scotland's top export industry.

A 'small push' from Deutsche

Deutsche Bank, the biggest bank in Germany, is at last on the brink of declaring its hand in the British equity market. With a number of other European players waiting to take their lead from the German giant, Deutsche Bank has, I hear, just poached four respected market-makers from the American Securities house Merrill Lynch. With these four new employees — Alan Beuthin, hitherto a director of Merrill's London operation, Brian Jones, Peter Gladwin and Peter Stoberock, from Merrill's New York office — expected to join Deutsche Bank next month, it plans to start making markets in German stocks on Seaq at the end of October. It will, I am told, expand this fledgling market-making operation — a totally new activity for the bank in London — to other international stocks shortly afterwards. Admitting that market-making in Britain was an area Deutsche Bank had, until now, neglected, Beuthin, who has just handed in his notice at Merrill after seven years there and will now manage the international trading department for Deutsche, tells me: "This is just an initial small push. They have been planning to put their noses into market-making for three or four months now. Until then they had looked upon it with a degree of scepticism but now they think a degree of realism has returned to the market and it is time to take action."

THE TIMES CITY DIARY

Mummy takes a walk

City types drinking at the Horniman at Hays, in Hays Galleria, on the south side of London Bridge, a popular watering-hole for those slickers based south of the Square Mile, will find a little more space at the bar this week. For someone has stolen its mummy. The pub is something of a shrine to Frederick John Horniman, the Victorian tea baron, and the decor apparently reflects his travels around the Empire. Until last Friday night, one of the prized exhibits was a life-sized replica of an Egyptian mummy. This walked off, presumably in the company of over-enthusiastic drinkers, although the mind boggles at how they got it out of the pub, let alone home. Horniman would, of course, like it back, although one member of staff conceded sadly: "It's probably floating down the Thames by now."

Top Marc for Natwest training

National Westminster has confirmed its position as Britain's leading high street bank with eight of its employees gaining the top eight places in the latest banking diploma examination. This is the professional examination for all clearing bankers. Such success is unprecedented and an understandably delighted National Westmister points out that even though 758 bankers sat the examination throughout the world, its staff won 14 out of the top 20 places. Its star student was Marc Watton, a Birmingham man, aged 29, who is employed by Deutsche Westminster, its German subsidiary, who came top out of the whole entry. The best student from Lloyds Bank came in ninth, and Barclays Bank's top scorer managed tenth spot.

"I think he said Vodafone was being floated but the line is a bit congested . . ."

Roman à chef

Janet Cohen, a corporate financier at Charterhouse merchant bank, has just been awarded the John Creasey Award for the best first crime novel — for *Death's Bright Angel*. The novel, based on her experiences in the 1970s when she was with the DTI's company rescue squad, involves fraud, a murder and a love story — between a policeman and a girl from the DTI. It is, she tells me, all based on fact with the exception of the murder. "But I saw how very easily murder could be committed," she says. A mother of three, aged 48, she trained as a solicitor and worked for the US Defence Department as well as for Laing, the house builder, before joining Charterhouse six years ago. She now specializes in privatizations and buy-outs and worked on the buy-out of Unipart from Rover and Allied Steel and Wire. Her second thriller, is already two-thirds complete, but she still finds time for other activities. Having founded Parsons restaurant in Fulham Road in 1970, she now owns 10 per cent of a group that comprises Cafe Pelican in St Martins Lane and Pelican de Sud in Hays Wharf and hopes to go public within two years.

● A joke doing the rounds of the brokers reflects the mood of the moment. Question: "Why don't stockbrokers look out of the window in the mornings?" Answer: "Because they'd have nothing to do in the afternoons."

Carol Leonard

Cluff has first profit in 16 years

By Our Financial Staff

Cluff Resources, the independent oil explorer turned gold miner, has announced its first profit in the 16 years, under different guises, since it was formed by Mr Algy Cluff.

The change of emphasis helped turn a loss of £625,000 into pre-tax profit of £84,000 in the six months to end-June. Mr Cluff said the result was largely due to a £102,000 rise in investment profits.

The company is now trading profitably and Mr Cluff forecasts a substantial profit for the full year with a further increase in 1989 as gold production in Zimbabwe and elsewhere grows.

Mr Cluff will evidently be disappointed if the company does not make about £1 million pre-tax. City brokers forecast pre-tax profits of between £1.2 million and £1.7 million for the full year against the £2.1 million loss in 1987 of the former Cluff Oil Holdings.

Britannia Security at £10m

By Martin Waller

Britain's continuing crime wave, and several acquisitions, boosted pretax profits for the year to end-June from £5.42 million to £10.04 million at Britannia Security Group, the burglar alarms and business services operation.

A final dividend of 1.35p makes a total of 2.55p, up from 1.8p the previous year.

The year also saw the refurbishment of the central monitoring station at Maidstone, Kent, for £400,000, after a fire last October, said Mr Anthony Record, the chairman. This receives alarm signals from all over the country and never once went off the air despite the disruption, he added.

Acquisitions during the year contributed about £1.2 million to profits. These included two US records management businesses, Britannia's first move into this area, which gave it almost 10 per cent of the US market for this service.

The previous year's big purchase, Actron, which manufactures anti-shoplifting security tags, took longer to bring round than expected but is estimated to have contributed about £2 million.

COMMENT

Racal gets a clear line on Vodafone flotation

Racal and its advisers have cleared all but the final hurdle in the flotation of the Vodafone subsidiary. They leave in their wake a trail of critics who said it could not be done at anything like the £1.7 billion valuation happily accepted by the underwriters yesterday.

Barring accidents, the share sale looks set for a successful conclusion. There is even a safety margin built in for some market nerves around the first anniversary of Black Monday, two days before application lists close.

The market was inclined to a sanguine view of the declaration by Cable and Wireless that it is pressing for a licence to compete with Vodafone and its British Telecom rival, Cellnet. At face value this looks to be a hollow threat — given that the Government has said it will not consider a third licence until 1990 at the earliest. But C&W's enthusiasm is merely the tip of an iceberg.

It is clear that many of Racal's rivals see in the booming cellular business a missed opportunity on a grand scale and wish to rectify the omission in their own business portfolios. It is a safe bet that Lord Young and his colleagues at the Department of Trade and Industry will have to face some aggressive lobbying for an early review of the decision on a third licence. C&W has first-hand experience of the cellphone business in the Far East and is making light of the technical problems involved in finding space on the crowded wavebands for a new entrant to the market.

The betting at this stage, though, is that Lord Young and the Prime Minister will be reluctant to deny the pioneers in the cellphone business a fair reward for the risks and the costs involved in setting up an entire new industry which will have long-term benefits for the British economy.

On this analysis, Vodafone and Cellnet are unlikely to have to cope with the early appearance of a third rival and Vodafone makes a strong case for leaving the status quo undisturbed — one which is likely to appeal strongly to Lord Young. The European cellular business is in a much earlier stage of development than our own. Racal Telecom has plans to invest hevily here and also in other telecommunications developments, such as CT2 and paging.

Therefore, the original investment case for buying strongly rising Vodafone profits remains intact. The pricing, somewhat lower than expected when the exercise was launched in the spring is, if anything, a bullish point. By the standards of the US, Racal Telecom shares will sell at the bottom end of the range for existing cellphone companies. Transatlantic demand will underpin the 170p price initially. Thereafter, the performance should speak for itself.

Choppy seas at Brighton

When Nigel Lawson stands up this morning to address the Conservative Party conference in Brighton he will at least have a firm pound on which to lean. Sterling has been rising steadily since the Chancellor underlined on Sunday that 12 per cent base rates were here to stay, and the effective rate index closed another 0.1 up yesterday at 76.5. It is a far cry from the mayhem of two years ago when the conference coincided with a horrible sagging in the foreign exchange market.

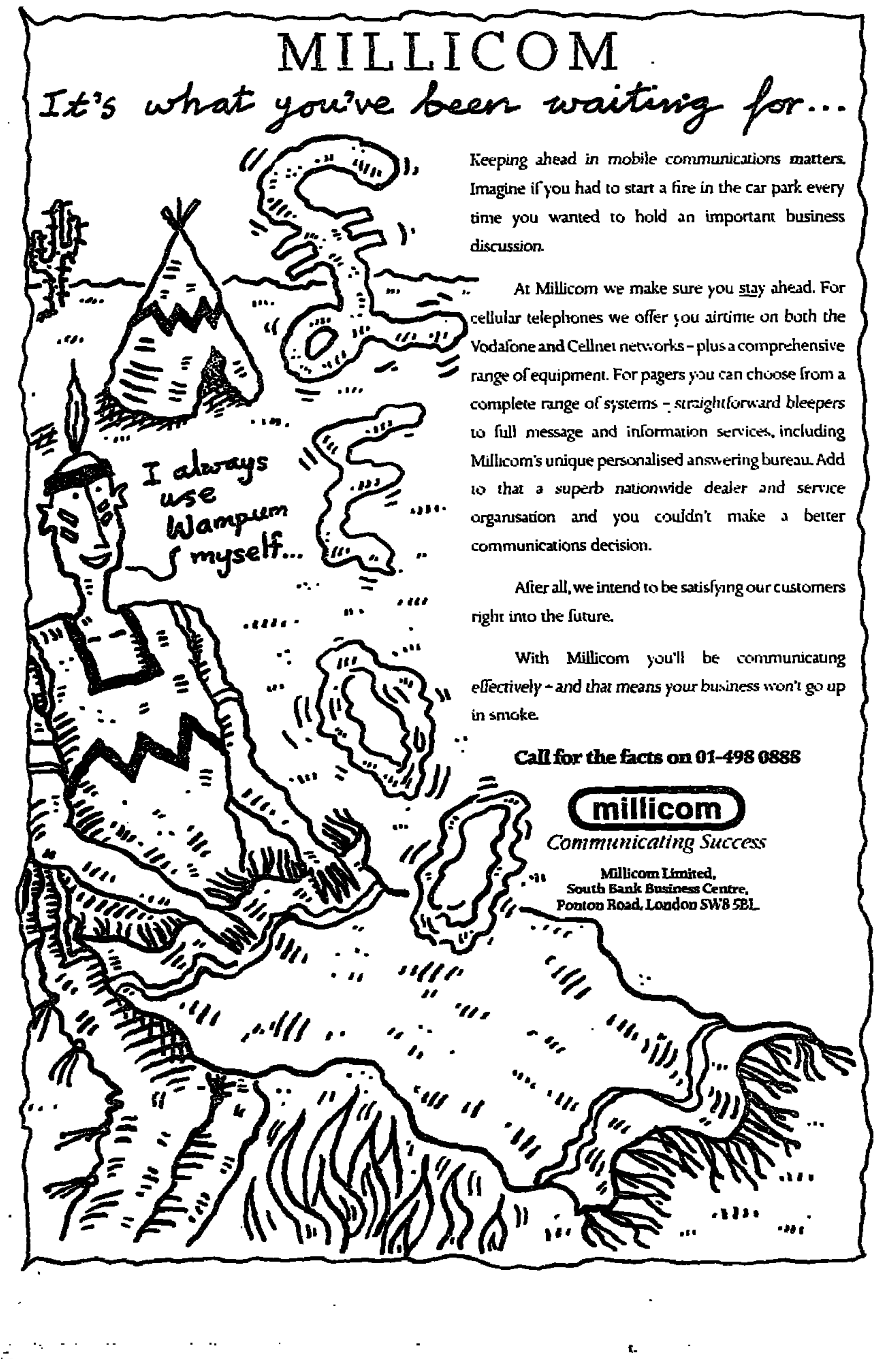
Mr Lawson will nevertheless have some questions to answer. Though *politesse* will reign as ever inside the hall some fairly blunt talking has already been taking place outside, particularly from John Biffen. The man in the street may like tax cuts and approve of the Government's deregulatory instincts, but he does not like higher mortgage rates.

Yesterday's quarterly analysis of bank advances, compiled by the Bank of England, served to remind us of some of the background. Sterling lending rose 7 per cent in the three months to the end of August and was 21.8 per cent higher than the same period a year earlier. Within this, lending to the personal sector rose 8 per cent with lending for house purchase rising faster still — by 9 per cent. On the corporate side lending to property companies rose by the highest amount ever.

The rapid expansion in credit and growth in the economy implied by these figures could not be sustained without inflationary dangers, hence the rise in rates. But will it work, and if so how quickly? Two important pieces of evidence will become available next week. On Thursday, the bank lending figures for September become due. And, the following day, the building societies provide news from the mortgage front.

Mortgage advances will still reflect the pre-August rush to beat the tax-change deadline, but the level of commitments could provide an important test of how effective interest rates at the present level are proving in cooling the housing market. It is in the housing market, Mr Lawson has told us, that we may first expect to see some sign of inflationary pressures coming under control.

Ironically, a good set of figures could provide some new problems for the Chancellor. Sterling is already showing considerable strength which further weakness in the dollar would exacerbate. Yet a cut in interest rates would give all the wrong signals. Despite the size of the trade deficit some temporary appreciation in sterling may have to be accepted.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GrandMet charms Minneapolis with $5.2bn bid

Bailey Morris, in Minneapolis, discovers why the GrandMet bid for Pillsbury has been received so favourably by the local community

The "dough boys" of the Pillsbury company, one of the grand old names of this mid-Western river city, are again under siege, but this time no one is complaining about the British.

Grand Metropolitan's measure has been taken in its stunning $5.23 billion (£3.1 billion) takeover offer and the verdict is surprisingly favourable.

In the "twin cities" of Minneapolis and St Paul, home of many of the world's great flour and food processing companies, GrandMet has become a symbol of how to do it right in the sort of old-world, new-world takeovers which have characterized the dollar-depressed, late 1980s.

Mr Ian Martin, chief executive of GrandMet's US operations, has been given high marks for the timing of the offer, the attention to local political and social concerns, and the public relations blitz which has accompanied the unsolicited bid for one of the prizes in the vast US consumer foods market.

GrandMet's offer price of $60 a share is more than the break-up value of Pillsbury. Its low key, non-confrontational strategy has been very effective among the disaffected shareholders of Pillsbury who believe the company's poor earnings performance over the past two years cries out for new management. However, there is still concern over the foreseen demise of yet another independent US company and the subsequent rise of another foreign-owned US conglomerate.

"For over 100 years, Pillsbury has moved from a flour company to one of the world's premier food companies and in so doing, has distinguished this community. This is not easily forgotten," said Mr Neal St Anthony, the industry specialist for the *Star & Tribune*, the Minneapolis newspaper.

But the methods employed by GrandMet, similar to those used by Mr Brian Beazer in his successful takeover of Koppers of Pittsburgh, suggest that British companies have learned a great deal in their quest for relatively harmonious takeovers which will give them a large share of the US market.

According to Mr St Anthony and a group of US financial analysts, British buyers have learned that a high level of spending on community and social issues is a cost of doing business in the US.

This was the reason that Mr Martin pledged, only a day after the surprise offer, to maintain Pillsbury's high level of community and charitable support, which totalled $14 million in the last fiscal year.

In addition, Mr Martin met the governor and local political leaders to announce that if the bid was successful, the company would maintain the headquarters in Minneapolis and make it the centre of its international foods group.

GrandMet is not regarded as "a Darth Vader," according to an analyst for Dain Bosworth Inc., because it has put forward a handsome offer which foresees the elimination of management jobs but no planned closures or lay-offs of hourly workers. The real reason, however, that the offer has quelled community criticism and drawn favourable reviews from Pillsbury's majority institutional shareholders, is the price.

At $60 a share, GrandMet has effectively launched a pre-emptive strike by offering more than Pillsbury is worth if all its pieces are broken up and sold separately.

The break-up value is put at only $4 billion and the book value of Pillsbury's stock is $16 a share. In addition, Pillsbury's poor earnings performance and turbulent management structure has tarnished its once shining image as the top US flour miller, the largest seller of pre-packaged bakery dough, and as the home of the "jolly green giant" family of vegetables.

The gravity of its problem surfaced at the beginning of the year when Pillsbury announced the first of two big restructuring charges totalling more than $141 million after taxes. Earnings for the 1988 year plunged to $69.3 million or 81 cents a share from $181.9 million or $2.10 a share last time.

The consensus among analysts is that Mr Philip Smith, the well regarded chairman of Pillsbury and its third chief executive in the past year, has little room to manoeuvre.

Although Pillsbury's board is expected to reject GrandMet's offer when the deadline for comment is reached next week, the company is none the less expected to keep the door slightly open while it manoeuvres for a higher price. Analysts estimate the price could be pushed up to $64 a share.

Pillsbury's delaying strategy so far has been a series of legal skirmishes, in the form of temporary restraining orders, based on law suits in 13 states which are invoking an obscure, post-Prohibition statute which prevent liquor distillers from also owning liquor retailing businesses. Pillsbury owns restaurant chains which sell liquor but GrandMet has said it would sell off these outlets if the bid succeeds.

Mr Smith, who became chairman in August, said: "Some analysts take the view that Pillsbury has few choices but they have no idea what programmes I have been working on to add value to this company. I think there are significant opportunities to improve the value." He vowed to maintain Pillsbury as an independent, US company.

But this was not the prevailing view in the financial community. The consensus was that Pillsbury would have difficulty raising the cash to accomplish another massive restructuring that would allow it to offer shareholders a sufficiently high price.

In addition, the option of finding a friendly, US white knight was also thought to be difficult because of the high price and the accounting advantages British companies enjoy when offering steep premiums above book value.

"Pillsbury may pull something out of the hat at the last moment but I doubt it. If it does, it better be a good option because it stands the risk of facing a barrage of hostile shareholder suits if it drives GrandMet away," said a financial analyst.

Looking for options: Philip Smith, chairman of Pillsbury, and one of the group's properties in Minneapolis

125 years of Bayer

Farbenfabriken
vormals Friedr. Bayer & Co.
1881
1886
1895
FARBENFABRIKEN vorm. FRIEDR. BAYER & Co. ELBERFELD
BAYER
1904
BAYER
1920
BAYER
Today

Our success is a tradition

1988 is a special year for Bayer. It marks the 125th anniversary of the corporation's founding, and Bayer medicines have now been on the market for exactly a century. To include our 340,000 shareholders in the celebration, this year we are distributing – in addition to a DM 10.00 dividend for 1987 – an anniversary bonus of DM 1.00.

Bayer's key to success is a simple formula: innovative thinking coupled with a strong respect for traditional values. Past experience is the basis for tomorrow's achievements.

This approach has enabled Bayer to play a substantial role in the development of the chemical industry – in all world markets. With entirely new engineering materials, intermediates, dyes, fibres, medicines, crop protection agents, information technology, and modern methods of environmental protection.

Changes in our company logo down through the decades have reflected Bayer's firm commitment to change and innovation. From a three-man operation in 1863, we have developed into a major corporation with 165,000 employees working in more than 60 countries around the globe.

BUSINESS DEVELOPMENT

1988 During the first six months, Bayer Group net sales rose by 6.2 per cent to DM 20,232 million. Income before income taxes increased 20.0 per cent to DM 1,862 million.

Bayer AG net sales rose by 7.6 per cent to DM 9,316 million. Income before income taxes increased by 23.0 per cent, reaching DM 1,070 million.

1987 Bayer Group net sales: DM 37,143 million. Share of sales outside West Germany: 78 per cent.

Bayer AG net sales: DM 16,697 million. Export share: 65 per cent.

Bayer Group capital expenditures: DM 2,565 million; DM 1,560 million in West Germany. Group research expenses: DM 2,298 million; DM 1,314 million at Bayer AG.

Income after taxes for Bayer Group: DM 1,544 million; for Bayer AG: DM 895 million.

Dividend per share: DM 10 plus DM 1 anniversary bonus per share of DM 50 nominal. Total dividends paid: DM 680 million on capital stock of DM 3,089 million distributed to some 340,000 shareholders.

If you would like to know more about Bayer, please contact Bayer AG, Public Relations Department, D-5090 Leverkusen, West Germany.

Bayer Aktiengesellschaft Leverkusen

Bayer

BUSINESS LETTERS

KIO and the BP shares

From Mr Philip Barker

Sir, I assume the KIO acquired its holding of BP shares legally. I would like to ask by what legal authority does the British Government demand that the KIO should now sell its holding (and at a huge loss), *in spite of the KIO's undertakings?*

As the British Government acquiesced in the acquisition of BP shares by the KIO (at a time when it was most useful to the Government), it is not simply "shabby" (as you state correctly in a financial editorial) it is plainly dishonourable. If the KIO were in the future to exercise its power against British interests, the situation would be different; but not to accept its word now is shameful.

I am sure decent British people are ashamed by this action in their name. The Government must admit its mistake, reverse its decision and apologise.

Yours faithfully,
PHILIP BARKER,
Great Durnford,
Wilts. October 7.

Lloyd's invisibles

From Mr H. A. F. Parshall

Sir, In response to Mr Samengo-Turner's colourful letter (September 29), I would offer these observations.

First, Lloyd's involvement with computer leasing insurance represents a net invisible import. Very simply, dollar claims paid exceeded dollar premiums received. Lloyd's contribution to invisible earnings is calculated on the overall surplus of foreign income generated to foreign loss paid. In order to show a positive contribution Lloyd's underwriters must have pursued some other rather more successful ventures during the relevant underwriting years.

Second, unlimited liability has nothing to do with how members of Lloyd's fulfil their requirements as to the show of means. Whereas both are important constituents of the security of the Lloyd's policy they are separate and distinct. Unlimited liability does not imply unlimited resources. This is not to suggest that the financial strength of members of Lloyd's is sufficient, or otherwise, to satisfy their underwriting obligations, merely that tangible assets, unlike liability, must be ultimately finite.

Lastly, the pillars inside the new underwriting room of Lloyd's are made of concrete. On this point I venture to suggest that Mr Samengo-Turner presumes to assume based on a cursory glance at the outside of the Lloyd's market.

Yours faithfully,
H. A. F. PARSHALL,
Tregarvon Road, SW11.

Why France is right on Nissan

From Mr Michael Brown

Sir, Why should we be surprised at French objections to Nissan seeking to export cars from Sunderland into their country? (September 30).

The Japanese came to Britain to use us as a springboard into Europe. It was a strictly business operation and we went along with it to stem *the rising level of unemployment in the car production market.* But why should the French be interested in helping the Japanese destroy their home market? Can you imagine the Japanese allowing Jaguar or Peugeot to set up in business at Osaka and sell into America or Australia from there?

Japan lost the war but has won a convincing peace by a combination of hard work, guile and bare-faced cheek.

If the European Commission tries to force the French into accepting Nissan I hope the French call their bluff.

Just for once, the French appear to be in the right this time *in their interpretation of* Common Market rules.

Yours faithfully,
MICHAEL BROWN,
536 Ben Jonson House,
The Barbican, EC2.
September 30.

Poor reward for Richard Branson

From Mr A.F.W. Budden

Sir, How refreshing to read the last paragraph of Tempus's summary of the treatment meted out by the "City" to a nonconformist of brilliance and probity.

The achievements of the "yuppie" analysts, fund managers and inside dealers in their lust for mega-salaries pale to insignificance when measured against those of Mr Richard Branson. Cannot you sages devise a scheme whereby Mr Branson only needs pay 140p to the original allottees of shares and avoids paying vast profits to those who talked the price down and then bought them in?

– Good luck to R.B.

Yours faithfully,
A.F.W. BUDDEN,
Smishops,
Loders,
Bridport, Dorset.
October 6.

LONDON TRADED OPTIONS

	Series	Calls Oct	Calls Jan	Calls Apr	Puts Oct	Puts Jan	Puts Apr
Alld Lyon (*471)	420	55	70	80	3	11	17
	460	20	46	56	8	25	30
	500	6	28	36	32	47	53
Bass (*784)	700	90	102	110	1	5	12
	750	42	60	77	3	23	30
	800	9	28	45	23	47	52
Brit Air (*165)	140	28	30	36	1	2½	4
	160	9	14	18	3	8	11
	180	1½	4½	9	17	20	22
Brit Com (*217)	220	5	15	21	6	15	18
	240	2	7	13	24	28	31
	260	1	4	7	44	46	49
Brit Gas (*171)	160	13½	20	22	1	3½	5½
	180	1	6½	9½	8½	12	14
	200	½	2½	5½	29	29	29
BP (*235)	220	17½	25½	27	1½	4½	8½
	240	3	12½	15	7	11	13½
	260	½	5½	7½	25	25	33
Cons Gold (*1252)	1100	170	215	240	6	30	45
	1200	80	145	185	20	63	80
	1300	30	90	130	85	110	130
Courtauld (*293)	300	5	19	28	11	20	24
	330	1	9	16	38	41	43
	360	½	3	8	68	67	68
Com Union (*351)	330	25	40	46	2	13	16
	360	5	24	28	13	24	32
	390	1	10	17	40	41	52
C & W (*394)	330	67	77	90	1	4	8
	360	36	50	65	1½	9	14
	390	13	30	43	8	20	28
GEC (*159)	140	21	25	28	1	2	4
	160	3½	10	13	3½	7	11
	180	¾	3	7	21	22	25
GKN (*319)	300	25	37	43	2	8	14
	330	5	20	24	14	20	29
	360	1	10	13	41	44	48
Grand Met (*449)	414	35	–	–	2	–	–
	454	6	21½	32	14	22	33
	493	1½	9	16	50	52	58
	542	1	3	7	100	100	103
ICI (*1018)	900	130	165	–	1	6	–
	950	80	112	125	2	15	30
	1000	32	75	90	9	28	40
	1100	3	27	40	82	82	110
Jaguar (*256)	240	20	36	47	2½	9½	15
	260	6½	23	29	8	18	23
	280	2	13	20	28	29	35
	300	1	7	13	47	48	52
Land Sec (*571)	500	77	87	100	1½	4	12
	550	30	47	62	4	18	22
	600	4	18	33	30	40	45
M & S (*157)	140	20	[illegible]	[illegible]	1	3	4
	160	10	17	22	1½	6	8
	180	1	6½	11	14	16	19
R-Royce (*136)	120	17½	22	29	1	2½	5
	130	8	14½	19	2½	5½	8½
	140	2½	8	12½	5½	9½	12½
STC (*280)	260	22	33	38	2	8	12
	280	9	20	26	8	15	20
	300	1	10	16	22	26	31
Sainsbury (*200)	180	22	27	32	1	3	4
	200	6	14	18	4	10	11
	220	1	6	10	21	22	24
Shell (*983)	950	35	77	93	10	23	50
	1000	10	46	62	35	47	68
	1100	1½	21	21	135	135	150
Storehse (*185)	180	14	23	28	5	11	14
	200	4	13	21	16	22	24
	220	2	8	14	35	35	37
Trafalgar (*314)	280	38	42	44	2	6	9
	300	20	25	30	4	13	20
	330	2	11	15	20	32	34
TSB (*107)	90	19	21	22	1	1	2
	100	8½	13	14	1	2½	3½
	110	1	6	7½	3½	5½	7½
Utd Bisc (*281)	260	25	33	41	1½	8	11
	280	10	20	29	5	17	19
	300	2½	12	19	19	28	30
Ultramar (*229)	235	16	38	46	8	20	32
	255	7	28	36	19	33	42
	275	5	20	27	37	45	57
Woolworth (*283)	260	9	22	32	4	12	16
	280	1	13	20	16	23	26
	300	1	6	10	38	40	43
Glaxo (*1086)	900	180	200	–	4	11	–
	950	130	160	–	9	20	–
	1000	90	127	–	22	35	–
	1100	30	66	–	67	82	–
Hanson (*146)	130	22	22½	–	1½	2½	–
	140	13	15½	18	3½	5	6½
	160	2½	6	7½	15	16	18
Hawker (*533)	460	80	95	–	3	7	–
	500	48	66	77	10	17	25
	550	20	38	47	35	43	52
Hillsdown (*278)	260	25	36	40	6	9	13
	280	12	22	30	13	17	21
	300	5	13	–	28	29	–
Lonrho (*340)	300	57	67	74	8	16	22
	330	37	48	57	18	29	36
	360	24	35	44	33	45	51
Midland (*419)	390	43	53	58	4	12	14
	420	22	30	38	13	25	27
	460	5	12	18	42	49	52
Sears (*139)	120	24	28½	33	4	6½	10
	130	16	22½	27	6	10	13
	140	12	18	22	10½	14	17
Tesco (*141)	130	18	22	25	3	5	7
	140	9	15	18	5	8	11
	160	1½	6½	–	19	20	–
Thorn EMI (*646)	600	68	80	95	8	13	20
	650	25	50	60	22	28	37
	700	14	29	–	54	57	–
THF (*266)	240	34	42	50	8	13	18
	260	22	30	39	14	22	26
	280	13½	22	30	25	34	38
Unilever (*461)	420	60	65	73	4½	9	13
	460	21	35	48	16	22	26
	500	6½	18	30	43	46	60
Wellcome (*503)	460	61	77	90	6½	10½	13
	500	32	50	64	20	25	30
	550	10	27	39	50	53	66

	Series	Nov	Jan	Mar	Nov	Jan	Mar
Enterprise (*609)	600	45	63	75	33	43	47
	650	23	40	56	63	70	75
	700	10	25	38	98	102	107
RHM (*373)	360	30	38	–	9	17	–
	390	13	22	–	26	32	–
	420	5	9	–	45	55	–

	Series	Nov	Feb	May	Nov	Feb	May
BAA (*277)	265	19	–	–	5	–	–
	280	6½	17	28	9	15	18
	300	2½	8	15	24	26	27
Brit Aero (*476)	420	64	82	92	2	6½	17
	460	32	53	65	10	17	30
	500	11	30	40	30	34	52
	550	2	12	22	70	70	82
BAT Ind (*445)	390	62	73	80	1½	4	8
	420	34	50	58	4	12	18
	460	10	28	33	23	30	38
Brit Tele (*241)	220	25	28	35	1½	4	6
	240	9	16	21	7	11	13
	260	1½	7	13	20	22	28
Cadbury (*370)	360	27	45	53	14	23	30
	390	13	30	38	30	40	47
	420	6	19	27	53	60	65
Guinness (*329)	300	34	48	50	2½	6	9
	330	12	24	30	10	14	20
	360	3	11	15	32	32	36
Ladbroke (*455)	390	68	75	–	1½	4	–
	420	40	62	58	5	12	14
	460	11	27	35	20	28	30
LASMO (*512)	500	44	72	87	21	39	48
	550	20	45	60	52	65	75
	600	8½	28	40	92	100	107
Pilkington (*216)	200	21	27	33	2½	8	10
	220	8	15	21	9	17	18
	240	3	8	13	26	29	30
Plessey (*161)	140	24	28	33	1	4	8
	160	8	13	19	7	10	14
	180	3	6½	10	20	23	25
P & O (*573)	500	82	96	108	3	7	12
	550	37	57	65	9	18	26
	600	9	28	35	32	42	53
Prudential (*162)	160	4	10	13	11	13	15
	170	1	–	–	20	–	–
	180	1	3	6	30	30	31
Racal (*312)	300	24	37	45	11	19	23
	330	10	24	32	25	35	38
	360	3½	14	20	49	54	58
RTZ (*424)	390	45	62	72	6	13	16
	420	25	42	52	15	24	32
	460	8	23	32	42	47	52
Vaal Reefs ([illegible])	60	10	14	15	1½	4	7
	70	3½	8	9	6½	10	13
	80	1½	3½	6	14	18	20
Tr 12% 1995 (*109)	106	2½	3½	–	[illegible]	[illegible]	–
	108	[illegible]	1½	–	[illegible]	¾	–
	110	[illegible]	¾	–	1½	1½	–
	112	⅛	[illegible]	–	3	4	–

	Series	Dec	Mar	Jun	Dec	Mar	Jun
Amstrad (*203)	200	16	28	33	10	14	16
	220	8	16	23	24	24	27
	240	3½	9	–	40	38	–
Barclays (*420)	380	70	–	–	2	–	–
	385	42	–	–	6	–	–
	420	17	–	–	18	–	–
Beecham (*463)	420	53	65	77	4	9	16
	460	23	39	57	17	23	30
	500	6½	22	31	43	45	59
Boots (*221)	200	25	36	41	5	8	12
	220	13	23	28	12	18	22
	240	5	13	–	26	28	–
BTR (*282)	260	42	50	–	1½	3½	–
	280	24	35	38	5½	9½	11
	300	12	21	23	15	19	21
Blue Circ (*457)	390	80	94	–	2	5	–
	420	54	65	72	5	12	18
	460	26	42	48	20	26	36
	500	11	24	–	45	48	–
Dixons (*147)	140	17	24	32	6	8	10
	160	6	14	19	18	20	22
	180	2½	7½	–	35	36	–

FT-SE INDEX (*1816)

Series	Oct	Nov	Dec	Jan	Oct	Nov	Dec	Jan
1700	130	143	147	165	4	10	16	23
1750	85	97	109	120	8	19	27	35
1800	42	60	75	85	16	37	43	52
1850	16	32	45	57	45	58	70	76
1900	5	17	25	37	80	90	98	107
1950	2	8	14	22	130	135	135	138
2000	1	3	–	–	185	180	–	–

October 12, 1988. Total: [illegible] Calls [illegible] Puts [illegible] FT-SE: Calls [illegible] Puts [illegible]
*Underlying security price.

RECENT ISSUES

EQUITIES

Acorn Inv	85	
BMSS (118p)	117	+1
Bucknall Aust (110p)	115	
Builder Gp (125p)	158	−3
Caldwell Inv	30	−6
Christie Grp (145p)	188	
Colonnade	139	
Colroy (150p)	172	−1
Cupid	110	
Erostin Group (165p)	186	−2
European Colour	25	
Heritage (95p)	183	
Lincat Group (115p)	160	−6
Mitsubishi Bank	£19¾	+¼
Nat Telecom	149	−3
Palmerston Hldgs	233	−5
Rentaminster	61	
Rockfort	109	
SCRcorp	£19[illegible]	[illegible]
Severfield-R (80p)	98	+1
Sonic Tape (15p)	19	−½
Specialeyes	79	
Tamaris	51	−2
Tams (John) (80p)	91	
Thorntons (125p)	128	

RIGHTS ISSUES

Carlton Comm NP	52	+8
Clyde Petroleum N/P	9	−4
Compsoft Hldgs N/P	5	
Elliott (B) N/P	11	−1
Grand Met NP	43	−3
Kenyon N/P	15	+2
Standard Chart N/P	98	

(Issue price in brackets).

The Directors of the Company accept responsibility for the information contained in this document. The directors of Racal Electronics Plc accept responsibility together with the Directors of the Company for the information in "Part II Relationship with Racal". To the best of the knowledge and belief of the Directors of the Company and the directors of Racal Electronics Plc (who have taken all reasonable care to ensure that such is the case), the information contained in this document for which they respectively accept responsibility is in accordance with the facts and does not omit anything likely to affect the import of such information.

Application has been made to the Council of The Stock Exchange for the whole of the ordinary share capital of the Company, issued and now being issued, to be admitted to the Official List. Application for listing on the New York Stock Exchange has also been made.

A copy of this document, which comprises listing particulars relating to the Company in accordance with the listing rules made under Section 142 of the Financial Services Act 1986 ("FSA"), has been delivered to the Registrar of Companies for registration in accordance with Section 149 FSA. *The listing particulars have been approved by the Council of* The Stock Exchange pursuant to Section 144 FSA.

The application lists for the ordinary shares of 5p each now being offered will open at 10.00 a.m. on 21 October 1988 and may be closed at any time thereafter. The procedure for application and a Public Application Form are set out at the end of this document.

This document is not for distribution in the United States or Canada.

In connection with this issue, Goldman Sachs International Limited may over-allot or effect transactions which stabilise or maintain the market price of the Ordinary Shares at a level which might not otherwise prevail. Such stabilising, if commenced, may be discontinued at any time.

VODA
RACAL TELECOM

Offer on behalf of

Racal Telecom Plc

of up to approximately 164 million ordinary shares of 5p each at 170p per share

by N M Rothschild & Sons Limited and Goldman Sachs International Limited

as part of offers in the United Kingdom, the United States and Europe of an aggregate of approximately 200 million ordinary shares of 5p each

Timetable

Racal ordinary shares and Racal Loan Stock traded ex the entitlement to the Shareholder Offer	19 September 1988
Record date for the Shareholder Offer	30 September 1988
Completed application forms and payment to be received by	**10.00 am on 21 October 1988**
Basis of allocation expected to be announced by	24 October 1988
Despatch of renounceable *letters* of *acceptance expected on*	25 October 1988
Dealings expected to commence in London at	1.30 pm on 26 October 1988
Expected closing date of US and European Offers	1 November 1988
Latest time and date for registration of renunciation	3.00 pm on 18 November 1988
Definitive share certificates despatched	16 December 1988

Share capital following the Offer

Authorised £'000		*Issued or to be issued, fully paid or credited as fully paid* £'000
60,000	in ordinary shares of 5p each	50,000

The ordinary shares of 5p each now being offered will rank in full for all dividends declared or paid on the ordinary share capital of the Company after the date of this document.

Indebtedness

At the close of business on 30 September 1988, Racal Telecom Group had outstanding unsecured loans from Racal Finance Limited of £106,307,188 and another unsecured loan of £2,453,071.

Save as disclosed and apart from intra-group liabilities, neither the Company nor any of its *subsidiaries* had at that date *any loan capital (including term loans) outstanding or created but unissued, or any outstanding mortgages, charges, debentures or other* borrowings or indebtedness in the nature of borrowing, including bank overdrafts, liabilities under acceptances (other than those given in the normal course of business) or acceptance credits, material hire purchase commitments, guarantees or other material contingent liabilities.

Directors, Secretary and Advisers

Directors

Sir Ernest Thomas Harrison, OBE, FCA, Comp IEE *(Non-executive Chairman)*
Gerald Arthur Whent *(Chief Executive)*
Christopher Charles Gent
Kenneth John Hydon, FCMA, FCCA
Edward John Peett, MSEE, F Inst D
Sir William Barlow, FEng, FIMechE, FIEE *(Non-executive Director)*
Sir Robert Anthony Clark, DSC *(Non-executive Director)*
all of Western Road, Bracknell, Berkshire RG12 1RG

Secretary

David Whittaker, LLB, FCIS, FCCA, Solicitor

Registered Office
Western Road Bracknell
Berkshire RG12 1RG

Head Office
The Courtyard
2-4 London Road Newbury
Berkshire RG13 1JL

Joint Financial Advisers and Global Co-ordinator
Goldman Sachs International Limited
Strand House
8-10 New Fetter Lane
London EC4A 1DB

Joint Financial Advisers
N M Rothschild & Sons Limited
New Court
St Swithin's Lane
London EC4P 4DU

Joint Brokers to the Issue
Hoare Govett Corporate Finance Limited
4 Broadgate
London EC2M 7LE

Joint Brokers to the Issue
Smith New Court Agency Limited
Chetwynd House, 24 St. Swithin's Lane
London EC4N 8AT

Solicitors to the Issue
Clifford Chance
Royex House
Aldermanbury Square
London EC2V 7LD

Solicitors to Racal and Joint Solicitors to the Company
Stephenson Harwood
One, St Paul's Churchyard
London EC4M 8SH

Joint Solicitors to the Company
Linklaters & Paines
Barrington House
59-67 Gresham Street
London EC2V 7JA

Auditors and Reporting Accountants
Touche Ross & Co.
Chartered Accountants
Hill House 1 Little New Street
London EC4A 3TR

Registrars
Hill Samuel Registrars Limited
6 Greencoat Place
London SW1P 1PL

Receiving Bankers
Barclays Bank PLC, New Issues
PO Box 123, Fleetway House
25 Farringdon Street
London EC4A 4HD

Definitions

"Racal Telecom" or "Company"	Racal Telecom Plc
"Racal Telecom Group"	Racal Telecom and its subsidiaries
"Racal"	*Racal Electronics Plc*
"Ordinary Shares"	ordinary shares of 5p each of the Company
"Offer Price"	170p per Ordinary Share
"Shareholder Offer"	the offer of approximately 150 million Ordinary Shares being made to holders of certain Racal securities on a pro rata basis as described in this document
"Public Offer"	the offer of approximately 14 *million Ordinary Shares* being *made to the general public in* the United Kingdom and certain employees and directors of Racal Telecom Group as described in this document
"UK Offers"	the Shareholder Offer and the Public Offer
"Offer"	the UK Offers and the separate offers in the United States and Europe described in this document
"Vodafone"	*Racal-Vodafone Limited*
"Vodac"	Racal-Vodac Limited
"Vodata"	Racal-Vodata Limited
"Vodapage"	Racal-Vodapage Limited
"Vodacom"	Racal-Vodacom Limited
"Orbitel"	Orbitel Mobile Communications Limited
"Band Three Holdings"	Band Three Holdings Limited
"Band Three Radio"	Band Three Radio Limited
"COFIRA"	Compagnie Financière pour le Radiotéléphone
"British Telecom"	British Telecommunications plc
"Cellnet"	Telecom Securicor Cellular Radio Limited, a company owned by British Telecom, Securicor Group PLC and Security Services PLC
"Mercury"	Mercury Communications Limited
"The Stock Exchange"	The International Stock Exchange of the *United Kingdom* and the Republic of Ireland Limited
"the United States"	the United States of America (including the District of Columbia), its territories, its possessions and other areas subject to its jurisdiction
"subscriber"	unless the context otherwise requires, a telephone connected to a *cellular telephone network, rather than either a bill-paying customer (who may have a number of* telephones connected to the network) or a cellular telephone user (who may share a single telephone with a number of other users). References to increases in numbers of subscribers are stated net of subscribers who leave or are *disconnected from the cellular telephone network.*

Key information

The following information should be read in conjunction with the full text of this document.

THE BUSINESS

Racal Telecom Group is a leading provider of mobile telecommunication services in the United Kingdom. Its principal business is the operation of the Vodafone network, one of the two UK cellular telephone networks. Service on the Vodafone network is sold to subscribers by approximately 40 service providers.

- Service on the Vodafone network was introduced on 1 January 1985 and is *currently available in an area covering approximately* 94 per cent. of the UK population.
- At 26 August 1988, Vodafone had approximately 211,500 subscribers, which the Directors believe represented approximately 55 per cent. of all cellular telephone subscribers in the United Kingdom.
- Since 1 July 1988, new subscribers have been connected to the Vodafone network at an average rate of approximately 2,500 per week.

Racal Telecom Group's other businesses comprise:

- Vodac, Racal Telecom's wholly-owned service provider, which has the largest number of Vodafone subscribers.
- Vodata, which provides message, *third-party charging* and data transmission *facilities and access to information services.*
- Vodapage, which *operates* a radiopaging network which is available in an area covering over 80 per cent. of the UK population.
- Interests in other mobile telecommunication businesses: Orbitel, Band Three Radio and COFIRA.

FINANCIAL INFORMATION

	Years to 31 March			
	Audited			*Forecast*
	1986 £'000	*1987* £'000	*1988* £'000	*1989* £'000
Turnover	34,524	67,856	138,007	
Operating (loss)/profit	(9,747)	9,371	51,136	78,500
(Loss)/profit before taxation	(17,489)	(3,765)	37,061	71,700

Notes:

(i) *The historical financial information is derived from the Accountants' Report set out in Part IV, which contains financial information for the five years ended 31 March 1988 and the period from 1 April 1988 to 22 July 1988. The results of the years ended 31 March 1984 and 1985 have not been reflected above because Racal Telecom Group was in its start-up phase.*

(ii) *The forecast is set out in Section D of Part I in the paragraphs headed "Profit Forecast" and is made by the Directors on the bases and assumptions set out in Part V and reflects the repayment of debt as described in "Use of Proceeds" below.*

OFFER STATISTICS

Offer Price	170p
Market capitalisation at the Offer Price	£1,700 million
Approximate percentage of the enlarged share capital being offered	20 per cent.
* Price earnings multiple (based on pro forma forecast *earnings per share of 5.57p* for the year ending 31 March 1989)	30.5 times
* Gross dividend yield at the Offer Price (based on notional net annual dividends of 1.275p per share)	1.0 per cent.

* *These statistics are based on the calculations set out in Section D of Part I in the paragraphs headed "Profit Forecast" and "Dividend Forecast".*

STRUCTURE OF THE OFFER

Under the Offer, Racal Telecom is offering for *subscription* an *aggregate of approximately 200 million Ordinary Shares, representing approximately* 20 per cent. of the enlarged issued share capital of Racal Telecom following the Offer.

The Ordinary Shares being offered consist of approximately 150 million Ordinary Shares being made available on a pro rata basis to certain holders of Racal securities through the Shareholder Offer and *50 million Ordinary Shares being made available in the United States and Europe, through a US offer (the "US Offer")* of 3.5 *million* American Depositary Shares ("ADSs"), equivalent to 35 million Ordinary Shares, and a *European* offer (the "European Offer") of 15 million Ordinary Shares.

At the same time, approximately 14 million Ordinary Shares are being made available to the general public in the United Kingdom through the *Public Offer. Eligible Employees of Racal Telecom Group will have preferential rights to participate in the Public Offer in* respect of up to 10 per cent. of such Ordinary Shares, as set out in paragraph 6(C) of Part VI.

The Ordinary Shares offered in the Public Offer will consist of Ordinary Shares not *taken up in the Shareholder Offer in accordance with the pro rata entitlements of eligible holders of Racal securities,* as described below, and, to the extent that the number of such Ordinary Shares is insufficient, Ordinary Shares re-allocated from the European Offer and/or the US Offer, in such proportions as Goldman Sachs International Limited, as global co-ordinator, after discussions with N M Rothschild & Sons Limited and the Company, may determine. If the number of Ordinary Shares not *so taken up in the Shareholder Offer exceeds the number taken up in the Public Offer, the excess Ordinary Shares* may be allocated to meet demand under the European Offer and/or the US Offer and/or from eligible holders of Racal securities applying for more than their pro rata entitlements under the Shareholder Offer, in such proportions as Goldman Sachs International Limited, after discussions with N M Rothschild & Sons Limited and the Company, may determine.

VODA
RACAL TELECOM

Entitlements under the Shareholder Offer

The Ordinary Shares to be made available in the Shareholder Offer, as more fully described in paragraph 6(B) of Part VI, will be reserved for applications on a pro rata basis from:

(i) holders of *Racal* ordinary shares; and

(ii) holders of 7 per cent. Convertible Unsecured Loan Stock 2009/14 of Racal *("Racal Loan Stock"), who will be entitled to apply for Ordinary Shares as if the conversion rights attaching to the Racal Loan Stock had been fully* exercised,

except that no offer of such Ordinary Shares in the Shareholder Offer will be made to, and no application for such Ordinary Shares will be accepted from, any person who is a resident or national of the United States or any jurisdiction the laws of *which would thereby be violated. Eligible holders of Racal securities will also be entitled to apply for more than their pro rata entitlements, although there can be* no assurance that applications above their pro rata entitlements will be accepted. The record date for determining the holders to whom the Shareholder Offer is made is 30 September 1988.

US holders of Racal ADRs, Racal ordinary shares or Racal Loan Stock will not be *permitted to purchase Ordinary Shares in the Shareholder Offer, although they may* be offered ADSs representing Ordinary Shares in the US Offer.

Dealings

The UK Offers are conditional, inter alia, upon the closings of the US Offer and the *European Offer, which are expected to take place on 1 November 1988. Accordingly,* dealings in the Ordinary Shares on The Stock Exchange occurring before such closings will be subject to their taking place. Details of arrangements as to settlement in respect of such dealings are set out in "Part VIII Basis of Acceptance and Dealing Arrangements".

USE OF PROCEEDS

Prior to the Offer, Racal Telecom borrowed £400,000,000 under a bank *facility, which* it used to repay the balance of capital loans of £101,985,000 due to Racal Finance Limited ("Racal Finance"), a subsidiary of Racal, and to implement a capital restructuring to enable the payment of a dividend of £218,015,000 by Racal Telecom to Racal. *The estimated net proceeds from the Offer of at least £320 million,* together *with the remaining proceeds of the bank borrowing, will be used to repay the full* amount outstanding under such bank facility, whereupon Racal Telecom Group will have borrowings of approximately £2.5 million.

Part I The Business of Racal Telecom Group

A REVIEW OF ACTIVITIES

INTRODUCTION

Racal Telecom Group is a leading provider of mobile telecommunication services in the United Kingdom. Its principal business is the operation of the Vodafone network, one of the two UK cellular telephone networks. Service on the Vodafone network was introduced on 1 January 1985. The approximate number of Vodafone subscribers has grown from 27,000 at 31 March 1986, to 79,000 at 31 March 1987 and to 158,000 at 31 March 1988. At 26 August 1988, Vodafone had approximately 211,500 subscribers, which the Directors believe represented approximately 55 per cent. of all cellular telephone subscribers in the United Kingdom. Since 1 July 1988, the number of subscribers connected to the Vodafone network has increased at an average rate of approximately 2,500 per week. Since that time, the network has handled an average of over 8 million calls per week (this number representing calls using airtime, whether or not they produce revenue) Service on the Vodafone network was available in an area covering over 90 per cent. of the UK population significantly before the date required under Vodafone's licence. Service is currently available in an area covering approximately 94 per cent. of the UK population, which in the middle of 1987 was approximately 57 million, and over 65 per cent. of the United Kingdom.

Service on the Vodafone network is sold to subscribers by approximately 40 service providers, who also sell or lease cellular telephone equipment. Vodac, Racal Telecom's wholly-owned service provider, has the largest number of Vodafone subscribers.

Racal Telecom Group also provides, through Vodata, message, third-party charging and data transmission facilities and access to information services, all of which are designed to increase the utility of the Vodafone network. Through Vodapage, Racal Telecom Group operates a radiopaging network which is available in an area covering over 80 per cent. of the UK population.

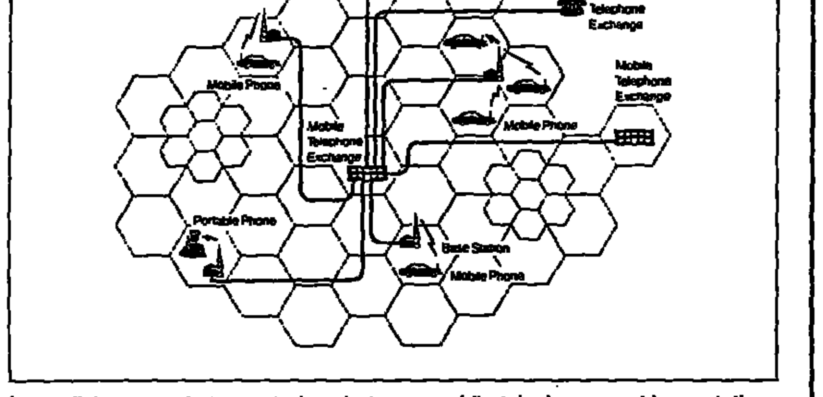
Racal Telecom Group has interests in other mobile telecommunication services, consisting of a 25 per cent. interest in Band Three Radio, which operates a trunked private mobile radio service in the United Kingdom (for which Vodacom is a service provider), and a 4 per cent. interest in COFIRA, whose subsidiary has been authorised to establish and operate a cellular telephone network in France. Racal Telecom Group also owns a 50 per cent. interest in Orbitel, which develops, manufactures and sells cellular telephone network equipment.

CELLULAR TELEPHONE TECHNOLOGY

The radio frequency spectrum is divided into a number of bands, each of which is sub-divided into radio channels. Prior to the 1980s, the availability of mobile telecommunication services was severely restricted both by the limited number of radio frequencies allocated for that purpose and by technological constraints. The principal users of mobile telecommunications were the military, the police, the emergency services and a limited number of commercial users. Cellular technology multiplies the number of users that can be served by the same channel and therefore permits the development of high capacity, high quality, public mobile telephone systems.

The area covered by a cellular telephone network is divided into smaller areas called cells, each of which is served by a radio base station containing a number of transmitters and receivers which communicate by radio signals with mobile telephones located in each cell. Each base station is connected to a computerised mobile telephone exchange ("MTX"). MTXs are in turn connected to other telephone networks and to the other MTXs in the same cellular network.

When a cellular telephone user makes a call, the telephone transmits a radio signal to the nearest available base station, which directs the call to the MTX to which the base station is connected. If the intended recipient of the call is another cellular telephone user on the same network, the signal is directed by the MTX (in some cases through another MTX) to the base station serving the cell in which the intended recipient is located and is then transmitted by that base station to the recipient. Otherwise, the signal is passed by the MTX to another telephone network. Calls received from outside the cellular telephone network are delivered to an MTX and directed to the base station serving the cell in which the intended recipient of the call is located.


Public Switched Telephone Network
Private Telephone Exchange
Mobile Phone
Mobile Telephone Exchange
Mobile Telephone Exchange
Mobile Phone
Portable Phone
Base Station
Mobile Phone

In a cellular network, transmissions between mobile telephones and base stations generally cover no more than the diameter of a cell and can therefore be made at relatively low power. Accordingly, the radio channel used for a call in one cell can be used simultaneously in a nearby, non-adjacent cell without causing noticeable interference. This multiplies the number of subscribers that can be served by the same channel.

A cellular system monitors the strength of the signal received at the base station from the cellular telephone. As the telephone moves away from the base station, the system determines whether the signal can be better received by another available base station. If so, the call is transferred to that base station. This transfer takes a fraction of a second and is not generally noticeable by either party to the call.

Three types of telephone are used on cellular networks mobile units, which are permanently installed in vehicles and are powered by the vehicles' batteries, transportable units, which can be used in or away from a vehicle, and fully portable units, which are small enough to be carried in a briefcase. Transportable and fully portable units must have their batteries frequently recharged. The three types of unit generate radio signals of different strengths, with mobile units being the most, and fully portable units the least, powerful.

VODAFONE

The Vodafone Network

Following the liberalisation of the telecommunication industry in the United Kingdom and advances in cellular technology, the UK Government decided in 1982 to license two cellular telephone networks One licence was awarded to Cellnet and tenders were invited for the second licence. In 1983, this licence was awarded to Vodafone, then an 80 per cent subsidiary of Racal Commercial service commenced on the Vodafone and Cellnet networks in January 1985 In November 1985, Racal formed Racal Telecom to hold its interest in Vodafone and, approximately one year later, Racal Telecom acquired the remaining 20 per cent. interest.

Both Vodafone and Cellnet are required under the terms of their respective licences to operate their networks in a 1000 channel radio frequency band known as the TACS Band. The UK Government has released 600 of these channels, 300 to each network. The remaining 400 TACS channels have been reserved for use on future digital cellular telephone networks and the UK Government has indicated that 200 of these channels will be allocated to each of Vodafone and Cellnet. This is discussed further in the paragraphs below headed "Development of a UK Digital Cellular Network" Recently, the UK Government has allocated to each network an additional 320 channels in a different frequency band, known as the ETACS Band. These channels may only be used by the networks in the London area.

Vodafone's cellular network is currently equipped to transmit and receive calls on over 7,700 voice channels by means of over 650 cells of various sizes, served by more than 360 base stations and five MTXs Base stations may serve up to three cells and are equipped to operate on various numbers of voice channels Connections between base stations and MTXs, and among MTXs, consist of landline or microwave links, all of which can only be leased from British Telecom or Mercury, the two UK national landline telephone network operators Two of the Vodafone MTXs are located in London and one is located in each of Birmingham, Manchester and Glasgow. In addition, there are two service exchanges which connect Vodafone users to operator, directory enquiry and fault reporting services.

The following table sets out a summary of operating statistics at the dates indicated:

	At 31 March			At 26 August
	1986	1987	1988	1988
Number of MTXs	4	4	5	5
Number of base stations	137	250	330	362
Number of cells	269	453	591	659
Number of voice channels	1,734	3,898	6,266	7,706
Number of service providers	34	38	40	40

The Vodafone network has been substantially expanded through the provision of new MTXs and base stations and the installation of additional equipment to permit existing base stations to operate on additional voice channels Expansion has generally been planned on the basis of projected demand for network airtime, reflecting anticipated growth in the number of Vodafone's subscribers However, the number of subscribers connected to the Vodafone network has consistently grown faster than forecast This factor, when coupled with the substantial lead times required to obtain base station equipment and landline and microwave links and delays in scheduled deliveries of this equipment and in the installation of landline or microwave links, has led, particularly in recent months and especially in certain parts of London, to the demand for service on the network exceeding the existing capacity during periods of greatest use. This congestion has meant that certain callers have been unable to obtain a channel immediately or have had their calls terminated. The Directors believe that, unless growth in the number of Vodafone's subscribers materially exceeds current expectations, congestion should be reduced from recent peak levels as Vodafone increases the capacity of its network by adding more cells, principally through the sub-division of existing cells, and equipping existing base stations to operate on additional voice channels. The recent addition of ETACS channels in the London area should also ease congestion, although only cellular telephones specifically manufactured to permit the use of the ETACS channels are able to use such channels. Racal Telecom Group's ability to increase the capacity of the existing analogue network will continue to depend on the availability of base station sites to permit the introduction of smaller cells within areas of high demand, principally in London, and on the timely supply of landline or microwave links and base station equipment.

Existing cellular technology, which is based on analogue transmissions between mobile telephones and base stations, places an upper limit on the number of subscribers that the Vodafone network can be expanded to accommodate. The principal constraints on the theoretical capacity to which the existing network could be expanded are the number of radio channels allocated to the network by the UK Government and the size to which the area of a cell may feasibly be reduced. The Directors believe that, using available radio channels and current analogue technology and assuming that existing patterns of mobile telephone usage continue, the estimated maximum capacity of Vodafone's network is approximately one million subscribers. Substantial capital investment would be needed to achieve that capacity. Digital cellular technology offers Vodafone the potential for further expanding the capacity of its cellular telephone service in the United Kingdom.

Development of a UK Digital Cellular Network

All cellular telephone networks currently in service use analogue transmissions between base stations and mobile telephones. Racal Telecom Group and others are developing technical specifications for cellular telephone networks that will use wholly digital transmission and will be compatible throughout Europe. Such digital networks are expected to have a significantly higher subscriber capacity than existing analogue networks.

The Vodafone and Cellnet licences permit them to operate digital as well as analogue cellular telephone networks. In August 1987, the UK Government announced that the 400 channels reserved for use on digital cellular telephone systems would be allocated equally between Vodafone and Cellnet. Vodafone intends to develop and install a UK digital network to the extent justified by anticipated increases in demand for cellular telephone services. The digital network is planned to be introduced in the early 1990s and would initially operate alongside Vodafone's existing analogue network. Under this plan, Vodafone's analogue network would gradually be phased out early in the next century.

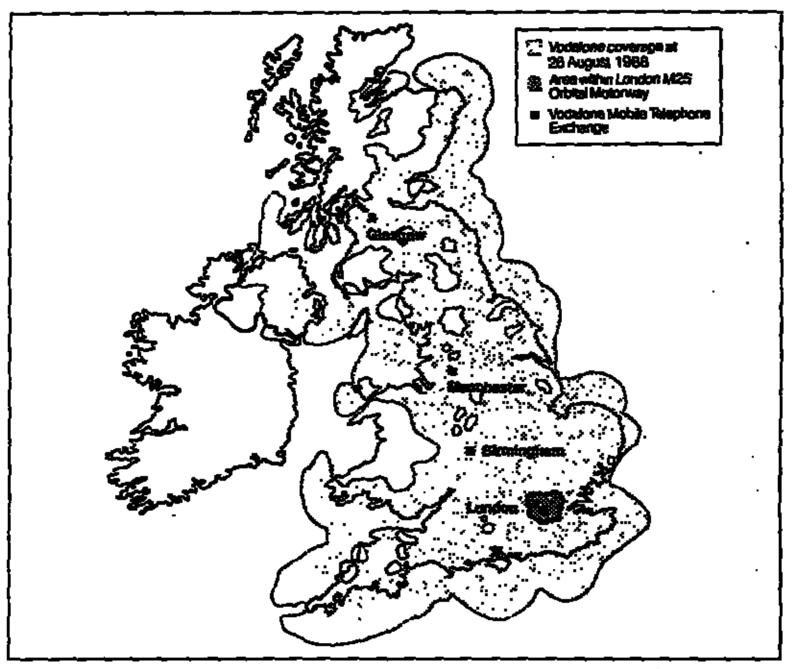
Certain of the technical specifications and much of the equipment necessary for the planned digital cellular network have not yet been developed and the installation of that network may be delayed if difficulties are encountered in formulating such specifications or in developing or manufacturing such equipment.

The Pan-European System

In 1985, representatives of state-owned telecommunication operators in France, Germany and Italy agreed to establish and promote a series of interlinked, compatible digital cellular telephone networks, which could constitute a Pan-European system and be used by subscribers throughout Europe. The UK Government, Vodafone and Cellnet became parties to this agreement in 1986. In September 1987, a number of European nations and public telephone network operators agreed upon a timetable for achieving the opening of these networks, which will operate to a common technical specification, in a number of locations in the early 1990s. Vodafone's proposed UK digital cellular network is designed to form part of the UK element of the Pan-European System.

Coverage of the Vodafone Cellular Network

Service on the Vodafone network is currently available in an area covering approximately 94 per cent. of the UK population and over 65 per cent. of the United Kingdom.


Vodafone coverage at 26 August 1988
Area within London M25 Orbital Motorway
Vodafone Mobile Telephone Exchange
Glasgow
Manchester
Birmingham
London

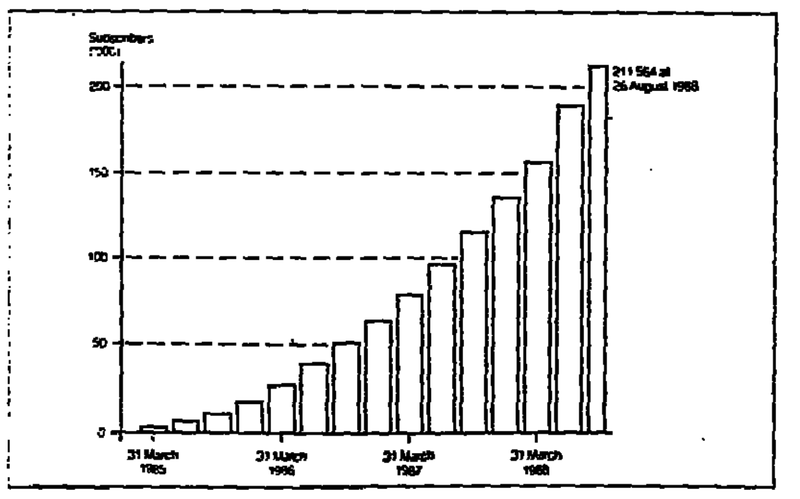
Market

The UK cellular telephone market has grown rapidly since the commencement of commercial service in 1985. The following table shows (i) the estimated percentage of the UK population in areas covered by the Vodafone network, (ii) the number of subscribers to the Vodafone network and (iii) the number of Vodafone subscribers as a percentage of the estimated covered population at the dates indicated:

	At 31 March			At 26 August
	1986	1987	1988	1988
Estimated coverage of UK population	74%	88%	93%	94%
Number of subscribers	27,363	79,182	158,387	211,564
Number of subscribers as percentage of estimated covered population	0.065%	0.16%	0.30%	0.40%

Estimated coverage of UK population is calculated on the basis of estimated mid-year resident population statistics issued by the Offices of Population, Census and Surveys for England and Wales, Scotland and Northern Ireland. The estimated mid-year resident population in the United Kingdom for 1986 and 1987 was 56,764,100, and 56,930,100 respectively. No such statistics have been issued for 1988 and the estimated coverage of UK population as at 31 March 1988 and 26 August 1988 has been based on the estimated mid-year resident population for 1987.

The number of subscribers joining the Vodafone network has increased by a larger number in each successive quarter. A chart of the number of subscribers at the end of each quarter is set out below:



The rate at which subscribers leave or are disconnected from the network, as a percentage of average subscribers, is known as "churn". The level of churn experienced by Vodafone since 1 April 1988 is equivalent to an annual rate of approximately 14 per cent., including subscribers who transfer between Vodafone service providers.

Business users have been, and are expected to continue to be, the principal users of cellular telephones Initially, small businesses, entrepreneurs and professionals constituted a large proportion of Vodafone's subscribers. However, an increasing proportion of Vodafone's new subscribers have been larger corporations, which provide cellular telephones to top and middle management, as well as sales and maintenance personnel, generally in conjunction with their use of company vehicles. The connection of additional telephones by existing corporate subscribers is also a factor in the growth in the number of Vodafone's subscribers. In a number of cases, the private telephone exchanges of certain large organisations are connected directly to the Vodafone network, thereby allowing reduced call charges. This service is now being actively marketed as "Vodanet".

As the network and the subscriber base have expanded, the pattern of calls on the network has changed. In March 1988, approximately 73 per cent. of all calls placed by Vodafone subscribers originated outside the London M25 orbital motorway, an increase from approximately 53 per cent. in March 1986. Such calls are subject to a higher service provider discount and lower peak period airtime charges, as discussed further under the paragraphs headed "Tariffs and Billing". The percentage of calls placed to Vodafone subscribers from outside the network has also increased from approximately 25.5 per cent. of all calls on the network in the quarter ended March 1986 to approximately 28.3 per cent. of all calls in the quarter ended March 1988. The financial effect of this is discussed further in Section C of this Part I under the paragraphs headed "Profit Record; Cost of Sales".

Service Providers

Vodafone has appointed approximately 40 service providers, including Vodac, to sell services on its network to subscribers. These service providers also sell or lease cellular telephone equipment and, in most cases, provide installation and maintenance services. Selling network services to service providers, rather than directly to subscribers, is a requirement of Vodafone's licence under the Telecommunications Act 1984. The Directors believe that the use of service providers has helped to accelerate subscriber growth and that Vodafone generally enjoys good relations with its service providers.

Service providers vary significantly in terms of their strategy, size and funding ability. In selecting service providers Vodafone takes into account their familiarity with mobile communications and their ability to broaden Vodafone's market coverage. Each Vodafone service provider has a renewable two year service agreement with Vodafone, terminable by the service provider, upon at least three months' notice, and, by Vodafone, at any time, if the service provider fails to provide the required standards of service to subscribers or fails at any time to pay Vodafone on a timely basis. At 26 August 1988, 23 of Vodafone's service providers each had over 2,000 subscribers connected to the Vodafone network and the five service providers with the largest numbers of subscribers to the network accounted for approximately 47 per cent. of Vodafone's total subscribers, with Vodac accounting for 18.6 per cent. of Vodafone's subscribers.

Tariffs and Billing

Vodafone charges service providers for their customers' initial connection and monthly access to, and airtime on, the Vodafone network. Tariffs to service providers are calculated at a discount from the rates Vodafone recommends be charged to subscribers. Each service provider sets its own tariffs and bills its own customers, whilst bearing the credit risk.

Vodafone's recommended subscriber rates consist of three elements: an initial connection charge, a monthly access charge and a charge for airtime used. The initial connection charge is £50 and the monthly access charge £25. Airtime charges for calls originating within the London M25 orbital motorway during peak hours are 33p for the first minute and 16.5p for each 30 seconds thereafter. For calls made from outside this area, peak period charges are 25p for the first minute and 12.5p for each 30 seconds thereafter. Charges for calls made during off-peak periods are 10p for the first minute and 5p for each 30 seconds thereafter, regardless of the origin of the call. The higher charge for peak period calls originating within the London M25 orbital motorway was instituted on 1 June 1986. At that date, the periods to which peak charges applied were substantially extended throughout the United Kingdom. The airtime charges for calls within the United Kingdom do not vary with distance or depend upon whether the calls are to telephones on the Vodafone network or to telephones on another network. Since call charges in the United Kingdom are generally paid by the party placing the call, Vodafone subscribers are not charged for calls they receive.

To encourage service providers to increase their customer base, the discount granted by Vodafone to its service providers from these recommended subscriber rates is partly dependent on the number of subscribers that the service provider has registered on Vodafone's network. The discount starts at a rate of 16.5 per cent., increasing in stages until it reaches 19.25 per cent. when the service provider's subscribers exceed 25,000. Since 1 June 1986 an additional 4 per cent. discount has applied to amounts attributable to calls originating outside the London M25 orbital motorway.

Vodafone recommends a separate tariff with respect to calls made through private telephone exchanges connected directly to the Vodafone network.

Monthly access charges to service providers are generally invoiced by Vodafone monthly in advance and payment is required by the end of the month following the month in which the service provider is invoiced. Airtime and connection charges to service providers and any other charges set out or referred to in Vodafone's published tariff are generally invoiced by Vodafone monthly in arrears and payment is required by the end of the month following the month in which the service provider is invoiced.

Marketing

Vodafone engages in two forms of marketing: broad marketing designed to increase general public awareness of the Vodafone network and marketing specifically directed at service providers. Broad marketing efforts include advertising on radio and television, in general circulation newspapers and magazines and in specialised publications. Marketing to service providers includes maintaining a competitive tariff structure, providing technical and other training to service provider staff, providing financial incentives for service providers and their dealers and sales staff and advising and providing assistance on advertising campaigns undertaken by service providers.

Competition

Vodafone's only direct competitor is Cellnet. When Vodafone and Cellnet began commercial operation of their respective networks in January 1985, Cellnet benefited from its association with British Telecom and emerged as the early market leader with a market share which the Directors believe to have been approximately 60 per cent. of all UK cellular telephone subscribers at September 1985. Since that date, Vodafone has increased its market share, which the Directors believe is currently approximately 55 per cent.

Vodafone and Cellnet compete for new subscribers on the basis of price, quality, reliability and range of services. They focus much of their competitive effort on service providers. During the past two years, Cellnet has introduced a series of financial incentives designed to attract new subscribers and Vodafone has responded by instituting similar incentives. The Directors believe that the market shares of the two cellular network operators have not changed materially as a result of these incentives, although the overall rate of new subscriber connections may have been accelerated to some extent. The Directors do not believe that there has been any substantial switching of subscribers between the two networks. The introduction of future incentives or other price reductions by Cellnet could affect Vodafone's market position.

In the light of statements made by the UK Department of Trade and Industry and the Director General of Telecommunications and the planned introduction of digital systems, the Directors believe it is unlikely that a third cellular operator will emerge as a significant competitor before the planned introduction of digital cellular telephone networks in the United Kingdom in the early 1990s. Nevertheless, there can be no assurance that a third cellular telephone licence will not be granted by the UK Government prior to that time.

The UK Government has invited companies to apply to the Department of Trade and Industry for the licensing of cordless public telephone systems. Such systems would enable users to place calls on digital cordless telephones ("CT2 telephones") while within range (approximately 100 metres) of receiver points. Unlike cellular telephone subscribers, users of such systems would not be able to receive incoming calls or continue calls if they moved out of range of the receiver point through which the call was placed. The Secretary of State for Trade and Industry has stated that he intends to license at least two and up to four operators to provide such systems. Racal Telecom Group intends to seek a licence, although there can be no assurance that such a licence will be granted to it. The Directors believe that, as currently proposed, such systems, because of their limitations, would not significantly impinge on the cellular telephone market. Orbitel is currently developing a CT2 telephone.

Although cellular telephone services can, to some extent, substitute for, and be substituted by, other mobile communication systems, such as radiopaging or private mobile radio, the Directors believe that such services do not generally compete sdirectly with Vodafone and that the markets for cellular telephone services and such other services are largely distinct.

Relationships with other UK Public Telecommunications Operators

Each UK public telecommunications operator ("PTO"), including Vodafone, is obliged under its licence to permit the connection of any other PTO to its network. This is discussed further in "Part III Regulation". Vodafone has interconnection agreements with British Telecom and Mercury. Under these interconnection agreements, Vodafone delivers calls to British Telecom and Mercury and pays them for delivering the calls to the called parties. British Telecom and Mercury deliver calls to Vodafone and pay Vodafone to deliver the calls to Vodafone subscribers.

In addition, the interconnection agreements provide for the leasing of landline and microwave links from British Telecom and Mercury. The agreement between Vodafone and British Telecom and the agreement between Vodafone and Mercury concerning the interconnection of the parties' respective networks remain in force as long as the respective parties retain their Telecommunications Act 1984 licences, subject to certain provisions for earlier termination which include insolvency or material breach. Matters covered by these agreements, including price, are subject to review from time to time. The Directors consider that reviews of the British Telecom interconnection agreement have resulted in improved commercial arrangements for Vodafone. The first review of call charges became effective on 31 July 1986. The second review, completed on 8 October 1986, related to fixed link charges and a third review, completed on 17 June 1987, defined charges for calls to Vodapage made through the Vodafone network and adjusted the basis of charges agreed at the first review. The financial impact of these reviews has been reflected in Racal Telecom Group's financial statements over the relevant periods and, until the next review, the Directors believe the financial impact of the British Telecom interconnection agreement, as amended, will remain substantially unchanged. The next review of the British Telecom interconnection agreement is required to commence in April 1989 and to be completed in July 1989. The agreement provides that, if the parties fail to reach agreement, the matters in dispute may be submitted to arbitration.

Vodafone is currently negotiating with Cellnet to establish a direct interconnection between their respective networks. This would eliminate the routing of calls between the two networks through the public switched telephone network. Any direct interconnection between the Vodafone and Cellnet networks would be by means of dedicated links leased from British Telecom or Mercury.

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Network Equipment Suppliers

The initial supply and installation of MTX and base station equipment on the Vodafone network was provided by Thorn Ericsson Telecommunications Limited under a supply contract awarded in September 1983. By 31 March 1988 Vodafone had spent approximately £62.5 million on Ericsson equipment, approximately 40 per cent. of Vodafone's total capital expenditure. In the year ended 31 March 1988, Vodafone spent approximately £18.3 million on Ericsson equipment, representing 36 per cent. of Vodafone's total capital expenditure in that year. Under a licence contained in the Ericsson supply contract, a subsidiary of Racal began to manufacture base station equipment in 1986 using Ericsson technology and Ericsson supplied component parts, some of which can be supplied only by Ericsson. These activities were subsequently transferred to Orbitel. In the year ended 31 March 1988, Vodafone purchased £17.3 million of such base station equipment from Orbitel, representing 34 per cent. of Vodafone's total capital expenditure in that year. Substantially all base station and MTX equipment purchased by Vodafone is manufactured by Ericsson or Orbitel. This is discussed further in the paragraphs below headed "Related Interests; Orbitel".

OTHER BUSINESSES

Vodac

Vodac is a Vodafone service provider retailing service on the Vodafone network and cellular telephone equipment. In the initial stage of Vodafone's operations, it had relatively few service providers and Vodac customers represented approximately 62 per cent. of Vodafone's subscribers. Since that time, new service providers have entered the cellular telephone market and Vodac's share of Vodafone's total subscribers has decreased, although Vodac still has the largest number of subscribers on the Vodafone network with over 39,000 (approximately 18.6 per cent.) of Vodafone's total subscribers at 26 August 1988.

Like all Vodafone service providers, Vodac pays Vodafone for network usage by its customers according to the discounted tariff structure described in the paragraphs above headed "Vodafone; Tariffs and Billing". Vodac normally charges its customers for initial connection, monthly access and airtime use at the rates Vodafone recommends to all service providers. Vodac's customers are invoiced for a one-time connection charge, a monthly access charge, all call charges and for all of British Telecom's international and Irish call charges. Payment is due within 14 days of the date of Vodac's invoice. Vodac obtains terms from other Racal Telecom Group companies equivalent to the best terms offered by such companies to unaffiliated entities.

Vodac supplies cellular telephones and related equipment to customers directly and, to a lesser extent, indirectly through a dealer network. Vodac has nine regional sales offices and more than 150 approved dealers in the United Kingdom. In the year ended 31 March 1988, National Panasonic, NEC and Motorola cellular telephones accounted for approximately 44 per cent., 25 per cent. and 22 per cent., respectively, of the equipment sold by Vodac. In June 1988, Vodac opened a retail outlet, on a trial basis, to sell a wide range of telecommunication equipment. If it proves successful, Racal Telecom Group intends to franchise additional outlets.

Vodac competes with other Vodafone service providers primarily on the basis of tariff, customer service, equipment price discounts and financial incentives to its dealers. The second, third and fourth largest Vodafone service providers accounted for approximately 11 per cent., 8 per cent. and 5 per cent., respectively, of Vodafone's subscribers at 26 August 1988.

Vodata

Vodata commenced commercial operations in May 1985. It supplies value added services principally for use on the Vodafone network. It offers a message facility that receives diverted unanswered calls and records messages for later retrieval. It also provides third-party charging facilities, which allow the owner of a cellular telephone to charge others for its use on the basis of airtime used. A third service, Vodafone Mobile Access Conversion Services ("VMACS"), enables subscribers to transmit data between computer systems through Vodafone's cellular network. Vodata also sells equipment required to connect cellular telephones to the VMACS system. Vodata's fourth service permits callers to obtain access to information, such as traffic and weather conditions, which is supplied by independent organisations. Vodata's services are profitable and the Directors believe they also encourage greater awareness and use of the Vodafone network.

Vodata's marketing is directed mainly at Vodafone's service providers, who can promote Vodata's services as part of a comprehensive package of cellular telecommunication services. Service providers retain a proportion of the fees paid by their subscribers for Vodata services. Vodata's services may also increase service providers' revenues by increasing usage of the Vodafone network.

Vodata faces competition from British Telecom and others in the provision of its services. Certain of Vodata's services are principally used by Vodafone subscribers and growth opportunities for such services lie primarily in growth in the number of Vodafone's subscribers.

Vodapage

Vodapage commenced commercial operations in October 1987. It operates a wide-area radiopaging service in the United Kingdom under a 25-year licence. A wide-area radiopaging service, by contrast to an in-house or local service, may be subscribed to by the public generally and permits subscribers to be contacted from the public switched telephone network. At 26 August 1988, Vodapage had approximately 10,700 subscribers, representing approximately 2 per cent. of the UK wide-area paging market.

The Vodapage network is a broadcast, rather than a cellular, system but makes extensive use of the Vodafone network to assist in the transmission of messages. By connecting its equipment to the Vodafone network and, in many cases, siting its radio transmitters in Vodafone base stations, Vodapage has reduced both its capital investment and the time needed to attain its present coverage. Vodapage service is currently available in an area covering over 80 per cent. of the UK population and subscribers can select one or more of 17 paging regions. The Vodapage network permits the use of tone pagers, numeric pagers and alpha-numeric pagers.

Vodapage's principal competitor is British Telecom, which had an estimated market share of approximately 85 per cent. of the UK wide-area paging market at 31 March 1988. Vodapage competes with British Telecom and other national and regional paging services primarily on the basis of quality and reliability of service.

RELATED INTERESTS

Orbitel

Orbitel, a joint venture owned equally by Racal Telecom and Plessey-UK Limited, was launched in May 1987 primarily to develop network and subscriber equipment for use on digital cellular networks. Recently, Orbitel signed co-operation agreements with Ericsson Radio Systems AB and Matra Communications SA for the development of digital cellular equipment. In July 1988, Racal Telecom announced its intention to buy digital cellular infrastructure equipment from Orbitel valued at approximately £25 million. Orbitel currently has several major competitors in the development and manufacture of digital infrastructure equipment and other competitors are expected to enter this market in the future. Orbitel is also developing a CT2 telephone, which is being designed for use on the proposed UK cordless telephone systems. This is discussed above in the paragraphs headed "Vodafone; Competition".

Orbitel presently manufactures analogue base station equipment for Vodafone using technology licensed from Ericsson Radio Systems AB. Some of the component parts used by Orbitel in manufacturing such equipment are, and can be, obtained only from Ericsson. During the year ended 31 March 1988, Orbitel supplied Vodafone with analogue base station equipment valued at £17.3 million. This is discussed further in the paragraphs above headed "Vodafone; Network Equipment Suppliers".

Band Three Radio

Racal Telecom Group owns a 25 per cent. interest in Band Three Holdings, whose wholly-owned subsidiary, Band Three Radio, has been granted a 25-year licence to operate a nationwide trunked private mobile radio network in the United Kingdom. Trunked private mobile radio permits subscribers, principally the operators of vehicle fleets, to transmit and receive voice and data messages between dispatch offices and fleet vehicles, and among fleet vehicles, in a more efficient manner than earlier private mobile radio systems. Band Three Radio, in common with most other private mobile radio networks, does not provide simultaneous two-way communication.

Band Three Radio, which began commercial operations in October 1987, had approximately 5,000 subscribers at 31 July 1988. There are estimated to be approximately 400,000 users of private mobile radio services in the United Kingdom. When fully developed, the Band Three Radio network will be able to support some 60,000 subscribers using the currently available radio channels. The service is currently available in a number of major urban areas and it is planned to expand these areas and link them into regional networks and, ultimately, a national network. Vodacom, a wholly-owned subsidiary of Racal Telecom, acts as a service provider for Band Three Radio.

COFIRA

Racal Telecom Group has a 4 per cent. interest in COFIRA, whose subsidiary, Société Française de Radiotéléphone ("SFR"), is authorised to establish and operate the sole analogue cellular telephone network in France. COFIRA plans to begin commercial operation of its analogue network in Paris in March 1989 and to serve an area covering 85 per cent. of the French population by 1992. The Directors believe that SFR's experience in establishing an analogue cellular telephone network in France should put it in a favourable position to become one of the two operators of digital cellular telephone networks in France in the future.

B MANAGEMENT AND EMPLOYEES

DIRECTORS

Sir Ernest Harrison, OBE, *Non-executive Chairman,* aged 62, was appointed to his present position in 1988. He has been Chairman and Chief Executive of Racal since 1966. He was appointed to the board of directors of Racal in 1958, having joined Racal in 1951, and has served as a director of various companies within the Racal group.

Gerry Whent, *Chief Executive,* aged 61, was appointed to his present position in 1988. He was Chairman and Managing Director of Racal Telecom from 1984 until the appointment of Sir Ernest Harrison to the position of Chairman of Racal Telecom in 1988. He has served on the board of directors of Racal since 1982, having worked for Racal in a variety of executive positions since 1969, including that of Chairman of the Racal Radio Group from 1980 to 1985.

Chris Gent, *Managing Director of Vodafone,* aged 40, was appointed to his present position in 1985. He was also Managing Director of Vodac and Vodata from 1985 to 1986. Immediately prior to joining Racal Telecom, he was Vice President of the Computing Services Association, a divisional director of International Computers Limited ("ICL") and Managing Director of Baric Computing Services, a division of ICL. He is also a Director of Racal Network Services Limited.

Ken Hydon, *Financial Director,* aged 43, was appointed to his present position in 1985. He has served in a succession of financial and administrative positions within Racal since 1977, including Financial Director of Racal-SES Limited and the Racal Defence Radar and Avionics Group. He is also a director of ECT Cellular plc and Orbitel Mobile Communications (Holdings) Limited.

John Peett, *Managing Director of Vodapage and Vodacom,* aged 52, was appointed to his present position in 1986 and has been a director of Racal Telecom since 1985. He has worked for Racal since 1976, having been Managing Director of Vodata from 1986 to 1987. He is also a director of COFIRA, Orbitel Mobile Communications (Holdings) Limited, Band Three Holdings and Europage Limited.

Sir William Barlow, *Non-executive Director,* aged 64, was appointed to his present position in 1988. He has been Chairman of BICC plc since 1984. He was formerly Chairman and Chief Executive of RHP plc from 1967 to 1977 and of The Post Office from 1977 to 1980. He is a non-executive director of Thorn EMI plc and non-executive Chairman of Thorn Ericsson Telecommunications Limited, which is now a wholly-owned Ericsson subsidiary and is changing its name in consequence.

Sir Robert Clark, DSC, *Non-executive Director,* aged 64, was appointed to his present position in 1988. He is Chairman of IMI plc, Hill Samuel Group Plc and Marley plc. He is also Vice-Chairman of Beecham Group plc and a non-executive director of Alfred McAlpine PLC, The Shell Transport and Trading Co. plc, The Rover Group plc and TSB Group plc.

SENIOR MANAGEMENT

David Channing Williams, *Managing Director of Vodata,* aged 40, was appointed to his present position in 1988. He was Director-in-charge of Vodata from 1987 to 1988. He joined Vodafone in 1985 as Marketing Director, having previously worked in managerial and executive positions in the telecommunication industry since 1979.

David Henning, *Managing Director of Vodac,* aged 46, was appointed to his present position in 1986. He was Director and General Manager of another Racal subsidiary from 1983 to 1986. Prior to such time, he worked for Racal as Resident Manager in Saudi Arabia and as a Marketing Manager.

Julian Horn-Smith, *Director-in-charge of Vodapage and Vodacom,* aged 39, was appointed to his present position in 1988. He joined Vodafone in 1984 as Marketing Executive and was promoted to Marketing Director of Vodafone in 1987. He is also responsible for all cellular marketing activities outside the United Kingdom.

David Whittaker, *Company Secretary,* aged 44, was appointed to his present position in 1985. He has served as Company Secretary of Racal since that year. Since 1980 he has been Group Legal Director of Racal. Prior to that, he was Deputy Secretary of Racal, having joined Racal in 1975.

EMPLOYEES

At 26 August 1988, Racal Telecom Group had 814 full-time employees, over 80 per cent. of whom were employed by Vodafone and Vodac.

Racal Telecom Group considers its relations with its employees to be generally good. No union has applied to Racal Telecom Group for recognition. Racal Telecom Group expects to require significant increases in the number of its employees to accommodate anticipated growth in its business. Racal Telecom Group faces significant competition for qualified engineers from other employers in Southern England, but the Directors do not believe that this will materially affect Racal Telecom Group's operations.

EMPLOYEE SHARE SCHEMES

The Company has adopted the Racal Telecom Savings Related Share Option Scheme, the Racal Telecom Executive Share Option Scheme and the Racal Telecom Share Option Scheme. Details of these schemes are set out in paragraph 3 of Part VI.

Certain Directors and senior employees of Racal Telecom Group have been granted options over Ordinary Shares (pursuant to the Racal Telecom Executive Share Option Scheme) at the Offer Price. The options so granted take into account the options already granted to such persons under the Racal Electronics Share Option Scheme 1984 and for that reason are restricted by Inland Revenue limits applicable to such schemes. Details of Directors' options are shown in paragraph 5(a) of Part VI. Including such shares, a total of 370,000 Ordinary Shares have been placed under option at the Offer Price pursuant to the Racal Telecom Executive Share Option Scheme.

PENSIONS

Racal Telecom Group presently participates in pension schemes operated by Racal. Its permanent employees are eligible to join those schemes. The schemes provide pension benefits based on each employee's service to, and final pensionable earnings at, retirement.

Racal Telecom Group will establish new pension schemes to take over the liabilities of the Racal schemes in respect of past service of Racal Telecom Group employees and to provide benefits in respect of future service of such employees on a basis which is substantially no less favourable than that on which benefits were provided under the Racal schemes. Liabilities of the new pension schemes in respect of past service will be funded by transfer payments from the Racal schemes calculated on the basis of actuarial advice received from independent actuaries acting for Racal and Racal Telecom and, in the event of any shortfall, by payment from Racal.

Contributions to the schemes are calculated on the basis of actuarial advice and paid to trustee companies. The trustee companies use the proceeds of these contributions to provide the benefits under the schemes. The assets of the schemes are independent of Racal's and Racal Telecom Group's finances.

C FINANCIAL SUMMARY

PROFIT RECORD

The results of Racal Telecom Group for each of the five years ended 31 March 1988 are set out below:

	Years ended 31 March				
	1984 *£'000*	*1985* *£'000*	*1986* *£'000*	*1987* *£'000*	*1988* *£'000*
Turnover	18	4,277	34,524	67,856	138,007
Cost of sales	(16)	(3,752)	(25,963)	(35,488)	(59,067)
Gross profit	2	525	8,561	32,368	78,940
Selling and distribution costs	—	(3,220)	(7,800)	(7,284)	(10,308)
Administrative expenses	(1,851)	(5,698)	(10,109)	(15,438)	(16,349)
Other operating income	—	—	—	—	853
Management charge	—	(200)	(399)	(275)	(2,000)
Operating (loss)/profit	(1,849)	(8,593)	(9,747)	9,371	51,136
Share of losses of associated companies	—	(849)	(1,004)	(381)	(1,095)
Net interest (payable)/receivable	—	(1)	24	(130)	185
(Loss)/profit on ordinary activities before interest on capital loans and taxation	(1,849)	(9,443)	(10,727)	8,860	50,226
Interest on capital loans	(95)	(869)	(6,762)	(12,625)	(13,165)
(Loss)/profit on ordinary activities before taxation	(1,944)	(10,312)	(17,489)	(3,765)	37,061

These figures are extracted from the Accountants' Report set out in Part IV.

Turnover

	Years ended 31 March		
	1986 *£'m*	*1987* *£'m*	*1988* *£'m*
Vodafone	10.9	47.1	108.3
Vodac	28.7	37.2	50.0
Other Racal Telecom Group companies	0.4	1.1	3.9
Intra-group eliminations *(Note)*	(5.5)	(17.5)	(24.2)
	34.5	67.9	138.0

Note: Intra-group eliminations consist principally of sales by Vodafone of network services to Vodac.

The strong growth in Racal Telecom Group's turnover during the period under review has been principally due to the rapid increase in the number of Vodafone's subscribers. Vodafone's total turnover, including intra-group turnover, increased nearly tenfold, from £10.9 million in the year ended 31 March 1986 to £108.3 million in the year ended 31 March 1988, while the average number of Vodafone's subscribers increased over nine times, from approximately 12,400 to approximately 116,300. The slightly faster growth in Vodafone's turnover principally reflected increases in certain tariffs on 1 June 1986. Turnover growth was partially offset by the increased scale of discounts for service providers, as well as the higher level of discounts for which service providers qualified on the basis of numbers of subscribers. An additional offsetting factor was an increase in the proportion of calls originating outside the London M25 orbital motorway, for which service provider discounts were increased on 1 June 1986. The tariff structure is discussed further in Section A of this Part I above under the paragraphs headed "Vodafone; Tariffs and Billing".

Vodac's charges to its customers for providing cellular telephone services on the Vodafone network represented approximately 18 per cent., 44 per cent. and 49 per cent. of Vodac's total turnover in the years ended 31 March 1986, 1987 and 1988, respectively, with the balance consisting principally of subscriber equipment sales. Vodac's turnover from cellular telephone service charges increased faster than the number of its subscribers, due in part to the increase in Vodafone's tariffs described above and in part to a decrease in the proportion of inactive subscribers. Significant reductions in Vodac's equipment sales to other service providers, together with decreases in equipment prices, led to reduced turnover from equipment sales in the year ended 31 March 1987 as compared to 1986. In the year ended 31 March 1988, such turnover returned to 1986 levels, due principally to increased sales volume.

Cost of Sales

Racal Telecom Group's cost of sales consists principally of payments to British Telecom and Mercury for delivering calls outside the Vodafone network and for providing landline or microwave links, costs of subscriber equipment sold by Vodac, depreciation of network infrastructure, special financial incentives to service providers and MTX operation costs.

The increases in Vodafone's cost of sales generally reflect the upward trend in Vodafone's turnover and the operation of a larger network infrastructure. Such costs have risen more slowly than turnover, due principally to economies associated with an increased scale of operation, decreases in the average rates payable by Vodafone for outgoing calls and an increase in the proportion of incoming calls, for which there is no associated charge payable to British Telecom or Mercury. The cost of providing special financial incentives to service providers, including Vodac, for obtaining new subscribers amounted to £0.8 million, £3.6 million and £6.6 million in the years ended 31 March 1986, 1987 and 1988, respectively.

Selling and Distribution Costs

In total, selling and distribution costs were similar in the years ended 31 March 1986 and 1987. There was a reduction in advertising and publicity expenses due to a shift in Vodafone's strategy from general advertising to the provision of special service provider financial incentives (which are included in cost of sales). This was largely offset by an increase in expenses associated with Vodac's increased sales force. In the year ended 31 March 1988 selling and distribution costs increased, reflecting an increase in general advertising expenses, including the advertising expenses associated with the launch of Vodapage in October 1987.

Vodac has operated with high selling and distribution expenses due to its marketing efforts, which have been designed to achieve rapid growth in the number of its subscribers and the number of Vodafone's subscribers generally.

Administrative Expenses

Apart from bad debt expenses of Vodac, administrative expenses have risen approximately 30 per cent. in each year, due principally to the growth in Racal Telecom Group's operations. Vodac's bad debt expense increased from £2.2 million in the year ended 31 March 1986 to £4.8 million in the year ended 31 March 1987, but declined to £2.7 million in the year ended 31 March 1988, largely as a result of the introduction of a new credit control system and the discontinuation of direct equipment leasing.

Other Operating Income

Other operating income consisted of royalties receivable from Orbitel which were discontinued in the current year.

Management Charge

The basis on which management charges were levied was restructured in the year ended 31 March 1988 and reflects Racal's allocation of central expenses borne by Racal Telecom.

Operating (Loss)/Profit

	Years ended 31 March		
	1986 *£'m*	*1987* *£'m*	*1988* *£'m*
Vodafone	(6.0)	14.1	53.1
Vodac	(3.6)	(4.5)	(1.1)
Other Racal Telecom Group companies	(0.1)	(0.2)	(0.9)
	(9.7)	9.4	51.1

Racal Telecom Group's operating results have improved significantly from an operating loss of £9.7 million in the year ended 31 March 1986 to operating profits of £9.4 million in the year ended 31 March 1987 and £51.1 million in the year ended 31 March 1988. Operating profits in the years ended 31 March 1987 and 1988 have been attributable almost entirely to Vodafone.

Vodac's bad debt expense contributed to its operating losses, which increased from £3.6 million in the year ended 31 March 1986 to £4.5 million in the year ended 31 March 1987. The operating loss decreased to £1.1 million in the year ended 31 March 1988, due primarily to a reduction in bad debt expense and the absorption of Vodac's high selling, distribution and administrative expenses by turnover from its increasing subscriber base.

The other Racal Telecom Group companies, apart from Vodata, are in start-up phases. Vodata made small operating profits in the years ended 31 March 1987 and 1988. The operating loss at Vodapage, which began commercial operations in October 1987, amounted to £3.9 million in the year ended 31 March 1988.

Interest

Substantially all of Racal Telecom Group's interest expense during the period under review related to capital loans from Racal Finance, which were principally used to finance investment in the Vodafone network. Such capital loans have been refinanced by a bank loan which will be repaid from monies including the proceeds of the Offer.

Taxation

	Years ended 31 March		
	1986 *£'m*	*1987* *£'m*	*1988* *£'m*
Tax credit/(charge) on loss or profit on ordinary activities	19.8	2.4	(11.3)

Depreciation of Racal Telecom Group's fixed assets, as calculated for tax purposes, together with other costs and expenses, gave rise to substantial tax losses in the years ended 31 March 1986 and 1987. Racal Telecom Group surrendered these tax losses to other subsidiaries of Racal for a consideration equal to the tax relief obtained by such subsidiaries through their use of such tax losses.

In the year ended 31 March 1988, Racal Telecom Group provided for UK corporation tax at an effective rate of approximately 30 per cent., compared with the UK statutory rate of 35 per cent., principally as a result of the difference between depreciation rates applicable for UK tax and financial reporting purposes.

CAPITAL INVESTMENT

By 31 March 1988, Racal Telecom Group's investments in fixed assets in the Vodafone cellular telephone network totalled approximately £138.5 million, representing approximately 90 per cent. of Racal Telecom Group's total capital expenditure, net of disposals. The principal sources of funds for Racal Telecom Group were capital loans from Racal Finance, which increased by £74.7 million in the year ended 31 March 1986 and by a further £30.0 million in the year ended 31 March 1987. In addition, consideration paid to Racal Telecom Group by fellow Racal subsidiaries for the surrender of tax losses totalled £1.3 million, £10.6 million and £21.2 million in the years ended 31 March 1986, 1987 and 1988, respectively. In the year ended 31 March 1988, Racal Telecom repaid £17.7 million of the capital loans from Racal Finance.

Racal Telecom Group's net working capital decreased overall by £29.5 million in the year ended 31 March 1988. This included a decrease of £32.7 million attributable to a fall in amounts due from fellow Racal subsidiaries and an increase in taxation payable as Racal Telecom Group moved from a position of surrendering tax losses to fellow Racal subsidiaries to a tax paying position which was offset in part by movements in other current assets and liabilities.

Racal Telecom has planned, and continues to plan, to expand the Vodafone network to meet anticipated growth in the number of its subscribers. The number of subscribers has consistently grown faster than forecast and, as a result, capital expenditure has been greater than forecast. It is expected that substantial additional investment in Vodafone's cellular network will be required both to accommodate growth in the number of Vodafone's subscribers and, to a lesser extent, to increase the resilience of the network to disruption and to support growth in information services. The planned introduction of a digital cellular network would involve significant additional capital costs in the early years of its establishment, expected to be in the early 1990s. This is discussed further in Section A of this Part I under the paragraphs headed "Vodafone; Development of a UK Digital Cellular Network". The Directors expect Racal Telecom Group's capital expenditure for the year ending 31 March 1989 to be approximately £86.0 million.

The Directors expect internally generated funds to be sufficient to finance planned expansion of Racal Telecom Group's existing businesses, although, in unforeseen circumstances or in the circumstances described in the following paragraph, external financing may be required. See "Part II Relationship with Racal; Limitations on Borrowings". Racal Telecom Group may also need to borrow from time to time to finance its working capital requirements and has an unused unsecured bank facility of £50 million.

The Directors continually review potential opportunities, principally in telecommunication businesses in the United Kingdom and elsewhere, to enter new areas of business, such as cordless public telephone systems, make acquisitions or enter into joint ventures, equity investments or other arrangements. Any necessary external financing for any such new businesses, acquisitions or other arrangements would be obtained through borrowings or the issue of debt or equity securities.

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D PROSPECTS

CURRENT TRADING

The audited results of Racal Telecom Group for the period from 1 April 1988 to 22 July 1988, together with the unaudited results for the period from 1 April 1987 to 17 July 1987, are set out below:

	Periods ended	
	17 July 1987 *£'000*	*22 July 1988* *£'000*
Turnover	31,784	59,295
Cost of sales	(13,929)	(28,307)
Gross profit	17,855	30,988
Selling and distribution costs	(2,471)	(5,217)
Administrative expenses	(7,262)	(6,825)
Management charge	(615)	(615)
Operating profit	7,507	18,331

Racal Telecom Group's *turnover increased by 87 per cent.* from £31.8 million in the period from 1 April 1987 to 17 July 1987 to £59.3 million in the period from 1 April 1988 to 22 July 1988. This was largely due to continued growth in the number of Vodafone's subscribers.

Cost of sales increased by 103 per cent. from £13.9 million to £28.3 million between the two periods, reflecting the growth in the number of Vodafone's *subscribers and the enhanced financial incentives offered from the spring of 1988. The costs* associated with such incentives amounted to over £7.5 million in the period ended 22 July 1988, an average for each additional subscriber during the period of over twice such average in the period ended 17 July 1987, when a total of over £1.5 million was spent on such incentives.

Selling, distribution and administrative *expenses rose more slowly than turnover, increasing, in aggregate*, by 24 *per cent.* between the two periods. This rise was due, in part, to a major advertising campaign in April 1988.

Economies associated with an increased scale of operation contributed to an increase in operating profit from £7.5 million in the period from 1 April 1987 to 17 July 1987 to £18.3 million in the period from 1 April 1988 to 22 July 1988. *Results for the period from 1 April 1988 to 22 July 1988 are not indicative of results for the* full year due, in part, to a growing subscriber base and the effect of the time lag between paying special financial incentives to service providers on the enrolment of new subscribers and absorbing those costs through revenue generated by the subscribers.

Under Racal's group cash management policy, surplus cash was generally used towards repayment of the capital loans from Racal Finance. Accordingly, there was no cash balance at 22 July 1988. However, on the basis of the pro forma balance sheet set out in Section 7 of the Accountants' Report in Part IV, Racal Telecom Group would have had a cash balance of £9.4 million. In the period from 1 April 1988 to 22 July 1988, Racal Telecom repaid £7.0 million of capital loans.

PROFIT FORECAST

The Directors forecast that, in the absence of unforeseen circumstances and on the bases and assumptions set out in Part V, the operating profit of Racal Telecom Group for the year ending 31 March 1989 will be not less than £78.5 million. Profit before taxation is forecast to be not less than £71.7 million. Profit after taxation is forecast *to be not less than £52.3 million.*

If the events described in notes (a) to (e) of Section 7 of the Accountants' Report set out in Part IV (the "Reorganisation and Offer") had taken place at the beginning of the current financial year, the interest charge of £5.3 million on the capital loans from Racal Finance and on the bank loan described in the paragraph headed "Use of Proceeds" set out in "Key Information" above, would not have been incurred, and the pro forma profit before *taxation for the year ending 31 March 1989 would be forecast to be not less than £77.0 million and the pro forma profit after taxation* would be forecast to be not less than £55.7 million, equivalent to 5.57p per Ordinary Share.

DIVIDEND FORECAST

In the absence of unforeseen circumstances, the Directors expect to recommend a final dividend for the year ending 31 March 1989 on the increased share capital of *0.7p per Ordinary Share net, equivalent to 0.933p per Ordinary Share inclusive of the UK associated tax credit at the present rate, payable in August 1989.*

Subsequently, the Directors expect, in respect of each financial year, to declare an interim dividend and recommend a final dividend. These will normally be payable in January and August, respectively.

If the Reorganisation and Offer had taken place at the beginning of the current financial year, the Directors would have expected, on the basis of the profit forecast *set out above, to recommend dividends totalling 1.275p per Ordinary Share net, equivalent to 1.7p per Ordinary Share inclusive of the UK associated tax credit at* the present rate. Such dividends would represent, at the Offer Price, a gross yield of 1.0 per cent. and they would have been covered over 4 times by the forecast pro forma earnings of 5.57p per Ordinary Share.

BUSINESS PROSPECTS

The Directors *believe that mobile telecommunications are in a period of substantial growth and that significant additional growth will arise from opportunities for the* development of value-added products and services which complement and enhance the mobile communications service. The Directors further believe that the policies of the UK and other Governments, which are seeking to introduce greater competition, customer choice and efficiency into telecommunication services, will provide opportunities for business expansion in the future.

Vodafone Network

The Directors believe that growth will be generated by continued expansion of the number of subscribers on the Vodafone network arising from:

- the corporate customer market
  This will arise through the addition of new corporate subscribers and the extension of the use of *cellular telephones* by existing corporate subscribers. *The Directors believe that continued marketing of the Vodanet service will accelerate penetration of the corporate market. The development* of Vodanet is expected to contribute significantly to Vodac's future growth.
- the characteristics of the potential UK *market for cellular telephones*
  The Directors believe that certain characteristics of the UK market, such as the relatively high population density, the importance of land as opposed to air travel and the large number of company cars, will assist in increasing demand by *UK* cellular telephone subscribers. Both the existence of the national licence *and the high proportion in the UK of corporate subscribers contribute to the* stability of the customer base.
- value added services
  Value added services offered by Vodata *and others promote greater* use of the Vodafone network by its subscribers.

In order to meet anticipated increases in demand, the capacity of the existing analogue network will be expanded. Racal Telecom Group is investing in the development of a UK digital cellular network, to operate initially in parallel with its *existing analogue cellular network, in order to increase the capacity of the cellular telephone system and thereby provide for further growth. The Directors consider* that this investment could more than double potential capacity by the late 1990s.

Other Businesses

Vodapage and certain value-added services offered by Vodata are still in their start-up phases and will continue to be developed. In particular, the Directors believe *that future expansion will arise at* **Vodata**:

- through the continued marketing of its existing four value added services, in particular the message service, not only to subscribers on the *Vodafone network but also to subscribers to the other UK PTOs*; and
- through the development of new services,

and at **Vodapage** primarily through its increasing penetration of a UK market which *is expanding as a result of active marketing by the recently licensed national and regional radiopaging competitors to British Telecom.*

International Opportunities

The Directors believe that the internationalisation of mobile telecommunication services provides opportunities for growth which Racal Telecom Group, as the largest private sector cellular telephone operator in the world, is well placed to exploit and they have identified, in particular:

- the marketing of Racal Telecom Group's expertise as an independent cellular operator internationally and, in particular, in continental Europe;
- the participation in other European national cellular telephone networks;
- *the development* of a Europe-wide *service provider network if the service* provider concept is adopted in Europe generally; and
- the development and manufacture by Orbitel of *subscriber equipment* and digital base station equipment *for the Pan-European system and other* international markets.

Accordingly the Directors believe that Racal Telecom Group is well placed to benefit from this growth market and these opportunities through the expansion of the existing businesses and the development of new businesses both in the United Kingdom and internationally.

Part II Relationship with Racal

Shareholding

Following the Offer, Racal will have a controlling interest in Racal Telecom amounting to approximately 80 per cent. of the issued Ordinary Shares. Racal has agreed not to dispose of any of its holding of Ordinary Shares prior to the announcement of the results of Racal Telecom Group for the year ending 31 March 1990 (which is expected to be in June 1990), except with the prior written consent of Goldman, Sachs & Co., Goldman Sachs International Limited and N M Rothschild & Sons Limited, such consent not to be unreasonably withheld. Racal has no intention of disposing of any Ordinary Shares prior to this date nor of increasing its percentage interest *in Racal Telecom.*

Racal Telecom Board of Directors

It is *the intention* of Racal that there should, at all times, be a majority *of* directors of Racal Telecom who are independent of Racal, including at least two non-executive directors.

Limitations on Borrowings

Under Racal's Articles of Association and certain of its debt instruments, to which Racal Telecom is not a party, there are restrictions on the consolidated secured and *unsecured borrowings of Racal and its subsidiaries* (the "Racal Group") *(including those of Racal Telecom Group while Racal Telecom remains a subsidiary of Racal).* The Board of Racal does not expect that these restrictions will be such as to inhibit the ability of Racal Telecom to borrow on an unsecured basis within the limits of Racal Telecom's Articles of Association, as summarised in paragraph 4(E) of Part VI. The Board of Racal Telecom considers that such limits will be adequate to enable it to finance and conduct its business in the foreseeable future.

Competition and Continuing Commercial Relationship

Racal *has undertaken to Racal Telecom in an agreement (the "Co-operation* Agreement") that, so long as Racal holds or controls 30 per cent. or more of the voting capital of Racal Telecom, Racal Telecom will be responsible for all public telecommunications business which Racal Telecom considers of major importance. However, this undertaking does not extend to private managed networks and the *continuation and development of Racal Group's existing businesses, including data* communications, security and radio communications. Should the development of these businesses give rise to conflicts of interest in relation to public telecommunications business, Racal has agreed not to vote its shareholding in Racal Telecom so as to prevent competition between the two groups. It is expected that Racal Group will, through its *existing related businesses, generate additional opportunities for Racal Telecom Group; where appropriate, joint developments may* be carried out by Racal Group and Racal Telecom Group to the extent that the two groups consider it beneficial.

Trademarks and Trade Names

Racal Telecom and Racal have entered into an agreement (the "Licence Agreement") *under which Racal Telecom has been granted a non-exclusive, non-transferable* licence and right to use the trademark and trade name of "Racal" in connection with its own name, the names of certain of its subsidiaries and the marketing, advertising and promotion of products and services. These rights will terminate upon Racal Telecom ceasing to be a subsidiary of Racal, in which event the names of Racal Telecom and its subsidiaries will be *changed to exclude the word "Racal".*

Services

Companies within the Racal Group make available certain administrative, company secretarial and support services to Racal Telecom Group. Racal and Racal Telecom have agreed pursuant to a services agreement (the "Services Agreement") that for a minimum period of six months the Racal Group will continue to provide such services, on arm's *length terms,* to Racal Telecom Group. *The Services Agreement also provides that Racal will charge Racal Telecom a share of the* Chairman's remuneration and expenses proportionate to the time that he devotes to the affairs of Racal Telecom. The cost of such services and charge to Racal Telecom Group is not expected to exceed £2 million per annum. The Company's auditors will review the allocation of costs of shared services for each financial year and the annual report and accounts will contain a statement as to *whether the allocation is fair and reasonable.*

Taxation

The Co-operation Agreement provides that, for so long as Racal Telecom remains a 75 per cent. subsidiary of Racal for UK tax purposes, any surrenders of losses or other items available for surrender by the Racal Group or Racal Telecom Group to the other will be paid for by reference to the tax saved for the recipient company. *It also regulates the tax impact of certain transactions involving the two groups and their relationship as members of the same* Value Added Tax group.

Part III Regulation

GENERAL

The principal legislation governing the provision of telecommunication services in the United Kingdom is the Telecommunications Act 1984 (the "Telecommunications Act") and the Wireless Telegraphy Act 1949 (the "Wireless Telegraphy Act"). In order to operate a telecommunication system in the United Kingdom, a licence must generally be obtained under the Telecommunications Act. The Secretary of State for Trade and Industry (the "Secretary of State"), *after consultation with the Director General of Telecommunications (the "Director General"), may grant such licences,* which may be granted to all persons (a "general licence"), to a class of persons (a "class licence") or to a particular person (a "special licence"). Telecommunication systems which involve the use of wireless telegraphy must also be licensed under the Wireless Telegraphy Act, pursuant to which the operator is allocated radio frequencies.

The Telecommunications Act requires the Secretary of State and the Director General *to act in the manner best calculated to secure, so far as practicable,* the provision throughout the United Kingdom of telecommunication services which satisfy all reasonable demands for them, including certain community services, and to ensure the ability of operators to finance those services. Subject to this duty, they must exercise their functions to achieve various other objectives, including the promotion of the interests of UK consumers in the price, quality and variety of *services and apparatus, the maintenance and promotion of competition, the* promotion of research and development and the facilitation of the provision and supply of services and apparatus by UK companies on an international basis.

The Director General, who is supported by the Office of Telecommunications ("Oftel"), is responsible for enforcing licence conditions and may make orders, enforceable *in the courts, to* secure compliance. *Contravention of an order can result in civil action and in a liability for damages to third parties. The Director General is also* responsible *for* monitoring telecommunication activities, investigating complaints about services or apparatus and exercising certain functions under the Fair Trading Act 1973 and the Competition Act 1980 relating to restrictive practices and anti-competitive behaviour. Following the receipt of complaints concerning difficulties in setting up calls, unsatisfactory transmission and cut-off during a call, *the Director General has recently called for a report about the current problems* with the quality of services offered by both cellular *network operators and service* providers in the United Kingdom with a view to seeking action, if appropriate, to improve quality. The Director General has stated that such action might, for example, include the establishment of measures of quality of service which both network operators would be required to publish regularly and initiatives to obtain additional *assurances of quality of service by service providers. The Directors do not believe* that such action or initiatives would have a *material effect on the business of Racal* Telecom Group. The Director General may modify licence conditions with the licensee's consent and must impose modifications if, following a reference by him to the Monopolies and Mergers Commission ("MMC"), the MMC considers any matter so referred to operate against the public interest and recommends a *modification. In either case, the Telecommunications* Act provides for prior notification to persons likely to be affected by any modification *and for consideration* by the Director General of any representations or objections made by such persons. Under the Telecommunications Act it is an offence, inter alia, to connect any unauthorised system or apparatus to an authorised system or to provide any *unauthorised telecommunication services.*

Racal Telecom Group's companies and associates have been granted licences which permit them to provide telecommunication services. Both Vodafone and Vodapage have licences under both Acts to provide mobile telecommunication services, Vodafone for cellular telephone services and Vodapage for radiopaging services. Value added services are provided by Vodata under a class licence. Band *Three Radio is licensed under both Acts to provide private mobile radio services.*

VODAFONE

Telecommunications Act Licence

Vodafone is licensed under the Telecommunications Act to run cellular *telecommunication systems for the purpose of providing mobile telephone services* within the United Kingdom. *The licence does not specify the technology to be used.* It therefore permits Vodafone to run both the present analogue network and a digital cellular network. Vodafone must achieve by the end of 1989 the provision of cellular telephone services over an area in which 90 per cent. of the UK population lives. This target has been reached. Vodafone is also required to ensure that reasonable demands for such service in the area covered are capable of being met.

The licence prohibits Vodafone from providing its services other than through service *providers, except for the provision of services to certain designated organisations, including the UK Government and emergency organisations. Vodafone is also prohibited from providing value added services and from producing or supplying* telecommunication apparatus. *Vodafone* is obliged to provide an emergency service and a directory information service. It is also obliged to ensure that its customers can convey messages outside the United Kingdom by means of public telecommunication systems and, unless the Director General otherwise agrees, to provide by 28 June 1990 an inter-system roaming facility whereby Vodafone subscribers can make calls on another UK mobile cellular telephone system. *Vodafone must provide its general services in accordance with published standard terms and conditions and without undue preference or discrimination.* The licence

VODA
RACAL TELECOM

restricts the unfair *cross-subsidising* of certain activities that members of Racal Telecom *Group may undertake,* the imposition of linked sales of apparatus or other services, *and the imposition* of certain exclusive dealer arrangements with *suppliers.* Vodafone is obliged to supply the Director General with such *information about its* activities as is necessary to enable the Director General to *monitor* Vodafone's compliance with the licence and the Telecommunications Act: *In addition,* Vodafone must notify the Secretary of State of *certain changes in its* shareholders.

The licence obliges Vodafone to *connect its system to the* public switched telephone network and any other authorised *telecommunication* system, if so requested by the operator of *any such system. If* Vodafone and the operator of any other *telecommunication system* operated under a special licence fail to reach agreement on *the terms* and conditions for interconnection, such arrangements will, on the application of either party, be determined by the Director General.

The licence is for a minimum period of 25 years from June 1985 *and is revocable* by 10 years' notice given after 25 June 2000. The *licence may be revoked* at *any* time upon 30 days' notice in any *of the following circumstances:* consent by Vodafone to the revocation; *failure by Vodafone to pay licence fees;* failure to comply with an *order of the Director General; a notifiable* change in the control of the share *capital of Vodafone which is not notified* to the Secretary of State, or which is so *notified, but which is nevertheless* considered by the Secretary of State to be against national security interests or foreign relations; or certain events relating to the insolvency of Vodafone.

Representations have been made to Oftel by persons outside *Racal Telecom Group* that Vodafone's licence does not permit the *connection of calls from* the public switched telephone network to *the information services offered* by Vodata. Oftel *has recommended to the Secretary of State* that Vodafone should be permitted to *connect such calls.* No decision with respect to this recommendation has yet been taken by the Secretary of State. The Telecommunications Act would require certain procedures to be followed in order for such recommendation to be implemented, including the grant of a new licence, which would involve prior public *consultations,* in place of the existing licence.

On 19 July 1988, *the Director General announced that he had* referred to the MMC *certain problems relating to the* provision by British Telecom of certain services, including some aspects of information services. The MMC is expected to complete its investigation before the end of 1988. No predictions can be made as to the outcome of the referral or its implications for Vodafone or Vodata *in relation to the* provision of access *to information* services.

Wireless Telegraphy Act Licence

Under its Wireless *Telegraphy Act* licence, Vodafone operates its network in specified *radio* frequency bands. The licence continues until April 2010 subject to earlier revocation or modification in any of the following circumstances: consent by Vodafone to the revocation; failure by Vodafone to pay licence fees; *for the prevention* or reduction of interference to other *radio frequency users; in the interests of national* security *or foreign relations; or for any other reason but only,* in the case of revocation, *after giving one year's notice to Vodafone* and after considering both representations made by Vodafone and the overall balance of national and commercial benefit.

VODAPAGE

Telecommunications Act Licence

Under its Telecommunications Act licence, Vodapage *is permitted to run a national radiopaging system and is required to offer radiopaging services* over an area in which *40 per cent. of the* UK population lives by April 1990 and over an area in which 80 per cent. lives by October 1992. These targets have already been met. Vodapage is also required to ensure that reasonable demands for such services in the area covered are capable of being met.

Vodapage is required to supply the *Director General with such information about its activities as is necessary to enable the Director General* to monitor Vodapage's compliance with the licence and with the Telecommunications Act and to notify the Director General of certain changes in its shareholders. The licence may be revoked at any time in any of the following circumstances: consent by Vodapage to the revocation; conviction of Vodapage for an offence under the Telecommunications Act of connecting any *unauthorised* system or apparatus or providing any *unauthorised service; or Vodapage's ceasing to hold its licence under the Wireless Telegraphy Act. The licence may also be revoked upon 30 days' notice if the* Secretary of State considers that a notifiable acquisition of shares *of* Vodapage is against national security interests or foreign relations; if Vodapage fails to comply with an order of the Director General; if certain events occur relating to the insolvency of Vodapage; or if Vodapage fails to pay its licence fees.

Wireless Telegraphy Act Licence

Pursuant to its Wireless Telegraphy Act licence, Vodapage *is allocated certain* frequencies on which to operate its radiopaging service. The licence was granted on 1 October 1987 and is renewable yearly on payment of a fee. It can be revoked or modified at any time upon notice to Vodapage.

VODATA

Vodata provides its value added services pursuant to a class licence. The class *licence expires on 31 December 1996 but may be revoked in respect of all licencees upon 30 days' notice* and *may be revoked in respect of Vodata at any time in any* of the following circumstances: consent by Vodata to the revocation; failure to comply with an *order* of the Director General; conviction of Vodata for an offence under the Telecommunications Act of connecting any unauthorised system or apparatus or providing any unauthorised service; or certain events relating to the insolvency of Vodata.

BAND THREE RADIO

Telecommunications Act Licence

Band Three Radio is permitted under its Telecommunications Act licence to run a trunked private mobile radio telecommunication system and is obliged to provide private mobile radio services on that system by 31 December 1988 in an area in which 40 per cent. of the *UK* population lives and by 31 *December* 1991, in an area *in which at least 80 per cent. lives and to ensure that reasonable demands for such services in the covered area are capable* of being met. *In addition,* Band Three Radio must, by 31 December 1991, *offer* to persons using its mobile systems, an inter-system roaming facility whereby subscribers to its system can convey messages through another system. The licence prohibits unfair cross-subsidising of services. Band Three Radio must provide its services through service providers and is prohibited from producing or supplying apparatus for systems which are to *be connected to its own systems, but is not prohibited from providing value added* services.

The licence is for a period of 25 years from 27 October 1987 and may be revoked upon 30 days' notice in circumstances similar to those for revocation of Vodafone's Telecommunications Act licence and, in addition, in circumstances where Band Three Radio has been convicted of an offence under the Telecommunications Act of connecting any *unauthorised* system or apparatus or providing any *unauthorised* service.

Wireless Telegraphy Act Licence

Band Three Radio's Wireless Telegraphy Act licence was granted on 27 October 1987 and continues from year to year, on payment of a renewal fee, until revoked by the Secretary of State.

Part IV Accountants' Report

The following is the text of a report from Touche Ross & Co, the reporting accountants:

Touche Ross
Hill House
1 Little New Street
London
EC4A 3TR

12 October 1988

The Directors, Racal Telecom Plc
The Directors, N M Rothschild & Sons Limited
The Directors, Goldman Sachs International Limited

Gentlemen,

Racal Telecom Plc ("Racal Telecom") was incorporated on *17 July 1984 as a wholly-owned* subsidiary of Racal Electronics Plc ("Racal"). The companies referred to below, with the exception of Racal Cellular Limited ("Cellular"), were, at the dates of their respective acquisition, *wholly-owned subsidiaries of Racal.*

On 25 November 1985 Racal Telecom acquired, from a Racal subsidiary, 80 *per cent.* of the issued share capital of Cellular for a consideration of £4,600,000. Cellular was the holder of the entire issued share capital of both Racal-Vodafone Limited and Racal-Vodac Limited.

Racal Telecom *subsequently invested a further £7,400,000 in* maintaining its 80 per cent. share in Cellular and on 29 December 1986 and 7 January 1987 Racal Telecom *acquired the remaining* 15 per cent. and 5 per cent. respectively of the issued share capital of Cellular. The consideration was satisfied by the allotment and issue to the minority shareholders of Cellular *of shares in Racal Telecom, which were in turn exchanged* by the minority shareholders for shares in Racal valued at £90,969,589.

In 1986 Racal Telecom acquired, at par, the entire issued share capital *of each of* Racal-Vodapage Limited, Racal-Vodata Limited, Orbitel Mobile Communications (Holdings) Limited ("Orbitel Holdings") and Racal Telecommunications Products Limited ("RTP").

During the year ended 31 *March* 1987 *Racal* Telecom entered into a joint venture under which it acquired a 24.99 per cent. interest in Band Three Holdings *Limited.*

On 1 April 1987 the following transactions occurred:

(i) the telecommunication business, assets and liabilities of Racal Seaton Limited ("Seaton"), were *transferred* to Racal Carlton Limited ("Carlton") for a consideration equal to net asset value. Both *companies were subsidiaries of* Racal;

(ii) all businesses, assets and liabilities of Carlton, other *than those* related to the telecommunication business, were transferred to another subsidiary of Racal; *and*

(iii) Racal Telecom acquired the entire issued share capital of Carlton at par value and the *business, assets and liabilities of RTP were transferred* to Carlton at net asset value.

On 1 April 1987 the issued *share capital of Orbitel* Holdings was 1 "A" ordinary share of £1 and 1 "B" ordinary share of £1. Racal Telecom *sold,* at *par,* the 1 "A" ordinary share to Plessey–UK Limited ("Plessey") in order to form a joint venture company. *Orbitel* Holdings issued two deep discounted bonds of £6.2 million each to Racal Telecom and Plessey. *Orbitel Holdings* acquired, at par, the entire issued share capital of Orbitel Mobile Communications Limited ("Orbitel"), *then a dormant company.* The issued share capital of Orbitel was increased to £6 million by the subscription by Orbitel Holdings for 6 million shares of £1 each. Orbitel then acquired the assets and know-how of Carlton *for £12.2 million* and certain assets *from Plessey for £20,000.*

We have examined the audited financial statements of Racal Telecom, its subsidiaries and associated companies for the period comprising the five years ended 31 March 1988 and the period from 1 April 1988 to 22 July 1988 ("the relevant period"). Racal Telecom, its subsidiaries and associated companies are referred to collectively as "the Group".

The financial statements examined are listed in Section 6 of this report together with the names of the auditors to the Group companies throughout the relevant period.

The auditors of all companies within the Group reported under Section 236 of the Companies Act 1985 in respect of each set of financial statements listed in Section 6 of this report other than those in respect of the period from 1 April 1988 to 22 July 1988. Each report thereon was unqualified.

The auditors' report given in respect of the consolidated financial statements of Racal Telecom and its subsidiaries and associated companies for the period from 1 April 1988 to 22 July 1988, although not prepared in accordance with Section 236 of the Companies Act 1985, is unqualified.

The financial information set out in Sections 1 to 5 of this report is based on the audited financial statements of the Group after making such adjustments as we consider necessary. The most significant adjustments are those required in order to show consolidated financial information on the basis that the Group existed in its present form throughout the relevant period. For this purpose financial statements of Racal Telecom in respect of the periods prior to the date of its acquisition of Cellular have been prepared on a notional basis and the financial information reflects the Group's 50 per cent. share of the telecommunication businesses of Seaton, Carlton and RTP, sold to Orbitel on 1 April 1987.

No audited financial statements of Racal Telecom or any of its subsidiaries and associated companies have been made up in respect of any period subsequent to 22 July 1988.

Our work has been carried out in accordance with the Auditing Guideline: "Prospectuses and the Reporting Accountant".

In our opinion the financial information set out in Sections 1 to 5 of this report below gives a true and fair view of:

(i) the profits and losses and source and application of funds of the Group for each of the five years ended 31 March 1988 and for the period from 1 April 1988 to 22 July 1988; and

(ii) the state of affairs of the Group at the end of each of those periods.

A pro forma balance sheet as at 22 July 1988 is set out in Section 7 of this report, reflecting the capital structure of Racal Telecom which will exist on completion of the capital reorganisation, the offer described in the listing particulars issued by Racal Telecom dated 12 October 1988 ("the Offer") and the proposed capital reduction referred to in that section. In our opinion this pro forma balance sheet has been properly prepared on the basis set out in the notes thereto.

1. Statement of Accounting Policies

(a) *Accounting convention*

The financial information has been prepared under the historical cost convention.

(b) *Basis of consolidation*

The financial information has been prepared on the basis that the Group existed in its present form throughout the relevant period.

The financial information for the relevant period consolidates the profit and loss accounts, statements of source and application of funds and balance sheets of Racal Telecom with those of the companies which were subsidiaries of Racal Telecom as at 22 July 1988.

With the exception of the acquisition of the minority interest in Cellular, the consolidation has been prepared using acquisition accounting principles. As the acquisition of the Cellular minority interest qualified for merger relief no share premium has been recognised. In all other respects this acquisition has been consolidated according to acquisition accounting principles. Goodwill arising on the acquisition of subsidiaries is written off against reserves in the year of acquisition.

(c) *Investments*

The financial information includes investments in associated companies using the equity method of accounting. The profit and loss accounts include the Group's share of the pre-tax profit or loss and attributable taxation of those companies. The balance sheets show the Group's share of the net assets or liabilities, excluding goodwill, of those companies.

(d) *Cost of tangible fixed assets*

Included within cellular telephone systems are materials awaiting installation which are valued at cost less a provision for excess and obsolete items. These materials are used in the construction and maintenance of new and existing infrastructure and, when installed, are capitalised as part of the cost of specific infrastructure.

Included within the cost of tangible fixed assets are overheads incurred in the acquisition, establishment and installation of base stations.

(e) *Depreciation of tangible fixed assets*

The cost of tangible fixed assets is written off in equal instalments over the estimated useful lives of those assets. It is written off from the date on which the assets are brought into use, over the following number of years:

Computers	5
Cellular telephone systems	10
Furniture, fixtures and fittings	10
Motor vehicles	4
Plant, test and office equipment	6 – 7

(f) *Amortisation of intangible fixed assets*

Intangible fixed assets are amortised over six years in equal annual instalments.

(g) *Stocks*

Stocks are valued at the lower of cost, including material handling overheads, and net realisable value.

(h) *Finance leases*

The total net investment in finance leases, included in debtors, represents total lease payments receivable, net of finance charges relating to future accounting periods, together with estimated residual values. Finance charges are allocated to accounting periods so as to give a constant rate of return on the net cash investment in the lease.

(i) *Research and development*

Expenditure on research and development is written off in the year in which it is incurred.

(j) *Deferred taxation*

Provision is made for deferred taxation only where there is a reasonable probability that a liability will crystallise in the foreseeable future.

(k) *Pension commitments*

During the relevant period the Group participated in contributory pension schemes operated by Racal for the benefit of all the Group's permanent employees. These schemes are financed through separate trustee managed funds and contributions to the funds are based on actuarial advice following the most recent fund valuations.

2. Consolidated Profit and Loss Accounts

	Note 5	*Years ended 31 March* 1984 £'000	1985 £'000	1986 £'000	1987 £'000	1988 £'000	*Period ended 22 July* 1988 £'000
Turnover	(a)	18	4,277	34,524	67,856	138,007	59,295
Cost of sales		(16)	(3,752)	(25,963)	(35,488)	(59,067)	(28,307)
Gross profit		2	525	8,561	32,368	78,940	30,988
Selling and distribution costs		—	(3,220)	(7,800)	(7,284)	(10,308)	(5,217)
Administrative expenses		(1,851)	(5,698)	(10,109)	(15,438)	(16,349)	(6,825)
Other operating income		—	—	—	—	853	—
Management charge		—	(200)	(399)	(275)	(2,000)	(615)
Operating (loss)/profit	(b)	(1,849)	(8,593)	(9,747)	9,371	51,136	18,331
Share of losses of associated companies		—	(849)	(1,004)	(381)	(1,095)	(1,065)
Net interest (payable)/ receivable	(c)	—	(1)	24	(130)	185	163
(Loss)/profit on ordinary activities before interest on capital loans and taxation		(1,849)	(9,443)	(10,727)	8,860	50,226	17,429
Interest on capital loans	(d)	(95)	(869)	(6,762)	(12,625)	(13,165)	(3,061)
(Loss)/profit on ordinary activities before taxation		(1,944)	(10,312)	(17,489)	(3,765)	37,061	14,368
Tax on (loss)/profit on ordinary activities	(e)	1,280	10,594	19,766	2,359	(11,273)	(5,029)
(Loss)/profit on ordinary activities after taxation		(664)	282	2,277	(1,406)	25,788	9,339
Minority interest		132	(168)	(659)	620	—	—
Extraordinary item	(f)	—	—	—	(13,186)	—	—
(Loss)/profit for the financial period		(532)	114	1,618	(13,972)	25,788	9,339
Earnings per ordinary share	(g)	(0.07)p	0.01p	0.2p	(0.1)p	3.2p	1.2p

3. Consolidated Balance Sheets

	Note 5	*As at 31 March* 1984 £'000	1985 £'000	1986 £'000	1987 £'000	1988 £'000	*As at 22 July* 1988 £'000
Fixed assets							
Intangible assets	(h)	2,000	1,923	1,590	1,241	908	805
Tangible assets	(i)	717	14,790	62,482	85,089	126,336	133,095
Investments	(j)	—	(519)	(942)	163	3,983	3,759
		2,717	16,194	63,130	86,493	131,227	137,659
Current assets							
Stocks	(k)	—	992	4,018	4,429	7,036	7,308
Debtors	(l)	2,942	19,954	54,952	64,288	53,836	56,331
Cash at bank and in hand		93	343	890	1,830	621	—
		3,035	21,289	59,860	70,547	61,493	63,639
Creditors: amounts falling due within one year	(m)	(1,761)	(16,136)	(21,109)	(40,522)	(60,964)	(67,501)
Net current assets/ (liabilities)		1,274	5,153	38,751	30,025	529	(3,862)
Total assets less current liabilities		3,991	21,347	101,881	116,518	131,756	133,797
Creditors: amounts *falling due after* more than one year	(n)	(1,138)	—	—	—	(2,181)	(1,908)
Provisions for liabilities and charges	(o)	(167)	(378)	(2,386)	(1,630)	(471)	(421)
Minority interest		(18)	(1,187)	(3,675)	—	—	—
		2,668	19,782	95,820	114,888	129,104	131,468
Capital and reserves							
Called up share capital	(p)	—	—	—	—	—	—
Reserves	(q)	(532)	(418)	965	(9,947)	22,004	31,343
Shareholders' funds		(532)	(418)	965	(9,947)	22,004	31,343
Capital loans	(r)	3,200	20,200	94,855	124,835	107,100	100,125
		2,668	19,782	95,820	114,888	129,104	131,468

4. *Consolidated Statements of Source and Application of Funds*

	Years ended 31 March 1984 £'000	1985 £'000	1986 £'000	1987 £'000	1988 £'000	*Period ended 22 July* 1988 £'000
Funds (absorbed)/ generated by operations						
(Loss)/profit on ordinary activities before taxation	(1,944)	(10,312)	(17,489)	(3,765)	37,061	14,368
Extraordinary item, gross of taxation	—	—	—	(20,286)	—	—
	(1,944)	(10,312)	(17,489)	(24,051)	37,061	14,368
Adjustments for items not involving the movement of funds						
Depreciation	39	406	4,307	8,790	13,912	5,446
Amortisation of intangible fixed assets	—	77	333	348	333	103
(Profit)/loss on disposal of fixed assets	—	—	(14)	(3)	(8)	26
Net book value of assets sold to associated company	—	—	—	—	(3,738)	—
Accumulated losses of RTP	—	—	—	—	(394)	—
Share of losses of associated companies	—	849	1,004	381	745	837
Intra-group profit of associated company	—	—	(200)	(1,125)	(1,636)	—
Total (absorbed)/generated by operations	(1,905)	(8,980)	(12,059)	(15,660)	46,275	20,760
Source of funds						
Merger reserve	—	—	—	90,970	—	—
Minority interest in subsidiaries	150	1,000	1,830	20	—	—
Proceeds of sale of tangible fixed assets	3	11	79	731	282	38
Capital reserve	—	—	—	—	917	—
Proceeds of sale of assets to associated company	—	—	—	—	12,200	—
Amounts received under group relief	—	—	1,262	10,568	21,217	—
Capital loans	3,200	17,000	74,655	29,980	—	—
	1,448	9,031	65,767	116,609	80,891	20,818
Application of funds						
Purchase of goodwill	—	—	(235)	(87,910)	—	—
Purchase of tangible fixed assets	(759)	(14,490)	(52,065)	(32,125)	(54,107)	(12,269)
purchase of intangible fixed assets	(2,000)	—	—	—	—	—
Taxation paid	—	—	—	—	(1,007)	—
Investment in *associated* company	—	—	—	(665)	(7,505)	(380)
Investment in subsidiary *company*	—	—	—	—	(1)	—
Purchase of other investments	—	—	—	—	—	(233)
Purchase of minority interest in subsidiary	—	—	—	(3,075)	—	—
Repayment of capital loans	—	—	—	—	(17,735)	(6,975)
	(1,311)	(5,459)	13,467	(7,166)	536	961
(Decrease)/increase in working capital						
Stocks	—	992	3,026	411	2,607	272
Debtors	1,495	6,537	14,867	10,896	6,844	2,495
Creditors	(2,899)	(12,928)	(4,309)	(19,127)	(8,966)	(246)
	(1,404)	(5,399)	13,584	(7,820)	485	2,521
Movement in net liquid funds						
Cash at bank and in hand	93	250	547	940	(1,209)	(621)
Bank overdraft	—	(310)	(664)	(286)	1,260	(939)
	(1,311)	(5,459)	13,467	(7,166)	536	961

5. Notes to the Financial Information

(a) *Turnover*

Turnover represents the invoiced value, excluding value added tax, of goods and services supplied by the Group.

(b) *Operating (loss)/profit*

The operating (loss)/profit is stated after charging/(crediting):

Amortisation of intangible fixed *assets*		—	77	333	348	333	103
Depreciation of tangible fixed assets		39	406	4,307	8,790	13,912	5,446
Research and development		555	793	1,342	1,355	1,832	1,178
Bad debt expense		—	—	2,405	5,008	2,831	531
Hire of equipment		3	32	93	85	460	37
Auditors' remuneration		5	33	105	76	104	47
Royalties receivable from associated company		—	—	—	—	(853)	—
Staff costs	(i)	331	1,420	5,752	8,017	10,630	4,187
Directors' emoluments	(i)	—	13	252	355	408	137
Advertising costs		302	3,039	5,564	5,560	3,363	2,762
The Group's share of costs charged by Racal:							
Management charge	(ii)	—	200	399	275	2,000	615
Publicity	(iii)	—	50	120	150	203	64

Note

(i) The average number of employees, analysed by category, for each period within the relevant period was as *follows:*

Selling and distribution	1	24	153	199	182	216
Administration	17	58	219	266	468	528
Development	6	18	26	34	50	59
	24	100	398	499	700	803

A reduced contribution to the Racal pension schemes ("the Racal schemes") was made in the *year ended 31 March 1988 in view of the overall surplus revealed by the* actuarial valuations of the Racal schemes in April 1986 and April 1987. Had contributions been made at a level comparable with those made for the year ended 31 March 1987 the additional cost to the *Group for the year ended 31 March 1988 would have been* £373,000. Racal Telecom and its subsidiaries will establish new pension schemes to take over the liabilities of the Racal schemes in respect of past service of employees of Racal Telecom and its subsidiaries and *provide benefits in respect of future service of such employees* on a basis which is substantially no less favourable than that on which benefits are provided under the Racal schemes. Liabilities of the new pension schemes in respect of past service will be funded by transfer *payments from* the Racal schemes calculated on the basis of advice received from independent actuaries acting for Racal and Racal Telecom and, in the event of any shortfall, by payment from Racal.

(ii) Management charges are in respect of the services provided to the Group by senior *management of Racal together* with their secretarial and other support costs. They also include other expenditure principally comprising the cost of common services. Prior to the acquisition of the minority interest in *Cellular* on 29 December 1986, Racal charged costs to the Group *on an actual* cost basis as specified in the shareholders' agreement. Since that date, charges have been based on such allocation of central costs as Racal has considered appropriate. In future, charges made by Racal to the Group are to be determined in accordance with an *agreement* entered into between Racal and Racal Telecom on 11 October 1988.

(iii) Certain aspects of the Group's publicity activities have been carried out on the Group's behalf by the publicity department of Racal. The *Group* has been charged *for specific costs incurred* on its behalf. In future, charges made for publicity costs incurred by Racal on behalf of the Group will be charged in accordance with the agreement referred to in paragraph (ii) above.

(c) *Net interest (payable)/receivable*

	Years ended 31 March 1984 £'000	1985 £'000	1986 £'000	1987 £'000	1988 £'000	*Period ended 22 July* 1988 £'000
Loans repayable within five years	—	(1)	(34)	(164)	(620)	(75)
Interest receivable	—	—	58	34	805	238
	—	(1)	24	(130)	185	163

VODA

RACAL TELECOM

(d) *Interest on capital loans*

Interest on capital loans represents the charge to the Group at a rate of Barclays Bank PLC's base lending rate plus 1 per cent.

These loans formed the basis of the funding of the Group during the relevant period. The *loans, together with the interest thereon, have therefore been analysed separately.*

These loans were repaid on 11 October 1988.

The notional financial statements of Racal Telecom, used to prepare consolidated financial information for the periods prior to Racal Telecom's acquisition of Cellular, include as capital *loans an amount of notional funding representing* the share capital of that company. If an interest charge on this funding had been made, interest payable of approximately £22,000, £162,000 and £392,000 would have been incurred during the years 31 March 1984, 1985 and *1986 respectively*

(e) *Taxation*

Tax credit/(charge)	1,447	10,475	21,393	1,913	(11,808)	(5,203)
Deferred taxation movement	(167)	(211)	(2,008)	752	960	174
Share of tax of associated companies	—	330	381	(306)	(425)	—
	1,280	10,594	19,766	2,359	(11,273)	(5,029)

The Group's charges and credits for taxation throughout the relevant period have been affected by the tax position of Racal. The Group has surrendered group relief at full consideration. *Accordingly, had the Group not been part of the Racal group during the relevant* period, the Group's charges or credits for taxation would have been as follows

	Years ended 31 March 1984 £'000	1985 £'000	1986 £'000	1987 £'000	1988 £'000	*Period ended 22 July* 1988 £'000
Deferred taxation (charge)/credit	(633)	(41)	206	463	(10,074)	(6,001)

The deferred taxation charges would have arisen as a result of accelerated capital allowances, in excess of depreciation, exceeding the taxable losses available for offset, and vice versa for deferred taxation credits.

(f) *Extraordinary item*

The extraordinary item in the year ended 31 March 1987 represents a termination payment, made to the former holder of a minority interest in Cellular, for the cancellation of a royalty and service fee obligation.

(g) *Earnings per ordinary share*

Earnings per ordinary share is based on the approximate number of ordinary shares of 5p each which will be in issue immediately following the capitalisation issue referred to in Note (e) of Section 7 below and on the (loss)/profit on ordinary activities after taxation and minority interest for each period.

(h) *Intangible fixed assets*

Intangible fixed assets *comprise the net book value attributable to systems, components and* operations know-how.

	31 March 1988 £'000	*22 July 1988* £'000
Cost	2,000	2,000
Accumulated amortisation	(1,092)	(1,195)
Net book value	908	805

(i) *Tangible fixed assets*

	Cellular telephone systems £'000	*Computers* £'000	*Furniture, fixtures and fittings* £'000	*Motor vehicles* £'000	*Plant and test equipment* £'000	*Total* £'000
Cost						
At 1 April 1988	140,203	5,200	3,706	1,777	2,335	153,221
Additions	10,282	638	419	488	442	12,269
Disposals	—	—	(6)	(115)	(47)	(168)
At 22 July 1988	150,485	5,838	4,119	2,150	2,730	165,322
Depreciation						
At 1 April 1988	23,085	1,625	719	718	738	26,885
On disposals	—	—	—	(94)	(10)	(104)
Charge for period	4,572	454	144	116	160	5,446
At 22 July 1988	27,657	2,079	863	740	888	32,227
Net book value						
At 22 July 1988	122,828	3,759	3,256	1,410	1,842	133,095
At 31 March 1988	117,118	3,575	2,987	1,059	1,597	126,336

(j) *Investments*

Investment in associated companies:

	31 March 1988 £'000	*22 July 1988* £'000
Beginning of period	163	3,983
Accumulated losses of Carlton, Seaton and RTP written back	398	—
Funds injected	7,505	608
Share of losses for period	(4,083)	(1,065)
End of period	3,983	3,526
Other investment:		
4 per cent. interest in COFIRA — at cost	—	233
	3,983	3,759

(k) *Stocks*

Finished goods	7,036	7,308

(l) *Debtors*

Due within one year:		
Trade debtors	27,535	29,351
Amounts owed by fellow Racal subsidiaries	12,580	12,245
Other debtors	1,126	893
Prepayments and accrued income	10,774	12,250
	52,015	54,739
Due after more than one year:		
Trade debtors	1,516	1,282
Prepayments	305	310
	1,821	1,592
	53,836	56,331

Included within trade debtors is a net investment in finance leases of £2,948,000 and £2,372,000 as at 31 *March* 1988 and 22 July 1988 respectively, of which £1,516,000 and £1,282,000 are due after more than one year

(m) *Creditors: amounts falling due within one year*

Bank overdrafts	—	939
Trade creditors	13,154	15,338
Amounts owed to fellow Racal subsidiaries	5,772	4,741
Taxation and social security costs	16,139	21,211
Other creditors	868	952
Accruals and deferred income	18,744	21,318
Amounts owed to associated companies	6,287	3,002
	60,964	67,501

(n) *Creditors: amounts falling due after more than one year*

Trade creditors	2,181	1,908

(o) *Provisions for liabilities and charges*

Deferred taxation:

	31 March 1988 *Amount provided* £'000	*Potential liability* £'000	*22 July 1988* *Amount provided* £'000	*Potential liability* £'000
Accelerated capital allowances	—	19,640	—	20,731
Other timing differences	471	471	421	421
	471	20,111	421	21,152

(p) *Called up share capital*

	31 March 1988 £'000	*22 July 1988* £'000
Authorised:		
1 million ordinary shares of £1 each	1,000	1,000
Allotted and fully paid:		
100 *ordinary shares* of £1 each	—	—

(q) *Reserves*

	Years ended 31 March					*Period ended 22 July*
	1984	*1985*	*1986*	*1987*	*1988*	*1988*
	£'000	*£'000*	*£'000*	*£'000*	*£'000*	*£'000*
Capital reserve on consolidation:						
Beginning of period	—	—	—	1,788	1,788	2,705
Transfer from profit and loss account	—	—	1,788	—	—	—
Acquisition of subsidiary	—	—	—	—	917	—
End of period	—	—	1,788	1,788	2,705	2,705
Merger reserve:						
Beginning of period	—	—	—	—	3,075	3,075
Arising during period	—	—	—	90,970	—	—
Goodwill written off	—	—	—	(87,895)	—	—
End of period	—	—	—	3,075	3,075	3,075
Profit and loss account:						
Beginning of period	—	(532)	(418)	(823)	(14,810)	16,224
(Loss)/profit for the period	(532)	114	1,618	(13,972)	25,788	9,339
Transfer to capital reserve on consolidation	—	—	(1,788)	—	—	—
Extraordinary item (see Note below)	—	—	—	—	3,913	—
Accumulated losses of associated companies	—	—	—	—	1,333	—
Goodwill written off	—	—	(235)	(15)	—	—
End of period	(532)	(418)	(823)	(14,810)	16,224	25,563
Total reserves	(532)	(418)	965	(9,947)	22,004	31,343

Note:
The telecommunication businesses of Carlton, Seaton and RTP were wholly-owned by Racal Telecom before being sold on 1 April 1987 to Orbitel. Orbitel is a wholly-owned subsidiary of Orbitel Holdings, an associated company of the Group. As these businesses have been treated, for the purposes of this report, as associated companies throughout the relevant period the extraordinary profit on the sale of these businesses has been shown as a movement on reserves.

(r) *Capital loans*

	As at 31 March					*As at 22 July*
	1984	*1985*	*1986*	*1987*	*1988*	*1988*
	£'000	*£'000*	*£'000*	*£'000*	*£'000*	*£'000*
Loans from Racal Finance Limited	2,600	15,600	94,855	124,835	107,100	100,125
Notional funding (see Note 5(d))	600	4,600	—	—	—	—
	3,200	20,200	94,855	124,835	107,100	100,125

The loans from Racal Finance Limited, which throughout the relevant period did not have a stated maturity date, were repaid on 11 October 1988.

(s) *Capital commitments*

	Expenditure contracted *£'000*	*Expenditure authorised but not contracted* *£'000*
Capital commitments as at 22 July 1988	17,047	42,467

The Group has commitments under various operating lease agreements in connection with land and buildings and other assets. Under these agreements the payments to which the Group is committed during the next 12 months and for which no provision has been made in the financial statements are payable on operating leases that expire:

	Land and buildings *£'000*	*Other assets* *£'000*
Within one year	46	3
Between two and five years	132	594
After five years	908	—

(t) *Guarantees*
The Group has given a guarantee of £84,000 in respect of rent payable for office premises. Guarantees given, jointly or otherwise, on behalf of an associated company include £120,000 in respect of vehicle leases and £227,000 per annum in respect of a 15 year property lease.

(u) *Subsequent events*
On 11 October 1988 Racal Telecom entered into an agreement with Racal under which the Racal group will continue to provide services to the Group, as described in Note 5(b) above, at rates established by the agreement referred to therein.
All other significant subsequent events are described in Section 7 below, entitled "Pro Forma Balance Sheet".

6. Companies, Financial Statements and Auditors

Details of the audited financial statements for the relevant period of the Company, its subsidiaries and associated companies (including Seaton which has been treated as an associated company) for the purposes of this report are set out below, together with names of the auditors concerned.

(a)	*Racal Telecom Plc*		
	(i)	37 weeks ended 31 March 1985	— Touche Ross
	(ii)	Years ended 31 March 1986, 1987 and 1988	— Touche Ross
	(iii)	16 weeks ended 22 July 1988	— Touche Ross
(b)	*Racal Cellular Limited, Racal-Vodafone Limited and Racal-Vodac Limited*		
	(i)	Year ended 31 March 1984	— Temple Gothard (now merged with Touche Ross) and Ernst & Whinney
	(ii)	Years ended 31 March 1985 and 1986	— Touche Ross and Ernst & Whinney
	(iii)	Years ended 31 March 1987 and 1988	— Touche Ross
	(iv)	16 weeks ended 22 July 1988	— Touche Ross
(c)	*Racal-Vodapage Limited*		
	(i)	Year ended 31 March 1984	— Temple Gothard
	(ii)	Years ended 31 March 1985, 1986, 1987 and 1988	— Touche Ross
	(iii)	16 weeks ended 22 July 1988	— Touche Ross
(d)	*Racal-Vodata Limited*		
	(i)	Thirteen months ended 31 March 1985	— Touche Ross
	(ii)	Years ended 31 March 1986, 1987 and 1988	— Touche Ross
	(iii)	16 weeks ended 22 July 1988	— Touche Ross
(e)	*Radiopage Limited*		
	(i)	Fourteen months ended 31 March 1985	— Touche Ross and Ernst & Whinney
	(ii)	Years ended 31 March 1986, 1987 and 1988	— Touche Ross
	(iii)	16 weeks ended 22 July 1988	— Touche Ross
(f)	*Racal-Vodacom Limited*		
	(i)	Thirteen months ended 31 March 1985	— Touche Ross and Ernst & Whinney
	(ii)	Years ended 31 March 1986, 1987 and 1988	— Touche Ross
	(iii)	16 weeks ended 22 July 1988	— Touche Ross
(g)	*Racal Telecommunications Products Limited*		
	(i)	53 weeks ended 31 March 1987	— Touche Ross
	(ii)	Year ended 31 March 1988	— Touche Ross
	(iii)	16 weeks ended 22 July 1988	— Touche Ross
(h)	*Orbitel Mobile Communications (Holdings) Limited*		
	(i)	Year ended 31 March 1984	— Temple Gothard
	(ii)	Years ended 31 March 1985 and 1986	— Touche Ross
	(iii)	Years ended 31 March 1987 and 1988	— Touche Ross and Deloitte Haskins & Sells
(i)	*Orbitel Mobile Communications Limited*		
	(i)	Year ended 31 March 1988	— Touche Ross and Deloitte Haskins & Sells
(j)	*Racal Carlton Limited*		
	(i)	Years ended 31 March 1986 and 1987	— Touche Ross
	(ii)	Year ended 31 March 1988	— Touche Ross
(k)	*Racal Seaton Limited*		
	(i)	Year ended 31 March 1984	— Temple Gothard
	(ii)	Years ended 31 March 1985, 1986 and 1987	— Touche Ross
(l)	*Band Three Holdings Limited*		
	(i)	Years ended 31 March 1987 and 1988	— Peat Marwick McLintock

7. Pro Forma Balance Sheet

The consolidated balance sheet of the Group as at 22 July 1988, as set out in Section 3 of this report, is summarised below, together with a pro forma balance sheet as at that date reflecting the effects of the capital reorganisation, the Offer and the capital reduction as if they had been completed at such date.

	As at 22 July 1988 *£'000*	*Adjustments* *Capital reorganisation* *£'000*	*The Offer* *£'000*	*Capital reduction* *£'000*	*Pro forma* *£'000*
Fixed assets	137,659				137,659
Current assets					
Stock	7,308				7,308
Debtors	56,331	(9,424)(c) 1,860 (d)			48,767
Cash at bank and in hand	—	400,000 (b) 9,424 (c) (320,000)(d)	(80,000)(f)		9,424
	63,639				65,499
Creditors: amounts falling due *within one year*	(67,501)	(400,000)(b)	400,000 (f)		(67,501)
Net current liabilities	(3,862)				(2,002)
Total assets less current liabilities	133,797				135,657
Creditors: amounts falling due after more than one year	(1,908)				(1,908)
***Provisions for liabilities and* charges**	(421)				(421)
	131,468				133,328
Capital and reserves					
Called up share capital	—	50 (a) 39,950 (e)	10,000 (f)		50,000
Share premium account	—		310,000 (f)	(229,377)(g)	80,623
Capital reserve on consolidation	2,705				2,705
Merger reserve	3,075	(50)(a) (39,950)(e)		36,925 (g)	—
Profit and loss account	25,563	(218,015)(d)		192,452 (g)	—
Shareholders' funds	31,343				133,328
Capital loans	100,125	(100,125)(d)			—
	131,468				133,328

Notes:

(a) On 14 September 1988 Racal Telecom sub-divided each issued *ordinary share of £1 each into 20* ordinary shares of 5p each and the authorised share capital was increased to £60 million by the creation of 1,180,000,000 ordinary shares of 5p each. On the same date Racal Telecom capitalised £49,900 standing to the credit of the merger reserve of Racal Telecom and appropriated such sums in allotting, credited as fully paid, 998,000 ordinary shares of 5p each by way of a bonus issue.

(b) *On 3 October 1988 Racal Telecom drew down £400 million under a bank facility.*

(c) On 11 October 1988 the Group received £9,424,000 from Racal group companies as payment for group relief due to the Group from prior periods.

(d) On 11 October 1988 the balance of the capital loans, £101,985,000, was repaid to Racal Finance Limited and a dividend of £218,015,000 was distributed by Racal Telecom to Racal.

(e) *On 11 October 1988 Racal Telecom resolved to capitalise an amount standing to the credit of its* merger reserve equal to £39.95 million less the aggregate nominal value of the ordinary shares allocated pursuant to the Offer to the directors of Racal Telecom and its subsidiaries and to the associates of such individuals. For the purpose of this pro forma balance sheet, the amount to be so capitalised is assumed to be £39.95 million.

(f) Approximately 200,000,000 *new ordinary shares of 5p each are to be issued under the Offer at* 170p per share, raising £340 million (estimated to be at least £320 million net of expenses). The proceeds of the Offer will be used to repay part of the £400 million bank loan. The loan is to be repaid in full in November 1988.

(g) On 11 October 1988 Racal Telecom passed a resolution under Section 135 of the Companies Act 1985 *to reduce its share premium account. Following the Offer, Racal Telecom will apply to the* Court for confirmation of this reduction and the directors of Racal Telecom have resolved, subject to such confirmation being given, to offset the resulting capital reserve against the debit balances arising on consolidation of the merger reserve and profit and loss account.

Yours faithfully,

TOUCHE ROSS & CO.
Chartered Accountants

Part V Assumptions and Letters relating to the Profit Forecast

BASES AND ASSUMPTIONS UNDERLYING THE PROFIT FORECAST

The profit forecast for the year ending 31 March 1989 has been made on the basis of audited interim historical information for the period from 1 April 1988 to 22 July 1988 and the unaudited management accounts for the 4 weeks ended 19 August 1988, and the principal assumptions *for the remainder of the year ending 31 March 1989, set out below:*

(i) there will be no change in UK legislation or regulations or any action by UK regulatory authorities which will have a material effect on the business of Racal Telecom Group;
(ii) there will be no change in the public tariffs of any of the UK PTOs which would have a material effect on the business of Racal Telecom Group;
(iii) there will be no material breakdown or disruption in the operation of Vodafone's MTXs and *no material disruption to the supply of new infrastructure equipment;*
(iv) there will be no industrial disputes which would materially affect Racal Telecom Group; and
(v) there will be no material change in the current bases or rates of UK taxation.

LETTERS RELATING TO THE PROFIT FORECAST

The following letters relate to the profit forecast for the year ending 31 March 1989:

Letter from Touche Ross & Co.

The Directors, Racal Telecom Plc
The Directors, N M Rothschild & Sons Limited
The Directors, Goldman Sachs International Limited.
12 October 1988

Gentlemen,

We have reviewed the accounting policies and calculations for the profit forecast of Racal *Telecom Plc ("the Company") and its subsidiaries and associates (together referred to as "the* Group"), for which the directors of the Company ("the Directors") are solely responsible, for the year ending 31 March 1989. The profit forecast includes results shown by audited interim *historical information for the period from 1 April 1988 to 22 July 1988* and unaudited *management accounts for the 4 weeks ended 19 August 1988.*

In our opinion, the profit forecast, so far as the accounting policies and calculations are concerned, has been properly compiled on the basis of the assumptions made by the *Directors, of which the principal ones are set out in Part V of the listing particulars of the* Company dated 12 October 1988, and is presented on a basis consistent with the accounting policies normally adopted by the Group.

Yours faithfully
TOUCHE ROSS & CO.
Chartered Accountants

Joint letter from N M Rothschild & Sons Limited and Goldman Sachs International Limited

The Directors
Racal Telecom Plc
Western Road
Bracknell
Berkshire
RG12 1RG
12 October 1988

Gentlemen,

We refer to the profit forecast of Racal Telecom Plc and its subsidiaries and associates for the year ending 31 March 1989. We have discussed the forecast, together with the bases and assumptions upon which the forecast is made, with officials of the Company and with Touche Ross & Co. We have also considered the letter dated 12 October 1988 addressed to yourselves and ourselves by Touche Ross & Co., regarding the accounting policies and calculations underlying the forecast.

On the basis of the foregoing, we consider that the forecast, for which you, as Directors, are *solely responsible, has been made after due* and careful enquiry.

Yours very truly,
for and on behalf of
N M Rothschild & Sons Limited
Anthony J Alt
Philip H Swatman
Directors

Yours very truly,
for and on behalf of
Goldman Sachs International Limited
Donald C Opatrny
Managing Director

Part VI Additional Information

1. THE COMPANY

The Company was incorporated in England with registered number 1833679 on 17 July 1984 under the Companies Acts 1948 to 1981 as a private limited company with the name Racal Strategic Radio Limited. On 17 September 1985 the Company's *name was changed to Racal Telecommunications Group Limited* and on 5 September 1988 to Racal Telecom Limited. On 14 September 1988 the Company was re-registered as a public limited company and now operates under the Companies Act 1985 ("the Act") with the name Racal Telecom Plc.

2. SHARE CAPITAL

(a) At 12 October 1985 the authorised share capital of the Company was £1,000,000 divided into 1,000,000 *ordinary shares of £1 each, of which two ordinary shares of £1 each were in issue.*

(b) On 29 December 1986 the issued share capital of the Company was increased to £95 divided into 95 ordinary shares of £1 each by the issue for cash at par to Racal of 78 fully paid ordinary shares of £1 *each and by the issue to Millicom AG of 15 ordinary shares of £1 each credited as fully paid as consideration* for the transfer by Millicom AG to the Company of 447,000 ordinary shares of £5 each in Racal Cellular Limited. The ordinary shares issued to Millicom AG were subsequently acquired by Racal.

(c) *On 7 January 1987 the issued share capital of the Company was further increased to £100 by the* issue to Hambros Bank (Nominees) Limited of 5 ordinary shares of £1 each credited as fully paid as consideration for the transfer by Hambros Bank (Nominees) Limited to the Company of 150,000 ordinary shares of £5 each in Racal Cellular Limited. The ordinary shares issued to Hambros Bank (Nominees) Limited were subsequently acquired by Racal

(d) By an Ordinary Resolution passed on 14 September 1988:

(i) each ordinary share of £1 each of the Company was sub-divided into 20 Ordinary Shares: and

(ii) the authorised share capital of the Company was increased from £1,000,000 to £60,000,000 by the creation of an additional 1,180,000,000 Ordinary Shares.

(e) On 14 September 1988 the issued share capital of the Company was increased to *£50,000 by the* issue to Racal and Racal Nominees Limited of *998,000 new Ordinary Shares* by way of a capitalisation issue.

(f) On 11 October 1988 the Company resolved to capitalise an amount *standing to the credit of its* merger reserve equal to £39,950,000 less the aggregate nominal *value of the Ordinary Shares* allocated pursuant to *the UK Offers to the Directors, the directors* of any subsidiary of the Company and the associates (as defined by the rules and regulations of The Stock Exchange) of any such individuals (together the "Group Directors") and to appropriate such sum in allotting, credited as fully paid, 799,000,000 (less the number of Ordinary Shares *allocated to the Group* Directors as aforesaid) Ordinary Shares by way of *a capitalisation issue to shareholders on the register of members at the close of business on 30 September* 1988. Such capitalisation will take effect on determination of the *basis of allocation under the UK Offers.*

(g) By Special Resolutions passed on *11 October 1988:*

(i) *(a) the Directors were authorised unconditionally pursuant to and in accordance with* Section 80 of the Act to exercise all the powers of the Company to *allot relevant securities* (within the meaning of that Section) of *the Company* up to an aggregate nominal amount of *£10,500,000 for the purposes of and in connection with the Offer prior to 31 January* 1989 save that the Company may, before the expiry of such authority, make offers or agreements for the purposes of and in connection with the Offer which would or might *require relevant securities* to be allotted after such expiry and the Directors may allot relevant securities in pursuance of such offers or agreements as if the authority conferred thereby had not expired; and

(b) the *Directors were empowered pursuant to Section 95 of the Act to allot equity* securities (as defined in Section 94(2) of the Act) for cash pursuant to the authority conferred by sub-paragraph (i)(a) above as if Section 89(1) *of the Act did not apply to any such* allotments *provided that such power will expire on 31 January 1989 save that the Company* may, before the expiry of such power, make offers or agreements which would or might require equity securities to be allotted after such expiry and the *Directors may* allot equity securities in pursuance of *such offers or agreements* as if the power conferred thereby had not expired;

(ii) (a) the Directors were further authorised generally and unconditionally *pursuant to and in* accordance with *Section 80 of the Act to exercise* all the powers of the Company to allot relevant securities (within the meaning of that Section) of the Company up to an aggregate nominal amount of £10,000,000 provided that this authority shall expire at *the conclusion of the Annual General Meeting of the Company to be held in 1989* save that the Company may, before such expiry, make offers or agreements which would or might require relevant securities to be allotted after such expiry and the Directors may allot relevant securities in *pursuance of such offers or agreements as if the* authority conferred thereby had not expired; and

(b) the Directors were empowered pursuant to Section 95 of the Act *to allot* equity *securities (as defined in Section 94(2) of the Act)* for cash pursuant to the authority conferred by sub-paragraph (ii)(a) above as if Section 89(1) of the Act did not apply to any such allotment provided that such power is limited:

(i) to the allotment of equity securities in connection with an offer by way of rights to ordinary shareholders where the equity securities respectively attributable to the *interests of all ordinary shareholders are proportionate (as nearly as may be)* to the respective numbers of Ordinary Shares held by them, subject to such exclusions or other arrangements as the Directors may deem fit to deal with fractional entitlements or problems *arising under the laws of any overseas territory* or the requirements of any regulatory authority or any stock exchange; and

(ii) to the allotment (otherwise than pursuant to sub-paragraph *(i) above) of equity securities up to an aggregate nominal amount of £2,500,000*

and shall *expire* at the conclusion of the Annual General Meeting of the Company to be held in 1989 save that the Company may before such expiry make offers or agreements which would or might require equity securities to be allotted after such expiry, and the Directors may allot equity securities in pursuance of such offers or agreements as if the *power conferred thereby had not expired.*

(h) At the date of this document the issued share capital of the Company is £50,000 divided into 1,000,000 Ordinary Shares all of which are beneficially owned by Racal.

(i) *Save as set out above, there has been no issue of shares or loan capital of the Company or of any* of its subsidiaries (other than intra-group issues by wholly-owned subsidiaries and pro rata issues by partly-owned subsidiaries) since 12 October 1985 and no such issues are proposed.

(j) Save as disclosed herein, no ordinary share capital or loan *capital* of the Company or of any of its subsidiaries is under option or is agreed conditionally or unconditionally to be put under option.

(k) Save as disclosed herein, no material issue of shares (other than to shareholders pro rata to existing holdings) will be made by the Company within one *year* of the date hereof without the prior approval of shareholders in general meeting

(l) Save as disclosed herein, since 12 October 1985, no commissions, discounts, brokerages or other special terms have been granted by the Company or any of its subsidiaries in connection with the issue or sale of any share or loan capital of the Company or of any of its subsidiaries.

(m) *Save as disclosed in paragraph (g) above, the provisions of Section 89 of the Act (which, to the* extent not disapplied, confer on shareholders rights of pre-emption in respect of the allotment of equity securities which are, or are to be, paid up in cash) apply to the authorised but unissued Ordinary Shares. *Save as aforesaid, no pre-emption rights apply in respect of the Ordinary Shares.*

3. *SHARE OPTION SCHEMES*

On 14 September 1988 Racal Telecom resolved to adopt the Racal Telecom Savings Related Share Option Scheme, the Racal Telecom Executive Share Option Scheme and the Racal Telecom Share Option Scheme. *Set out below is a summary of the principal features of each scheme:*

(A) Racal Telecom Savings Related Share Option Scheme

(i) All employees of the Company and its subsidiaries, having a normal working week of 25 hours or more, who have completed at least three years' continuous service and who are liable to *UK* income tax will be eligible to participate in the scheme, provided that their *employing company* has been nominated by the Directors as a participating company. Participation may also be offered, at the Directors' discretion, to other *full-time* employees who do not satisfy these criteria.

(ii) Participation in the scheme may, at the discretion of the Directors, be offered to all eligible employees during the periods of:

(a) three months following the approval of the scheme by the Commissioners of the Inland Revenue; and

(b) six weeks following the announcement to The Stock Exchange of the Company's final and interim results for any financial period.

(iii) The price at which a participant may subscribe for a share on the exercise of an option shall be determined by the Directors but shall be not less than 90 per cent. of the middle market quotation of a share (as ascertained from The Stock Exchange Daily Official List) on the last dealing day before the option was offered to him (or, if higher, the nominal value of a share). In the event that the shares are not listed in The Stock Exchange Daily Official List on such last dealing day the price at which a participant may subscribe for a share shall be not less than 90 per cent. of the market value of a share as agreed in advance with the Shares Valuation Division of the Inland Revenue on a day not more than 30 days prior to the date of grant (or, if higher, the nominal value of a share).

(iv) *At the same time as an option is granted, the participant will be required to enter into an approved* SAYE contract under which he makes monthly contributions for five years. The maximum amount which an employee is permitted to contribute under SAYE contracts at any one time is £150 (or such lower amount *as is specified from time to time in paragraph 24(2) of Schedule 9 to the Income and Corporation Taxes* Act 1988, which is currently £100 per month) or any lower amount determined by the Directors in the event of insufficient shares being available. The minimum contribution is £10 per month and contributions must be made *in multiples of £1 per month. The total subscription price of the shares over which the option is* granted may not exceed the aggregate repayable monthly contributions and bonus under the participant's related SAYE contract.

(v) *The maximum number of shares that may be issued on the exercise of options that are granted* under the scheme, when aggregated with the number of shares issued by the Company during the period of ten years following the date of establishment of the scheme under any other employee share scheme adopted by *the Company, shall not exceed* such number as *represents five per cent.* of the Company's issued equity share capital at the date of grant subject to an overriding maximum of such number of shares as is equal to ten per cent. of the issued equity share capital of the Company immediately following the admission of the same to the Official List of The Stock Exchange. The *overriding maximum* is subject to such adjustment as the auditors confirm in writing to be, in their opinion, fair and reasonable to take account of any capitalisation or rights issue or any sub-division, consolidation or reduction of the Company's share capital.

(vi) No option may be granted under the scheme more than ten years after the date of establishment of the scheme.

(vii) Options will normally be exercisable during a period of six months beginning with the fifth anniversary of the commencement of the related SAYE contract. Other provisions, however, apply in the event of death or leaving *employment by reason of injury, disability, redundancy or retirement*, or in the event of a participant ceasing to be employed by Racal Telecom Group by virtue of his employing company ceasing to be a member of Racal Telecom Group or if the undertaking in which he is employed is sold outside Racal Telecom *Group. Other provisions also apply in the event of a takeover* or reconstruction or voluntary liquidation of the Company.

(viii) As soon as practicable but no later than 30 days after the exercise of an option, the shares in *respect of which the option has been exercised should be allotted* and issued by the Company. Such shares will rank pari passu in all respects with the other issued shares of the Company, save that any shares issued after the earlier of the date of announcement of a proposed dividend or other distribution *and the record date for such dividend or other distribution shall* not be entitled to participate therein. Following the exercise of an option, the Company will apply to the Council of The Stock Exchange for the relevant shares to be admitted to the Official List.

(ix) *No rights under an option may be transferred by a participant to any other person.*

(x) In the event of a capitalisation issue or rights issue or any consolidation, sub-division or reduction of capital, the number of shares the subject of an option and/or the subscription price will, subject to prior approval of the Inland Revenue having been obtained, be *adjusted in such a manner* as the Company's auditors shall confirm in writing to be, in their opinion, fair and reasonable.

(xi) *The scheme may be amended by the Directors in any way provided that:*

(a) no amendment may be made which *alters to the disadvantage of a participant his existing* rights without his written consent;

(b) certain *rules may only* be amended with the prior consent of the Company in general meeting. These *rules concern* the basis of calculation of the *subscription* price, the number of shares available for the scheme, the persons eligible to participate in the scheme, the grant of *options, the number of shares subject to an option*, insufficiency of available shares, the maximum rate at which a participant may contribute to the SAYE-contract, the *non-transferability of options*, the exercise and lapse of options, the rights attaching to shares on the *exercise* of options, the *effect of a capitalisation or rights issue* or consolidation, sub-division or reduction of capital, takeovers, winding-up and amendment of the scheme; and

(c) no amendment may be made without the *prior* approval of the Inland Revenue.

Notwithstanding the above, the scheme may be amended by the Directors to obtain or maintain the approval of the Inland Revenue provided that no amendment *of a substantive nature may be* made without the prior consent of the Company in general meeting.

(B) Racal Telecom Executive Share Option Scheme

(i) *Any full-time employees (including executive directors)* of the Company and any of its subsidiaries who have at least two years' service to complete before retirement *may be eligible to participate in the* scheme, at the Directors' discretion, provided that they devote substantially the whole of their working time to their *employment and have a contractual working* week of at least twenty-five hours.

(ii) Options may only be granted during the periods *of:*

(a) three months following the approval of the scheme by the Commissioners of the Inland Revenue; and

(b) six weeks following the announcement to The Stock Exchange of *the Company's final* and *interim results* for any financial period.

(iii) The price at which a *participant may subscribe for* a share on the exercise of an option shall be determined by the Directors but shall not be less than the middle market quotation *of a share* (as ascertained from The Stock Exchange Daily Official List) on the last dealing day before the option was granted to him *(or, if higher, the nominal value of a share). In the event that the* shares are not listed in The Stock Exchange Daily Official List on such last dealing day the price at which a participant *may subscribe for a share shall* be not less than the market value of a share as agreed in advance with the Shares Valuation Division of the Inland *Revenue on a day not more than 30 days prior to* such date of grant (or, if higher, the nominal value of a share).

(iv) The number of shares over which options may be granted under the scheme on any date *of grant shall be limited so that:*

(a) the maximum number of shares which may be *issued on the exercise* of such options when aggregated with the number of shares issued or capable of being issued *pursuant* to options *granted during the immediately preceding* ten year period under the scheme or under any other employee share scheme adopted by the *Company shall* not exceed five per cent. of the issued equity share capital of the Company at the date of grant subject to an overriding *maximum of such number of shares* as represents ten per cent. of the issued equity share capital of the Company immediately following the admission *of the same to the Official List* of The Stock Exchange. The overriding maximum is subject to such adjustment as the auditors *confirm in writing to be*, in their opinion, fair and reasonable to take account of any capitalisation or rights issue or any sub-division, consolidation or reduction of the Company's share capital; and

(b) the maximum number of shares over which options may be *granted under the scheme* on any *date of grant may not exceed* such number as, after adding thereto the number of any shares issued to the trustees *of any profit sharing* employee share scheme or issued pursuant to the exercise of, or made subject to, options granted during the then *current* financial year and the two preceding financial years of the Company under the scheme or under any other option scheme adopted by the Company *(other than a savings-related share option scheme)* represents three per cent. of the equity share capital of the Company at the *date of grant.*

VODA
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(v) (a) The maximum number of shares over which an option may be granted to any participant on any date of grant shall be subject to the limit that the aggregate market value as at the date of grant of the shares subject to unexercised options granted to him under the scheme or under any other share option scheme (other than a savings-related share option scheme) approved by the Inland Revenue and established by the Company or any associated company shall not exceed the greater of £100,000 or four times the participant's relevant emoluments; and

(b) the number of shares over which an option may be granted to any participant on any date of grant shall be subject to the further limit that the aggregate amounts paid or payable on the exercise of options granted over the Company's shares or over shares in Racal during the period of ten years ending on the date of grant under the scheme and any other employee share option scheme adopted by the Company or Racal (other than a savings-related share option scheme) shall not exceed four times his current annual rate of emoluments (excluding benefits in kind) with the Company and/or any of its subsidiaries by which he is employed at the date of grant.

(vi) No option may be granted under the scheme more than ten years after the scheme is adopted by the Company in general meeting.

(vii) Options may usually only be exercised between three and ten years after their date of grant and if the Directors are of the opinion that there has been a real growth in the earnings per share of the Company over a three year period following their date of grant (real growth for this purpose being measured by reference to the General Index of Retail Prices). Earlier exercise is, however, permitted if the participant dies or leaves the service of the Company through injury, disability, redundancy or retirement or in other circumstances with the consent of the Directors (including where a participant ceases to be in employment by reason of the company by which he is employed ceasing to be a subsidiary, or by reason of the business in which he is employed ceasing to be owned by the Company or a subsidiary of the Company). Similarly, early exercise may be permitted in the event of a takeover, reconstruction or voluntary liquidation of the Company.

(viii) Shares allotted following the exercise of an option will rank in full for all dividends and other rights attaching to shares to which a right arises by reference to a record date falling on or after the date of allotment and shall in all other respects rank pari passu with the other issued shares of the same class. On the allotment of shares following the exercise of an option the Company will apply to the Council of The Stock Exchange for such shares to be admitted to the Official List.

(ix) No consideration is payable on the grant of an option and options will not be transferable or assignable, but may be exercised by legal personal representatives.

(x) In the event of a capitalisation or rights issue or any consolidation, sub-division or reduction of capital, the number of shares the subject of an option and/or the subscription price will, subject to the prior agreement of the Inland Revenue having first been obtained, be adjusted in such a manner as the auditors shall confirm in writing to be, in their opinion, fair and reasonable.

(xi) The Directors may at any time by resolution amend the rules of the scheme in order to obtain or maintain the approval of the Inland Revenue. The Directors may at any time by resolution amend the rules in any respect for any other purpose provided that:

(a) no amendment shall alter to the disadvantage of a participant any rights already acquired by him under the scheme except with his prior written consent; and

(b) certain amendments will require the prior consent of the Company in general meeting. These include amendments to the following rules: the definitions of "eligible employee", "relevant emoluments" and "subscription price"; the periods during which options may be granted, the non-transferability and non-assignability of options, the total number of shares available for the scheme, an individual's maximum entitlement to shares the subject of options, the exercise and lapse of options, the rights attaching to shares issued on the exercise of options, the rules governing reorganisation of capital, takeovers, reconstructions or the voluntary winding-up of the Company and the rules governing amendment to the scheme; and

(c) no amendment may be made without the prior approval of the Inland Revenue.

(C) Racal Telecom Share Option Scheme

Persons granted options to acquire shares under the Racal Telecom Share Option Scheme will be subject to a liability to pay tax on the exercise of their options and will not be afforded the benefits of options granted under a scheme approved by the Inland Revenue under the provisions of the Income and Corporation Taxes Act 1988. The terms of the Racal Telecom Share Option Scheme are very similar to the terms of the Racal Telecom Executive Share Option Scheme. The main differences are as follows:

(i) the time during which options may be exercised is between three and seven years after their date of grant;

(ii) the Directors will be entitled, without first seeking the approval of the Inland Revenue, to amend the provisions of the Racal Telecom Share Option Scheme except those provisions for which the rules require the prior approval of the Company in general meeting; and

(iii) the rules do not impose a limit corresponding to that in paragraph (B)(v) (a) above.

4. SUMMARY OF THE MEMORANDUM AND ARTICLES OF ASSOCIATION OF RACAL TELECOM

(a) The Memorandum of Association of the Company provides that the Company's principal objects are to act as and to perform the functions of a holding company. The objects of the Company are set out in full in Clause 4 of its Memorandum of Association which is available for inspection as set out in paragraph 15 below.

(b) The Articles of Association of the Company contain provisions, inter alia, to the following effect:

(A) Rights attaching to the Ordinary Shares

(i) *Transfer of shares*

Ordinary Shares are in registered form. The Articles of Association do not provide for bearer shares. Ordinary Shares must be transferred by instrument of transfer in the usual common form or in any other form approved by the Directors. Instruments of transfer must be signed by or on behalf of the transferor and, if the relevant shares are partly paid, by or on behalf of the transferee. The Directors may, in their discretion, and without assigning any reason therefor, decline to register a transfer of any Ordinary Share which is not fully paid. The Directors may also decline to register a transfer unless: the instrument of transfer duly stamped is deposited at the Company's registered office or such other place as the Directors may appoint, accompanied by the certificate for the Ordinary Shares to which it relates and such other evidence as the Directors may reasonably require to show the right of the transferor to make the transfer; the instrument of transfer is in respect of Ordinary Shares only; and the instrument of transfer is in favour of not more than four transferees.

(ii) *Voting*

Subject to any special rights or restrictions as to voting attached to any shares by or in accordance with the Articles of Association, on a show of hands every member holding Ordinary Shares of the Company who (being an individual) is present in person or (being a corporation) is present by a duly authorised representative or proxy (not himself being a member) shall have one vote in respect of any matter before a general meeting of the Company and on a poll every member present as aforesaid or by proxy shall have one vote for every Ordinary Share held by him.

(iii) *Dividends*

Dividends are to be paid to the members according to their respective rights and priorities. No dividend shall be payable except out of the profits of the Company available for distribution or in excess of the amount recommended by the Directors. Any dividend unclaimed for at least twelve years after it became payable may be forfeited by the Directors and after such forfeiture shall revert to the Company.

(iv) *Distribution of assets on liquidation*

Subject to the rights of any shares which may be issued with any special rights or privileges (no such shares currently being in issue), on a winding up any surplus assets will be divided between the holders of the Ordinary Shares according to the respective number of Ordinary Shares held by them in accordance with the Articles of Association and the Insolvency Act 1986. On a winding-up, the liquidator may, with the sanction of an extraordinary resolution, and with any other sanction required by law, divide the Company's surplus assets among the members in specie or kind or vest the same in trustees for the benefit of members.

(v) *Variation of rights*

Subject to the provisions of the Act, the rights and privileges attaching to any class of shares in the Company may, with the consent in writing of the holders of three-fourths of the issued shares of that class or with the sanction of an extraordinary resolution passed at a separate meeting of the holders of the shares of that class, be varied or abrogated. All the provisions of the Articles of Association as to general meetings shall apply, mutatis mutandis, to any such separate meeting except that the necessary quorum shall be two persons, holding or representing by proxy at least one third in nominal amount of the issued shares of the class.

(vi) *Untraced shareholders*

The Company shall be entitled to sell at the best price reasonably obtainable the shares of a member or the shares to which a person is entitled by transmission on death or bankruptcy if, during a period of twelve years, at least three dividends have been payable in relation to such shares during those twelve years and no dividend has been claimed and within a further period of three months from the date of advertisements giving notice of its intention to sell such shares placed after the expiry of the period of twelve years, the Company has not received any communication as to the existence or whereabouts of the member or the person entitled by such transmission.

(B) Alteration of share capital

The Company may by ordinary resolution:

(i) increase its capital by such sum to be divided into shares of such amount as the resolution shall prescribe, or

(ii) consolidate and divide all or any of its share capital into shares of larger amount than its existing shares; or

(iii) sub-divide its shares or any of them into shares of smaller amount; or

(iv) cancel any shares which at the date of the passing of the resolution have not been taken or agreed to be taken by any person.

The Company may by special resolution and subject to the Act reduce its share capital and any capital redemption reserve and any share premium account in any manner authorised by the Act.

(C) Purchase of own shares

The Company may, subject to the sanction of an ordinary or special resolution as the case may require and of an extraordinary resolution passed at a separate class meeting of the holders of any class of convertible shares (no such shares currently being in issue), purchase its own shares (including redeemable shares) in any manner authorised by the Act.

(D) Directors

(i) The Directors shall be paid by way of fees for their services at such rate as they may resolve, not exceeding an aggregate sum of £100,000 per annum or such larger amount as the Company may by ordinary resolution determine. The Directors may provide benefits whether by the payment of gratuities or pensions or by means of insurance or otherwise for any Director who has held but no longer holds executive office or employment with the Company or for a member of his family or for any of his dependants.

(ii) The Directors shall also be paid all expenses properly incurred by them in attending meetings of the Company or of the Board or in connection with the performance of their duties. In addition, any Director rendering special services or travelling or residing abroad on behalf of the Company shall be paid such remuneration and be entitled to such expenses as the Board may determine.

(iii) A Director who, to his knowledge, is in any way, whether directly or indirectly, interested in any contract, arrangement or transaction or proposed contract, arrangement or transaction with the Company shall declare the nature of his interest in accordance with the Act.

(iv) A Director shall not vote and shall not be counted in a quorum in respect of any transaction in which he has to his knowledge a material interest, except that this prohibition shall not apply to:

(a) the giving to any Director of any security or indemnity in respect of money lent by him or obligations undertaken by him for the benefit of the Company or its subsidiaries; or

(b) the giving by the Company or any of its subsidiaries of any security to a third party in respect of a debt or obligation of the Company or any of its subsidiaries for which the Director himself has assumed responsibility in whole or in part and whether alone or jointly with others under a guarantee or indemnity or by the giving of security; or

(c) any contract by a Director to underwrite shares or debentures or other obligations of the Company or any other company which the Company may promote or be interested in; or

(d) any transaction or proposed transaction concerning any other company in which he is interested, directly or indirectly and whether as an officer or shareholder or otherwise, provided that he is not the holder of or beneficially interested in one per cent. or more of any class of the equity share capital (as defined for the purposes of the Act) or debentures of such company (or of any third company through which his interest is derived) or of the voting rights available to members of the relevant company (any such interest being deemed to be a material interest in all circumstances), or

(e) any act or thing done or to be done in respect of any scheme or arrangement to provide retirement or death benefits which has been approved by or is subject to and conditional upon approval by the Board of Inland Revenue for taxation purposes; or

(f) any matter connected with an employees' share scheme or any share incentive or option scheme, other than the allocation to him of any share or the grant to him of any option over any share or any other matter concerning his individual participation in any such scheme.

(v) Subject to the provisions of the Act, a Director may hold any other office or place of profit under the Company (other than the office of auditor) in conjunction with his office of Director, or may act in a professional capacity for the Company on such terms (including remuneration) as the Board may determine. No Director shall be disqualified by his office from contracting with the Company, nor shall any such contract or any contract or arrangement entered into by the Company in which any Director is in any way interested be liable to be avoided, nor shall any Director so contracting or being so interested be liable to account to the Company for any profit realised by any such transaction by reason of such Director holding that office.

(vi) Notwithstanding Section 293 of the Act, a Director aged 70 or more shall be capable of being appointed a Director and shall not be required to retire by reason of his age.

(vii) At each Annual General Meeting of the Company one-third (or the nearest number to one-third) of the Directors shall retire from office by rotation; however, no Director holding any office as an executive chairman or as Managing or Joint Managing Director shall be subject to retirement by rotation or taken into account in determining the number of Directors to retire. The Directors to retire in every year shall include (so far as necessary to obtain the number required) any Director who is due to retire at the meeting by reason of age or who wishes to retire and not offer himself for re-election and otherwise shall be those who have been longest in office since their last election but as between persons who became Directors on the same day, those to retire shall (unless they otherwise agree among themselves) be determined by lot. A retiring Director is eligible for re-election. The Company may from time to time by ordinary resolution appoint any person to be a Director and may also determine in what rotation such Director is to retire from office. The Directors may from time to time appoint one or more Directors but any Director so appointed shall retire at the next Annual General Meeting of the Company but shall then be eligible for re-election and any Director who so retires shall not be taken into account in determining the number of Directors who are to retire by rotation at such meeting.

(viii) The Board may from time to time appoint one or more Directors to be the holder of any executive office for such period and on such terms as it decides. A Director so appointed shall cease to hold such office when the Board terminates his appointment or in the case of certain Directors appointed to hold an executive office when he ceases to be a Director of the Company.

(E) Borrowing Powers

The Board may exercise all the powers of the Company to borrow money or to mortgage or charge all its undertaking, property and uncalled capital, and subject to the Act, to issue debentures and other securities whether outright or as collateral security for any debt, liability or obligation of the Company or of any third party, but it shall restrict the borrowings of the Company and exercise all voting and other rights or powers of control exercisable by the Company in relation to its subsidiaries (if any) so as to secure (as regards subsidiaries, so far as by such exercise it can secure) that the aggregate principal amount from time to time remaining undischarged of all monies borrowed (as defined in the Articles of Association) of Racal Telecom Group (exclusive of intra-group borrowings) shall not, without the previous sanction of an ordinary resolution of the Company, exceed an amount equal to £600 million until 30 November 1988 and thereafter an amount equal to 1.5 times the Adjusted Total of Capital and Reserves of Racal Telecom Group (as therein defined). On the basis of the pro forma balance sheet set out in Section 7 of Part IV, it is estimated that the limit on monies borrowed by Racal Telecom Group at 1 December 1988 will be approximately £330,000,000.

5. DIRECTORS' AND OTHER INTERESTS IN RACAL TELECOM AND RACAL

(a) (i) The following Directors have been granted options to acquire Ordinary Shares under the Racal Telecom Executive Share Option Scheme as follows:

Director	*Ordinary Shares*
G A Whent	53,500
C C Gent	40,500
K J Hydon	38,000
E J Peett	37,000

These options are exercisable at 170p per share during the period 11 October 1991 to 10 October 1998.

(ii) Save as disclosed above, at the date of this document, none of the Directors or their immediate families had any interest in the Ordinary Shares.

(iii) The Directors, where eligible, intend to subscribe for Ordinary Shares under the Public Offer as Eligible Employees and under the Shareholder Offer as eligible holders of Racal securities.

(b) Save as disclosed below, at the date of this document none of the Directors or their immediate families had any interest in the share capital of Racal.

(i) The following Directors have the following beneficial interests in the share capital of Racal:

	Ordinary Shares
Sir Ernest Harrison	1,542,656
E J Peett	124,353

(ii) Under the terms of the Racal Share Savings Plan (1980) the following Directors have been granted options to acquire ordinary shares in Racal as follows:

	Ordinary Shares (Note A)	*Ordinary Shares (Note B)*
Sir Ernest Harrison	1,712	2,312
G A Whent	1,712	2,312
K J Hydon	—	4,625
E J Peett	—	4,625

A. Options exercisable at 216p per share during the period 1 November 1989 to 30 April 1990.

B. Options exercisable at 160p per share during the period 1 April 1991 to 30 September 1991.

(iii) Under the terms of the Racal Share Option Scheme the following Directors have outstanding options to acquire ordinary shares in Racal as follows.

	Ordinary Shares
Sir Ernest Harrison	95,483
G A Whent	82,760
K J Hydon	26,981

These options are exercisable at 212p per share during the period 26 March 1987 to 25 March 1991.

(iv) Under the terms of the Racal Share Option Scheme 1984, the following Directors have outstanding options to acquire ordinary shares in Racal as follows:

	Ordinary Shares (Note A)	*Ordinary Shares (Note B)*	*Ordinary Shares (Note C)*	*Ordinary Shares (Note D)*
Sir Ernest Harrison	170,533	173,874	141,000	64,000
G A Whent	139,908	70,514	134,000	38,000
C C Gent	—	204,354	22,000	—
K J Hydon	26,981	74,937	14,000	—
E J Peett	—	—	35,500	—

A. Options exercisable at 226p per share during the period 24 August 1987 to 23 August 1994.

B. Options exercisable at 124p per share during the period 4 July 1988 to 3 July 1995.

C. Options exercisable at 217p per share during the period 24 February 1991 to 23 February 1998.

D. Options exercisable at 328p per share during the period 8 August 1991 to 7 August 1998.

The options granted under this scheme are alternative to those granted under the share option scheme shown in sub-paragraph (b)(iii) above up to the total number of shares under option under that scheme and the exercise of an option under either scheme will correspondingly reduce the number of shares under option under the other scheme.

(c) Immediately following the Offer, Racal will be interested in approximately 800 million Ordinary Shares amounting to approximately 80 per cent. of the enlarged issued share capital of the Company. The Directors are not aware of any other person who, immediately following the Offer, will be interested directly or indirectly in five per cent. or more of the issued share capital of the Company.

(d) No Director of the Company has or has had any interest in any transaction which is or was unusual in its nature or conditions or is or was significant to the business of Racal Telecom Group and which has been effected by the Company during the current or immediately preceding financial year or which was effected by the Company during any earlier financial year and remains in any respect outstanding or unperformed.

(e) Each executive Director has entered into a service agreement with the Company dated 1 October 1988, for a fixed term of 2 years, subject to termination at the end of that period or thereafter by either party giving 12 months' prior written notice, particulars of which are as follows:

Director	*Annual Salary*
G A Whent	£250,000
C C Gent	£120,000
K J Hydon	£75,000
E J Peett	£100,000

Save as mentioned above there are no service agreements between any Director and any member of Racal Telecom Group which do not expire or cannot be determined without payment of compensation (other than statutory compensation) within one year and no such contracts are proposed.

(f) In the year ended 31 March 1988 the aggregate emoluments (including pension contributions) of all directors of Racal Telecom, as a group (7 persons), were £629,000 (which included £221,000 in respect of the then Chairman, Mr G A Whent). The estimated emoluments (including pension contributions) of the Directors under the arrangements in force at the date of this document in respect of the year ending 31 March 1989 are £667,000.

6. ARRANGEMENTS RELATING TO THE OFFER

(A) Underwriting

(i) The Ordinary Shares in the Shareholder Offer have been underwritten by N M Rothschild & Sons Limited and Goldman Sachs International Limited (the "UK Underwriters"). The ADSs in the US Offer have been underwritten by a group of underwriters in the United States (the "US Underwriters"), for whom Goldman, Sachs & Co. are acting as representatives and the Ordinary Shares in the European Offer have been underwritten by a group of European underwriters (the "European Underwriters"), for whom Goldman Sachs International Limited and N M Rothschild & Sons Limited are acting as representatives.

(ii) By an agreement (the "UK Underwriting Agreement") dated 12 October 1988 between Racal (1) the Company (2) the Directors (3) and the UK Underwriters (4), the UK Underwriters have severally agreed, in the proportions set out therein, to subscribe or procure subscribers for up to 150 million Ordinary Shares at the Offer Price. The agreement provides for the Company to pay aggregate underwriting commissions to the UK Underwriters amounting to 2 per cent. of the Offer Price (plus any VAT) for each of the Ordinary Shares underwritten by them. Out of these commissions, the UK Underwriters shall pay a fee to Hoare Govett Corporate Finance Limited and Smith New Court Agency Limited and commissions to sub-underwriters.

(iii) By an agreement (the "US Underwriting Agreement") dated 12 October 1988 between Racal (1) the Company (2) and the US Underwriters (3), the US Underwriters have agreed to subscribe for 3.5 million ADSs, representing 35 million Ordinary Shares, at the Offer Price with a view to effecting a public offering in the United States in consideration of a payment by the Company of 89.25p per ADS so subscribed.

(iv) By an agreement (the "European Underwriting Agreement") dated 12 October 1988 between Racal (1) the Company (2) and the European Underwriters (3), the European Underwriters have agreed to subscribe or procure subscribers for 15 million Ordinary Shares at the Offer Price in consideration of a payment by the Company of 6.8p per Ordinary Share so subscribed.

(v) Pursuant to an agreement (the "Orderly Marketing Agreement") dated 12 October 1988 between the US Underwriters (1), the European Underwriters (2), the UK Underwriters (3) (together "the Underwriters") and the Company (4), it has been agreed that, as part of the distribution of the ADSs and the Ordinary Shares pursuant to the Offer and in order to ensure their orderly marketing and subject to certain exceptions, the Public Offer will be made in the United Kingdom (other than to US persons), the US Offer will be made to US persons and the European Offer will not be made in the United Kingdom or the United States or to US persons. The Underwriters have agreed that ADSs and Ordinary Shares may be reallocated between the UK Underwriters, the US Underwriters and the European Underwriters in such numbers as Goldman Sachs International Limited, as global co-ordinator, shall determine after discussion with the Company and N M Rothschild & Sons Limited.

(vi) The US Underwriting Agreement is conditional, inter alia, upon the delivery of appropriate legal opinions and accountants' comfort letters to the US Underwriters at the closing date (as defined below), the UK Underwriting Agreement having become unconditional and no material change in relevant circumstances as described in the US Underwriting Agreement having occurred prior to the closing date and in certain cases prior to the time trading of the ADSs commences on the New York Stock Exchange. The UK Underwriting Agreement is conditional, inter alia, upon admission of the Ordinary Shares to the Official List of The Stock Exchange and such admission becoming effective by not later than 1 November 1988, the US and European Underwriting Agreements having become unconditional and no material change in relevant circumstances as described in the UK Underwriting Agreement having occurred prior to the closing date and in certain cases prior to admission becoming effective. The European Underwriting Agreement is conditional, inter alia, upon the delivery of appropriate legal opinions and accountants' comfort letters to the European Underwriters at the closing date and upon the UK Underwriting Agreement having become unconditional on or before the closing date. Accordingly, none of the US Underwriting Agreement, the UK Underwriting Agreement and the European Underwriting Agreement (together the "Underwriting Agreements") will become unconditional unless all Underwriting Agreements become unconditional and are not terminated prior to the closing date in accordance with their respective terms. The closing date means the time and date of delivery and payment for ADSs under the US Underwriting Agreement. In the event of the Underwriting Agreements failing to close, they each make certain provisions relating to fees, commissions and other expenses.

(vii) Under the Underwriting Agreements, Racal and the Company have jointly and severally given certain warranties and indemnities to the Underwriters. Additionally, under the UK Underwriting Agreement, the executive directors of the Company have given certain warranties to the UK Underwriters relating to this document. By a separate agreement dated 12 October 1988 between Racal (1) the Company (2) and the Directors (3) Racal and the Company have agreed that, in the event of certain liabilities of Racal and the Company arising in connection with the Offer and this document, such liabilities will be borne and shared by Racal and the Company in the proportions of 68.1 per cent. and 31.9 per cent. respectively and Racal has agreed to indemnify the Directors against certain liabilities in connection with the Offer and this document, but a Director will not benefit thereunder in the case of recklessness, wilful default or bad faith.

(viii) Racal has undertaken to the UK Underwriters and the US Underwriters not to dispose of or agree to dispose of or charge or agree to charge any Ordinary Shares at any time prior to the preliminary announcement of the results of the Company for the financial period ending 31 March 1990 without the prior written consent of the UK Underwriters and the US Underwriters. The Directors have agreed not to dispose of any Ordinary Shares they may acquire in the Offer or thereafter prior to 1 April 1989 without the prior written consent of the UK Underwriters and the US Underwriters. The Company has agreed not to allot or issue, or agree to allot or issue any Ordinary Shares for a period of 90 days from the date admission becomes effective without the prior written consent of the UK Underwriters and US Underwriters except pursuant to the Racal Telecom share option schemes referred to in paragraph 3 above.

(ix) The Company has agreed to pay the costs of the Offer (plus any VAT thereon), including all printing, distribution and publication costs, stock exchange fees, accountancy, legal and other professional fees and expenses of the issue (including the legal fees and out of pocket expenses of the Underwriters, and the stamp duty or stamp duty reserve tax payable on the creation of the ADSs subscribed pursuant to the US Underwriting Agreement).

(B) Rights under the Shareholder Offer

Approximately 150 million Ordinary Shares (approximately 75 per cent. of the Ordinary Shares being offered) are reserved for priority applications from (i) shareholders of Racal on the basis of 1 Ordinary Share for every 4.425 Racal ordinary shares held by them and (ii) holders of Racal Loan Stock on the basis of 1 Ordinary Share for every £11.505 nominal of Racal Loan Stock held by them. No offer of Ordinary Shares in the Shareholder Offer will be made to, and no application for such Ordinary Shares will be accepted from, any person who is a resident or national of the United States or any jurisdiction the laws of which would be thereby violated. An eligible holder of Racal securities who makes a valid priority application will receive all of the shares for which application is made up to his pro rata entitlement. The record date for determining the eligible holders to whom the Shareholder Offer is made is 30 September 1988. Each eligible holder will be permitted to make a priority application on a pink Priority Application Form in respect of each of his holdings of Racal ordinary shares and/or Racal Loan Stock.

Eligible holders with small holdings of Racal ordinary shares and/or Racal Loan Stock submitting pink Priority Application Forms may be allocated only a few Ordinary Shares. If these eligible holders were to sell such Ordinary Shares in due course, the dealing expenses would be likely to represent a large proportion of any sale proceeds received. Accordingly, it has been decided to make special arrangements for eligible holders who are allocated 100 Ordinary Shares or less in respect of their pro rata entitlement. Such eligible holders are being offered, if they so elect, a facility for disposing of such Ordinary Shares. Under the facility, if N M Rothschild & Sons Limited and Goldman Sachs International Limited consider that, on the first day of dealings, the price of Ordinary Shares is such that they would realise on sale a premium (after expenses) over the Offer Price, N M Rothschild & Sons Limited and Goldman Sachs International Limited will, on behalf of such applicants, sell such Ordinary Shares in the market as soon as reasonably practicable and pay to applicants their proportionate share of the net proceeds of sale. If N M Rothschild & Sons Limited and Goldman Sachs International Limited do not consider that such a premium can be obtained, they will send to eligible holders their renounceable Letters of Acceptance in respect of such Ordinary Shares.

Each eligible holder is being sent a pink Priority Application Form in respect of his holdings of Racal ordinary shares and/or Racal Loan Stock. Eligible holders may apply for more than their pro rata entitlements if they so wish and such application should be made on the pink Priority Application Form. Eligible holders should not make an application on a Public Application Form. The entitlement is personal to the eligible holder and is not transferable.

(C) Rights of Eligible Employees of the Racal Telecom Group

Up to 10 per cent. of the Ordinary Shares being offered through the Public Offer are reserved for priority applications from eligible employees and directors ("Eligible Employees"). An employee or director of Racal Telecom Group is eligible for priority if, at close of business on 1 October 1988, he was a director or senior manager of any Racal Telecom Group company or if, at the close of business on 31 March 1988, he was a full-time employee of a member of Racal Telecom Group (being a person working at least 25 hours per week) and, in either case, is still so employed or holds such office at the date of application. Each Eligible Employee will be permitted to make only one application on a yellow Priority Application Form. Whatever the demand for shares, each Eligible Employee who makes a valid priority application will receive at least some of the shares for which application is made. In the event that excess applications are received from Eligible Employees, the basis of allocation among them will be determined by N M Rothschild & Sons Limited and Goldman Sachs International Limited after consultation with the Directors.

Each Eligible Employee is being sent a yellow Priority Application Form. Eligible Employees should not make an application on a Public Application Form. The entitlement is personal to the Eligible Employee and is not transferable.

7. MATERIAL CONTRACTS

The following contracts (not being contracts entered into in the ordinary course of business) have been entered into by Racal Telecom or its subsidiaries within the period of two years immediately preceding the date hereof and are or may be material:

(a) an agreement dated 29 December 1986 between Millicom International Limited (1) Racal Telecom (2) and Millicom Incorporated (3) whereby Millicom International Limited agreed to exchange 447,000 shares in Racal Cellular Limited (formerly Racal-Millicom Limited) for 15 new shares in Racal Telecom;

(b) an agreement dated 29 December 1986 between Hambros Advanced Technology Trust PLC ("HAT") and HAT Holding Company Limited ("HAT Holding") (1) and Racal Telecom (2) whereby HAT and HAT Holding agreed to exchange 150,000 shares in Racal Cellular Limited for 5 new shares in Racal Telecom.

(c) an agreement dated 29 December 1986 between Millicom Incorporated (1) Racal Cellular Limited (2) and Racal-Tacticom Limited (3) whereby the obligation of Racal Cellular Limited to pay Millicom Incorporated a combined royalty and service fee of 10 per cent. of its annual pre-tax profits under an agreement between the same parties dated 29 June 1983 was cancelled in consideration of Millicom Incorporated being released from its obligations under such agreement, subject to specified exceptions, and of Racal-Millicom Limited paying Millicom Incorporated a cancellation fee of US$30 million in cash;

(d) an agreement dated 29 December 1986 between Millicom Incorporated (1) Racal (2) Racal Cellular Limited (3) Racal-Tacticom Limited (4) Miltope Corporation (5) and Milldyne Inc. (6) providing by mutual agreement between the parties for the cancellation of certain agreements and licences and the variation and reaffirmation of other agreements and licences relating to the business of Racal Cellular Limited.

(e) an agreement dated 7 August 1987 between Plessey-UK Limited (1) Racal Telecom (2) Orbitel Mobile Communications (Holdings) Limited ("Orbitel Holdings") (3) and Orbitel (4) relating to the joint venture arrangements between Plessey-UK Limited and Racal Telecom for, inter alia, the design, development and marketing in countries in Western Europe of certain products and services relating to civil mobile communications;

(f) an agreement dated 7 August 1987 between Orbitel Holdings (1) and Racal (2) whereby Racal agreed that it and its subsidiaries would not compete with Orbitel Holdings and its subsidiaries in connection with the main purposes of Orbitel Holdings' business (as specified in the agreement) for so long as Racal or any of its subsidiaries held shares in Orbitel Holdings and, following any disposal by Racal or its subsidiaries of any such holding, for a period of two years thereafter;

(g) an agreement dated 16 February 1988 between Compagnie Générale des Eaux (1) and Racal Telecom (2) relating to the subscription by Racal Telecom for an interest in 4 per cent. of the equity share capital of COFIRA and the development of COFIRA in relation to the promotion and extension of the operation of certain radio telephone services in France and French overseas territories;

(h) the Co-operation Agreement, the Licence Agreement and the Services Agreement each dated 11 October 1988 and each between Racal and Racal Telecom referred to in "Part II Relationship with Racal";

(i) the Underwriting Agreements and related agreements referred to in paragraph 6 above; and

(j) a deed of indemnity dated 11 October 1988 between Racal (1) and Racal Telecom (2) whereunder Racal agrees to indemnify Racal Telecom Group against tax liabilities of companies in Racal Telecom Group which have arisen prior to 1 April 1988 and have not been paid or provided for, certain tax liabilities (if any) arising after that date, and against taxation, if any, which may be payable arising from the capital reorganisation and reduction of capital of Racal Telecom Group. The indemnity will also extend to certain secondary taxation liabilities of Racal Telecom Group which could arise if taxation due from a company in the Racal Group were not to be paid and certain liabilities which could arise by reason of any Racal Telecom Group company ceasing to be a 75 per cent. subsidiary of Racal.

8. WORKING CAPITAL

The Directors are of the opinion that, taking into account available bank facilities, Racal Telecom Group has sufficient working capital for its present requirements.

9. PROPERTIES

Summary details of Racal Telecom Group's principal properties are set out below. All such properties are held under twenty-five year leases, which are subject to rent review every five years.

Address	Site Area (sq ft)	Current Usage	Lease Commencement Date	Current Annual Rental
				£'000
The Courtyard, 2-4 London Road, Newbury, Berks.	16,610	Racal Telecom Senior Management and Vodafone departments	22/7/83	190
Thames Court, 20-22 The Broadway, Newbury, Berks.	6,080	Racal Telecom Finance and Vodafone departments	25/12/84	54
Unit A, Newbury Business Park, Newbury, Berks.	21,920	Computer centre and various departments	10/12/86	120
Vodac House, Kings Road West, Newbury, Berks	10,200	Vodac Head Office	24/6/86	105
Vodapage House, 21-22 Park Way, Newbury, Berks	5,000	Vodapage and Vodacom Head Office	17/3/87	55
Unit 1, The Pentangle, Park Street, Newbury, Berks	3,450	Vodata Head Office	6/11/85	31
*Unit 17, Shield Drive, West Cross Centre, Great West Road, Brentford.	11,720	Vodafone MTX and Vodapage central exchange	25/12/83	36
Unit 19, Shield Drive, West Cross Centre, Great West Road, Brentford.	6,360	Vodafone Operator Service Switch	7/12/87	30
*Unit 38, Monkspath Business Park, Shirley, Solihull, Birmingham	10,280	Vodafone MTX and Vodafone Operator Service Switch	25/12/83	24
Unit 25, Grosvenor Business Park, Warrington.	11,300	Vodafone MTX and Vodac sales office	25/12/84	23
Units 3 & 4, 9 South Avenue, Clydebank Business Park, Clydebank, Glasgow	7,600	Vodafone MTX	15/5/85	20
Unit 3, The Argent Centre, Pump Lane, Hayes, Middlesex	11,000	Vodafone MTX and Vodac sales office	25/12/86	61
Unit 21, Grosvenor Business Park, Warrington	5,150	Vodafone and Vodapage Operator Centre	1/5/88	14

*It is intended that these leases (being currently in the name of Racal Properties Limited, which is not a member of Racal Telecom Group) will, subject to landlords' consents, be assigned to Vodafone.

VODA
RACAL TELECOM

10. SUBSIDIARIES AND ASSOCIATES

The Company is a subsidiary of Racal and is itself an intermediate holding company with the following principal subsidiaries and associated companies:

Name	*Issued and fully paid share capital*	*Activity*	*Percentage Interest*
Racal Cellular Limited	£15,000,000 divided into 3,000,000 ordinary shares of £5 each	Holding company	100
Racal-Vodafone Holdings Limited	£400,000,002 divided into 400,000,002 ordinary shares of £1 each	Holding company	100
Racal-Vodafone Limited	£1,000 divided into 1,000 ordinary shares of £1 each	Operation of Vodafone cellular telephone network	100*
Racal-Vodac Limited	£2 divided into 2 ordinary shares of £1 each	Service provider for the Vodafone cellular telephone network	100*
Racal-Vodapage Limited	£2 divided into 2 ordinary shares of £1 each	Operation of nationwide radiopaging service	100
Racal-Vodacom Limited	£2 divided into 2 ordinary shares of £1 each	Service provider for Band Three Radio	100
Racal-Vodata Limited	£2 divided into 2 ordinary shares of £1 each	Supplying of value added network services for the Vodafone network	100
Orbitel Mobile Communications (Holdings) Limited	£2 divided into 1 "A" ordinary share of £1 each and 1 "B" ordinary share of £1 each	Holding company	50
Orbitel Mobile Communications Limited	£6,000,000 divided into 6,000,000 ordinary shares of £1 each	Development and manufacture of mobile communications equipment	50*
Band Three Holdings Limited	£7,580,000 divided into 7,580,000 ordinary shares of £1 each	Holding company	24 99
Band Three Radio Limited	£2 divided into 2 ordinary shares of £1 each	Operation of nationwide trunked private mobile radio service	24.99*

**Indirectly held interests*

Each of the aforementioned subsidiary and associated companies has its registered office at Western Road, Bracknell, Berkshire with the exception of Band Three Holdings and Band Three Radio whose registered offices are at Band Three House, Stroudley Road, Daneshill, Basingstoke, Hampshire.

11. LITIGATION

No member of Racal Telecom Group is involved in any legal or arbitration proceedings which may have, or have had, during the twelve months preceding the date of this document a significant effect on Racal Telecom Group's financial position nor, so far as the Directors are aware, are any such proceedings pending or threatened against Racal Telecom Group.

12. RESEARCH AND DEVELOPMENT

Racal Telecom Group's research and development expenses for the years ended 31 March 1986, 1987 and 1988 were £1 3 million, £1 4 million and £1 8 million, respectively These figures include costs relating to Racal Telecom Group engineers who work closely with equipment suppliers to assist those suppliers in developing systems and equipment to meet Racal Telecom Group's needs.

Orbitel's research and development costs relating to the development of digital network equipment *amounted to £3 3 million for the year ended 31 March 1988 and are expected to increase to approximately* £8 million in the year ending 31 March 1989 Such research and development costs have been funded *substantially by Orbitel and the Directors expect this to continue.*

13. UK TAXATION

Under current UK legislation, no tax will be withheld from dividend payments by Racal Telecom but Racal *Telecom will have to account to the UK Inland Revenue for advance corporation tax (currently at the rate* of ⅓ of the amount of the dividend) when it pays any dividend (except to the extent that it is in receipt of franked investment income)

A UK resident individual shareholder will be entitled to an imputed tax credit in respect of any dividend received, which is currently equivalent to ⅓ of the amount of the dividend. The amount of the dividend *received by an individual together with the associated tax credit are aggregated in arriving at the individual's* total income for UK taxation purposes The tax credit is then set against the individual's overall income tax *liability and may be repaid in whole or in part to the extent that his total tax credits exceed his overall* income tax liability. A UK resident corporate shareholder will not be liable to UK taxation on any dividend received.

Whether recipients of dividend payments by Racal Telecom who are resident in countries other than the United Kingdom will be entitled to a payment from the Inland Revenue of a proportion of the tax credit in respect of such dividends depends in general on the provisions of any double tax convention which may exist between the country of residence of the recipient and the United Kingdom. Persons who are not *resident in the United Kingdom should consult their own tax advisers on the possible applicability of such* provisions, the procedure for claiming payment and what relief or credit may be claimed in a jurisdiction in which they are subject to taxation.

14. MISCELLANEOUS

(a) The total expenses of or incidental to the Offer, including stamp duty or stamp duty reserve tax on the creation of 3.5 million ADSs, are payable by the Company and are estimated to amount to approximately *£18 million (excluding Value Added Tax)*

(b) Save as disclosed herein, there has been no significant change in the financial or trading position of the Racal Telecom Group since 22 July 1988, the date to which the latest audited accounts of the Racal Telecom Group were made up.

(c) The financial information contained in this document does not constitute full Racal Telecom Group accounts as referred to in Section 255 of the Act. Full accounts for Racal Telecom Group for the three years ended 31 March 1988 and full individual accounts for each company within Racal Telecom Group (other *than Racal Telecom) in respect of the two years ended 31 March 1985 have been delivered to the Registrar* of Companies.

(d) The auditors of the Company are Touche Ross & Co, Chartered Accountants, Hill House, 1 Little New Street, London EC4A 3TR who have audited the accounts of the Company for the three immediately preceding financial years.

(e) Touche Ross & Co, N M Rothschild & Sons Limited and Goldman Sachs International Limited have each given and have not withdrawn their written consents to the issue of this document with the inclusion *herein of their respective letters and/or reports and of the references to them in the forms and context in* which they respectively appear

(f) The numbers of Ordinary Shares comprised in the Offer, the Shareholder Offer and the Public Offer will be 200 million 150 million and 14 million respectively, provided that the numbers of Ordinary Shares comprised in the Offer and the UK Offers will be increased in each case by the number of Ordinary Shares *allocated pursuant to the UK Offers to the Group Directors.*

15. DOCUMENTS AVAILABLE FOR INSPECTION

Copies of the following documents will be available for inspection at the offices of Stephenson Harwood, One, St. Paul's Churchyard, London EC4M 8SH during usual business hours on any weekday (Saturdays and public holidays excepted) up to and including 26 October 1988:

(a) the Memorandum and Articles of Association of Racal Telecom;

(b) the audited consolidated accounts of Racal Telecom for the years ended 31 March 1987 and 31 March 1988;

(c) the Accountants' Report set out in Part IV and the statement of adjustments thereon;

(d) the letters set out in Part V from Touche Ross & Co., N M Rothschild & Sons Limited and Goldman Sachs International Limited relating to the profit forecast;

(e) the Rules of the Racal Telecom share option schemes referred to in paragraph 3 of this Part VI;

(f) *the service agreements referred to in paragraph 5(e) of this Part VI;*

(g) the material contracts referred to in paragraph 7 of this Part VI;

(h) an edited copy of the agreement (and supplements thereto) with British Telecom referred to in Section A of Part I under the paragraph headed "Relationships with other UK Public Telecommunications Operators", and

(i) *the letters of consent referred to in paragraph 14(e) of this Part VI.*

12 October 1988

Part VII Terms and Conditions of Application

1. The "Basis of Acceptance and Dealing Arrangements" contained in Part VIII of this document and the "Guide to completing the Public Application Form" set out below form part of these terms and conditions.

2. *The contract arising from each acceptance of an application and the allotment of all Ordinary* Shares under the Public Offer will be conditional upon the whole of the ordinary share capital of the Company, issued and now being issued, being admitted to the Official List of The Stock Exchange by not later than 1 November 1988, and upon the UK Underwriting Agreement referred to in paragraph 6 of Part VI of this document becoming unconditional and not being terminated in accordance with its terms on or *before the earlier of the closings of the* US Offer and the European Offer and 17 November 1988.

3. N M Rothschild & Sons Limited and Goldman Sachs International Limited, as agents for the Company, reserve the right to reject in whole or in part or to scale down any application, and in particular *multiple or suspected multiple applications,* and to present for payment any cheques or banker's drafts received before the conditions referred to in paragraph 2 above are satisfied and to retain letters of *acceptance and surplus application monies pending clearance of all applicants' cheques and banker's* drafts Application monies received will be kept by Barclays Bank PLC in a separate bank account. If the conditions referred to in paragraph 2 above are not satisfied or if any application is not accepted in whole or in part or is scaled down, the application monies or, as the case may be, the balance thereof will be returned (without interest) to the first-named applicant by returning the applicant's (s') cheque(s) or banker's draft(s) or by sending a crossed cheque in favour of the first-named applicant through the post to the address of the first-named applicant at the risk of the person(s) entitled thereto.

4. *The right is reserved by the Company to reject any application in respect of which the applicant's(s')* cheque(s) or banker's draft(s) has/have been dishonoured at any time prior to the announcement of the basis of allocation pursuant to paragraph 5 below and to reject any application from (or suspected to be from) or made on behalf of (or suspected to be made on behalf of) a US person as defined in paragraph 5(l) below The right is also reserved to treat as valid any application not in all respects completed in accordance with the instructions accompanying the relevant application form.

5. Applications (other than those made by eligible holders of Racal securities and Eligible Employees, together the "Preferred Applicants") must be made on the attached application form. The application by you will, subject to acceptance, constitute an agreement between you and the Company on the terms, and subject to the conditions, set out herein. By completing and delivering an application form, you:

(a) offer to subscribe for the number of Ordinary Shares under the Public Offer ("Public Offer Shares") specified in your application form (or such smaller number for which the application may be accepted) at the Offer Price on and subject to these terms and conditions and subject to this *document and subject to the* Memorandum and Articles of Association of the Company;

(b) authorise Barclays Bank PLC to send (a) letter(s) of acceptance for the number of Public Offer Shares for which your application is accepted and/or a crossed cheque for any monies *returnable, by ordinary post,* at your risk to the address of the first-named applicant as set out in your application form;

(c) agree that, in consideration of the Company agreeing that it will not prior to 2 November 1988 allot any of the Public Offer Shares which are the subject of the Public Offer other than by means of the procedures referred to in this document, your application may not be withdrawn until *after 2 November 1988 and warrant that your remittance will be honoured on first presentation and* that this paragraph shall constitute a collateral contract between you and the Company which will become binding upon despatch by post to, or otherwise on receipt by, Barclays Bank PLC, New Issues of your application form;

(d) agree that all applications, acceptances of applications and contracts resulting therefrom shall be governed by, and construed in accordance with, *English law and that you submit to the* jurisdiction of the English courts;

(e) warrant that:

(i) (if this application is made for your own benefit) you are not a Preferred Applicant and no other application under the Offer is being made for your benefit either by you or by anyone applying as your agent (other than a discretionary Personal Equity Plan manager) *or, so far as you are aware, by a discretionary Personal* Equity Plan manager or by any other person; and

(ii) *(if the application is made by you as agent for, or for the benefit of, another person)* no other application under the Offer for the benefit of that person is being made by you or, so far as you are aware, by that person or by any other person and further that, so far as you are aware, that person is not a Preferred Applicant;

(f) if you sign the application form as agent for someone else, warrant you have due authority to do so on behalf of that other person and undertake to enclose your power of attorney or a copy *thereof* certified by a solicitor, where this is required by the "Guide to completing the Public Application Form";

(g) agree that any letter of acceptance and application monies in respect of any applicant *suspected to be in breach of the warranty contained in paragraph 5(e) of these terms and conditions* may be held (without interest) pending investigation;

(h) warrant that you (and any principal of yours) have not issued, and will not issue, a depositary *receipt (within the meaning of Sections 89 and 94 of the Finance Act 1986) in respect of any of the* Public Offer Shares for which you are applying, and that you (and any principal of yours) are not, and are not the nominee for, a person providing clearance services for the purposes of Sections 70 and 96 of the Finance Act 1986 in respect of any of the Public Offer Shares for which you are applying;

(i) agree that, in respect of those Public Offer Shares for which your application has been received and processed and not rejected, acceptance of your application shall be constituted, at *the election of the Company, either by notification to The Stock Exchange of the basis of allocation* (in which case acceptance shall be on that basis) or by the notification to Barclays Bank PLC of the number of Public Offer Shares in respect of which your application is accepted;

(j) agree that the basis of allocation of the Public Offer Shares will be determined by the UK Underwriters in their absolute discretion (after consultation with the Company) and subject to the rights of Preferred Applicants;

(k) authorise Barclays Bank PLC, New Issues or the UK Underwriters to do all things necessary *to procure that your name(s) or the name(s) of any person(s) in whose favour the entitlement to* any Public Offer Shares shall have been effectively renounced is/are placed on the register of members of the Company as the holder(s) of such shares and authorise any *representative of* Barclays Bank PLC, New Issues or the UK *Underwriters* to execute and/or renounce any renounceable or other document of title required therefor;

(l) warrant that you are not and are not acting on *behalf of or for the account of* a US person. A "US person" means any *individual* who is a resident or national of the United States or its territories or possessions or other areas subject to its jurisdiction or any corporation, partnership or other entity created or organised under the *laws of the United States* and any estate or trust the income of which is *subject* to US Federal income taxation regardless of its source. A US person shall include (i) in the case of any such corporation or firm any *branch thereof outside* the United States; (ii) any investment fund, estate or trust organised under or governed by the laws of the United States or any political sub-division thereof except any fund managed on a discretionary basis in the United Kingdom; and (iii) any US branch of any *corporation or firm;*

(m) *confirm that,* in making your application, you are not relying on any information or representation in relation to the Company or its subsidiaries or any *of the Public Offer Shares* not contained in this document and *accordingly* agree that neither the UK Underwriters nor the Company nor any person responsible *solely* or jointly for this document or any part of it shall have any liability for any information or representation not so contained;

(n) *agree that,* without prejudice to any other rights to which you may be entitled, you will not be entitled to exercise any remedy of rescission for innocent misrepresentation at any time after acceptance of your application; and

(o) confirm that you have read and complied with paragraph 6 below.

6. No person receiving a copy of this document or an application form *in any territory* other than the United Kingdom *may treat the same as* constituting an invitation or offer to him, nor should he in any event use such form unless, in the relevant *territory,* such an *invitation or offer* could lawfully *be made to him* or such *form* could lawfully be *used* without contravention *of* any registration or other regulatory or legal requirements. Any person outside the United Kingdom wishing to make an application hereunder must satisfy himself as to full observance of the laws of any relevant territory in connection therewith, including *the obtaining of requisite governmental* and other consents, the observing of any other requisite formalities, and the payment of any issue, transfer and other taxes due in such territory.

7. The Ordinary Shares under the *UK Offers ("UK Offer Shares")* have not been, and will not be, registered under the United States Securities Act of 1933, as amended. Accordingly, the Public Offer Shares may not be offered, sold, renounced or transferred, directly or indirectly, *in the United States or* to, or for *the benefit of,* any US person or to any person purchasing such shares for re-offer, sale, renunciation or transfer in the United States or to, or for the benefit of, any US person as part of the distribution of such shares.

Part VIII Basis of Acceptance and Dealing Arrangements

Applications for UK Offer Shares must be received by 10.00 am on 21 October 1988 *and* the Application Lists will close as soon thereafter as N M Rothschild & Sons Limited and Goldman Sachs International Limited may determine. The basis on which applications have been accepted will be announced as soon *as possible after the Application Lists close.*

It is expected that renounceable letters of acceptance will be posted to successful applicants by not later than 25 October 1988 *and that dealings in the Ordinary Shares will commence on 26 October 1988.* Dealings prior to receipt of letters of acceptance will be at the risk of applicants. The person so dealing must recognise the risk that an application may not have been accepted *to the extent anticipated, or at all.*

Dealings on The Stock Exchange occurring before the closings of the US Offer and the European Offer (which are expected to be on 1 November 1988) will only be settled if the *US Offer* and the European *Offer* close, and will be for special settlement on the dealing day following such closings. Persons dealing on The Stock Exchange before such closings must recognise the risk that such *dealings will be of no effect if such closings do not take place.*

Letters of acceptance will be renounceable until 3.00 pm on 18 November 1988. In *cases of renunciation,* letters of acceptance (duly *completed in accordance with the instructions contained therein*) *must be* lodged for registration by 3.00 pm on 18 November 1988. After this time, an instrument of transfer must be used. Share certificates are expected to be despatched by first class post *not later than 16 December* 1988.

The Directors have been advised in relation to stamp duty and stamp duty reserve tax as follows:

(i) *a successful applicant will not thereby incur any* liability to stamp duty or stamp duty reserve tax;

(ii) where a person agrees with another for a consideration in money or money's worth to transfer *rights represented by a letter of acceptance there will generally be a liability to stamp duty reserve* tax at the rate of 50p per £100 (or part thereof) of the amount or value of the consideration. Accordingly, this tax will apply on renunciation of letters of acceptance for value.

Where such renunciation is effected through a market maker, broker and dealer or other financial intermediary that intermediary will normally take all necessary action to account for any liability to stamp duty *reserve tax* and will *indicate* that this has been done in any contract note issued to a purchaser. In other cases, the purchaser *of* the rights to shares represented by a renounceable *letter of acceptance* will be responsible for making payment *of stamp duty reserve tax and should* write to the Inland Revenue, Office of the Controller of Stamps, Bush House, South West Wing, Strand, London WC2B 4QN giving details of the shares purchased and the price paid, together with a cheque for the tax payable made out to the Inland Revenue. Such notification and payment of tax must be made by the end of the calendar month following that in which the agreement to *purchase was made;*

(iii) no stamp duty or stamp duty reserve tax will be payable on the registration of renounced letters *of acceptance;*

(iv) transfers of shares once registered will be liable to ad valorem stamp duty in the usual way, generally at the rate of 50p per £100 or part of £100 of the amount or value of the consideration; and

(v) special rules may apply to agreements made by market makers and to agreements made by brokers and dealers in the ordinary course of their business as such:

Any person who is in doubt as to his taxation position should consult an appropriate professional adviser.

Copies of the listing particulars and application forms may be obtained from:

Racal Telecom Plc
Western Road
Bracknell
Berkshire RG12 1RG
and
The Courtyard
2-4 London Road
Newbury
Berkshire RG13 1JL

Barclays Bank PLC, New Issues
PO Box 123, Fleetway House
25 Farringdon Street
London EC4A 4HD

N M Rothschild & Sons Limited
New Court
St. Swithin's Lane
London EC4P 4DU
and
3 York Street
Manchester M2 2AW
and
Pembroke House
20 Cathedral Road
Cardiff CF1 9LJ

Goldman Sachs International Limited
Strand House
8/10 New Fetter Lane
London EC4A 1DB

Hoare Govett Corporate Finance Limited
4 Broadgate
London EC2M 7LE

Smith New Court Agency Limited
Chetwynd House
24 St. Swithin's Lane
London EC4N 8AE

and from the following branches of Barclays Bank PLC:

Birmingham
PO Box No. 34
63 Colmore Row
Birmingham B3 2BY

Bristol
PO Box No. 207
40 Corn Street
Bristol BS99 7AJ

Cardiff
PO Box No. 69
121 Queen Street
Cardiff CF1 1SG

Edinburgh
35 St. Andrew Square
Edinburgh EH2 2AD

Glasgow
90 St. Vincent Street
Glasgow G2 5UQ

Leeds
PO Box 100
28/30 Park Row
Leeds LS1 1PA

Liverpool
PO Box No. 107
4 Water Street
Liverpool L69 2DU

Manchester
PO Box No. 357
17 York Street
Manchester M60 2AU

Newcastle
Percy Street
Newcastle upon Tyne
NE1 4QL

GUIDE TO COMPLETING THE PUBLIC APPLICATION FORM

ONLY ONE APPLICATION MAY BE MADE FOR THE BENEFIT OF ANY PERSON — see paragraph 5(e) of Part VII of the listing particulars dated 12 October 1988. IF YOU ARE ENTITLED TO APPLY FOR ORDINARY *SHARES IN THE SHAREHOLDER OFFER OR TO MAKE A PRIORITY APPLICATION AS AN ELIGIBLE* EMPLOYEE OF THE RACAL TELECOM GROUP THEN YOU MUST USE THE APPROPRIATE PRIORITY APPLICATION FORM AND NOT THIS FORM.

1. **Put in Box 1 your full name and address (please use block capitals).** Application must not be made by any person under 18, but a parent, grandparent or guardian of a child under 18 may apply for the benefit *of that child. To do this you should put your own name* in Box 1, and after your surname write "A/C" followed by the full names of the child and the child's date of birth. This does not stop you from making a single *application for your own benefit.*

If you wish to apply jointly with another adult, see Note 6.

2. ***Put in Box 2 (in figures) the number of shares for which you are applying.***

Applications must be for a minimum of 200 Ordinary Shares and in one of the following multiples:

Applications:	Multiples of:
200 to 1,000	200
1,000 to 5,000	500
5,000 to 10,000	1,000
10,000 to 50,000	5,000
more than 50,000	10,000

Applications for any other number of shares will be rejected.

3. **Put in Box 3 (in figures) the exact amount payable.**

The amount of your cheque or banker's draft should be 170p multiplied by the number of Ordinary *Shares inserted in Box 2.*

For example:

200 Ordinary Shares would cost	£340
1,000 Ordinary Shares would cost	£1,700
5,000 Ordinary Shares would cost	£8,500
10,000 Ordinary Shares would cost	£17,000

4. **Sign and date the form in Box 4.** *The application* form may be signed by someone else on your behalf if he is duly authorised to do so. An agent must enclose the power of attorney appointing him (or a copy certified *by a solicitor) and state the capacity in which he signs.*

A corporation must sign under the hand of a duly authorised official, whose representative capacity must be stated.

By making an application, you warrant that you are not, and are not acting on behalf of, a US person *as defined in paragraph 5(l) of Part VII of the listing* particulars dated 12 October 1988.

5. **Pin to Box 5 a cheque or banker's draft for the exact amount you have entered in Box 3. Your cheque or banker's draft must be made payable to "*Racal Telecom Plc Share Offer*". Please ensure that it is crossed *and write on it "Not Negotiable".***

No *receipt will be issued.* Your cheque or banker's draft must be drawn in sterling on an account at a bank branch in the United Kingdom, the Channel Islands or the Isle of Man and must bear a United Kingdom bank sort code number in the top right hand corner.

If you do not have a cheque account, you can obtain a cheque from your building society or a bank *branch, in which case you should write your full name(s) and address on the back of the cheque.*

An application may be accompanied by a cheque drawn by someone other than the applicant(s), but any monies returned may be sent by cheque crossed "Not Negotiable A/C Payee Only" in favour of the person named in Box 1.

6. **You may apply jointly with up to three other people, provided each applicant is aged 18 or over. They should complete and sign Box 6.** Each applicant should read Note 4 before signing this box.

You must send your completed application form by post, or deliver it by hand, together with your *cheque or banker's draft for the amount payable,* to Barclays Bank PLC, New Issues, PO Box 123, Fleetway House, 25 Farringdon Street, London EC4A 4HD so as to be received no later than 10.00 am on 21 October 1988.

Photocopies of Public Application Forms will not be accepted in any circumstances.

PUBLIC APPLICATION FORM

VODA RACAL TELECOM

To *Racal Telecom Plc*
Barclays Bank PLC, New Issues

N M Rothschild & Sons Limited
Goldman Sachs International Limited

Before completing this form, please read carefully the guide opposite

PLEASE USE BLOCK CAPITALS

Mr Mrs Miss Ms or title	Forename(s) (in full)
Surname	
Address	
	Postcode

1

I/We offer to subscribe for ____ Ordinary Shares 2

in Racal Telecom Plc on and subject to the Terms and Conditions set out in the listing particulars dated 12 October 1988 and subject to the Memorandum and Articles of Association of the Company

and I/we attach a cheque or banker's draft for the exact amount payable of £ ____ 3

Date October 1988	Signature

4

☐ Pin here your cheque/banker's draft for the exact amount in Box 3, payable to "Racal Telecom Plc Share Offer" and crossed "Not Negotiable" 5

FOR OFFICIAL USE ONLY

1. Form No
2. Acceptance No
3. Shares Accepted
4. *Amount received* £
5. Amount payable £
6. Amount returned £
7. Cheque No

JOINT APPLICANTS

The first applicant should sign Box 4 and complete Box 1. Using BLOCK CAPITALS, insert below the names of the *other joint* applicants, who must sign in the right hand column.

I/We join in this application

Mr Mrs Miss Ms or title		*Forename(s) (in full)*	Surname	Signature
2nd joint applicant				
3rd joint applicant				
4th joint applicant				

6

STOCK EXCHANGE PRICES

Sharp falls

ACCOUNT DAYS: Dealings began October 3. Dealings end October 14. §Contango day October 17. Settlement day October 24. §Forward bargains are permitted on two previous business days.

Prices recorded are at market close. Changes are calculated on the previous day's close, but adjustments are made when a stock is ex-dividend. Where one price is quoted, it is a middle price. Changes, yields and price earnings ratios are based on middle prices. (aa) denotes Alpha Stocks.
(VOLUMES PAGE 30)

Portfolio
PLUS
Accumulator

From your Portfolio gold card check your eight share price movements, on this page only. Add them up to give you your overall total and check this against the daily or accumulator dividend figures. If it matches or betters this figure you have won outright or a share of the daily or accumulator prize money stated. If you win, follow the claim procedure on the back of your card. Always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Gain or loss
1	Sock Shop	Drapery,Stores	
2	Priest Marians	Property	
3	Bassett Foods	Foods	
4	Spring Ram	Industrials S-Z	
5	Alba	Electricals	
6	Invergordon Distl	Breweries	
7	Chesterfield	Property	
8	Isotron	Industrials E-K	
9	SEET	Textiles	
10	Atwoods	Building,Roads	
11	Ranger	Oil,Gas	
12	Devenish (JA)	Breweries	
13	Town Centre	Property	
14	Wickes	Drapery,Stores	
15	Tace	Industrials S-Z	
16	Allied Text	Textiles	
17	Baggeridge Brick	Building,Roads	
18	Triefus	Industrials S-Z	
19	Bredero	Property	
20	ERF	Motors,Aircraft	
21	Berisford (S&W) (aa)	Foods	
22	Sandell Perkins	Building,Roads	
23	BSS Group	Industrials A-D	
24	Erskine Hse	Industrials E-K	
25	Lon & Metro	Property	
26	Scot TV	Leisure	
27	Shiloh	Industrials S-Z	
28	Silentnight	Industrials S-Z	
29	Cullens	Foods	
30	Cliffords Dairies	Foods	
31	MIL Research	Paper,Print,Adv	
32	Chemring	Industrials A-D	
33	Bromsgrove Inds	Industrials A-D	
34	Plaxton	Motors,Aircraft	
35	Holmes Protection	Industrials E-K	
36	Rover	Motors,Aircraft	
37	Brunning	Paper,Print,Adv	
38	Cray Elect	Electricals	
39	VSEL	Industrials S-Z	
40	Oil Search	Oil,Gas	
41	Jacksons Bourne	Industrials E-K	
42	Wilding Office	Drapery,Stores	
43	McKechnie	Industrials L-R	
44	Usher Walker	Paper,Print,Adv	
© Times Newspapers Ltd.		Daily Total	

Please take into account any minus signs

Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £8,000 in Saturday's newspaper.

MON	TUE	WED	THU	FRI	SAT	Weekly Total

BRITISH FUNDS

SHORTS (Under Five Years)

FIVE TO FIFTEEN YEARS

OVER FIFTEEN YEARS

UNDATED

INDEX-LINKED

BANKS, DISCOUNT, HP

1988 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
380	308	Provident	315	322	● ..	23.3	7.3	8.8
111	30	Rea Bros	73	78	-1	0.3	0.4	..
154	94	Rothschild (J) Hld	152	155	+2	18.7	8.9	8.1
380	287	Ryl Bk Scot (aa)	351	353	-2	17.9	5.1	8.8
10	858	Schroders	875	925	● ..	22.8	2.4	11.3
538	372	Stand Chart (aa)	493	497	r +14	46.7	9.4	..
117½	95	TSB (aa)	106	107	-2	6.8	6.2	7.1
595	403	Union Disc	500	505	..	38.4	7.8	11.4
295	278	Warburg SG	295	300	-3	15.3	5.1	8.0
133	95	Do 5% 'A'	100	103	..	8.0	7.8	..
40¾	23	Wells Fargo	30¼	-	●-½	..	..	..
450	443	Wintrust	445	450	-5	9.3	2.1	16.7

BREWERIES

1988 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
475	322	Allied-Lyons (aa)	457	458	-5½	17.3	3.7	14.0
807	734	Bass (aa)	775	780	-10	28.9	3.5	11.6
59	44	Belhaven	49	50	●-2½	1.0	2.8	19.3
175	127	Boddington	144	147	●-1	5.4	3.7	15.1
207	120	Buckleys	145	155	-1	4.3	2.9	48.3
195	147	Bulmer (H P)	150	157	..	8.7	5.6	10.3
191	120	Burtonwood Brew	170	178	..	4.2	2.4	21.5
390	332	Clark (Matthew)	383	393	..	14.7	3.8	10.7
371	292	Devenish (JA)	303	310	+2	4.0	1.3	27.0
247	176	Greenall Whitley	231	235	-4	8.3	3.6	13.3
494	433	Greene King	453	455	-5	9.9	2.2	20.1
357	271	Guinness (aa)	326	328	●-3	12.9	3.9	10.8
770	680	Hardys & Hansons	760	780	..	30.8	3.9	14.4
130	76	Highland Distl	123	127	-1	3.4	2.7	19.5
375	168	Invergordon Distl	365	370	●+4	8.3	2.3	22.2
448	125	Irish Distl	410	420	-1	..	..	..
167	110	Marston Thompson	154	157	..	3.9	2.5	17.5
683	464	Morland	615	680	..	10.9	1.7	25.2
358	285	SA Breweries	265	285	..	..	..	..
384	298	Scot & New (aa)	352	354	-4	12.2	3.5	17.4
721	479	Vaux Group	682	685	-6	21.8b	3.3	20.3
317	288	Whitbread 'A' (aa)	292	294	-3	14.1	4.8	10.9
700	324	Do 'B'	800	780	..	14.1	2.2	24.2
411	290	Whitbread Inv	380	385	-1	12.3	3.2	40.7
494	351	Wolvrhmptn & D	408	415	-2	8.2	2.0	17.5
530	385	Young 'A'	480	510	-10	12.3	2.5	29.2

BUILDING, ROADS

1988 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
273	217	Abbey	220	230	..	..	..	8.7
400	315	Amec	363	367	-13	19.3	5.3	10.4
473	343	Anglia Sec	393	408	-2	3.4	0.8	23.6
54	35	Anglo Utd	41	44	..	1.3	3.0	20.8
206	80	Arncliffe	147	162	..	5.3	3.4	9.8
320	247	Atwoods	298	301	+1	9.3	3.1	14.7
310	238	BPB Ind (aa)	251	253	-13½	11.3	4.5	8.7
380	240	Baggeridge Brick	274	284	+1	5.0	1.8	19.7
88	32	Bailey (Ben) Constr	82	85	..	2.9	3.5	6.5
218	159	Barratt Devs	170	172	●-3	14.9	8.7	7.3
272	181	Bellway	239	244	-2	10.7	4.4	11.7
113	83	Bellwinch	88	91	● ..	5.0	5.6	6.1
394	259	Berkeley Gp	281	287	-6	4.7	1.7	10.8
122	83	Bett Bros	102	112	-1	4.8	4.5	24.7
408	320	Blockleys	350	400	● ..	9.7	2.8	20.4
474	400	Blue Circle (aa)	452	455	●-11	21.3	4.7	10.8
393	378	Boot (Henry)	389	400	..	19.3	4.9	8.3
295	167	Breedon PLC	220	240	●-7	9.1	4.0	30.8
178	110	Br Dredging	139	145	●-2	6.8	4.9	30.9
137	117	Bryant	134	137	●-2	5.7	4.2	8.4
165	112	CALA	142	147	● ..	3.7	2.6	19.9
144	110	CRH	136	140	●-1			
155	104	Cakebread Robey	123	133	..	5.1	4.0	22.2
355	259	Caradon	335	342	-2	10.7	3.2	12.8
148	97	[illegible]	105	108	..	1.3	1.2	11.7
380	195	[illegible]	337	347	●+7	8.7	2.5	11.7
179	132	[illegible] PLC	173	180	-2	4.0	2.3	22.0
397	259	Costain	329	331	●-5	14.8	4.2	13.5
317	203	Countryside	245	255	-4	3.0	1.2	12.3
231	176	Crest Nicholson	212	215	-2	8.3	3.9	10.8
136	73	Crosby James	119	123	..	2.7	2.2	8.5
300	225	Douglas (RM)	296	302	..	5.7b	1.9	14.8
41	23	Edmund Hldgs	33½	35½	● ..	1.5	4.3	16.3
165	78	Erith	102	107	●-1	4.4	4.2	14.2
300	175	Federated Hsg	278	282	●-1	7.7	2.8	10.2
98	75	Finlan Gp	80	84	●-3	6.0	7.3	11.7
78	60	Galliford	72	74	..	4.3	5.9	12.8
365	210	Gibbs & Dandy Ord	255	265	●-3	3.5	1.3	34.0
585	365	Gleeson (MJ)	515	535	-5	9.3	1.8	12.6
285	205	Harrison Ind	258	268	..	9.1	3.5	12.4
126	91	Hewden-Stuart	118	121	-3	2.9	2.4	12.3
320	250	Heywood Williams	282	287	..	13.3	4.7	10.4
380	291	Higgs & Hill	350	358	..	13.3	3.8	11.1
90	67	How Gp	61	68	● ..	2.5	4.2	10.7
69	52	Howard Hldgs	53	56	● ..	1.7	3.1	9.2
202	141	Ibstock Johnsen	168	171	-5	6.0	3.5	11.1
183	86½	Jarvis (J) & Sons	180	185	..			
355	270	Laing (J)	307	312	● ..	10.7	3.5	9.2
178	111	Lawrence (Walter)	147	149	-2	6.3	4.3	9.3
58	38	Lilley (FJC)	50	51	-½	..	..	58.7
260	195	Lovell (YJ)	203	206	-2	7.0	3.4	10.1
282	186	Magnet (aa)	207	209	-2	9.2	4.4	12.4
202	147	Manders	195	200	●+1	7.6	3.8	22.1
173	138	Marley	163	164	●-1	7.3	4.5	11.7
283	223	Marshalls (Halifax)	233	238	-2	9.7	4.1	11.6
133	79	Maunders (J)	100	105	-1	4.2	4.1	6.1
509	298	McAlpine (Alfred)	315	323	+15	21.5	6.7	8.4
497	369	McCarthy & S	392	399	-1	3.7	1.4	11.9
429	341	Meyer Int	383	386	-4	12.7	3.3	10.3
240	56	Miller (Stanley)	227	232	●-3	2.0	0.9	..
438	347	Mowlem (John)	387	390	● ..	23.7	6.1	10.2
108	82	NSM	82	86	r -1	..	..	..
17¼	10½	Newarthill	16½	17½	..	18.7	1.1	42.7
485	188	[illegible]	169	172	..	10.5	6.1	12.5
184	169	Persimmon	168	171	● ..	6.00	3.5	13.7
128	87	Phoenix Timber	98	102	..	3.3	3.3	12.5
895	715	Pochins	790	820	..	21.3	2.6	8.9
194	172	Prowting	185	188	..	5.7	3.0	11.5
506	423	RMC Gp (aa)	485	490	-5	16.1	3.3	11.8
111	82	Raine Ind	84	85	..	2.7	3.2	17.3
450	385	Redland (aa)	431	433	-4	21.1	4.9	10.1
185	125	[illegible]	258	262	..	5.9	2.3	10.8
144	113	Rugby Group	132	134	●-2	8.2	4.7	11.9
285	215	Sandell Perkins	260	270	+4	7.2	2.7	12.6

CHEMICALS, PLASTICS

DRAPERY, STORES

ELECTRICALS

1988 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
64	53	Dowding & Mills	58	59	●-½	2.7	4.6	11.4
221	178	Electrocomponents	194	197	-2	5.8	3.0	13.3
128	99	Elec Data Process	100	105	..	2.8	2.7	8.8
92	65	Electronic Mach	63	73	..	1.2	1.8	62.9
480	367	Emess	436	445	..	11.5	2.6	16.6
412	287	Eurotherm	395	403	..	8.8	2.2	14.6
143	113	FKI Babcock (aa)	125	-	-1	3.1	2.5	10.9
179	138	Farnell Elect	140	144	-3½	4.7	3.3	10.8
99	76½	Ferranti Intl (aa)	92	93	-½	3.1	3.4	11.6
69	50	Forward Tech	53	56	..	1.3	2.3	9.1
169	144	GEC (aa)	158	159	-3	8.7	5.5	8.4
405	192	Harland Simon	373	380	..	3.2	0.8	24.3
85	46	Highland Elect	68	73	..	3.3	4.8	10.5
410	185	Hoskyns Gp	402	417	+2	32.0	7.8	38.8
65	40	ITL Gp	41	46	..	2.7	6.1	7.7
280	150	Jones Stroud	250	270	● ..	8.0	3.1	13.4
365	325	Kode	320	330	..	38.7	6.4	10.8
395	350	Lec Refrigeration	365	375	● ..	18.0	4.9	10.3
58½	37	Life Sciences	52	54	●-1	1.3	2.5	31.4
391	232	Logica	351	358	● ..	3.1	0.9	19.8
298	226	Macro 4	258	273	●-10	5.2	2.0	17.2
254	173	Memec	215	223	● ..	5.9	2.7	14.3
95	41	MBS	42	47	..	1.3e	2.9	10.3
463	282	Microfilm Repro	365	380	r -5	4.5	1.2	27.0
189	87	Micro Focus	162	172	-2	..	..	17.0
316	219	Microgen	223	230	..	8.0	3.5	14.0
190	115	Mitel	159	-	-8	..	..	..
24⅝	19½	Molex	21½	-	-¼	..	..	..
83	43	[illegible] Elect	73	78	● ..	0.1	0.1	..
44	29	Murray Elect	32	34	..	0.3	0.9	..
104½	89½	NEI	103	104	●-½	7.2b	7.0	33.7
122	64	NMW Comp	67	72	..	3.3	4.7	12.3
153	133	[illegible] Telecom	148	150	-3	2.7	1.8	13.5
325	293	Newmark (Louis)	315	330	● ..	19.6	6.1	10.8
395	245	Northamber	330	335	r -1	2.0	0.5	19.2
24	16	Oceonics	18	20	..	..	..	..
278	200	Oxford Instruments	248	251	..	3.6	1.4	16.7
221	135	P-E International	192	202	● ..	5.1	2.6	14.0
257	175	P & P	253	257	-1	2.7	1.1	21.1
69	45	Peek	45	49	-1	0.4	0.9	30.9
82½	72½	Philips Fin 5¾%	75	80	..	575	7.4	..
10	700	Philips Lamps N/V	8⅝	-	-⅛	..	..	..
320	239	Pifco	315	325	● ..	11.3	3.5	8.8
271	174	Do 'A' Ltd Voting	267	274	● ..	11.3	4.2	7.6
259½	156	Pilgrim House	254	257	r -1	8.0	3.1	14.1
178	141	Plessey (aa)	160	161	-1½	8.8	5.5	10.1
179	117	Pressac	185	189	+1	2.2	1.3	16.9
122	74	Quest Automation	111	115	..	2.0	1.8	9.7

FINANCE, LAND

FINANCIAL TRUSTS

FOODS

HOTELS, CATERERS

INDUSTRIALS A-D

E-K

L-R

S-Z

INSURANCE

Investment Trusts appear on Page 42

LEISURE

MINING

MOTORS, AIRCRAFT

NEWSPAPERS, PUBLISHERS

OILS, GAS

Portfolio
PLUS
Accumulator

© Times Newspapers Limited

DAILY DIVIDEND £4,000
Claims required for 30 points
ACCUMULATOR £258,000
Claims better than 30 points
Claimants should ring 0254-53272

OVERSEAS TRADERS

PAPER, PRINT, ADVERTISING

PROPERTY

SHIPPING

SHOES, LEATHER

TEXTILES

TOBACCOS

1988 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
480	399	BAT (aa)	443	445	●-5½	24.0	5.4	8.1
150	125	[illegible]	137	143	..	..	..	..
455	365	Rothmans 'B' (aa)	441	443	-1	13.3	3.0	9.6

● Ex dividend a Ex all b Forecast dividend e Interim payment passed f Price at suspension g Dividend and yield exclude a special payment k Pre-merger figures n Forecast earnings o Ex other r Ex rights s Ex scrip or share split t Tax-free .. No significant data.

THE TIMES UNIT TRUST INFORMATION SERVICE

ABBEY UNIT TRUST MANAGERS
80, Holdenhurst Rd, Bournemouth BH8 8AL.
Tel: 0345 717373 (Linkline)

	Bid	Offer	Chng	Yld
Gilt & Fixed	113.7	120.6●	-0.4	6.29
Hi Inc Equity	119.5	127.1●	-0.4	4.88
Worldwide Bd	190.9	202.4	-0.8	4.79
American Gth	156.8	166.8	..	1.18
Asian Pacific	68.74	73.52	-0.15	1.47
Assets & Earns	142.9	152.0	-0.1	1.20
Capital Res	81.81	82.10	-0.12	3.85
Comm Energy	85.86	96.11●	+0.04	1.10
Euro Capital	73.42	78.10	-0.23	0.96
General	160.9	171.1	-0.9	2.63
Japan	88.15	94.28●	+1.07	0.00
UK Gth Inc	122.9	130.1●	-0.1	1.79
Do Acc	182.4	194.0●	-0.2	1.20
US Emerg Co	44.85	47.71●	+0.10	0.00
Income Gth	265.3	282.2	-0.8	3.37
Master Acc	72.36	77.40	-0.01	2.08
American Inc	45.16	48.06	-0.06	5.70
Ethical Tst	43.95	46.75	-0.15	2.67

ABTRUST MANAGEMENT LTD
10, Queens Terrace, Aberdeen AB9 1QJ Tel: 0224 633070
Salisbury House 30, Finsbury Circus, London EC2M 7QQ Tel: 01-374 6801 dealing (Freephone) 0800 833580

	Bid	Offer	Chng	Yld
American	41.23	43.86	-0.40	2.05
Australian	23.01	24.48●	-0.13	1.41
Euro Tst	45.88	48.63	-0.25	0.00
Extra Inc	38.27	40.82●	-0.01	5.11
Fund Invest	99.06	105.3●	-0.14	1.00
Do Acc	150.1	159.5●	-0.2	1.00
Gt/Fxd Interest	22.88	24.12●	-0.01	9.90
Global Income	35.30	37.58●	-0.16	5.15
Income Growth	66.07	70.29	-0.17	4.27
Japan Gen	159.8	170.0	+0.8	0.01
N Amer Inc	26.01	27.81●	-0.26	3.86
Special Sits	83.88	87.74c	-0.19	1.29
UK Growth	31.74	33.69●	-0.06	2.74
World Gth	39.07	41.47	-0.04	1.15

AETNA UNIT TRUSTS LTD
401, St John Street London EC1V 4QE Tel: 01-837 6494

	Bid	Offer	Chng	Yld
Euro Gth Acc	111.8	118.6●	-1.2	1.01
Exempt	366.8	416.8●	-1.7	4.58
Far Eastern	213.6	228.3●	+2.2	0.00
Fin & Prop	78.29	82.94	-0.32	2.58
Hi Yield	79.77	84.50a	+0.66	4.52
Income & Gth	311.6	330.1●	-1.2	4.31
Intl Earnings	181.8	192.4●	-3.2	2.88
Intl Gth Inc	85.58	91.14●	-0.22	0.24
Japan Gth Acc	151.5	161.6	+3.5	0.00
N Amer Gth Inc	118.6	125.3	-2.7	2.51
Preference Inc	128.8	136.5●	-0.3	8.90
Sml Co Div Inc	96.4	102.1	-0.5	4.29
Sml Co Gth	299.6	317.4	-2.0	1.51
Spec Sits Inc	128.1	135.7	-1.0	1.52
UK Growth	373.0	395.2	-6.8	3.26

● Ex dividend. c Cum dividend. k Cum stock split. s Ex stock split. m Cum all (any two or more of above). a Ex all (any two or more of above). Dealing or valuation days: (1) Monday. (2) Tuesday. (3) Wednesday. (4) Thursday. (5) Friday.

UNLISTED SECURITIES

THIRD MARKET

INVESTMENT TRUSTS

FOREIGN EXCHANGES

Sterling index compared with 1975 was up at 76.5 (day's range 76.4-76.5).

STERLING SPOT AND FORWARD RATES

Market rates for October 12

	Range	Close	1 month	3 month
New Yrk	1.7255-1.7315	1.7305-1.7315	0.50-0.49pr	1.41-1.38pr
Montrl	2.0922-2.0975	2.0922-2.0960	0.31-0.16pr	0.52-0.35pr
Amstrdm	3.5795-3.5961	3.5795-3.5833	2-1¾pr	5⅝-5⅜pr
Brussels	66.56-66.94	66.56-66.77	32-20pr	85-70pr
Copnhgn	12.2592-12.2729	12.2606-12.2729	4½-3⅝pr	11⅝-10⅝pr
Dublin	1.1855-1.1898	1.1862-1.1872	52-45pr	140-129pr
Frankft	3.1743-3.1899	3.1743-3.1778	2-1¾pr	5⅝-5⅜pr
Lisbon	261.41-263.52	262.51-263.52	15-58ds	39-126ds
Madrid	210.06-210.90	210.06-210.52	10pr-5ds	18-38ds
Milan	2365.41-2377.55	2365.41-2368.51	3pr-par	6-1pr
Oslo	11.7453-11.7711	11.7518-11.7697	¾-1⅞ds	3⅞-4⅝ds
Paris	10.8239-10.8731	10.8239-10.8354	4-3⅝pr	11-10⅝pr
Stckhlm	10.8897-10.9189	10.8897-10.8995	1⅝-1¼pr	4⅝-3⅝pr
Tokyo	222.95-223.43	222.95-223.25	1½-1⅝pr	4¼-4pr
Vienna	22.35-22.41	22.38-22.41	12⅝-11⅝pr	35⅝-31⅜pr
Zurich	2.6813-2.7008	2.6813-2.6846	2-1¾pr	5⅝-5⅜pr

Premium = pr. Discount = ds.

OTHER STERLING RATES

Argentina austral* . 25.8434-25.9867
Australia dollar 2.1425-2.1465
Bahrain dinar 0.6505-0.6545
Brazil cruzado * 668.95-672.70
Cyprus pound 0.82-0.83
Finland marka 7.4950-7.5250
Greece drachma 258.25-260.25
Hong Kong dollar .. 13.4965-13.5091
India rupee 25.31-25.51
Kuwait dinar KD 0.4945-0.4985
Malaysia ringgit 4.6331-4.6376
Mexico peso 3900-4000
New Zealand dollar .. 2.7693-2.7754
Saudi Arabia riyal 6.47-6.51
Singapore dollar 3.5084-3.5132
S Africa rand (fin)...... 6.9200-7.0654
S Africa rand (com).... 4.2703-4.2781
U A E dirham 6.335-6.375

*Lloyds Bank. Rates supplied by Extel and Barclays Bank HOFEX

DOLLAR SPOT RATES

Ireland 1.4525-1.4535
Singapore 2.0315-2.0325
Malaysia 2.6820-2.6830
Australia 1.2402-1.2417
Canada 1.2125-1.2135
Sweden 6.3020-6.3070
Norway 6.7960-6.8010
Denmark 7.0970-7.1020
W Germany 1.8415-1.8425
Switzerland 1.5590-1.5597
Netherlands 2.0760-2.0770
France 6.2775-6.2825
Japan 128.20-129.30
Italy 1371.0-1372.0
Belgium (Com) 38.59-38.62
Hong Kong 7.8145-7.8155
Portugal 151.20-151.70
Spain 121.35-121.45
Austria 12.95-12.98

Rates supplied by Barclays Bank HOFEX and Extel.

MONEY MARKETS

Base Rates %: Clearing Banks 12 Finance Hse 11
Discount Market Loans %
Overnight High: 11½ Low 8 Week fixed: 11½
Treasury Bills (Discount %)
Buying: 2 mth – 11²¹⁄₃₂ 3 mth – 11⁹⁄₁₆
Selling: 2 mth – 11¹⁹⁄₃₂ 3 mth – 11⁷⁄₁₆
Prime Bank Bills (Discount %): 1 mth: 11²¹⁄₃₂-11⅝
2 mth: 11⅝-11¹⁵⁄₃₂ 3 mth: 11⁹⁄₁₆-¹⁷⁄₃₂ 6 mth 11⁵⁄₃₂-¹⁄₃₂
Trade Bills (Discount %): 1 mth: 12⁵⁄₃₂
2 mth: 12⅛ 3 mth: 12³⁄₁₆ 6 mth 11²³⁄₃₂
Interbank (%). Overnight: open 11½ close 11
1 week: 11¹¹⁄₁₆-½ 1 mth: 11⅞-¹³⁄₁₆ 3 mth: 11¹⁵⁄₁₆-11⅞
6 mth: 11¹³⁄₁₆-¾ 9 mth: 11¹¹⁄₁₆-⁹⁄₁₆ 12 mth: 11¹¹⁄₁₆-⁹⁄₁₆
Local Authority Deposits (%)
2 day: 11⅝ 7 day: 11¾ 1 mth: 11¹³⁄₁₆
3 mth: 11⅞ 6 mth: 11¾ 12 mth: 11⅝
Local Authority Bonds (%)
1 mth: 12⅛-12 2 mth: 12⅛-12 3 mth: 12⅛-12
6 mth: 12⅛-12 9 mth: 12⅛-11⅞ 12 mth: 12¹⁄₁₆-11⅞
Sterling CDs (%): 1 mth: 11⅞-11¾
3 mth: 11⅞-¹³⁄₁₆ 6 mth: 11¹¹⁄₁₆-⅝ 12 mth 11⅝-11½
Dollar CDs (%): 1 mth: 8.25-8.20
3 mth: 8.45-8.40 6 mth: 8.50-8.45 12 mth 8.70-8.65

ECGD

Fixed Rate Sterling Export Finance. Make-up day: August 31, 1988. Agreed rates Sept 26, 1988 to Oct 25, 1988. Scheme I: 12.27 per cent. Schemes II & III: 12.72 per cent. Reference rate July 30, 1988 to August 31, 1988. Scheme IV & V: 11.364 per cent.

EURO MONEY DEPOSITS %

Currency	7 day	1 mth	3 mth	6 mth
Dollar:	8³⁄₁₆-7¹⁵⁄₁₆	8⅛-8⅛	8⁹⁄₁₆-8⁷⁄₁₆	8⅝-8⅝
Call: 8⅛-7⅞				
Deutschemark:	4⅝-4⅜	4⅝-4⅜	5¹⁄₁₆-4¹⁵⁄₁₆	5³⁄₁₆-5¹⁄₁₆
Call: 4⅜-3⅝				
French Franc:	7⅝-7⅛	7⅝-7½	7⅞-7⅝	8-7⅞
Call: 7½-6½				
Swiss Franc:	3½-3⅜	3⁷⁄₁₆-3⁵⁄₁₆	3¹³⁄₁₆-¹¹⁄₁₆	3⅞-3⅝
Call: 3-2				
Yen:	4⁷⁄₁₆-4⁵⁄₁₆	4⅝-4⅜	4⅝-4⅜	4⅝-4⅜
Call: 3⅝-2⅝				

GOLD

BULLION:
Open: $408.25-408.75 Close: $409.25-409.75
High: $409.50-410.00 Low: $404.50-405.00

COINS: Per coin (Ex VAT)
Britannia: $421.00-426.00 (£243.00-246.00)
Krugerrand: $409.00-412.00 (£236.00-238.00)
Mapleleaf (1oz): $421.00-426.00 (£243.00-246.00)
American Eagles: $421.00-426.00 (£243.00-246.00)
New Sovereigns: $96.25-97.25 (£55.50-56.25)
Old Sovereigns: $96.25-97.25 (£55.50-56.25)
Platinum: $517.00 (£299.10)
Palladium: $121.90 (£70.50)
Silver: $6.37-6.39 (£3.680-3.695)

LONDON FINANCIAL FUTURES

	Open	High	Low	Close	Vol
FT-SE 100			Previous open interest 13492		
Dec 88	183.80	184.30	183.10	183.55	2005
Mar 89	NT	—	—	184.85	0
Three Month Sterling			Previous open interest 43537		
Dec 88	88.36	88.38	88.28	88.28	14942
Mar 89	89.12	89.12	88.98	88.98	1238
Jun 89	89.36	89.36	89.26	89.26	332
Sep 89	89.48	89.48	89.38	89.38	34
Three Month Eurodollar			Previous open interest 30936		
Dec 88	91.34	91.36	91.31	91.35	4459
Mar 89	91.42	91.44	91.41	91.42	1178
Jun 89	91.28	91.30	91.27	91.29	404
Sep 89	91.09	91.12	91.09	91.11	283

	Open	High	Low	Close	Vol
US Treasury Bond			Previous open interest 12644		
Dec 88	89-11	89-18	89-08	89-13	11992
Mar 89	NT	—	—	88-27	0
Long Gilt			Previous open interest 27498		
Dec 88	96-24	96-26	96-19	96-21	14733
Mar 89	NT	—	—	97-05	0
Jun 89	NT	—	—	—	
Japanese Govt Bond			Previous open interest 754		
Dec 88	104.76	105.09	104.72	104.74	852
Mar 89	103.60	103.60	103.42	103.46	2
German Govt Bond			Previous open interest 5994		
Dec 88	96.22	96.42	96.22	96.38	3145
Mar 89	95.72	95.79	95.71	95.76	290

COMMODITIES

ICIS-LOR Group

The API statistics brought levels up by a few cents in late US trading, thereafter prices moved in a narrow range signifying a continuing lack of overall direction. Demand for light end products offset the lack of buying on the remainder of the barrel.

CRUDE OILS/assessed ($/BBL FOB)

Brent Phys		12.40	-5
15 day Oct		12.40	-5
15 day Nov		12.45	-5
WTI Nov		13.80	+15
WTI Dec		13.40	

PRODUCTS Buy/sell $/MT.
Spot CIF NW Euro - prompt delivery

Prem Gas .15	+1	158-161	+2
Gasoil EEC		113-114	
Non 1H Oct		108-110	
Non 1H Nov		112-113	
3.5 Fuel Oil		54-57	
Naphtha	+2	124-126	+2

BIFFEX
GNI Freight Futures Dry Cargo ($10/pt)
Oct 88 Hi 1357-1350 Low Close 1357
Nov 88 Hi 1420-1403 Low Close 1419
Jan 89 Hi 1475-1460 Low Close 1474
Apr 89 Hi 1528-1515 Low Close 1525
Vol 632 lots Open interest 2717
Dry cargo index 1305.0 +11 on 11/10/88

IPE FUTURES

GAS OIL G W Joynson
Nov 113.25-13.00
Dec 114.50-14.25
Jan 116.00-15.25
Feb 116.00-15.50
Mar 116.00-14.00
Apr 114.00-13.00
May 114.25-11.50
Vol 5372

BRENT G W Joynson
Dec 12.50-12.42
Jan 12.54-12.51
Vol 2220

LONDON POTATO FUTURES (£/tonne)

Mth	Open	Close
Nov	59.00	57.30
Feb	69.00	68.50
Apr	94.80	93.50
May	103.80	103.50

Vol 128

LONDON FOX

COCOA G W Joynson
Sep 770-768 Sep 803-802
Mar 768-767 Dec 843-840
May 778-777 Mar 860-858
Jul 790-787 Vol 5642

COFFEE G W Joynson
Nov 1130-1129 Jul 1113-1110
Jan 1130-1129 Sep 1115-1110
Mar 1126-1125 Nov 1115-1113
May 1114-1110 Vol 5368

SUGAR C Czarnikow
FOB Vol: 3005
Dec 229.8-30.2 Aug 213.6-13.8
Mar 221.4-21.6 Oct 212.4-12.8
May 216.8-17.0 Dec 208.0-11.6

LONDON GRAIN FUTURES
WHEAT close (£/t) Vol 204
Nv 107.40 Ja 110.45 Mr 113.25
My 116.25 Jn 117.90 Sp 102.25
BARLEY close (£/t) Vol 178
Nv 105.50 Ja 108.70 Mr 110.70
My 112.45 Sp 99.00 Nv 101.75

SOYABEAN
Dec 178.5-77.5 Jan 177.0-76.0
Feb 185.5-83.0 Aug 172.0-67.0
Apr 185.0-83.0 Oct 172.0-67.0
Vol 75

LONDON METAL EXCHANGE
Official prices/volume previous day Rudolf Wolff

(£/tonne)	Cash	3 month	Vol	Tone
Copper Gde A	1621.0-1622.0	1540.5-1541.5	280200	Steadier
Copper Stand	1570.0-1580.0	1505.0-1515.0	Nil	Quiet
Lead	374.00-375.00	377.00-378.50	42100	Steadier
Zinc Hi Gde*	1500.0-1506.0	1395.0-1399.0	113472	Firm
Silver Large†	623.00-624.00	636.00-638.00	38	Quiet
Silver Small†	623.00-624.00	636.00-638.00	Nil	Quiet
Aluminium	1305.0-1310.0	1270.0-1275.0	101125	Quiet
Aluminium HG*	2280.0-2290.0	2235.0-2236.0	70925	Steady
Nickel*	11400-11450	10490-10500	5814	Steady

† (Cents per Troy oz). * ($ per tonne)

LONDON MEAT FUTURES (£/kg)
Live Pig Contract

Mth	Open	Close
Oct	93.40	93.30
Nov	95.00	94.80
Feb	96.50	95.80
Apr	100.00	109.50

Live Cattle Contract

Oct	unq	
Nov	115.00	115.00
Jan	118.00	115.00

Vol Pig-5 Cattle-0

MEAT & LIVESTOCK COMMISSION
Av'ge fatstock prices at representative markets on October 12

(kg lw)	Pig	Sheep	Cattle
GB (p)	73.58	141.22	107.85
GB (+/–)	+2.36	–11.22	–1.16
Eng/Wal (%)	+2.2	+2.2	+12.5
Eng/Wal (p)	73.82	142.27	107.44
Eng/Wal (+/–)	+2.40	–9.86	–1.02
Scotland (%)	+9.1	+48.2	+15.1
Scotland (p)	66.96	135.82	109.22
Scotland (+/–)	–2.48	–19.75	–1.60

* Estimated dead carcase weight

THE TIMES

GENERAL APPOINTMENTS

October 13, 1988

Stephen Bevan, a personnel specialist, questions the British custom of grooming 'pushy squirts' for top jobs in business

How to make the right manager for the 1900s

The head of graduate recruitment in a large UK company said: "We just bring in pushy squirts and try to make them into managers." While this might appear to be a rather blunt *instrument of selection*, experience suggests that this view represents what much of British industry *feels* is important in grooming young trainee managers for the 1990s. But is this what the nation needs? Isn't *there* a more scientific way of *spotting and* developing talent on graduates? If there is, how can it be made more *accessible?*

Of course, these and other questions have exercised the minds of many notables during the past 18 months or so. But surely there must have been pockets of good practice within companies for several years? At the Institute of Manpower Studies (IMS) our consulting experience tells us that there is plenty of good practice that receives little or no publicity. This prompted us to begin a *research study to isolate* and examine this good practice in an attempt to answer the question: What makes a manager?

The recently published report, also called *What Makes a Manager*, presents a view of the way questions of managerial skills, their description and assessment are currently being tackled by practitioners. *The results suggest* that, while good practice undoubtedly exists, serious ques*tions remain about our ability* as a nation to harness the resources available to us.

Every day in UK companies potential managers, trainee managers and experienced managers are being assessed. Judgments are made about whom to recruit, how to assess performance, whom to train in which skills, and who has most *potential*. In all *these* judgments, assumptions about job competence are made that can *determine the course* of an individual's career.

Our study was designed to discover the most frequently assessed managerial attributes in some large UK companies. We were also interested in why these attributes were being assessed and how these assessments were being carried out.

From 40 leading UK employers, we collected and analysed more than 100 documents used in *graduate recruitment, management* performance appraisal schemes, and in potential assessment and promotion of managers. So what pattern emerges?

First, we found that employers use a very similar set of words to describe what it is they look for. Thus, terms such as communication, leadership, judgment, initiative, *decision-making, conceptual* skill, motivation, organizing and managing people were all found in *abundance*. Indeed, good managers seem to be described in terms of their ability, their personality, their *technical skill, their* knowledge and their achievement. But as skill descriptions are often short and simple, it is not much of a surprise that most employers look for the same qualities.

So does such unanimity mean that there is a neat blueprint for managers in the UK? Unfortunately it does not, for under the *surface there lurks a wide range of* differences in what these words are held to mean. This is not only true when *comparing company* with company, but we also found significant variance *within* companies.

For example, one part of a business defined good decision-making as "not making a decision without having all the relevant facts to hand". Another part of the business valued decision-makers who "*made timely decisions*, which may sometimes be risky, but which are necessary in order to *take advantage of prevailing business* conditions".

Our view is that most *organizations have these differing* needs, depending on the jobs being carried out. But how many expect *managers* to *have* their performance judged against the global term "decision-making" on a standard appraisal form? The key here is to achieve a shared understanding between those conducting the assessments of *managers*.

Unless this exists, then *there can be no guarantee* that the same attributes are being assessed. *This is*, after all, an important requirement. In effect, the criteria against which these assessments are made communicate and reflect what sort of *behaviour* an organization values, and individuals tend to *modify their* behaviour when there are rewards at stake.

If there is not a consistent view *of what kind of performance is* required, organizations will be less able to describe and perpetuate a *successful formula*.

Thus, it is increasingly common for organizations to come to the IMS with the question: What attributes do our high-performing managers have? The resulting research reveals that, expressed in terms of observable behaviours, or performance outcomes (what people actually do), it is possible to arrive at revealing descriptions of the differences between the excellent and the mediocre.

Armed with this information, we can then evaluate existing selection criteria to see *whether they assess the same important* attributes. Other systems, such as appraisals, assessment centres, training programmes and succession management processes, can be evaluated in a similar way.

What this approach does, at least, is to reassure organizations that their methods have some "concurrent validity". Their cur*rent high flyers* would still have been recruited had more scientific selection methods been used orig*inally. Much more difficult to* establish are selection and performance standards that have "predictive" validity — that is, they are good at forecasting who the high flyers will be in five or 10 years' time.

Difficult though it is, this is what much of today's graduate recruitment by companies is all about, and despite the vast sums currently being spent on the milk round and on graduate dev*elopment programmes, very few* use anything approaching scientific or valid methods.

The "assessment centre" is increasingly cited as the answer to this shortcoming. Candidates, for either employment or promotion, are assessed on their performance in a range of exercises — leaderless groups, in-basket tests etc — and various psychological or personality tests. True, if devised and conducted well, assessment centres can be up to four times as valid — as a predictor of subsequent performance — as the *face-to-face* interview. However, done poorly, they can be expensive and misleading.

An assessment centre bought off the shelf can often mean that you are assessing people against criteria derived from other org*anizations*. As the IMS research has demonstrated, the differences here can be enormous, both in *cultural* and *skills terms*.

In practice, our experience suggests that the first step is to find what recipe has worked well so far. Organizations should look closely at what makes their good performers tick. If nothing else, it will start a healthy debate about which attributes the organization values and rewards with progression and status.

Of course, this process should be as scientific as possible, but the *key element of personal judgment* will never be far away, and neither should it be. The last thing British business *needs* is a cohort of managerial clones running the show by the end of the century.

But, by the same token, nor does it need boardrooms filled with ex-squirts with more push than average.

Stephen Bevan is a Research Fellow of the Institute of Manpower Studies

What Makes a Manager?, IMS Report No 144, *by Wendy Hirsh and Stephen Bevan, Institute of Manpower Studies, February 1988, £20 (IMS Subscribers, £13.35), plus £1*

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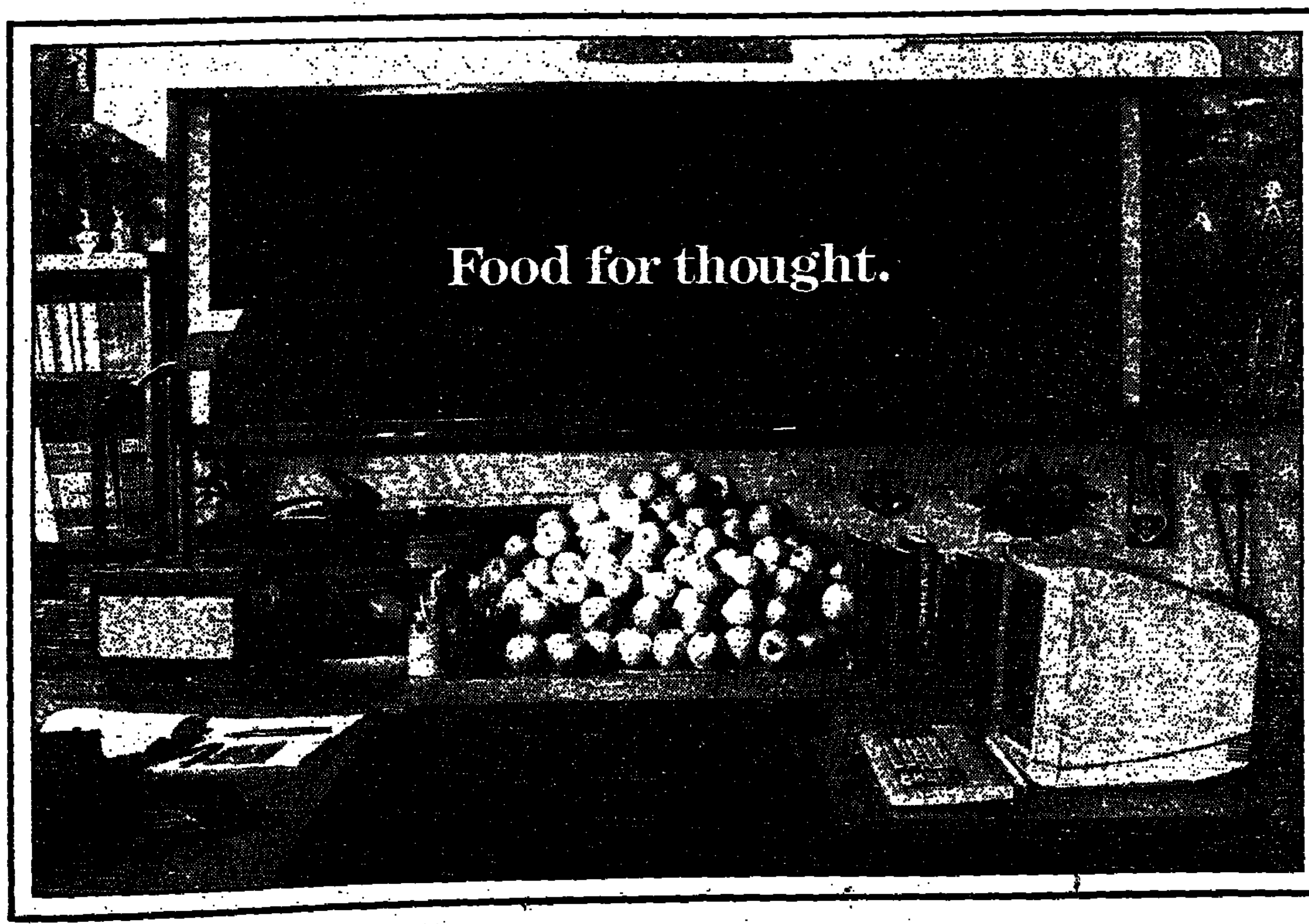

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(Ref: 283/BGNCE)

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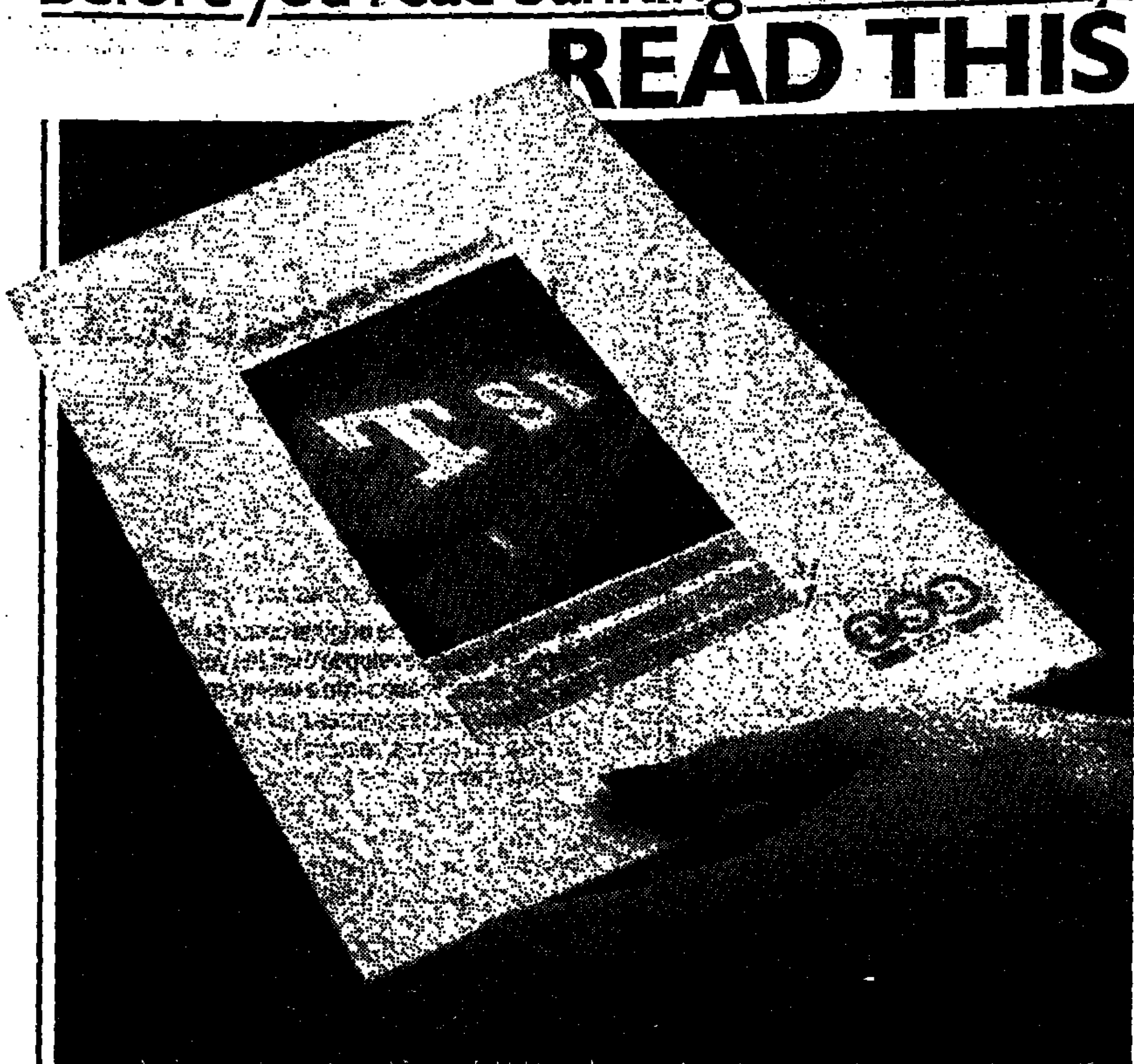

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Contact Graham New (0305 204831) for an informal discussion and an application form, or alternatively send a full CV to the Chief Executive, Dorset County Council, County Hall, DORCHESTER, Dorset DT1 1XJ.

DORSET County Council

Currie

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London's largest main Ford dealer and used car specialists are looking for graduate calibre professionals who can demonstrate a proven track record in their own field to join our expanding network of dealerships.

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We offer an excellent package with OTE up to £30,000 and, naturally, a company car.

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Price Waterhouse have concluded a unique world-wide joint venture with Kawasaki (KHI) to introduce the highly successful Kawasaki Production System (KPS) to manufacturing industry.

With its roots in the original concept of Just-in-time, KPS has developed over ten years of practical application into a unique manufacturing approach that recognises the crucial interaction of men, machines, materials and methods. It is flexible, practical and boasts an already impressive track record of measurable performance improvement, in industries as *diverse as engine, rolling stock, motor vehicle, structural steel and plant manufacture.*

As a result of significant client demand for KPS, we are now seeking to recruit a number of additional Management Consultants. You should be a degree qualified engineer in your late twenties/mid thirties with a minimum of 5 years production or other directly relevant engineering experience.

You will need to be a self-starter with a proven record in a recognised Management Consultancy or from within an advanced manufacturing environment.

We can offer excellent prospects and the opportunity to gain expertise at the leading edge of manufacturing techniques. Familiarisation with KPS will be provided, including the opportunity for training in Japan.

If you feel you could rise to the challenge of this unique opportunity write, indicating preferred location, to: **Keith Archer** quoting reference MCS/8304.

Price Waterhouse
Management Consultants
1 London Bridge
London SE1 9QL

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Since its formation in the early 1980's CSL has achieved rapid and consistent growth. We are now *the largest management consultancy and financial services* company specialising in the UK public sector.

Our success lies in the quality of our staff and we are now seeking to recruit additional experienced consultants.

A *knowledge* of the public sector would be an advantage, but the most important attribute is the ability to identify core issues and satisfy client requirements in an exacting and professional manner.

Successful candidates will be offered an attractive remuneration package along with first class career opportunities in this fast growing company.

If you have:

- *a good degree and/or professional qualification*
- a successful record of achievement in consultancy
- the determination to succeed in your career

we would like to hear from you.

All applications will be treated in the strictest confidence.

Please write, enclosing a curriculum *vitae* and salary details to:
John Thornton, Director, CSL, Heron House,
10 Dean Farrar Street, London SW1H 0DX.

The envelope should be marked 'Private and Confidential (Ref TM/1)'.

CSL

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Esprit's mission is to help clients improve their competitive edge through a critical market differential: people and performance. So far, Esprit's performance *improvement programmes* have led the way *in Information* Technology and Retail markets, *evidenced* by the demand for our 'Manager as Leader and Coach' programmes and "Teambuilder™" coaching tools; helping managers improve on-the-job performance of sales and support teams.

The world is at our feet. But we urgently need kindred spirits to help us extend our market coverage, enter new markets and capitalise on our successes overseas.

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SENIOR CONSULTANTS

You are stimulated by the process of unravelling 'people and performance' problems – analysing performance *requirements and designing appropriate training and management* solutions. You will also *manage in-company* implementation projects, from executive awareness to audit and measurement of results.

You are a graduate, possibly with MBA or a vocational degree. Practical, analytical approach; clear thinker and good communicator. Experience in performance analysis, educational design and change-management an advantage. Sense of humour essential.

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You are responsible for the partnership between Esprit and its major, bluechip clients. You will *initiate* consultancy *projects with client top management and gain* commitment to proposals. You will *manage* an account team, a business quota, and that most important factor of all . . . customer satisfaction.

You are a graduate, with a proven track record in IT Sales Management or Retail Operations Management. Or you are a consultant with a thorough knowledge of either industry, experienced in selling consultative solutions to top management in major organisations.

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The Candidate

Ideal age mid twenties to work for a divisional director and his team in a hi-spec working environment.

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Excellent audio typing skills essential and familiarity with w.p. an advantage. Must be flexible, possess initiative and want 100% job involvement.

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Applications in writing to include full C.V. to:-

Mrs Chris Lewis, Personnel Manager
Holder Mathias Alcock plc
234 Great Portland Street
London W1N 5HG

Holder Mathias Alcock

Closing date for receipt of applications 23.10.1988

PARLIAMENTARY SCIENCE AND TECHNOLOGY INFORMATION FOUNDATION

The Board of the Parliamentary Office of Science and Technology, which is being established under the Parliamentary and Scientific Committee, invites applications for the position of

DIRECTOR

of the new office, which is being established to provide objective, non-partisan scientific and technological information and analysis to Members of both Houses of Parliament.

The Director will be responsible for setting up and developing the new organisation, under the guidance of an Advisory Board on which both Houses, Science, Technology, Industry and academic institutions are represented. The Director will be responsible for developing and maintaining contact with Technology Assessment institutions in other countries and Parliaments; for advising the Board on the implementation of Technology Assessment for Parliament; and for developing procedures to facilitate the access of Parliament to scientific and technical expertise wherever this is required to enable Parliament to fulfil its legislative and scrutinising functions more effectively. He will also be involved in the development of a Westminster Fellowship scheme.

The appointment will offer great scope to an individual who combines administrative skill, experience in research and development, and understanding of science policy. The successful applicant, in addition, will be well known on a broad front within the science and technology community. He or she will require tact and judgement of a high order in contexts which may often be highly political. Experience in fundraising will be an advantage as the Foundation intends to achieve a high level of financial independence as soon as possible.

A salary of £20,000 is envisaged for the initial contract period of one year, after which it is hoped that the Committee will be able to proceed to appointment on a permanent basis at a more substantial level. It is considered that this position might appeal to a *scientist or engineer* who has had experience as a Director of Research, a Professor or a University Vice-Chancellor. The location will be in the Westminster area. Applicants are invited to submit applications to the Chairman, Advisory Board, Parliamentary *Office of Science and Technology*, 16 Great College Street, London SW1P 3RX.

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WE ARE SEEKING THE SERVICES OF A HIGHLY MOTIVATED AND SKILLED PROFESSIONAL FOR THE POSITION OF GENERAL MANAGER. THE SUCCESSFUL APPLICANT SHOULD HAVE EXTENSIVE KNOWLEDGE OF THE INDUSTRIAL LASER MARKET WITH SKILLS INCLUDING SALES ABILITY, FINANCIAL MANAGEMENT, GENERAL MANAGEMENT AND A WORKING KNOWLEDGE OF CNC CONTROLLED CARBON DIOXIDE CUTTING SYSTEMS.

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The successful applicant shall report to our Export Administrator.

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Please send C.V. to Mr J M Lacombe. *Lectra Systems Ltd*, Thomas Duggan House, Manor Lane Shippley BD18 3RB.

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The Development Director will spearhead the company's development strategy. You will drive the entire development process, visualising the potential and assessing the financial returns of specific schemes. Leading a small team, you will be responsible for the delivery of development profits. We are already evaluating several schemes valued at up to £70m.

You must be a high performing development professional, ready to take full responsibility for building a profitable development business. You must combine the creative vision to spot site potential with the business acumen necessary to maximise the financial returns on each scheme.

The rewards will include an extremely attractive salary, performance related bonus, status car and benefits package reflecting the importance of the role in this high profile, strategic initiative.

Please reply in confidence, giving concise career, personal and salary details to our advisor, Heather Male, quoting Ref: L375, at **Egor International, Metro House, 58 St. James's Street, London SW1A 1LD. Tel: 01-629 8070.**

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Our success in the constantly expanding financial services market fully reflects the exceptional quality of our management teams. It also reinforces our commitment to provide the best possible training for the next generation of Woolwich managers - the young men and women with the talent, drive and ambition to carry our record of success into the future.

Our comprehensive training programme requires a unique blend of personal and professional qualities. You should be aged 21-26, ideally educated to degree level or equivalent but definitely with a minimum of 2 'A' level passes. Experience in a financial, commercial or retail environment would be useful. You should be committed to a professional career, with the self-motivation, initiative and enthusiasm to establish yourself in this highly competitive industry.

During your initial training, which will last approximately 12 months, you will be based in one of our many branches throughout the UK. This will enable you to familiarise yourself with every aspect of our business. After satisfactory completion of your training, you will move to a supervisory position and further promotion, based on ability and performance, will lead to Branch Management. Mobility is of course essential, in order to take advantage of promotion opportunities.

We are offering a competitive salary and an excellent range of benefits (including a subsidised mortgage after one year).

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A demanding appointment – scope for profit sharing. Opportunity exists to become Financial Director in 12-24 months or to run an overseas operating company.

ALPS

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This vacancy calls for accountants who think commercially, qualified either A.C.A., A.C.C.A. or A.C.M.A., aged 32-40 who will have achieved at least 7 years commercial/industrial accounting experience and at least 2 years as a Commercial Controller in an organisation utilising modern financial control methods. The responsibilities are widely drawn and will cover integrating newly acquired companies into the Group in the U.K. and overseas ensuring financial information costing systems are streamlined and cash flow information, business plans, forecasts and budgets are produced, through a small team. In the first year between 15-25% overseas travel will be necessary. The ability to play a key role in the corporate development of this organisation is important. . itial salary negotiable, £32,000-£45,000 + car, free life assurance, family BUPA, non contributory pension, permanent health scheme, commercial health cover and assistance with removal expenses if necessary. Applications in strict confidence under reference FC167/TT, to the Managing Director: ALPS.

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A further vacancy exists in the above organisation, calling for 7 years administration experience, aged 32-45. Salary negotiable, £18,000-£28,000 + similar fringe benefits. Applications in strict confidence under reference AMP344/TT, to the Managing Director: ACP.

3 LONDON WALL BUILDINGS, LONDON WALL, LONDON EC2M 5PJ. TELEPHONE: 01-588 3588 or 01-588 3576. TELEX: 887374. FAX: 01-256 8501.

SEA FISH INDUSTRY AUTHORITY
SEAFISH

Chief Executive

Edinburgh

Salary Negotiable

The Sea Fish Industry Authority was established in 1981 to support the industry through financial assistance, marketing, research and development and training. They employ 200 staff in carrying out this service through the UK.

Due to the retirement of the present incumbent, the Authority is seeking to appoint a Chief Executive to oversee and direct the development of its operations. Responsibilities will include proposing policies and plans to the Board, securing financial support for the industry, overseeing the production of timely accounting information and generally promoting and maintaining a close relationship with the industry.

Age is of less importance than relevant senior management experience preferably in the food industry. A graduate or equivalent, the successful candidate will be able to demonstrate an effective record of achievement to date.

A salary package commensurate with this important position is offered including a car and where appropriate, relocation expenses.

Interested applicants should write enclosing a comprehensive curriculum vitae quoting Ref: 258 to Richard Rawlinson, Whitehead Rice, 295 Regent Street, London W1R 8JH. Tel: 01-637 8736.

Whitehead Rice

MANAGEMENT SELECTION

Underwriting Manager

£20,000 + p.a.

We are an expanding company within the Hill Samuel Group specialising in the provision of mortgages, personal credit and banking facilities.

This post offers a career opportunity at senior level for a candidate with a financial services background and a wide range of skills.

The job involves the running of the Mortgage Underwriting Department and applicants must have a proven track record of managing people and the ability to motivate staff to achieve results. An outstanding technical knowledge of secured lending is essential and the ability to structure tailor-made arrangements for high net worth clients is a fundamental part of the job.

It is unlikely that anyone under the age of 30 will possess the necessary maturity and experience. A good educational background is important as is specific experience in this type of work which could have been derived in a banking or building society environment.

The position will be based in East Croydon and will justify a salary of at least £20,000 p.a. together with a full banking benefits package including a company car, low cost mortgage and profit sharing bonus.

Please telephone or send a C.V. to: Peter Handford, Personnel Officer,
Hill Samuel Personal Finance Limited, 6 Greencoat Place,
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The job involves organising several major conferences each year, providing a communication and liaison role between members, academic and government bodies, the press and the general public, as well as the key task of managing a team of six to handle the administration of the Association. Immediate priorities include setting up a database and launching a national fund-raising appeal.

Candidates should be of graduate standard with experience in managing an administrative function including budgeting and financial control. Some knowledge of computer systems would also be useful. More important is the ability to manage a team without close supervision and to balance the need for vision for the future with a concern for detail and accuracy. The remuneration package is both attractive and flexible. Age guide 30–50.

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At least five years experience in insurance is required together with an excellent background in business management and financial control. Applicant should be aged between 30-35.

The salary is £13,000.00 negotiable on merit. Please apply and send C.V. as soon as possible to: Mr. Michale J Offer Lawrence Jones & Co. Sea Container House 20 Upper Ground Blackfriars Bridge LONDON SE1 9LH

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Fax No. 01-404 0140.

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Requires

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SALARY £8,250

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Central London

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Recruitment Consultants **CAREER DESIGN**

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Our client is one of the most successful management consulting firms in the world. It specialises in corporate strategy, working closely with its multinational clients to help implement major strategic change.

Our client wishes to recruit Consultants to work in its European practice. You must be able to demonstrate exceptional ability and achievement in your business career to date.

You will likely be aged 26-32 and have:

- an excellent academic record
- a minimum of five years' experience in a blue-chip company
- demonstrated outstanding analytic, business, and interpersonal skills
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The compensation package reflects the demanding nature of the work.

If you are interested in broadening your business experience by moving into a career in management consulting, please send a CV in the strictest confidence quoting reference 903 to the address below, by 21st October 1988.

JPW Recruitment Advertising Ltd.
Chancery House, 53/64 Chancery Lane, London WC2A 1QX.

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Administration and Research Support

A microcosm of medicine

The MSD Foundation is one of the UK's leading organisations in the field of continuing medical education. It has a record of successful innovation in this specialist training field and is currently developing its policies and structures to meet the challenge of the 1990's.

We are now seeking two new members for our small but dedicated team, based in London W1:

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Your role encompasses all the administration of the MSD Foundation: programmes, public relations, accounting, staff and office management and facilities planning. For this broad spectrum you will need sound administrative experience. The scale is small but the scope is wide, and for the right candidate there will be the opportunity to participate in the development of policies and programmes.

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Experience in technical information would be an advantage, but we will also consider recent graduates.

If you're eager to use your talents working in stimulating surroundings for a worthwhile cause, please send a brief c.v. to Mavis Prior, Personnel Officer, MSD Foundation, c/o Merck Sharp & Dohme Limited, Hertford Road, Hoddesdon, Herts EN11 9BU; or telephone (0992) 467272 for further information.

MSD FOUNDATION

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£3+ billion prestige property portfolio

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This role within our Property Finance Team involves overseeing the preparation and implementation of funding and joint venture agreements, purchase and sale contracts. You will closely monitor day-to-day progress of transactions ensuring terms of the agreements and contracts are met.

We are looking for somebody with strong organisational skills and proven ability to interpret legal documentation. You are likely to have gained relevant experience in the property field, probably in a financial institution or a property company.

We are able to offer considerable opportunities to progress your career and develop your knowledge and skills. Additionally you will earn an attractive salary plus valuable financial sector benefits which include low-interest mortgage after a qualifying period, non-contributory pension and interest-free season ticket loan.

If you wish to develop your legal/property experience on a prestigious property portfolio, please send your c.v. to:
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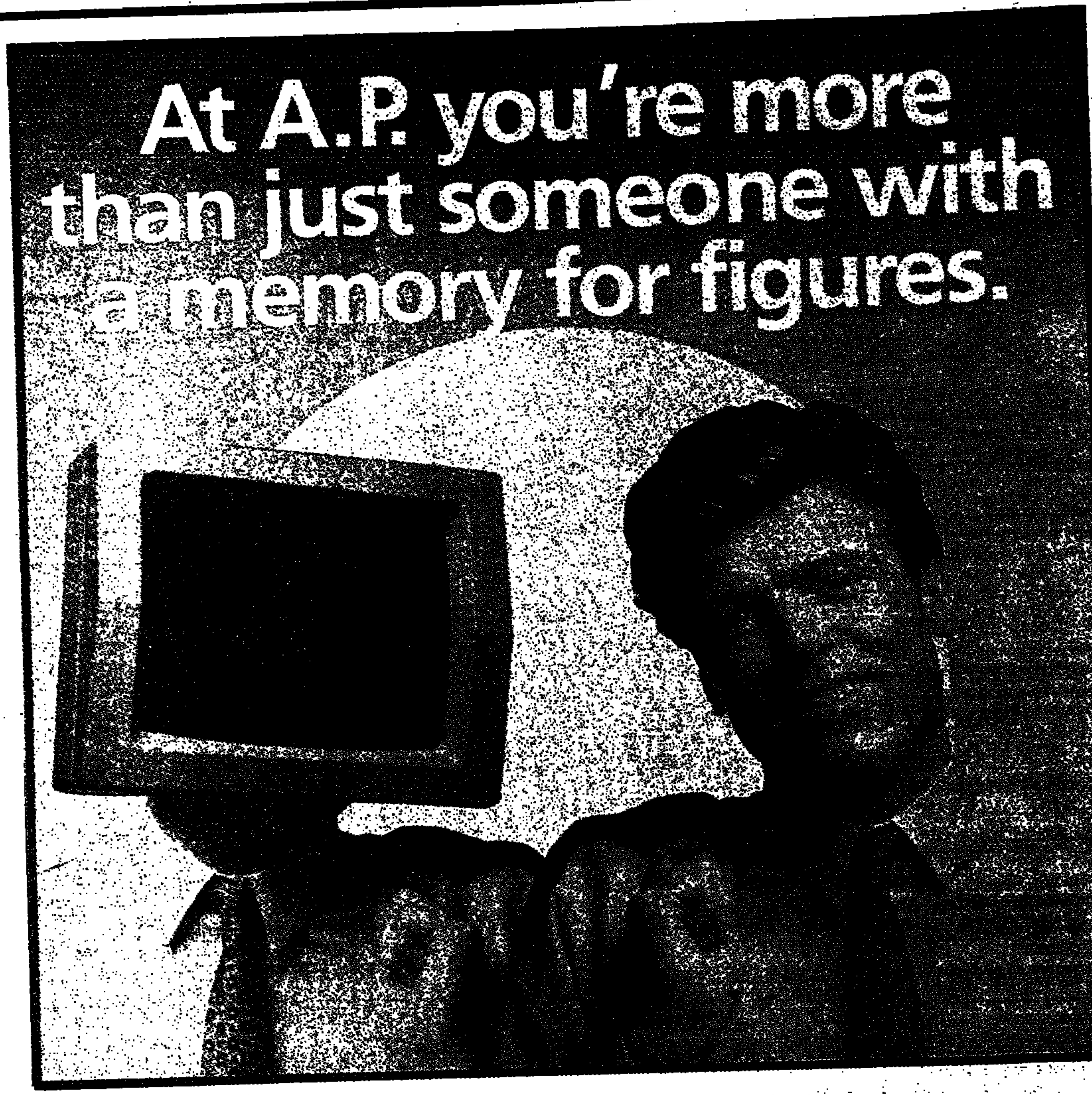
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HORIZONS

Appointment with destiny

Likely high flyers are detected at an early stage in their careers, writes Michel Syrett

Most people think of a high flyer as anyone who has made an early success of a career. In management circles, the term is used more selectively, to denote young talents who are being groomed for senior executive positions through a programme of systematic training and development.

High-flyer or "fast-track" development schemes have become a standard feature of most large companies since the concept was introduced during the 1960s.

Shortages of talented senior managers and moves into more sophisticated international markets have prompted employers to devote more time and resources to the design of such schemes. Membership is highly selective and personnel departments spend a disproportionate amount of time and money developing the privileged few who, it is hoped, will be leading the organization in 10 to 15 years' time.

So how do you know whether you are a high flyer, and what effect will it have on your career?

To start with, you will have been selected young, usually through a graduate entry scheme, at the time you joined the organization or within the first five years of employment. In part, that is because high flyers are rarely seen to exist beyond the age of 40. An early start is also required because of the detailed knowledge and experience of the whole organization needed before taking on a key decision-making role.

As BP's former manager of human resources, Tom Glynn Jones, said last year: "If, as in this country, you recruit your managers after their first degree and you want to get them to top levels of management in time for them to be of any use, you have at most 20 years. With the number of management levels they need to go through and the different range of experiences they will require, this isn't a very long time."

> **Once defined as a high flyer, you will keep the label for quite a while; personal details will be entered on a special record system**

Secondly, you will be perceived to have talent. At the time of your recruitment that is likely to have been seen exclusively in general terms (bright, ambitious, "our kind of person", right personality profile) rather than in terms of track record, skills or knowledge.

Although you will need to show you have your potential, that outward perception is likely to stick. Once defined as a high flyer, you will keep the label for quite a while. Personal details will be entered on a special record system and you will be carefully watched.

To aid your rise, a programme of planned progression will be designed, incorporating a series of attractive assignments and projects. You will be carefully circulated around the organization's main divisions to gain an overview of the business (which, unless the process is managed effectively, may cause havoc if you move into departments you do not fully understand).

Practical experience will be backed up by an expensive and individually tailored management training programme. That will usually include a three- to four-week residential course at a business school, supported by short courses later in your career to provide additional skills and knowledge. If the organization does not believe in that approach, it may use action learning and you will be assigned to "climb mountains".

Your personnel card will be pulled out whenever a succession chart is being drawn up and a senior job filled. That may not guarantee spectacular career progression; it depends on how well the business is doing and how much influence over appointments the management development executive possesses. It will certainly ensure that your name appears regularly on personnel shortlists.

If the card index, luck and opportunities work in unison, you will find yourself within sight of senior management by your mid-30s. By that stage, phase two of high flying takes over – grooming for a particular post. As before, luck and opportunity, together with company politics, determine whether you finally make it.

If, at 35, you are stuck in a career blockage at the lower levels of management in a dead-end function, you can safely assume you were never a high flyer.

Cynicism aside, that is the approach which, with a few local variations, important employers use to groom their young managers for corporate stardom. However, there are a number of inherent flaws which, if the scheme is not administered and monitored properly, will cause personal and organizational difficulties.

> **A combination of luck, opportunity and company politics, is what determines whether you finally make it to the top**

Candidates are far less likely to be women. That is not so much because employers discriminate against female entrants at recruitment – in some financial and retailing organizations, up to 40 per cent of new management trainees are women. It is more that the singular timing of high-flyer schemes places too much emphasis on the ages 30 to 35, something that will not allow women into senior management unless they choose between a career and a family.

While you may end up with the qualities your organization thinks it needs of its senior executives in 10 to 15 years' time, those needs may have changed in the meantime. "High-flyer schemes produce very similar managers and a homogeneous senior management results," says Wendy Hirsh of the Institute of Manpower Studies, who has worked closely with organizations on their succession planning. "This spells real trouble if the business environment changes to one in which they may not perform so well."

Finally you are much more likely to upset colleagues. For every person who is inspired by a high-flyer scheme, there are 10 other managers (or potential managers) who are not. Telling a small part of the workforce it has talent is almost like telling the rest that they lack it.

As Ms Hirsh concludes: "High-flyer schemes seep deep into the culture of any organization and are bound to produce elitist beliefs about what kind of manager is valued. To understand the adverse effect this can have on company morale, you only have to put yourself in the shoes of a manager who knows his company operates a high-flyer scheme and who also knows he is not on it."

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SQUASH RACKETS

Jahan gives a global dimension to No. 4

By Colin McQuillan

It will come as something of a shock to American Express first division sides this season to find Hiddy Jahan coming at them from fourth string in the newly elected Mayflower Lambs line-up.

Certainly Jonathan Lilley, the young Thornbridge fourth string, received little change from the vastly experienced Anglicized Pakistani this week.

Lilley, aged 22 and a losing finalist to Simon Parke, aged 16, in the Yorkshire county championship last week, found that life can be just as hard at the other end of the competitive age spectrum.

Jahan, born in Lahore but now a British citizen and long-time Surrey resident, who will be 39 early next year, won 9-1, 9-3, 10-9 in Lambs' 4-1 victory.

Jahan has played squash in every corner of the globe and is only now slipping away from the top international group.

Nobody hits the ball harder, competes more fiercely or commits himself more to team effort,

Previously employed by Ardleigh, Leicester and Village Hotels, the strongest wrist in the game now supports a formidable Lambs' line-up from the lower order.

On this week's team sheets, his future league opposition would come from such domestic figures as Peter Marshall, Andrew Danzey, Frank Ellis and Simon Park.

The entry of Lambs Club into the American Express Premier League was always a serious affair aimed at countering the publicity gained by their City of London rivals, Cannons Club, from winning two first division titles in three years.

Promotion in one year to the first division allows Lambs head-to-head competition with Cannons. They have signed Chris Dittmar, Stuart Davenport, Bryan Beeson and Kelvin Smith to lead the season's assault.

At Thornbridge only Beeson, who was part of the winning Cannons line-up last year, failed to deliver. Dittmar defeated Anders Wahlstedt, the top Swede, 8-10, 9-5, 9-3, 9-0, but Beeson went down 9-2, 8-10, 9-4, 9-6 to Paul Millington.

Phil Whitlock, signed from the belatedly withdrawn Dunningsmill squad, and Damian Walker joined Jahan in dominating the lower order.

Fin Simod Herts went down 2-3 to Village Hotels, with Philip Kenyon losing 2-9, 9-2, 9-6, 9-3 at first string after striking Stuart Hailstone across the nose with his racket and Paul Gregory losing to Andrew Danzey

RESULTS: American Express Premier Squash League: First division: James Capel Ardleigh 5, Leeks Welsh Wizards 0; Serviscope Bridge 4, Mayflower Lambs 1; Village Hotels 3, Fin Simod Herts 2; Castlemaine Western 2, Jim Hall Northern 3.

Punch that could dust off Sugar

Just like any four-round boxer sparring for a spot on the undercard, Don Lalonde will every day hit the speed ball, skip rope, belabour the heavy bag and paw at his own reflection in the gym mirrors (Jonathan Rendall writes).

He will not perform these tasks with great aplomb, being a notoriously poor "gym" boxer who prefers the real thing. Certainly he is no Duran, who could turn the rope three times in one skip, and nor can he pepper the pads with 14-punch combinations while chattering to the Press, as could Robinson. But Lalonde is about to earn more from a single bout than Robinson did in his whole career.

On November 7 Lalonde will look across the ring at his opponent at Caesars Palace, Las Vegas. He will be the champion, having taken the World Boxing Association (WBA) light-heavyweight title from Eddie Davis last year; he will have the harder single punch — in fact, his only punch — a right cross which accounted for Leslie Stewart in his first defence, and will hold the aces in youth and weight. He will also be a massive underdog, for in the other corner will be Sugar Ray Leonard.

There are many surprising features to Lalonde-Leonard. Not only Lalonde's championship, but also the vacant WBA super-middleweight title, will be at stake; the $40 million bout is being promoted by the boxers themselves; and, furthermore, if Leonard wins, he will thus claim the fourth and fifth championship belts of his career.

Leonard says he is unworried by the possibility of Tommy Hearns, a former victim, winning his fifth title a week earlier, and that he simply wanted to pit his skills against "a big guy with a big punch". But even accounting for the Lalonde right hand, perhaps the biggest surprise of all is that the previously obscure Canadian has been selected as Leonard's co-star.

The American cynics are already suggesting that Lalonde, nicknamed "the Golden Boy", is just another white "palooka", perfect for turning by Leonard's alchemy. "Remember Spinks-Cooney," they say. Doubtless when hardened boxing followers descend on "the Golden Boy's" training camp, such cynicism will be stengthened. But itis unlikely that Lalonde will be ruffled; he will keep hitting the speed bag, thinking, "All I have to do is land the right hand . . . just once."

Chaplins Club thwarted in record attempt

Chaplins Club, backed from 11-2 to 4-1 favourite for the Newton le Willows Police Handicap at Haydock Park yesterday, never looked like entering the history books as the first horse to win 10 handicaps in a season this century.

Kevin Darley was throwing out distress signals at halfway and the gallant top-weight could never get at the leaders, eventually finishing fifth.

The big field produced a typical back-end result with outsiders filling the first four places and 20-1 shot Densben running on best of all to catch pace-maker Jokist entering the final furlong to score by half a length from Favourite Girl, another 20-1 chance.

Densben, partnered by Irish apprentice Pat Dalton, loves the soft and got Bishop Auckland trainer Denys Smith off the 13-mark.

Chaplins Club now gets a well-deserved holiday. His owner Peter Savill commented: "We couldn't be disappointed with the run — apart from the fact that he didn't win. This is his ground alright, but it does make it harder work to carry a big weight. He now gets 10 days off before running Saturday week at either Newbury or Doncaster."

His trainer David Chapman confirmed that his other money-spinner Glencroft, also with nine wins to his credit this season, runs at Newmarket on Saturday provided the ground is not too bad.

The combination of the mile trip and testing ground proved too much for most of the juveniles in the first divison of the Preview Data Systems Maiden Stakes, but the one that revelled in the conditions was Paul Cole's 10-1 shot Prime Display, who swept past flagging rivals in the final furlong to win going away by 1½ lengths.

Tony Ives, riding his 56th winner, said: "The ground is very heavy and dead and I think mine was the only one who handled it. He just kept plugging on all the time and when the others came off the bridle they were legless."

Afwaj tried to make all the running under Willie Carson. But the favourite faded quickly after six furlongs where Cock-A-Doodle-Doo took over only to be headed entering the final furlong by Tyger King, who beat all bar the strong-finishing Prime Display.

Barons steps up security

West Country trainer David Barons has stepped up security at his yard following the alleged doping of his Cheltenham Gold Cup favourite Playschool earlier this year.

"I'm still totally convinced Playschool was got at, there is no question of doubt," stressed Barons at Plumpton yesterday. "As to how it happened, I don't know exactly. I haven't been able to put my finger on anyone, but I think the Jockey Club authorities now realise I was right."

Playschool, 100-30 favourite for the £62,000 Cheltenham Festival showpiece, ran abysmally and was pulled up before the 20th fence by Paul Nicholls.

Barons emphasised that security will be "very different" from now on. Barons added: "Playschool is fully recovered and in fine form, but I don't know when or where he will run next."

Yesterday's results

Haydock Park

Going: soft

2.15 (1m) 1, PRIME DISPLAY (T Ives, 10-1); 2, Tyger King (K Fallon, 8-1); 3, Society Guest (N Day, 25-1). ALSO RAN: 4-5 fav Afwaj, 6 Cambeath, Christian's Gold, 16 Valvilie (4th), 25 Chelsea Girl (6th), 33 Cock-A-Doodle-Do (5th), 50 Miracle Worker, Moscwa, Reno's Jem. 12 ran. 1½l, 2½l, ¾l, 1½l, 1½l. P Cole at Whatcombe. Tote: £9.90; £2.20, £1.70, £7.40. DF: £27.40. CSF: £84.42. 1min 52.75sec.

2.45 (6f) 1, DENSBEN (P Dalton, 20-1); 2, Favourite Girl (W Newnes, 20-1); 3, Vicarey Jester (J Williams, 25-1); 4, General Silky (Paul Eddery, 25-1). ALSO RAN: 4 Fav Chaplins Club (5th), 7 Jokist (6th), 8 Harry Hull, Music Review, 17-2 Bluebell Lady, 10 Fremont Boy, 11 Prospect Place, 14 One Liner, 16 Mariamo, 20 Luna Bid, Prolific, Swal, Gershwin, Cream And Green, 25 Belled Dancer, Stormy Praise, 50 Briswydd, Supreme Optimist, Parisian Girl. 23 ran. NR: Capeability Pound. ¾l, hd, 4l, sh hd, hd. Denys Smith at Bishop Auckland. Tote: £28.80; £5.30, £10.60, £17.70, £5.30. DF: £1,254.30. CSF: £874.31. Tricast: £8,731.82. 1min 16.53sec.

3.15 (5f) 1, PLAIN FACT (G Duffield, 5-4 jt-fav); 2, Masarrah (M Roberts, 5-4 jt-fav); 3, One Man Band (R Hills, 6-1). ALSO RAN: 6 Queen Of Aragon (4th), 14 Ridgiduct (5th), 25 Bunnyloch (6th). 6 ran. 4l, 6l, 1l, ¾l, 15l. M Prescott at Newmarket. Tote: £2.80; £2.00, £1.50. DF: £1.90. CSF: £4.19. 1min 02.65sec.

3.45 (1m 2f) 1, MR CHRIS CAKEMAKER (Alison Harper, 9-2; Private Handicapper's top rating); 2, Beau Benz (J Birch, 9-1); 3, Forcello (M Hunt, 8-1). ALSO RAN: 4 Fav Four For Uncle, 11-2 Mailman (5th), 9 Cheerful Times (4th), 11 Motrant's Gold, Vinton Va, Careless Kiss (6th), 20 Merry Measure, Gunabee Royd, 50 Pretty Fly, Gipsy Rambler. 13 ran. 1l, 1½l, ¾l, 2½l, 2½l. M Naughton at Richmond. Tote: £5.50; £2.00, £3.60, £2.50. DF: £20.00. CSF: £42.18. Tricast: £290.19. 2min 27.29sec.

4.15 (2m) 1, ENEMY ACTION (M Wigham, 5-1); 2, Pelle's Sister (T Williams, 11-2); 3, Pasionaria (M Birch, 8-1). ALSO RAN: 5-2 Fav Lindross (5th), 9 Articflow, Area Code, 10 Million Sum, 14 Burnt Fingers (4th), Pearl Run, 20 Tempestable (6th), 50 Mouldine. 11 ran. NR: Trapeze Artist. Sh hd, 12l, 2l, 1l, 8l. S Norton at Barnsley. Tote: £6.00; £1.80, £1.70, £3.30. DF: £13.40. CSF: £31.07. Tricast: £199.98. 3min 49.34sec.

4.45 (1m 2f) 1, SEREMO (A Proud, 20-1); 2, Noelette (Dale Gibson, 14-1); 3, Bobby On The Bank (J Fortune, 16-1); 4, Furry Queen (A Mackay, 16-1). ALSO RAN: 3 On The Prowl (6th), 7-2 Just Gerard, 7 Lindsey Doyle, Miss Examiner, 8 King Toh-Toh (5th), 10 Svelteisma, 12 Balao, 14 Canty's Gold, 16 Tarlogie, 20 High Tender, Nyquist, 25 Lady Tracy, Llewith Lady. 17 ran. Sh hd, 4l, 1½l, 4l, ¾l. Mrs N Macauley at Melton Mowbray. Tote: £76.40; £14.90, £3.00, £6.30, £3.60. DF (winner or 2nd with any other horse): £6.90. CSF: £298.01. Tricast: £4,176.52. 2min 30.07sec. No bid for winner.

5.15 (1m) OLD VIC (W Ryan, Evens fav; Our Newmarket Correspondent's nap); 2, Rendezvous Bay (R Cochrane, 20-1); 3, Amoodi (T Ives, 12-1). ALSO RAN: 7-2 Top Prince (4th), 9-2 Elenos (5th), 14 Jawbreaker, 20 Steffi (6th), 33 Pri Du Nord, 50 Sansool, 66 Formation, Wolver Gem, Aaargh. 12 ran. 6l, 5l, hd, 2½l, ¾l. H Cecil at Newmarket. Tote: £2.10; £1.50, £4.60, £2.50. DF: £31.30. CSF: £21.93. 1min 52.51sec.

Placepot: not won. (Pool of £5,393.36 carried forward to Haydock today)

Plumpton

Going: good

2.0 (2m hdle) 1, AL ASOOF (M Richards, 5-1); 2, Rowlandsons Gems (G Bradley, 10-11 fav); 3, Queens Romance (S Moore, 20-1). ALSO RAN: 8 Awn, Weiss Rose (5th), 10 Single Shooter, 14 Picaroo (f), Royal Stanford, Ya Muna (6th), 20 Fearless Fighter, Pierrocini (pu), Scarlet Prince (pu), 33 Brandeston, Fay's Pet (ur), Hallowestate, Herbie Jay, Kebi (4th). 17 ran. NR: Chalkhill Blue. ¾l, 7l, 5l, 3l, 20l. P Hedger at Chichester. Tote: £5.10; £2.00, £1.20, £21.20. DF: £4.20. CSF: £11.49.

2.30 (2m 4f ch) 1, CHAIS DU FONDATEUR (R Goldstein, 50-1); 2, Nicoghan (M Richards, 14-1); 3, Panters Lad (H Davies, 13-2). ALSO RAN: 5-4 fav Hogmanay (f), 11-2 Dream Merchant (f), 7 Sun 'N' Rayne (pu), 15-2 Jonix (pu), 33 Narcone (4th), General Frost (pu), 50 Farolito (pu), Ketsale (pu). 11 ran. 2l, 2½l, 12l. R Curtis at Epsom. Tote: £45.60; £9.70, £3.60, £1.50. DF: £272.80. CSF: £521.96.

3.0 (3m 1f ch) 1, EDENSPRING (R Goldstein, 5-1); 2, Mister Christian (B Powell, 5-1); 3, Cauchemar (Mrs L Gibbon, 6-1). ALSO RAN: 4 jt-favs Swift Royale (6th), Way Under (4th), 12 Georgian Bay (pu), Royal Jet (pu), 25 Prince Carlton (5th), 33 Tullomagrange (pu), Square-Rigged (su). 10 ran. 8l, 3l, 6l, 30l, 20l. R Curtis at Epsom. Tote: £4.50; £1.80, £2.10, £1.80. DF: £17.80. CSF: £26.97. Tricast: £135.53.

3.30 (2m hdle) 1, BONDAID (K Burke, 2-1 fav); 2, Below Zero (A Carroll, 6-1); 3, Involved Again (D Gallagher, 16-1). ALSO RAN: 5 Bay Wolf Tiger, 9 Granny Takes a Trip, 10 Fort Wapping, Swing Era (5th), 14 Just Enchanting, Solent Express (4th), Usurper (6th), 33 Final Selection, Foruli. 12 ran. NR: Cedar Run. 2l, 5l, 2l, 1½l, 10l. J White at Wendover. Tote: £2.90; £1.40, £2.40, £4.60. DF: £7.00. CSF: £34.57. Bought in 4,800gns.

4.0 (2m ch) 1, DARK HERITAGE (S Smith Eccles, 13-8 fav); 2, Eurolink Boy (W McFarland, 20-1); 3, Saltarfield (H Davies, 9-1). ALSO RAN: 4 Noble Eyre (5th), 9-2 High Imp (pu), 10 Top Gold (6th), 12 Sabuhoco King, 20 Vaguely Artistic, 50 Easter Rambler (pu), 100 Johnny Tarquin (bd). 10 ran. 7l, 3l, 1l, 12l, 1½l. O Murray-Smith at Upper Lambourn. Tote: £2.10; £1.30, £3.00, £1.30. DF: £10.80. CSF: £28.52. Tricast: £209.03.

4.30 (2m hdle) 1, SAYFAR'S LAD (P Scudamore, 8-11 fav); 2, Queen's Anthem (M Jones, 14-1); 3, Dancing Ballador (R Goldstein, 20-1). ALSO RAN: 8 Tyred N'Snookerd (5th), 12 Come On Lucky, Outcast, Weirpool, 20 Don't Yer Know, Elanoo, Jollienne (4th), 25 Free Twist (pu), 50 Barnacle Bill (pu), Deputy Monarch (pu), Hobbs (6th), Rosie's Jumper (pu), Blandell Beauty, Persian Creation (pu). 17 ran. 7l, 2½l, nk, 8l, 4l. M Pipe at Wellington. Tote: £1.90; £1.40, £3.40, £3.50. DF: £24.80. CSF: £13.30.

5.0 (2m hdle) 1, ROYAL EFFIGY (W Hayes, 10-1); 2, I'll Be The Jokes (T Pinfold, 4-1); 3, Manhattan Boy (Diane Clay, 6-1); 4, Polo Boy (S Foster, 25-1). ALSO RAN: 100-30 fav Verdon Canyon, 8 Oh-My Joy (pu), Dimension, 14 Robert Frost (5th), Royal Saga (6th), Ryans Dove, Xylophone (f), 20 Double Option, Duelling, Flaming Pearl, Topkapi, 25 Coldharbour Lad (pu), Lulav, Solitaire, Red Ambition. 19 ran. NR: Lady Homily. 4l, 4l, 3l, 1½l, 2l. R Weaver at Markfield. Tote: £12.30; £2.30, £1.40, £1.80, £21.40. DF: £57.00. CSF: £54.57. Tricast: £255.25.

Placepot: £89.40.

Wetherby

Going: firm; good to firm, back straight

2.30 (2m 4f hdle) 1, GLASS MOUNTAIN (M Hammond, 10-11 fav); 2, Third In Line (M Dwyer, 5-2); 3, Tenll Castle (P Niven, 14-1). ALSO RAN: 14 What A Fox, Wrekin Hill, 16 Flodden Field, 20 Pretty Gayle, Sombrero Gold, 25 Charlotte's Gift (6th), Majestic Miss, 33 Ardeshir (5th), 33 Ellie On, Italian Tour (4th), Toy Appollo, Way Clear (su), 50 Dunsel Boy, Fishers Island, Garaiguru, Hamsterley Walk (f), Ainsty Fox, Cara Moffin, Lady Lodge. 22 ran. 2l, 2½l, 3l, 3l, 1½l. G Moore at Middleham. Tote: £2.00; £1.40, £1.50, £2.80. DF: £2.40. CSF: £4.54.

3.0 (2m hdle) 1, AUSTHORPE SUNSET (P Harris, 12-1); 2, Castlevennon (J O'Gorman, 25-1); 3, Gold Options (M Dwyer, 5-1); 4, Red Ruddell (S Sherwood, 9-1). ALSO RAN: 7-2 fav Gods Law (5th), 4 Unex-Plained, 11-2 Ballyarry (6th), 9 Ribo Melody, 14 J J Jimmy, 20 Warchant, 25 Copper Streak, Godounov, Lingham Bride, Mossberry Fair, Son Of Ivor, 33 Green Tops, Greenhill Hall. 17 ran. NR: Green Steps. 6l, nk, ¾l, 2l, sh hd. H Wharton at Middleham. Tote: £10.70; £1.90, £3.40, £1.90, £1.70. DF: £224.00. CSF: £271.62. Tricast: £1,585.46.

3.30 (3m 100yd ch) 1, PRINCE METTERNICH (C Dennis, 100-30); 2, Brother Geoffrey (D Wilkinson, 9-4); 3, Repington (C Hawkins, 8-1). ALSO RAN: 6-4 fav Sir Jest (ro). 4 ran. 10l, dist. C J Bell at Castleford. Tote: £4.70. DF: £6.30. CSF: £9.63.

4.0 (2m hdle) 1, JUBAIL (A Webb, 6-1); 2, Homer City (M Dwyer, 4-1); 3, What A Henry (R Marley, 4-1). ALSO RAN: 15-8 fav Aldra Bond, 15-2 Mill De Lease (4th), 10 Buy A Lite (pu), 12 Hogan's Run (5th), 20 Buston King, 25 Time To Time, 33 Rhum Bay, 50 Belle Isle Bill (pu), Moving Time (pu), Smokey Track (6th). 13 ran. 8l, ¾l, 1½l, 8l, 5l. K Morgan at Melton Mowbray. Tote: £9.40; £1.50, £1.70, £2.80. DF: £11.80. CSF: £31.95.

4.30 (2m 58yd ch) 1, RAPIER THRUST (M Dwyer, 8-13 fav; Michael Seely's nap); 2, Impertale (P Tuck, 14-1); 3, Irish Red (A Merrigan, 14-1). ALSO RAN: 9-4 Skygrange (4th), 25 Baton Brig (5th). 5 ran. 10l, 2½l, 4l, 10l. Jimmy FitzGerald at Malton. Tote: £1.60; £1.30, £2.20. DF: £6.80. CSF: £8.02.

5.0 (2m 4f 100yd ch) 1, JODY'S BOY (Mr S Swiers, 11-4 fav); 2, Green Gorse (P Harris, 11-1); 3, Trailing Rose (P Niven, 12-1). ALSO RAN: 7 Mr Perfect (5th), 8 Permabos, Trafalgar Blue (6th), 9 High Debate (f), 12 Another Flame (f), 14 Bruff Academy, 16 Karali (pu), 20 Sidvic (4th), 25 Gimigos (pu), 33 Price Of Peace (pu). 13 ran. 10l, 8l, 3l, 3l, ¾l. R Swiers at Boroughbridge. Tote: £3.30; £1.40, £2.30, £5.30. DF: £12.70. CSF: £30.39. Tricast: £288.38.

5.30 (2m flat) 1, YOUNG TY (S Whitaker, 20-1); 2, Winding Road (J Railton, 8-11 fav); 3, Jane's Delight (W Dwan, 14-1). ALSO RAN: 6 Sailors Sonnet, 7 Midland Glenn (6th), 12 Woodchester Glen, 14 Across The Lake, 16 Regal Estate (5th), 20 Mac's Delight (4th), Kamsel (su), 25 Colonial Princess, Mr Kipper, Odel Boy, 33 Jocasa Sunset, Katie's Meadow, Snow Hall, 50 Golden Pop, Farina Stream, My Dad John, Dark Wheel, Hawaiian Star. 21 ran. ¾l, 7l, 4l, 1½l, 2l. Dr J Robinson at Aberford. Tote: £59.50; £7.30, £1.40, £5.90. DF: £35.30. CSF: £39.51.

Placepot: £761.30.

Weights for November Handicap

William Hill November Handicap (1m 4f): Green Adventure 3yrs 10st 0lb, Mr Pintips 4-9-13, Comme L'Etoile 5-9-11, Grand Tour 4-9-8, Sharbleak 4-9-5, Dust Devil 3-9-4, Beau Sher 5-9-4, Swingit Gunner 7-9-4, Turgot 4-9-1, Imperial Brush 4-9-1, Compton Lady 3-9-1, North Verdict 5-9-1, Travel Mystery 5-8-13, Aim To Please 4-8-10, Professional Girl 4-8-10, Heysholt 4-8-10, Knight Line Dancer 3-8-9, Clifton Chapel 3-8-8, Song Of Sixpence 4-8-7, Loch Moner 4-8-6, Gesobra 4-8-5, Timothy's Toy 3-8-5, Buzzbomb 3-8-5, First Division 5-8-4, South Parade 4-8-4, Celtic Ring 4-8-4, Greenhills Joy 5-8-3, Misbah 3-8-2, Docksider 5-8-1, Empire Blue 5-8-0, Planet Ash 5-8-0, Freeby's Preacher 4-8-0, Balmoredean 3-8-0, Yorkshireman 3-8-0, Arcticflow 3-7-13, Sprowston Boy 5-7-13, Dwadme 3-7-13, Tancred Sand 5-7-13, Kalakan 4-7-12, Legendary Dancer 3-7-12, Nashid 3-7-11, Bollin Patrick 3-7-11, Osric 5-7-10, Own Free Will 3-7-9, Haulwmal 5-7-8, Lavrosky 4-7-8, Enemy Action 3-7-8, Twenty One Red 3-7-8, Cathedral Peak 4-7-7, Gassid 3-7-6, Daily Sport Soon 3-7-5, Choctaw 4-7-5, Ballyduffow 11-7-4, Bush Hill 3-7-4, Young Benz 4-7-4, Homme d'Affaire 5-7-4, Caesar Imperator 5-7-4, Olympic Times 6-7-4, Needle Light 3-7-3, On Tenterhooks 5-7-3, Royal Illusion 4-7-1, Gulf Palace 5-7-1, Regal Ambition 4-7-1, Away We Go 8-7-1, Quiet Riot 6-7-1, Mumtaz Jamal 8-7-1, Sheer Nectar 5-7-0, Creeager 6-7-0, Nicholas Mark 4-7-0, Rodomont 4-6-13, Harmonical 3-6-13, Hopping Around 4-6-13, Nahesh 3-6-12, Moon Sunshine 3-6-8, Burcroft 4-6-7, Colombiere 3-6-6, Karbey 4-6-6, Dawn Love 5-6-6, Dynamic Star 4-6-12, Fine Price 7-5-12, Silk Thread 5-5-12, Reef Patrik 3-5-11, Sarah's Venture 3-5-9, Hubner 3-5-8, Hightown Fontaine 7-5-2. (To be run at Doncaster, Nov 5)

SPORTS LETTERS

Form of horse trading that should be stopped

From Mrs M. E. Alexander

Sir, I quote from Jack Waterman's article, Tragic price of heroic activity (September 1): "Death does not happen very often to the humans concerned with National Hunt racing, though as far as horses are concerned, the number of names of those who died on or off the racecourse last season read like a Somme casualty list."

During the 10 months of the 1983-84 National Hunt season you published 422 names of horses which had been entered in the Official Scratchings list (all engagements; dead). Only a tiny fraction of this number constituted fatal racecourse casualties — one a week at most. All the rest — and by no means all the dead horses for that period were named, since it is only obligatory to notify Weatherbys of the death of a registered stallion or brood mare — were victims of a comparatively new and extremely unpleasant practice of death occurring to a horse sent live to one of the four EEC approved slaughterhouses licensed for the export of meat.

Almost all unwanted racehorses are disposed of in this manner for a price ranging from about £150 for a very small, young or "unfurnished" horse in poor condition to £300 for something a bit more substantial. Most of these horses are not legally fit for transit under the terms of the Act.

The public have a right to know why the casualty list each season is as long as it is. I know the answer, after five years of investigation. All unwanted racehorses, i.e. unsaleable, irreparably injured, old, infirm and any that cannot earn their keep or be handed on, go live for slaughter.

No racehorse should ever be committed live for slaughter, irrespective of its condition. It would be interesting to know what the general public — which is not to include the racing community whose opinions are well known already — think of this practice.

Yours truly,
MARIGOLD ALEXANDER,
The Racehorses Welfare Organisation,
Castle Bank,
Chartley, Stafford.

Dressing down

From Mr Tony Barron

Sir, I never cease to be amazed and amused at the ability of bureaucracy to shoot itself in the foot. Your article (October 2) concerning the decision of the International Skating Union to restrict the design and style of costumes worn by competitors has to be a prime case of bureaucratic lunacy.

Under this ruling, if applied in this Olympic year, Katerina Witt, Brian Orser, Brian Boitano, Bestiamanova and Bhukin, Klimova and Pomanerenko and the Duchenes, would all have been penalized by up to 0.2 of a mark because of the "theatrical nature" of their costumes. Or because, horror of horrors, they exposed too much skin, had too many sequins or even a hair on a chest.

This loss of marks would undoubtedly have meant a loss of position and quite likely a gold or other medal, after years of training to improve and perfect their ice skating ability. How ludicrous.

I suppose the next step in this surge of puritan zeal, will be to appoint a scrutineer, prior to skating, who will inspect all costumes and decide if they are suitable for exposure to the eyes of the public and waiting television cameras.

There are of course bounds of good taste and decency, to which any sensible skater and their advisors adhere. However, costume is a vital part of the interpretation and presentation of a skating programme. If a costume goes beyond these bounds then it is up to a judge to reflect this in the marks awarded. If the members of the ISU wish to ensure that the tastes and ideas of 21st century skaters do not sully the minds of their 19th century judges, they should perhaps rule that all skaters wear black.

At least then, viewers in black and white would not feel any sense of discrimination.

Yours faithfully,
TONY BARRON,
(Oxford School of Skating),
15 Orchard Close,
Shillingford, Oxfordshire.

Tennis initiative

From Ms Sally Cleeves

Sir, Tennis in Britain is not standing still. Many of the relevant points raised by Andrew Castle (October 5) are being dealt with by the Lawn Tennis Association.

The Indoor Tennis Initiative, officially launched in May 1986, is designed to bring the nation's tennis facilities in line with those of other European countries by building between 50 and 100 new indoor tennis centres throughout Britain. One such centre, at Bodmin in Cornwall, is nearing completion. The opening of the centre will represent nearly two years of negotiation and co-operation between North Cornwall District Council and the LTA, who, with the Sports Council and the All England Club, have part founded this centre under the Indoor Tennis Initiative.

The ITI's objectives are:

- to introduce a healthy lifetime recreational activity to a new range of players from the broadcast social spectrum
- to maximize the usage of public park and school courts by introducing a year-round tennis programme
- to increase opportunities to play all the year round and encourage those regular players to play more regularly
- ultimately to improve national playing standards
- to expand the game of tennis in Britain.

Therefore the centre at Bodmin will be open to everyone, no formal membership is required, anyone can just turn up on a "pay and play" basis. Community tennis programmes will be run ranging from a complete beginner to advanced standard. Courses such as over 50s, unemployed, disabled people, women's, youth and men's tennis will be organized together with fun days, competitions, tournaments, short tennis programmes and leagues. The centre will also provide a training venue for county, regional and perhaps national players.

The centre in total will be able to cater for everyone's sporting needs and with its added sporting facilities — an all weather, multi-purpose artificial pitch and turf pitch — it will provide the first centre of its kind anywhere in the South West.

Hopefully the ITI will provide Britain with its future British stars and will silence the same old complaints, moans and groans that are heard far too often regarding the state of British tennis. There is no magical solution, but the ITI is a near enough one, although probably not so magical that it will persuade Daley Thompson to play tennis for a living.

Yours faithfully,
SALLY CLEEVES,
(Tennis Development Officer),
North Cornwall District Council.
Council Offices,
Camelford, Cornwall.

Biblical message

From Mr Richard Robinson

Sir, Like Charles de Freitas (October 6) I noticed the message "John 3:16" at the Olympic Games.

I first saw it some years ago at the US Masters golf tournament, when a haunted-looking, bearded figure behind the golfer on the tee would do a kind of thoracic "flash" exposing a triptych comprising his shirt and the insides of his jacket with the same legend in yellow and black.

Who they are I know not, but on this last occasion I looked up the verse quoted, thereby fulfilling their aims in part.

Yours truly,
RICHARD ROBINSON,
94 Halton Brow,
Runcorn, Cheshire.

From the Director, Christians in Sport

Sir, While we are unable to accept responsibility for the "John 3:16" banners at sporting events, I was much amused by the Times columnist who rang me in the athletics village in Seoul to enquire if the verse really did read: "Thou shalt not look lustfully on a gymnast".

Mr de Freitas is understandably peeved by the zealous banner man, but I think not as irritated as the television producers, who do their utmost to avoid getting the verses in shot. But his last line, "keep religion out of sport", cannot go without challenge. May I suggest that the Church's desertion of territory it once occupied is a major reason for the decline of sporting standards? Baron de Coubertin, who restarted the Olympics, advocated muscular Christianity, and many Football League clubs began as church youth clubs. It is not less, but more, much more, and more appropriate, Christianity that we need in sport.

Yours faithfully,
ANDREW WINGFIELD DIGBY,
Director, Christians in Sport,
337 Woodstock Road, Oxford.

Following through

From Mr T. F. Cameron

Sir, In a full follow-through (September 29) the force remaining in the club-head, after contact with the golf ball, is dispersed gradually and rhythmically. Rhythm plays so large a part in the golf swing that to halt the follow-through just because the ball has been put into flight must surely be both anomalous and pointless.

The greater the club-head speed "hitting through the ball" the greater the speed of the ball off the club face. Because speed equals distance covered by time taken, the fastest flying ball will have been in contact with the club for the longest distance over the shortest (not, Mr House, the longest) length of time.

The trouble with the equation $F \times t = mv$ is that F does not represent the force of the club, but merely that portion of the force which effectively accelerates the ball. Moreover F is a composite symbol which includes an inverse time squared element, more than neutralizing the time symbol exposed to view.

Yours faithfully,
T. F. CAMERON,
12a Avenue Terrace,
Clifton, York.

Policy needs clarification

From Mr Michael Jewes

Sir, The prolonged saga of the on-off England tour of India, this winter, has annoyed, saddened, intrigued and confused cricket followers all over England.

It would help many people in this country to decide on the rights or wrongs of the various views expressed on the situation if the cricket authorities of India and her supporters would clarify their principles more fully.

For example, have they ever stated a policy towards their own players who take part in matches, with or against many with South African connections, throughout the English season? Do they regard these county cricketers as individuals who are merely taking the opportunity to support themselves and their families as best they can, regardless of the company they keep?

Can we anticipate that selection bans will be imposed on Test match stars who choose to spend their summers immersed in a cricket environment which is well laced with players of South African experience?

Of course, a subsidiary question is: what are the views of these non-English Test cricketers on matches involving players who cannot be granted visas to ply their trade in India and, probably, other countries? How do they justify their presence in English cricket if they support the policies of their own authorities?

It is tempting to be cynical and suggest that double standards exist in this affair, whilst reminding everyone that the English cricket authorities have always been consistent — right back to the D'Oliviera case, where the boot was on the other foot.

Yours sincerely,
MICHAEL JEWES,
103 Stream Road,
Kingswinford,
West Midlands.

More aids to be considered

From Mr Charles W. Coe

Sir, If a professional snooker player, who has to take medication (beta blockers) for a genuine and hereditary nervous disease and for high blood pressure, risks being banned for life on the speculation that they enhance his performance, then I think that in all equity other forms of possible enhancers should be considered.

What about the nicotine steadier, a couple of codeine tablets, Joe Davis's advice regarding deep breathing, and that favourite with Victorian cuemen for calming the nerves, brandy?

And how about Yoga and Buddhistic mental controls, confidence and hypnotic tapes? These methods are used on both sides of the Atlantic in all forms of sport.

Are there no professional snooker players using any of these methods in the dressing room during intervals, for instance? Do they enhance performance, improve form? Is using a confidence building tape a form of cheating?

In cuemanship, unlike weightlifting for example, how does a doctor or official determine that any intake, mental or physical, has a beneficial influence on play?

Yours faithfully,
C. W. COE,
162 Oxwich Close,
Corringham,
Essex.

High cost of admission scheme

From Mr J. A. Harris

Sir, The Minister for Sport at the weekend gave further confirmation of the intention to introduce admission to Football League grounds next season via the introduction of a card into a verification machine at the point of entry. This machine would be pre-programmed to accpet all cards except those appearing on a proscribed list.

The cost of the installation and operation of the admission machinery is just a small unwanted cost in comparison to the total cost for the Football League clubs of this condition of entry.

It is apparent that the Football League clubs have not either perfected their product or the marketing of it, as is evidenced by drastically falling average attendances at the matches this season so far and the fact that, considering the football season commenced before the Amercian football season, the latter, a minority sport in this country, has had three times as much television exposure as our national game.

The full cost of the admission scheme will be borne in the loss of spectator revenue which will come about as casual spectators will not bother to obtain the necessary membership cards. It will also prevent the introduction of the next generation of spectators to the game, as fathers will not have the necessary qualifications for their children and themselves to go to a game on the spur of the moment as many do now. Subsequently there will not be an opportunity to sell the game to children.

This will create a spiralling effect as attendances reduce, spectators will less and less enjoy being in empty stadiums and consequently the game could be in demise in a very short period.

I therefore plead on behalf of the vast majority of football supporters that if the minister does not want the word Moynihan to be eponymous with the destruction of a spectator sport, would he give the utmost cosideration to the abandonment of the superfluous exercise of card admission to football matches.

Yours faithfully,
J. A. HARRIS,
1b Chase Green Avenue,
Enfield, Middlesex.

National outcry

From Mr Alan Douglas

Sir, I am writing on behalf of countless Canadians who are shocked and disgusted at the decision of John Duncan, the manager of Ipswich Town, not to allow the Canadian and Ipswich goalkeeper, Craig Forrest, to play for his country in the must-win World Cup qualifying series with Guatemala.

Craig is Canada's top goalkeeper, and his loss has jeopardized our chances of getting past Guatemala, perhaps the best team in the CONCACAF zone. Furthermore, failure to qualify for the 1992 World Cup could reduce sponsorship for the fledgling Canadian Soccer League, which is intended primarily as a training ground for national team players. Our league cannot afford so major a setback, as money is tight, travel costs horrendous, and crowds average a modest 3,000.

Mr Duncan should take a lesson from the Canadian champions, the Vancouver 86ers. Early last season they loaned their top goalkeeper, Paul Dolan, at no cost to winless Hamilton, who then went on to win 18 of their remaining 19 games. It was a noble gesture from a team, who, by the way, finished the season with a record of 23 wins, one loss, and six draws, winning the championship final 4-1 over Hamilton.

Truly great teams are capable of such gentlemanly conduct. Mr Duncan's actions show Ipswich to be a selfish, narrow-minded, mean-spirited organization.

Sincerely,
ALAN DOUGLAS,
1209 Haywood Avenue,
West Vancouver,
British Columbia,
Canada.

A higher price

From Mr Paul R. Hope

Sir, Being one of that rare breed of exiled supporters of Gillingham FC, I read with obvious interest the article by Clive White on Millwall's strike-force (September 24). However I should like to point out that Mr Cascarino did not come as cheaply to Gillingham as is commonly believed.

In addition to the scandalously high price of 12 tracksuits, the board at Priestfield Stadium also had to fork out for a piece of corrugated iron to repair the surround at Cascarino's old club Crockenhill. Given the fact that Gillingham were only able to recoup some £225,000 of this initial outlay on selling him to Millwall, it is little wonder that clubs in the lower divisions are finding it difficult to make ends meet.

Yours faithfully,
P. HOPE,
12 rue de Brameschhof,
Kehlen, Luxembourg.

Seoul postscript

From Mr B. Eftekhari

Sir, The 1984 Olympic Games, glamorous and entertaining as they were, surely cannot be counted as a sporting success if the following is observed:

> 49 per cent of gold, 40 per cent of silver, 40.5 per cent of bronze and 43 per cent of total medals won at the 1988 Olympics were awarded to the countries that boycotted the 1984 Games.

The results of this year's gymnastics, rowing, weightlifting, to mention a few, argue that some of the competitions in 1984 were not even of world or European standards.

Yours faithfully,

B. EFTEKHARI,
18 Highgate Edge,
Great North Road, N2.

From Mr Charles Barron

Sir, We may relax. International integration is complete, as demonstrated by the banners at the closing ceremony of the Olympic Games.

In Korean script the Olympiad was described as number 24. Beneath, in English, it was described as the XXIVth.

We shall all soon, no doubt, learn to speak one language. Who would have thought it would be Latin?

Sincerely,

CHARLES BARRON,
Newtyle House,
Newburgh, Ellon,
Aberdeenshire.

From Mr John E. Thompson

Sir, Is this the last word on the Seoul Olympics? As my daughter of eight years drifted towards sleep, she asked: "May I have the same drugs as Ben Johnson took for sports day? We aren't tested after the races."

Yours faithfully,

JOHN E. THOMPSON,
Beechlawn,
Crumlin, Co Antrim.

Talented Then Again can take the honours with decisive late burst

By *Mandarin*
(Michael Phillips)

Then Again, from Luca Cumani's successful local stable, is my selection to win the Bisquit Cognac Challenge Stakes at Newmarket this afternoon.

Those with long memories may recall that he was desperately unlucky not to win the corresponding race two years ago when the meeting was staged on the July course while the stands on the Rowley Mile course were being redeveloped.

He could not contest the race last year as he was on the sidelines after injuring his back at Goodwood.

Now the issue would appear to lie between Then Again and Salse. Interestingly, both have all to gain and nothing to lose as they will soon be retiring to take up stud duties.

Tactics will play an important part and Then Again is preferred now in the belief that Salse will take up the running some way out and give Ray Cochrane, on Then Again, a target to aim at as he saves my selection for his customary late burst.

While conceding that this late thrust has not reaped rich dividends so far this season, it has still taken him into second place in the group one Sussex Stakes at Goodwood in July when Warning arguably got first run.

It is on that race that my case basically rests. For that day, Then Again was only 1½ lengths while at Ascot last month, Salse was beaten 5 lengths by Warning in the Queen Elizabeth II Stakes.

True, Warning was probably at his best all season that day, but Then Again's only other races this year, at Royal Ascot and Goodwood again,

Ray Cochrane: waiting tactics on *Then Again*

still entitle him to the greatest respect in this company.

Reprimand, the hitherto unbeaten stable companion of Salse, has not been able to run at all this season because of recurring back trouble. In the circumstances, it may be best to leave him alone until next year.

No matter how he fares on Salse, Michael Roberts can add to what has already been his best season riding in Europe by landing a double on **Azay Le Rideau** (2.0) and **Where's The Money** (3.5).

Azay Le Rideau, my selection for the Buckenham Selling Stakes, was beaten only half a length in a better-looking race at Nottingham last time while Where's The Money, my choice to win the AR Dennis Bookmakers Nursery, impressed when winning a similar race during the last meeting, a fortnight ago.

On that occasion she appeared to have sufficient left in the locker at the end of her race to enable her to contend with Cumbrian Melody now. Cumbrian Melody could finish only second in her nursery during the same meeting.

Elsewhere, Henry Cecil's useful two-year-old **Sharka** looks a good bet to win the Poplar Fillies Stakes at Haydock Park where **Devizes** is napped to win the Standard Life Handicap in the safe hands of John Reid.

The hero of this year's Arc also had the ride on him at Lingfield Park a week ago when he won by eight lengths pulling up. Yet he still has only a 4lb penalty now.

What I also like about the Jeremy Tree-trained colt is the fact that he has been only lightly raced.

He will strip much fresher than most, which is an appealing factor at this late stage of the season when a lot of races begin to take their toll.

Also for the record, Devizes encountered similar soft ground when he hacked up by six lengths over today's distance at York five weeks earlier.

On the jumping front, last Thursday's Cheltenham winner **Dawn Prince** can spark off a double for Minehead trainer Philip Hobbs by winning the Stowell Novices Hurdle at Wincanton, where stable companion **Lanacre Bridge**, who has won twice on the course, can make his contribution by winning the Conditional Jockeys Handicap Chase.

Wetherby ends concessions

In a move designed to deter rowdyism at Wetherby, which held its first meeting of the season yesterday, course chairman Nicholas Wilmot-Smith revealed that concessionary rates for coach parties would be ended.

He said that racegoers travelling on coach trips were responsible for much of the trouble at race meetings and it was illogical to give them concessions.

Strong British raid for start of Nashville series

There are six British and one Irish among the 17 entries for the first leg of the Sport of Kings Challenge at Nashville tomorrow.

The first race in the series, the 2½-mile Queen Mother Supreme Hurdle, worth $100,000, has attracted the promising Surf Board, trained by Nick Henderson, Ian Wardle's Altountash, who cost 33,000 guineas out of Michael Stoute's yard, ex-French performer Burning, now with Martin Pipe, and Combermere, second to Royal Illusion in the Glenlivet Anniversary Hurdle at Liverpool.

Champion jockey Peter Scudamore is making a flying visit on Concorde to partner Burning, and he hopes to be back in time to ride at Kempton on Saturday.

Combermere, one of the best juvenile hurdlers seen out last year, was due to be partnered by the trainer's son Jimmy Frost, but the jockey suffered fractured ribs after falling from Malicho at Uttoxeter on Saturday.

A disappointed Frost said: "I shall just have to sit this one out. It'll probably be about 10 days before I can ride again."

Jockey plans have yet to be finalised for Combermere, but Graham Bradley is a possibility.

Richard Holder's Wahiba and Dom Edino, trained by Maurice Avison, complete the English challenge.

Dermot Weld sends the high-class Allen's Mistake, winner of the valuable Guinness Trophy Champion Hurdle at Punchestown, over from Ireland.

Bardwell has title chance

Gary Bardwell, has high hopes of increasing his lead for the European Apprentice title at Evry today.

Bardwell currently heads the Long John table with 45 points, and rides Appolino in today's Prix Tormore (12f) at Evry.

His closest pursuer, Yannick Fouin (38 points), has also drawn a potential winner in Madjara. On form, though, the winner should be Ma Pavlova, with Sweden's Anna Thelander on board.

Good going essential for Doyoun

Doyoun's presence in the field for Saturday's Dubai Champion Stakes depends on the Newmarket going.

The Aga Khan's colt, winner of the 2,000 Guineas and third in the Derby, prefers good ground or better, and trainer Michael Stoute said yesterday: "Doyoun will not run in the Champion if we consider the ground has become too soft."

At present, Nick Lees, Newmarket clerk of the course, describes the going on the Rowley Mile course as "good" and the local weather as "marvellous."

The forecast for "a few, probably light showers" should ensure that the track remains in ideal condition for the three-day Houghton fixture.

Blinkered first time

NEWMARKET: 2.0 Doler Rosa, Miss Mischievous. 3.5 Cronks Courage. HAYDOCK: 3.50 Stage Lark. 4.20 Westland Dancer, Springfield Match. 4.55 Castle Clown, Schrot Handler.

WINCANTON

Selections

By Mandarin

2.15 Dawn Prince. 2.45 Home Command. 3.15 Acclaim. 3.45 Afford. 4.15 Lanacre Bridge. 4.45 Cut A Caper.

Going: good

2.15 STOWELL NOVICES HURDLE (£1,172: 2m 6f) (16 runners)

1	40-1	DAWN PRINCE 7 (B,F) P Hobbs 5-11-7	Peter Hobbs
2	P/P-	AS YOU LIKE IT 205 F Hollis 7-11-0	M Furlong
3	04-4	CANTORIAL 6 C Popham 7-11-0	B Powell
4	48P-	CLOVEN ROCKS 226 (F) T Forster 8-11-0	H Davies
6	3-54	FRENCH HABITAT 15 P Davis 6-11-0	Tanya Davis
7	452/	KING NIMROD 525 (BF) R Barber 6-11-0	P Nicholls
9	00/	MONTALINO 539 P Bailey 5-11-0	R Strange
10	255-	MORE FOOL YOU 182 K Bishop 6-11-0	S Earle
13	40-0	QUAYSIDE BUOY 38 J Needham 8-11-0	A O'Hagan
16	00/4	CAME COTTAGE 7 N Mitchell 8-10-9	Gee Armytage
19	050-	LITTLE SERENITY 184 (G) D Gandolfo 7-10-9	S McNeill
20	00-	NARROW MARGIN 217 C Nash 5-10-9	R Dunwoody
21	6/6-	TELLING TALES 161 G Ham 6-10-9	Mr S Burrough (7)
22	P-0P	THE FURNITUREMAKER 8 D Gandolfo 5-10-9	I Shoemark (4)
23	6-	TRUE BREW 240 N Henderson 5-10-9	M Bowlby
24	2-	WICKAPIN 160 (BF) Mrs A Knight 8-10-9	G Knight

11-4 Dawn Prince, 3-1 Cloven Rocks, 4-1 True Brew, 6-1 More Fool You, 8-1 Came Cottage, 10-1 others.

2.45 OAK SELLING HANDICAP CHASE (£956: 2m 5f) (9)

1	5-44	DEEP INCISION 34 (S) M Oliver 10-11-10	J Railton (7)
3	R66-	KASHILL 182 (F,G,S) Mrs J Retter 10-11-7	A Jones
4	1516	HOME COMMAND 10 (F,G) J Bradley 8-11-3	D Tegg
5	00P/	SUNNY TIME 507 P Davis 9-11-3	B Powell
6	-P64	MAORI WARRIOR 9 (B,F) J Bosley 6-11-2	M Bosley
7	0380	SHOUT 20 (F,G) Miss S Wilton 8-11-1	S Davies (7)
8	05-6	LONDON CONTACT 71 (F) W Williams 5-10-11	Mark Williams
9	P-F8	GOOD INVESTMENT 5 B Llewellyn 8-10-11	Miss B Llewellyn
10	88/0	WILDWOOD MOSS 5 C Luxton 9-10-11	—

5-2 Home Command, 7-2 Deep Incision, 9-2 Shout, 6-1 Maori Warrior, 8-1 London Contact, 10-1 others.

3.15 PORTMAN NOVICES CHASE (£1,293: 2m) (15)

1	30-1	ACCLAIM 5 (D,F,G) N Henderson 8-11-8	J White
2	320-	ARCHIE'S NEPHEW 350 (S) R Barber 7-11-1	S McNeill
3	43-8	GREY TORNADO 12 T Keenor 7-11-1	R Boucher (7)
4	00-0	KINGSBROOK 51 W Wightman 5-11-1	J Railton (7)
6	08P-	LE MODESTY 208 A Moore 8-11-1	G Moore
7	5P-4	LEVANT WAY 45 W Fisher 8-11-1	W Knox
8	4/	MILLER'S TALE 28F I Balding 6-11-1	E Murphy
9	FP0-	PEARLY GLEN 223 (S) C Brooks 8-11-1	P Scudamore
10	P/5-	PUCKA PADDY 364 W McKenzie-Coles 11-11-1	B Powell
11	3-25	RONOCCO 12 (D,F) G Stickland 6-11-1	Mr S Stickland
12	640-	SOME PANIC 178 P Davis 6-11-1	R Dunwoody
13	-U8P	WILD GEESE 22 (S) P Hobbs 10-11-1	Peter Hobbs
14	-283	DERRYCREHA LASS 7 (BF,F,G) D O'Neill 9-10-10	S J O'Neill
15	B	RUBY CELEBRATION 12 R Barton 6-10-10	—
16	500-	KELLYANN 177 (S) W Fisher 5-10-9	D Tegg

15-8 Acclaim, 9-4 Pearly Glen, 5-1 Wild Geese, 8-1 Derrycreha Lass, 10-1 Grey Tornado, 12-1 Ronocco, 16-1 others.

3.45 SHAFTESBURY CLAIMING HURDLE (3-Y-O: £1,102: 2m) (17)

1	66	GILDED YOUTH 24 P Cundell 11-4	H Davies
2	P	LETCOMBE 50 (B) M McCourt 11-4	G McCourt
3	3	PEALLA 17 R O'Sullivan 11-4	R Dunwoody
4	50	DAWN BUSTER 50 T Houlbrooke 11-2	Mr T Houlbrooke
5		FIREWORK WILLIAM 75F G Balding 11-2	Richard Guest
6		GLEN OAK 186F (V) J Roberts 11-2	L Harvey
9	34	TANISTO 48 (V) O O'Neill 11-2	S J O'Neill
10	3	YANBU 63 J Jenkins 11-2	S Sherwood
11		FREEMANTLE 16F P Hobbs 11-0	D Hood (7)
12	6	SAYANT 35 N Henderson 11-0	J Osborne
14		CHALKHILL BLUE 58F D Jermy 10-13	R Arnott
15		MON REGRET J Old 10-13	S McNeill
20	12	AFFORD 24 (D,F) M Pipe 10-11	P Scudamore
21		QUAI D'ORSAY 348F S Pattemore 10-10	—
24		GEORGETOWN BELLE 59F F Jordan 10-9	C Smith
26	60	KOO-MING 45 C Popham 10-7	B Powell
28	205	TUPS 5 G Roe 10-5	P McDermott (7)

11-10 Afford, 3-1 Yanbu, 6-1 Tanisto, 8-1 Sayant, 10-1 Pealla, 14-1 Gilded Youth, 16-1 others.

4.15 WINCANTON CONDITIONAL JOCKEYS HANDICAP CHASE (£1,629: 3m 1f) (9)

2	12P-	INCAMELIA 131 (BF,F,G) N Henderson 7-11-10	J Railton
4	4PP-	ROLL-A-JOINT 173 (D,G,S) G Thorner 10-11-5	S Donohue
5	141-	LANACRE BRIDGE 136 (CD,F,G,S) P Hobbs 11-11-5	D Hood
6	/P-0	FINAL CLEAR 12 (D,F,S) J Old 10-11-4	P Davies
8	/P-6	TUDOR ROAD 6 (CD,F,G,S) D Barons 13-11-1	N Hawke
9	521-	MR SEAGULL 155 (C,F,S) Mrs S Hembrow 10-11-0	W Irvine
10	-612	BEACONSIDE 9 (B,D,F) J Brooks 11-10-5	R Boucher
11	5/0-	CURRACONDON LAD 415 R Barber 10-10-3	A Charlton
13	/0P0	RUSSIG 20 R O'Sullivan 5-10-0	D O'Sullivan

9-4 Mr Seagull, 10-3 Incamelia, 9-2 Beaconside, 7-1 Lanacre Bridge, 8-1 Tudor Road, 12-1 Roll-A-Joint, 14-1 others.

4.45 OTTERBOURNE HANDICAP HURDLE (£1,260: 2m) (20)

1	215-	FREE TRAVEL 177 (D,G,S) T Forster 6-11-10	L Harvey
2	100-	MEZIARA 164 (S) D R Tucker 7-11-9	—
5	13F1	CUT A CAPER 17 (D,F,G,S) R O'Sullivan 6-11-5 (4ex)	D O'Sullivan (7)
8	PRR-	BERWAZ 33F (D,S) B Stevens 4-11-0	S Moore
9	00/4	DIMENSION 19 (D,S) Mrs N Smith 6-10-13	Candy Morris (4)
10	3306	BABY SIGN 14 (D,F,G) G Stickland 6-10-13	Mr S Stickland
11	6/0-	ACONITUM 7F (D,S) J Jenkins 7-10-13	S Sherwood
12	40-2	YOUNG NICHOLAS 9 (D,G,S) J Roberts 7-10-12	Gee Armytage
16	831-	GIFTED NEPHEW 136 (G) N Mitchell 4-10-8	S Earle
19	-02P	HI HIGH 24 (BF) S Pattemore 7-10-7	—
20	06-2	PAUSE FOR APPLAUSE 36 S Woodman 5-10-7	R Dunwoody
21	0-F0	NIPPY CHIPPY 7 (D,G,S) G Roe 5-10-6	P McDermott (7)
25	/4-3	NOBLE STORM 21 P Jones 6-10-0	M Kinane
27	6/0-	CLIFF BANK 73F (B) K White 10-10-0	A O'Hagan
28	00-0	MISTRESS ROSS 19 G Thorner 5-10-0	S McNeill
30	/00-	FOLKSWOOD 317 D Roderick 5-10-0	T Wall
31	-3SP	LEPUS 22 W Turner 5-10-0	G Charles-Jones
32	/00-	COOL THOMAS 328 G Kindersley 9-10-0	Mr R White
33	F5-0	CREOLE BAY 9 P Hobbs 4-10-0	Peter Hobbs
34	88-3	SILVER CANNON 24 R Voorspuy 5-10-0	M Furlong

4-1 Pause for Applause, 5-1 Cut A Caper, 6-1 Hi High, 7-1 Gifted Nephew, 8-1 Noble Storm, 10-1 others.

Course specialists

TRAINERS: M Pipe, 11 winners from 64 runners, 17.2%; D Barons, 10 from 62, 16.1%; J Old, 3 from 20, 15.0%; G Balding, 7 from 50, 14.0%; T Forster, 11 from 80, 13.8%; N Henderson, 3 from 22, 13.6%.

JOCKEYS: G McCourt, 7 winners from 38 rides, 18.4%; P Scudamore, 15 from 88, 18.2%; S Sherwood, 5 from 32, 15.6%; H Davies, 14 from 91, 15.4%; P Nicholls, 4 from 34, 11.8%; R Dunwoody, 8 from 78, 10.3%.

Hills hope backed

The Barry Hills-trained Nomadic Way, a runaway winner at Haydock Park last time out, is now clear favourite at 5-1 (from 6-1) with Corals for Saturday's Tote Cesarewitch at Newmarket.

The same firm reports heavy each-way support for Faux Pavillon, who has been cut to 10-1 from 14-1.

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NEWMARKET

Selections

By Mandarin	By Our Newmarket Correspondent
1.30 Trying For Gold.	1.30 Bitone.
2.00 Azay Le Rideau.	2.00 Miss Mischievous.
2.35 Patience Camp.	2.35 Patience Camp.
3.05 Where's The Money.	3.05 Like Amber.
3.40 Then Again.	3.40 SALSE (nap).
4.10 Skolern.	4.10 Dealers Wheels.
4.45 Tikrara.	4.45 Twenty One Red.

By Michael Seely
3.40 Salse. 4.10 Highest Praise.

Guide to our in-line racecard

103 (12) 0-0432 GOOD TIMES 74 (CD,BF,F,G,S) (Mrs D Robinson) B Hall 9-10-0 .... B West (4) 88

Racecard number. Draw in brackets. Six-figure form (F – fell. P – pulled up. U – unseated rider. B – brought down. S – slipped up. R – refused. D – disqualified). Horse's name. Days since last outing: J if jumps, F if flat. (B – blinkers. V – visor. H – hood. E – Eyeshield. C – course winner. D – distance winner. CD – course and distance winner. BF – beaten favourite in latest race). Going on which horse has won (F – firm, good to firm, hard. G – good. S – soft, good to soft, heavy). Owner in brackets. Trainer. Age and weight. Rider plus any allowance. The Times Private Handicapper's rating.

Going: good **Draw: no adavantage**

1.30 EBF CHESTERTON MAIDEN STAKES (Div I: 2-Y-O: £4,695: 1m) (17 runners)

104	(5)		BABY VIX (Mrs V Gaucci del Bono) J Dunlop 9-0	T Quinn	—
105	(6)		BITONE (Stodcrown Limited) L Cumani 9-0	R Cochrane	—
113	(14)		HATAAM (M Al Maktoum) H Cecil 9-0	W Ryan	—
116	(15)		ILE DE NISKY (Prince Yazid Saud) G Huffer 9-0	B Lane (7)	—
117	(16)	0	JEHOL 14 (Sir P Oppenheimer) G Wragg 9-0	Paul Eddery	—
123	(10)		PEACE KING (K Abdulla) G Harwood 9-0	G Starkey	—
127	(3)	5000	SCOTONI 34 (Mrs L Baerlein) C Brittain 9-0	J Lowe	75
129	(11)	465	SILK DYNASTY 15 (J Jones) M Francis 9-0	W R Swinburn	● 99
132	(13)		TRING PARK (P Betts Ltd) M Tompkins 9-0	P Hutton (5)	—
133	(17)	0	TRY ME NOW 98 (R Strong) Miss M Piggott 9-0	J Matthias	—
135	(2)		VAL RECIT (Hamdan Al-Maktoum) R Armstrong 9-0	M Roberts	—
137	(1)	0	WESTERN DYNASTY 15 (M Kerslein) M Ryan 9-0	P Bloomfield	—
138	(4)		ARIBIE (Yahya Nasib) N Callaghan 8-9	—	—
141	(6)		CORN LILY (Lady Durham) G Pritchard-Gordon 8-9	G Carter	—
142	(9)		DIANA DEE (N Browne) B Hills 8-9	M Hills	—
148	(12)	0	ROGGAN HALL 14 (Lord Hartington) D Morley 8-9	B Rouse	—
152	(7)		TRYING FOR GOLD (The Queen) N Graham 8-9	W Carson	—

BETTING: 7-2 Bitone, 5-1 Hataam, Val Recit, 6-1 Peace King, Trying For Gold, 8-1 Diana Dee, 10-1 Baby Vix, 12-1 others.

1987: SEA SYMPHONY 9-0 T Ives (11-4 fav) O Douieb 17 ran

FORM SILK DYNASTY, a staying on 4l 5th to Konigsberg over course and distance last time out, makes by far the most appeal of the raced contingent but this looks likely to go to one of the debutantes.
HATAAM, hailing from a stable currently boasting a 46% strike rate with their juveniles, is by Derby winner Shirley Heights out a dam who won over the minimum trip as a juvenile and can be expected to go well.
TRYING FOR GOLD is a well bred filly, being by Northern Baby out of a dam who won the Ribblesdale Stakes and others that make plenty of appeal on breeding are BITONE, a Tolomeo colt who cost 30,000 guineas as a yearling, BABY VIX, a Northern Baby colt out of a dam who won over middle distances and Guy Harwood's Adonijah colt PEACE KING.

Selection: HATAAM

2.0 BUCKENHAM SELLING STAKES (2-Y-O: £4,364: 6f) (30 runners)

101	(20)	245185	GRAN DOMINION 89 (D,F) (Miss M Seigel) W Musson 9-2	A Spence (7)	73
102	(16)	200416	HOLSTER 20 (B,D,F,S) (Lord Harrington) D Morley 9-2	Rae Guest	78
105	(18)		ANURAG (B Donald) W Musson 8-11	Paul Eddery	—
106	(6)	02	AZAY LE RIDEAU 17 (J St George) J Sutcliffe 8-11	M Roberts	● 99
107	(8)		BARNACK (A Bailey) A Bailey 8-11	P Bloomfield	—
109	(14)	002	CORAKI 65 (R Hutchinson) R Hutchinson 8-11	G Carter	88
110	(22)	0	DUSKY DAI 8 (R Goodman) M Usher 8-11	D McKay	—
114	(11)	900493	GREAT GUSTO 10 (T Jennings) D Thom 8-11	G Starkey	78
115	(25)	35	HOW'S YER FATHER 10 (Unity Farm Holiday Centre) P Cundell 8-11	N Adams	80
118	(5)	530064	MR TOYBOY 7 (D Lee) M Smyly 8-11	G Hind (5)	79
119	(1)		MUSTARD SEED (Mrs E Lambton) G Pritchard-Gordon 8-11	W Wood	—
124	(23)	043650	RICHARDS PET 45 (J Marsden) R Hannon 8-11	B Rouse	85
126	(3)	4040	SCHWEPPES TONIC 16 (BF) (Schweppes Int) R Williams 8-11	W R Swinburn	94
127	(21)		SHY YAPPY (M Yiapatos) P Howling 8-11	J Lowe	—
130	(17)	813522	SWEET DRAGON 7 (F) (J Berry) J Berry 8-11	A Bacon (7)	83
131	(4)		TOMMY ARR (T Rossiter) J Pearce 8-11	W Carson	—
132	(29)		ARYAN (R Hutchinson) R Hutchinson 8-6	W Ryan	—
134	(26)	02632	BLAZING REALM 29 (BF) (Mascalls Stud Farm) P Makin 8-6	M Hills	95
136	(9)	0	CHAPEL CHIMES 12 (R Bennett) P Felden 8-6	R McGhin	—
137	(27)	030506	DOLER ROSA 16 (B,BF) (A Williams) P Kelleway 8-6	T Williams	89
139	(10)	00600	GALWEX LADY 35 (V) (Avondum Limited) M McCormack 8-6	C Rutter	71
142	(30)		GOOD EGG (J Coles) D Marks 8-6	E Johnson	—
143	(13)	5000	LADY WESTMINSTER 7 (K Jaffa) M Usher 8-6	A McGlone	—
145	(12)	202005	MISS MISCHIEVOUS 10 (B) (Mrs J Callaghan) N Callaghan 8-6	R Cochrane	97
148	(15)	0	NEARLY RED 28 (J Redmond) J Winter 8-6	Dale Gibson (5)	—
149	(24)		PRINCELY BOUNTY (A Sturge) W Musson 8-6	G Baxter	—
154	(28)	045	THE KINGS DAUGHTER 10 (Mrs M Simmonds) P Cole 8-6	T Quinn	88
156	(19)	0	TROPICAL RAGS 139 (Mrs P Makin) P Makin 8-6	T Sprake (7)	—
158	(7)	06	WELSH FLUTE 10 (Mrs J Balls) R Thompson 8-6	P Bradwell	81
160	(2)	00	WHISTLING BLUES 58 (Lord Gainsborough) P Rohan 8-6	—	70

BETTING: 4-1 Azay Le Rideau, 9-2 The Kings Daughter, 11-2 Coraki, 6-1 Schweppes Tonic, 13-2 Blazing Realm, Richards Pet, 8-1 Doler Rosa, Holster, 10-1 others.

1987: BOW BLOOM 8-6 T Quinn (16-1) P Cole 26 ran

FORM AZAY LE RIDEAU, the subject of a gamble last time out when a strong finishing ¾l 2nd to Gathering Speed in a Nottingham (6f) graduation race, can atone for that defeat now dropped into selling company.
CORAKI shaped as though this extra furlong would suit when a running on 4l 2nd to Gleeful at Folkestone (5f). SWEET DRAGON comes into the reckoning on her 1l 2nd to Moor Frolicking (rec 4lb) at Lingfield (6f) and is taken to confirm placings with MR TOYBOY (3lb better off) who finished just over 2l way in 4th.
BLAZING REALM has been running well in claiming company of late, last time out finishing a 4l 2nd to Woosie at Yarmouth (7f). THE KINGS DAUGHTER, from a stable always to be feared in this type of event, stayed on nicely to finish just under 4l 5th to Glenbeigh Summer at Bath (5f) and should appreciate this extra furlong.

Selection: AZAY LE RIDEAU

2.35 EBF CHESTERTON MAIDEN STAKES (Div II: 2-Y-O: £4,688: 1m) (16 runners) C4

303	(7)	0	ASQUITH 14 (B Haggas) W Haggas 9-0	B Rouse	88
309	(4)		EBRO (Mrs F Veasey) Miss M Piggott 9-0	B Crossley	—
310	(14)	3	FAR MORE 76 (Mrs O Spann) F Durr 9-0	M Roberts	97
311	(12)		GRAMINIE (Mrs B Long) R Casey 9-0	T Williams	—
314	(10)		HORN DANCE (Sheikh Mohammed) G Harwood 9-0	G Starkey	—
315	(9)	02	HOSKINS 18 (K Abdulla) R Smyth 9-0	S Whitworth	● 99
318	(5)		KING OF TALES (Mrs V Gaucci del Bono) J Dunlop 9-0	B Lane (7)	—
326	(8)	0	SCOTCH DOUBLE 14 (Mrs V Kraft Payson) M Francis 9-0	Paul Eddery	—
328	(2)	040	SEA BUCK 14 (V) (C Buckle) G Balding 9-0	J Williams	92
330	(15)	0	SPLENDID CAREER 15 (J Mabee) L Cumani 9-0	R Cochrane	—
331	(16)		STATE BANK (Ellis And Roukin Limited) M Ryan 9-0	G Baxter	—
343	(11)		GAME OF DOMINOES (Mrs W McAlpine) D Morley 8-9	V Smith (5)	—
344	(3)		HIDDEN GEM (J Albritton) J Watts 8-9	—	—
346	(6)		PATIENCE CAMP (J Greetham) M Stoute 8-9	W R Swinburn	—
350	(13)		STETCHWORTH LADY (W Gredley) B Hills 8-9	M Hills	—
351	(1)		TECHNOLOGY (F Katis) N Callaghan 8-9	W Carson	—

BETTING: 5-2 Horn Dance, 4-1 Patience Camp, 5-1 Hoskins, 8-1 King Of Tales, Stetchworth Lady, 10-1 Far More, 12-1 others.

1987: HIGHBROW 8-9 W Carson (9-4 fav) W Hern 16 ran

FORM FAR MORE made a pleasing racecourse debut here over 7f in July where he ran on well to finish a 3l 3rd to Vilandrado and is preferred to HOSKINS, who finished 1l 2nd to Starlet at Bath (1m 5yd) last time out, as the best of the runners with racecourse experience.
However some beautifully bred newcomers are again in opposition, of whom PATIENCE CAMP may prove best. This Bustino filly is a well-related newcomer, out of a dam who won in Italy as a two-year-old and a half-sister to useful performers such as Cape Wild. HORN DANCE cost 135,000 guineas as a yearling and is by Green Dancer out a dam who won both the English and Irish Oaks. KING OF TALES hails from a stable whose juveniles are invariably in need of the race but this well-related Sadler's Wells colt is still another to note.

Selection: PATIENCE CAMP

Course specialists

TRAINERS	Winners	Runners	Per cent
H Cecil	61	243	25.1
L Cumani	37	202	18.3
M Stoute	37	226	16.4
J Sutcliffe	8	52	15.4
G Harwood	25	173	14.5
C Benstead	9	63	14.3

JOCKEYS	Winners	Rides	Per cent
W R Swinburn	37	272	13.6
R Cochrane	38	309	12.3
W Carson	44	357	12.3
M Roberts	20	175	11.4
G Starkey	24	218	11.0

(Only qualifiers)

HAYDOCK PARK

Selections

By Mandarin	By Our Newmarket Correspondent
2.15 Sharka.	2.15 Sharka.
2.45 Ahsanta Sana.	2.45 —
3.15 Rushluan.	3.15 Lots Of Luck.
3.50 DEVIZES (nap).	3.50 Governor's Harbour.
4.20 Shahi Dancer.	4.20 Miss Toot.
4.55 Bastinado.	4.55 Harvest Dance.
5.25 Causley.	5.25 Turbo Rose.

Michael Seely's selection: 3.50 DEVIZES (nap).
The Times Private Handicapper's top rating: 2.15 SHARKA.

Going: soft **Draw: 5f, high numbers best**

2.15 POPLAR FILLIES STAKES (2-Y-O: £4,059: 1m) (7 runners)

3	(6)	61	HOUSEWORK 21 (D,F) (The Queen) I Balding 8-13	T Ives	88
6	(1)	51	SHARKA 24 (D,F) (Sheikh Mohammed) H Cecil 8-13	N Day	● 99
7	(4)	0	ACK VA VITE 12 (S Hanson) M Stoute 8-8	P Cook	—
8	(2)	0	ALGHABRAH 35 (H Al-Maktoum) H Thomson Jones 8-8	R Hills	—
9	(5)		BELTALONG (J Ashby) J Wharton 8-8	A Mackay	—
19	(3)	600	LAST THOUGHT 87 (Running Horse Ltd) D Wintle 8-8	C McNamee	—
22	(7)	00	NANNIE ANNIE 24 (W Gredley) C Brittain 8-8	B Raymond	76

BETTING: 4-6 Sharka, 9-4 Housework, 8-1 Alghabrah, 12-1 Ack Va Vite, Nannie Annie, 25-1 Beltalong, Last Thought.

1987: MEETING ABANDONED

2.45 STANDARD LIFE NURSERY HANDICAP (2-Y-O: £3,135: 5f) (8 runners)

1	(8)	10	AHSANTA SANA 33 (BF,S) (R Sangster) Mrs J Ramsden 9-7	W Newnes	● 99
5	(6)	1063	TEE WALL 79 (D,G) (J Smith) B McMahon 8-9	T Ives	86
6	(1)	040100	MR CHARMER 9 (B,D,F) (Mrs M Shawcross) R Hollinshead 8-7	A Culhane (3)	98
9	(4)	01001	MEESON KAMP 45 (D,G,S) (J Wilcox) J Berry 8-5	J Carroll	98
11	(5)	24000	SENSATIONAL 9 (B) (C Cyzer) S Norton 8-1	L Charnock	90
12	(3)	0504	CASTLE CARY 45 (A Hall) M Blanshard 7-10	R Fox	97
15	(2)	662025	PASSAGE EAST 24 (B) (Thoroughbred Racing Ltd) M W Easterby 7-7	A Mackay	97
16	(7)	5350	MATCHING SPELL 45 (G Willis) M Brittain 7-7	A Munro (5)	91

Long handicap: Matching Spell 7-3.

BETTING: 3-1 Ahsanta Sana, 4-1 Tee Wall, 9-2 Passage East, 6-1 Meeson Kamp, 15-2 Castle Cary, 8-1 Mr Charmer, 12-1 Matching Spell, 20-1 Sensational.

3.15 BEECH CLAIMING STAKES (Div I: £3,331: 1m) (13 runners)

4	(8)	20-4103	RUSHLUAN 38 (BF,F,G) (F Salman) P Cole 4-9-5	B Raymond	● 99
5	(7)	14-220	REALISM 14 (F) (K Abdulla) B Hills 3-9-4	J Reid	97
6	(1)	454868	LOTS OF LUCK 41 (B) (T Kavanagh) E Eldin 5-9-2	R Hills	95
14	(5)	025003	GRUNDY LANE 16 (D,S) (B Morgan) B Morgan 6-8-10	N Gwilliams (7)	82
15	(4)	40/1-	LINGAB 238J (D,G) (Mrs P Woodfield) J Bradley 5-8-10	W Newnes	75
19	(13)	803201	MOTHER COUNTRY 24 (F) (P Savill) D Chapman 4-8-9	K Darley	84
20	(6)	054030	O I OYSTON 12 (D,F,G,S) (J Berry) J Berry 12-8-9	J Carroll	86
27	(9)	602104	MAC'S SISTER 17 (F) (J Fisher) M Tompkins 3-8-7	T Ives	91
28	(10)	064206	SHY MISTRESS 19 (G) (J Abbey) A Jones 5-8-7	G Duffield	71
33	(11)	121320	MIDNIGHT RAVER 45J (B,D,F,G) (Joe Jennings Ltd) N Tinkler 3-8-6	Kim Tinkler	87
35	(12)	048564	TOWN MEETING 3 (V) (M Brittain) M Brittain 4-8-5	M Wigham	76
39	(3)	413110	NEAT STYLE 17 (F) (A White) R Hollinshead 3-8-2	A Culhane (3)	89
48	(2)	003645	FOOTSTOOL 2 (T Riley-Smith) D Wilson 5-7-13	—	81

BETTING: 5-2 Rushluan, 4-1 Mac's Sister, 11-2 Realism, 7-1 Midnight Raver, 8-1 Grundy Lane, 10-1 Neat Style, 12-1 Lots Of Luck, 14-1 others.

Course specialists

TRAINERS	Winners	Runners	Per cent
H Cecil	29	60	48.3
M Prescott	3	9	33.3
J Tree	3	12	25.0
B Hanbury	8	33	24.2
M Tompkins	6	25	24.0
B Hills	19	85	22.4

JOCKEYS	Winners	Rides	Per cent
J Carter	3	12	25.0
W Newnes	6	33	18.2
B Raymond	14	90	15.6
J Carroll	7	46	15.2
A Munro	3	20	15.0
J Reid	11	78	14.1

(Not including yesterday's results)

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3.5 AR DENNIS BOOKMAKERS NURSERY HANDICAP (2-Y-O: £11,065: 6f) (17 runners) C4

305	(13)	011985	CRONK'S COURAGE 45 (D,F,S) (Cronk Garages Ltd) G Lewis 9-7	Paul Eddery	96
306	(10)	01250	PANT LLIN 40 (BF,S) (R McAlpine) B Hills 9-7	M Hills	91
307	(12)	12	LIKE AMBER 45 (BF,S) (Miss M Carrington-Smith) John FitzGerald 9-6	G Baxter	97
308	(14)	606043	JUST THREE 16 (BF) (B McGee) M McCormack 9-5	W R Swinburn	83
309	(1)	4501	ECHO CHAMBER 7 (D,F) (N'hampton Mercury) M Tompkins 9-5 (7ex)	R Cochrane	91
311	(6)	3645	GREEN'S SEASCAPE 12 (R Green) J Winter 9-3	L Dettori (5)	92
312	(11)	0161	WHERE'S THE MONEY 14 (C,G) (H Pope) M F-Godley 9-3 (7ex)	M Roberts	95
313	(3)	526206	BROWN PEPPER 27 (W Brown) P Mitchell 9-2	S O'Gorman (5)	91
315	(4)	64462	TACOMA HEIGHTS 19 (A Budge Ltd) R Hannon 9-1	B Rouse	96
317	(17)	000	OUR MUSIC 28 (Mrs P Rossdale) J Winter 9-0	Dale Gibson (5)	80
318	(15)	513	ELECTRIC MONEY 89 (D,F) (A Anderson) G Pritchard-Gordon 8-13	G Carter	84
319	(7)	240360	PREPOLLO 9 (T Scotham) E Weymes 8-13	W Carson	85
320	(8)	4212	CUMBRIAN MELODY 12 (G) (Cumbrian Industrials) M H Easterby 8-12	J Lowe	● 99
321	(9)	42043	ALEXANDRA KATRINE 10 (B) (Mrs S Arnold) R Johnson Houghton 8-11	T Quinn	88
324	(16)	16	CASBATINA 13 (D,BF,F) (Mrs M Taylor) J Pearce 8-6	S Whitworth	90
326	(2)	0004	FOSTERS FOLLY 7 (B) (J Marsden) R Hannon 8-2	A McGlone	83
327	(5)	324546	THE TANSEY MAN 16 (P Trant) J Baker 8-1	S Wood (5)	92

BETTING: 7-2 Where's The Money, 5-1 Tacoma Heights, 6-1 Cumbrian Melody, 13-2 Like Amber, 8-1 Cronk's Courage, Electric Money, Green's Seascape, 10-1 others.

1987: PORTVASCO 7-10 N Carlisle (12-1) P Walwyn 13 ran

FORM WHERE'S THE MONEY only had to be pushed out to account for Hong Kong Girl by 1½l at Newmarket (5f) and is taken to follow up, despite a 7lb penalty.
CUMBRIAN MELODY was by no means disgraced when 1½l runner up to Amigo Menor over course and distance last time and is taken to confirm the placings with GREEN'S SEASCAPE (same terms) who finished just under 3l away in 5th. TACOMA HEIGHTS met trouble in running when 1½l 2nd to Daleside Ladybird at Redcar (6f) last time out.
ECHO CHAMBER, however, may prove the biggest danger to the selection. She showed improved form to land a valuable York (6f) handicap last time out, running on well to account for Saks Princess by ½l with FOSTERS FOLLY (7lb better off) a further 9l away in 4th. The lightly raced LIGHT AMBER has shown useful form on both her starts, last time out being beaten 1½l by Heemee at Warwick (5f).

Selection: WHERE'S THE MONEY

3.40 BISQUIT COGNAC CHALLENGE STAKES (Group II: £32,346: 7f) (8 runners) C4

401	(7)	115-322	THEN AGAIN 47 (C,BF,F,G,S) (R Shannon) L Cumani 5-9-3	R Cochrane	95
402	(6)	14-6405	PRINT 13 (C,G,S) (Lord Carnarvon) W Hastings-Bass 4-9-0	W Carson	82
404	(1)	636006	INTIMIDATE 47 (S) (Sheikh Mohammed) C Brittain 3-8-10	A Bond	84
405	(3)	313120	POINT OF LIGHT 11 (V,C,G) (R Cox) G Lewis 3-8-10	Paul Eddery	91
406	(8)	111-	REPRIMAND 394 (D,G,S) (Sheikh Mohammed) H Cecil 3-8-10	W Ryan	83
407	(2)	221112	SALSE 19 (CD,F,G,S) (Sheikh Mohammed) H Cecil 3-8-10	M Roberts	● 99
408	(5)	2-11536	ZELPHI 13 (D,G,S) (K Abdulla) J Tree 3-8-10	W R Swinburn	86
409	(4)	343110	TIMELY 11 (F,G) (R Sangster) B Hills 3-8-7	M Hills	75

BETTING: 7-4 Salse, 9-4 Then Again, 9-2 Reprimand, 8-1 Timely, Zelphi, 12-1 Print, 14-1 Point Of Light, 20-1 Intimidate.

1987: ASTEROID FIELD 4-8-11 M Hills (4-1) B Hills 7 ran

FORM SALSE had no answer to Warning's acceleration at the distance, and when 5l 2nd in Ascot's group I Queen Elizabeth II Stakes (1m). However, he lost nothing in defeat to the winner and had group I winners Persian Heights (3rd), Soviet Star (4th) and Magic Of Life (7th) behind. He is equally effective over 7f and can regain the winning thread.
THEN AGAIN has also chased home Warning, beaten 1½l in Goodwood's group I Sussex Stakes (1m) but he disappointed next time though, finding Prince Rupert 1½l too good at Goodwood (1m). If overlooking this effort he holds a fine chance.
REPRIMAND makes his seasonal reappearance after suffering a number of setbacks in training, which have kept him off the course. Unbeaten in his only three starts as a two-year-old, including 1½l win from INTIMIDATE in the group II Gymcrack Stakes at York (6f). He may be in need of this outing. Both PRINT (5th) and ZELPHI (6th) will need to improve on their running behind Fair Judgement at Goodwood (7f) last time.
POINT OF LIGHT has not been disgraced taking on the best sprint performers but is unproven at this trip. TIMELY will find this a different proposition compared with the minor events she has picked up this year.

Selection: SALSE

4.10 JEYES HANDICAP (£7,387: 7f) (24 runners) C4

501	(5)	316046	BIN SHADDAD 21 (CD,F,G,S) (Ali K Al Jafleh) Miss M Piggott 4-10-0	R Cochrane	92
502	(17)	5-00100	DEALERS WHEELS 32 (G,S) (Mrs S Soderberg) John FitzGerald 3-9-8	G Sexton	80
503	(23)	105214	SHABANAZ 19 (D,G) (N Aboobaker) R Hannon 3-9-5	R Wernham	98
504	(13)	510034	BREAKAWAY 13 (B,F,G,S) (Mrs P Yong) J Etherington 3-8-11	J Lowe	84
506	(10)	453100	HIGHEST PRAISE 5 (D,F,S) (P Mellon) I Balding 5-8-10	S O'Gorman (5)	91
507	(11)	563213	OTTERGAYLE 6 (D,G,S) (Mrs L Wigram) P Walwyn 3-8-9	M Roberts	93
509	(20)	005856	GOOD SAILING 35 (D,F,S) (D McIntyre) R Sheather 4-8-6	Paul Eddery	93
511	(24)	122045	PINCTADA 15 (CD,G,S) (Mrs C Darby) R Simpson 6-8-5	P Barnard (5)	89
512	(19)	004002	OUR JOCK 8 (F,G,S) (Lord McAlpine) R Smyth 6-8-5	S Whitworth	94
513	(15)	006400	APTITUDE 14 (F,G) (Prince Yazid Saud) B Hills 3-8-5	M Hills	92
514	(21)	04-0253	FAIRWAY ROYALE 118 (Mrs P Makin) P Makin 3-8-4	T Quinn	89
516	(3)	121241	DUCKINGTON 5 (D,F,G) (Lady Murless) M H Easterby 4-8-3 (6ex)	W Ryan	97
517	(14)	341245	COINCIDENTAL 5 (C,D,F,G,S) (Turf Racing) D Chapman 5-8-2	S Webster	91
518	(7)	081040	EURODOLLAR 5 (S) (K Khan) L Holt 4-8-0	N Adams	91
519	(18)	4650	MALUNAR 93 (Mrs V Brudenell) J Shaw 3-7-11	N Carlisle	92
520	(1)	050004	KRISFIELD 26 (S) (C Kilroy) R Hannon 3-7-11	A McGlone	90
521	(4)	0306-63	GEORGE JAMES 78 (S) (R Percival) J Dunlop 4-7-10	G Carter	92
522	(22)	223202	SKOLERN 5 (D,F) (G Leatham) R Whitaker 4-7-10	W Carson	● 99
523	(9)	1U1500	SPARKY LAD 39 (D,F,G,S) (J Clark) J Jenkins 5-7-9	S Dawson	94
524	(16)	02-4303	WISLON 9 (J Parkes) J Parkes 3-7-8	—	89
525	(6)	044310	TOBERMORY BOY 5 (F,G) (C Longbottom) R Whitaker 11-7-8	A Proud	93
527	(2)	218011	NAWWAR 47 (CD,F,G,S) (C Benstead) C Benstead 4-7-7	T Williams	92
528	(8)	535400	MISS SARAJANE 12 (C,F,G,S) (G Smyth) R Hollinshead 4-7-7	C Hodgson (7)	91
530	(12)	00-0000	TAUBER 125 (G,S) (Mrs C Reed) Pat Mitchell 4-7-7	S Wood (5)	—

Long handicap: Tauber 7-2.

BETTING: 5-1 Skolern, 11-2 Nawwar, 8-1 Duckington, 8-1 George James, Shabanaz, 10-1 Ottergayle, Pinctada, Our Jock, 12-1 others.

1987: GOLD PROSPECT 5-9-3 S Cauthen (9-2 fav) G Balding 18 ran

FORM SHABANAZ was a highly creditable 4th, beaten about 2l by Mac's Fighter, in a valuable handicap at Ascot (7f) last time. He had previously won, by ½l from Fortinbras, a Newmarket handicap (7f) and is in good heart at present.
DUCKINGTON beat SKOLERN a neck, with COINCIDENTAL (5th) and HIGHEST PRAISE (7th), in a competitive York handicap (7f) last time. However, he may struggle to confirm the placings with the runner-up under a 6lb penalty. NAWWAR has won both his last two starts, handicaps at Newmarket (6f) and Goodwood (7f). The style of his last success, pushed out to beat So Rhythmical 2½l, suggests he is improving.
PINCTADA won over course and distance in July, with SPARKY LAD tailed off behind. However he will need to improve on his latest effort when 5th behind Hooray Lady at Brighton (1m).

Selection: SHABANAZ

4.45 PARK PADDOCKS HANDICAP (3-Y-O: £6,087: 1m 6f) (10 runners)

601	(3)	410010	INDIAN BABA 8 (D,F,S) (Mrs R Wreford) G Harwood 9-7	G Starkey	97
602	(8)	612	BARAZ 26 (BF,G) (Hamdan Al-Maktoum) R Armstrong 9-7	M Roberts	95
603	(9)	532121	TIKRARA 16 (D,F) (Aga Khan) R Johnson Houghton 9-4 (5ex)	T Quinn	95
605	(6)	5514U	PLEASE KENNEH 15 (G) (Mohamed Suhail) B Hanbury 9-0	M Hills	97
606	(7)	312146	LADY ROSANNA 21 (G,S) (Mrs W P-Beynon) I Balding 8-13	S O'Gorman (5)	97
607	(1)	24-6055	ARMY OF STARS 13 (W Gredley) C Brittain 8-13	W R Swinburn	96
608	(2)	14	TWENTY ONE RED 15 (G) (B Scowcroft) B Hanbury 8-13	R Cochrane	96
610	(10)	38516	ALMARREEKH 15 (B,F) (Hamdan Al-Maktoum) H Thomson Jones 8-8	—	98
611	(4)	111433	DAILY SPORT SOON 15 (C,F,G,S) (J Livock) J Jenkins 8-8	W Carson	● 99
612	(5)	880164	HELLO STEVE 15 (B,F) (Dr S Bennett) R Hannon 8-8	B Rouse	97

BETTING: 3-1 Almarreekh, 9-2 Daily Sport Soon, 11-2 Please Kenneh, 6-1 Braz, Tikrara, Twenty One Red, 8-1 Hello Steve, 10-1 others.

1987: FAUX PAVILLON 7-9 G Bardwell (10-1) A Hide 11 ran

FORM TIKRARA seemed to relish the 1m 6f trip, making good headway and running on to lead close home, when beating Pour Encourager 1l last time at Nottingham last time.
DAILY SPORT SOON ran on well to finish 2½l 3rd to Crime Passional over 2m here last time out and can confirm placings with TWENTY ONE RED (2lb better off) and ALMARREEKH (5lb better off) who finished 2½l and 13l behind in 4th and 6th repectively.
BARAZ didn't seem to benefit the drop in distance when beaten over 1m 2f last time after comfortably winning his maiden, by 7l from Enemy Action, over 1m 4f at Ripon.
ARMY OF STARS led for 10f until fading, finished 5th beaten over 11l, behind Pipsted over 1m 4f here last time and is not certain to stay as well as some of his rivals. There are no stamina doubts about LADY ROSANNA and if she reproduces the form that saw her win, by 1½l from Buzzbomb, at Bath (1m 5f 12yd) she would hold every chance.

Selection: TIKRARA

3.50 STANDARD LIFE HANDICAP (£5,680: 1m 4f) (11 runners)

4	(3)	302105	SONG OF SIXPENCE 18 (D,G,S) (P Mellon) I Balding 4-9-10	T Ives	95
6	(8)	410101	GOVERNOR'S HARBOUR 40 (D,F,G,S) R Armstrong 3-9-9	A Shoults (3)	94
7	(1)	0-15000	GREENHILLS JOY 13 (CD,G,S) (L Audus) M Ryan 5-9-8	J Ryan (5)	91
8	(10)	004630	GENOBRA 28 (S) (O Zawawi) M Francis 4-9-8	W Newnes	97
10	(7)	2-011	DEVIZES 7 (D,F,S) (K Abdulla) J Tree 3-9-5 (4ex)	J Reid	● 99
13	(6)	125630	EMPIRE BLUE 71 (D,F,G,S) (G Meyrick) P Cole 5-9-3	G Duffield	95
17	(2)	403/050	ON TENTERHOOKS 12 (F) (P Green) M H Easterby 5-8-8	M Birch	95
22	(4)	513206	HARMONICAL 13 (S) (C Campbell Golding) J Watts 3-8-3	N Connorton	93
24	(5)	513142	CREEAGER 113 (D,F,S) (J Berry) J Wharton 6-8-3	A Mackay	90
25	(11)	046004	STAGE LARK 5 (B,G) (A Steedman) A Bailey 3-8-3	R Fox	94
26	(9)	121306	BURCROFT 22 (V,D,F,G,S) (R Lee) R Whitaker 4-7-10	M Fry	94

BETTING: 2-1 Devizes, 7-2 Governor's Harbour, 9-2 Song Of Sixpence, 7-1 Harmonical, 10-1 Creeager, 12-1 On Tenterhooks, Burcroft, 14-1 others.

4.20 SYCAMORE SELLING STAKES (3-Y-O: £1,429: 1m 2f) (15 runners)

1	(2)	600500	HEARD IT BEFORE 12 (D,F,S) (P Barrett) R Hollinshead 9-2	A Culhane (3)	80
5	(5)	003-000	BUT FOR BARNEY 80 (R Barnes) D Wintle 8-11	J Carr (5)	88
7	(10)	203-000	CALL A TRUCE 13 (Lord Matthews) M Camacho 8-11	N Connorton	81
8	(3)	0000-00	DREAMING STAR 108 (Mrs J McMahon) B McMahon 8-11	T Ives	86
10	(12)	4-00300	GRAND ISLAND 13 (R Howarth) E Weymes 8-11	Dean McKeown	87
11	(7)	000000	MY SWAN SONG 24 (M Ferrett) J Smith 8-11	I Johnson	72
13	(6)	0-05200	SHAHI DANCER 33 (B) (Miss S Hamilton) D Wintle 8-11	C McNamee	● 99
14	(1)	00	SPARKLING DANCER 23 (R Griffiths) J Wainwright 8-11	S Morris	—
17	(14)	655-000	WESTLAND DANCER 3 (B) (M Holley) M McCormack 8-11	J Reid	—
19	(11)	003003	FLY THE WIND 31 (Mrs C Hanson) L Cottrell 8-8	R Fox	92
20	(9)		MISS TOOT (Lady Henrietta St. George) M Prescott 8-8	G Duffield	—
22	(8)	400040	NAUGHTS N' CROSSES 10 (Mrs G Rees) J H Wilson 8-8	K Darley	80
24	(15)	220234	SPRINGFIELD MATCH 26 (V) (G Lowe) P Wigham 8-8	M Wigham	89
25	(13)	333003	T CATTY 13 (BF) (Full Circle Thoroughbreds) N Tinkler 8-8	Kim Tinkler	87
26	(4)	00004	VICO EQUENSE 19 (Mrs M Grant) Miss S Hall 8-8	J Bleasdale	71

BETTING: 4-1 Fly The Wind, 5-1 Shahi Dancer, 11-2 Springfield Match, 7-1 Miss Toot, 8-1 T Catty, 12-1 Grand Island, 14-1 Naughts N' Crosses, 16-1 others.

4.55 SILVER BIRCH HANDICAP (£4,010: 1m 2f) (19 runners)

1	(4)	110000	INISHPOUR 2 (F,G,S) (G Russell) H Wharton 6-9-13	K Fallon (5)	90
4	(3)	43132	HARVEST DANCE 47 (D,G) (Sheikh Mohammed) H Cecil 3-9-9	S Davies (7)	89
5	(1)	022143	SALONNIERE 10 (D,S) (Miss K Rausing) B Hanbury 3-9-8	B Raymond	94
6	(18)	065000	ATHENS GATE 43 (F) (R Sangster) J Watts 4-9-6	N Connorton	96
7	(12)	225451	NATIVE FLAIR 9 (D,F) (R Arculli) R Armstrong 3-9-5 (5ex)	A Shoults (3)	91
8	(17)	20-0006	YOUNG BENZ 8 (D,G,S) (T Bennett) M H Easterby 4-9-5	M Birch	85
10	(15)	0336	NAHAR 124 (H Al-Maktoum) H Thomson Jones 3-9-2	R Hills	87
11	(14)	002500	FATHER TIME 42 (B,C,F,G,S) (Mrs A Hollest) M Tompkins 4-9-1	R Fox	● 99
16	(10)	016830	WHIPP'S CROSS 15 (D,F) (Sir Philip Oppenheimer) G Wragg 3-8-13	J Reid	94
17	(13)	2103-22	SKY CAT 181 (BF,G) (Gymcrak Racing) M H Easterby 4-8-12	J Birch (7)	88
18	(16)	0-35054	CASTLE CLOWN 18 (V,S) (Lady Mary Mumford) Lady Herries 3-8-12	P Cook	85
19	(19)	24-4253	BOY JAMIE 47 (G,S) (Mrs K Wrighton) M Prescott 4-8-11	G Duffield	96
22	(5)	136D30	THE WHITE LION 36 (F,G,S) (W Holland) J Glover 4-8-9	S Williams (7)	96
26	(6)	604152	BASTINADO 10 (D,BF,F,G) (P Mellon) I Balding 5-8-3	M Marshall (5)	98
27	(2)	311145	GIBBOT 24 (D,F,S) (K Fischer) E Eldin 3-8-3	A Mackay	94
30	(8)	301454	SCHROT HANDLER 12 (B,D,S) (D Gallyer) R Hannon 3-8-0	L Jones	95
34	(11)	94604	BROKEN SILENCE 17 (K Boot) J Glover 3-7-9	J Quinn (3)	91
35	(9)	0-06400	HOASTMAN 24 (L Holiday) J Bethell 4-7-7	J Carter (5)	—
42	(7)	521015	HITCHENSTOWN 17 (D,BF,G,S) (Oaklea Bloodstock) E Alston 5-7-7	J Fortune (7)	83

Long handicap: Hitchenstown 7-0.

BETTING: 5-1 Bastinado, 6-1 Gibbot, 15-2 Castle Clown, 8-1 Nahar, 8-1 Salonniere, 10-1 Native Flair, 12-1 Whipp's Cross, The White Lion, 14-1 others.

5.25 BEECH CLAIMING STAKES (Div II: £3,306: 1m) (13 runners)

3	(12)	065416	BREWIN TIME 26 (V,C,D,G,S) (P Baillie) M H Easterby 4-9-5	M Birch	89
7	(7)	0060-00	MANTON MARK 136 (F,G) (Mrs S Camacho) M Camacho 5-9-0	N Connorton	—
8	(1)	000120	URRAY ON HARRY 35 (C,G,S) (D Coppenhall) R Hollinshead 4-9-0	R Lappin (5)	88
10	(5)	160412	CAUSLEY 10 (D,F,G,S) (Mrs J Clear) B McMahon 3-8-13	R Hills	98
11	(6)	00-0000	MR KEWMILL 8 (B,D,G) (P Purdy) J Bennett 5-8-13	K Fallon (3)	—
16	(10)	601-000	FRANK THE BANK 3 (V,D,F,S) (F Yardley) F Yardley 4-8-9	I Johnson	94
18	(9)	058540	MIAMI BAY 2 (V,G) (R Wellock) M Brittain 4-8-9	M Wigham	78
22	(8)	200002	TURBO ROSE 17 (D,BF,F) (Mrs S Norman) M Jarvis 3-8-8	B Raymond	● 99
30	(4)	2/0000-0	BELLA BANUS 9 (D,F,S) (R Stephenson) W A Stephenson 6-8-6	A Mercer	81
32	(11)	3-42216	LUMLOOM 89 (D,G) (F Salman) M Prescott 3-8-6	G Duffield	96
42	(2)	406550	SARNIA SOUND 26 (B) (T Taylor) M Tompkins 3-8-1	A Mackay	93
47	(3)	000004	DIALECT 38 (D Douglas) N Tinkler 5-7-13	Kim Tinkler	—
52	(13)	330000	AVIONNE 8 (Mrs E Wood) R Hannon 3-7-8	R Fox	81

BETTING: 11-4 Turbo Rose, 7-2 Causley, 9-2 Lumloom, 5-1 Brewin Time, 6-1 Urray On Harry, 10-1 Dialect, 12-1 others.

Andrew Longmore reports on the official welcome extended to the Olympic team yesterday

Past glories raise future doubts

THE TIMES/MINET
SUPREME AWARD

The British Olympic team was officially welcomed home by its sponsors yesterday at a lunch in the plush surroundings of the Savoy. The sponsors were thanked for their money, the governing bodies were thanked for their support, the athletes were thanked for their performances. There was much back-slapping and congratulation. But amid the atmosphere of past glories, thoughts were already turning to the future.

Minet Insurance, who ploughed £1.5m into the Olympic effort, have to decide whether to support the team again for Barcelona. Sean Kerly, hockey hero, has to find a job and Andy Jameson, the bronze medal-winner, in the 100 metres butterfly, has to sort out his life.

"I put my life on hold until the Olympics," he says. "I've been training for so long. I don't really want to stop. I think there are a lot of people at that stage now." At the age of 23, Jameson will now take his degree in investment finance from Arizona State University and his Seoul bronze into the market place to find a job. "I could go on swimming, but at some point I've got to start a career". He's been mobbed on the streets of Liverpool, his home town, but that won't help him get work.

Ray Pettit (third from right), chairman of Minet, welcomes home (from left) Cooper, Holmes, Redgrave, Jamieson and Moorhouse

Jameson is not the only medal-winner finding it hard to adjust to life after the Olympics. Sean Kerly admits he has only just come back into orbit. In his abstracted way, he talks of finding some work or, if not, of starting up on his own, but the reality has clearly not sunk in quite yet. Last night, he was back playing hockey. "You've got to keep going or else you seize up entirely", he explained.

Adrian Moorhouse already bears the scars of being a celebrity after his right hand was broken in a motor racing accident last weekend. He, at least, is keeping busy. His agent will not even allow him a holiday.

For Minet, the emotion of the Games has to give way to the pragmatism of the board room. Has their £1.5m Olympic investment been money well enough spent to renew it for Barcelona in 1992? Ray Pettitt, chairman of Minet, gives a cautious nod of the head. "We have to go away and evaluate the plusses and minuses. We have been very happy with the support from the Olympic bodies and the sporting authorities," he said, picking his words carefully. "But the media have a big role to play. They mustn't be afraid to acknowledge the sponsors.

"We will start in the next couple of weeks with a blank piece of paper and consider all the options", he said.

TIMES/MINET SUPREME AWARD WINNERS: S Childerley (yachting) Finn, fourth. L Christie (athletics) 100m, silver; 4 x 100m, silver; 200m, fourth. M Cooper (shooting) three-position, gold. P Elliott (athletics), 800m, fourth, 1,500m, silver. E Gordon (judo), prelim round. A Holmes and S Redgrave (rowing), coxless pairs, gold; coxed pairs, bronze. A Jameson (swimming) 100m butterfly, bronze. V Leng (three-day eventing) individual, bronze; team, silver. N Loban (wrestling), prelim round. J Lyon (boxing), first round. E Martin (athletics), 5,000m: semi-final: 10,000m, DNF final. A Moorhouse (swimming), 100m breaststroke, gold. J Regis (athletics) 100m, first round; 200m, semi-final, 4 x 100m, silver. J Ridgeon (athletics) 110m hurdles, fifth. F Whitbread (athletics) javelin, silver.

No legal loophole for sport to escape from law

From Louise Taylor, Maastricht

The high profile that sport enjoys is illustrated by the fact that the Council of Europe is devoting its eighteenth annual legal colloquy, at the University of Limburg here, to the often uneasy juxtaposition of sport and the law.

No one questions sport's part of the fabric of everyday life, though eyebrows have been raised regarding the law's involvement with sport. Indeed, by the end of yesterday morning's introductory session, this issue was already giving rise to lively exchanges between Sir John Wood, Professor of Law at Sheffield University, who believes the law's intervention should be restricted to a minimum, and some Europeans who advocate the opposite.

Over the next two days, they and hundreds of colleagues will continue to question what law and lawyers can or cannot do for sport. Their deliberations could have an impact on the evolution of legal-sporting policy in the next decade, since the colloquy is being scrutinized by the Council of Europe, which will consider implementing some of the more practicable ideas.

Of course, a collection of academics engaged in earnest thought within the medieval walls of a city of cobbled streets better known as the home of exquisite hand-made chocolates than the scene of any major sporting altercation, is light years away from the realities of mud and boots, British-style sporting conflict.

Does an over-the-top tackle committed during a Wednesday evening cup tie in front of a volatile crowd reflect actual negligence, or merely lack of skill? In a frenzied cup tie, it is sometimes difficult to differentiate between the diliberate foul and an imprudent one.

The offending player, however, could find himself in line not only suspension from the Football Association but, particularly if television is present, possibly action under the criminal or, more likely, civil law.

Professor Wood is worried by such scenarios and inclines to the view that the sports bodies are best equipped to resolve such incidents internally. He believes the sporting authorities should take guidance from the tenets underlying the legal system, but should ultimately be self-regulating. If football, especially, becomes subject of too much litigation Professor Wood believes "it will ultimately kill the game".

"Obviously, I'm not advocating that if someone draws a gun and shoots it on the pitch they shouldn't be subject to the legal process," he said, "but otherwise, too much legal intervention can be harmful."

Yet if sport is left to regulate itself, it will have to get its act together. In several situations, unqualified people running informal systems result in perversions of natural justice.

Sometimes, when rules of sporting associations are tested against the laws of the land, they are found wanting.

Take the case earlier this year of Cliff Thorburn, the snooker player, who failed a drugs test while taking part in a competition; he was banned from the world championship. The penalty was challenged in the courts and not enforced. It was unsuccessful because snooker's disciplinary rules failed to provide the necessary power, a remarkable oversight, because the need to ensure that the sport is drug-free must be accepted as one of its major concerns.

By contrast, in other fields legal intervention is essential if sport is to keep pace with the times. In 1966, the Jockey Club refused to grant a trainer's licence to a woman who then sought, successfully, a legal declaration that it was wrong to refuse her merely on the grounds of her sex.

It is in this field of restraint of trade that, whether sport likes it or not, the law has an important role to play. In football, the courts freed players first from the injustice of the maximum wage and, later, through the Eastham case, the retain and transfer system.

Today, as a sport becomes ever more commercialized, the law will inevitably be called into play more frequently. Right or wrong, the holding of a colloquy on sport and the law is a sign of this litigious, money-oriented era.

BOWLS

Bryant is removed in straight sets

By a Special Correspondent

David Bryant's grip on the Liverpool Victoria Insurance Superbowl title ended in Manchester yesterday when he was sent tumbling to a straight sets defeat at the hands of Port Talbot civil servant, John Price. The willowy Price, a beaten semi-finalist in this event last year, moved through to the second round with a 7-3, 7-4 win.

"It's amazing," Price said later. "My form this season has been really patchy but I was certainly happy with the way it all fell into place today."

The opening was tentative as one would expect between two players who obviously admire each other's ability. The first four ends were confined to singles with Bryant counting three of them.

A perfectly played fifth end, though, saw Price pick up a three to edge ahead for the first time and further counts of two and one saw him take the set 7-3.

"That made things very hard for me," Bryant said later. "In the best of three set matches the first set is obviously vital — if you drop that one it's a long haul back."

And Price led all the way in the second set, finally tying up his win when a double on the eighth end gave him victory, 7-4.

Price's second round opponent will be another of the young contingent, David Holt, a bank clerk, aged 22.

Holt struck the first blow for the crown green players against their flat counterparts with a 7-1, 1-7, 7-3 win over ex-UK champion, Stephen Rees, although it has to be said that Holt's bowling activities are nowadays more directed at the flat green game.

RESULTS: First round: J Muir (Irvine) bt P Heney (Buxton), 7-0, 7-2; J Bancroft (Hyde) bt M Lyons (Liverpool), 6-7, 7-5, 7-0.

Olympian threat

Robson Da Silva, who won the bronze medal for 200 metres in Seoul, has threatened to leave his native Brazil for the United States if a second top quality athletics track is not built in the country.

YACHTING

Steinlager I in front as rivals suffer

The leader in the bicentennial around Australia race, the 60ft trimaran, Steinlager I, crewed by Peter Blake and Mike Quilter, of New Zealand, was tonight 100 nautical miles from the finish and more than three days ahead of its nearest rival, the 40ft trimaran, Verbatim, sailed by Cathy Hawkins and Ian Johnston, of Australia.

The 7,600-nautical-mile race, contested by both double-handed and fully crewed yachts sailing in separate divisions, has been an especially tough one.

One crewman, Geoff Courtis, was drowned on the first leg when his yacht, Boundary Rider, hit a reef. The 18.3-metre sloop, Evergreen, hit a reef near Darwin and sank during the third leg.

On the sixth leg, the 38ft trimaran, Spirit of Cairns, broke its mast and the 43ft monohull, Hungerford Hill Wine, rolled over 180 degrees and hit a reef.

MOTOR RALLYING

Cerrato leads as Lancia show power

San Remo (AFP) — Lancia drivers asserted themselves in yesterday's opening special section of the San Remo rally. Carlos Sainz, of Spain, had gearbox problems with his Ford Sierra Cosworth and lost the lead to Dario Cerrato, of Italy. Only 20 seconds separated the first four.

Massimo Biasion, attempting to become the first Italian world champion, was fourth, 20sec behind his Lancia team-mate.

Markku Alen was three seconds slower than Biasion in yesterday's first special section and 1min 36sec off the overall pace. Kenneth Eriksson, of Sweden, was sixth.

PROVISIONAL LEADERS: 1, D Cerrato and G Cerri (It), Lancia Integrale, 2hr 20min 29sec; 2, C Sainz and L Moya (Sp), Ford Sierra Cosworth, at 1sec; 3, A Fiorio and L Pirollo (It), Lancia Integrale, at 19sec; 4, M Biasion and T Siviero (It), Lancia Integrale, at 20sec. 5, M Alen and I Kivimaki (Fin), Lancia Integrale, at 1min 36sec; 6, K Eriksson (Swe) and P Diekmann (WG), Toyota Celica 4WD, at 2min 10sec.

TODAY'S FIXTURES

7.30 unless stated

FOOTBALL

CENTRAL LEAGUE: First division (7.0): Barnsley v Blackburn; Leeds v Nottingham Forest; Manchester City v Everton (6.45).

OTHER SPORT

BADMINTON: Carlsberg classic (Preston).

BOWLS: Liverpool Victoria Insurance Granada classic (Manchester).

EQUESTRIANISM: Horse of the Year Show (Wembley).

GOLF: Dunhill Cup (St Andrews); Golf Plus PGA fourball (St Pierre). PGA Southern open (Hankley Common).

SNOOKER: Rothmans Grand Prix (Reading).

SPEEDWAY: *Speedway Star* Knockout Cup: Semi-final, second leg: Oxford v Coventry. British League: Sheffield v Reading. National League: Middlesbrough v Milton Keynes.

TENNIS: LTA challenger tournament (Telford).

VOLLEYBALL: Royal Bank English League: First division men: Hilton Leeds v Liverpool City (8.0); Malory CLC v Time Out Spark; Polonia v Capital City.

SPORT ON TV

BOWLS: ITV 11.35 p.m.-12.30 a.m.: Liverpool Victoria Insurance Superbowl: Highlights from Manchester.

EQUESTRIANISM: BBC1 11 p.m.-12.10 a.m.: Horse of the Year Show: Highlights from Wembley Arena.

GOLF: BBC1 1.50-3.50 p.m. BBC2 5.30-6 p.m. Dunhill Cup from St Andrews, Fife.

RACING: C4 2.30 p.m.: 2.35, 3.05, 3.40 and 4.10 races from Newmarket.

Matches played 8th October 1988
LITTLEWOODS POOLS LIVERPOOL
THIS WEEK 2·8 Million
INCLUDING 91 DIVIDENDS OF £19,951
TREBLE CHANCE PAYING 6 DIVIDENDS
24 PTS ....£19,951·45
23 PTS ....£416·10
22½ PTS ....£62·10
22 PTS ....£28·55
21½ PTS ....£13·10
21 PTS ....£3·10
Treble Chance dividends to units of ⅓p.
4 DRAWS ....£21·75
10 HOMES ....£313·15
5 AWAYS ....£5·60
Above dividends to units of 10p
Expenses and Commission 24th September 1988—30·9%
All dividends subject to scrutiny.

GOLF: A VICIOUS WIND OF CHANGE BLOWS UP AT ST ANDREWS

Rankings rankle with Britons

By Mitchell Platts
Golf Correspondent

A vicious wind bent the flagsticks horizontal at St Andrews yesterday but it was the draw for the Dunhill Cup, which, weather permitting, starts this morning, that put a controversial slant on proceedings.

England, the defending champions, have been seeded fifth. This did little to raise the spirits of Nick Faldo after the England captain had struggled against the elements for five holes before play in the pro-am was abandoned. "I am surprised we are so low," he said. "You would have thought as champions we would rate better than that."

Sandy Lyle thought that Scotland, who lost in the final a year ago, had been unfairly treated as well. Scotland are rated the fourth seeds behind the United States, Spain and Australia. "I think England and Scotland should have been one and two," he said. "But I don't make the rules."

The much-maligned Sony world rankings have, for the first time since the inaugural matches in 1985, been used to decide the seedings. Greg Norman and Severiano Ballesteros have criticized the system but the International Advisory Committee, headed by Mark McCormack, whose International Management Group promotes the Dunhill Cup and controls the world rankings, elected to employ them.

In short, the United States team of Curtis Strange (1,012pts), Chip Beck (760) and Mark McCumber (461) cumulatively have the most points of any of the 16 teams competing. Lyle might be third in the rankings with 1,349 but Colin Montgomerie, a newcomer to the Scotland team, has only 28. Faldo has 1,053 but Barry Lane, another debutant, has a mere 166.

There is a place in the game for the world rankings but, as the leading players believe that the way the rankings are arrived at needs to be refined, it was perhaps an inappropriate time to use them this week.

What it means is that Faldo and Lyle, who have been seeing quite a lot of each other on the fairways recently, are likely to be stood on the first tee together on the Old Course tomorrow. That is assuming England and Scotland successfully negotiate their first-round hurdles today against France and Thailand respectively.

"I will have the pick if we meet England and I would definitely take on Nick," Lyle said. "I like playing against him. He beat me in the final last year, but he did so with an excellent 66, and I had my revenge last Monday in the World Match Play Championship final."

If Faldo had his choice, he would probably choose not to face Lyle. He bases his team selections on the knowledge that the most important target is to aim for two wins out of three rather than for personal glory. He has the experienced Mark James as support, so that he can gently coax Lane through his international baptism at professional level.

The maturing of Faldo in the last two years has not gone unnoticed. He is an excellent general who will one day become a Ryder Cup captain. He has an outstanding record in this event, being unbeaten in seven matches.

These are curious times for the US as far as the world's golfing platform is concerned.

Lyle owns their Masters title and he will next month attempt to become the first British player in history to head the US tour official money list.

The US, too, have lost the last two Ryder Cups, failed in three attempts to win the Dunhill Cup and had further disappointments, such as failing last week to have a player for the second successive year in the semi-finals of the Suntory World Match Play Championship.

Strange, the US Open champion, is enjoying a successful year and he believes this to be the strongest US team to have competed in this event. The gale-force winds and lashing rain have not helped their cause.

Chip Beck has not played the Old Course before, so he will be grateful for a gentle first-round match today against Rudy Lavares, of the Philippines.

Spain have not progressed beyond the second round in three attempts but, with Ballesteros back at the helm this year, they are likely to meet Australia in the semi-finals. The disappointment for me, and for thousands of spectators, will be that either the English or the Scottish team will need to pack their bags before the weekend.

FIRST ROUND DRAW

(Seeding positions in brackets)

United States (1) v Philippines (C Strange v E Bagtas (9.0); C Beck v R Lavares (9.10); M McCumber v F Minoza (9.20).

Ireland (8) v Canada (R Rafferty v D Barr (9.40); E Darcy v D Halldorson (9.50); D Smyth v R Zokol (10.0).

Spain (2) v Zimbabwe (S Ballesteros v T Price (10.20); J Rivero v A Edwards (10.30); J-M Olazabal v M Shumba (10.40).

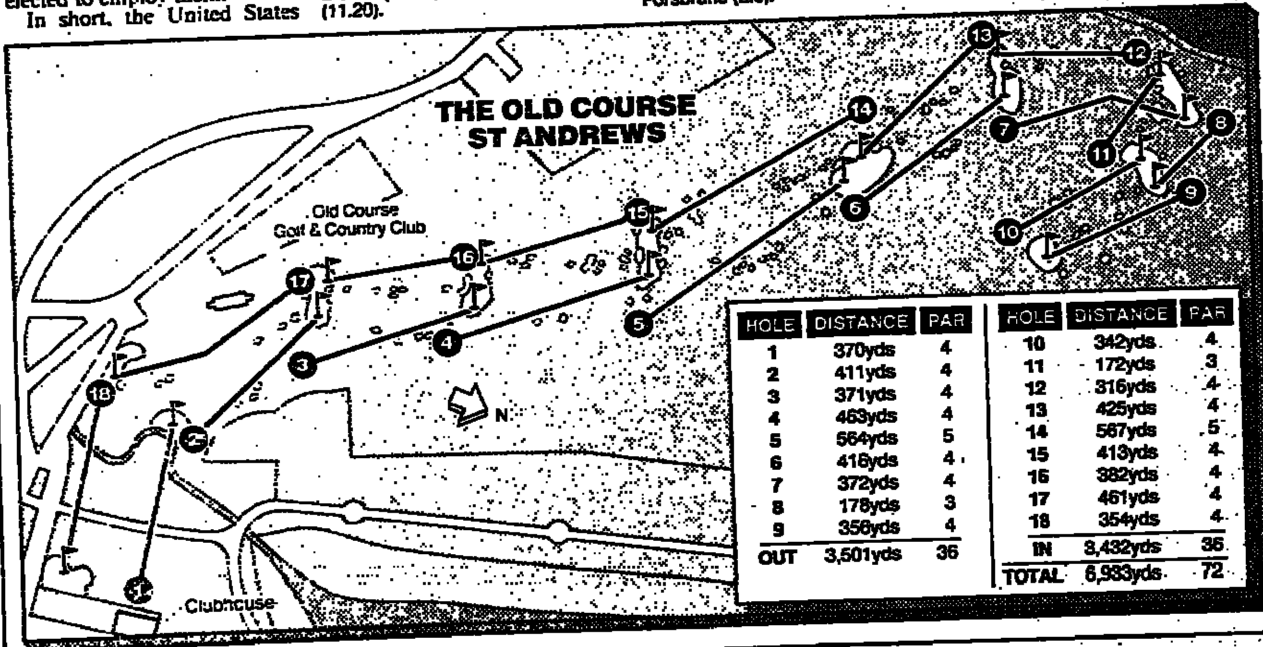
Australia (3) v Brazil (R Davis v R Navarro (11.0); D Graham v C Dluosh (11.10); G Norman v P Diniza (11.20).

England (5) v France (M James v F Regard (11.40); B Lane v M Tapia (11.50); N Faldo v E Dussart (12.0).

Scotland (4) v Thailand (G Brand Jnr v B Ruangkit (12.20); C Montgomerie v S Meesawad (12.30); A Lyle v S Srinsangar (12.40).

Japan (7) v Denmark (N Ozaki v J Rasmussen (1.0); T Ozaki v S Tinning (1.10); H Meshiai v A Sorensen (1.20).

Wales (6) v Sweden (D Llewellyn v M Persson (1.40); M Mouland v O Sellberg (1.50); I Woosnam v A Forsbrand (2.0).



HOLE	DISTANCE	PAR
1	370yds	4
2	411yds	4
3	371yds	4
4	463yds	4
5	564yds	5
6	416yds	4
7	372yds	4
8	178yds	3
9	356yds	4
OUT	3,501yds	36

HOLE	DISTANCE	PAR
10	342yds	4
11	172yds	3
12	316yds	4
13	425yds	4
14	567yds	5
15	413yds	4
16	382yds	4
17	461yds	4
18	354yds	4
IN	3,432yds	36
TOTAL	6,933yds	72

CRICKET

Wasim ready to resume battle

From Richard Streeton, Lahore

Wasim Akram, the left-handed Pakistan all-rounder, who was unable to complete his first season with Lancashire last summer because of groin trouble, has resumed training and might play in the one-day international with Australia here tomorrow. Akram was advised by English specialists to rest for two months and has kept fit mainly by swimming.

Without reaching his fastest speed, he has bowled in the nets during the past two days and Intikhab Alam, the Pakistan manager, is waiting to see if he suffers any reaction. Pakistan's tour to Australia and New Zealand remains the prime objective for Akram, but he might play, primarily as a batsman, against Australia and also in the one-day tournament in Sharjah next week.

The absence of both Imran Khan and Akram from the Test series, which ended in such an exciting manner on Tuesday, was commented upon by both captains yesterday. Javed Miandad said that inevitably it had left Pakistan short of pace bowling, but fortunately the three spinners in the side had more than compensated.

Miandad had been criticized locally for deciding not to chase the target left by Australia of 269 in four hours and 20 overs to win the third Test match, but he was unrepentent. "On that slow-paced pitch and with a 1-0 lead in the series, the strategy had to be to make certain of the draw. We did not bat well, but managed to do what we wanted."

Allan Border said that with their two main fast bowlers present, Pakistan could be ranked with West Indies as the best team in the world. Without them Pakistan were still a very good side and he was delighted with the creditable way that Australia finished the series. "We have shown what we are capable of and if we can keep to this level of performance, it could take us closer than expected to West Indies in the coming months."

Miandad, who scored 412 runs, at an average of 82.40, in the series, won the award as Pakistan's man of the series. Reid, the left-arm fast bowler, won the Australian award. He broke down during the final Test, but finished the series with 14 wickets at 25.28 runs apiece, even though he was the bowler most affected by the spate of dropped Australian catches.

BADMINTON

High hope for British contingent

By Richard Eaton

The presence of four out of five reigning world champions has not completely washed out hopes of home progress in one of the finest tournaments this country has seen in recent years, the Carlsberg Classic, which starts at Preston Guildhall today.

The Chinese will be favourites to take all but the mixed doubles title in a highly attractive, renamed event (formerly the English Masters) whose $90,000 (£52,400) prize-money makes it the world's first four-star tournament in the new rating system of the International Badminton Federation. Only three tournaments, the All England and the Malaysian and Indonesian opens, which are five-star events, have higher status.

England's two Commonwealth single champions, Steve Baddeley and Helen Troke, are seeded to reach the last eight, and on form the former national champion, Fiona Smith (née Elliott), may upset the seedings to do the same. On Sunday she saved a match point to win the Dutch Open title in a final against Astrid van der Knaap, of The Netherlands.

The Classic's entry includes the former world champion, Icuk Sugiarto, from Indonesia, and the two title-holders, the former world No. 1, Morten Frost, of Denmark, and the former All England women's champion, Kirsten Larsen, of Denmark. The European champion Darren Hall, of England, seeded to reach the last eight, has withdrawn because of a sore throat.

BASEBALL

Cone gives new life to Mets

By Robert Kirley

David Cone, of the New York Mets, yielded only five singles on Tuesday to lead the visiting Mets past the Los Angeles Dodgers 5-1 and even the National League championship series at three games apiece.

The winners of the deciding game, to be played in Los Angeles, will entertain the Oakland Athletics in the first game of the World Series on Saturday.

McReynolds, of the Mets, got four hits in four at-bats, including a two-run home run and three runs batted in. His hits equalled a league play-off record.

Cone was the losing pitcher in the second game of the best-of-seven league championship series. He had been embroiled in controversy because of a newspaper column penned under his name that ridiculed some of the Dodgers. He was in control on Tuesday after weathering a threat in the first inning.

New York went ahead 1-0 in the top of the first on an error by the Los Angeles first baseman, Hatcher, a single by Backman and a sacrifice fly by McReynolds. The Mets made it 2-0 in the third on singles by Strawberry, McReynolds and a double by Elster. In the fifth, the Mets went ahead 4-0 when Strawberry walked and McReynolds hit a home run off the Dodgers' starter, Leary.

Los Angeles scored with two out in the fifth on a single by Holton, a walk to Sax and single by Hatcher. New York set the final margin in the sixth inning on a double by Dykstra and a single by Hernandez.

TENNIS

Hanika made to struggle by Demongeot

Stuttgart — Sylvia Hanika, of West Germany, the No. 6 seed, yesterday took two hours 51 minutes to overcome the stubborn resistance of Isabelle Demongeot in the second round of the grand prix tournament here, eventually winning 6-4, 3-6, 7-6 (Barry Wood writes).

Demongeot, from St Tropez, has perhaps the hardest serve in women's tennis, but its accuracy is uncertain and her second serve, although now improved, has always been a liability.

There was little to choose between the two throughout a match dominated by top spin, although Hanika could have won in straight sets had she taken advantage of four break points to lead 4-3 in the second.

● Monica Seles, aged 14, from Yugoslavia, has made her first appearance on the computer, at 88. Her success stems from reaching the semi-finals of the Virginia Slims of New Orleans last week and a victory over the Canadian, No.41, Helen Kelesi,

SNOOKER

Hallett discovers the final touch

By Steve Acteson

Mike Hallett moved confidently into the last 32 of the Rothmans Grand Prix in Reading yesterday, beating Tony Jones 5-2 with breaks of 44, 33, 38, 75, 93, 32 and 96.

Hallett overcame a psychological barrier last week when he won his first singles title at the four-man Fosters Champion event in Dublin, defeating Stephen Hendrie, the Rothmans defending title-holder, in the final.

Hallett, the world No. 9, played well to reach four finals last season but was heavily beaten in all of them. He said: "People might say it was a Mickey Mouse event but I had to beat the world No. 7, John Parrott, and the world No. 4, Stephen, to win it and the win has lifted a load from my shoulders. It was a psychological boost to beat Stephen after losing so badly to him in three previous ones."

Hallett will play Steve James in the fourth round of the Rothmans competition. James overcame a challenge from Martin Smith to win 5-3 yesterday.

James is provisionally ranked twelfth in the standings for next season but said: "I'm feeling the pressure now against players like Martin, who I am supposed to beat. I feel much more relaxed against the top players. I played Martin and all the others, who are waiting for their breakthrough as amateurs and I know how good they are."

James, who rides a 1,000cc motorcycle, is practising with one of the game's slowest players, Robby Foldvari, of Australia.

James said: "He has a similar game to Steve Davis and if I'm going to win titles, there is no point in practising with fast players like myself."

RESULTS: Third round: M Hallett (Eng) bt T Jones (Eng), 5-2. Frame scores (Hallett first): 88-8, 38-81, 89-11, 0-67, 93-39, 68-31, 96-15. S James (Eng) bt M Smith (Eng), 5-3 Frame scores (James first): 61-74, 101-6, 21-57, 57-25, 89-35, 41-72, 80-23, 68-51. R Shaperon (Can) bt D Martin (Eng), 5-1. Frame scores (Shaperon first) 91-34, 110-8, 75-4, 69-19, 1-132, 91-7. Tuesday's late results: N Foulds (Eng) bt N Terry (Eng), 5-4 Frame scores (Foulds first) 88-7, 50-67, 71-60, 39-63, 71-31, 39-53, 39-69, 54-43; 49-10. A Higgins (N Ire) bt D Roe (Eng), 5-4, Frame scores (Higgins first): 64-8, 86-22, 61-30, 78-54, 38-60, 44-63, 41-78, 51-57, 103-8. D O'Kane (NZ) bt D Gilbert (Eng) 5-4 Frame scores (O'Kane first) 105-13, 39-67, 48-70, 64-57, 44-78, 88-38, 2-82, 74-33, 69-42. R Williams (Eng) bt P Medati (Eng) 5-2 Frame scores (Williams first) 55-47, 44-69, 76-33, 80-33, 90-66, 30-70, 70-30. G Wilkinson (Eng) bt W Thorne (Eng) 5-3 Frame scores (Thorne first) 8-51, 40-71, 78-25, 69-21, 0-75, 68-37, 26-66, 33-79. R Edmonds (Eng) bt S Longworth (Eng) 5-3 Frame scores (Longworth first) 69-40, 53-59, 92-9, 8-95, 54-46, 11-63, 0-104, 42-68.

ORDER OF PLAY: 10.30 a.m: E Hughes (Rep of Ire) v M Clark (Eng); C Wilson (Wales) v T Chappel (Wales); T Drago (Malta) v R. Foldvari (Aus). 3 p.m: T Griffiths (Wales) v M Wattarson (Eng). B West (Eng) v J Chambers (Eng). J Johnson (Eng) v M Bradley (Eng). 7.30 p.m: E Charlton (Aus) v P Houlihan (Eng). S Newbury (Wales) v M Macleod (Scot).

Kalambay date

Sumbu Kalambay, of Italy, the World Boxing Association middleweight champion, will defend his title against Doug DeWitt, of the United States, at Monte Carlo on November 8.

Keith Blackmore charts the troubles of one of Europe's top players

Taxing times for Schuster

The latest phase in the turbulent career of Bernd Schuster, the West German midfield player who joined Real Madrid from Barcelona in June, may end with a prison sentence for tax evasion.

The Spanish authorities have charged Schuster with avoiding the payment of more than £32,000 in 1985, when he was playing for Barcelona. No date has been set for the trial but, if convicted, he could be fined £30,000 and jailed for up to a year.

Most foreign players in Spain have their taxes paid by their clubs but, as in many other respects, Schuster's case is different. He spent most of the last three years in a bitter dispute with Barcelona which ended only when he moved to Real Madrid. Even his departure was galling for Barcelona supporters: he moved to their great rivals and, because his contract had expired, Barcelona received no fee.

Which is not say that Schuster has forgone financial benefit. He is likely to receive at least £3 million in various payments over three years, a sum which will be greatly increased if Real Madrid are successful.

But success is by no means guaranteed. Since he burst upon the international scene in the 1980 European championship, when he was the outstanding player in the successful West German team, his achievements have been occasional and he has made the headlines for his behaviour off the field as with his play on it.

Disagreements with German officials led to him withdraw his services from the national team before the 1982 World Cup and he has not played in West German colours since. A last-minute attempt to include him in the squad for Mexico in 1986 was thwarted by other players, led by Matthäus, who had risen to prominence in his absence.

Nor was his eight-year career with Barcelona littered with success. In his second season, Barcelona won the Cup Winners' Cup. Two years later, under the management of Terry Venables, they won the league championship. The following year they reached the final of the European Cup against Steaua Bucharest.

Barcelona's triumph seemed assured: the final was to be played in Seville. In the event, they failed. Schuster, who had a poor match, was substituted by Venables. By the time his colleagues trooped off the field, having been beaten on penalties, Schuster was in a private jet, flying home.

The repercussions of his abrupt departure were far-reaching. His dispute with the club ended up in court and kept Schuster off the pitch for the next season. He returned to action last year but did nothing to arrest the decline in the club's domestic form.

His latest adventure has taken him to the present league champions, who are enjoying their best period for years. After six matches, Real Madrid are in second place in the first division — but Barcelona, under the management of Johann Cruyff, are top.

Schuster's own form has fluctuated. On Sunday he scored Real's first goal against Real Zaragoza with a brilliant free-kick and was then sent off for pushing. It was a performance which encapsulated the most striking aspects of his career.

Wayward genius: Schuster, of Real Madrid, could face a prison sentence of up to a year

Robson at the mercy of Rangers

The England manager, Bobby Robson, may yet have the Rangers players, Chris Woods, Terry Butcher and Gary Stevens, available for the exhibition match in Saudi Arabia next month.

The three seemed to have been ruled out of international duty when Rangers arranged to play a premier league game against Hamilton on November 16, the same day England face the Saudi Arabians.

But Academicals have said they would be willing to change the date of the fixture to allow Robson to call on his international players.

Alan Dick, the Hamilton secretary, said: "We would have no objection to rearranging the game for November 30."

Now the ball is back in Rangers' court. If the Glasgow club refuses to switch, the action will be viewed as a direct snub to England. Earlier this season, it would not release the players for the cancelled exhibition with Morocco because of League commitments.

Cockerill eager for speedy reserve return

Glenn Cockerill, the Southampton midfield player whose jaw was broken by a punch from Paul Davis, of Arsenal, is to start his comeback in the reserves on Saturday.

Cockerill has been given medical clearance to play against Reading reserves on Saturday, less than a month after the incident which resulted in Davis being banned for nine matches.

Cockerill, who spent two days in hospital and had a plate inserted in the jaw, has been doing light training for two weeks and hopes to return to the first team before the end of the month.

Yesterday was a busy one for Garry Pendry, the Birmingham City manager. After one of his forwards, Steve Whitton, had a stomach operation that will keep him off the field for at least six weeks, Pendry signed Bournemouth's Jamaican-born forward, Carl Richards, for £70,000. Richards, aged 28, cost Bournemouth £10,000 when he joined them from Enfield in 1986. He is likely to make his debut against West Bromwich Albion on Saturday.

Pendry also transfer-listed the midfield player, Kevin Langley, only six months after signing him from Manchester City for £100,000. Pendry said: "I don't like having unsettled players in the club."

RUGBY LEAGUE

Atkinson puts in request for a transfer

Keith Atkinson, Oldham's goal-kicking centre, has asked for a transfer for "personal reasons". Atkinson, who scored 148 points in 14 second division appearances last season, has been unable to win a regular first-team place in the first division this season.

He has put in a written request and has been invited to meet the board for talks.

● The Australian centre, Michael O'Connor, fresh from victory over New Zealand in last Sunday's World Cup final, arrives in St Helens on Friday to make his debut at home to Hull on Sunday.

● The amateur qualifiers, St Patrick's (Wigan) and Elland (Halifax), are to play their John Player Special Trophy preliminary round match on Sunday October 30. The winners will be away to Sheffield Eagles on November 13.

Pleat tips Watford for an early return to top flight

The Leicester City manager, David Pleat, believes the leaders of the second division, Watford, could bounce straight back into the first division. Pleat gave Watford a vote of confidence after watching Leicester knock them out of the Littlewoods Cup on Tuesday.

The sides drew 2-2 at Vicarage Road in the second round second leg, but Leicester went through 6-3 on aggregate. The former Luton and Spurs manager said he was impressed by the depth of the Watford squad and the spirit of her Hertfordshire public.

Nearly 10,000 went to Vicarage Road on a "lousy night" in the hope of seeing Watford pull back a three-goal deficit. "They still have the spirit at Watford," Pleat said. "I have got a feeling that they could go back first time." He felt that his own team 'were "still some way short of what was required."

The Tranmere Rovers central defender, Mark Hughes, picked a good moment to score his second goal for the club, giving them a surprise 1-0 win over Middlesbrough after a goalless first leg.

Hughes was on target with a spectacular flying header in the 44th minute. "It is not often that I score," he said. "It was a real delight, but we really deserved it."

The Tranmere manager, John King, said: "The biggest thing in football is possession and we certainly had a lot of the ball tonight. We have developed a side which can play excellent football. We have proved it in the last 12 months.

An 89th-minute goal by Alan Comfort for Leyton Orient set up the night's other surprise result as the London fourth division team came back from a 2-1 first leg home defeat to pip the second division club, Stoke City, in a penalty shoot-out at the Victoria Ground.

Although Orient had drawn level on aggregate with a Kevin Hales penalty in the first half, Simon Stainrod's 85th-minute penalty looked to have to put Stoke through. Then Comfort forced the extra time which was followed by penalties. Stainrod hit the bar with his effort and Hales hit the decider.

The jubilant Orient manager, Frank Clark, said: "Kevin showed such great composure and courage. It's quite an ordeal for a player to have to take a penalty in such a high pressure situation.

The cup holders, Luton Town, scraped through with a goal from Ricky Hill in front of more than 14,000 supporters at Burnley and it was hard work, too, for Oldham, who started two down from the first leg against the fourth division strugglers, Darlington.

Andy Ritchie and Gary Williams made it all square after 90 minutes and Tony Philliskirk and Frank Bunn saw Oldham home in the extra period.

There was no comeback for Oxford, who had gone down 4-2 at home to the third division club, Bristol City in the first leg. City added two more goals through Carl Shutt and Steve McClaren.

Ipswich Town overcame their 1-0 first leg deficit against the fourth division leaders, Port Vale, with two goals by Dalian Atkinson and another from David Lowe.

Semi-final put back

Northern Ireland's World Cup group-six first-leg tie against Hungary in Budapest next Wednesday has caused the Irish League to put back the TNT Gold Cup semi-final between Glentoran and Portadown until October 26 (George Ace writes).

Originally scheduled for next Wednesday, live television of the World Cup game and the fact that first Eastwood boxing promotion of the season goes on at the Ulster Hall on the same night, prompted the decision.

The match will be played at Seaview, the Crusaders ground, where the first semi-final between Linfield and Newry Town will take place at Shamrock Park, Portadown, next Tuesday. Kick-off in both games is 7.30 and the final is scheduled for November 1.

Abdelli Khammal, Linfield's close season signing from FC Bruges and a native of Casablanca, has been selected "Guinness Player of the Month" and he celebrated with a goal against Larne at Windsor Park in the final section A Gold Cup match, which Linfield won 2-0 to finish with a 100 per cent record from the seven games

Portadown came from two goals behind to win 3-2 against Carrick Rangers and earn the right to their semi-final tie. Newry Town had to settle for a 1-1 draw against Cliftonville which made them runners-up in section B to Glentoran, who also drew 1-1 away to Coleraine.

TNT Gold Cup: Linfield 2, Larne 0; Coleraine 1, Glentoran 1; Portadown 3, Carrick Rangers 2; Crusaders 0, Ballymena United 0; Cliftonville 1, Newry Town 1; Distillery 0, Glenavon 1.

Jordan is ready for retirement

Joe Jordan, the player-manager of Bristol City, is ready to retire from his duties on the pitch to concentrate on his management responsibilities.

Jordan, aged 36, the former Leeds United, Manchester United, AC Milan, Southampton and Scotland centre forward, has decided to stand down after starting just two matches this season for City. On Tuesday night, he left the field 12 minutes before the end of City's Littlewoods Cup victory over Oxford, suffering from cramp.

"I can't rely on myself any longer. I've still got something to offer, provided I can maintain my fitness by playing reserve games, but I will only play when I feel it is right," he said yesterday. He is now likely to be on the look-out for an affordable centre forward, who could help propel City into the second division.

● Paul Proudlock, the Middlesbrough forward, has returned to England after a summer season with Swedish first division club Lulea. Proudlock, aged 22, is hoping to win a first team place at Ayresome Park.

● Oldham Athletic have agreed to sign the Hull City central defender, Peter Skipper, for £40,000.

Skipper, aged 30, still has to finalize personal terms, but he is expected to sign in time for Saturday's second division home game against Chelsea.

● Scottish FA objections forced the Republic of Ireland to pull Kieron Brady out of their team against Iceland in the UEFA youth cup at Dalymount Park last night.

Brady, the Sunderland midfield player, has an Irish family background, but was born in Glasgow 17 years ago. After rigorous Football Association of Ireland inquiries, he was given the go ahead by FIFA, the world governing body, to play against Iceland.

The SFA, however, pointed out that Brady had played for Scotland in an under-16 international against England. He had also played for the Scottish schoolboys against the Republic of Ireland schoolboys in Dublin last April.

Dr Tony O'Neill, deputy general secretary of the FAI, said: "We could not play Brady in this circumstance, otherwise we could risk being thrown out of the competition."

● The Finland coach, Jukka Vakkila, has named a squad of 16 players for the World Cup group four qualifying match against Wales in Swansea on October 19.

Finnish squad: Laukkanen, Huttunen, Petaja, Europaeus, Lahtinen, Holmgren, Myyry, Ukkonen, Hjelm, Paatelainen, Rantanen, Lipponen, Lius, Kanerva, Pekonen, Aaltonen.

TUESDAY NIGHT'S RESULTS

LITTLEWOODS CUP: Second round, second leg: Bristol City 2, Oxford United 0 (Bristol City win 6-2 on agg); Burnley 0, Luton Town 1 (Luton win 2-1 on agg); Bury 2, Everton 2 (Everton win 5-2 on agg); Cardiff City 1, Queen's Park Rangers 4 (Queen's Park Rangers win 7-1 on agg); Charlton Athletic 2, Northampton Town 1 (Charlton win 3-2 on agg); Coventry City 3, AFC Bournemouth 1 (Coventry win 7-1 on agg); Gillingham 1, Millwall 3 (Millwall win 6-1 on agg); Ipswich Town 3, Port Vale 0, (Ipswich win 3-1 on agg); Oldham Athletic 4, Darlington 0 (Oldham win 4-2 on agg); Preston North End 0, Norwich City 3 (Norwich win 5-0 on agg); Southampton 3, Lincoln City 1 (Southampton win 4-2 on agg); Southend United 1, Derby County 2 (Derby win 3-1 on agg); Stoke City 1, Leyton Orient 2 (agg 3-3 Orient win 6-5 on penalties); Tottenham Hotspur 2, Notts County 1 (Tottenham win 3-2 on agg); Tranmere Rovers 1, Middlesbrough 0 (Tranmere win 1-0 on agg); Watford 2, Leicester City 2 (Watford win 6-3 on agg).

GM VAUXHALL CONFERENCE: Telford 1, Northwich 4; Weymouth 0, Wycombe 3.

B AND Q SCOTTISH LEAGUE: Premier division: Hamilton 0, Hearts 4.

EUROPEAN CUP: First round, second leg: Werder Bremen (WG) 5, Dynamo Berlin 0 (Bremen win 5-3 on agg).

UEFA CUP: First round, second leg: Tatabanya (Hun) 2, Vfb Stuttgart (WG) 1 (Stuttgart win 3-2 on agg).

IRISH LEAGUE: TNT Gold Cup: Group A: Crusaders 0, Ballymena 0; Linfield 2, Larne 0; Portadown 3, Carrick 2. Group B: Cliftonville 1, Newry 1; Coleraine 1, Glentoran 1; Distillery 0, Glenavon 1.

CENTRAL LEAGUE: First division: Sunderland 1, Sheffield United 1. Second division: Grimsby 1, Blackpool 1; Wigan 1, Doncaster 1.

OVENDEN PAPERS COMBINATION: Fulham 1, Wimbledon 0; Luton 3, Brighton 0; Portsmouth 2, Watford 2.

CAPITAL LEAGUE: Barnet 2, Enfield 1.

PREMIER INTER-LEAGUE CUP: First round: Runcorn 1, Barrow 0; Hayes 5, Slough 1.

VAUXHALL-OPEL LEAGUE: Premier division: Dulwich 1, Bromley 1; St Albans 2, Bishop's Stortford 2; Windsor and Eton 3, Harrow 1. First division: Hampton 3, Chalfont St Peter 2; Leatherhead 1, Basildon 2; Uxbridge 2, Kingsbury 1; Walton and Hersham 1, Bracknell 0; Wivenhoe 2, Metropolitan Police 2; Worthing 4, Lewes 3. Second division north: Aveley 1, Witham 0. Second division south: Chertsey 2, Egham 0; Eastbourne United 7, Southall 0; Epsom and Ewell 2, Yeading 0; Petersfield 1, Horsham 1. AC Delco Cup: First round: Basingstoke 2, Feltham 2 (aet).

NORTHERN PREMIER LEAGUE: Premier division: Frickley 4, Gateshead 1; Goole 2, Matlock 1; Marine 4, Fleetwood 1; Morecambe 3, Mossley 3. First division: Droylsden 1, Sutton Town 3; Leek 2, Congleton 2; Netherfield 0, Lancaster 2.

BEAZER HOMES LEAGUE: Westgate Insurance Cup: First round, first leg: Andover 1, Hounslow 2; Ashtree Highfield 0, Burton 4; Bath 3, Dorchester 1; Bilston 0, Moor Green 2; Buckingham 2, Burnham 0; Corinthian 0, Crawley 1; Dartford 1, Hastings 0; Dunstable 1, Banbury 0; Erith and Belvedere 1, Dover 4; Forest Green 1, Merthyr 1; Gloucester 0, Bridgnorth 0; Grantham 2, Corby 2; King's Lynn 1, Atherstone 2; Ruislip 0, Wealdstone 6; Sheppey 1, Gravesend and Northfleet 5; Stourbridge 2, Nuneaton 1; Thanet 1, Canterbury 2; Tonbridge 2, Folkestone 2; Witney 0, Halesowen 2.

GREAT MILLS LEAGUE: Premier division: Clevedon 2, Taunton 1; Exmouth 0, Minehead 2.

FA VASE: Preliminary round replays: Cheshunt 4, Wootton Blue Cross 1.

ESSEX SENIOR TROPHY: First round, second replay: Tilbury 0, Purfleet 2.

KNIGHT FLOODLIT LEAGUE: Welwyn GC 2, Stevenage Boro 2; Barking 2, Rainham 0.

SOUTH WEST LEAGUE: Exeter 0, Torquay 2.

FOR THE RECORD

BASEBALL

NATIONAL LEAGUE: Championship play-off (at Los Angeles): New York Mets 5, Los Angeles Dodgers 1 (best-of-seven-game series level at 3-3).

BASKETBALL

KORAC CUP: First round, first leg: Birmingham TNT Bullets 84 (Ogoms 24), Kaja Cananse (Sp) 95.

EUROPEAN CUP WINNERS' CUP: First round, first leg: Hageby (Swe) 100, Uudenkaupungin (Fin) 113; Cukurovaspor (Tur) 80, CSKA Sofia 74; Porto (Por) 82, Pully (Switz) 108; Dudelange (Lux) 64, Miniware BSW (Neth) 94; Achilleas Nicosia (Cyprus) 78, Oroszlanyi Banyasz (Hun) 86.

HONG KONG: Asian women's championships: South Korea 136, Singapore 20; China 137, Hong Kong 30; Taiwan 127, Thailand 78; Malaysia 70, India 64.

GOLF

HILL SAMUEL SCHOOLS' FOURSOMES COMPETITION: Preliminary round: Berkhamsted bt Abingdon, 3-0; Churcher's bt Oakham, 2-1; Oratory bt Lord Wandsworth, 3-0; Reigate GS bt King's, Rochester, 3-0; St George's, Weybridge bt Guildford RGS, 2-1; Taunton bt Kingswood, 2-1. First round: Churcher's bt St George's, Weybridge, 3-0; Bristol GS bt Downside, 3-0; Warwick bt King Henry VIII, Coventry, 2½-½.

GOLF FOUNDATION TEAM CHAMPIONSHIPS: Qualifying round: 231: Trinity, Croydon (J Good 74, G Kirk 77, I Golding 80). 241: Eltham College (J Barnes 83, A Grenfell 82, R Garnet 77). 247: Borden GS (N Kimber 83, D Hutchin 76, P Stuart 88). Individual: 74: P Barton (St Joseph's College).

FOOTBALL

SOVIET LEAGUE: Dynamo Kiev 2, Dnepr Dnepropetrovsk 0; Torpedo Moscow 2, Spartak Moscow 0; Metallist Kharkov 1, Shakhtyor Donetsk 2; Neftchi Baku 1, Lokomotiv Moscow 1; Kairat Alma-Ata 1, Chernomorets Odessa 1; Dynamo Minsk 0, Dynamo Tbilisi 0; Zalgiris Vilnius 1, Ararat Yerevan 0; Zenit Leningrad 0, Dynamo Moscow 1. Leading positions: 1, Dnepr Dnepropetrovsk, played 25, 38pts; 2, Dynamo Kiev, 25, 35; Spartak Moscow, 25, 33.

DUNEDIN, New Zealand: Winfield Trophy: New Zealand 1, Australia 2.

ISTANBUL, Turkey: World Cup qualifying match: Turkey 1, Iceland 1.

FOOTBALL COMBINATION: Millwall 0, Arsenal 4; Ipswich 2, Charlton 4.

ROMANIAN LEAGUE: Bacau 1, Bihor 0; Corvinul Hunedoara 0, Univ Craiova 0; Steaua Bucharest 2, Rapid Bucharest 0; Farul Constanta 0, Arges 1; Flacara Moreni 3, Victoria Bucharest 2; Brasov 4, Sportul Studentesc Bucharest 2; Tirgu Mures 1, Univ Cluj Napoca 1; Dinamo Bucharest 6, Olt 0. Overall positions: 1, Dinamo Bucharest, 20pts; 2, Steaua Bucharest, 20; 3, Victoria Bucharest 13; 4, Flacara Moreni 11; 5, Inter Sibiu, 11; 6, Univ Craiova, 10.

RUGBY UNION

TOSHIBA COUNTY CHAMPIONSHIP: Hampshire 16, Kent 21; Hertfordshire 12, Surrey 12.

UNIVERSITY MATCH: Manchester 9, Nottingham University 13.

SPEEDWAY

NATIONAL LEAGUE: Milton Keynes v Mildenhall (tracks waterlogged).

CHALLENGE MATCH: Long Eaton v Exeter, postponed, track waterlogged.

CRICKET

HARARE: Tour match: Young New Zealand 238 for 5 (M Greatbach 81, M Pringle 52) v Zimbabwe. No play yesterday.

TENNIS

TEL AVIV: Grand prix tournament: First round (Israel unless stated): G Blum bt D Keretic (Cz) 7-6, 6-1; S Perkes bt P Aldrich (SA) 6-7, 7-5, 6-3; A Krickstein (US) bt P Wekesa (Ken) 7-5, 2-6, 6-4; A Antonitsch (Austria) bt M Westphal (WG) 7-6, 5-2; M Menezes (Br) bt D Engel (Swe) 6-3, 1-6, 7-5; D Marcelino (Br) bt R Bathman (Swe) 7-6, 6-4; L Pimek (Cz) bt O Motevassel 6-4, 4-6, 6-2; B Talbot (SA) bt T Haldin (Swe) 6-4, 5-7, 6-1.

TOULOUSE: Grand prix tournament: First round: N Kroon (Swe) bt M Filippini (Uru), 6-1, 6-2; C Bergstrom (Swe) bt A Boetsch (Fr), 6-3, 6-0; J Bates (GB) bt C Limberger (Aus) 7-6, 2-6, 7-5; J Svensson (Sweden) bt U Riglewski (WG), 6-2, 6-4, G Forget (Fr) bt D Perez (Ur) 6-3, 6-2; H Leconte (Fr) bt T Nijssen (Neth) 6-2, 6-3.

FILDERSTADT, West Germany: Virginia Slims tournament: First round: M Navratilova (US) bt C Porwick (WG), 6-1, 6-2; B Paulus (Austria) bt C Kohde (WG), 6-3, 6-2; C Lindquist, (Swe) bt W Probst (WG), 4-6, 6-4, 6-4.

TELFORD: Women's CHALLENGER TOURNAMENT: Second round: S Smith bt Y der Kinderen (Neth), 6-1, 5-7, 6-4; J Jonerup (Swe) bt K Hunter, 6-1, 6-2; J Louis bt B Borneo, 6-4, 7-5, A Grunfeld bt C Baldum (Neth), 7-6, 7-5; A Gerber (WG) bt A Muller (WG), 7-5, 6-4; C Danman (Swe) bt S Dopler (Austria), 6-3, 6-1; M Laval (Fr) bt K Oberleitner (Austria), 7-5, 6-4; A van Buuren (Neth) bt S Sullivan, 6-1, 6-3.

LEADING MONEYWINNERS: Men: 1, S Edberg (Swe), $698,712; 2, M Wilander (Swe), 674,814; 3, B Becker (WG), 674,691; 4, A Agassi (US), 627,062; 5, I Lendl (Cz), 598,938; 6, K Carlsson (Swe), 472,539; 7, E Sanchez, (Sp), 398,522; 8, T Mayotte (US), 340,471; 9, H Leconte (Fr), 310,902, 10, A Jarryd (Swe), 280,644. Women: 1, S Graf (WG), $1,296,876; 2, M Navratilova (US), 671,782; 3, G Sabatini (Arg), 575,174; 4, C Evert (US), 486,524; 5, P Shriver (US), 388,127; 6, Z Garrison (US), 302,452; 7, H Sukova (Cz), 282,092; 8, N Zvereva (USSR), 271,929; 9, L McNeil (US), 217,860; 10, C Kohde-Kilsch (WG), 177,947.

SYDNEY: Australian indoor grand prix tournament (Australians unless stated): First round: D Cahill bt T Woodbridge, 6-4, 6-4. Second round: S Matsuoka (Jap) bt M Kratzmann, 6-1, 7-6; G Michibata (Can) bt J Fitzgerald, 6-4, 7-6; A Gomez (Ecu) bt B Custer, 6-4, 7-6

HONG KONG: Hong Kong championships: First round: D Pate (US) bt K Curren (US), 5-7, 6-1, 7-6; J Kriek (US) bt M Woodforde (Aus), 6-4, 6-2.

Old master

Czeslaw Kozlowski, aged 80, is the oldest entrant in the TSB National Masters swimming championships at the Temple Cowley pool, Oxford, from October 14 to 16. The competition is for every standard from club to former international level. At the top end of the scale, Robin Brew, captain of the British swimming team at the 1984 Olympic Games in Los Angeles, is favourite for the 200 metres freestyle.

RFU look at future of counties

By David Hands

Further proposals for the future of the Toshiba county championship will go before the Rugby Football Union's full committee early next month. They are the upshot of the administrative conference held in Leicester last month and are likely to suggest, among other things that the championship should coincide with the divisional championship in December.

The RFU executive committee will discuss the competitions sub-committee's proposals next week. It would make matters much tidier if December became the "representative month" (as it is in Scotland) and both competitions were run at the same time.

There must be the prospect, too, that sooner rather than later first-team players from the league's three national-division clubs will be ineligible for the county championship, though the RFU has shied away from telling players the games in which they can, and cannot, play in the belief that the choice should be left with the players concerned.

Certainly the sight of Cumbria sitting at the head of the northern division of the county championship is encouraging to those who say it should be the primary competition for the "junior" clubs. Cumbria, who beat Lancashire (the champions) for the first time in over 60 years on Tuesday, select from clubs like Aspatria, Egremont, Cockermouth and Wigton and it was such players who pulled off a 13-7 win.

All Cumbria's points came from Pears, the stand-off half who moved from Aspatria to Sale this season with his scrum half, Doggart. But it was the back row of Hodgson, Brown and Macfarlane, the captain, who made life difficult for Lancashire, and for their scrum half, Morris, who has moved ahead of Doggart in the contest for the divisional berth.

Morris scored a try from close range but Pears dropped two goals to go with his try and penalty and Cumbria, with an unchanged side, move on to play Yorkshire at Kendal on Saturday. Lancashire and Yorkshire, ofcourse, have dominated the northern title but both have now won one and lost one while Cumbria, who have two away matches to come after Saturday, are unbeaten.

The other surprise from Tuesday was that Durham, 37-20 victors over Yorkshire in their first match, lost 12-8 to Northumberland at Percy Park. It was the Northumberland pack, based on Tynedale, which became the dominant factor, together with Johnson's goal-kicking: the stand-off scored two penalties and converted a try by Smallwood, and they too are unchanged going into Saturday's game against Cheshire at Alnwick.

Cheshire have brought in the two Lymm players, Plumb (wing) and Harrison (flanker) for that match. Yorkshire, who beat them 17-10 on Tuesday, hope that Scully, the Wakefield scrum half, will have recovered from a leg injury by the weekend and they prefer Buckton (Saracens) to Burnhill (Sale) in the centre, though Burnhill was one of three try-scorers against Cheshire.

RUGBY UNION

Gourley is given his chance to shine by Dwyer

By David Hands, Rugby Correspondent

Richard Tombs, who captained the Australia schoolboys against Scotland three years ago, and Scott Gourley — a member of the same side — will make their first senior national appearance when Australia play the London Division at Twickenham on Saturday, the first of Australia's 15 matches in England, Scotland and Italy.

Both are included in a side containing only one other uncapped player, Paul Carozza, on the left wing. Five of Saturday's XV — Campese, Farr-Jones, McBain, McIntyre and Cutler, who will be vice-captain for this match — toured Britain in 1984, though only three of them played in the opening match, which was also against London.

Gourley, aged 20, a flanker, was one of three players named by Bob Dwyer earlier this week when the Wallabies coach was asked which of the newer members of the party might catch the eye.

"He was probably a bit of a surprise selection in some people's minds," Dwyer said. "But he played in the under-21 side which beat New Zealand and though this is a development tour for Scott, I'm sure he's aiming to give a few people a fright when it comes to test selection."

James Grant, the centre who will play alongside Tombs, was another of Dwyer's trio — the third was Rod McCall, the Queensland lock. Neither Tombs, aged 20, a centre from Souths in Brisbane, Andrew Slack's club, nor Gourley appeared against England during their tour in Australia in May and June, but Grant won his first cap in the international in Brisbane, which Australia won 22-16.

He was dropped, somewhat harshly, after that match but reappeared against New Zealand and scored a splendid try, showing great pace, in the second of the three internationals.

The back row of Gourley, Gardner and Gavin — no jokes about G-forces — offers Australia a number of lineout options. Both Gourley and Gavin are listed as 6ft 6in, the same height as Frawley in the second row and an inch shorter than Cutler, who has played some of the best rugby of his career this year.

Julian Gardner, at 6ft 3in, is no midget, either, and it will be interesting to see what variations are tried against London.

There was a slight worry yesterday over Gardner, the Queensland flanker who made his first international appearance in Argentina a year ago. He went to hospital for an X-ray after complaining of sore shins — probably the result of changing from training on hard grounds to softer English grounds.

Should he be forced to withdraw, Carter would come into the XV. However, Miller, the open-side flanker, is more confident that his hamstring will clear up in time to play against the North next week.

AUSTRALIANS: A Leeds; D Campese, J Grant, R Tombs, P Carozza; L Walker, N Farr-Jones (capt), R Lawton, M McBain, A McIntyre, S Gourley, S Cutler, D Frawley, J Gardner, T Gavin.

Milne included in Scottish squad

By Alan Lorimer

The Scottish Rugby Union has named the 30 players for Sunday's squad session, the second this season. From the original choice, for the last practice session, Iain Milne, the Heriots and British Lions prop, is the significant change among the forwards.

Milne, who missed most of last season through injury, has made a successful recovery and last Saturday demonstrated his immense front row strength against Stewart's Melville, at Goldenacre, where he faced Alex Brewster, who is also included in the squad.

The forwards will be without Paul Burnell, the London-Scottish prop, on whom fitness checks were made and one can presume that had he been fully fit then he would surely have been included.

Another London Scot, Adan Buchanan-Smith, who played for Scottish Students in the World Cup, in France, this year and was a late call-up for the last squad session retains his place as does Charlie Richardson, the London-Scottish captain

The flanker, Finlay Calder, will not be included following a shoulder injury he sustained while playing against Heriots last Saturday and there are doubts that he will be fit enough to play for Scotland against Australia.

In his absence Kevin Rafferty, the Heriots captain and flanker, retains his place in the squad

Amongst the backs there are no changes from the last squad session. Fitness checks were made on Doug Wyllie, another casualty from Saturday's match at Goldenacre, both the Hastings brothers, and the London Scottish winger, Lindsay Renwick, and amongst the forwards John Jeffrey, Alister Campbell, who missed the last squad session, and Kevin Rafferty.

SQUAD: BACKS: G Armstrong (Jed-Forest); C Chalmers (Melrose), R Cramb (Harlequins), P Dods (Gala), M Duncan (West of Scotland), G Hastings (London-Scottish), S Hastings (Watsonians), R MacLean (Gloucester), G Oliver (Hawick), L Renwick (London-Scottish), K Robertson (Melrose), D Stark (Ayr), I Tukalo (Selkirk), D Wyllie (Stewart's Melville). Forwards: A Brewster (Stewart's Melville), A Buchanan-Smith (London-Scottish), D Butcher (Harlequins), G Callander (Kelso), A Campbell (Hawick), D Cronin (Bath), C Gray (Nottingham), J Jeffrey (Kelso), I Milne (Heriots), K Milne (Heriots), I Paxton (Selkirk), K Rafferty (Heriots), C Richardson (London-Scottish), D Sole (Edinburgh Acads), D Turnbull (Hawick), D White (Gala).

Blackheath face a loss from cancelled match

Blackheath have been left without a game on Saturday after the withdrawal of Birmingham from their scheduled fixture (David Hands writes). It is the second time this season that Birmingham have been forced to cancel because of a shortage of players: the first was a Courage Clubs Championship match against Broughton Park last month.

"A couple of injuries and a couple of unavailable players are enough to leave us short." Brian Wallis, the Birmingham spokesman, said yesterday. "It will always be a seat-of-the-pants job but one thing we will not do is try and play people out of position, which could be dangerous."

Birmingham's situation makes the proposed merger with Moseley — members of both clubs have been circularized about the proposals — seem more relevant than ever. In their last outing, against Durham City last weekend, Birmingham lost 54-0.

Blackheath, naturally enough, are not pleased; they want a match before meeting Headingley in the league on October 22 and Saturday's match was sponsored, which means a loss of funds if no satisfactory replacement for Birmingham can be found.

New role a success for Davies

By Owen Jenkins

Phil Davies, the Llanelli captain, is looking to further his international career as a second row forward instead of at No. 8, where he has won all of his 15 caps for Wales. Of the eight matches he has played so far this season, five have been at second row.

"I think that's where my future lies," Davies said. "I've talked it over with the Llanelli coach, and he's keen for me to play there. I'm learning about the position and it will take time to adapt, but I'm confident of making a go of it. I feel I am an all-round player. I can scrummage and my ability in the back row will enable me to get about the field. I want to be considered in both positions, but mainly as a second row as regards international rugby — that's where I want to play for Wales."

Davies, aged 24, has certainly put a lot of thought and effort into his decision. He stands 6ft 3in tall, and at 18½ stone is a stone heavier than at this time last season. But he is feeling fitter.

Apart from guidance from the fitness coach and physiotherapist at Llanelli, Davies has been seeking advice on weight training techniques and diet

Bradford steal home

By Michael Stevenson

Cowley HS 10
Bradford GS................ 16

The more mature and powerful Bradford pack earned a victory by four tries to a goal and a try at Cowley.

Cowley, who were indebted to their identical twin centres, Giasone and Alastair dal Ferro, went behind after 12 minutes when slick handling allowed Allan to put Webster in near the left corner.

Cowley drew level with a Walker try after a thrilling run down the left by Alastair dal Ferro. His brother added a second and Wilkinson converted to put the home side ahead. Bradford reduced the arrears with a try by Clayton, making it 10-8 at the interval.

Bradford's superior strength then began to tell. Midgley and Allan made a try for Mounsey and Mounsey also turned try-maker, running well to put Clayton in.

SCORERS: Cowley: Tries: Walker and G dal Ferro. Conversion: Wilkinson. Bradford GS: Tries: Webster, Clayton (2) and Mounsey.

COWLEY HS: G Cook; J Walker, A dal Ferro, G dal Ferro, S Hornby; P Wilkinson, A Briggs; S Gatley, S Graham, W Latham, G Gornall, L Nevitt, B White, M Southward, L Yates.

BRADFORD GS: J Allan; A Mounsey, S McManus, A Harrison, M Clayton; S Ravenscroft, A Webster; C Steiger, J Kennedy, J Hartley, A Wightman, G Steiger, T Garnet, M Savage, R Midgley.

Referee: D Matthews (Liverpool and District).

BERNHARD LANGER
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NOVEMBER ISSUE OUT NOW

Atkinson flies out to join Spanish exiles

By Dennis Shaw

Ron Atkinson flies to Spain today to agree a two-year contract with Atlético Madrid worth £500,00 which will deprive West Bromwich Albion of his talents for the second time in seven years.

Atkinson's decision to succumb to similar attractions as Terry Venables and Howard Kendall came when the Spanish club made a new approach yesterday.

Two days earlier, he had rejected the overtures of the Atlético president, Jesús Gil, in favour of staying at The Hawthorns to honour a recently signed two year contract.

In the meantime, West Bromwich Albion vice-chairman, Sid Lucas, had rejected a request from the Spaniards to make an official approach to their manager.

However they persisted despite this rebuff, and contacted Atkinson by telephone yesterday with an offer of such lucrative proportions that the arguing was over.

Atlético will compete the formalities by paying Albion £70,000 for the remaining 21 months of his contract.

Atkinson will return from Spain tonight in order to honour his final promise to the club whom he tok to the top four in division one in is first term after joining them from Cambidge United.

He explained: "Mr Lucas asked me if I was prepared to look after the team for the last time against Birmingham City at The Hawthons on Saturay and I readily agreed. He wished me well and said there would always be a welcome for me at The Hawthorns."

Because of his commitment to see them through their next match, Atkinson will have to return to Spain on Saturday night or early on Sunday morning in order to be back in time for his new club's weekend match.

"In an ideal world, I would have remained at The Hawthorns a couple more years and helped them into a sound place in division one," he added. "In reality, though, these lucrative offers at major clubs do not come up when you want them so I had not alterantive but to accept when they made the new offer."

"I have been very, very happy at The Hawthorns but anyone who knows me well will confirm that one of my ambitions has always been to manage a continental club."

Atkinson led Manchester United to FA Cup wins in 1983 and 1985 and became the most successful manager of the club since Sir Matt but this was not quite enough.

"I never finished lower than four, won two cups and nearly the title but I was still judged a failure." While out of the game for a few months he developed a reputatin as a television commentator impressing everyone with his deep knowledge of players in all divisions.

He was brought up in Birmingham and played for Aston Villa's youth team before helping Oxford United into the league as their driving force and captain.

Atkinson is taking with him Colin Addison, the assistant manager who worked in Spain himself before joining Atkinson at The Hawthorns.

Charges will be made bysupporters on teh grounds that Atkinson has twice "defected" to take more lucrative jobs.

His answer to that is that when he left and took Bryan Robson in 1981 he paid them a fee of £1.5million. This time he leaves behind substantial compensation.

"It will be a wrench leaving" said Atkinson, who is believed to have become slightly disenchanted at the limited funds allowed him by the club directors for new signings."

ATKINSON'S MANAGERIAL CAREER

1971: Appointed player-manager of non-league Kettering Town. Led them to two Southern League championships.
December 1974: Appointed manager of Cambridge United, then 92nd in the Football League.
May 1977: Led Cambridge to fourth division title.
January 1978: Resigned to take over as manager of West Bromwich Albion.
June 1981: Left Albion to be appointed manager of Manchester United following the sacking of Dave Sexton.
October 1981: Signed Bryan Robson from WBA for then British record £1.5 m. While at Old Trafford, Atkinson's spent total of £7.4 m.
May 1983: United beat Brighton and Hove Albion 4-0 in a replay to win the FA Cup, having already finished as Milk Cup runners-up to Liverpool.
May 1985: FA Cup winners again, this time 1-0 against Everton.
August 1985: United start with 10 successive wins in first division, but finish fourth — Atkinson's fifth successive top four finish.
November 1986: Following a poor start, Atkinson is sacked by United.
September 1987: Replaces Ron Saunders as manager of WBA.

Beckett defends IOC's role in drugs test of Christie

By Steven Downes

Professor Arnold Beckett, the pioneer of drug-testing in sports and a member of the International Olympic Committee's medical commission, yesterday rebutted suggestions by British athletics officials that the IOC had prematurely released information about the results of a drug test given to Linford Christie, and called for an inquiry into how the news was released.

Christie, the silver medal-winner in the 100 metres at the Olympic Games, gave a positive test for pseudo-ephedrine, a banned stimulant, after placing fourth in the 200 metres. The IOC's medical commission, which sat in judgement on his case, eventually gave Christie "the benefit of the doubt", though not before the news that a British competitor had failed a test had reached the Press.

On Tuesday, Christie — supported by Tony Ward, the British Amateur Athletic Board's spokesman, and Frank Dick, the BAAB's director of coaching — blamed the IOC, and the sprinter demanded an apology for "what that put me through".

Professor Beckett maintained yesterday that it was impossible for the leak to have come from the IOC or its medical commission. "Of course, it is not fair that this information be known publicly before a decision has been reached," the Professor said from his office at London's Chelsea College, "but it is also wrong that someone should attach the blame for the leak to the IOC or the medical commission. I challenge Christie, Dick and Ward to argue their case."

Beckett, in establishing the internationally accepted drug-testing procedures, has tried more than most to produce a fair system of testing at major sporting events.

Two urine samples are taken with every test, and are numbered to maintain the competitor's anonymity. If the first sample gives a positive result for a banned substance, then the sealed, numbered envelope containing the competitor's identity is opened so that his or her team management can be informed and can attend the second test. If the second test also proves positive, the competitor and team management are called to a hearing by the medical commission, which subsequently makes a recommendation to the IOC.

It was between the first and second tests in Seoul, however, that news leaked out about the positive tests. Within three hours of the British Olympic Association's office receiving two letters (the other concerned the judo fighter, Kerrith Brown), it had also had a call from Independent Television News asking for confirmation that two British competitors had tested positive for banned substances.

Beckett, on behalf of the IOC medical commission, and the BOA yesterday denied that their organizations had been ITN's source. "We are very tight on security. There is no way that information could have come from us, or the laboratory," Beckett said. "People were phoning me from England in the middle of the night, and they knew the names before I did."

Caroline Searle, the BOA's spokesman, said: "We were shocked to receive a call from ITN so soon after we had been given the news. We had just returned from a planning meeting where we discussed how to handle the situation the following day, assuming that we would have a wait until the second test that afternoon."

Professor Beckett intends to pursue the matter. "I'd like there to be an inquiry. We on the medical commission need to know how this information got out. We must be seen to be fair and just in all circumstances, it is important to maintain the political will towards getting out-of-season testing carried out internationally."

US athletes join meet in S Africa

Johannesburg (AP) — Two more US athletes, including a former world record holder, arrived Wednesday to join a contingent of foreigners recruited to stage South Africa's first international athletics meeting in 12 years.

The latest arrivals were Tom Petranoff, the former holder of the world record in the javelin, and Ruth Wysocki, a middle-distance runner who competed in the 1984 Olympics.

In all, 15 competitors have arrived in defiance of the international sports boycott imposed on South Africa because of its racial policies. The group includes a Brazilian, a US-based Kenyan and 13 US athletes.

Trek Petroleum, the oil company sponsoring the visit, has not disclosed how much the athletes are being paid.

The three planned meetings, October 15, 18 and 22, will mark the first major international track and field competitions in South Africa since the country was expelled from the International Amateur Athletics Federation in 1976.

South Africa has not been allowed to compete in the Olympics since 1960 because of apartheid.

Binns to follow Jones's Chicago footsteps

From Pat Butcher, Athletics Correspondent, Tokyo

If Steve Binns can slough off his Olympic disappointment, then he might emulate Steve Jones's performance four years ago, when the Welshman completed his first marathon in two hours eight minutes and five seconds in Chicago.

Binns considers that a mistake in his timing of altitude training which caused him to run badly in Seoul, where he failed to qualify for the 10,000 metres final, and he has decided to run his debut marathon in Chicago on October 30, partly to exorcise the wretched experience.

Binn said yesterday: "I made a stupid mistake over the altitude training. When I came down, I tried to do what I normally do when I got off the plane, which was go straight into hard sessions. But I was in the best shape I've ever been in. It's been hard to lift myself up since, and I've put a brave face on it, but I've never been so disappointed about anything in my life.

"I'd planned all along to do a marathon after Seoul, whatever happened. I don't know what to expect, and I don't think I'm looking for anything special. I'll be very happy if I can race at five-minute-mile pace."

That would already put Binns well into the sub-2hr 12min bracket, and with his 10,000 metres background and long experience of running shorter road races in the United States, he could do even better.

A rest was the last thing Binns needed when he came back from Seoul. So as well as his twice-a-day training, with a 25-mile session which he did in just over two and a half hours last week, Binn started getting up at the crack of dawn to help his wife Diana on the milkround that they own as well as their pig farm in Yorkshire.

Steve Jones first ran Chicago in 1983, after finishing seventh in the world championships 10,000 metres in Helsinki, but after leading for over 30 of the 42 kilometres, Jones stepped in a pot hole and had to drop out. In the two following years, he went back to the windy city and ran first a world best of 2:08:05, then when that had been broken by Carlos Lopes with 2:07:12, Jones ran within a second of that.

Tyson's injury holds up contest

By Srikumar Sen
Boxing Correspondent

Frank Bruno's challenge for Mike Tyson's world heavyweight boxing title looks to be heading for yet another postponement — for the fourth time in five months. Tyson is reported to have damaged his right wrist, which had sustained a hairline fracture in a street brawl with Mitch Green, another heavyweight, in August.

However, Tyson's manager, Bill Cayton, was still holding out hopes that the world champion would be ready by December 17 to defend at Wembley. The promoters of the Wembley show, Mickey Duff and Jarvis Astaire, spoke to Cayton yesterday. "Cayton has confirmed that it is the same hand," Astaire said. "Although there is a problem, I'm assured that it is not too serious. But until we get the results of the specialist's report, we can't do any more."

Astaire, who is flying to New York today, insisted that the bout could not be moved to the United States even if it were to be delayed beyond December. He said: "The contract runs on automatically."

The injury, which happened when Tyson was punching the heavy bag at Orwell, Ohio, the training camp of Don King, one of America's leading promoters, is the latest in the list of calamities that have befallen Tyson, who is being sued for divorce by his wife, Robin Givens, a television actress.

But according to Cayton, the doctor who treated Tyson in Cleveland, the injury was "minor". A report will be sent to New York to Dr David Chiu, who treated Tyson after the fight with Green. "There are nine weeks to the fight and a hairline fracture usually takes only three weeks to heal," Cayton has been quoted as saying. "I think they [King and co] want to keep him in Cleveland because they're afraid of papers being served on him."

Tyson, who is staying in Cleveland as a guest of King, is thought to be exploring the possibilties of seeking an annulment of his marriage. Givens, according to King, is seeking a settlement "in the neighbourhood of $11 million".

Despite Cayton's optimism, it looks doubtful if the bout will be held this year, for if the original fracture has not been able to stand up the the heavy bag treatment after almost nine weeks' rest, it is unlikely that Tyson will risk putting it to the test against Bruno's head in another nine weeks' time.

However, the longer the Tyson tale of woe, the better for the box-office. With every setback, Bruno's chances improve in the eyes of British boxing followers. As Tyson's aura of invincibility appears to be diminishing, so Bruno seems to become more and more of a live challenger. The hand injury is the biggest factor in Bruno's favour.

If Tyson seeks a further postponement as a result of this injury, his defence will be the main item on the agenda of the World Boxing Council convention in Mexico City at the end of this month.

In the event of Bruno's challenge being postponed, Lloyd Honeyghan's defence of his WBC welterweight title against Marlon Starling, of the Unites States, will move into the television slot.

McCrory for US

Glenn McCrory, the former British cruiserweight champion from Annfield Plain, is to work under an American manager, Beau Williford, to improve his chances of a world title bout.

First again: Whitaker and Next Hopscotch on the way to victory (Photograph: Chris Cole)

Whitaker records second victory with clear round

By Jenny MacArthur

John Whitaker gained his second win in less than 24 hours at the Horse of the Year Show at Wembley when he and Next Hopscotch won yesterday's NM Financial International Class by 10 seconds.

The previous night, paired with Next Milton, the horse he had hoped to take to the Olympic Games, Whitaker won the first prize of £2,300 in the Rover Classic — which has qualified them for their sponsor's event tomorrow, the Next International Masters, which carries a first prize of £8,000.

The victories have bought some cheer to Whitaker who, besides missing the Olympics — because Milton was not made available — also had to miss the Calgary Show in Canada last month, the selectors having decided to send only the Olympic riders there. "That was a big disappointment," Whitaker said. "But I've just carried on doing my own thing through the summer."

The victory yesterday in which he relegated Ludger Beerbaum, the West German Olympic team gold medal winner, on Amigo, to second place was particularly rewarding. Whitaker had only decided to ride Hopscotch at the eleventh hour after his young horse, Next Gammon, failed to qualify for the bigger classes at the show. Whitaker did not want Gammon to contest the smaller classes so switched to Hopscotch.

Jon Doney's course yesterday produced 13 clear rounds — but the eight fence jump-off was a different story. The early horses, trying to go for a fast time, made numerous mistakes, mostly at the planks, the penultimate fence which came after an awkward left-hand turn.

Whitaker, going in the middle, finished clear in the fast time of 34 seconds. "He feels better than ever," Whitaker said of the 12 year-old gelding who took nearly 12 months to regain his confidence after his disastrous performance at the World Championships of 1986 in Aachen, West Germany.

Beerbaum, aged 25, who made his name in Seoul when winning the team gold medal on a horse he had only ridden for 15 minutes, made no mistake to take second place with the only other clear round in the competition.

Later, Nigel Coupe, winner of last year's Daily Mail Christy Beaufort Junior Championships at Wembley, proved himself well able to match his seniors when he won the NM Financial Speed Stakes on Invincible Lad, relegating Marie Edgar, from whom he bought the horse last year, to second place on Everest Sure Thing.

In the show ring, Gillian Olliver and Classic Tailes, winners of several championships this season, continued their triumphant progress when they won the Lightweight Hunter class ahead of Masterpiece and Inspector Cluzeot.

RESULTS: NM Financial International: 1, Next Hopscotch (J Whitaker), 0 in 34.72; 2, Amigo (L Beerbaum, WG), 0 in 44.30; 3, My Lcuky Maywood (R Hoekstra, Neth), 4 in 32.77. NM Financial Speed Stakes: 1, Inviciable Lad (N Coupe), 0 in 41.98; 2, Everest Sure Thing (N Edgar), 0 in 43.07; 3, Supermarket (F Stockdale), 8 in 43.97. Rover Classic (Tuesday night): 1, Next Milton (J Whitaker), 0 in 33.92; 2, Serenade (N Skelton), 0 in 36.81; 3, Aramis (F Slootbeek, WG), 0 in 37.70. Spillers Horse Feeds Junior Foxhunter Championship: 1, Top Rhos Tango (J Gregory), 0 in 31.82; 2, Allwood Lad (E Grundy), 0 in 34.57; 3, Coombe Carousel (L Boyatt), 4 in 32.48. Hermès Lightweight Hunter of the Year: 1, Miss V White's, Classic Tales; 2, Mrs W Able-Smith's, Masterpiece; 3, Cooper Corporation's, Inspector Cluzeot. Middleweight Hunter: 1, Mrs J Dewar's, Carnival King; 2, Mrs S Wort's, Elgar; 3, Miss T Ogier's, Homeward Boy.

Britain push for promotion

By Rex Bellamy, Tennis Correspondent

Britain's first match in the 1989 qualifying series for the Davis Cup, the world team championship, will be against Finland or Ireland. The other nations in the same group are Senegal, Portugal and — far more formidable — The Netherlands.

Britain should be strong enough to earn themselves a tie with the Dutchmen, whose key man, Michiel Schapers, beat Christo van Rensburg and Yannick Noah on his way to the quarter-finals of the Australian championship and, at Wimbledon, took Ivan Lendl to five sets. The Dutch second string, Menno Oosting, offers less cause for apprehension but is no mug.

Since 1981, when the format was revised, the Davis Cup competition has consisted of a 16-nation world group (equivalent to a first division) and a series of zonal qualifying competitions. A four up and four down system of promotion and relegation has ensured a healthy, sometimes exciting flow of traffic between the zones and the world group.

Britain, snarled in the traffic, has been among those second-class teams not quite good enough to stay up but not quite bad enough to stay down. The difficulties have been acute since 1983, Buster Mottram's last year in the team. John Lloyd, Stephen Shaw, Jeremy Bates and Andrew Castle have been unable to keep the show on the road as Mottram did.

Britain won relegation play-offs in 1982 and 1983 but went down in 1984, bounced back into the world group in 1985, but went down again in 1987 and, this year, stayed down.

It is no comfort that the leading players available have comparatively modest international rankings, are all in their middle twenties and — no matter how hard they try — are unlikely to make any great leaps forward.

Nor is there any sign of an inspiring young hero dashing to the fore as Andre Agassi has done in the United States.

Disappointed Smith misses semi-finals

Britain came within one successful service game of seeing two competitors in the semi-finals of the £14,500 Women's LTA Challenger tournament at Telford tomorrow.

With Amanda Grunfeld, of Manchester, already through, Sam Smith, aged 16, of Essex, seemed set to make it a double.

The A-level student took the first set off the No. 3 seed, Cecilia Dahlman, of Sweden, 6-4, and led 5-2 in the second. Dahlman held her own service then broke Smith when she served for the match at 5-3.

She won five successive games to take the second set 7-5 and continued to power past the Briton, winning the final set 6-1.

RESULTS (GB unless stated): Singles: Quarter-finals: A Grunfeld bt J Louis, 6-2, 7-5; C Dahlman (Swe) bt S Smith, 4-6, 7-6, 6-1; M Laval (Fr) bt J Jonerup (Swe), 7-6, 6-7, 6-4; A Gerber (WG) bt K van Bouren (Neth), 6-3, 6-3.

SPORT IN BRIEF

Becker on the mend

Stuttgart (AFP) — Boris Becker, the former Wimbledon tennis champion, has fully recovered from the foot injury that has sidelined him for the past month and is to resume competition.

Ion Tiriac, Becker's manager, said yesterday that the player was 100 per cent fit again and has been training for the past two weeks. Becker is due to play in Tokyo and Stockholm later this month.

Lack of funds

Belgrade (Reuter) — Because of a serious lack of funds, it is unlikely that the European junior athletics championships will be held in Varazdin, north Yugoslavia, next August, although it is understood that Ljubljana, Zagreb and Belgrade all want to host the meeting, last held in Birmingham, in 1987.

Sherwani: missing start

Blissful start

Imran Sherwani, a member of the British hockey team that won the Olympic gold medal in Seoul, will miss the first month of the new national league season — on honeymoon. The season starts on Saturday, but Sherwani is still resting after Seoul and marries in Stoke-on-Trent on Saturday week.

Cabinet move

Paris (AFP) — New, tougher laws to deal with drug abuse in sport were approved by the French cabinet yesterday. Roger Bambuck, the sports minister, submitted a simplified code of conduct designed to tighten testing procedures, which date from 1965, and crack down on suppliers. On Monday, Bambuck was asked to investigate allegations of drug-taking in weightlifting.

Golden show

Steve Redgrave and Andy Holmes, who won the coxless pairs gold medal at the Olympic Games, are in the strong international field for the Westminster Serpentine Regatta in Hyde Park this weekend.

Garside move

Dave Garside, the British heavyweight, has joined the Middlesbrough stable of John Spensley.

Title defence

Azumah Nelson, of Ghana, will defend his World Boxing Council super-featherweight title against Sidney Del Rovere, of Brazil, in Accra on December 10.

END COLUMN

Raj rules playing fields of India

From David Miller
Delhi

Your average Englishman would struggle to tell you no doubt who, cricketers apart, should be India's sportsman of the year. So too, sad to say, would your average Indian.

The world's second most populous country has just returned from a sporting catastophe, having failed to win a single medal in the Olympic Games. Even Thailand got a bronze in boxing.

Post-colonial India has been partially trapped in the wake of British traditions and ideologies long outdated: the amateur ethic centred on club, regional, university and armed forces sport, rather than any preparation of national teams. Besides which, the Indians are too good at losing graciously.

Until now. Margaret Alva, the Minister for Sport, stung by India's failure for the third time in four Olympics to win a men's hockey medal — they won eight gold medals, a silver and two bronze between 1928 and 1980 — is attempting to stop the rot. The nation winced when Britain trounced India to reach the semi-final.

India's massive social problems and priorities mean that sport is limited to an annual government budget of £17 million: less than half the sum which the British Sports Council receives for a population 16 times smaller.

National sports talent contest

"But we are beginning to move at last on many sporting fronts" Alva says. "We mustn't expect miracles, but we have not previously laid any emphasis or priority on producing medal winners."

Like Colin Moynihan, she has divided responsibilities, being jointly Minister for Youth Affairs and Women and Child Development.

This week, the national sports talent contest is under way: in four cities, some 2,400 gifted children between eight and 12 are being scrutinised, following which the best will be invited to attend one out of 68 special residential sports schools, taken over within the state system. There has only been compulsory sport in schools for the past two years.

"Under the old system, those with ability were spotted too late," Alva says. "You have to find them before they are 12."

The special schools are essential because facilities on a national scale are so limited.

Because there has been so little professional Indian sport, other than cricket and a small amount of football, parents have hitherto been reluctant in a nation of poverty and unemployment to encurage children to devote themselves to sport. Under the new initiative, parents are clamouring to get their children "admitted to the sports schools, with a constant queue at Alva's private residence.

Before the conclusion of the Games in Seoul, Alva had discussions with Kip Keino, of Kenya, about a possible two year contract as national athletics coach. A previous short visit by Keino was a success, with this so modest Olympian legend voluntarily moving out of his hotel to stay with the athletes in the hostel.

Laughing stock of Asian sport

Alva was severely criticized following the hockey defeat for having failed to respond, 12 years ago, to the warning from Ashwini Kumar, an IOC member, former Director of Police under Nehru and the national hockey president.

India needed to adapt with foreign coaching, Kumar argued, their traditional grass-surface game to the speed and aggression required on artificial surfaces.

"I admit there has been an attitude 'why should we change our game', but I would like to see the others play us today on grass," Alva says defensively.

Any national policy is hampered by the limited number of artificial pitches.

Some assistance in coaching, in several sports, is being received from the Soviet Union, which has helped build at Bangalore one of six national centres of excellence, including a school of sports medicine. Alva is optimistic that by the time of the Asian Games in Peking in 1990, India will no longer be the laughing stock of Asian sport.